

Research Report 1493

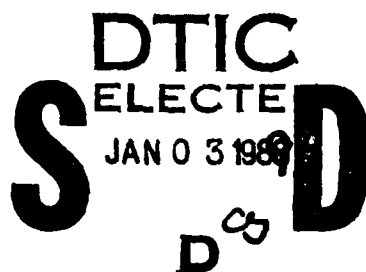
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**Alternative Environments for Army Recruiting,
1987-2001**

Volume 2

Wayne I. Boucher
Benton International, Inc.

James L. Morrison
University of North Carolina



**Manpower and Personnel Policy Research Group
Manpower and Personnel Research Laboratory**



**U.S. Army
Research Institute for the Behavioral and Social Sciences**

January 1988

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19. ABSTRACT (Continue on reverse if necessary and identify by block number) This three-volume report illustrates the application of the concepts and techniques of futures research to national security planning. Its focus is on the outlook for Army recruiting over the next 15 years, given the various ways that the external social, technological, economic, political, and military environment may evolve in this period, nationally and internationally. In Volume 1, four scenarios are presented that incorporate hundreds of original forecasts derived through use of an advanced version of the Delphi method. Three of the scenarios represent alternatives to the "most likely" future, which is presented in detail. The results provide a unique foundation for identifying and evaluating policy options for Army recruiting, and guidelines for such a policy analysis are included, along with extensive discussion of the rationale for this approach to planning. Volume 2 presents a variety of graphs depicting possible future changes. Volume 3 contains the appendixes. Keywords:					
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FOR THE BEHAVIORAL AND SOCIAL SCIENCES

**A Field Operating Agency Under the Jurisdiction
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Research accomplished under contract
for the Department of the Army

Benton International, Inc.

Technical review by

Curtis L. Gilroy
Jeanne Patterson

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FOREWORD

The Manpower and Personnel Policy Research Group of the Army Research Institute for the Behavioral and Social Sciences conducts multidisciplinary research on recruiting issues of significance to the U.S. Army. Using state-of-the-art futures methodology, this report provides scenarios describing four distinct recruiting environments that will be useful when developing policy options affecting Army recruiting.

Conducting research to assist the Army in meeting its annual accession requirements is an essential part of ARI's Manpower and Personnel Policy Research Group, Manpower and Personnel Research Laboratory. This work was requested by Deputy Chief of Staff for Personnel (DCSPER) in April 1985 and was completed by Benton International under Contract DAAG60-86-13-0393. Results of this effort were briefed to Chief, Program Analysis and Evaluation, U.S. Army Recruiting Command, on 17 April 1987.

This report is designed to assist Army decisionmakers in developing the resources and skills for successful recruiting in the years ahead.

EDGAR M. JOHNSON
Technical Director

ACKNOWLEDGMENTS

It is a pleasure to acknowledge the contributions of a number of doctoral students and staff at the University of North Carolina who supported this project in areas such as the literature search, computer programming, data entry, cross-impact analysis, the writing of Scenario B, and various statistical analysis. These persons included: CPT Byron Bagby (U.S. Army); Lee May; Maria Clay (Director, Training and Development, UNC Memorial Hospital); Roger McLean (Education Counselor, U.S. Air Force); David Raney (Director, Learning Resources Laboratory, UNC Dental School); Dr. Robert McKinstry (Assistant Professor, UNC Dental School); Dr. Ceib Phillips (Research Associate Professor, UNC Dental School); Hope Bryan (UNC Department of Biostatistics); Terry Hutchens (UNC Department of Biostatistics) and Sherry Morrison (Director, Research and Evaluation, UNC Office of Student Affairs).

We are grateful as well for the guidance provided by Drs. Paul Gade, Curtis Gilroy, and Newell Kent Eaton of ARI; LTC Jerome Adams (retired), formerly at the U.S. Army Military Academy; Major Robert Colligan, then of the U.S. Army Recruiting Command (USAREC); and LTC Terry White of the U.S. Army Office of the Deputy Chief of Staff for Personnel (ODCSPER).

We especially wish to thank the dozens of persons--officers, enlisted men, and civilians from each of the USAREC Brigades, as well as from the Department of Defense and academia--who voluntarily served on the Delphi panel. It is customary to thank these individuals, of course, because the quality of a study like this depends crucially on their willingness to deal responsibly with questions that have no "right" answers and to share freely their experiences, convictions, hopes, and hunches. Our debt to the respondents in this Delphi is so great, however, that it is difficult to express adequately our gratitude for their contributions. The questionnaires were complex and demanding, and between the first and final rounds we asked the panelists to complete a special questionnaire on the motives of recruits. In most cases, the respondents gave far more generously of their time than we asked--or could have hoped. They met the challenge; their participation was extraordinary.

Wayne I. Boucher
James L. Morrison

ALTERNATIVE ENVIRONMENTS FOR ARMY RECRUITING, 1987-2001

VOLUME 2

EXECUTIVE SUMMARY

Requirement:

To improve Army recruitment policy analysis and planning by showing how futures research can be used to develop policy-relevant scenarios of alternative future environments. Environmental analysis is not new, nor is the use of the concepts and techniques of futures research for this purpose. What is new is the introduction of this approach into military planning. In effect, this report provides a case study, focused on Army recruiting, which shows not only how radically futures research differs from conventional approaches, but also how the results can provide a superior basis for identifying and evaluating future policy options.

Procedure:

The authors have applied advanced techniques of futures research to define four alternative environments for Army recruiting. These techniques include special versions of the literature search, polling, the Delphi technique, cross-impact analysis, and scenario-writing. To help ensure the widest possible use of this report, these methods and their rationale are often discussed at length, as are the concepts of "futures research" and the "most likely" future.

Findings:

The "most likely" future suggests that none of the major negative environmental discontinuities forecasted in this study will occur by the year 2000, although the course of developments in this period will almost certainly produce crises and confusion for those in the recruitment system who have not bothered to forecast the environment. Many problems, some of them already well known, will undercut USAREC's effectiveness. Nevertheless, USAREC will manage to achieve its recruitment mission. In the three alternative futures, various developments--most of them negative--severely challenge USAREC's ability to meet its mission at various points during the period of interest. In most cases, these developments are far beyond USAREC's direct control. Accordingly, the need is for careful environmental monitoring, occasional formal updates of the "most likely" scenario, and, where appropriate, the advance preparation of policies and plans to deal with these contingencies if they should actually begin to materialize.

Utilization of Findings:

This research has been presented to the U.S. Army Recruiting Command (USAREC) to enhance its ability to prepare for environmental changes which may lie ahead to the year 2001 in areas relevant to Army recruiting.

ALTERNATIVE ENVIRONMENTS FOR ARMY RECRUITING, 1987-2001

VOLUME 2

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ALTERNATIVE ENVIRONMENTS FOR ARMY RECRUITING, 1987-2001

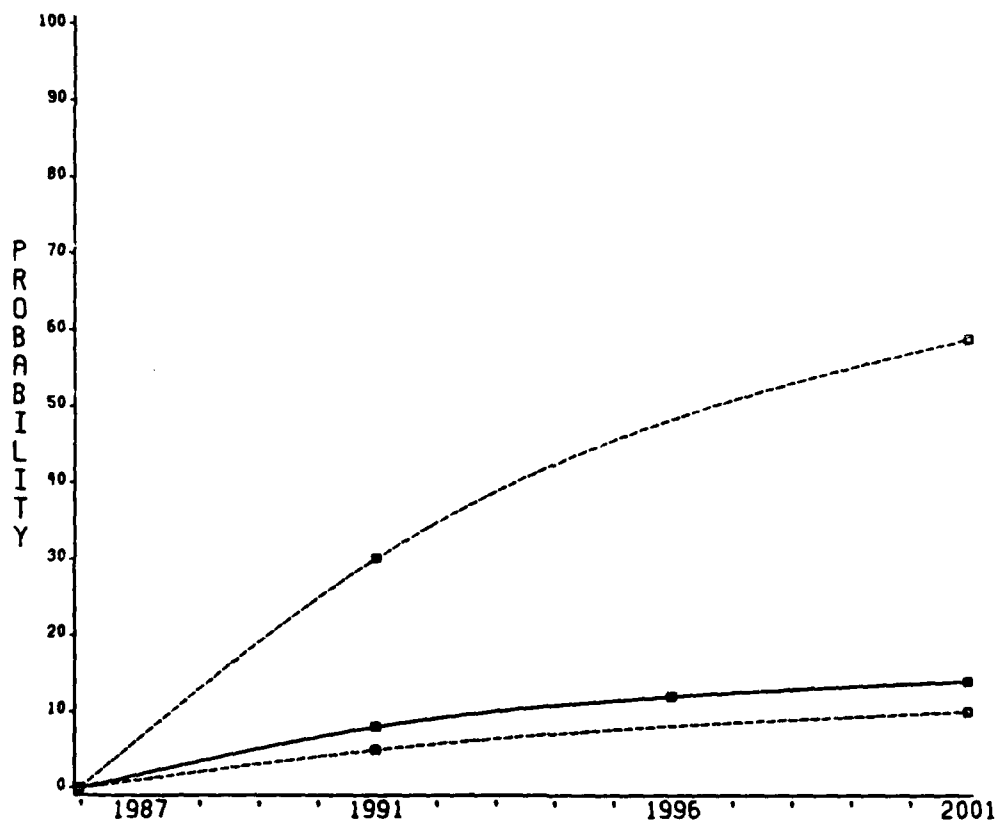
VOLUME 2

INTRODUCTION

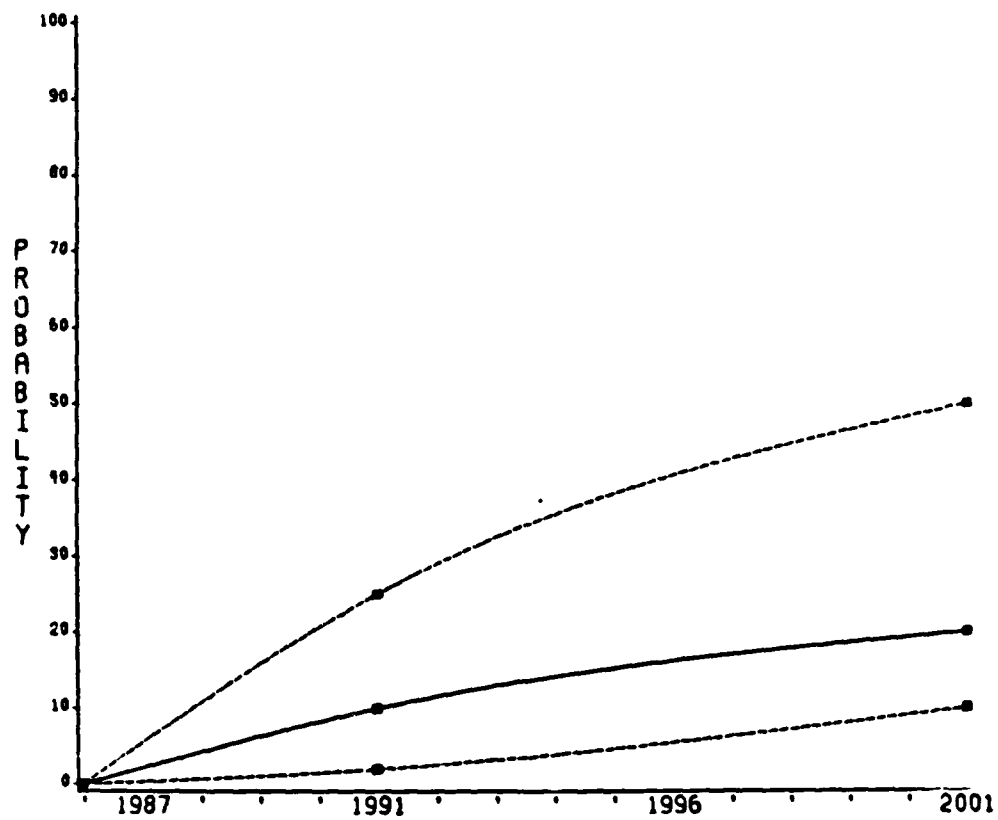
This volume contains the graphs cited in Volume 1. They are divided into three types as follows: Event (E), motive (M), and trend (T). Graphs depicting events and motives are listed in numerical order. Graphs representing trends are subdivided into five subsections as follows: All Scenarios, Most Likely Future, Scenario A: Assertive America, Scenario B: Compliant America, and Scenario E: Chaotic World. With the exception of graphs listed in All Scenarios, graphs shown in each subsection are cited in the scenario in Volume 1 for which the subsection is named.

EVENTS

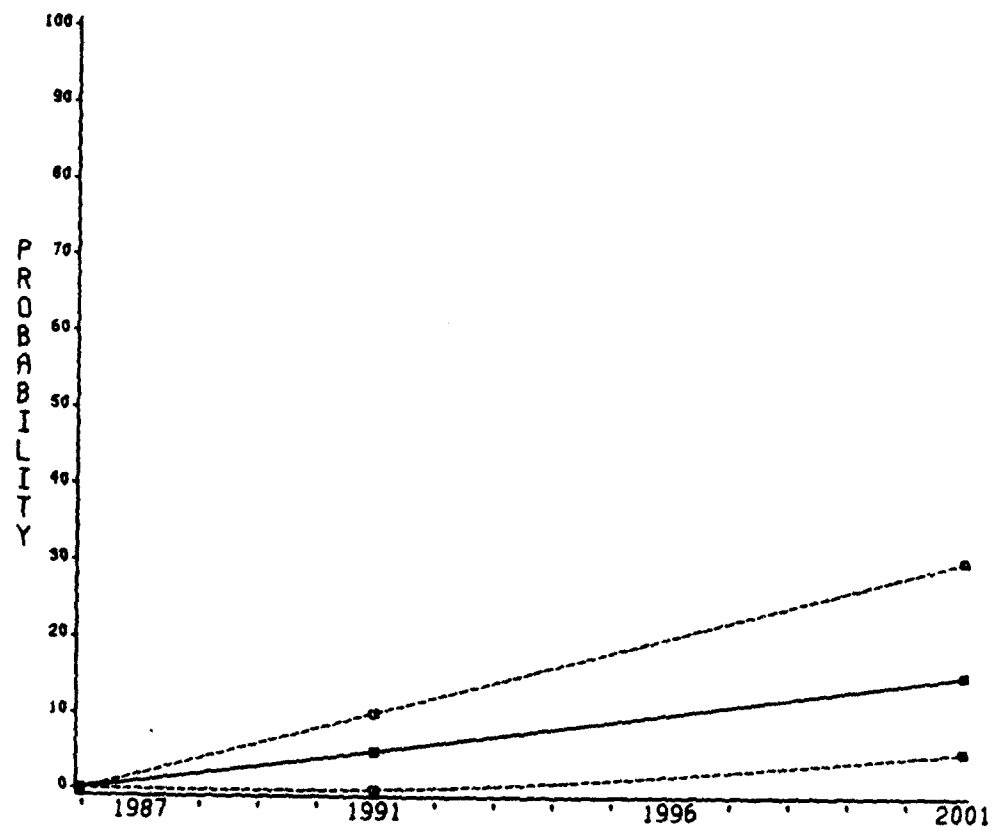
E2201 - MAJOR RIOTS BY THE POOR OCCUR



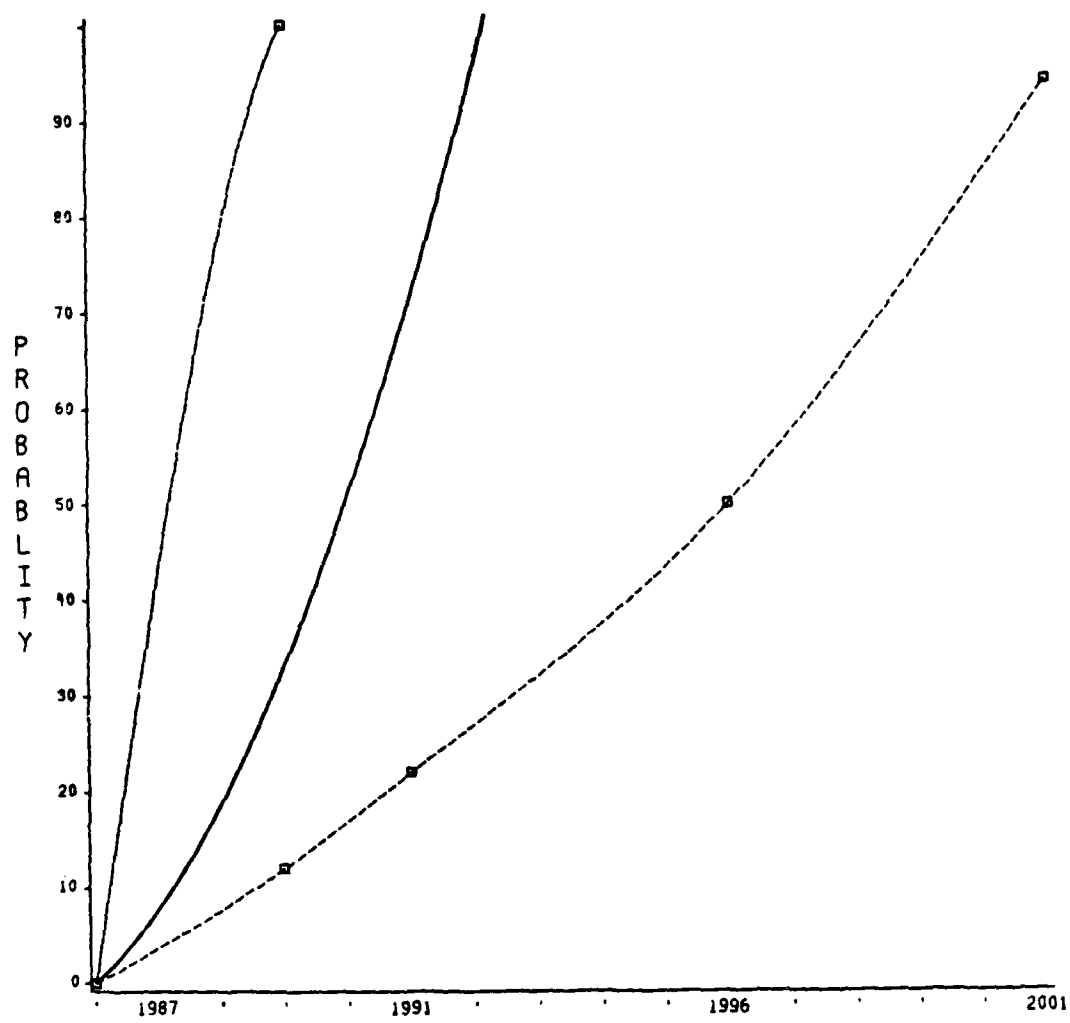
E3101 - ABUNDANT INEXPENSIVE FOOD SOURCE FOUND



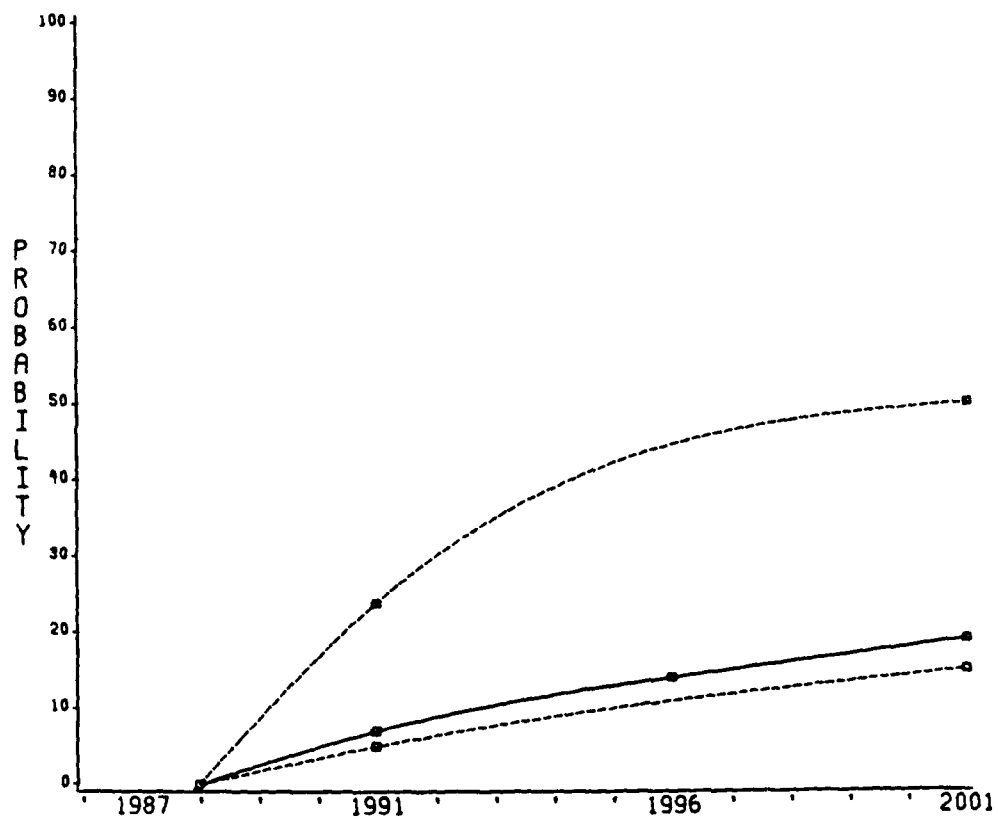
E3102 - TECHNOL FOR MEMORY/LEARNING IMPROVE



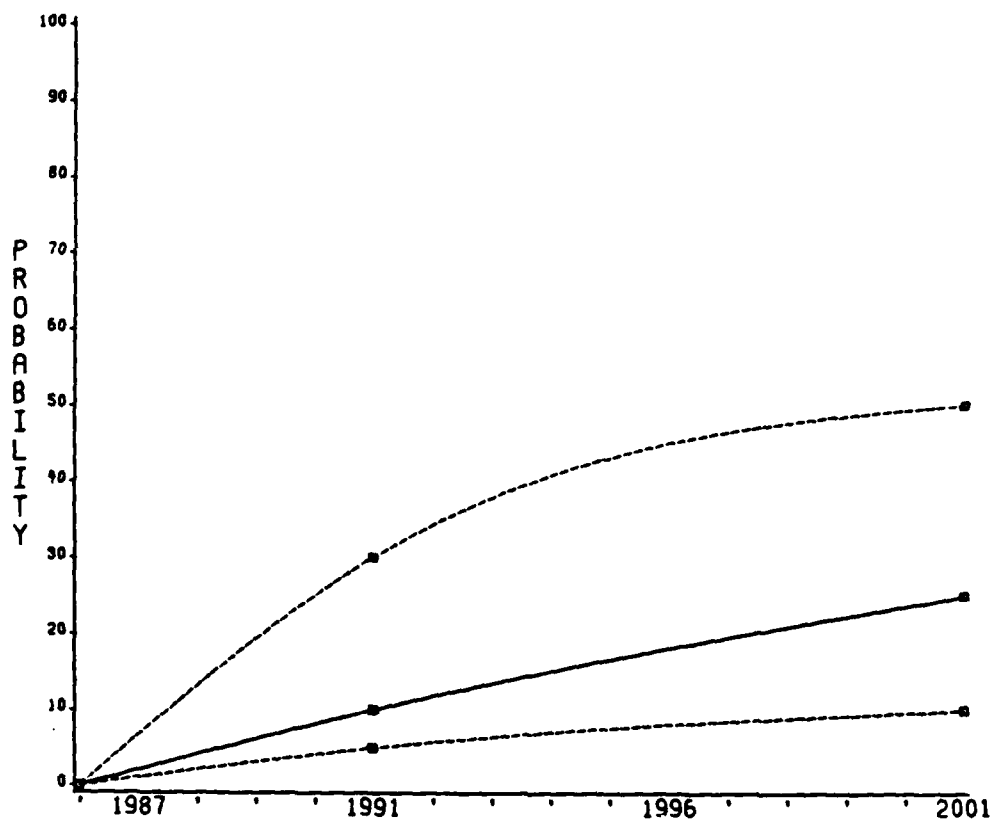
E3103 - CURE FOR AIDS FOUND



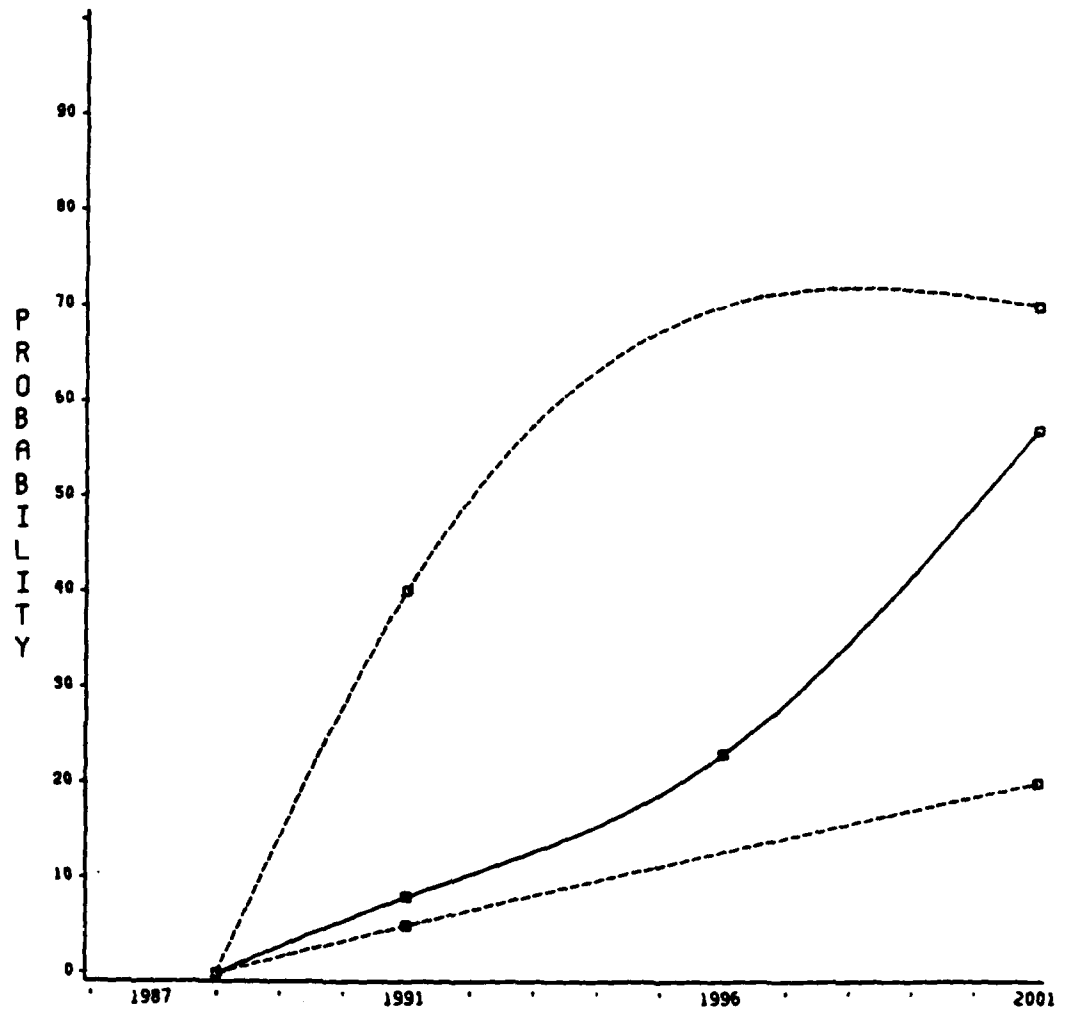
E4101 - WORLDWIDE DEPRESSION STARTS



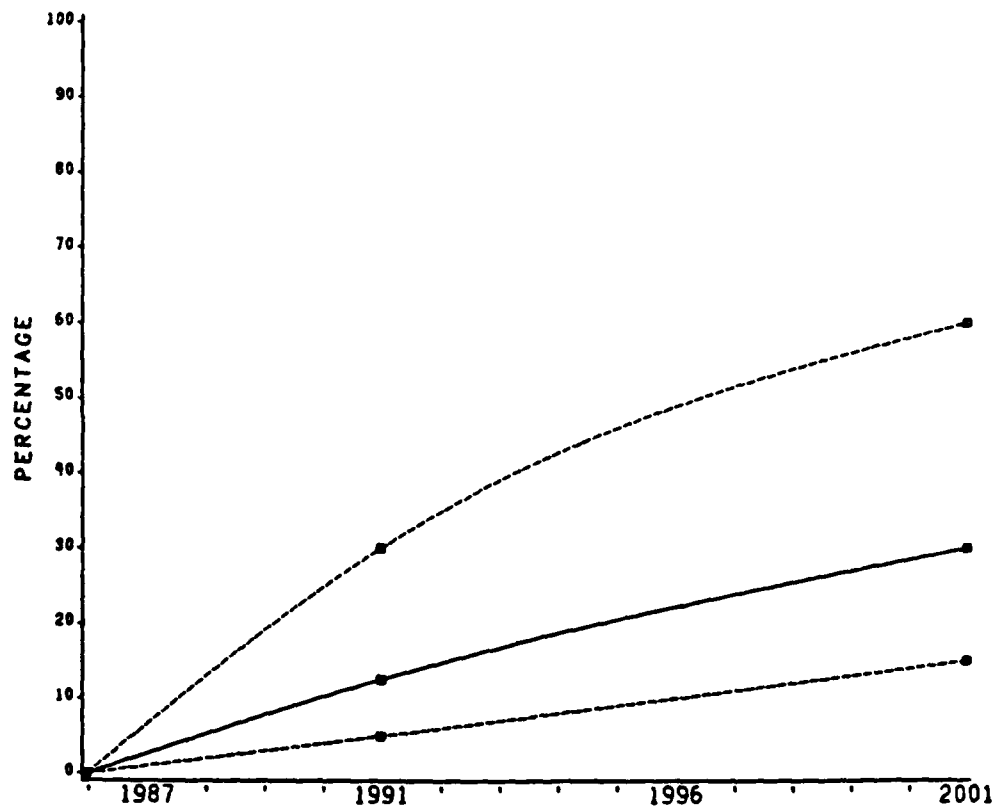
E4102 - FOOD USED AS POLITICAL WEAPON



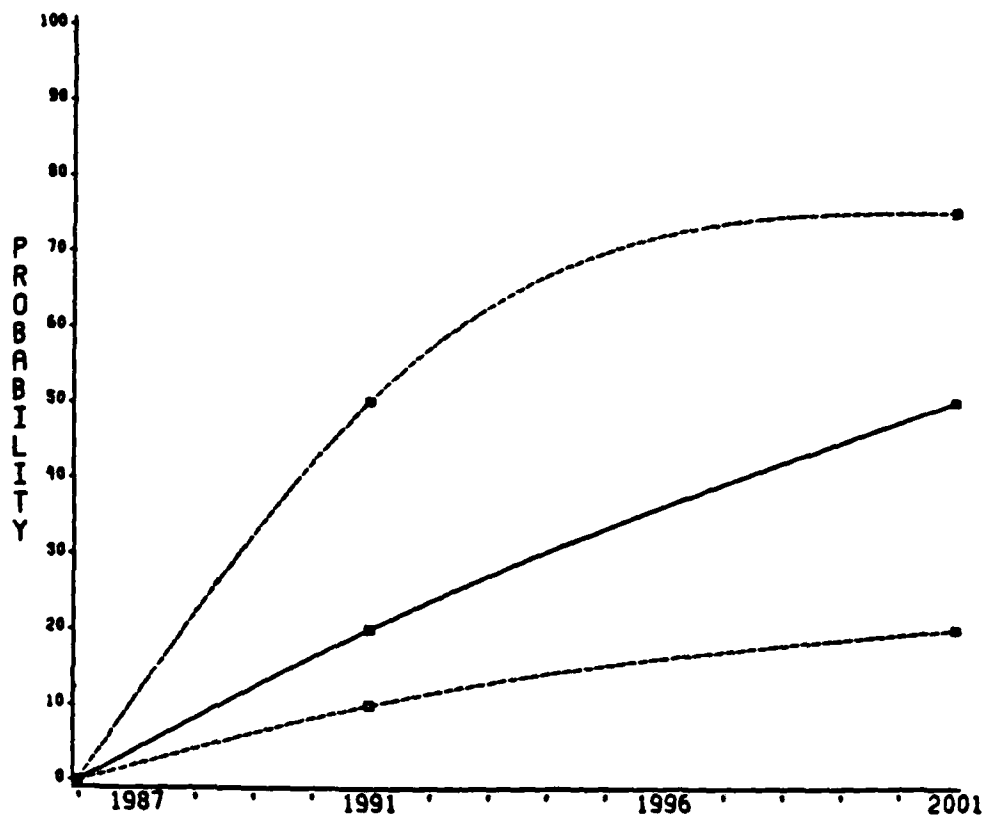
E4201 - FEDERAL BUDGET IS BALANCED



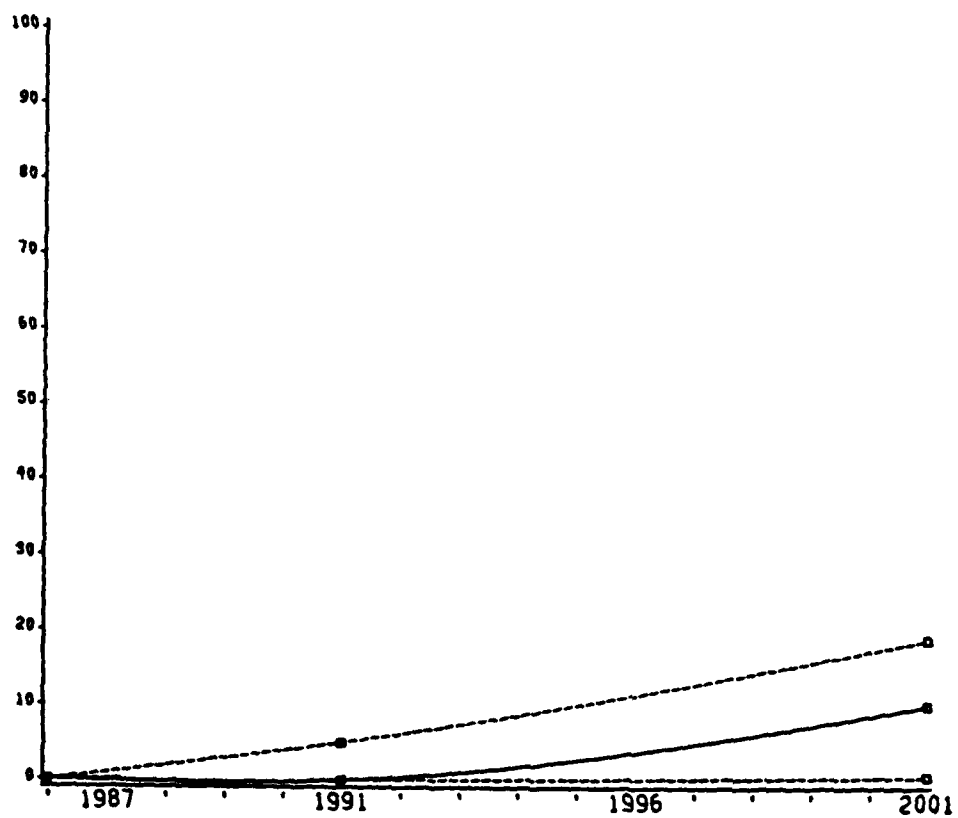
E4202 — CORPORATIONS TIE COLLEGE AID TO JOBS



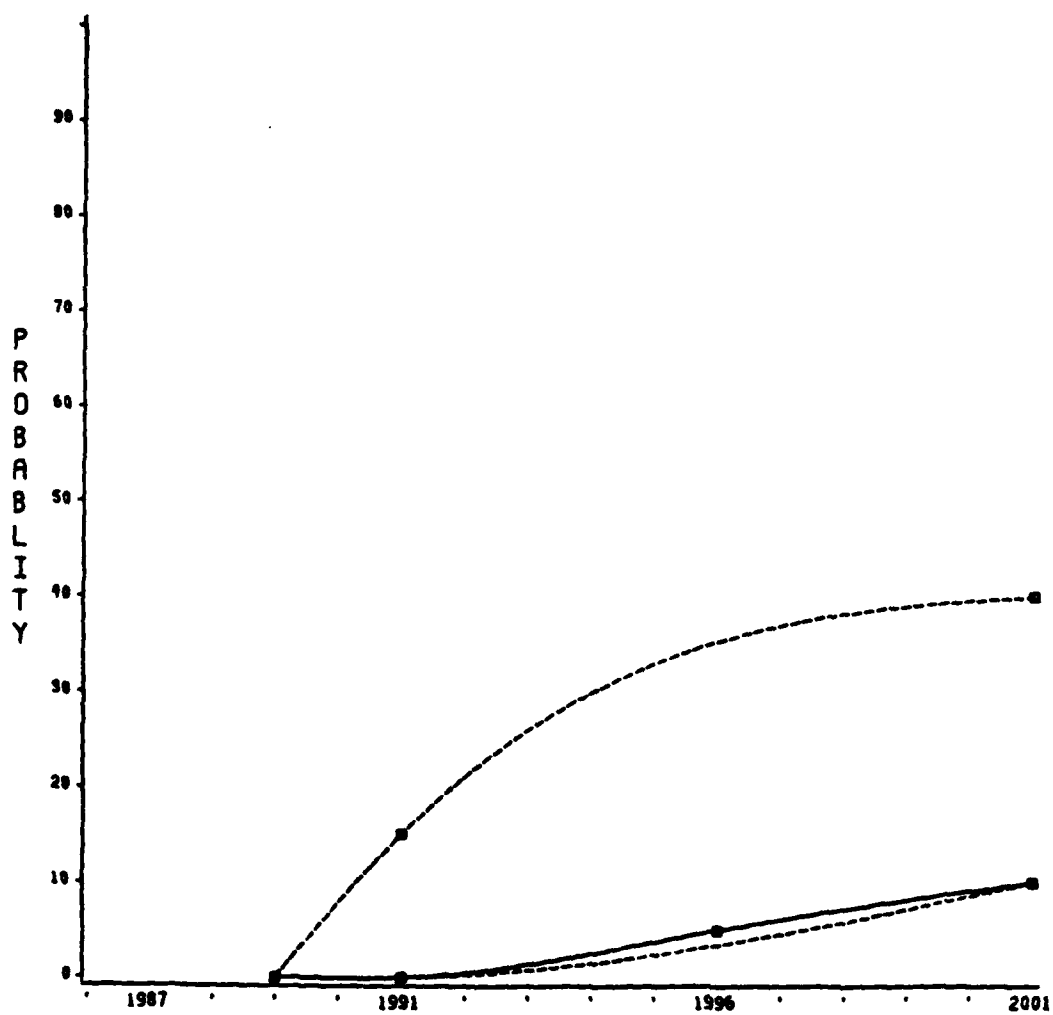
E5101 - NATO COUNTRY GOES COMMUNIST



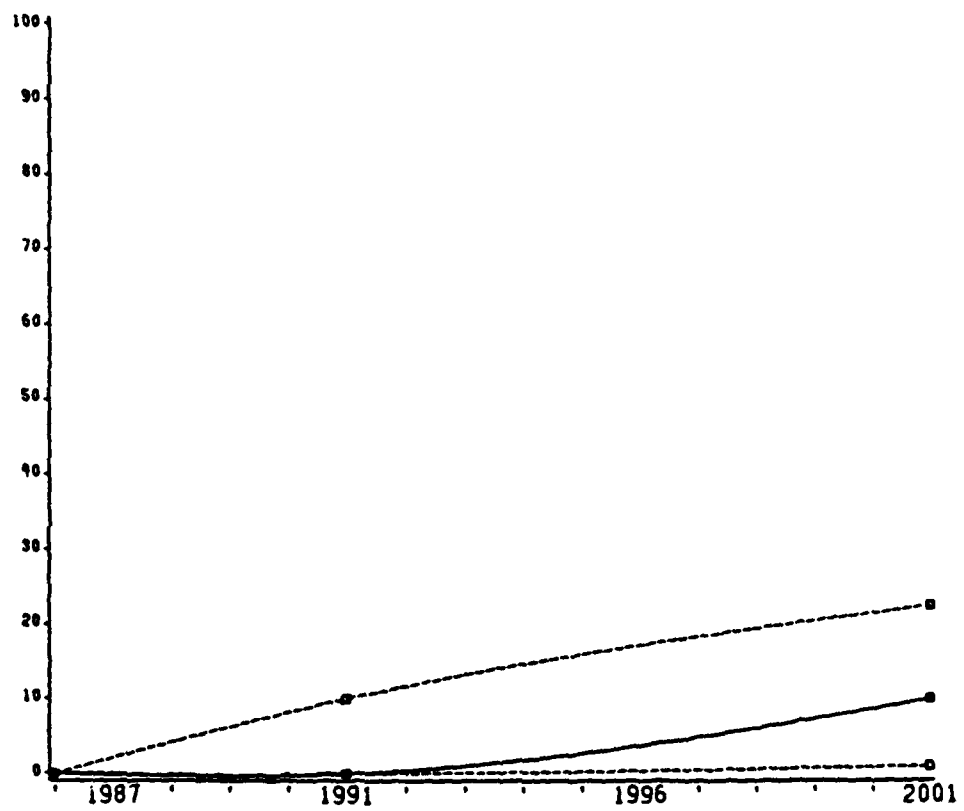
E5102 - COMMUNIST PARTY IN USSR TOPPLED



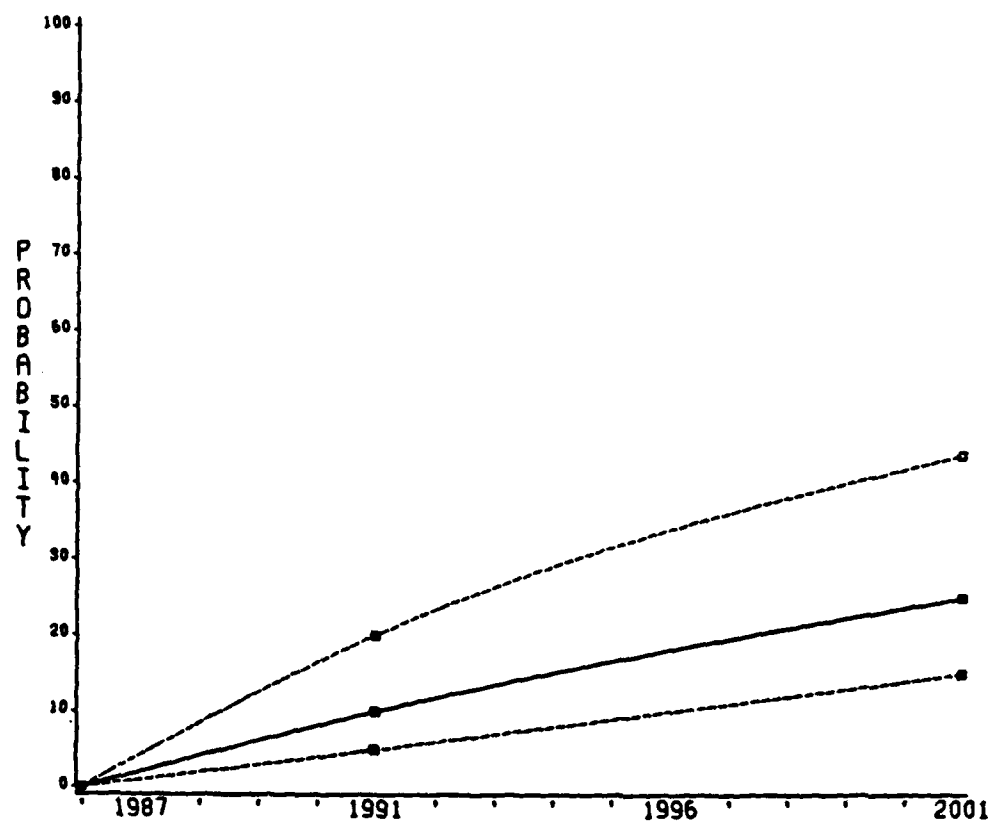
E5103 - EASTERN EUROPEAN NATION GAINS INDEPEN



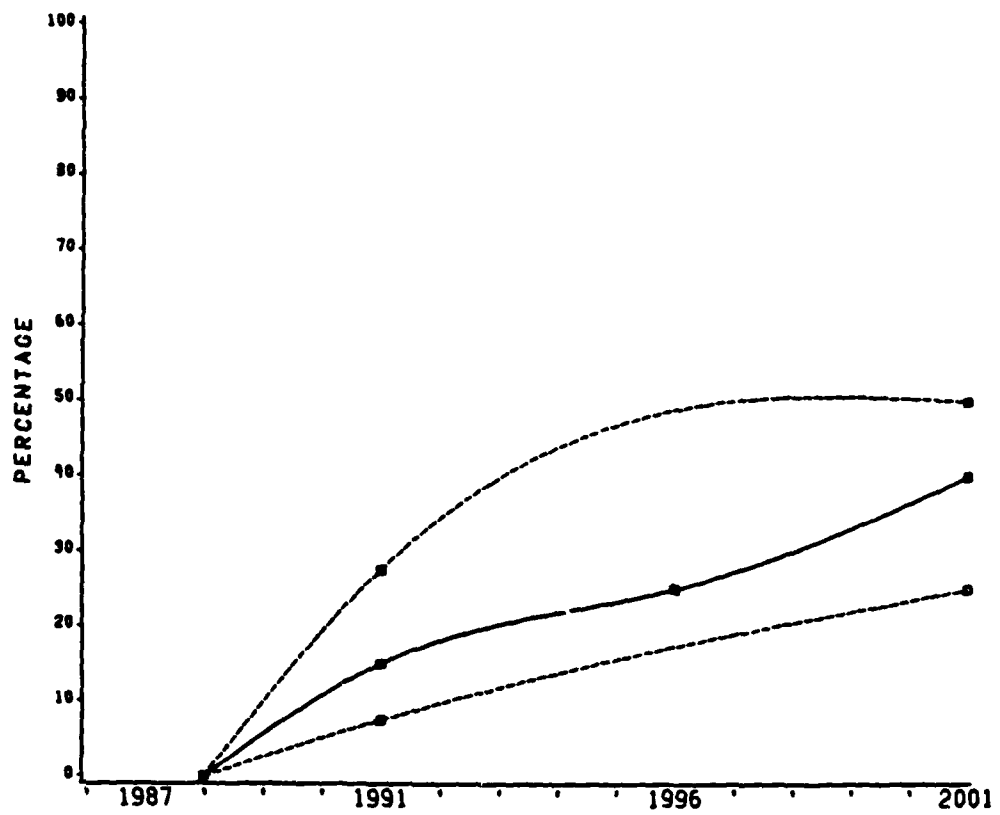
E5104 - WEST & EAST GERMANY UNIFIED



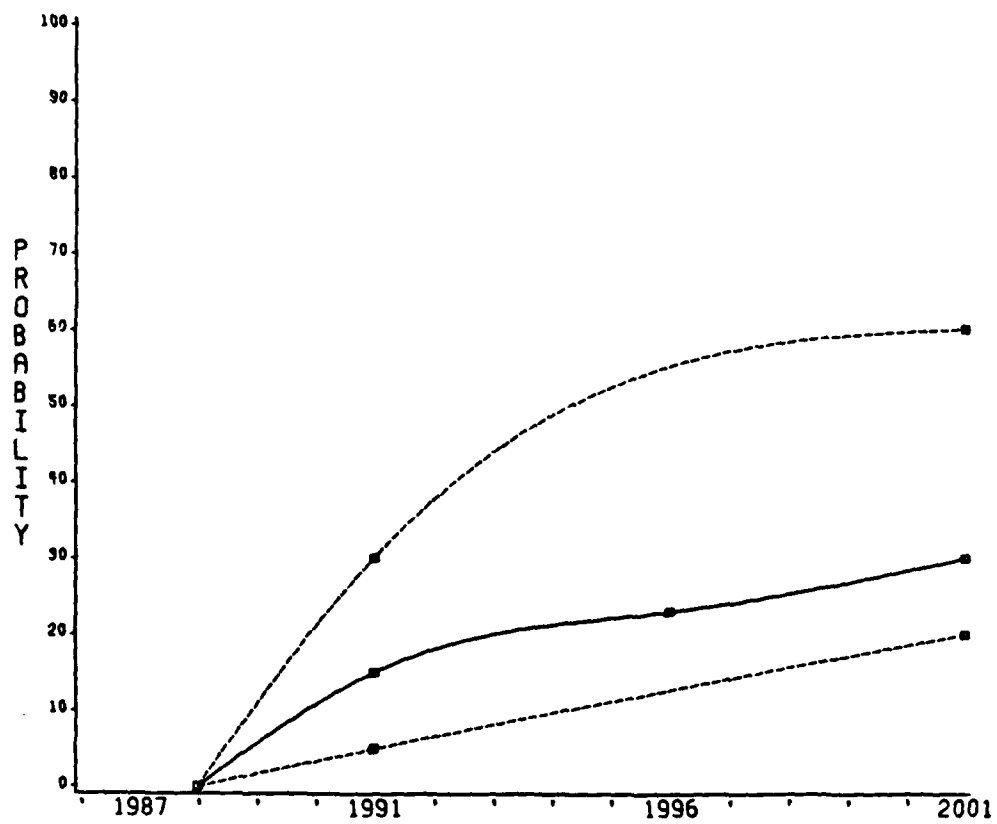
E5105 - PRC & RUSSIA REESTABLISH TIES



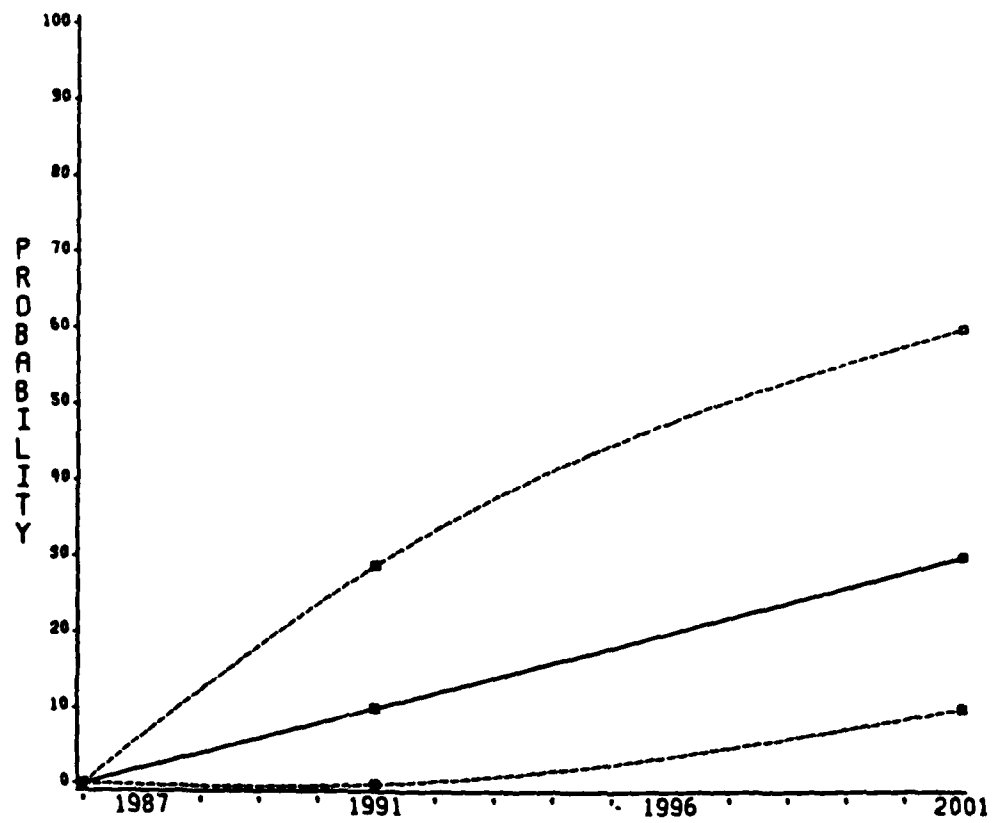
E5106 - MEXICO GOES COMMUNIST



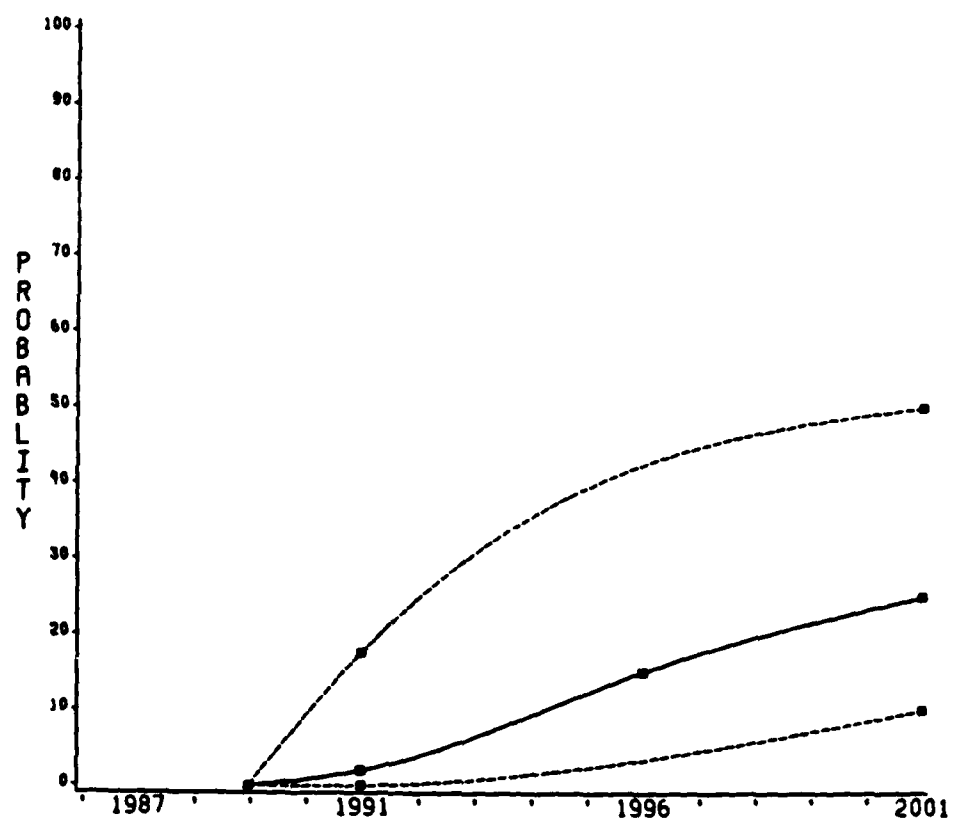
E5107 - US & USSR SIGN NUCLEAR FREEZE AGREE



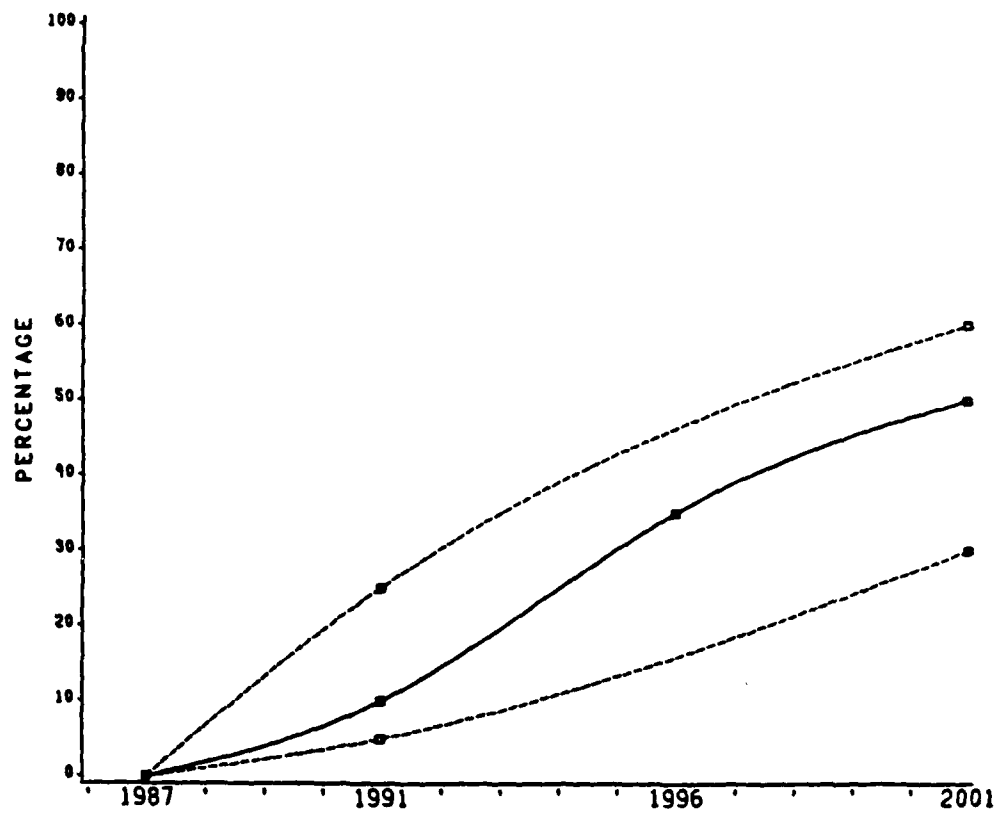
E5201 - ANTI-MILITARY PRESIDENT TAKES OFFICE



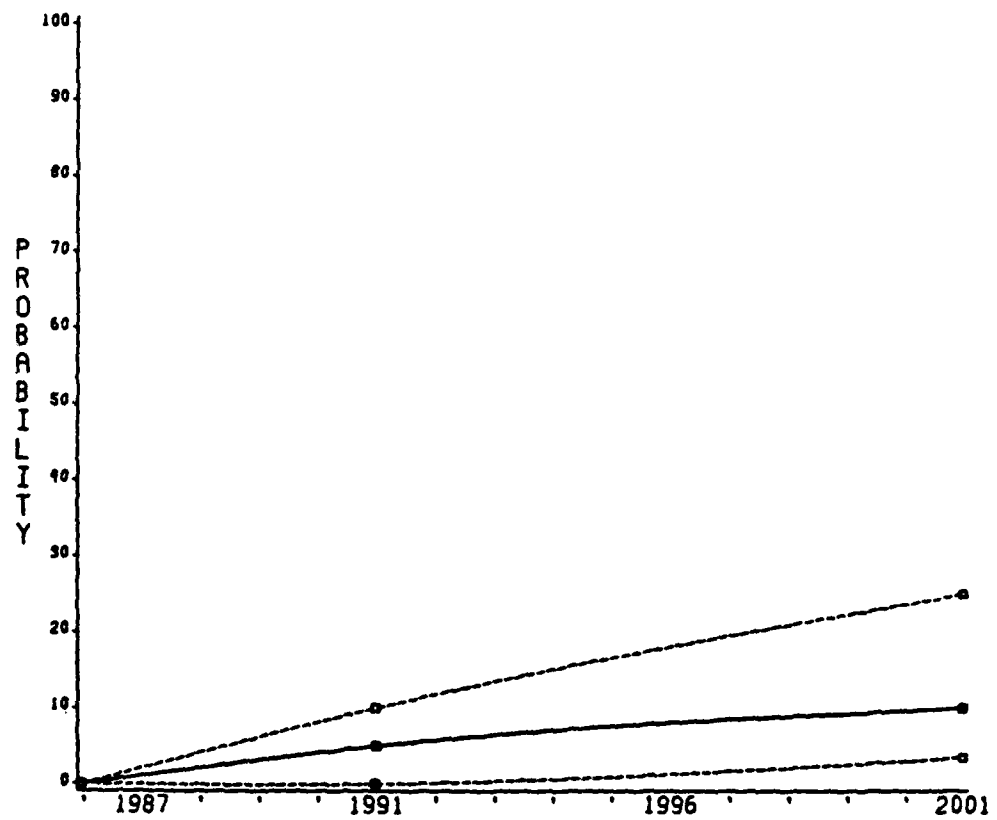
E5203 - NATL SERVICE MANDATED FOR 18 YR OLDS



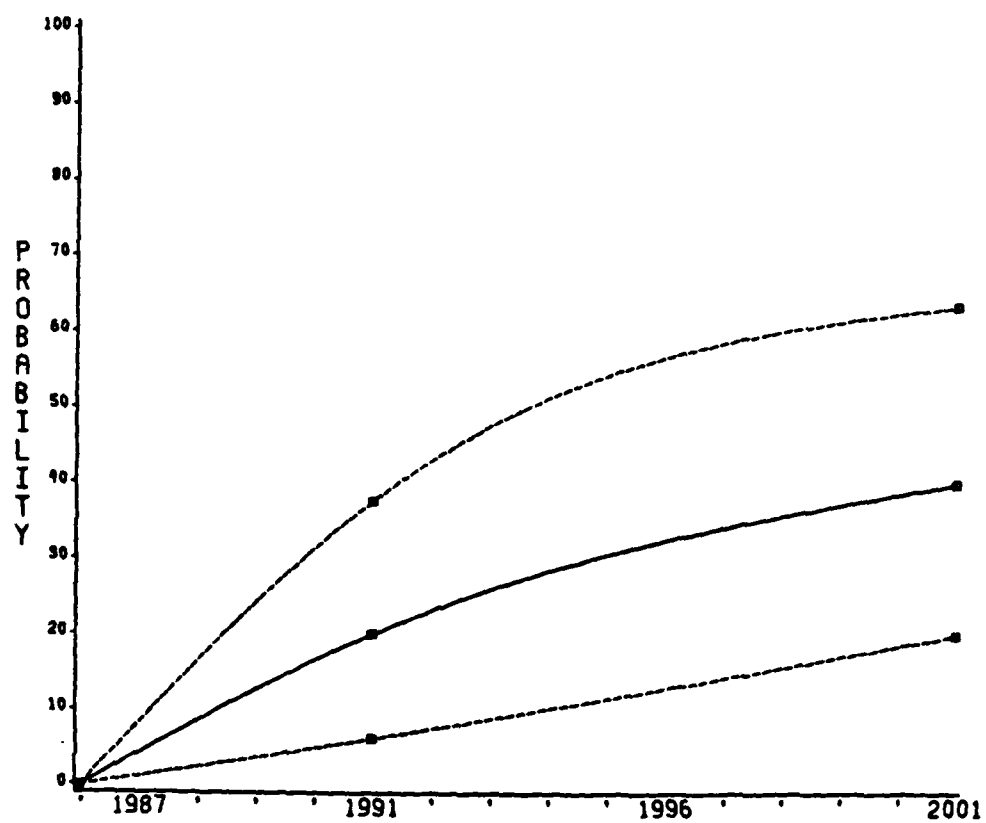
E6101 - SEVERE ENERGY CRISIS EXISTS



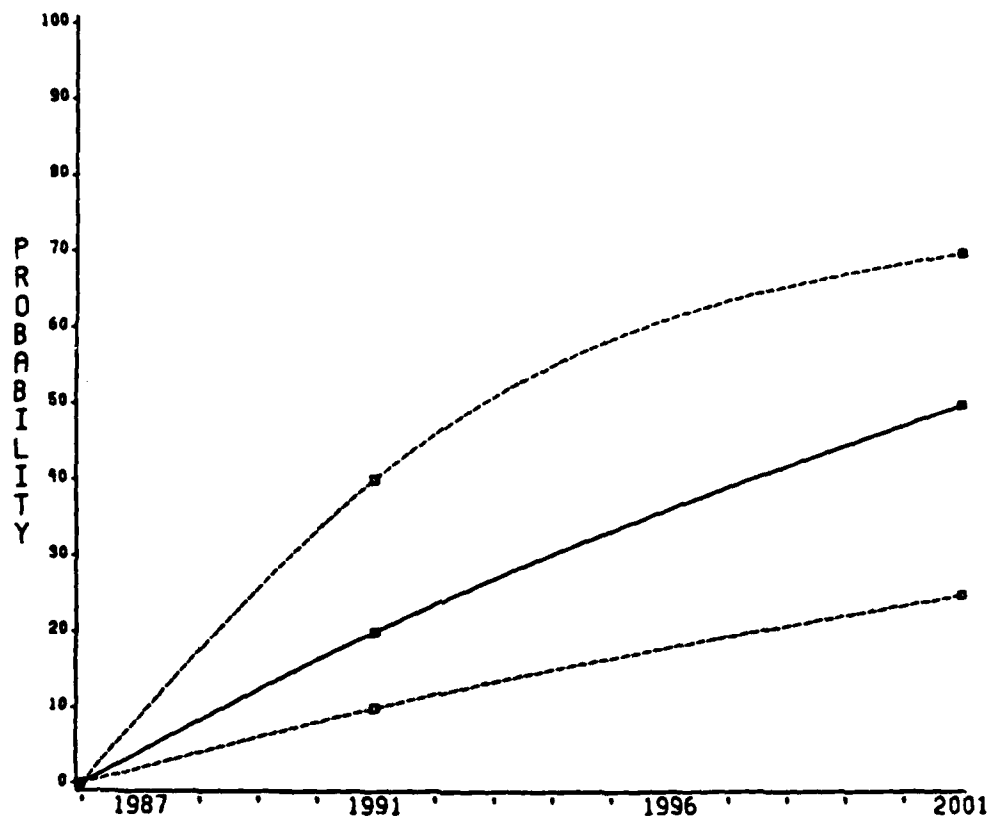
E6102 - FATAL PANDEMIC SWEEPS MAJOR NATIONS



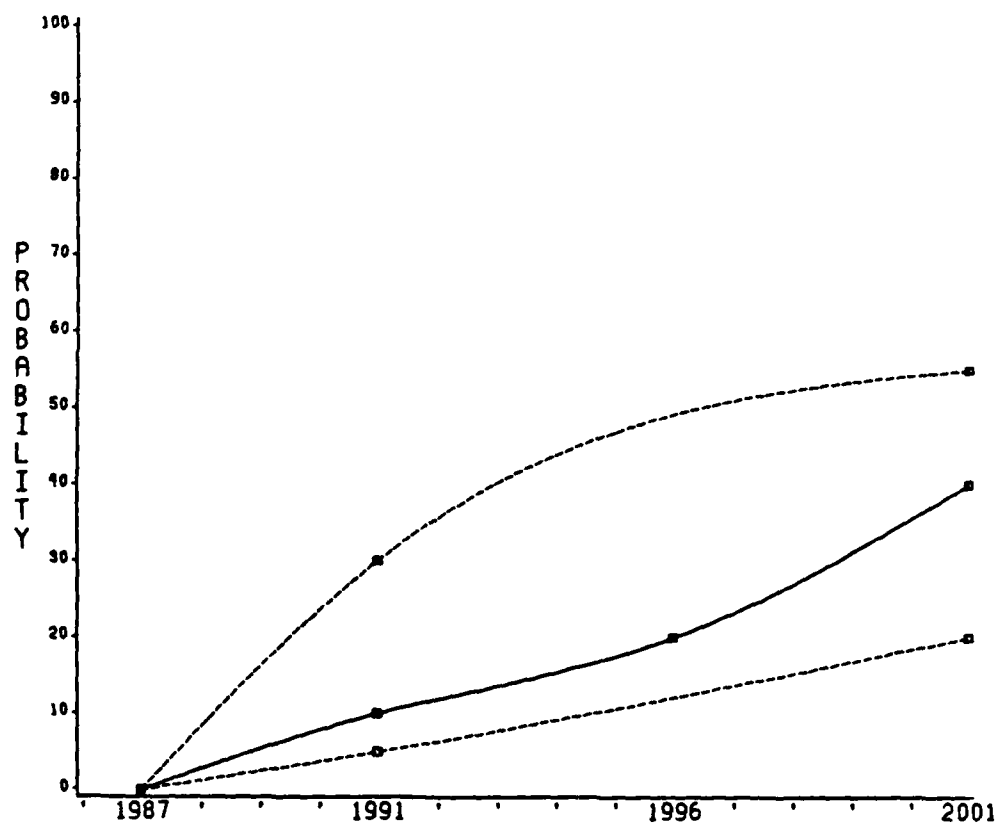
E7101 - DEMONSTRATIONS IN WEST FOR ARMS CONTROL



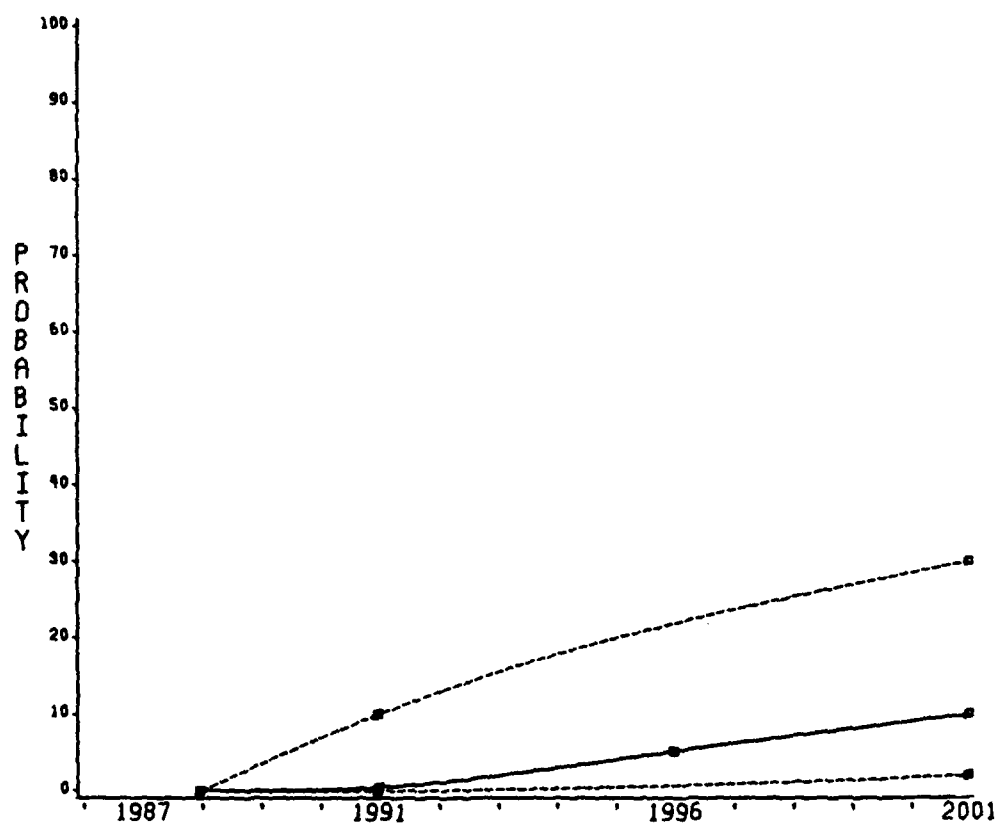
E7102 - TURKEY OR GREECE LEAVES NATO



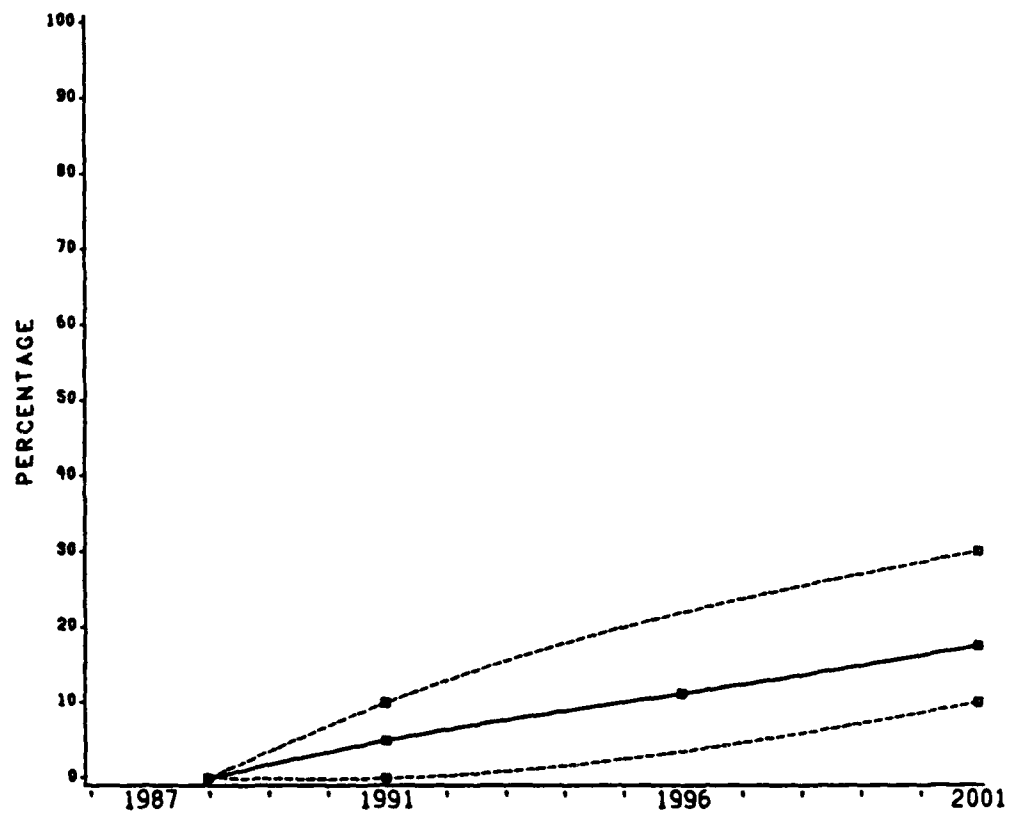
E7103 - US TROOPS ORDERED HOME FROM ABROAD



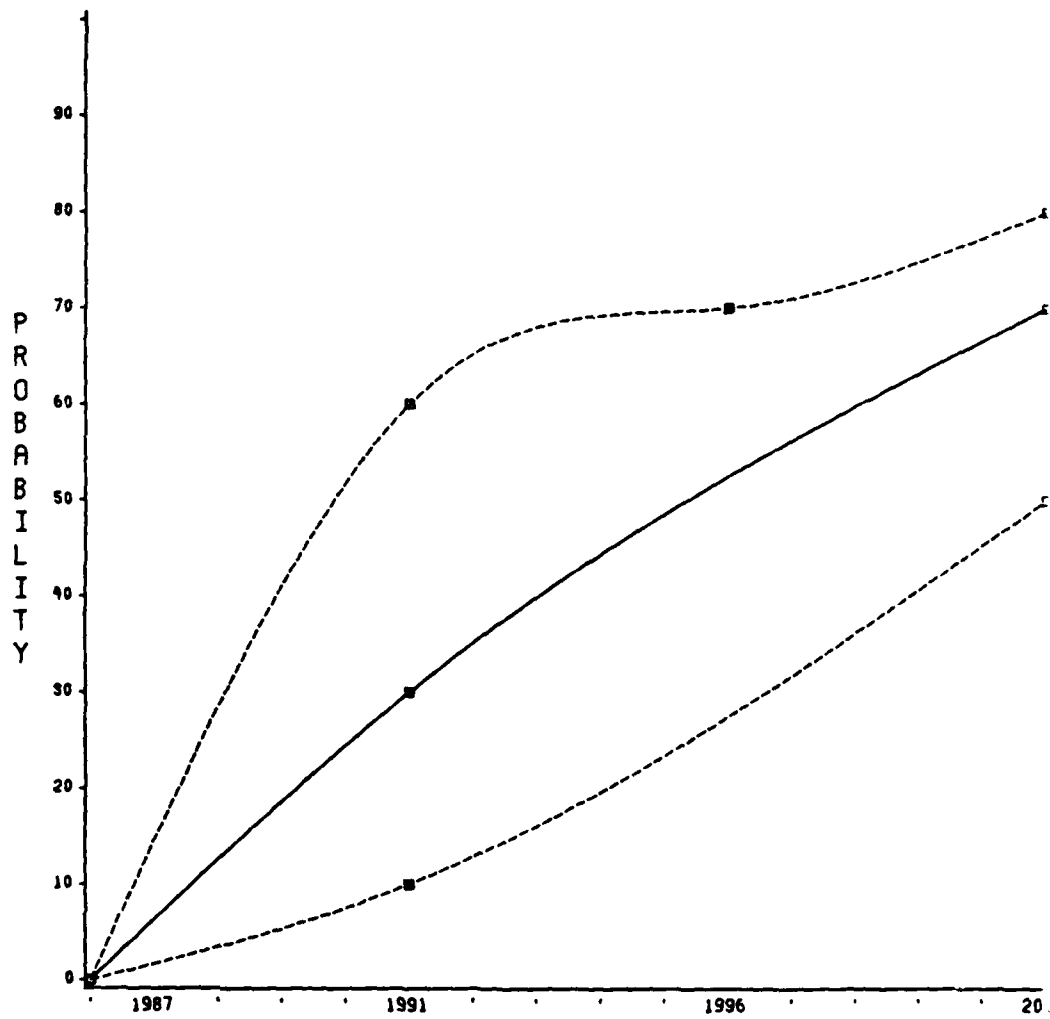
E7104 - RESERVES ARE TOTAL US NATO COMMITMENT



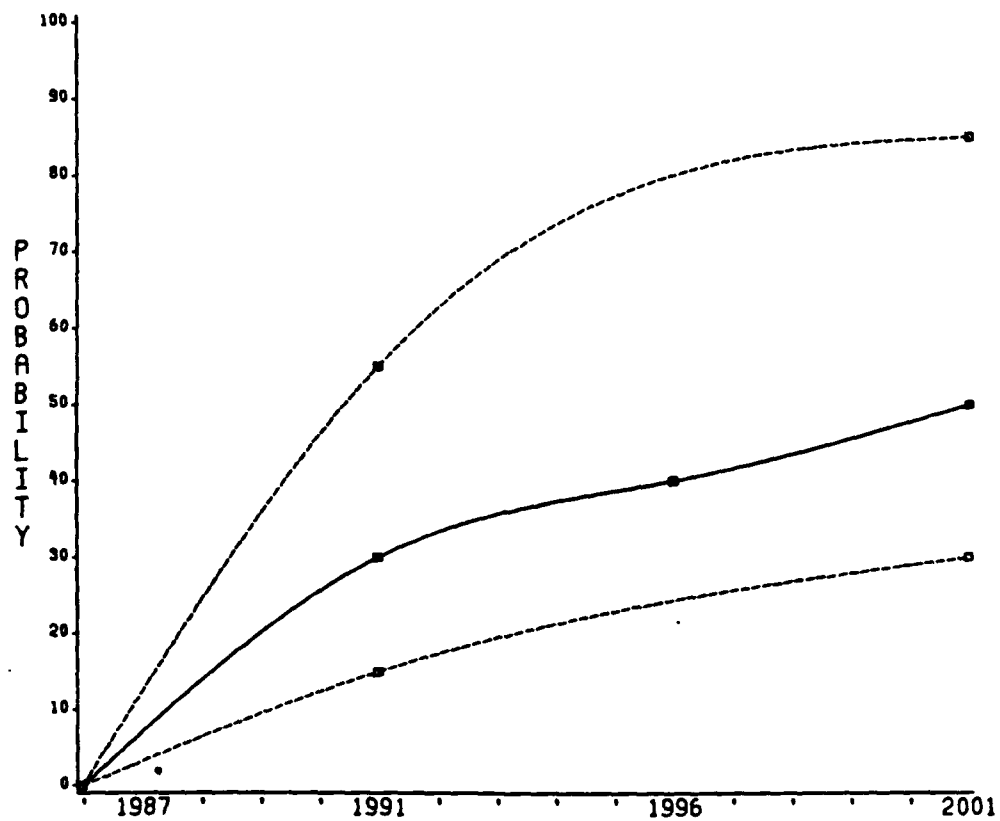
E7105 - US & PRC SIGN MUTUAL DEFENSE PACT



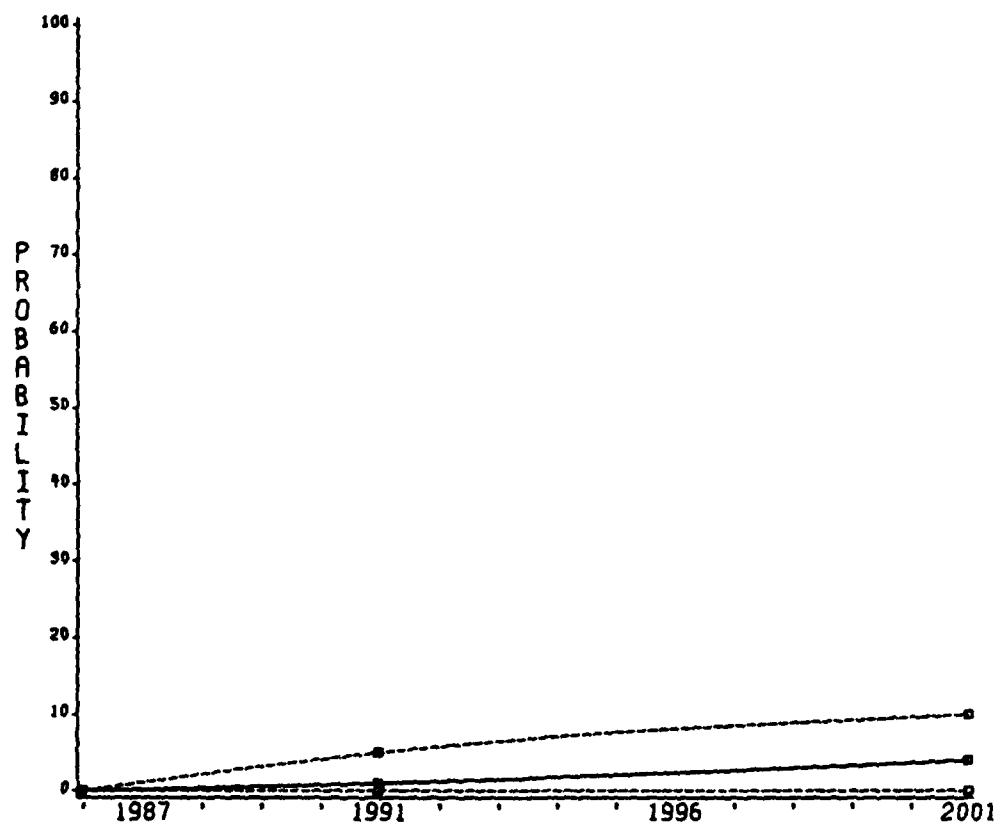
E7106 - RABID ANTI-WESTERN STATE HAS NUKE



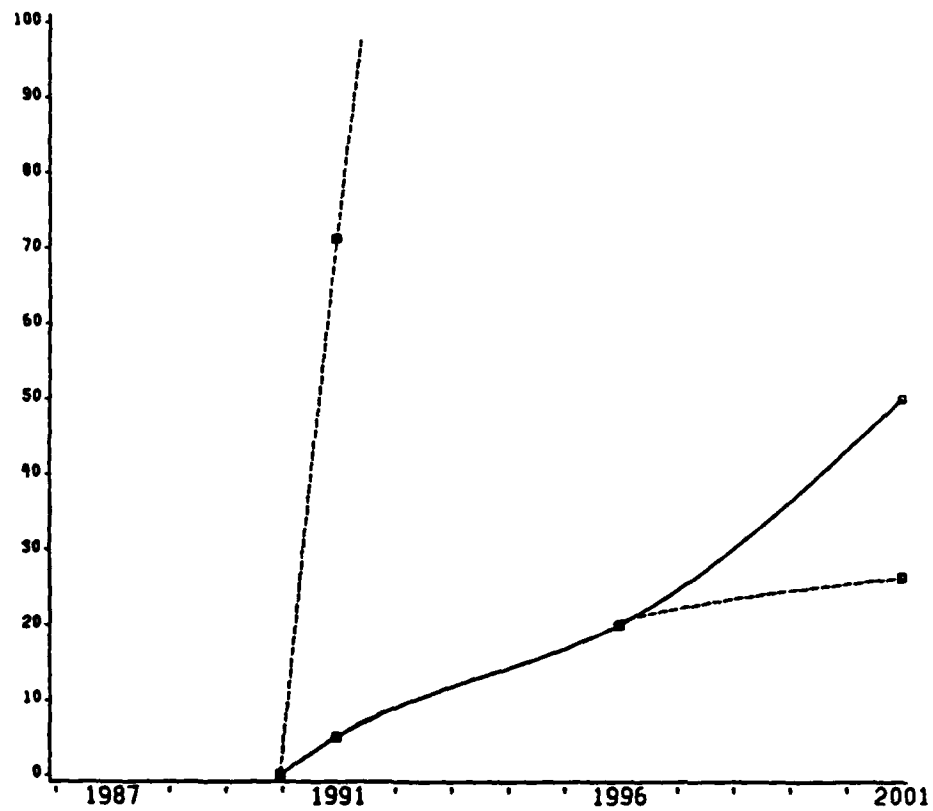
E7107 - TERRORIST STATE LAUNCHES ATTACKS ON U.S.



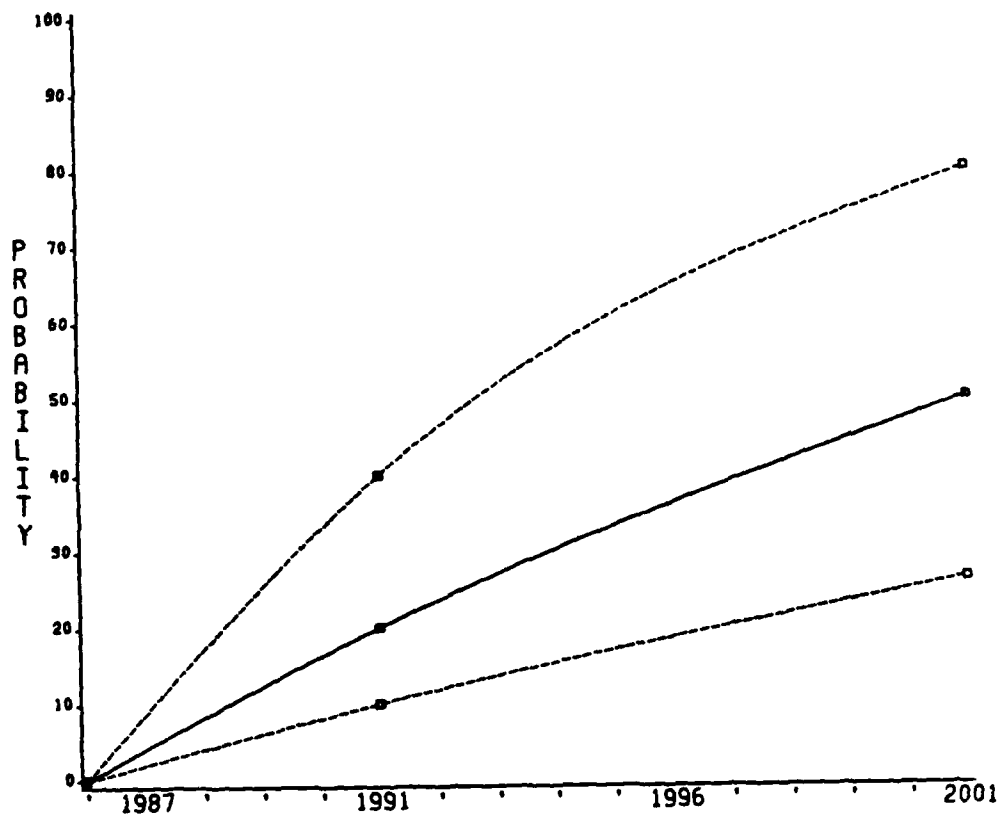
E7108 - UNAUTHORIZED NUKE BY US AGAINST USSR



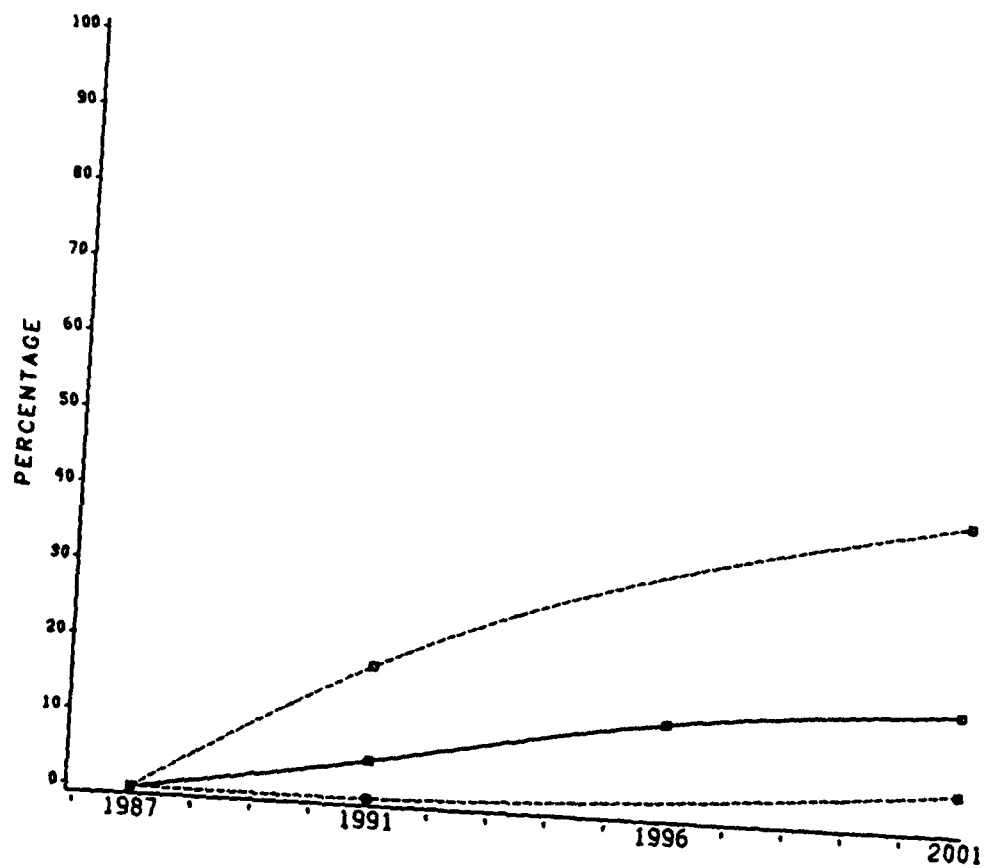
E7109 - NATIONS WITH NUKES REACH 15



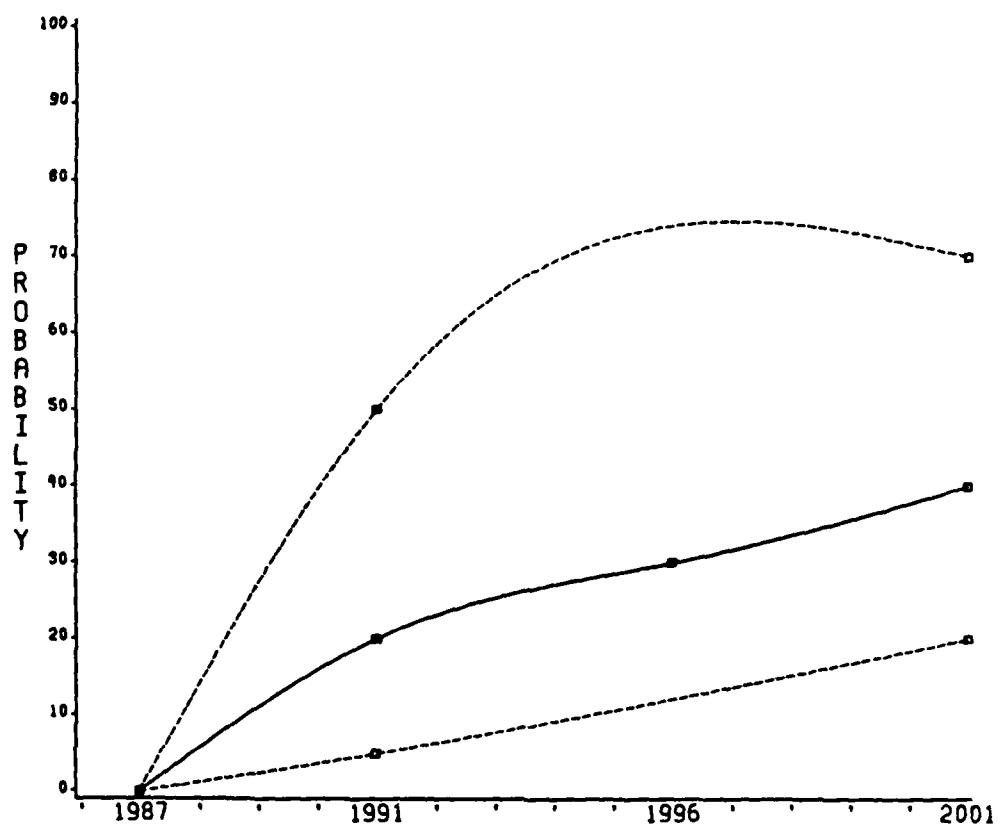
E7110 - US AT BRINK IN INTERNATIONAL CRISIS



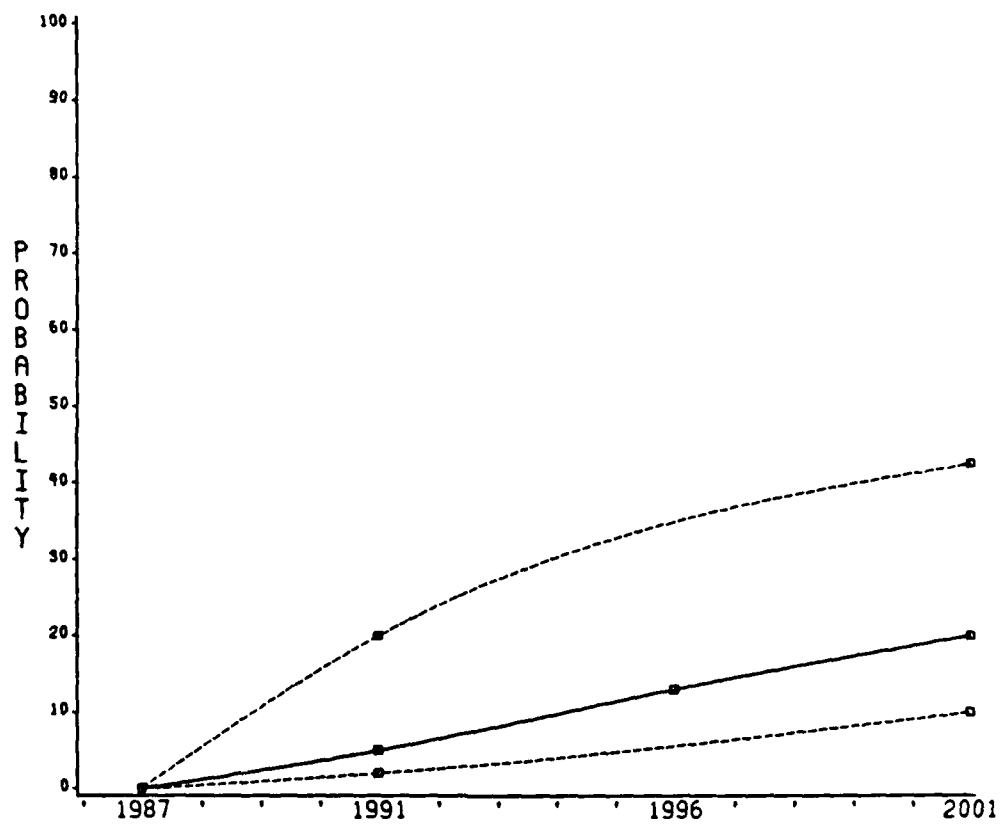
E7111 - US GIVES COMBAT SUPPT IN S AFRICAN WAR



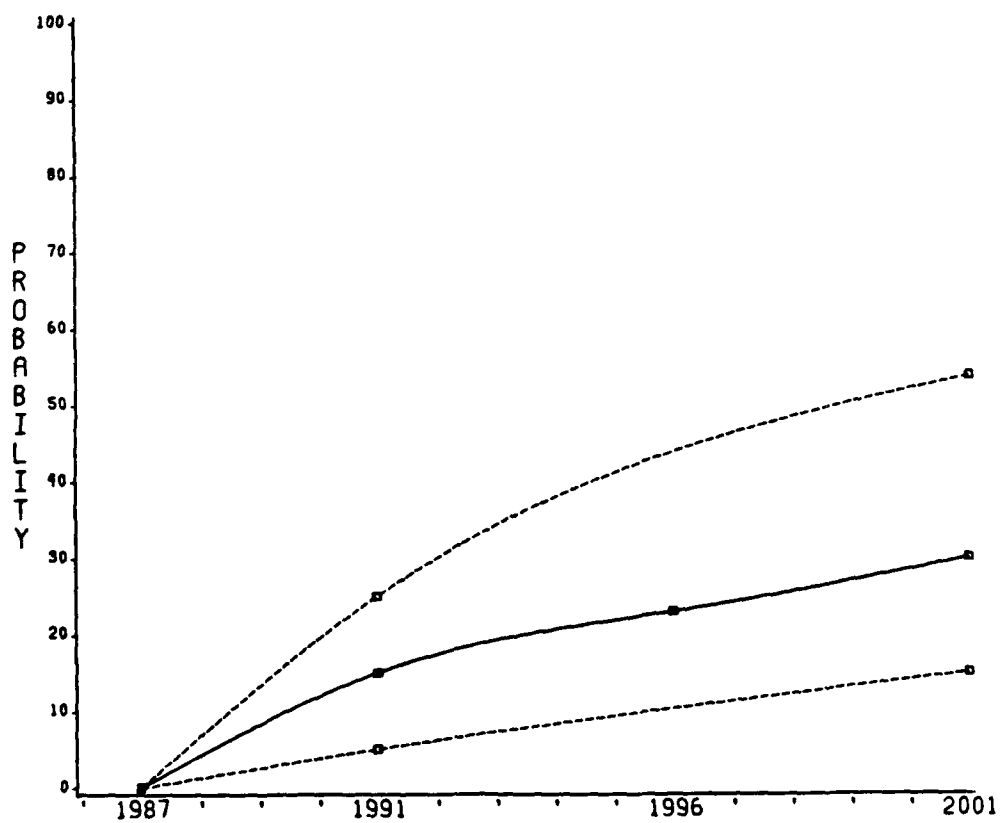
E7112 - US QUICKLY WINS POP LOW-INTENSITY WAR



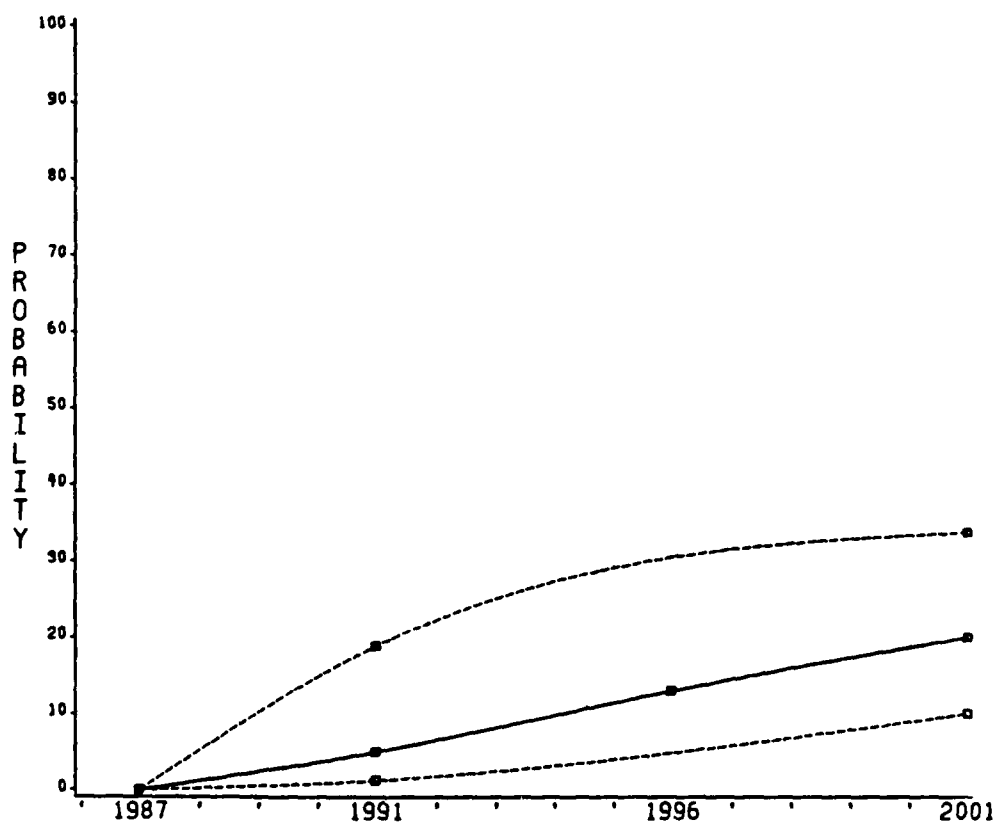
E7113 - US SLOWLY LOSES POP LOW-INTENSITY WAR



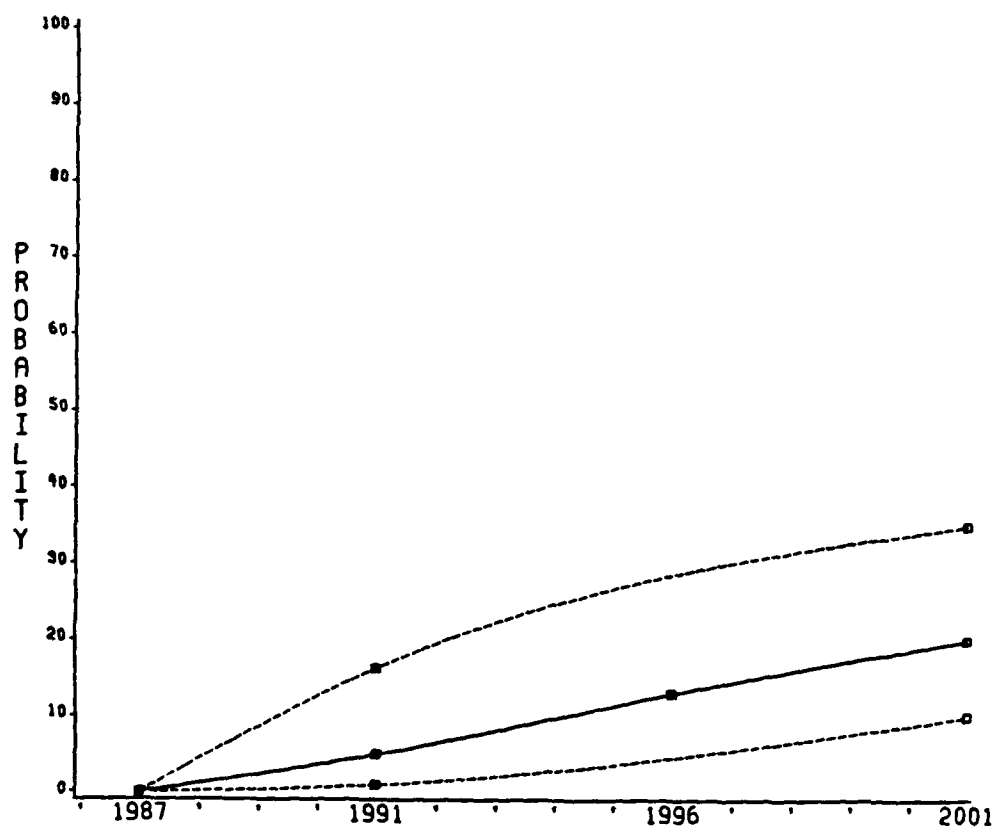
E7114 - US QUICKLY WINS UNPOP LOW-INTENSITY WAR



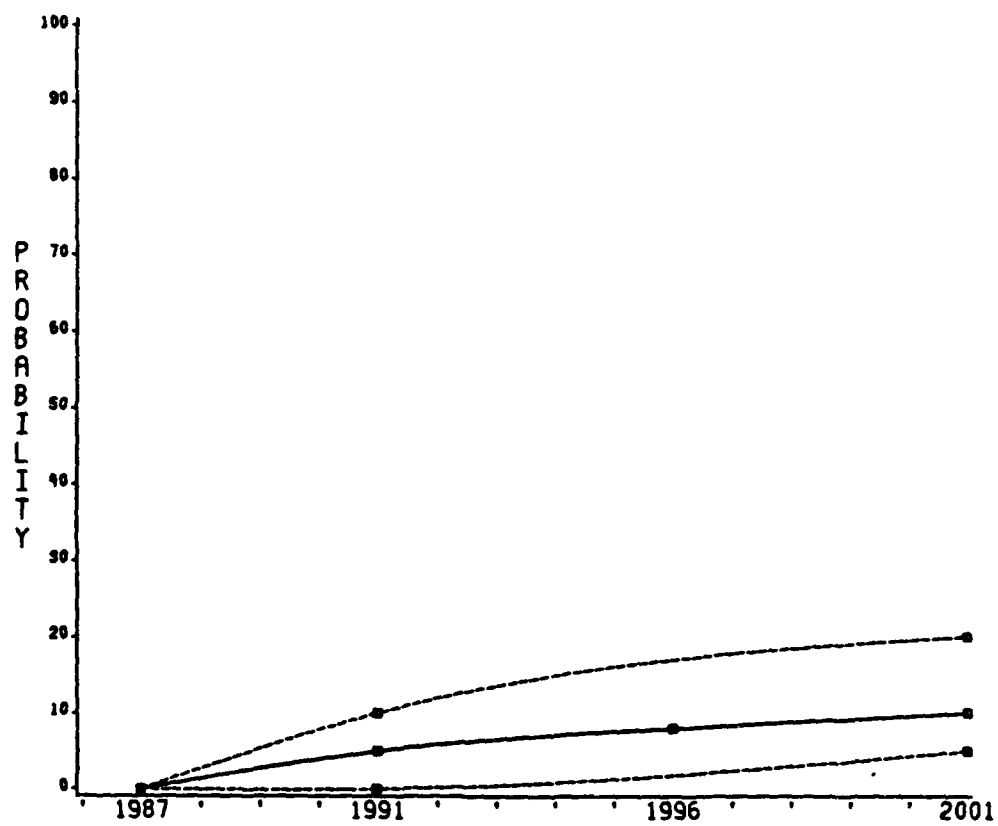
E7115 - US SLOWLY LOSES UNPOP LOW-INTENSITY WAR



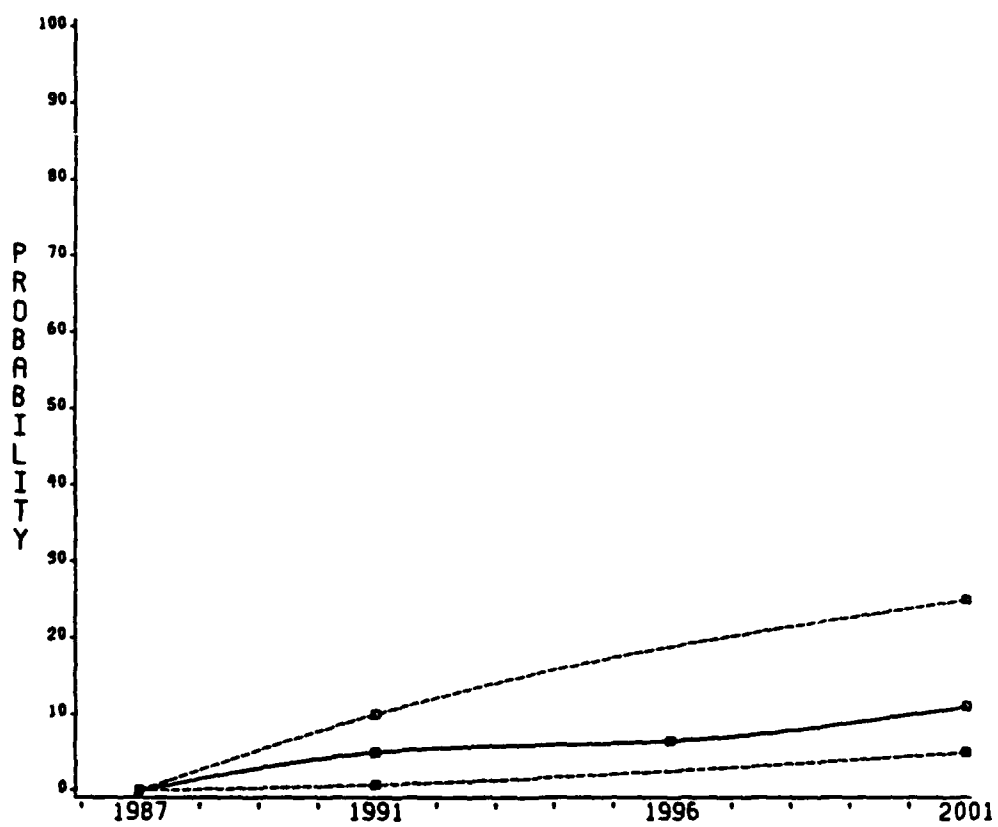
E7116 - US QUICKLY WINS HIGH-INTENS NON-NUKE WAR



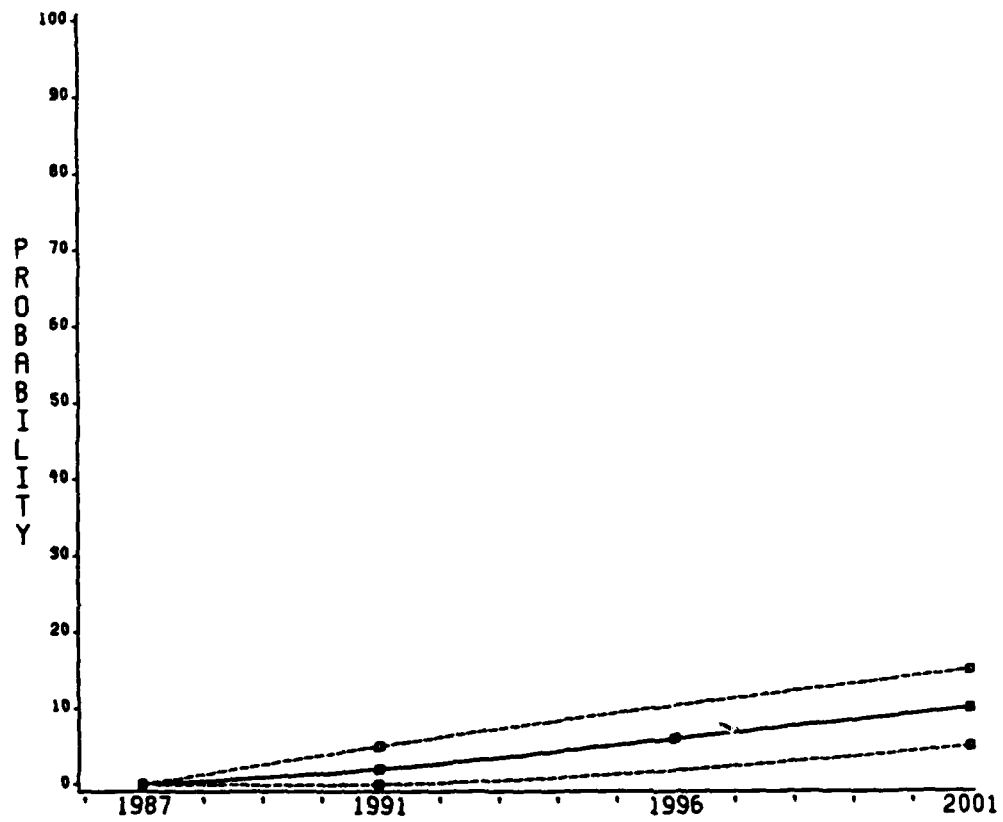
E7117 - US SLOWLY LOSES HIGH-INTENS NON-NUKE WAR



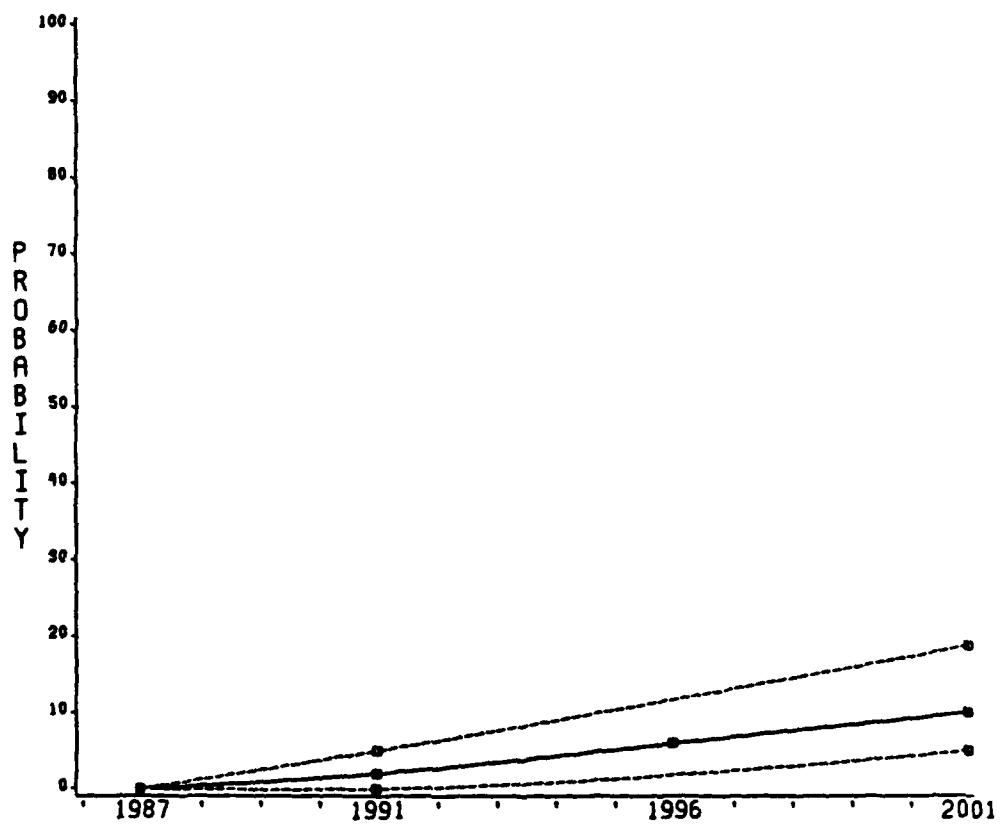
E7118 - US & USSR IN HIGH-INTENSITY NON-NUKE WAR



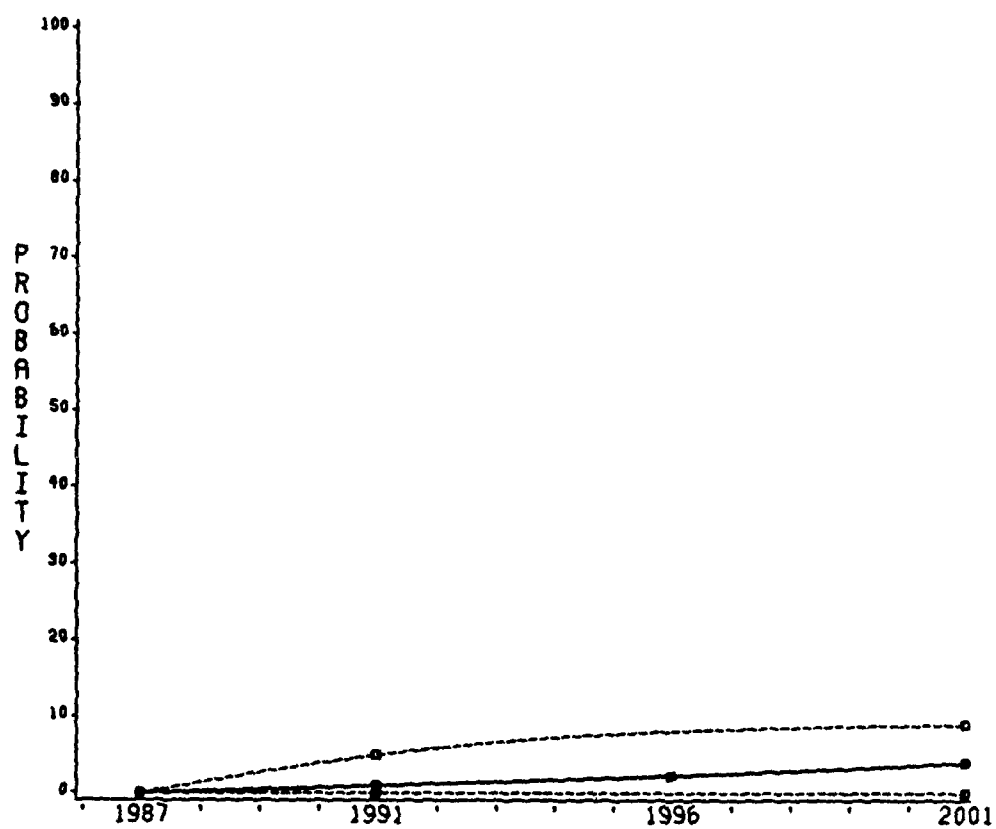
E7119 - US IN HIGH-INTENS WAR W/NUKE WEAPONS



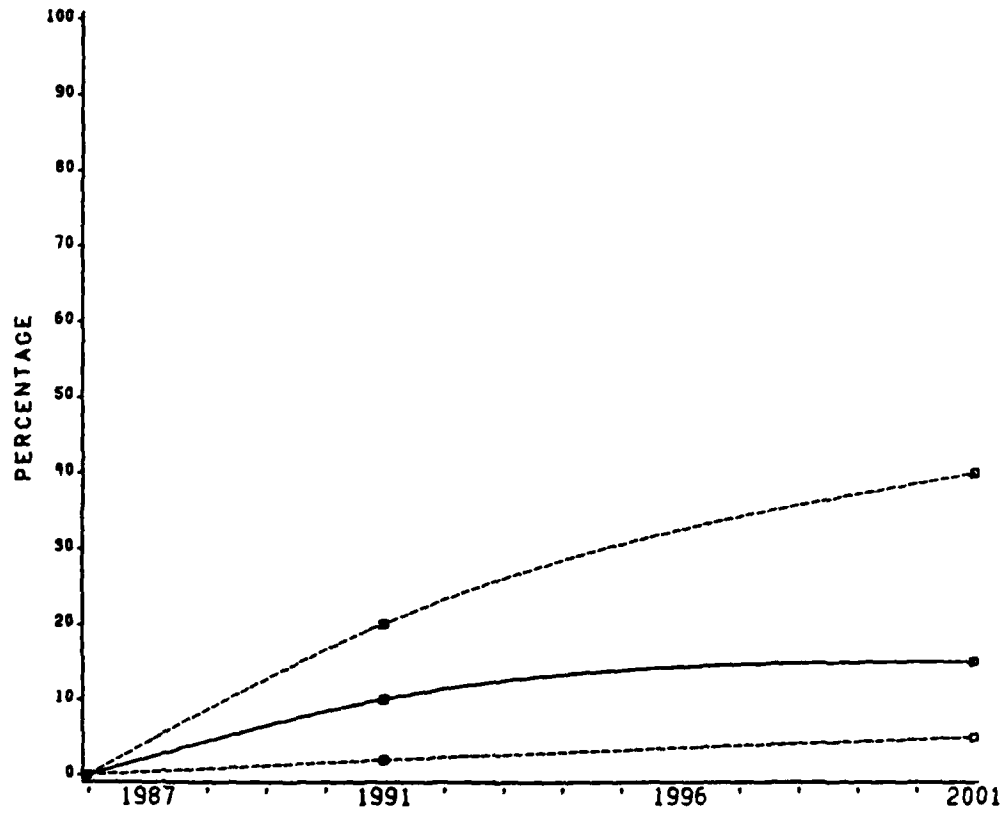
E7120 - US IN HIGH-INTENS WAR W/CHEM-BIO WEAPONS



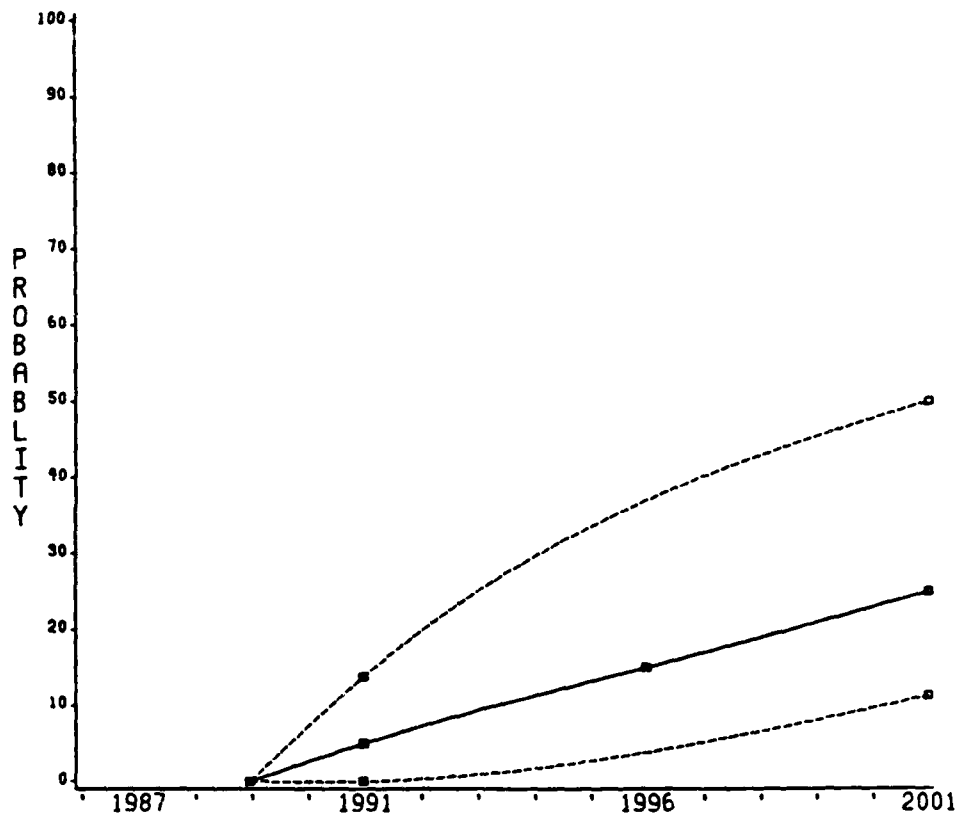
E7121 -- US & USSR IN ALL-OUT NUCLEAR EXCHANGE



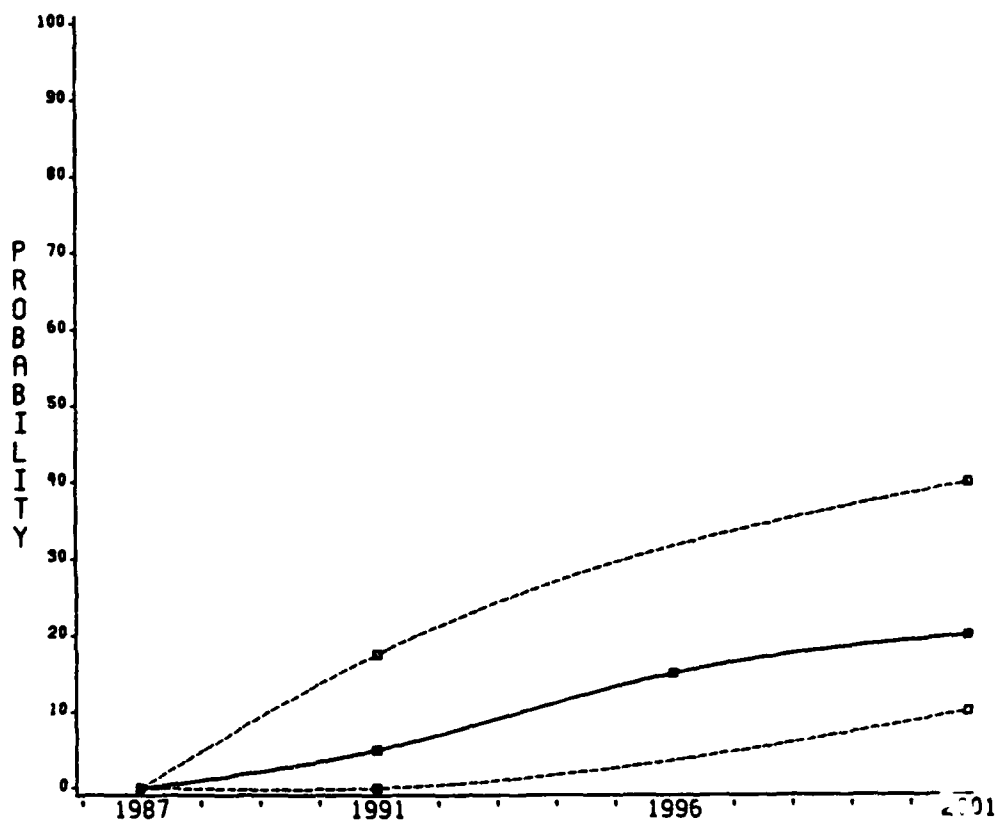
E7201 - MEDIA LAUNCH ANTI-MILITARY CAMPAIGN



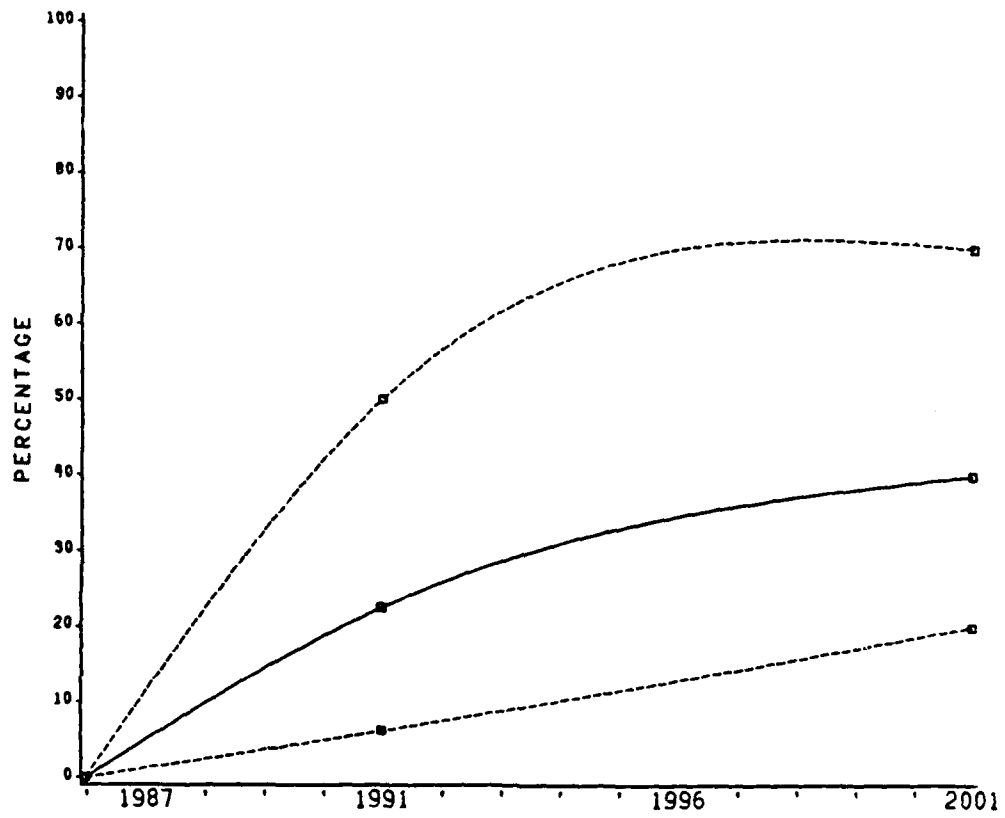
E7202 - DRAFT INSTITUTED FOR ACTIVE COMPONENT



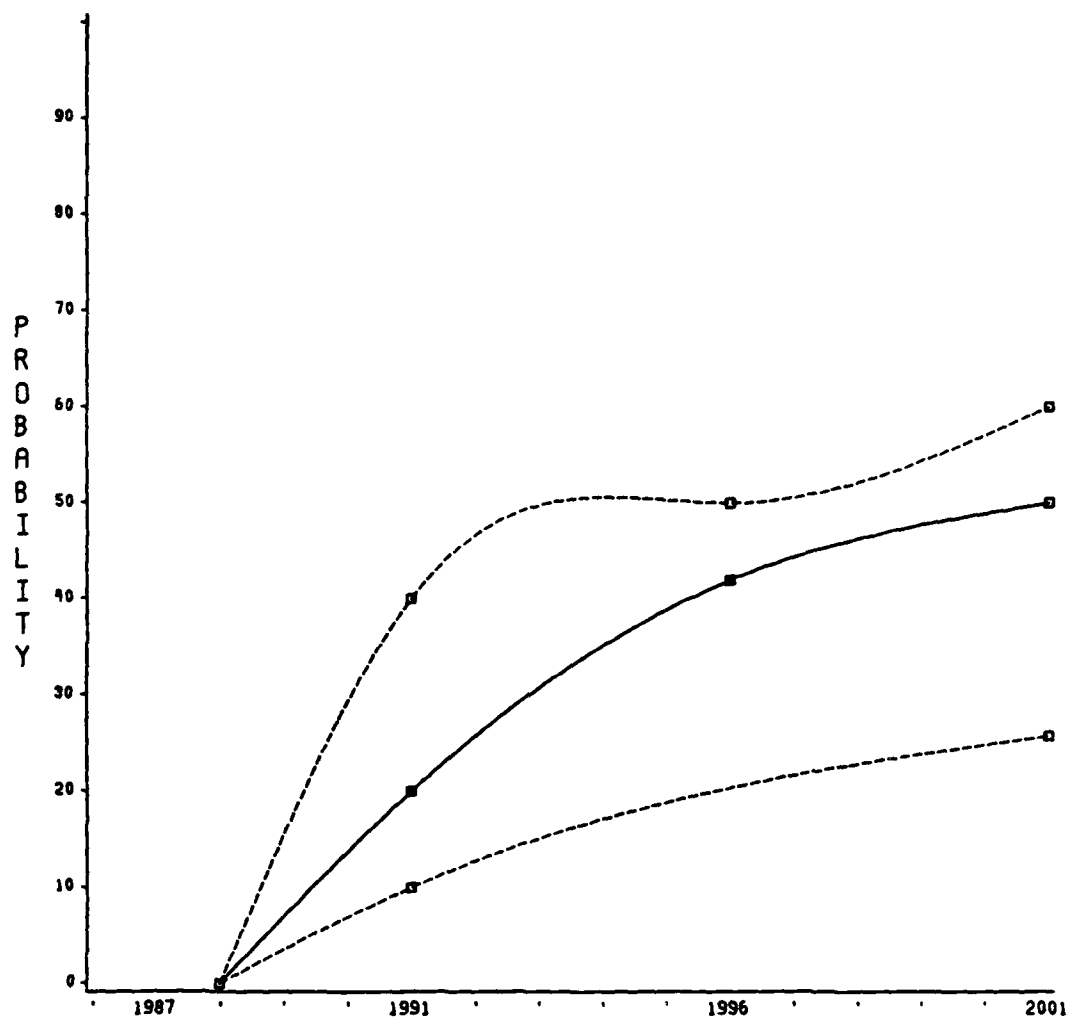
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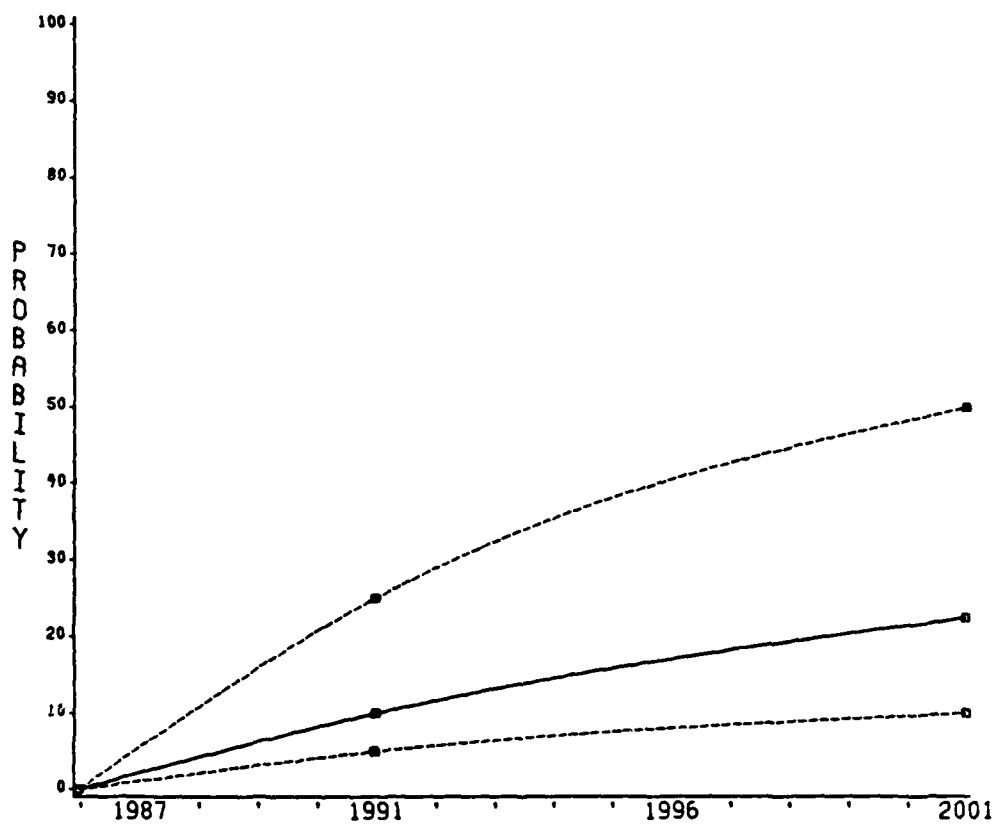
E7204 - MILITARY WAGES FROZEN



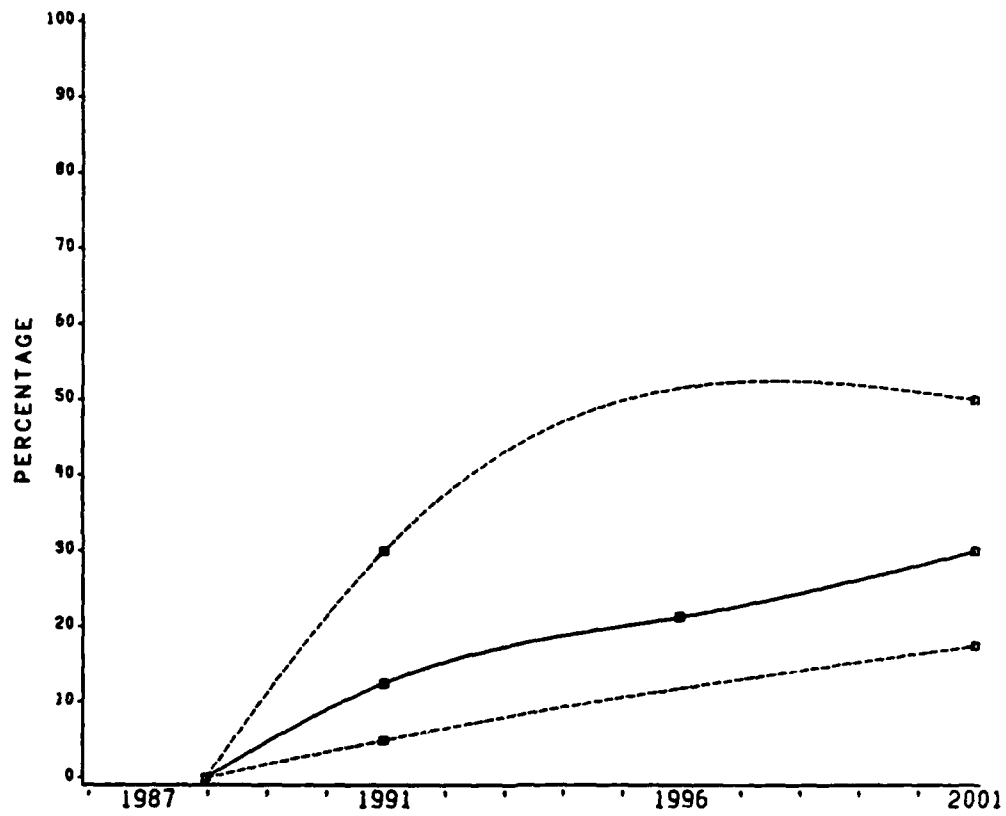
E7205 - ENLISTMENT BONUS PROGRAMS ELIMINATED



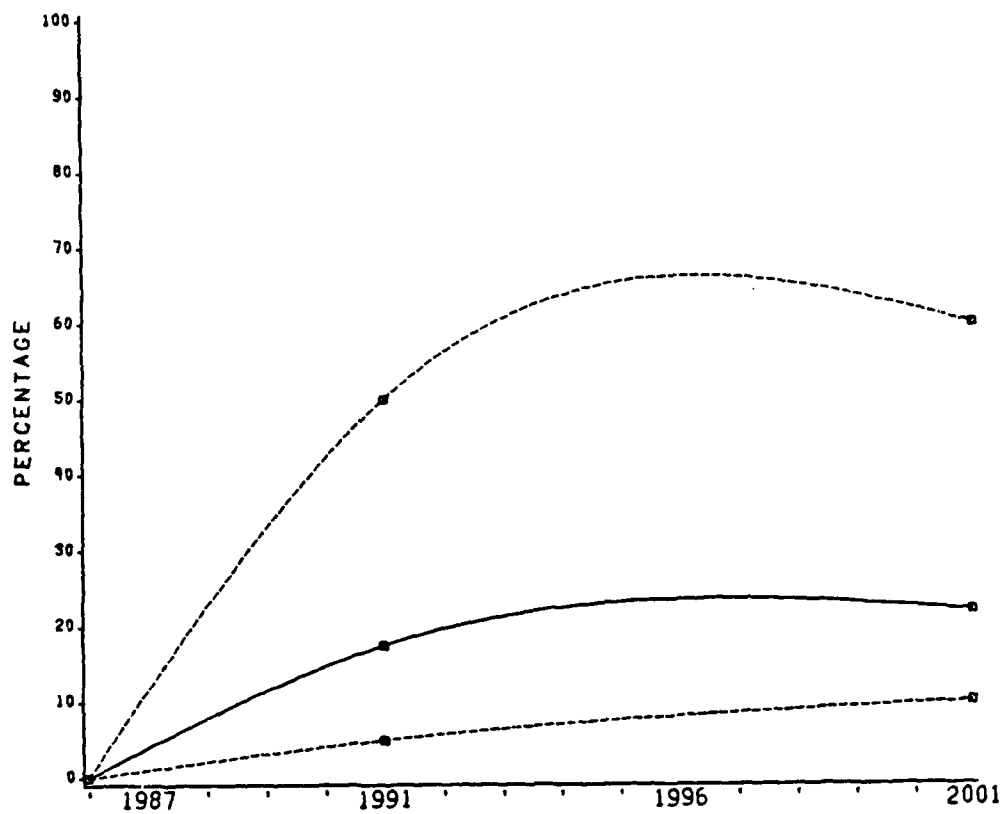
E7206 - US NUKE POWER PLANT HIT W/RADIATION LEAK



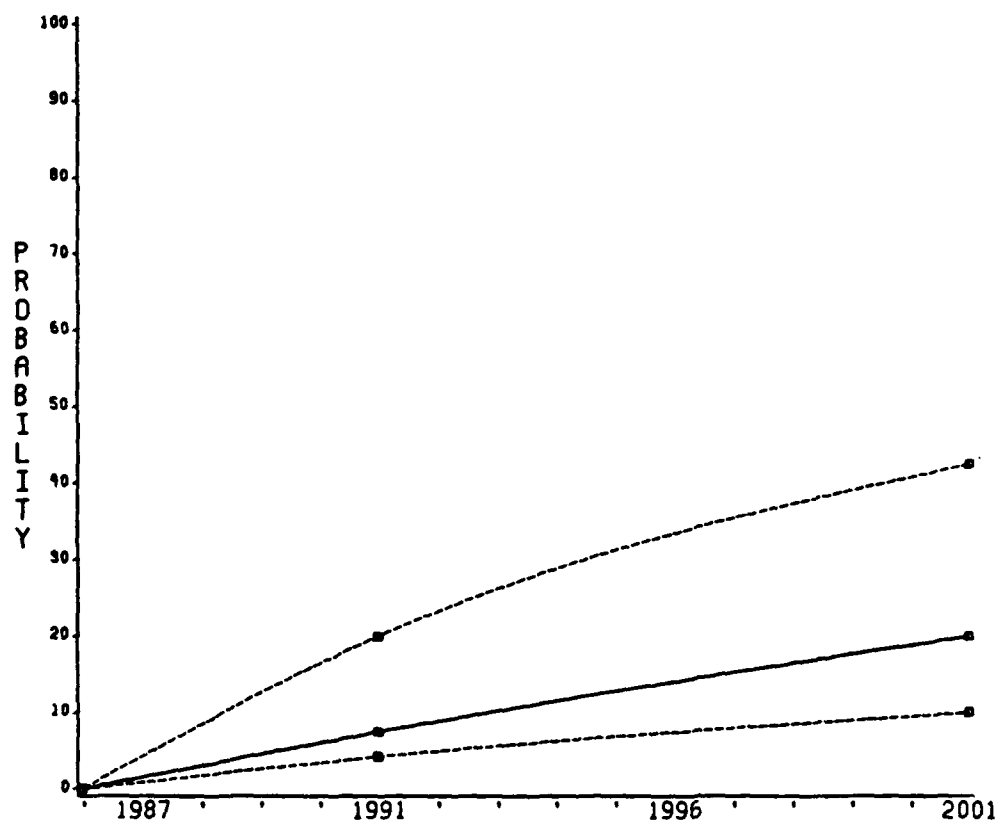
E7207 - STRATEGIC DEFENSE INITIATIVE ABANDONED



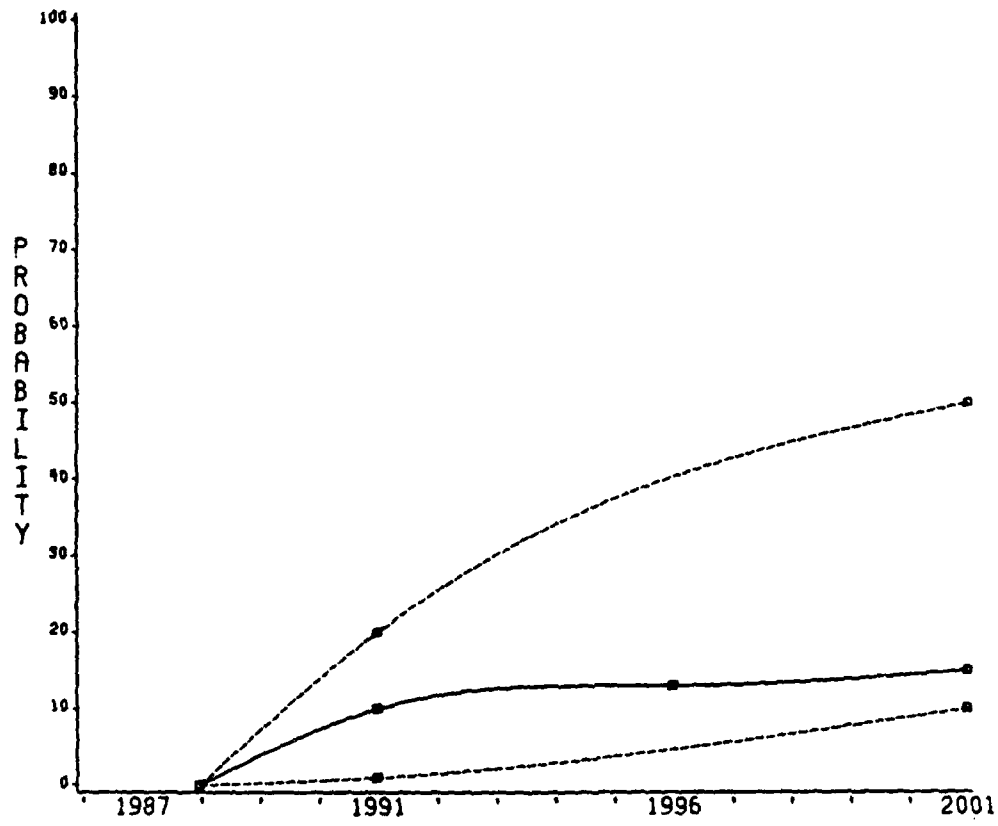
E7208 - CEILING ON NUMBER OF MILITARY RECRUITERS



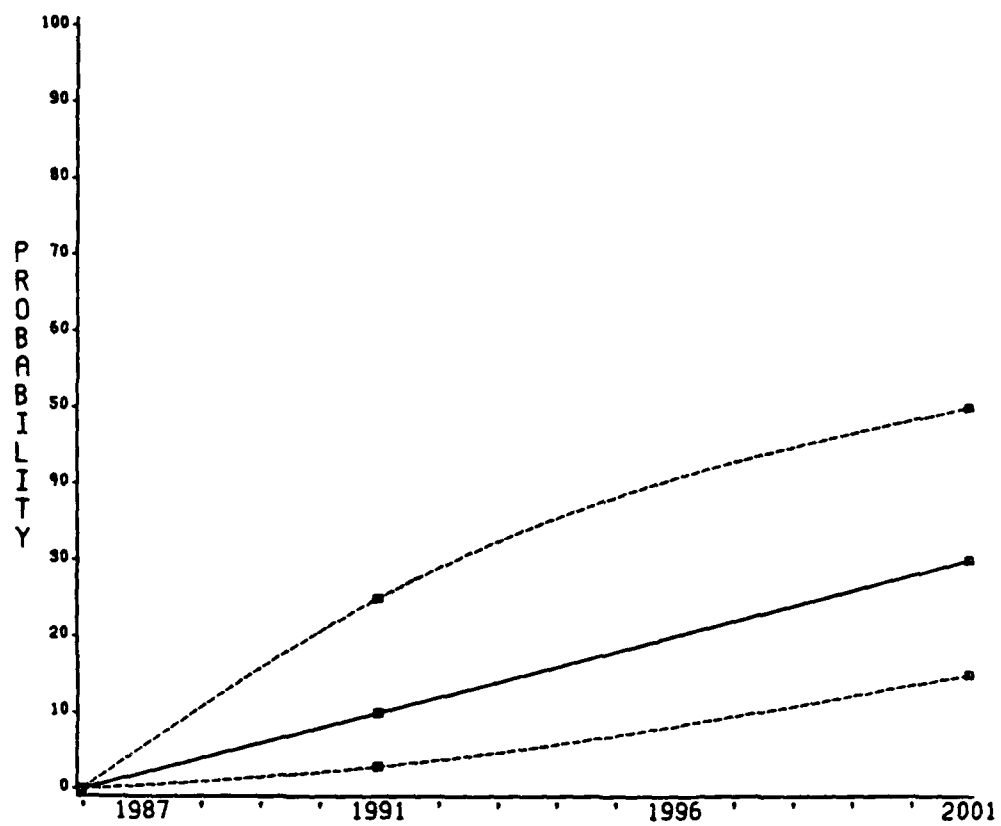
E7209 - RECRUITS PRE-ENROLL AT COLLEGES & UNIVS



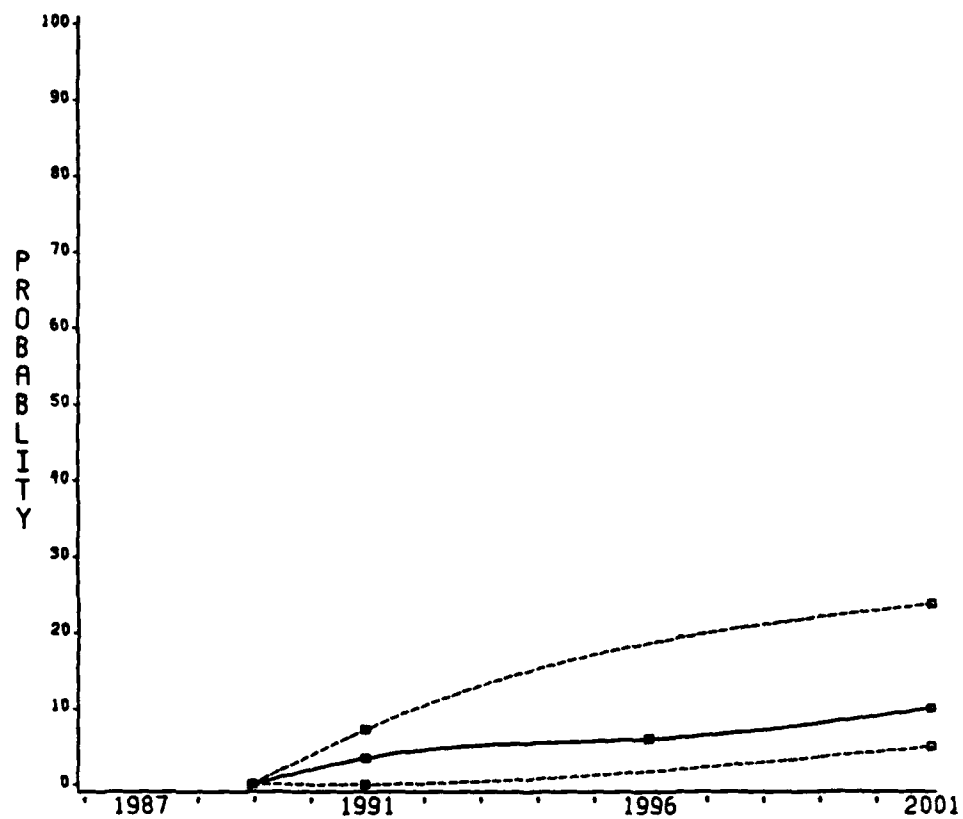
E8201 - ARMY TO PROTECT MAJOR UTILITIES ETC



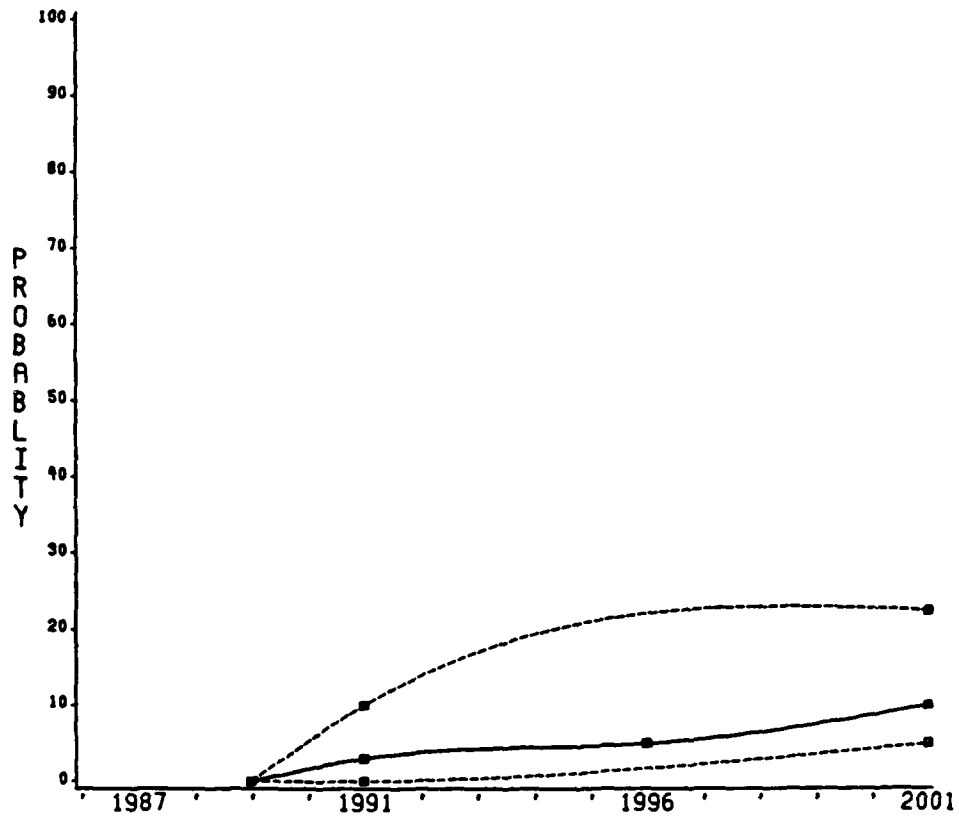
E8202 - ARMY TO PATROL MEXICAN BORDER



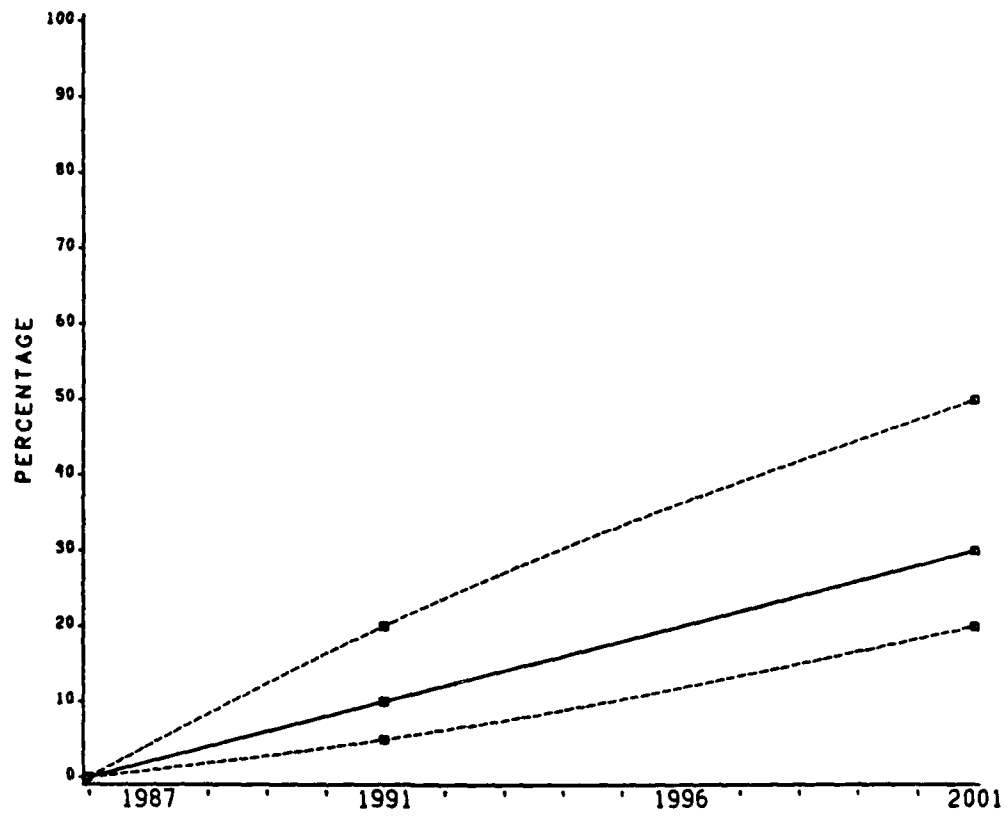
E8203 - DUTY RESTRICTIONS ON ARMY WOMEN GONE



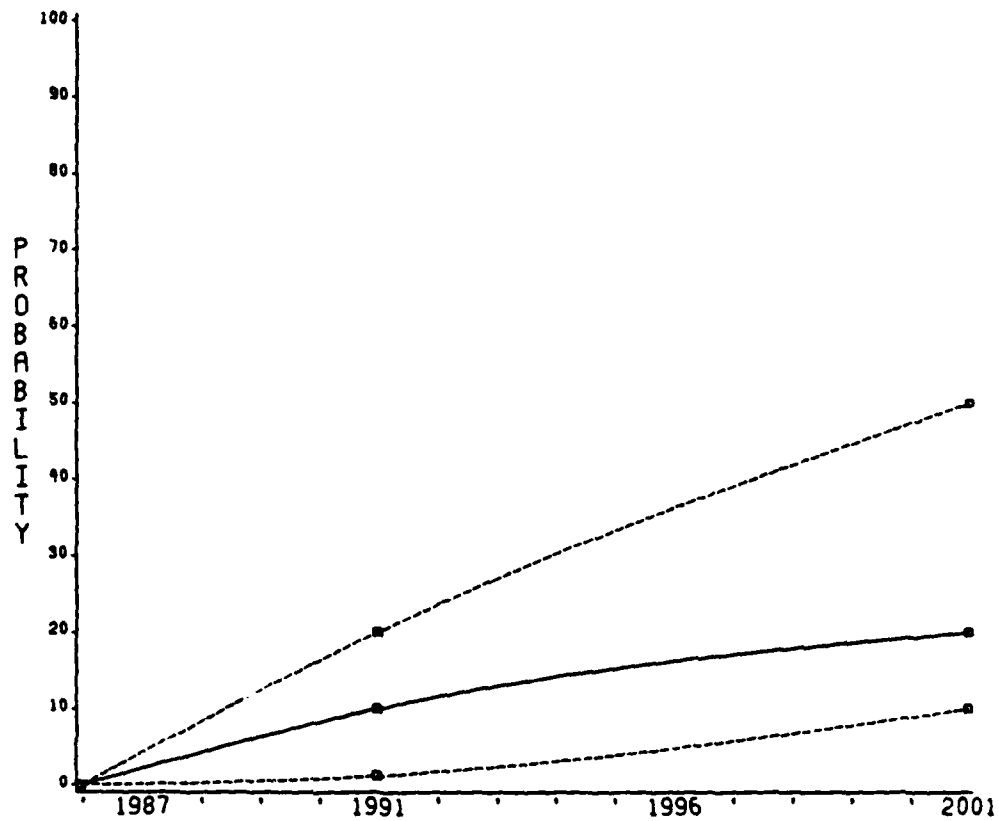
E8204 - ARMY AUTHORIZED FOR RIOT CONTROL DUTY



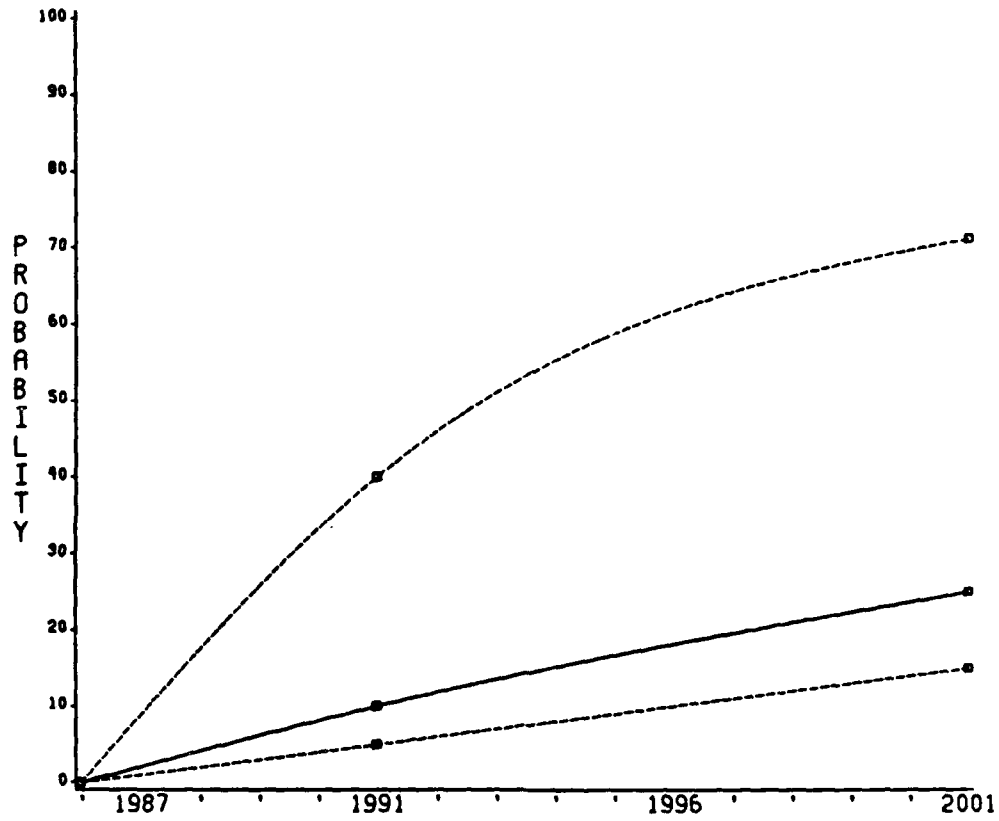
E8205 - HIGHLY SPECIALIZED USAR UNITS MOBILIZED



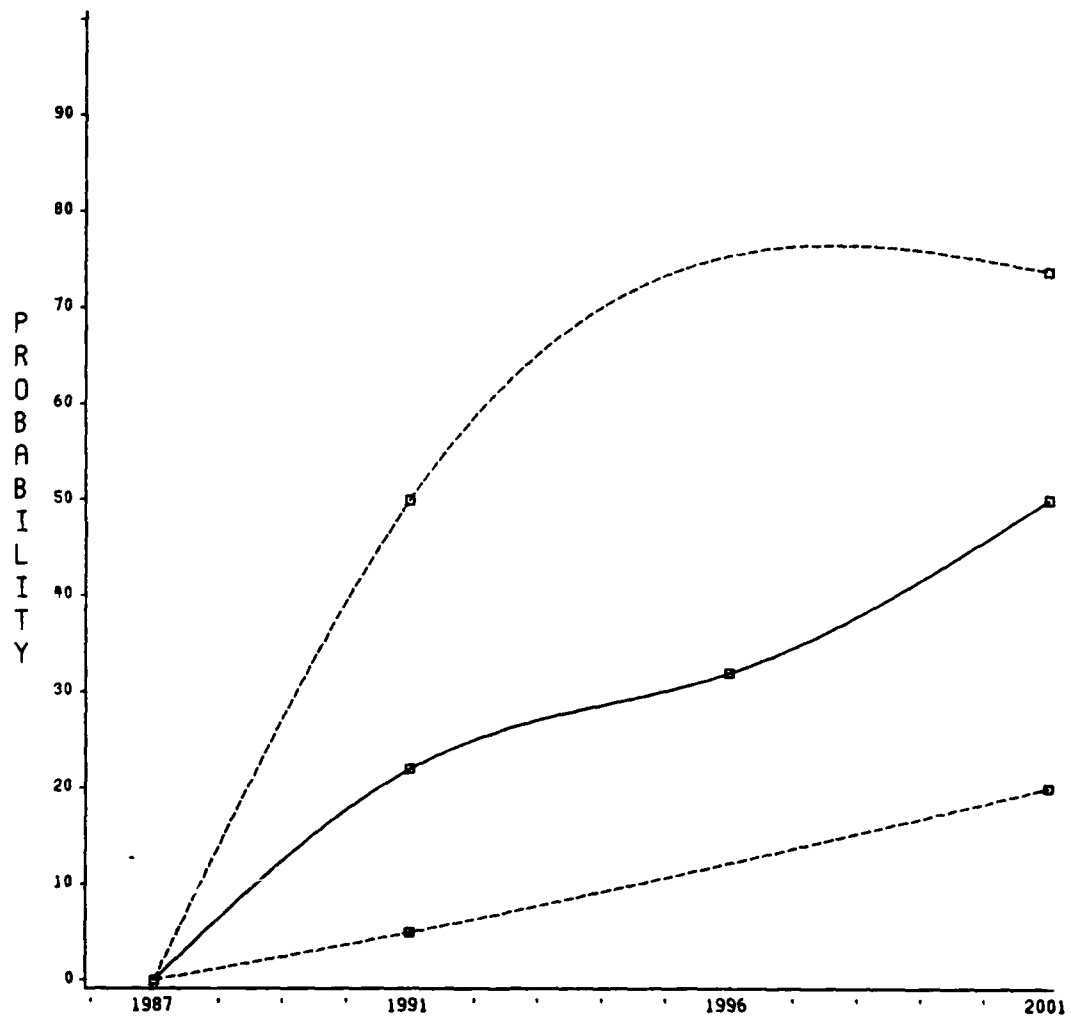
E8206 - ACCURATE MEASURE OF RECRUITS' POTENTIAL



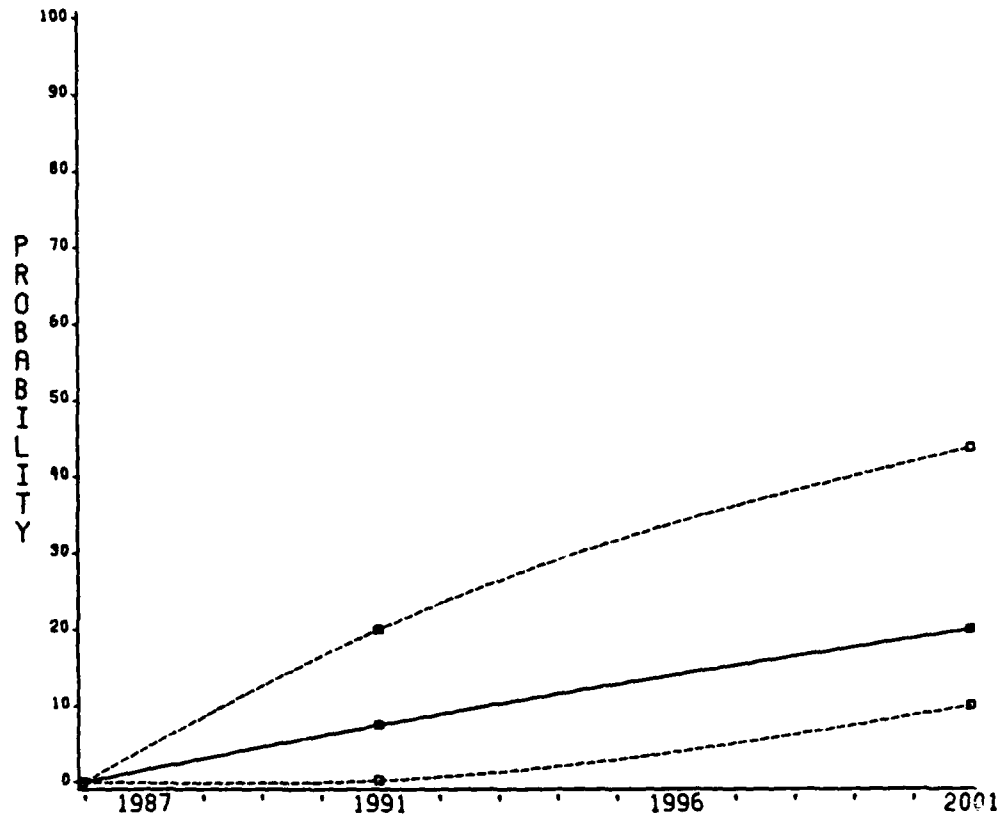
E8207 - SYSTEM TO MATCH RECRUITS TO ARMY JOBS



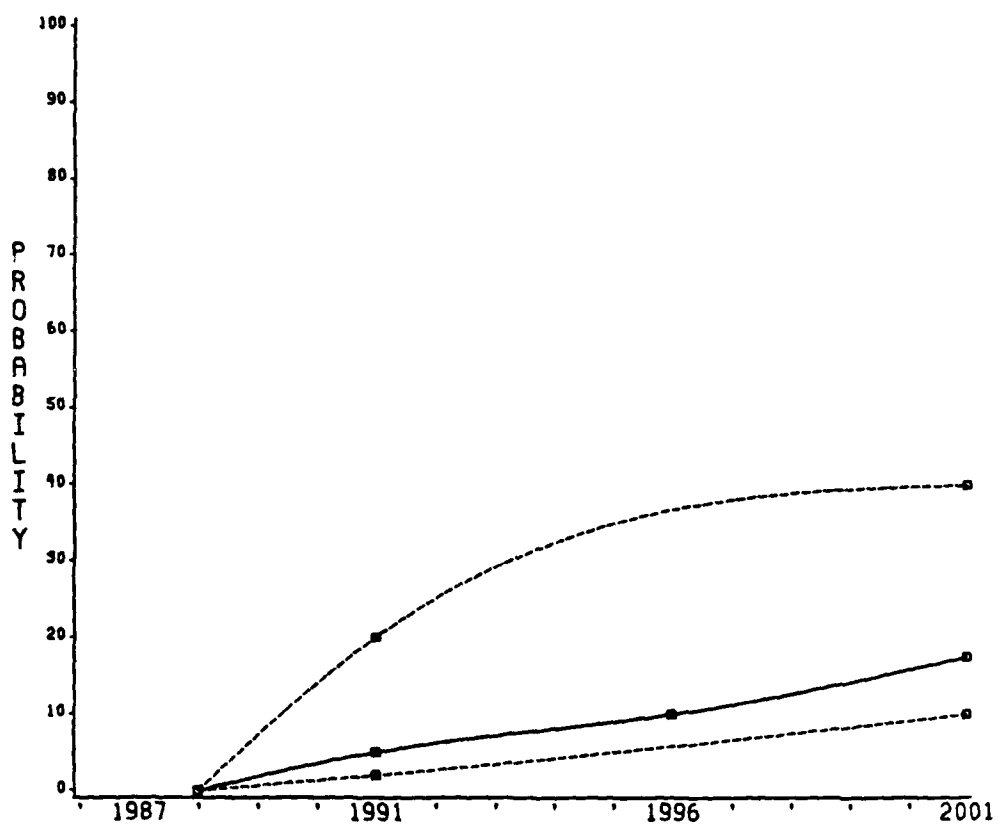
E8208 - ARMY COLLEGE FUND ELIMINATED



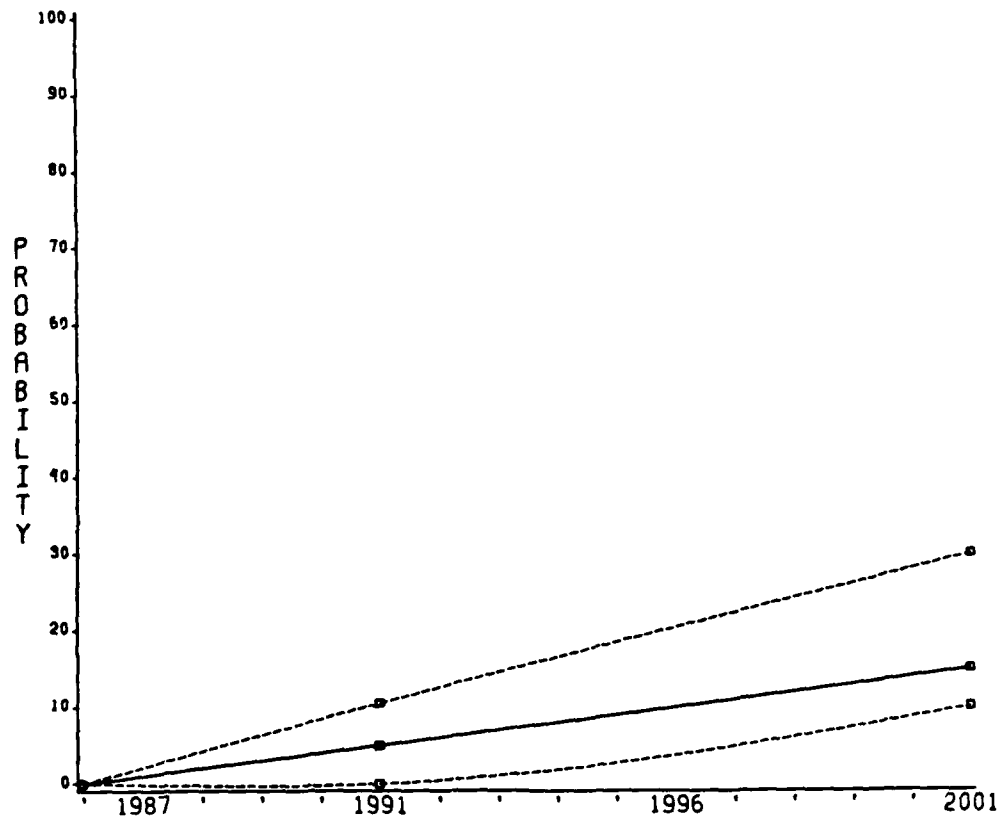
E8209 - ONE YEAR ARMY TOUR INTRODUCED



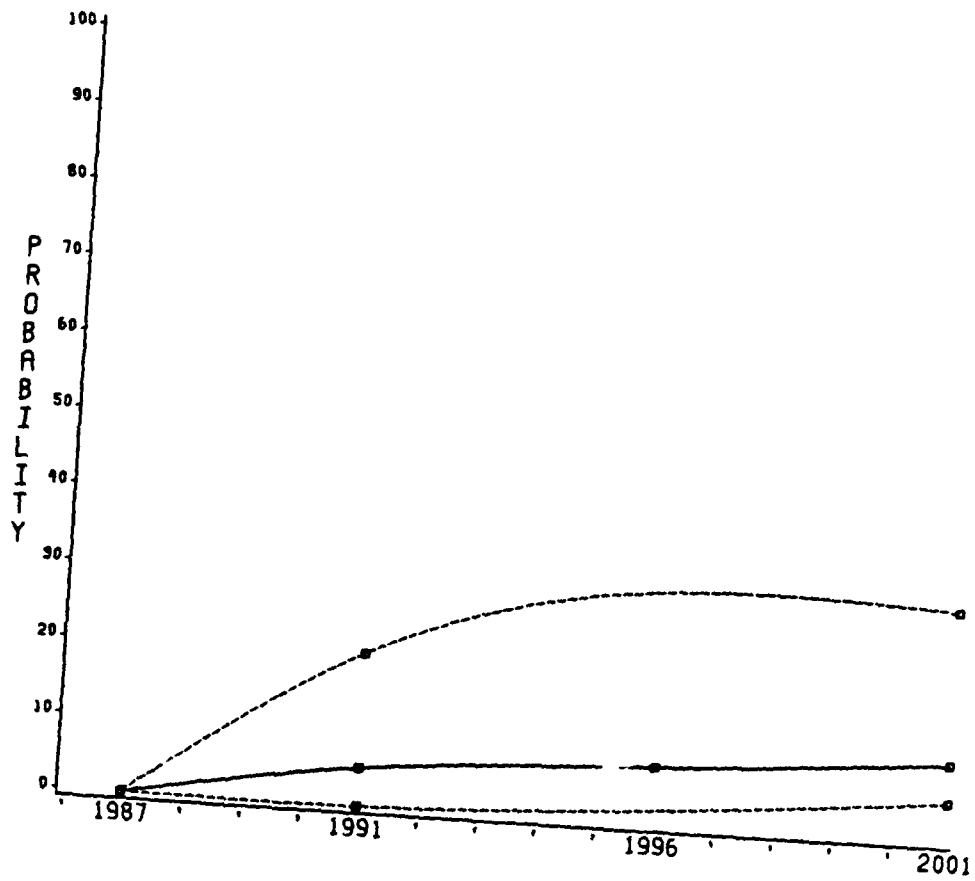
E8210 - NEW GI BILL EDUCA BENEFITS FOR FAMILY



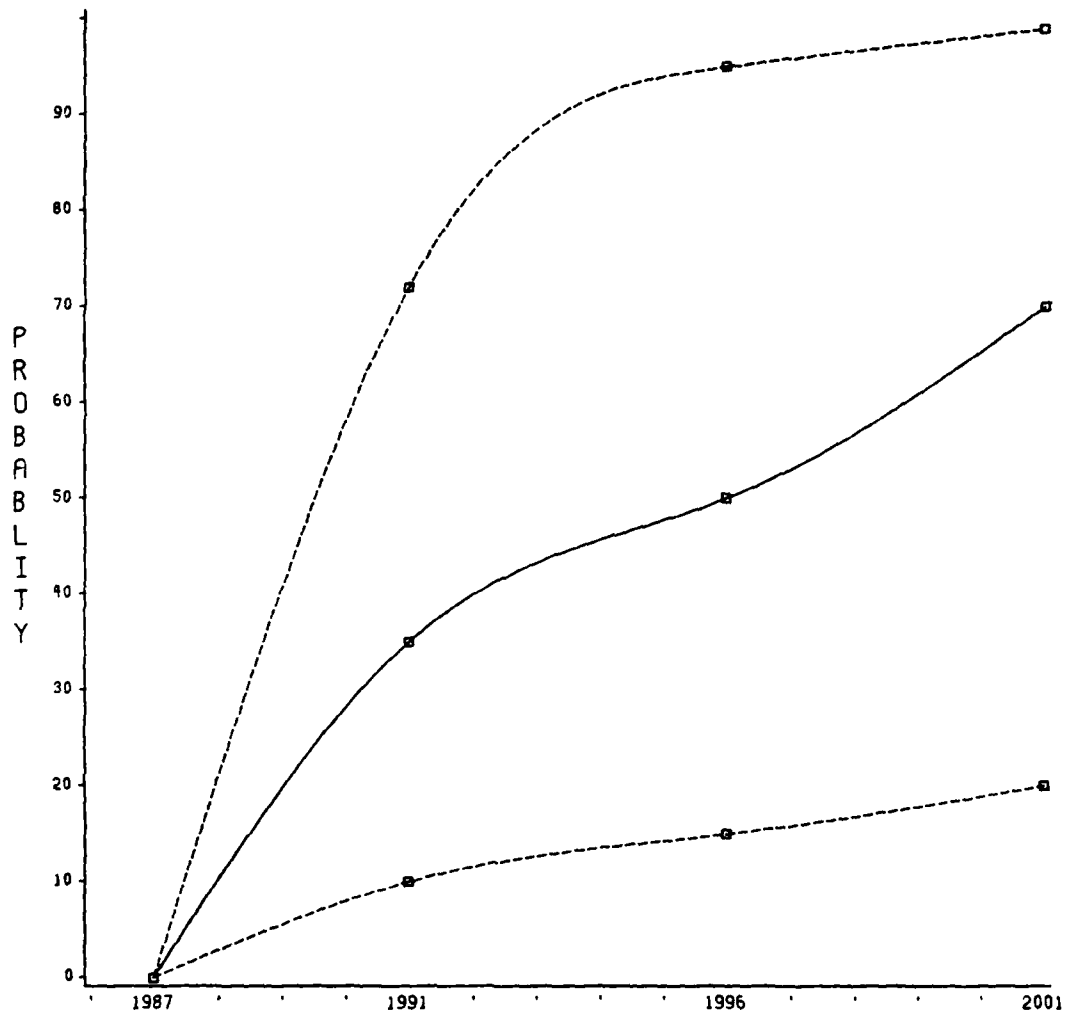
E8211 - ARMY ROTC PROGRAMS DROPPED BY 25% UNIVS



E8212 - ARMY IS SERVICE OF FIRST CHOICE

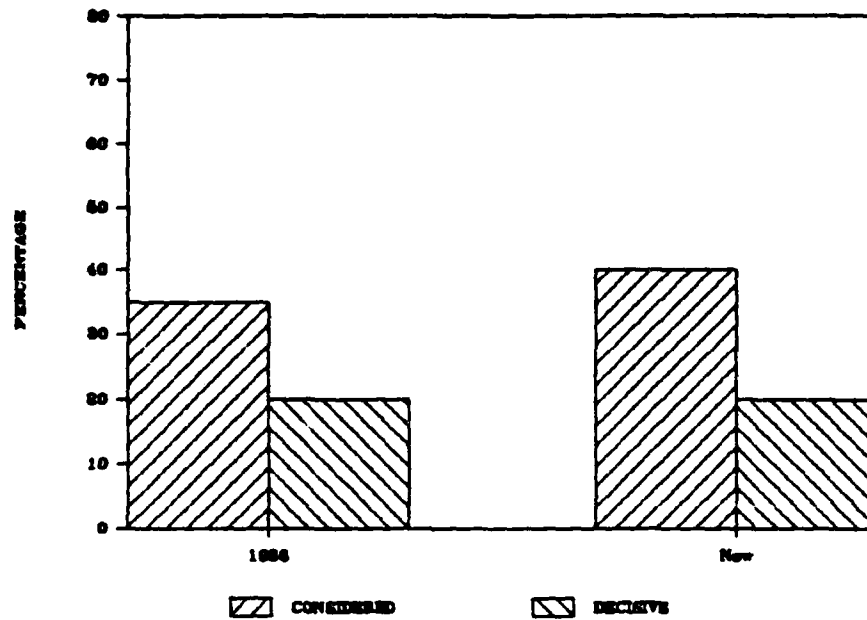


E8450 - USAREC RESP FOR ARNG RECRUITING

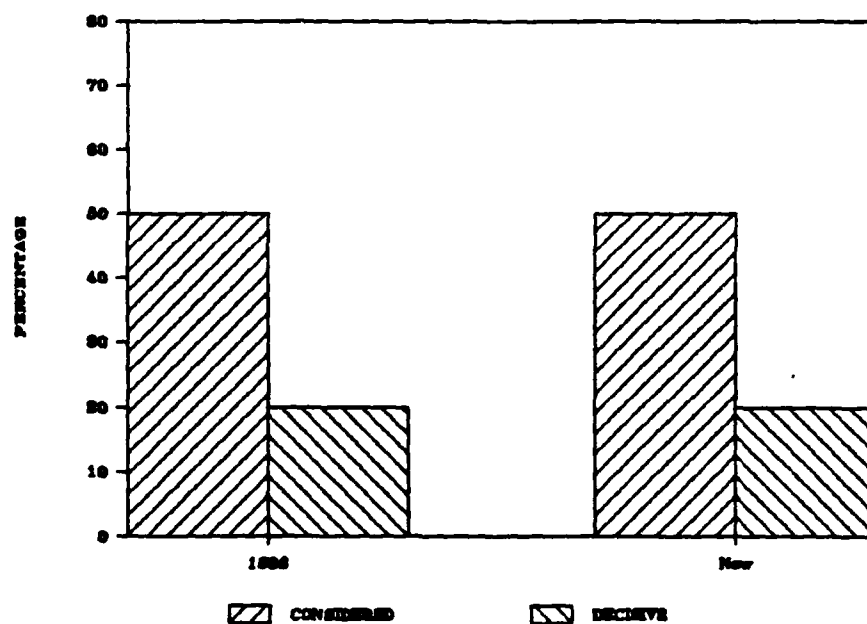


MOTIVES

M1. TO BE A SOLDIER



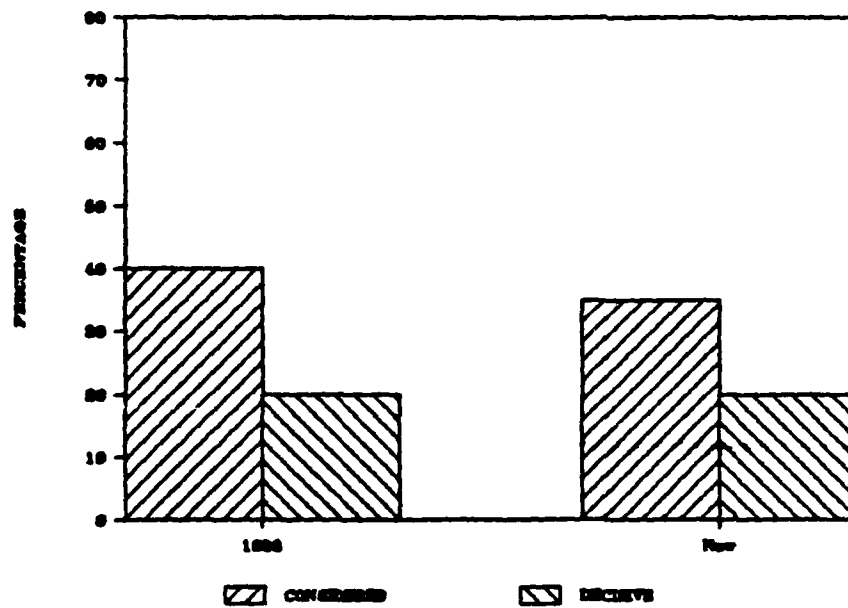
M2. TO SERVE MY COUNTRY



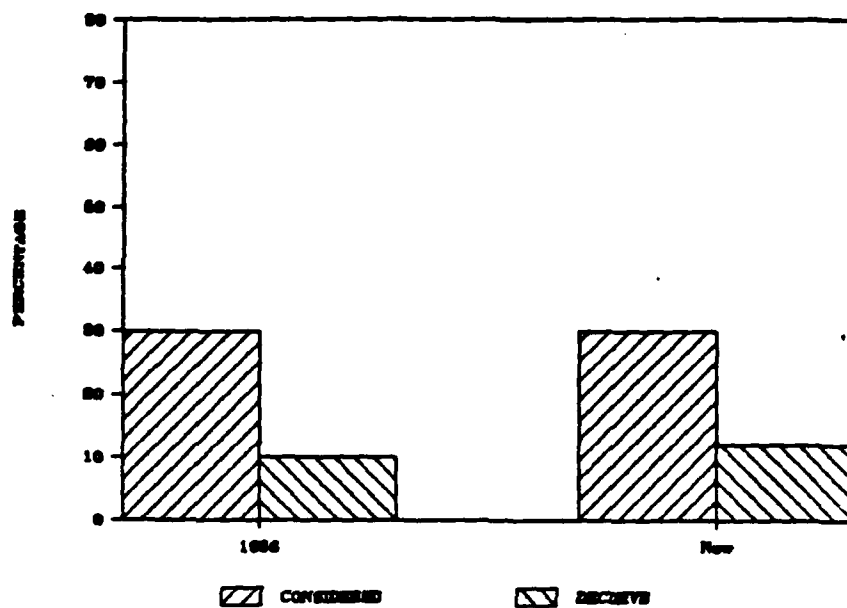
M3. TO BETTER MYSELF



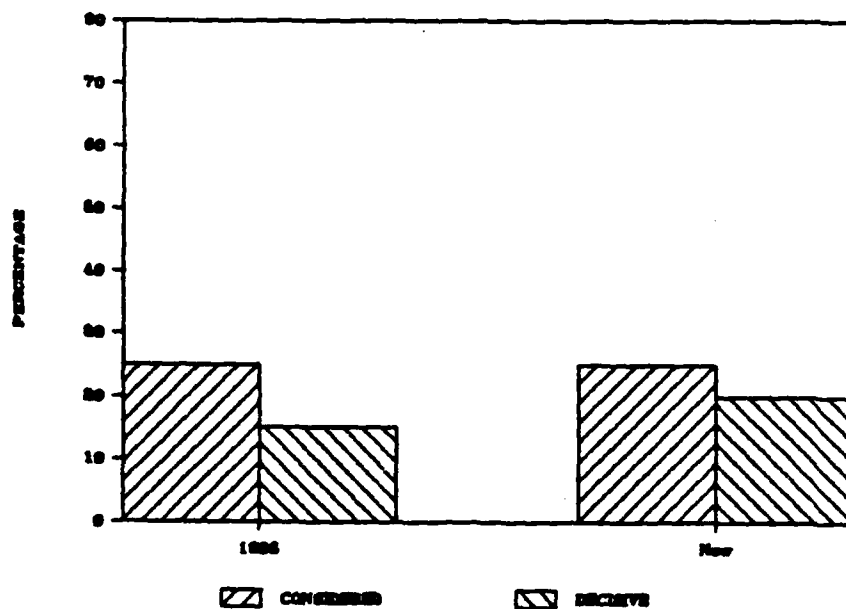
M4. TO PROVE THAT I CAN MAKE IT



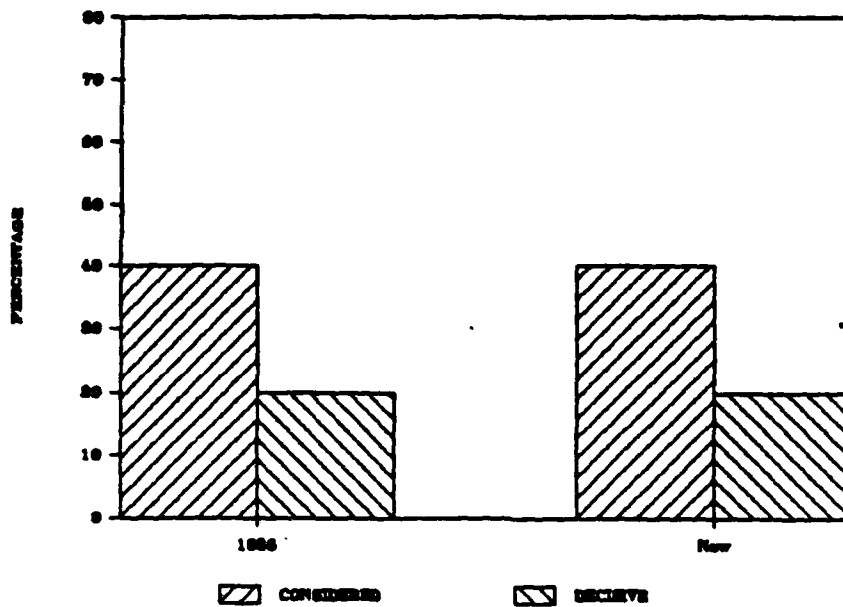
M5. TO EARN THE RESPECT OF OTHERS



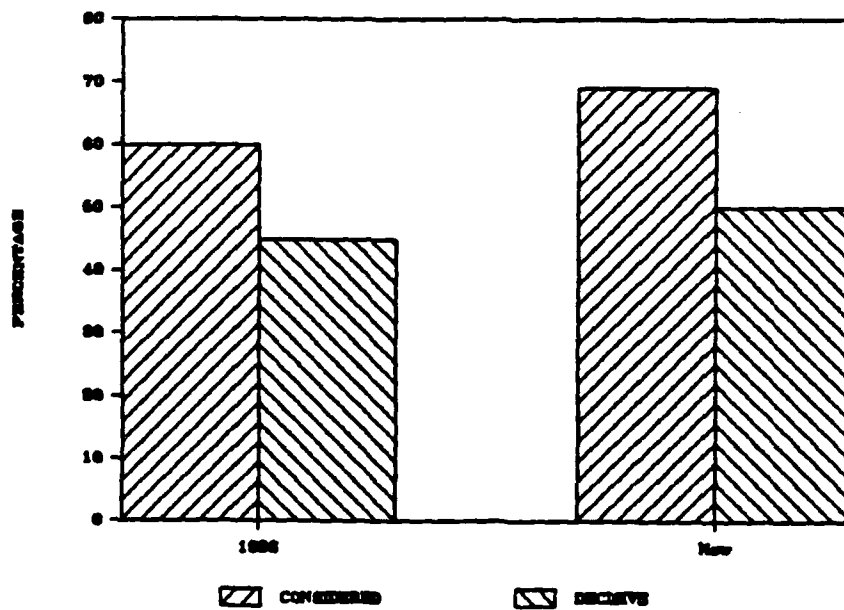
M6. TO GET PHYSICAL TNG & CHALLENGE



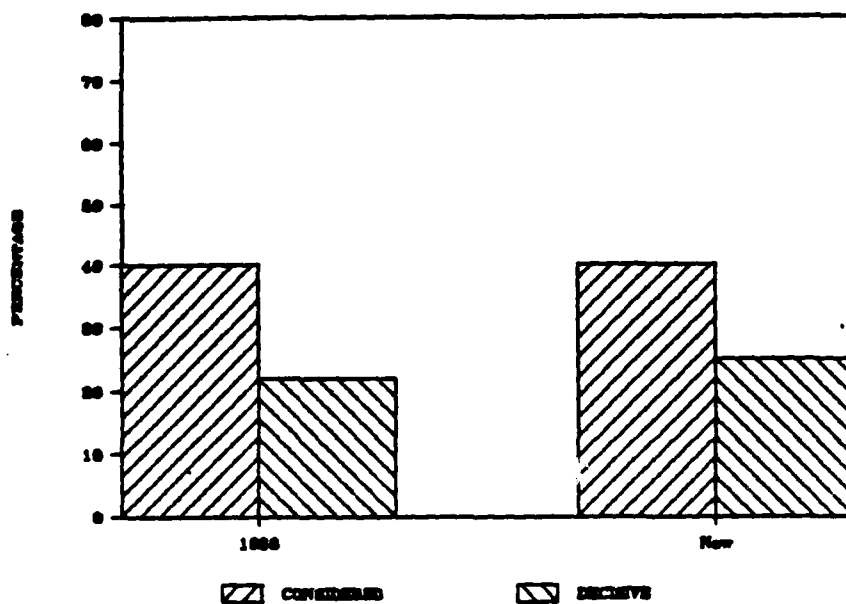
M7. TO GET TIME TO DECIDE ON CAREER



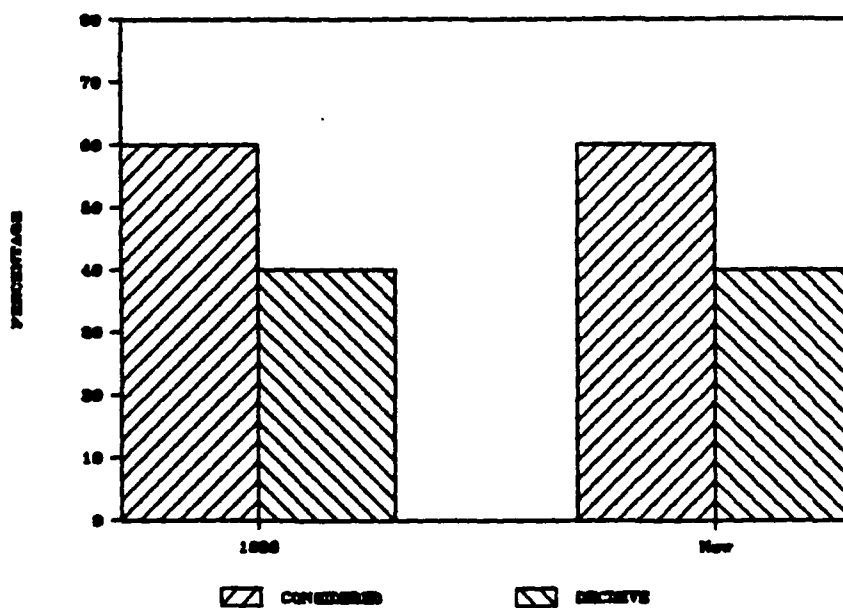
M8. TO GET MONEY FOR COLLEGE



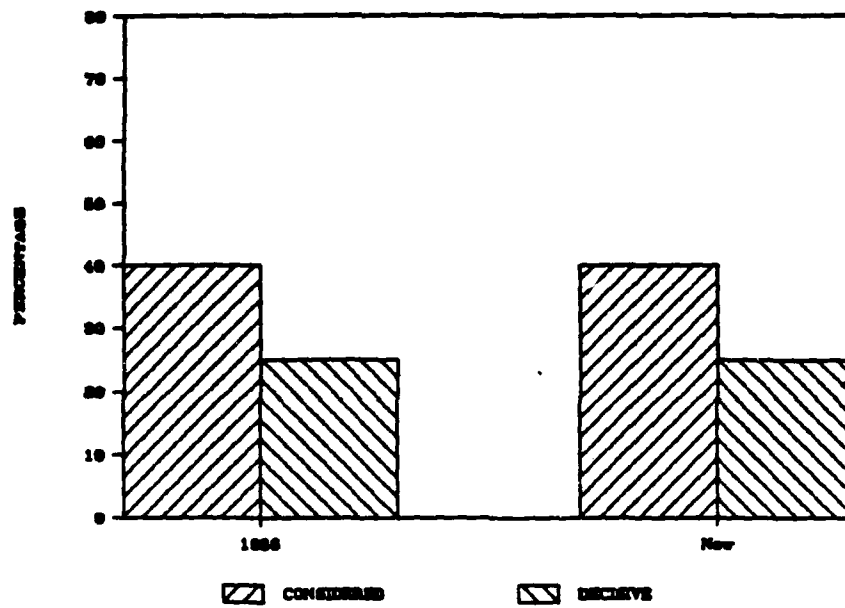
M9. TO GET MONEY FOR VO-TECH OR BIZ TNG



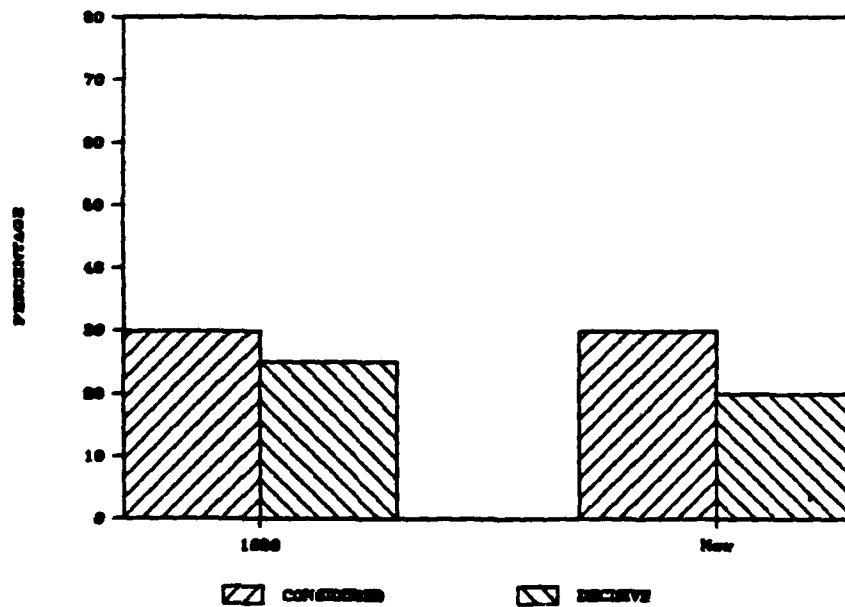
M10. TO GET TNG FOR CIVILIAN JOB



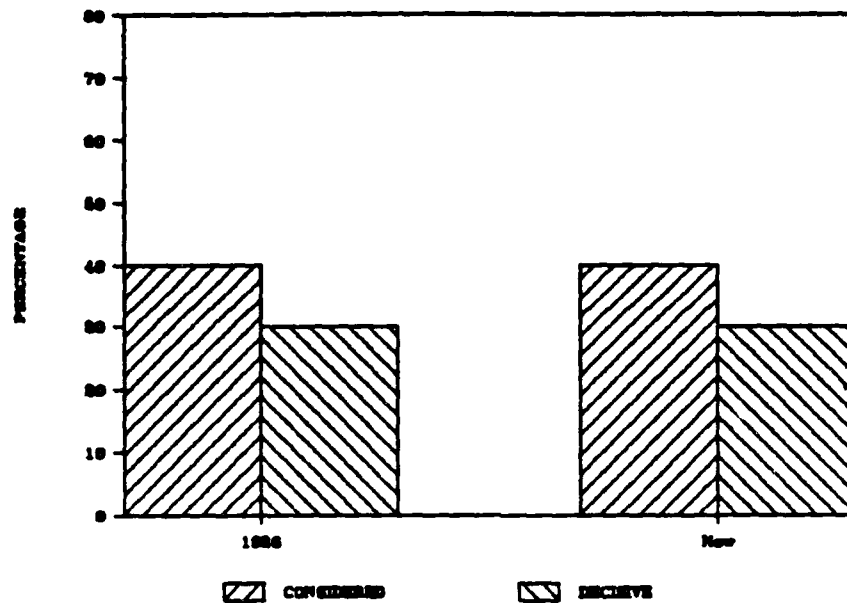
M11. TO TRAVEL



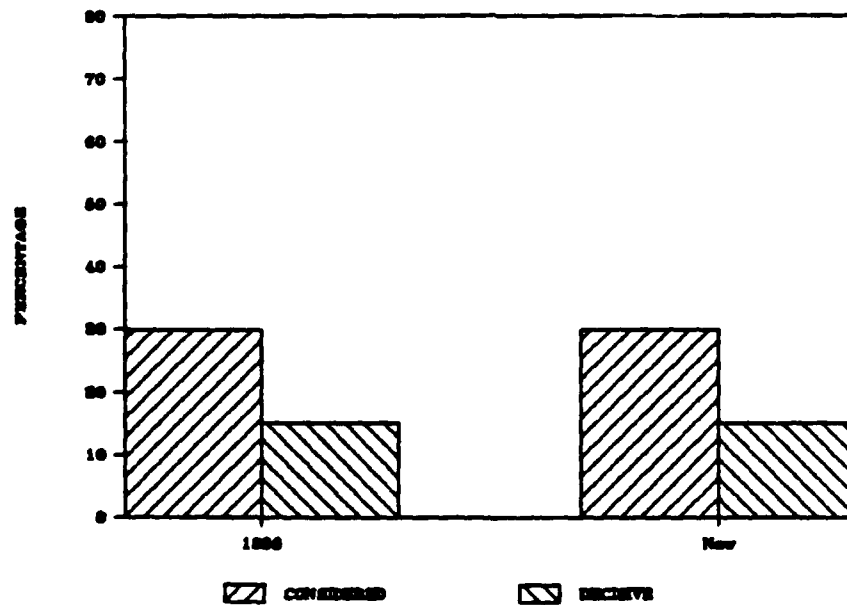
M12. TO EARN MORE MONEY



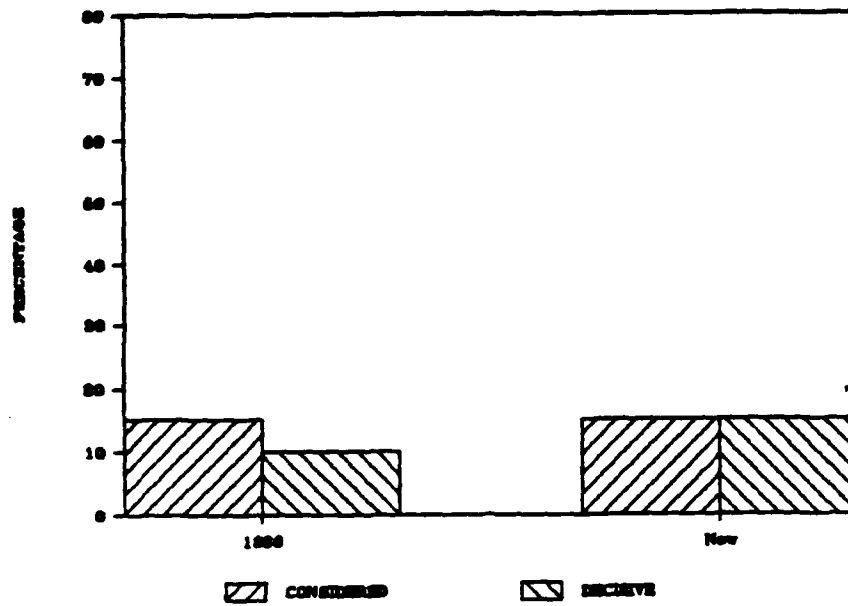
M13. TO GET A JOB



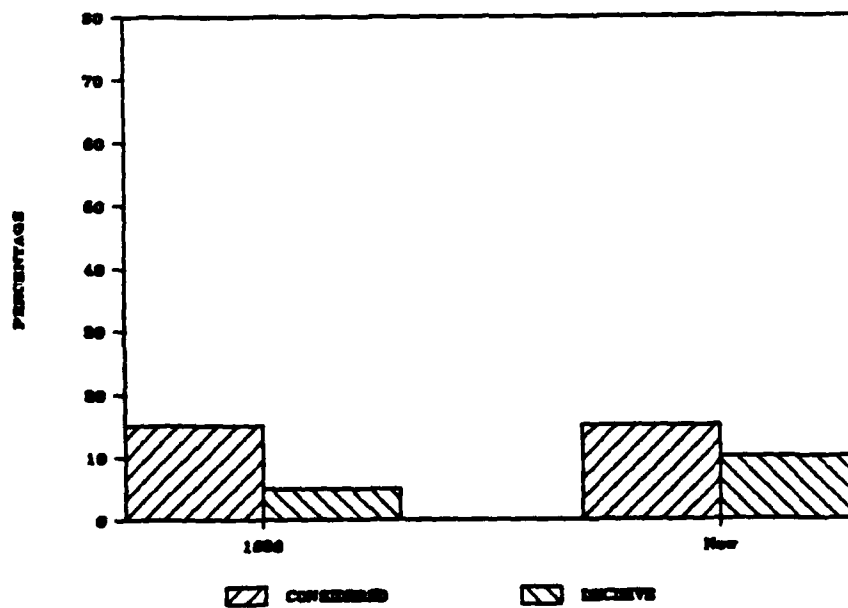
M14. TO BE AWAY FROM HOME ON MY OWN



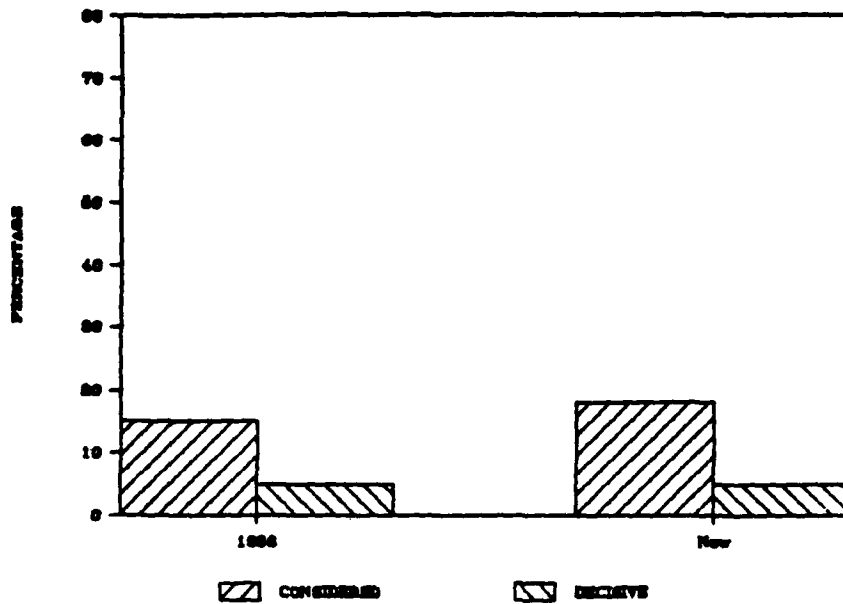
M19. TO FOLLOW IN A FAMILY TRADITION



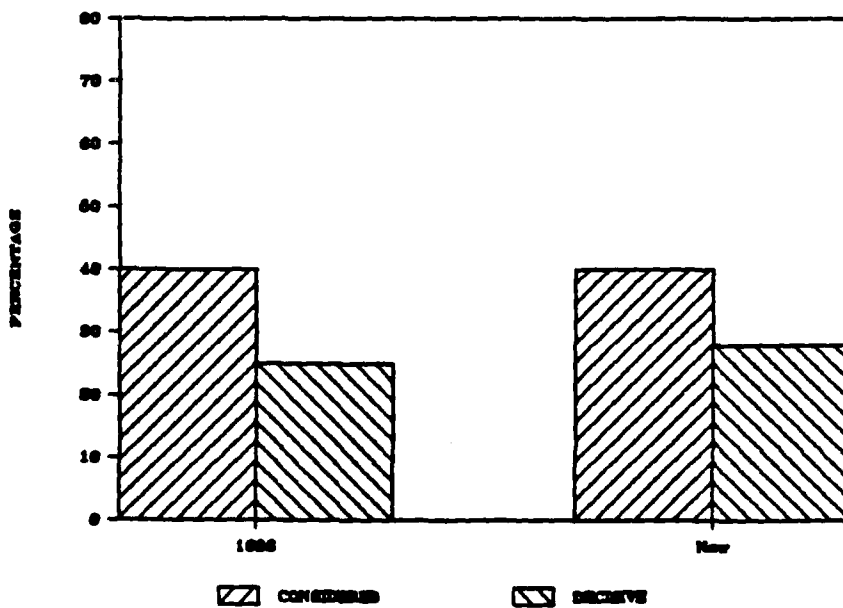
M20. TO BELONG TO A GROUP



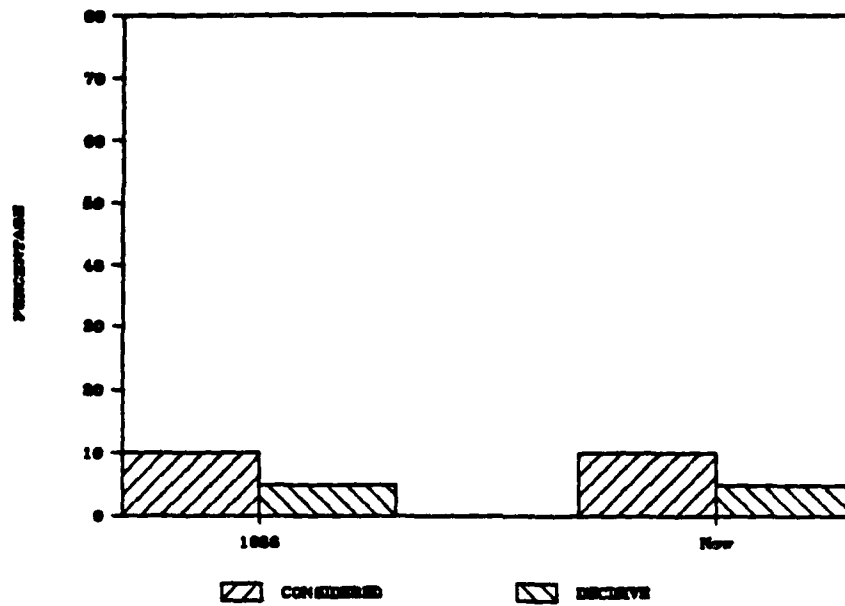
M21. TO TAKE BREAK BETWEEN SCHOOL & JOB



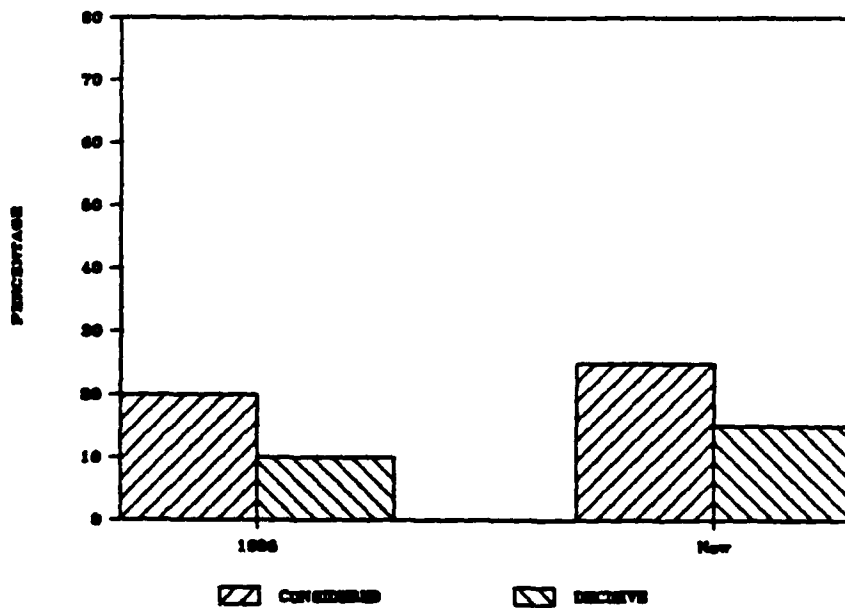
M22. TO FIND EXCITEMENT/ADVENTURE



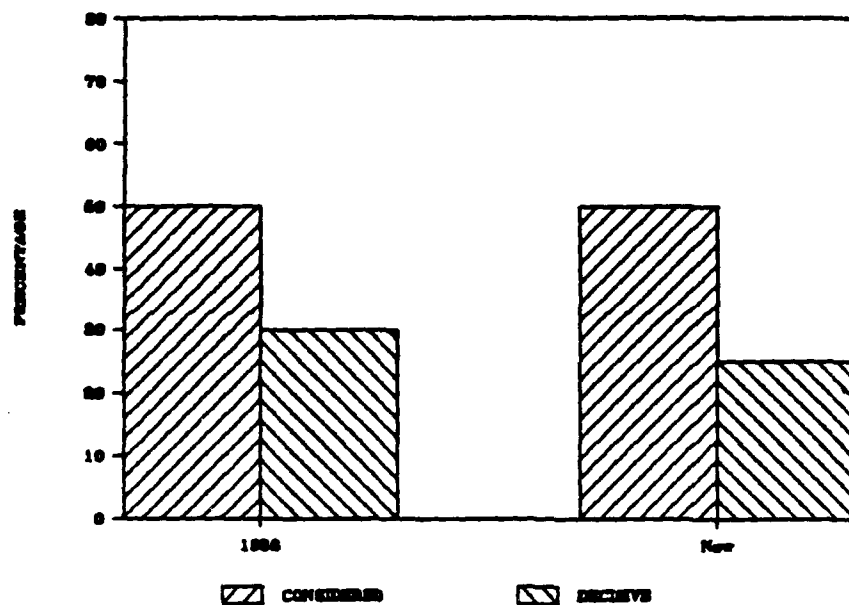
M23. TO LEARN WHAT ARMY LIFE IS ABOUT



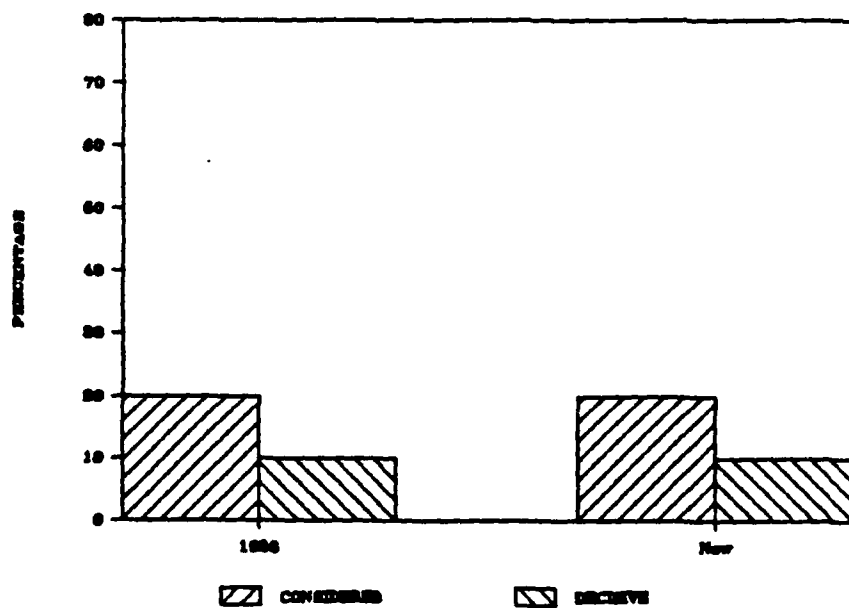
M24. TO WORK WITH EXOTIC TECHNOLOGIES



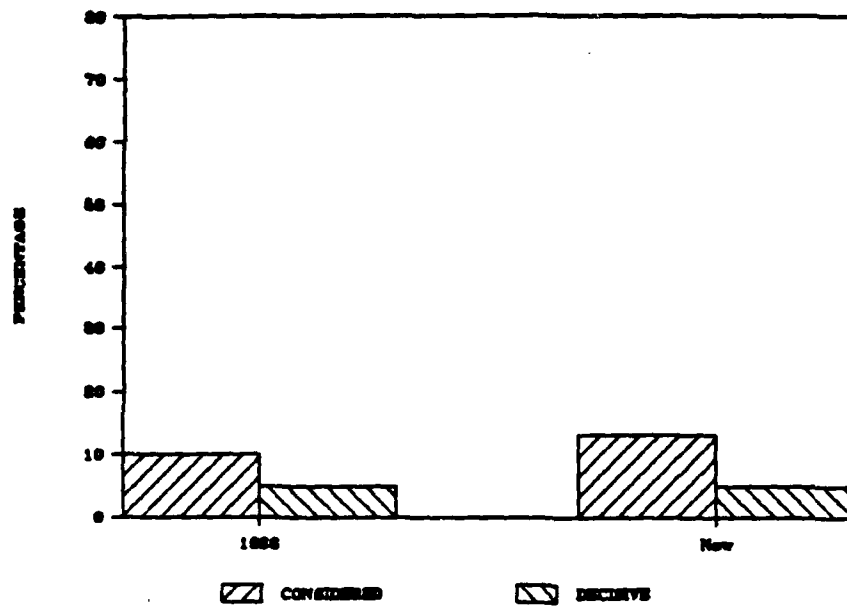
M25. TO GET & THEN SPEND BONUS DOLLARS



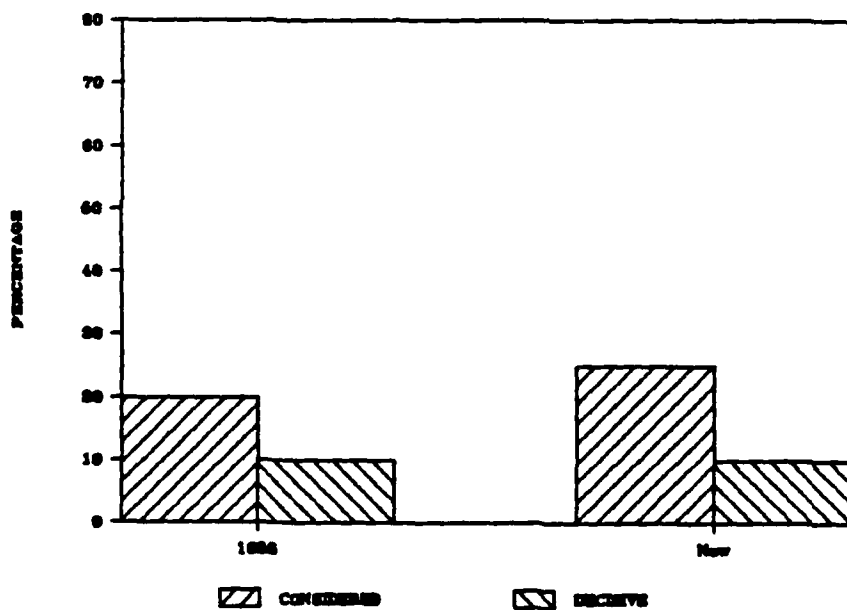
M26. TO IMPROVE A SKILL I ALREADY HAVE



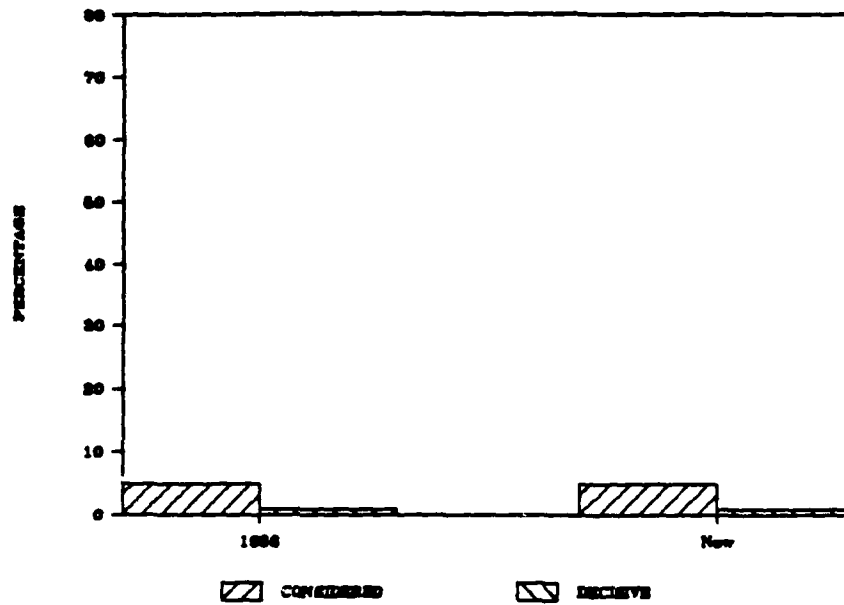
M29. TO LIVE OUT A FANTASY



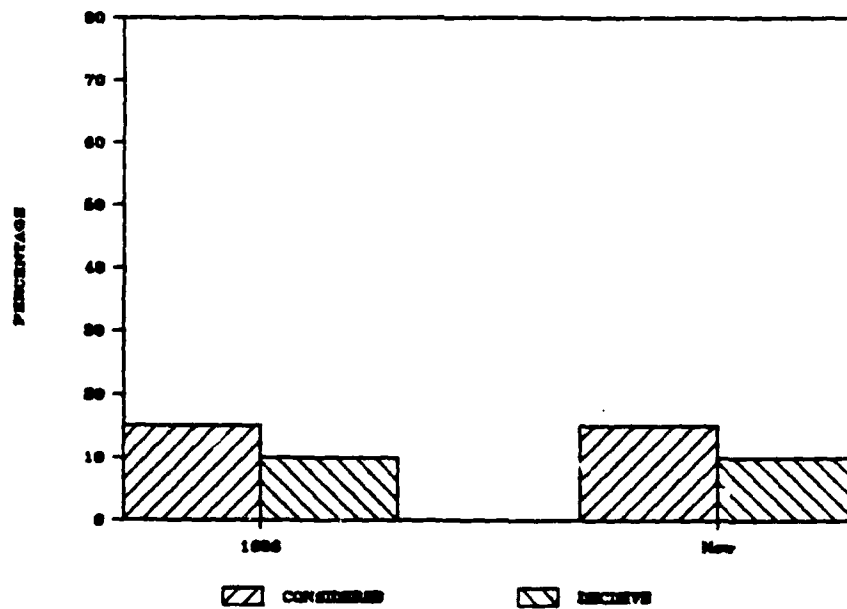
M30. TO PUT SOME DISCIPLINE IN MY LIFE



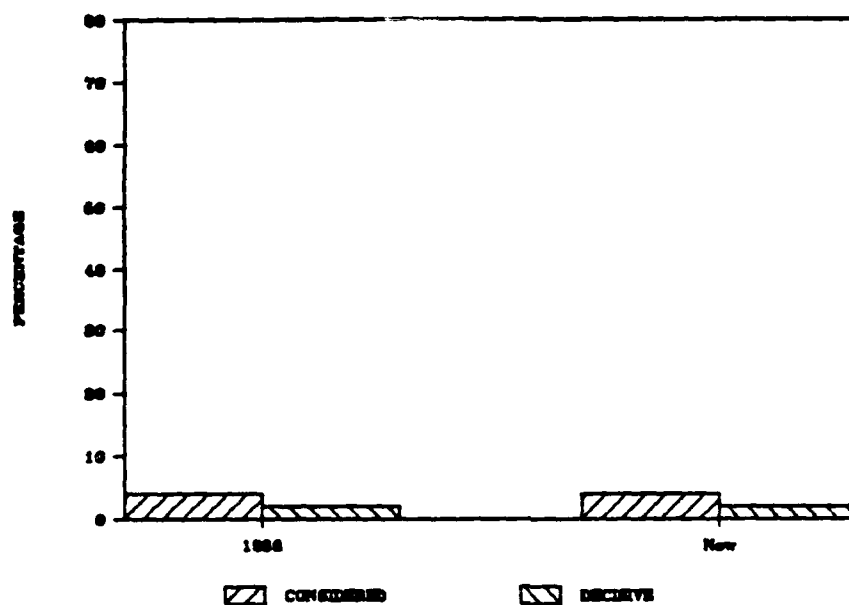
M31. TO WORK OUT A HOSTILITY



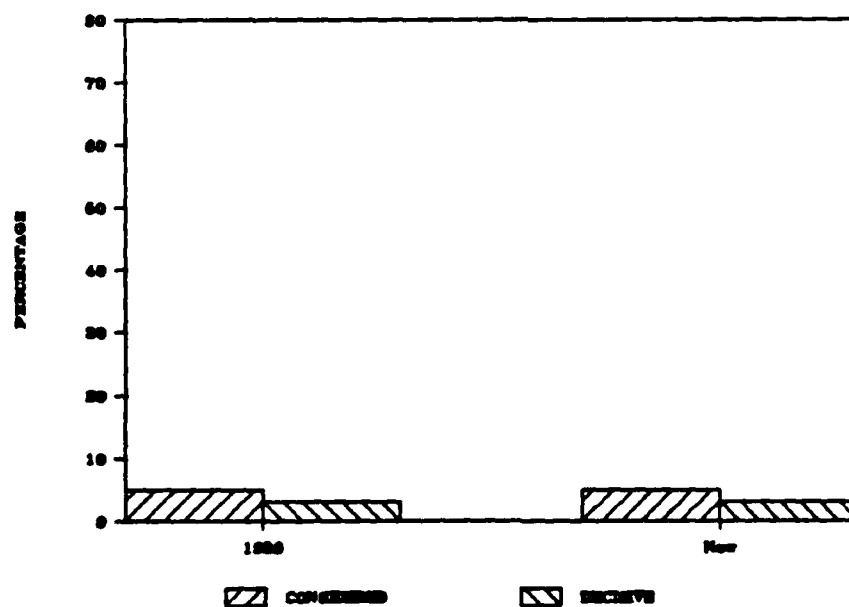
M32. TO GET MONEY TO HELP AT HOME



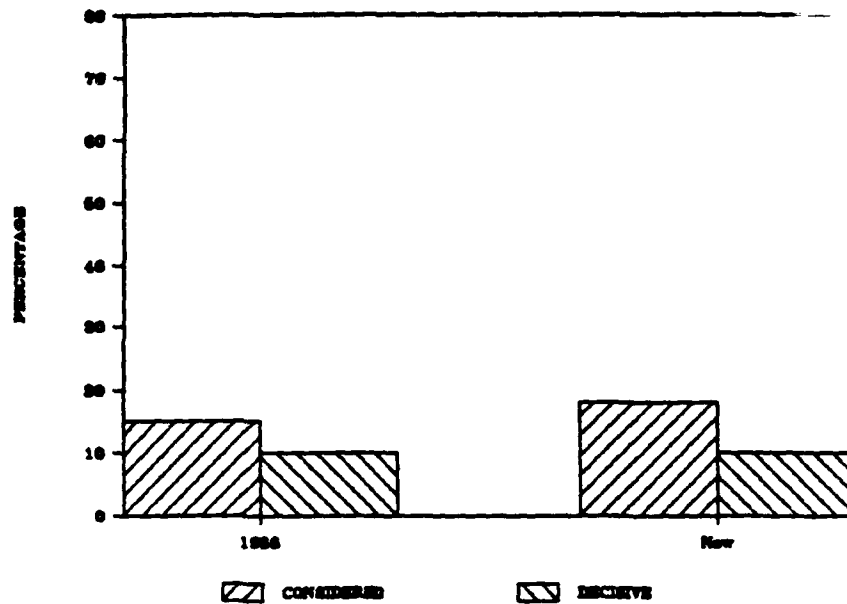
M35. TO WORK WITH SPOUSE (NOW IN ARMY)



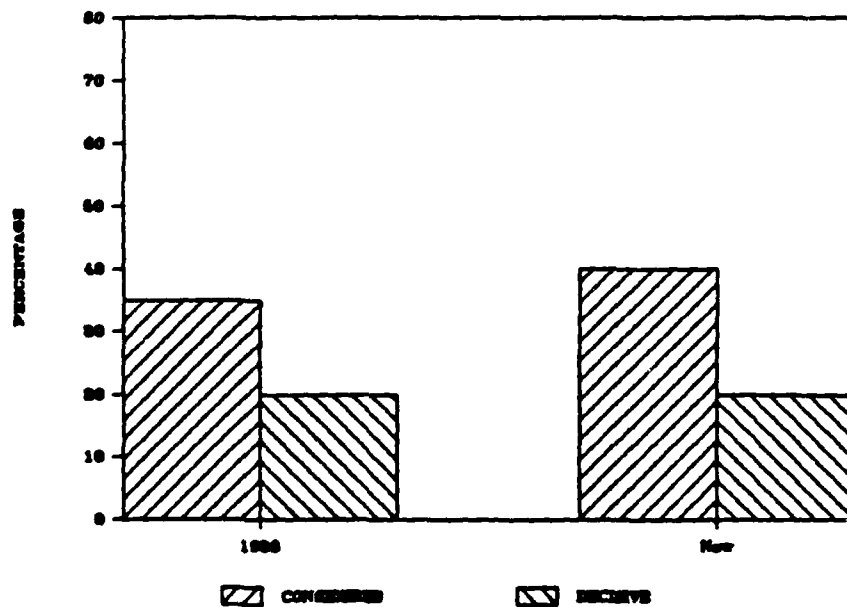
M36. TO IMITATE A ROLE MODEL



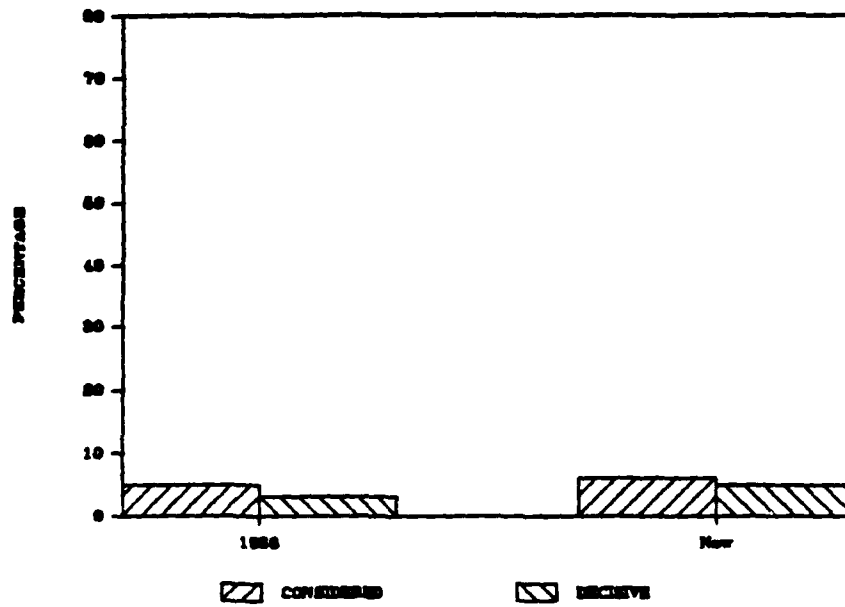
M37. TO GET TO A PARTICULAR LOCATION



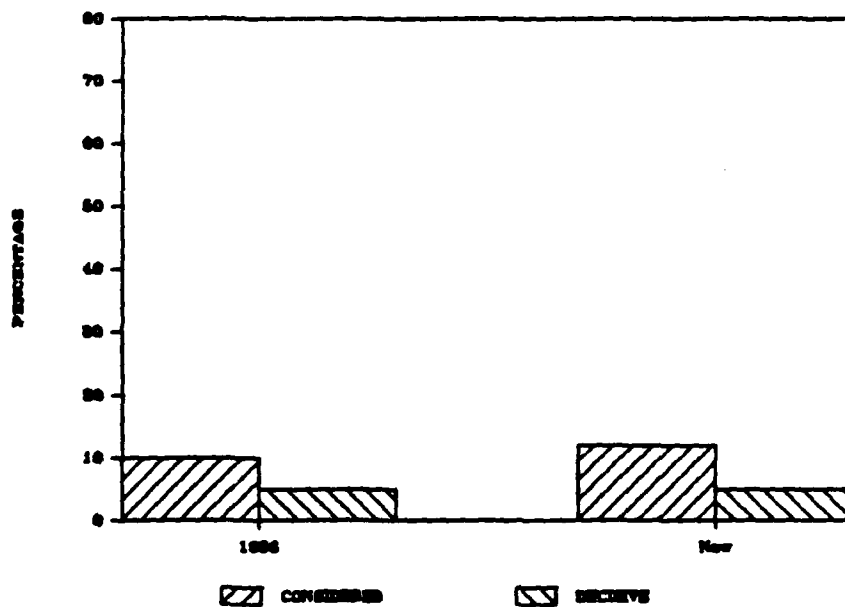
M38. TO GET SECURITY; END BASIC WORRIES



M41. TO GET INTO OCS OR WEST POINT



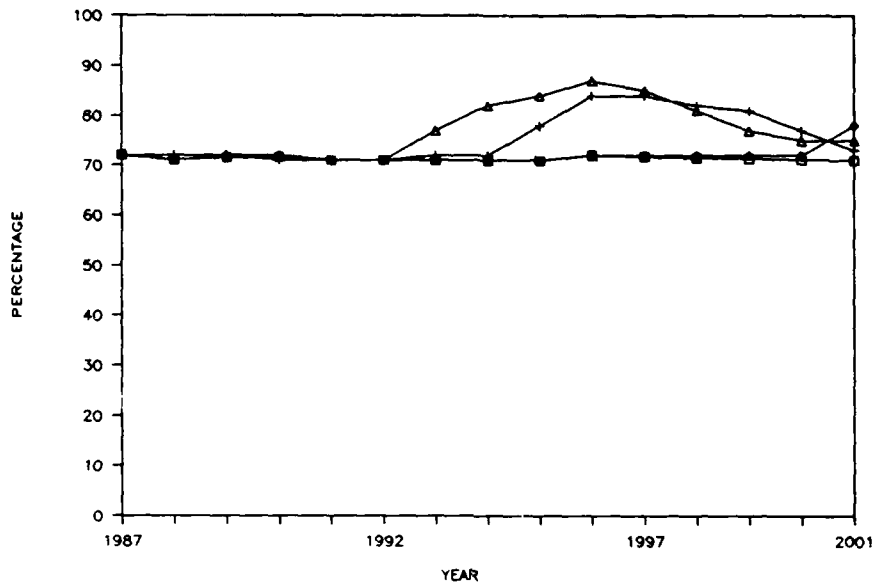
M42. TO GET AN ARMY-ONLY OPPORTUNITY



TRENDS

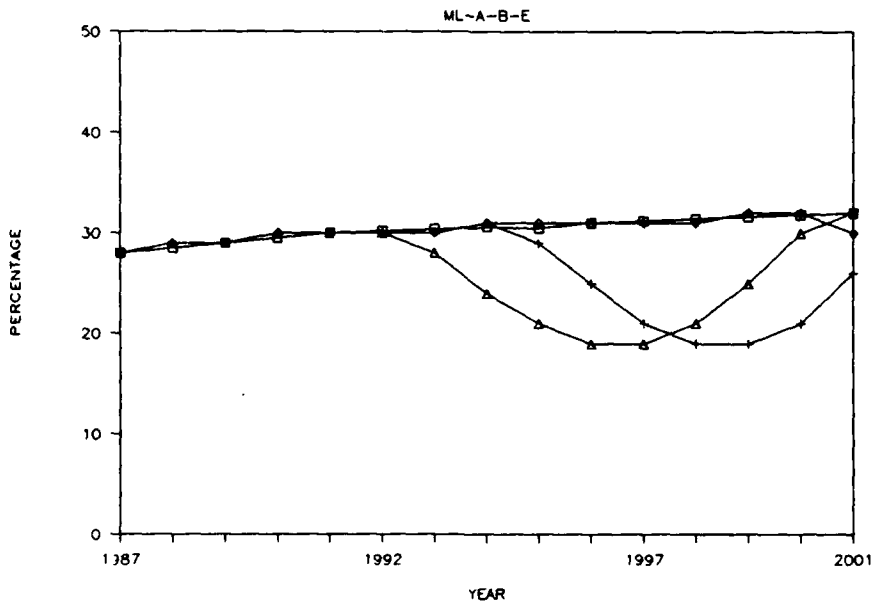
All Scenarios

T 1209 FAMILIES AS % OF HOUSEHOLD

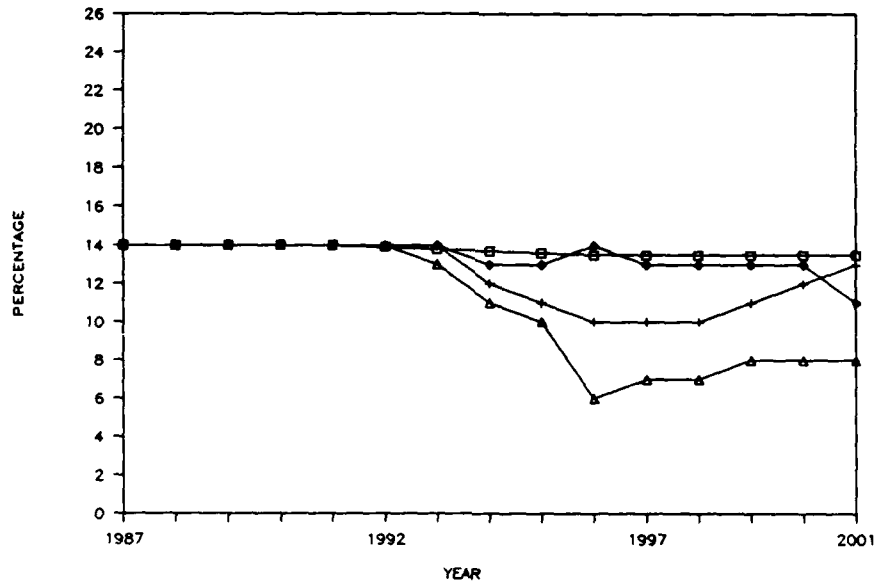


□ MOST LIKELY
+ SCENARIO A
◇ SCENARIO B
△ SCENARIO E

T 1211 % SINGLE PARENT FAM WITH KIDS



T 1212 BIRTHS TO 19 YRS % TOTAL



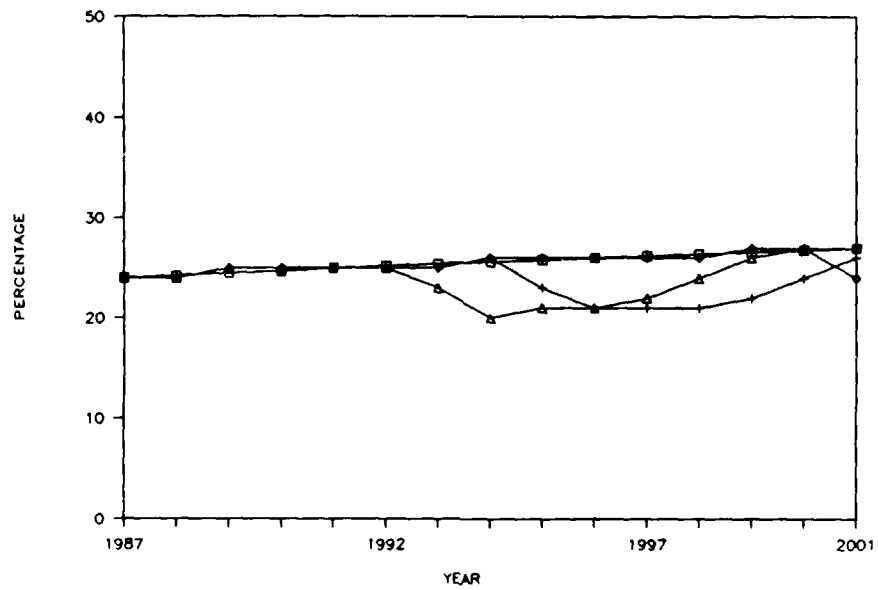
□ MOST LIKELY

+ SCENARIO A

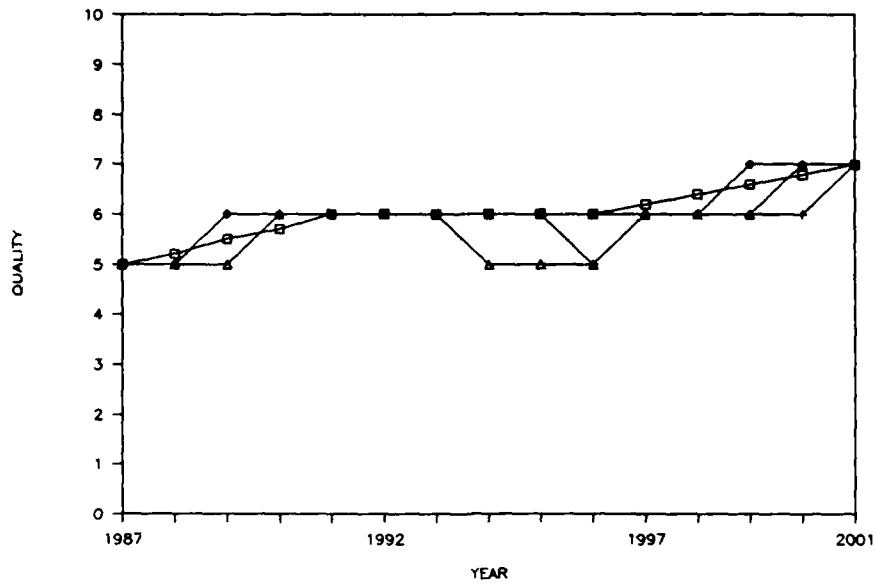
◇ SCENARIO B

△ SCENARIO E

T 1213 BIRTHS TO UNDER 30 YRS % TOTAL



T 2201 QUALITY OF PUBLIC SCHOOL



□ MOST LIKELY

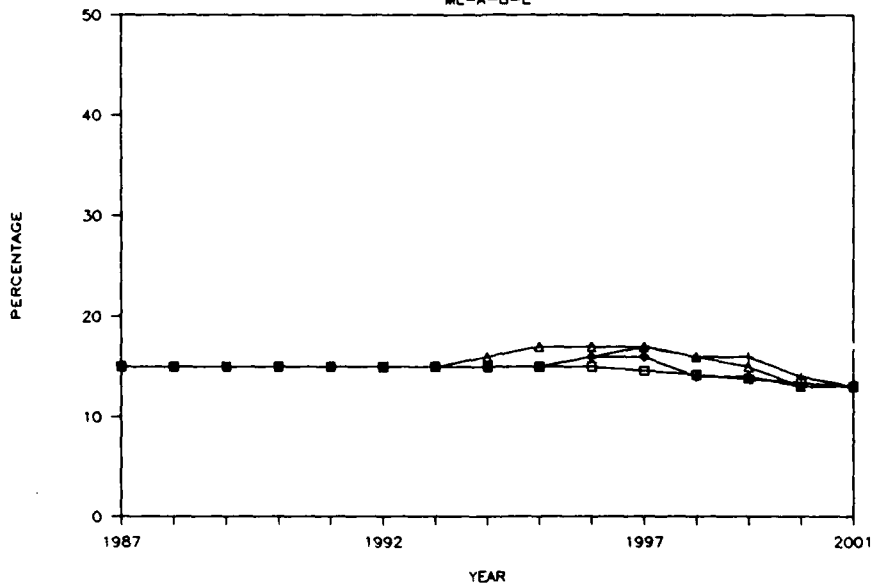
+ SCENARIO A

◇ SCENARIO B

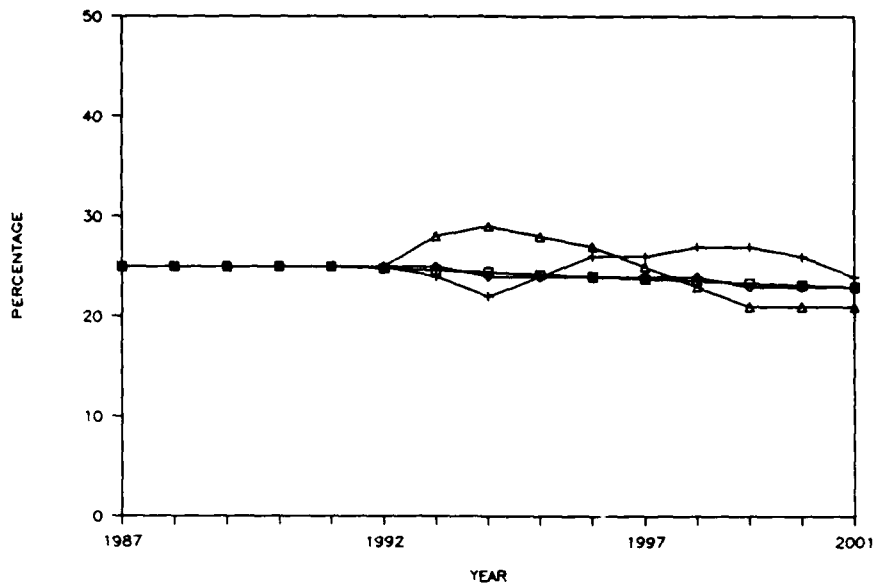
△ SCENARIO E

T 2202 % OF 17-21 WHO ARE ILLITERATE

ML-A-B-E

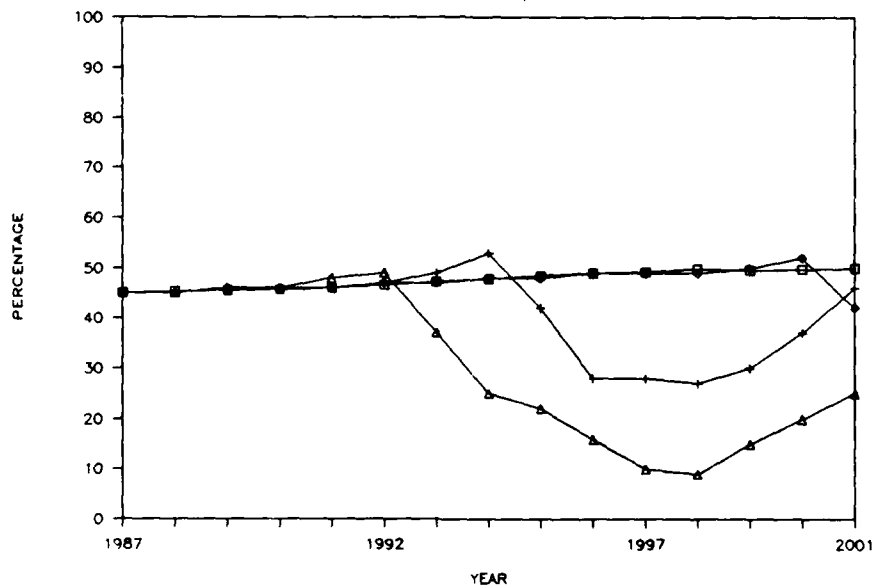


T 2203 % YOUTHS NOT FINISH HS

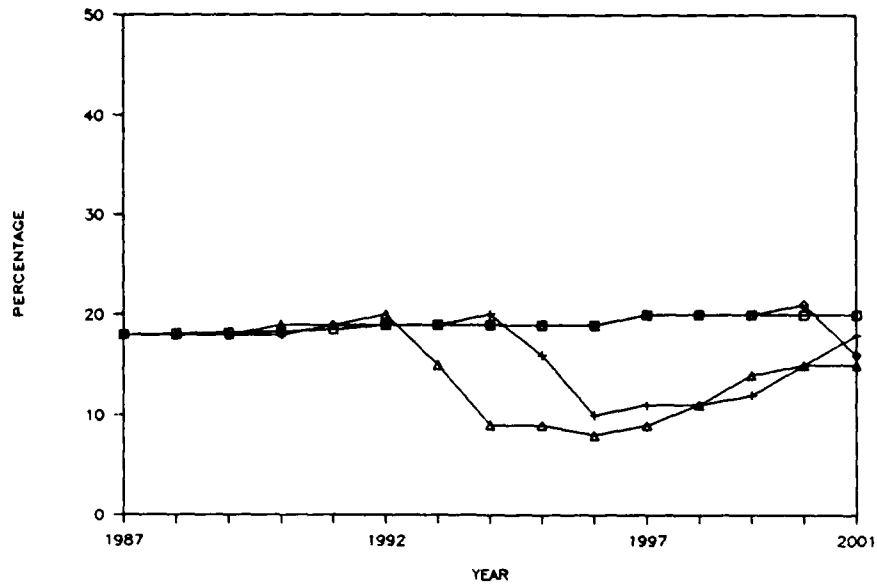


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 2204 % HIGH SCHOOL GRDS ENTERING UNIV

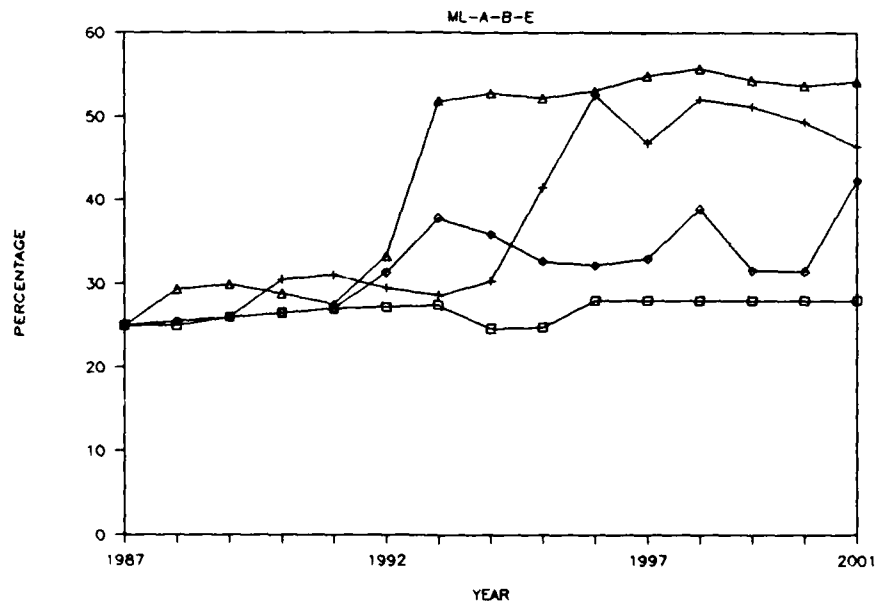


T 2205 % NPS MINORITY YOUTH TO COLLEGE

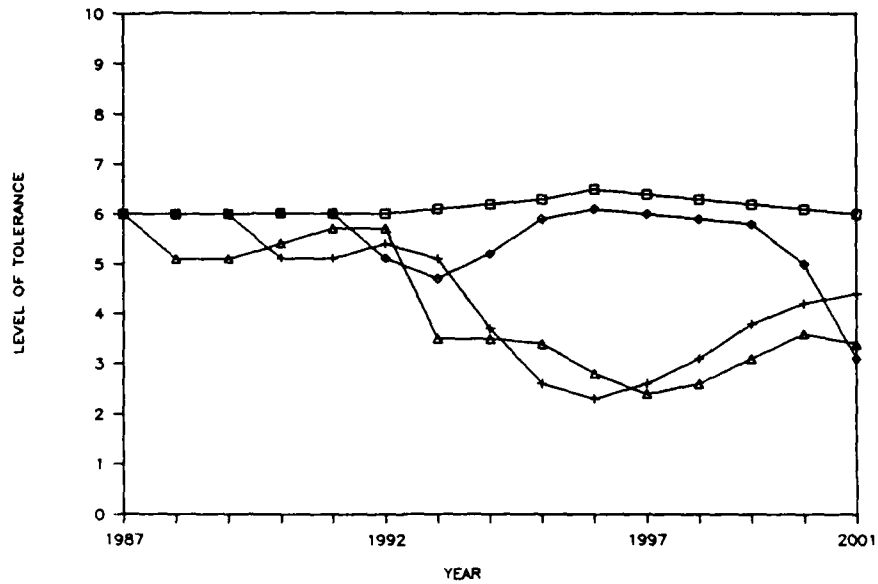


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 2209 % OF ADULTS ACCEPT TRAD VALUES



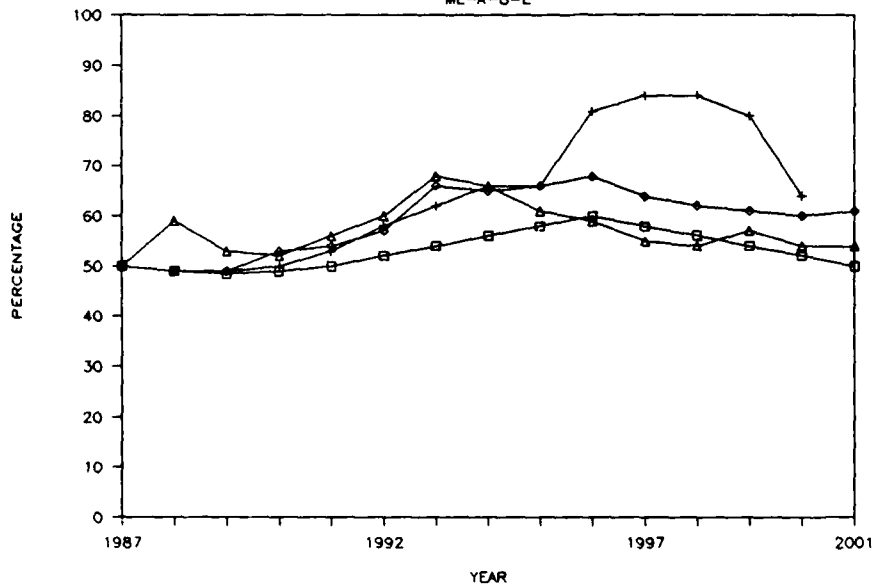
T 2210 PUBLIC OK OF LIFESTYLE DIVERSITY



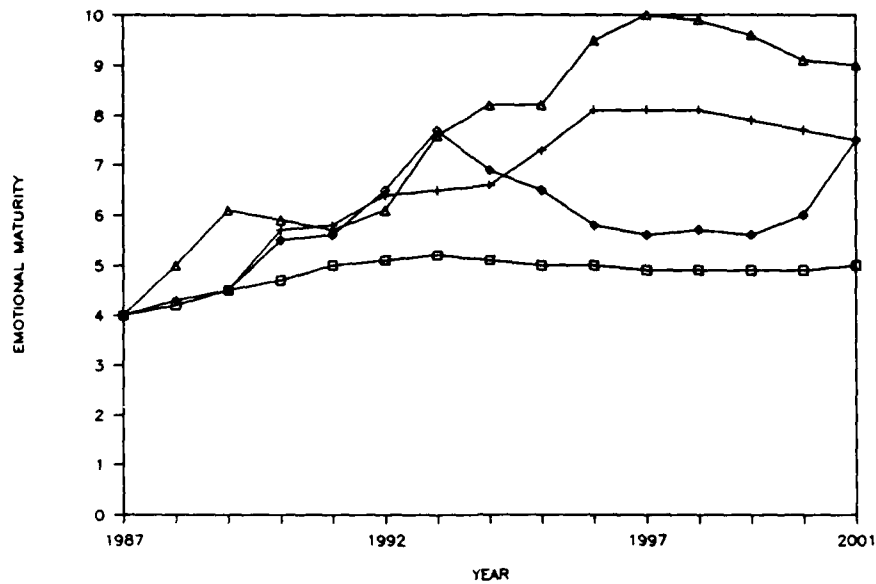
□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 2211 % 17-21 ARE STRONGLY PATRIOTIC

ML-A-B-E

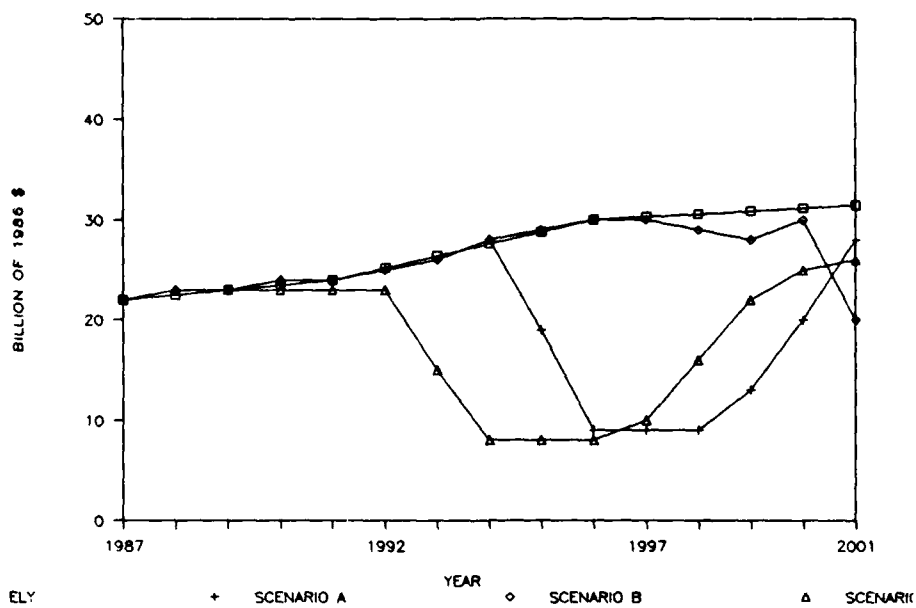


T 2212 EMOTIONAL MATURITY OF 16 YRS OLD



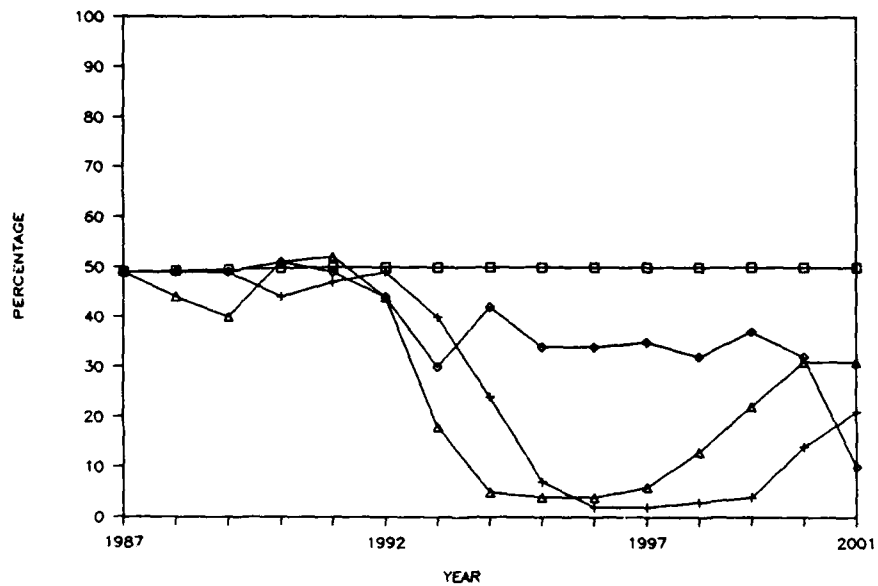
□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 2215 PRIVATE CORP \$ FOR TRAINING



ELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

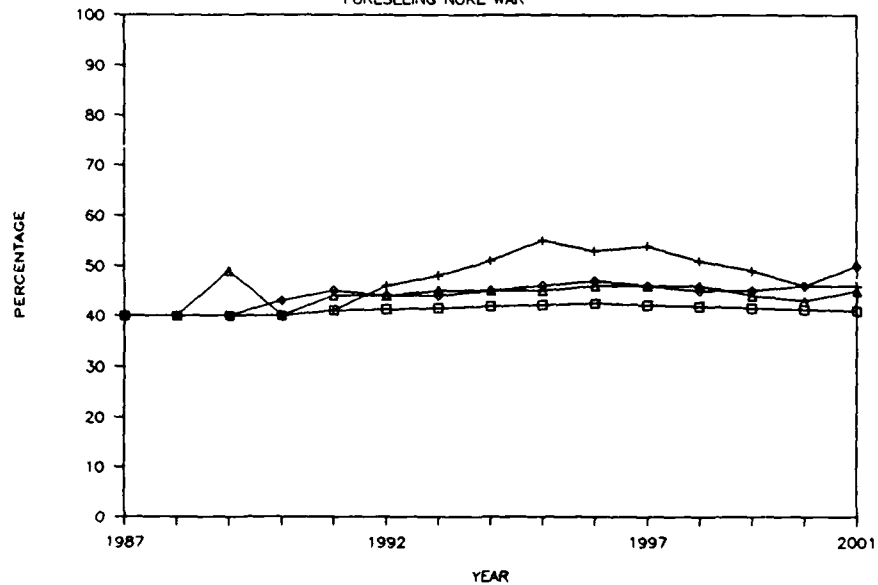
T 2216 % POP OPTIMISTIC NEXT 5 YRS



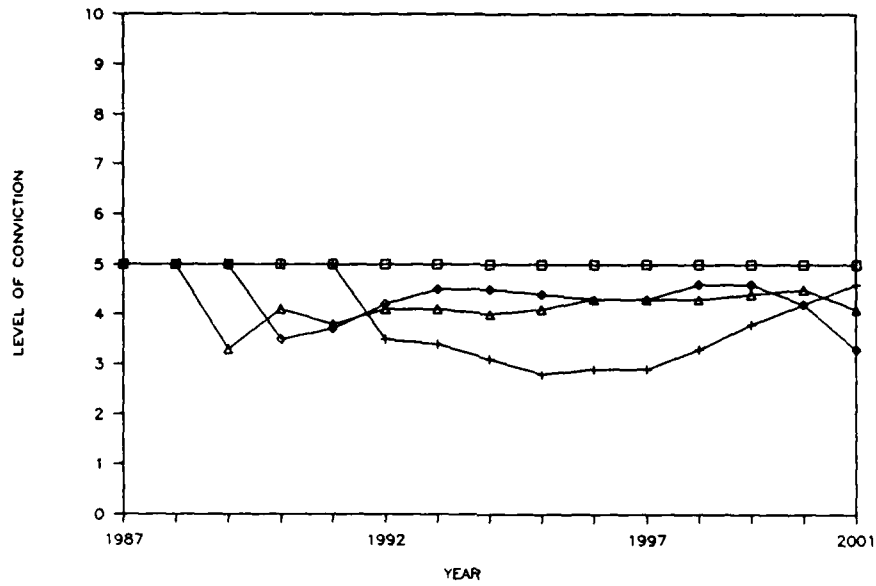
□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 2217 U.S. HIGH SCHOOL SENIORS

FORESEEING NUKE WAR



T 2220 PUBLIC VIEW OF NUKE STABILITY



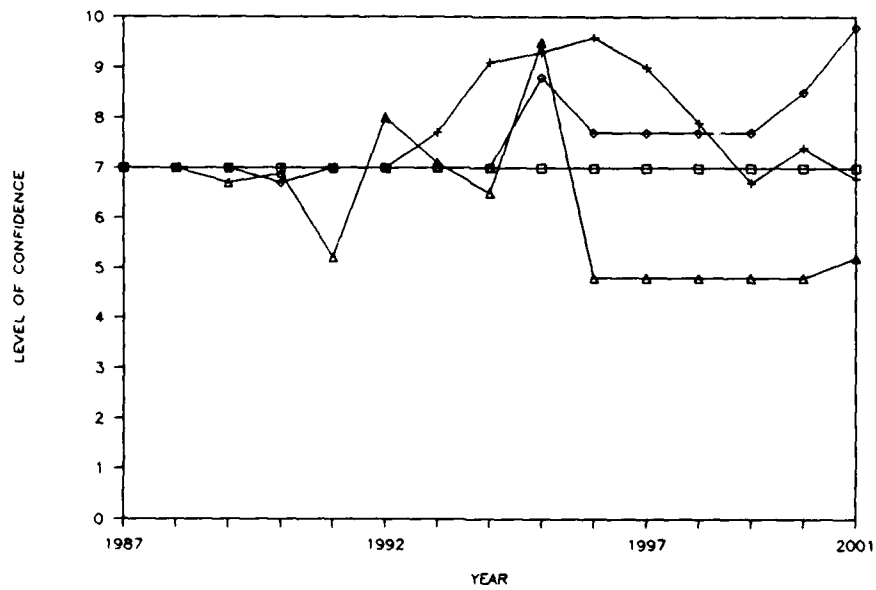
□ MOST LIKELY

+ SCENARIO A

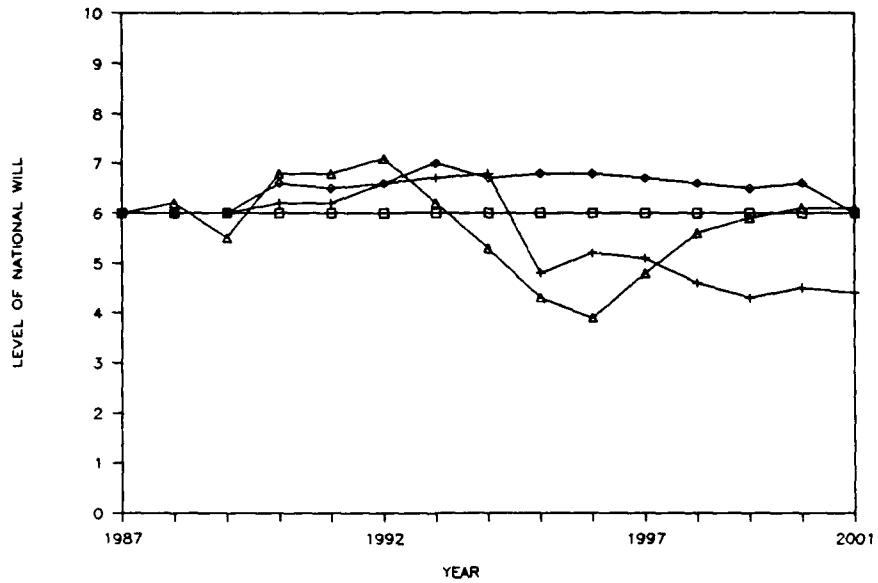
◇ SCENARIO B

△ SCENARIO E

T 2222 PUBLIC CONFIDENCE IN ARMY COMBAT

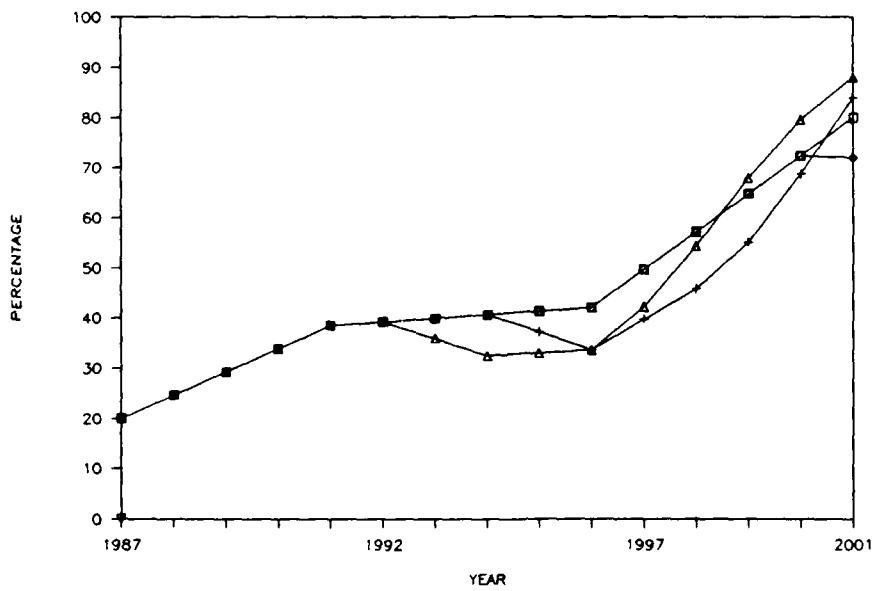


T 2224 US SUPPORT OF MILITARY DEFENSE

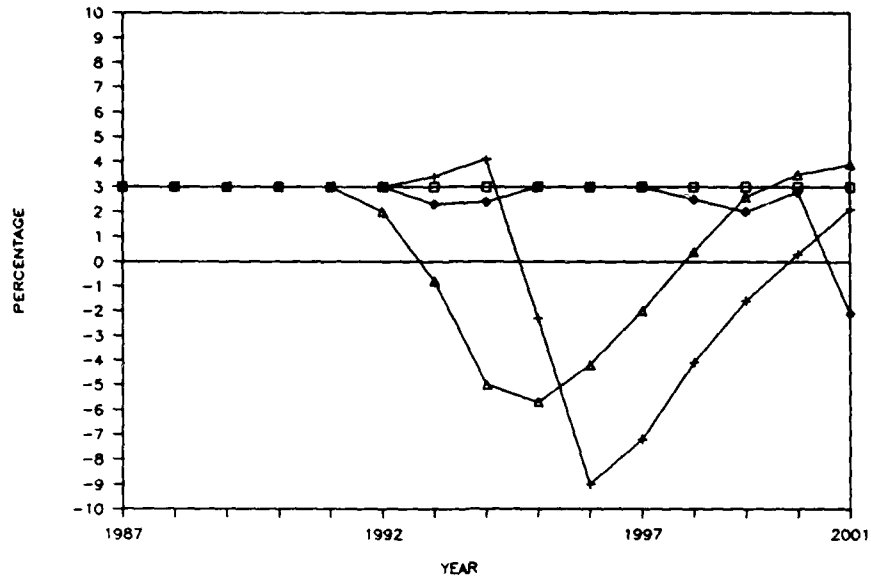


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 3201 % HS TRAINED ON MICROS

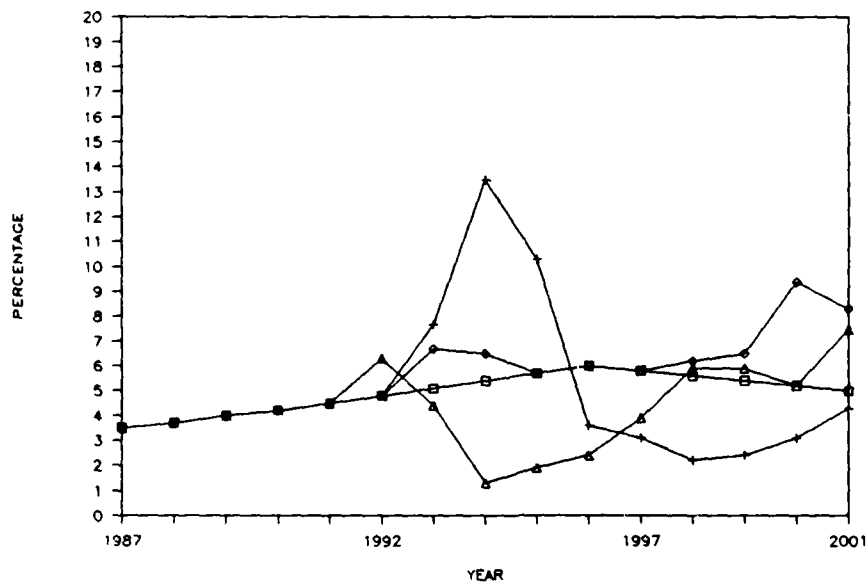


T 4201 % OF GROWTH GNP

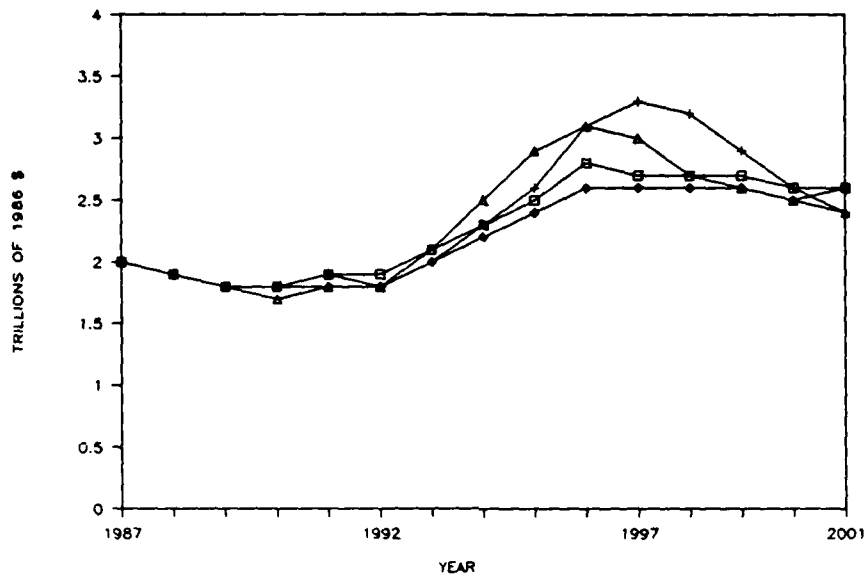


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4202 RATE OF INFLATION

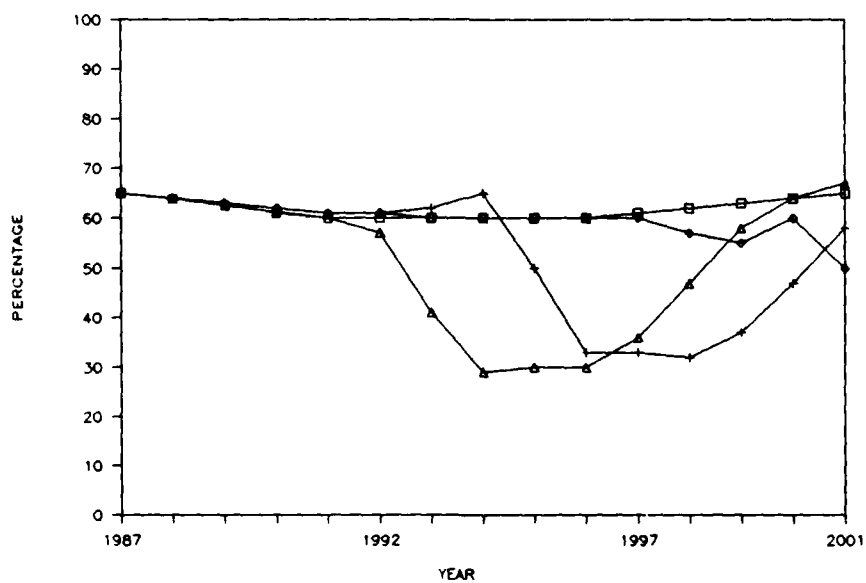


T 4203 FEDERAL DEBT

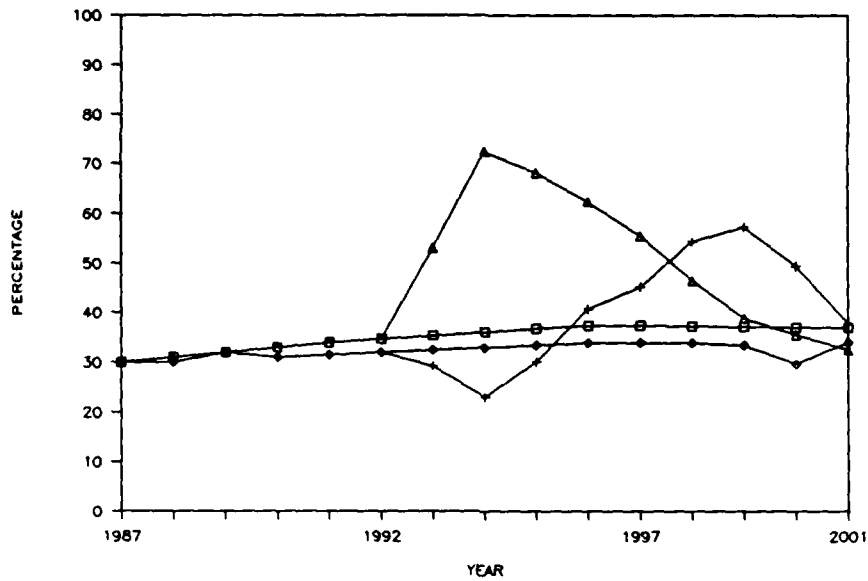


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4206 % FAMILIES WITH 2 INCOMES

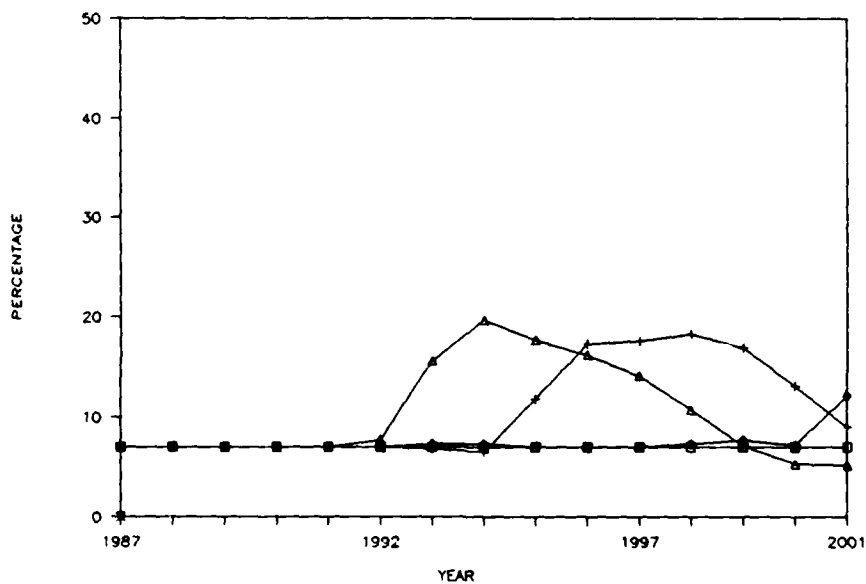


T 4207 % OVERQUALIFIED COLLEGE GRADUATE

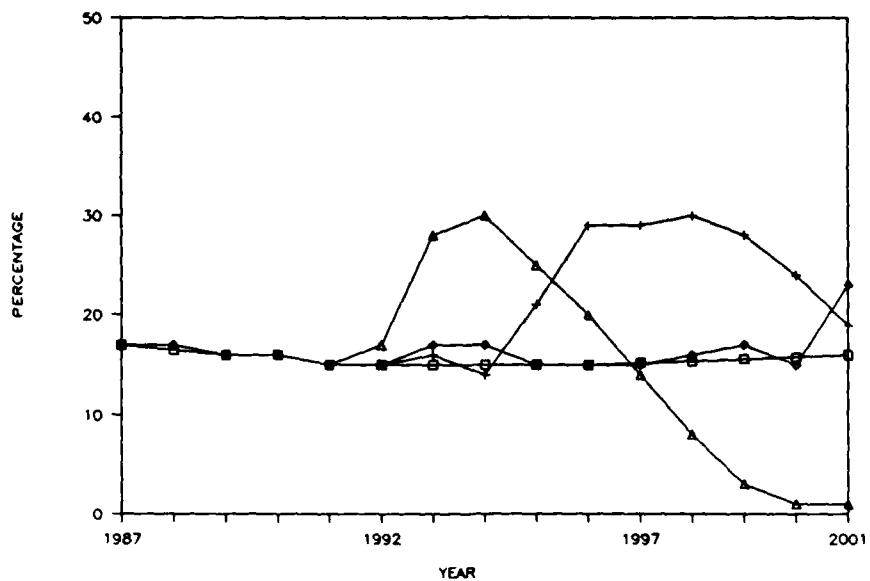


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4217 % UNEMPLOYMENT

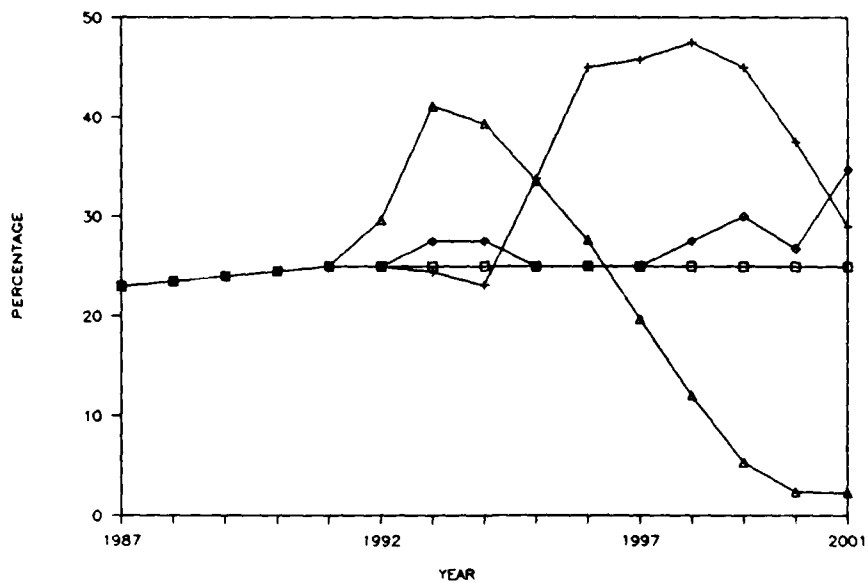


T 4218 % OF UNEMPLOYMENT 17-21 TOTAL

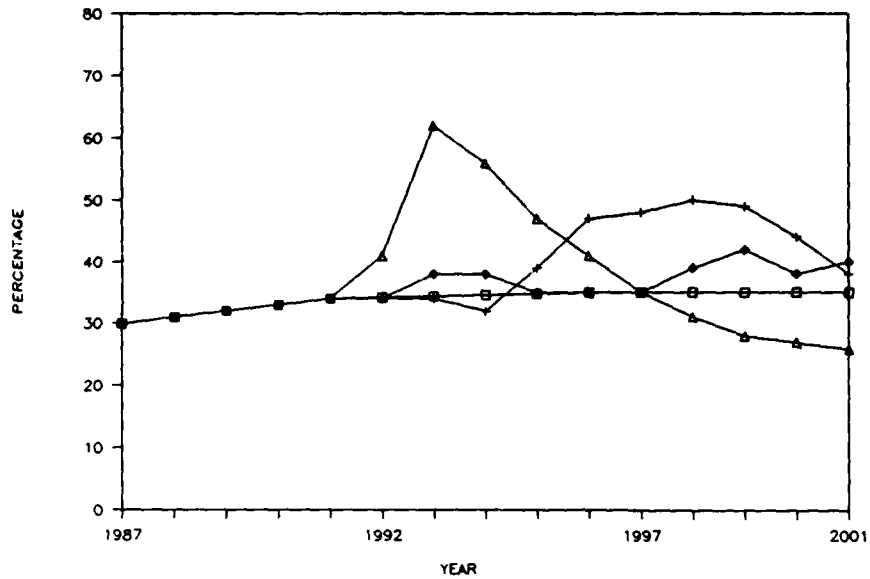


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4219 % OF UNEMPLOYMENT 17-21 HISPANIC

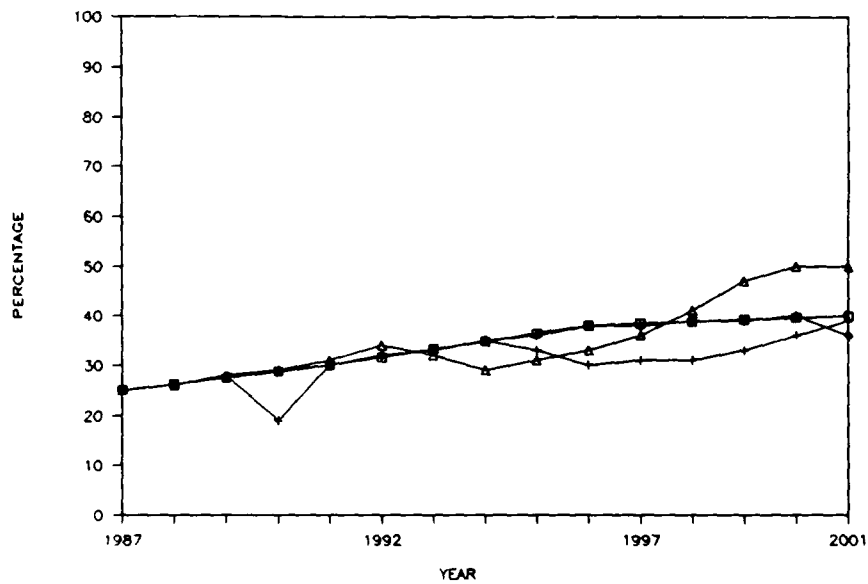


T 4220 % UNEMPLOYMENT 17-21 BLACK

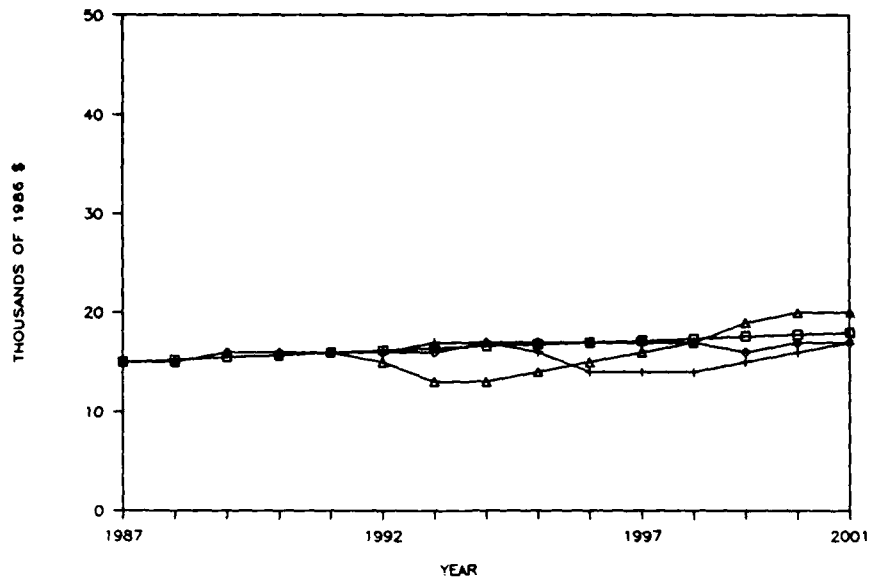


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4222 % OF NEW JOBS FOR COMPUTER SKILL

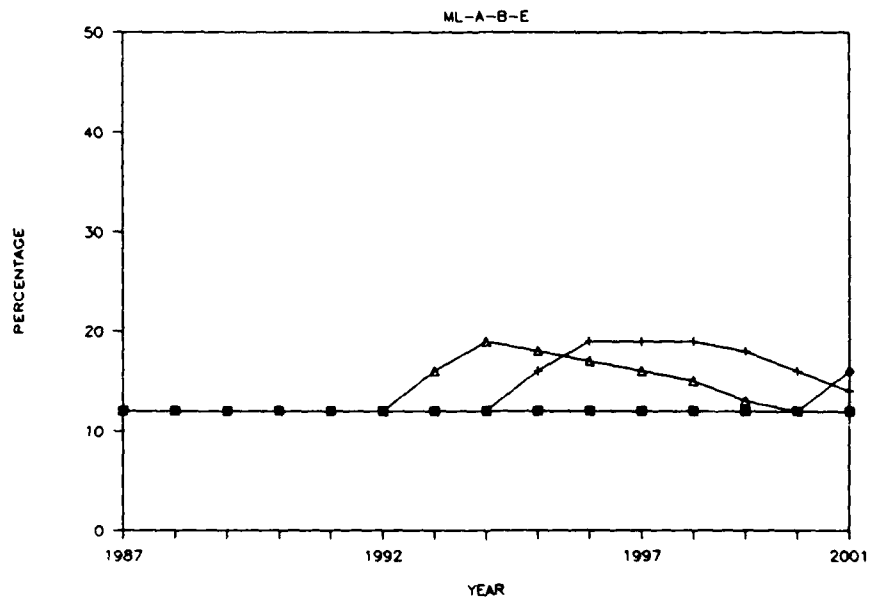


T 4223 MEDIAN INCOME HOUSEHOLD 15-24

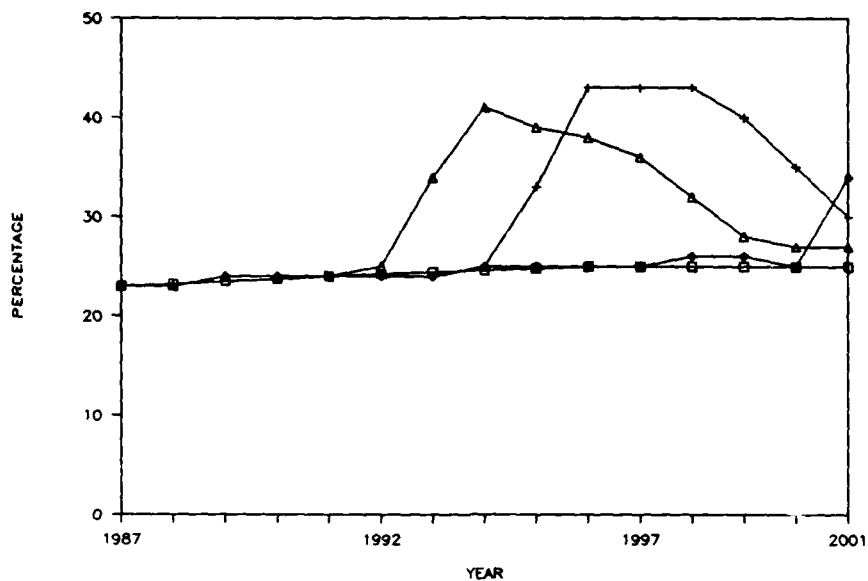


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 4225 % OF FAMILIES BELOW POVERTY

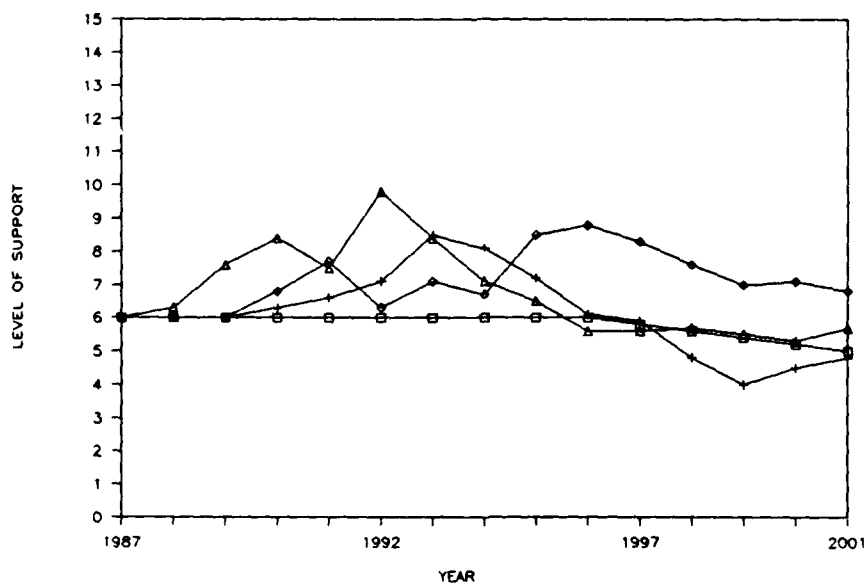


T 4226 % KIDS UNDER 16 YRS IN POVERTY

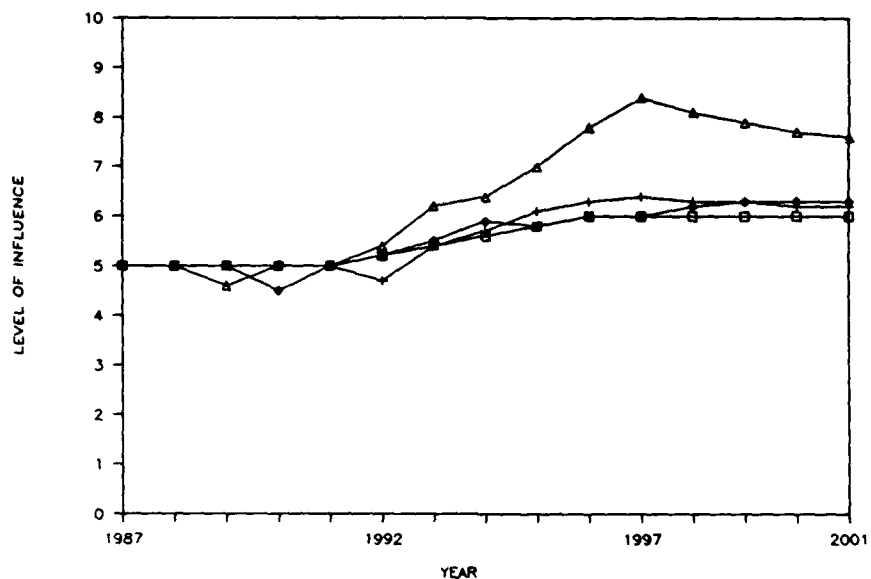


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 5201 CONGRESSIONAL MIL SUPPORT



T 5202 NAT'L POLITICAL CLOUT OF OVER 65



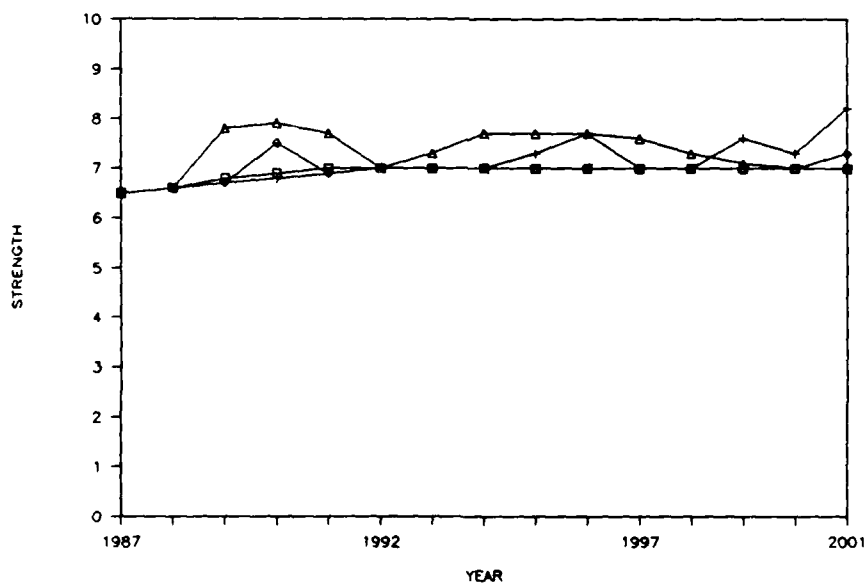
□ MOST LIKELY

+ SCENARIO A

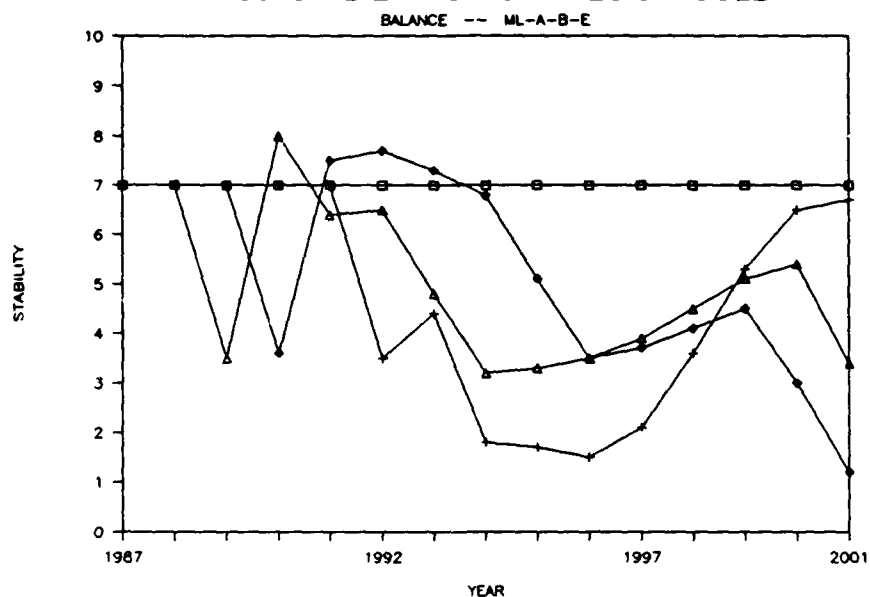
◇ SCENARIO B

△ SCENARIO E

T 7101 USSR MIL STRENGTH IN LAND COMBAT



T 7103 STABILITY OF STRATEGIC NUCLEAR



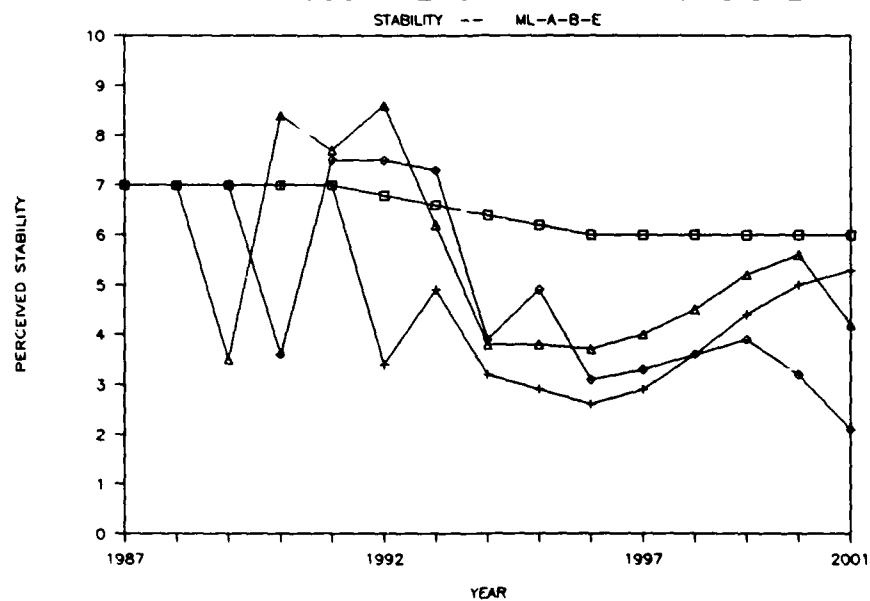
□ MOST LIKELY

+ SCENARIO A

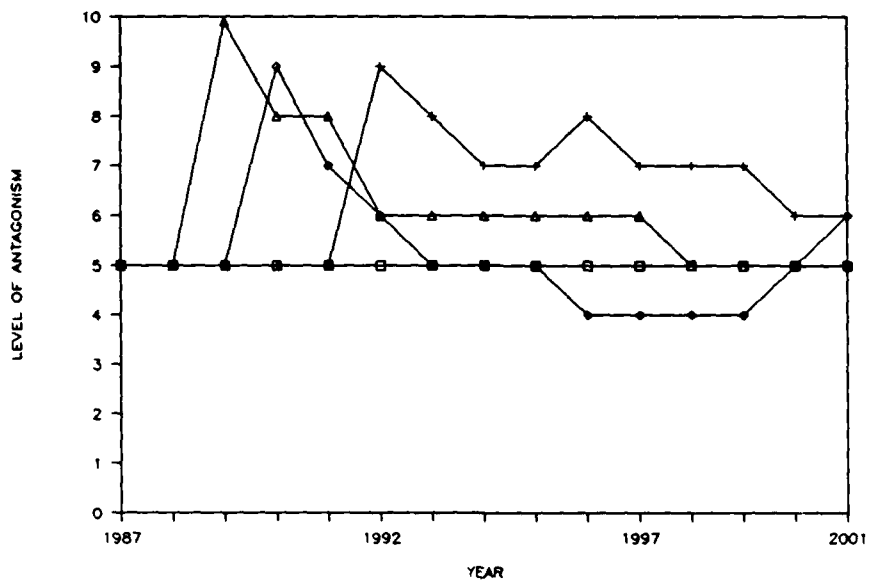
◇ SCENARIO B

△ SCENARIO E

T 7104 USSR PERCEPTION OF NUKE BAL



T 7105 ANTAG BTWN WARSAW PACT & NATO



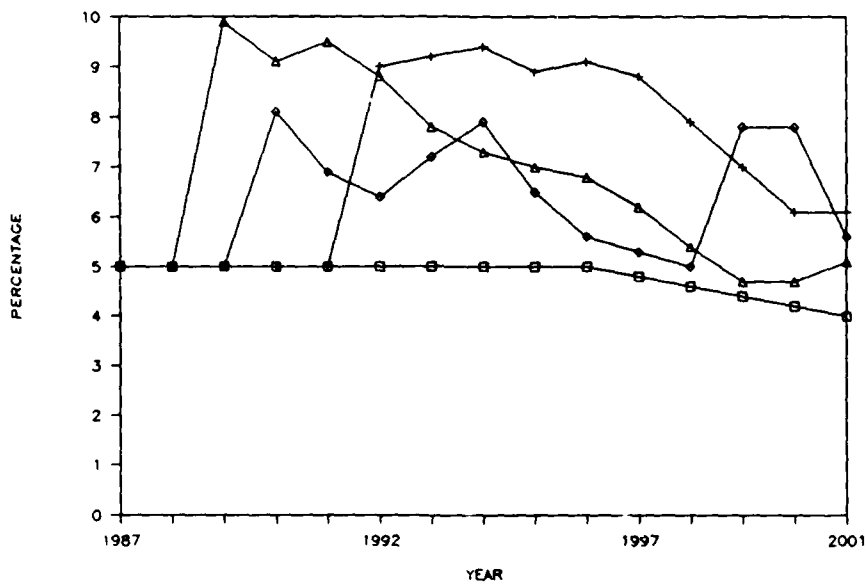
□ MOST LIKELY

+ SCENARIO A

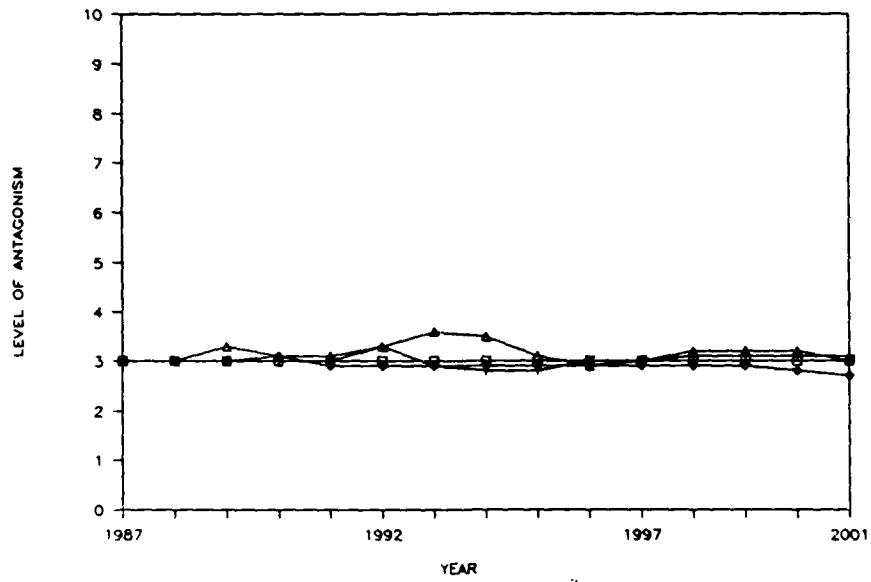
◇ SCENARIO B

△ SCENARIO E

T 7106 ANTAGONISM BTWN US & USSR



T 7107 ANTAGONISM BETWEEN US AND PRC



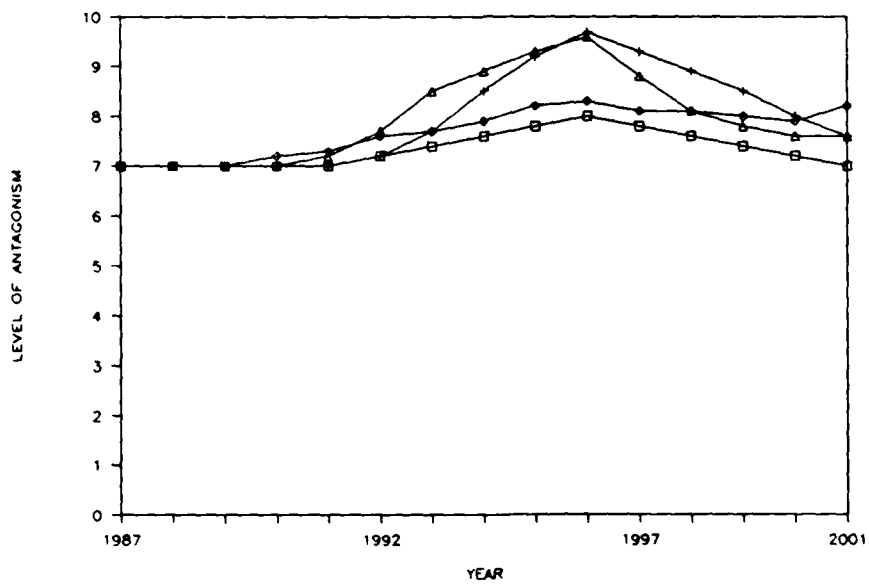
□ MOST LIKELY

+ SCENARIO A

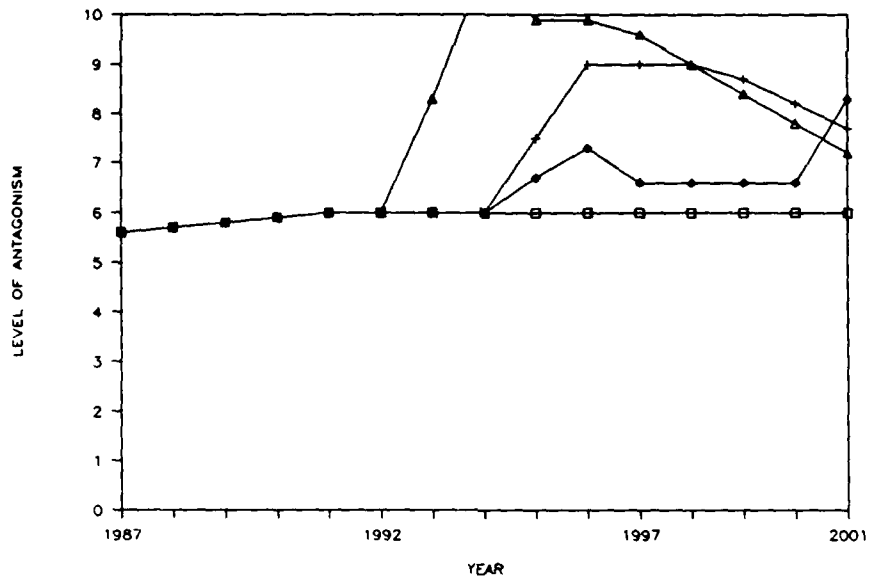
◇ SCENARIO B

△ SCENARIO E

T 7108 ANTAG BTWN ISRAEL & MID EAST



T 7109 ANTAG BTWN PAKISTAN & INDIA



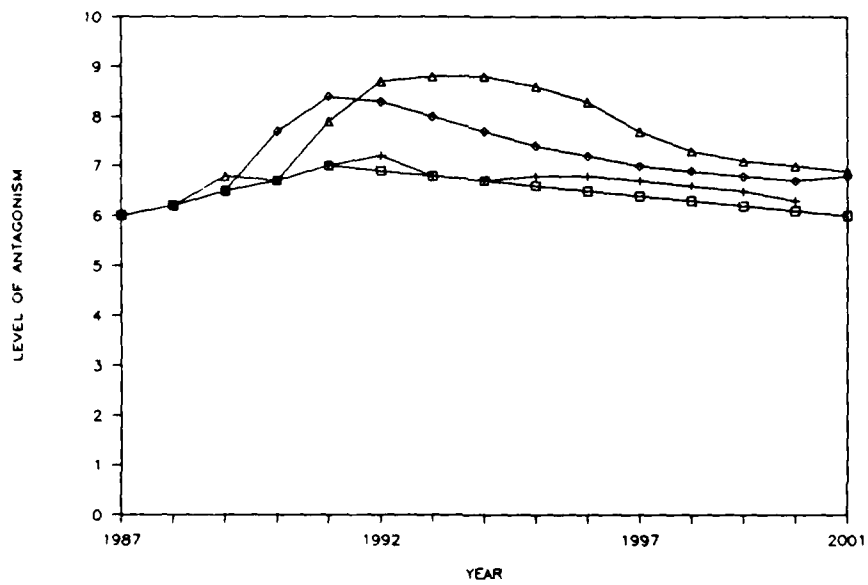
□ MOST LIKELY

+ SCENARIO A

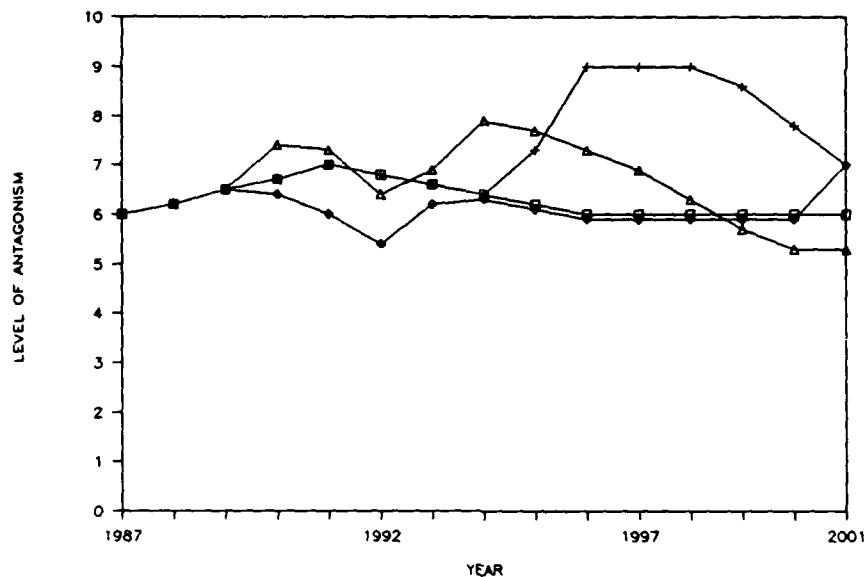
◇ SCENARIO B

△ SCENARIO E

T 7110 ANTAG BTWN NORTH & SOUTH KOREA



T 7111 ANT BTWN NICARAGUA & CA NEIGHBOR



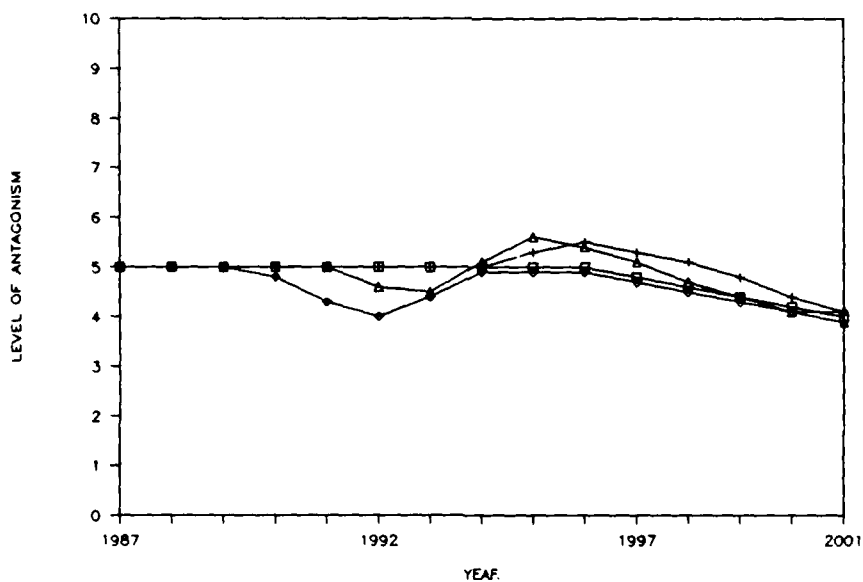
□ MOST LIKELY

+ SCENARIO A

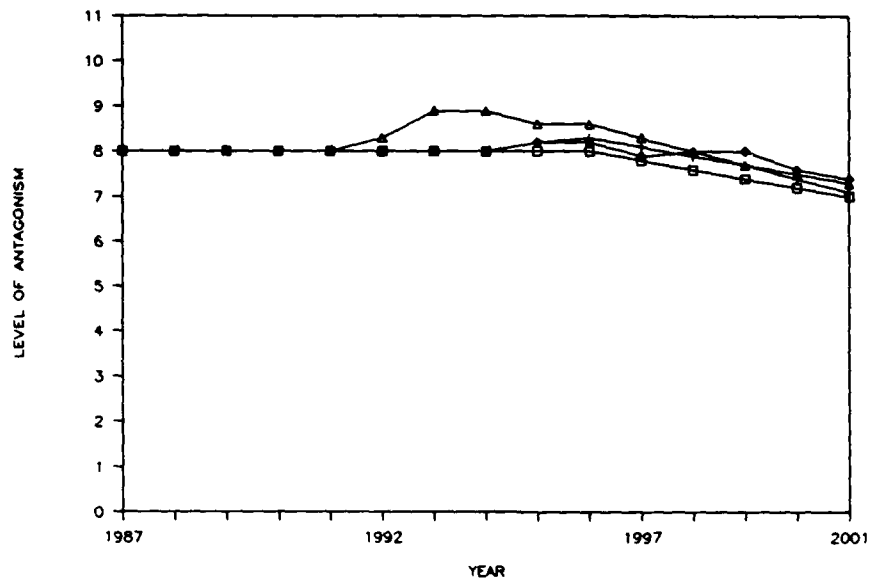
◇ SCENARIO B

△ SCENARIO E

T 7112 ANTG BTWN PRC & GOVT ON TAIWAN



T 7114 ANTAG AMG MID EAST--NOT ISRAEL



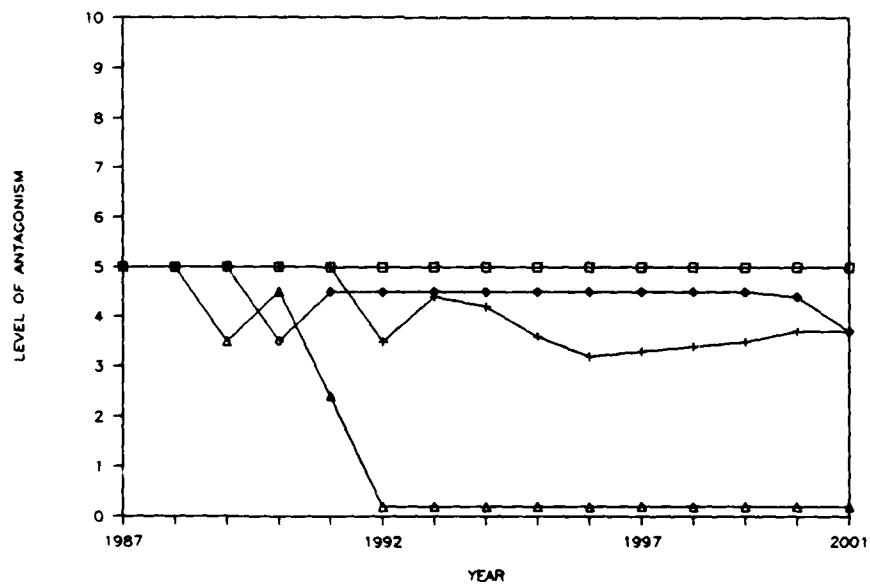
□ MOST LIKELY

+ SCENARIO A

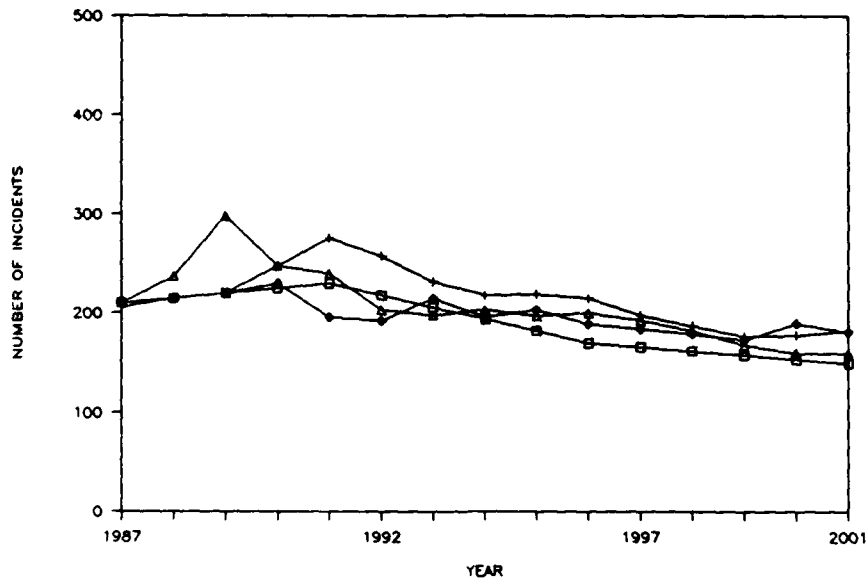
◇ SCENARIO B

△ SCENARIO E

T 7115 ANTAGONISM BTWN U.S.S.R & PRC

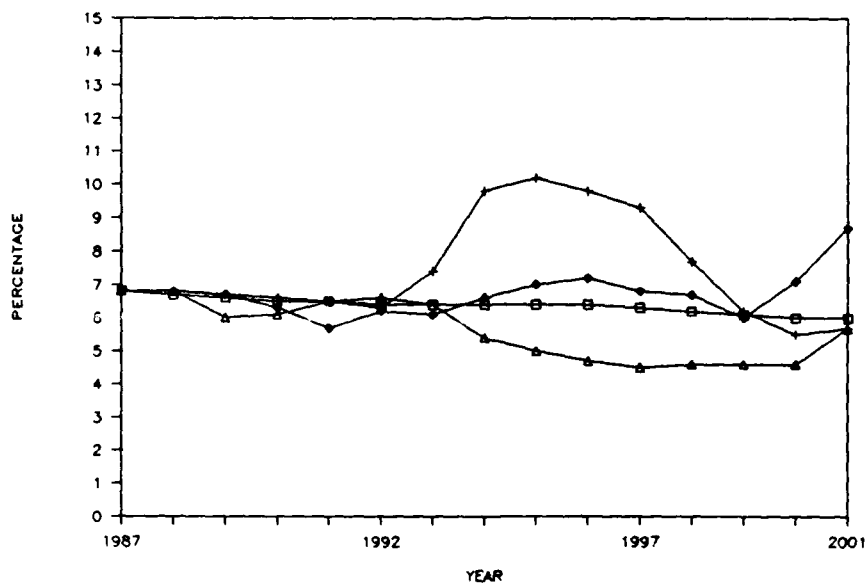


T 7201 # TERRORIST INCIDENTS AMERICANS

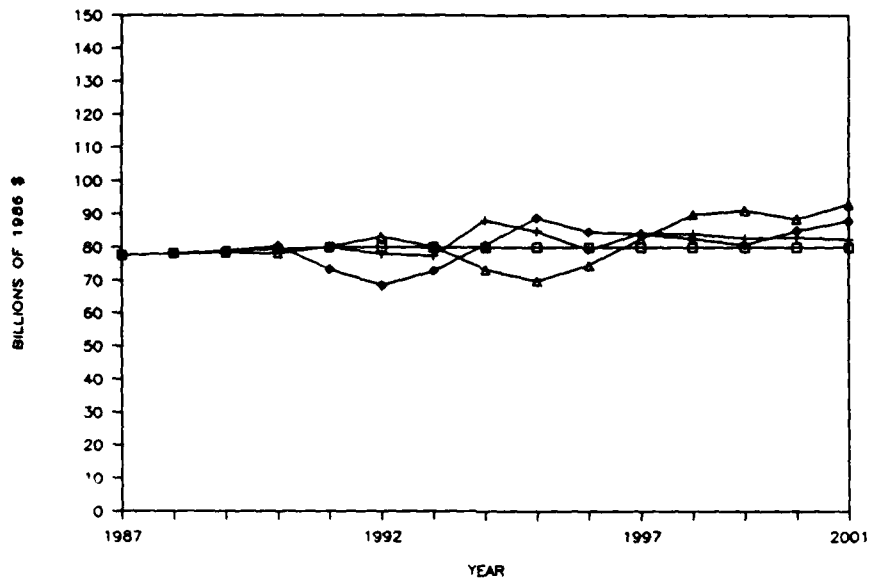


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 7202 DEFENSE EXPENDITURES AS % OF GNP

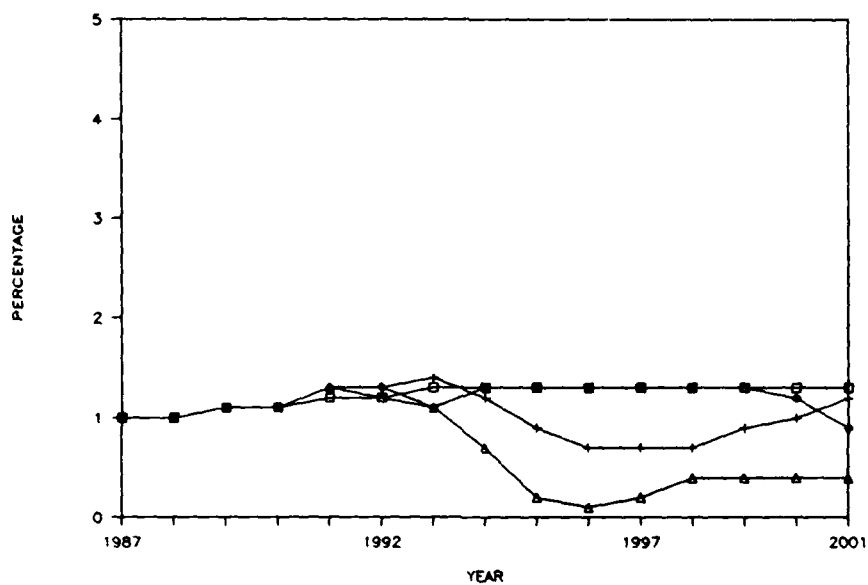


T 8401 SIZE OF THE ARMY BUDGET

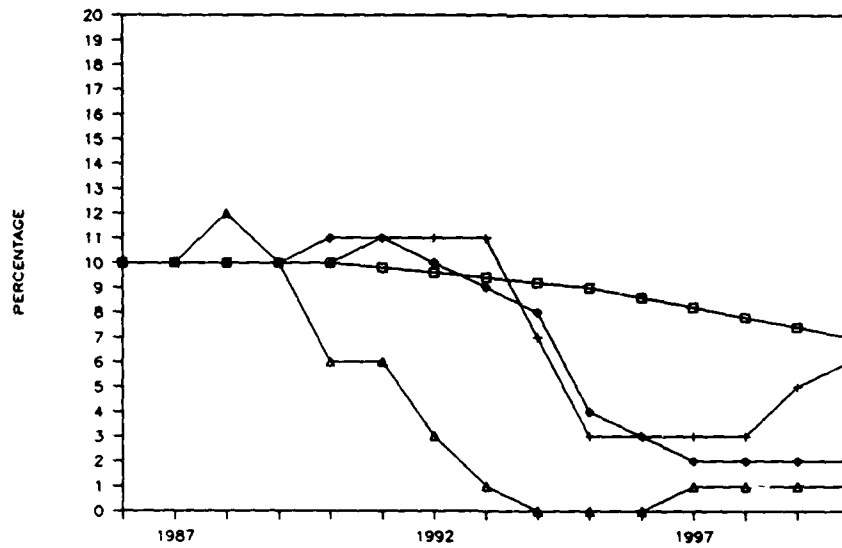


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8402 RA RECRUIT \$ AS % OF RA BUDGET

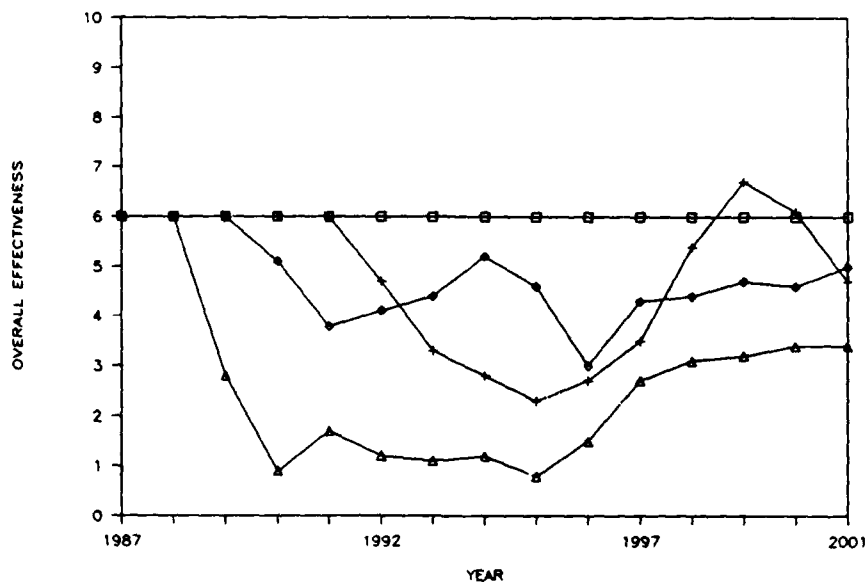


T 8403 RA ADVERT \$ AS % OF R. BUDGET

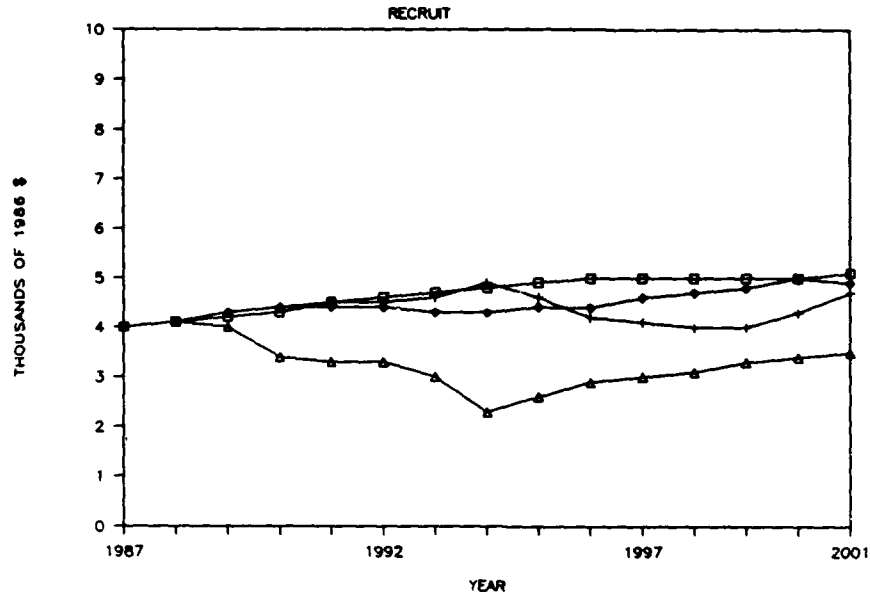


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8404 EFFECT ARMY RECRUIT ADVERTIS



T 8405 RECRUITER EXPEND PER NEW ARMY



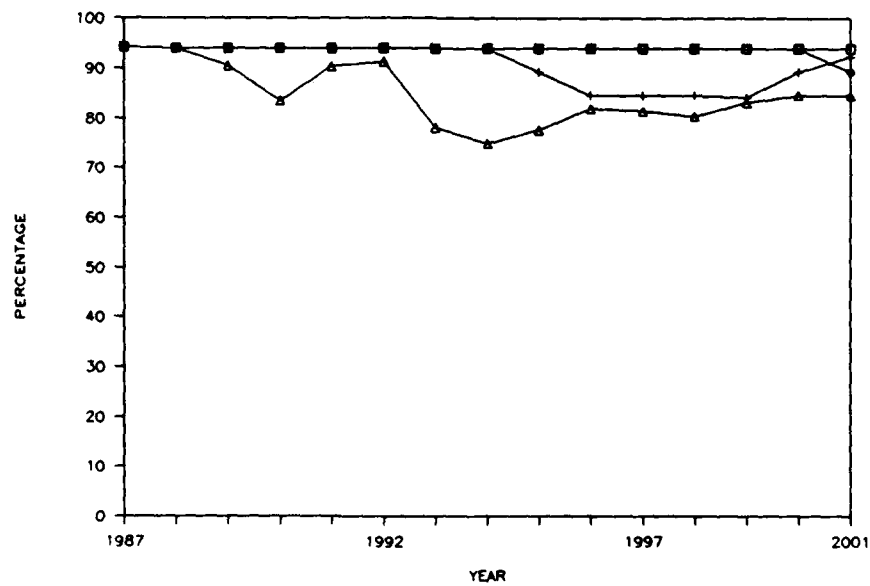
□ MOST LIKELY

+ SCENARIO A

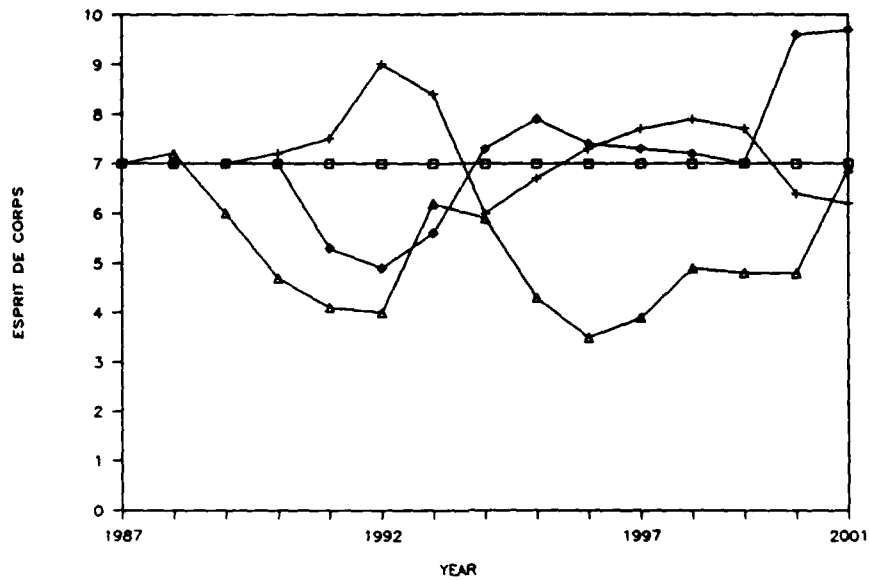
◇ SCENARIO B

△ SCENARIO E

T 8406 E-1 PAY AS % OF CIVILIAN PAY



T 8407 LEVEL OF ARMY ESPRIT DE CORPS



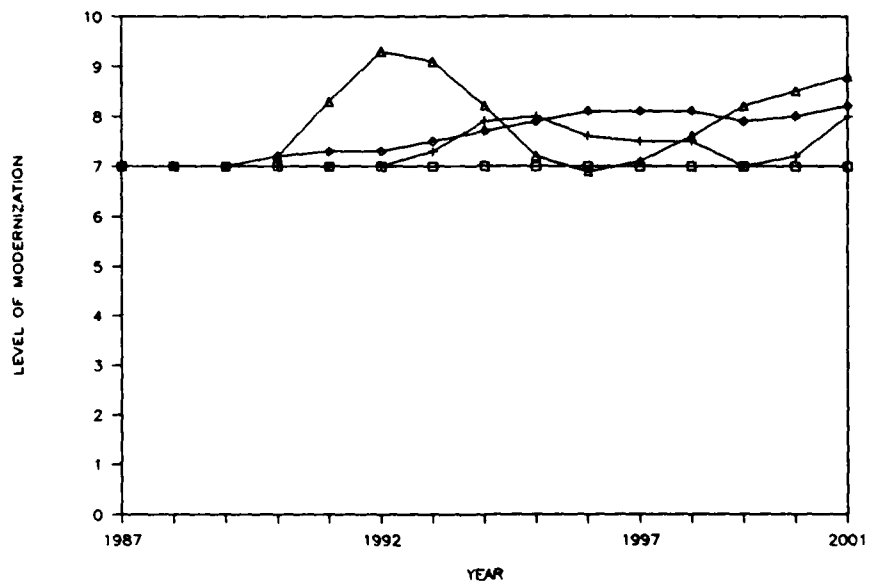
□ MOST LIKELY

+ SCENARIO A

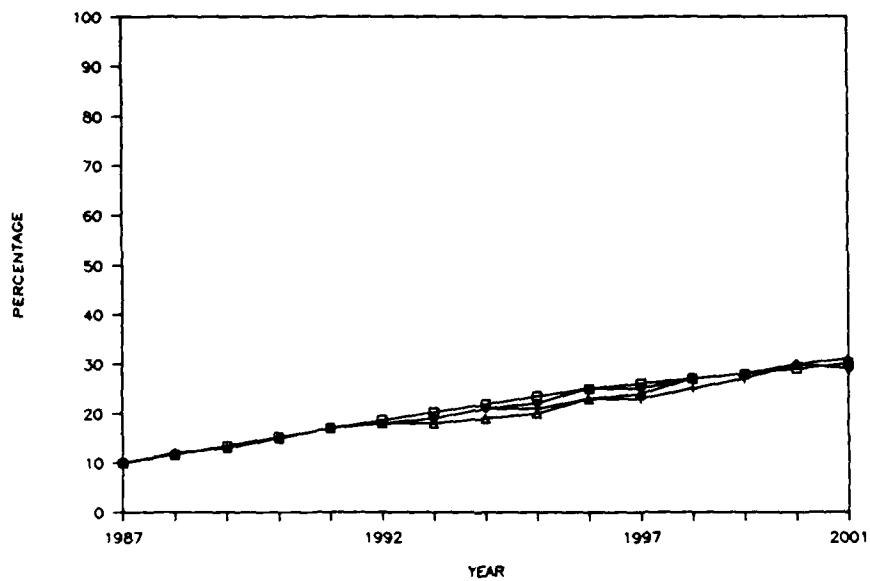
◇ SCENARIO B

△ SCENARIO E

T 8408 MODERNIZATION MOBILITY & WEAPONS

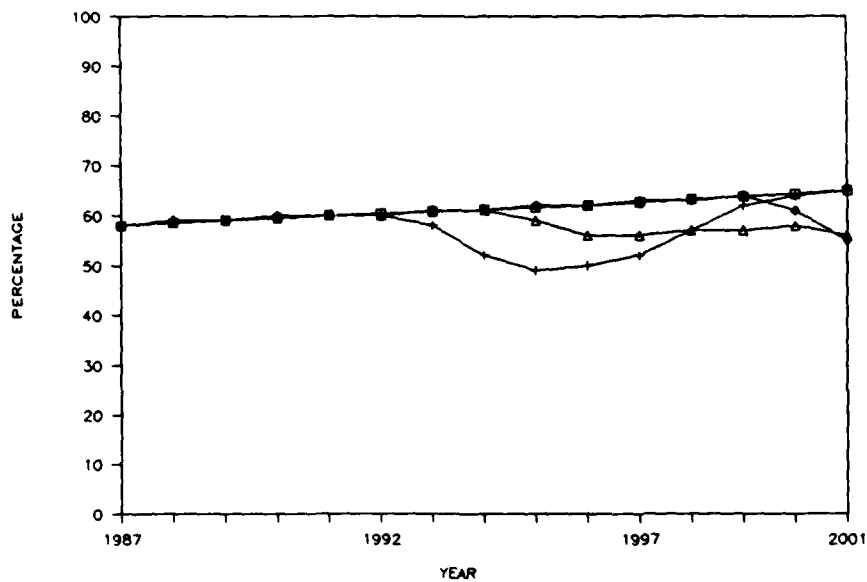


T 8409 % ENLISTED JOBS REQUIRE COMPUTER

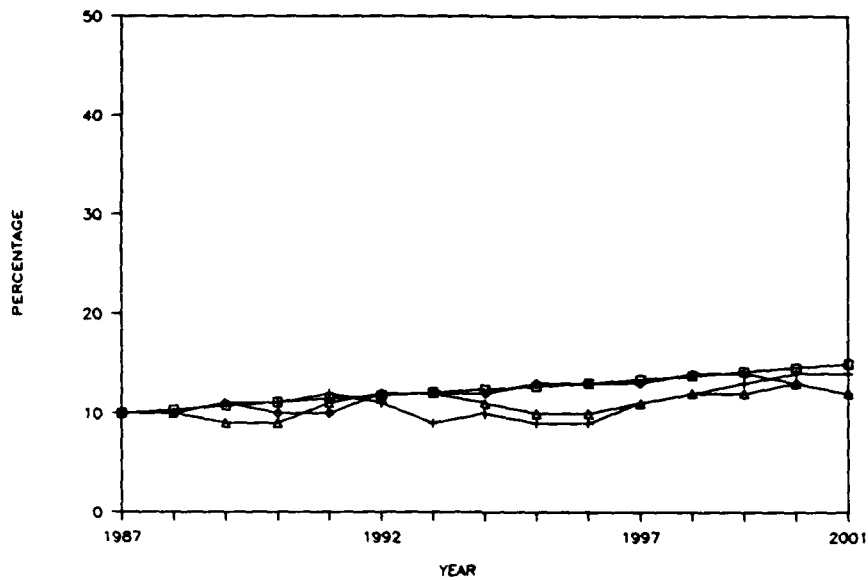


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8410 USAR/NG AS % OF ACTIVE ARMY



T 8414 WOMEN AS % OF ACTIVE ARMY



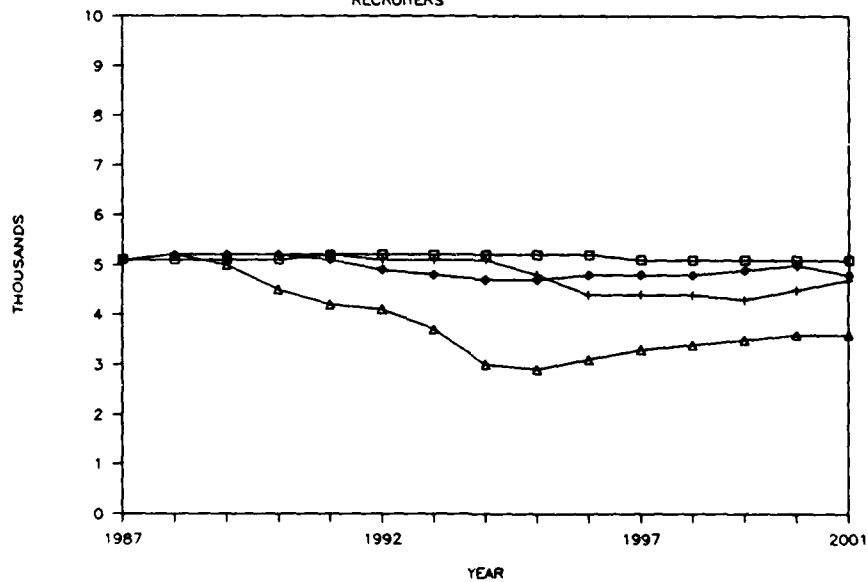
□ MOST LIKELY

+ SCENARIO A

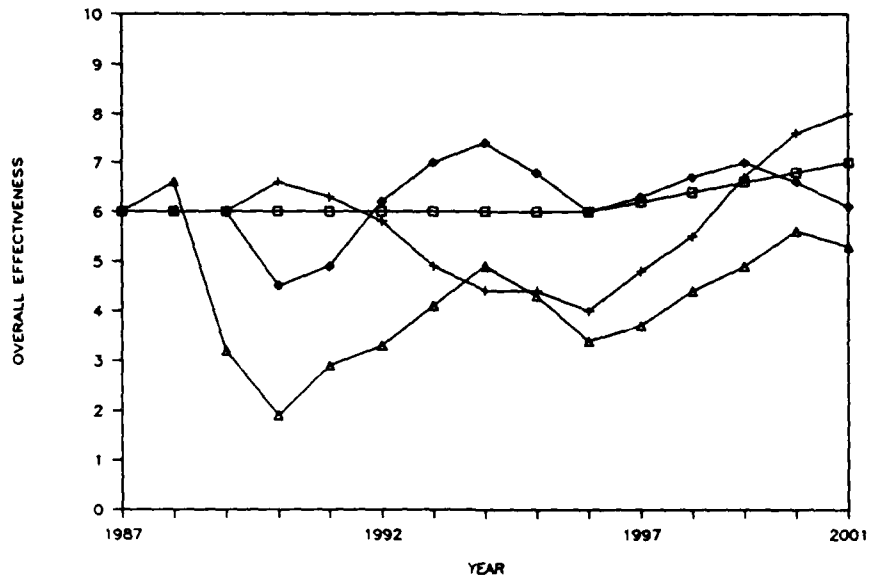
◇ SCENARIO B

△ SCENARIO E

T 8415 # OF REGULAR ARMY MILITARY RECRUITERS

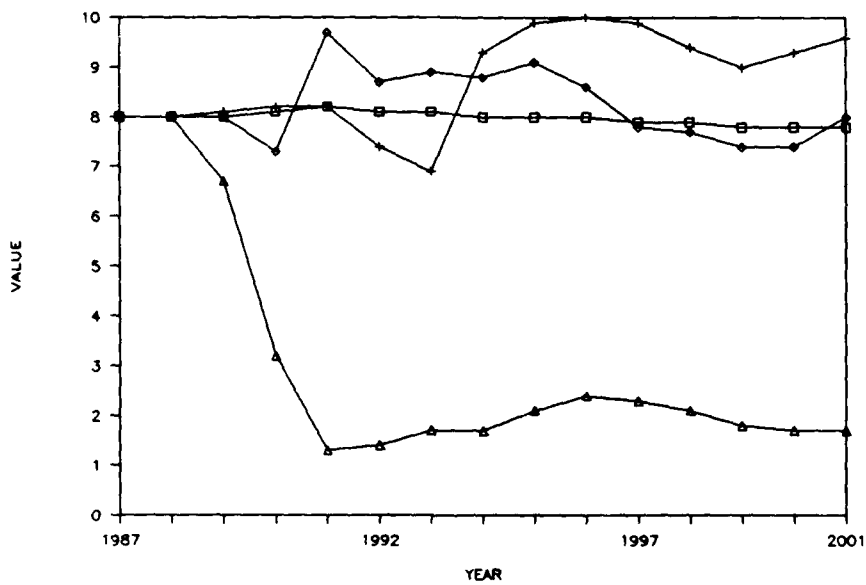


T 8419 EFFECTIVE TYPICAL ARMY RECRUITER

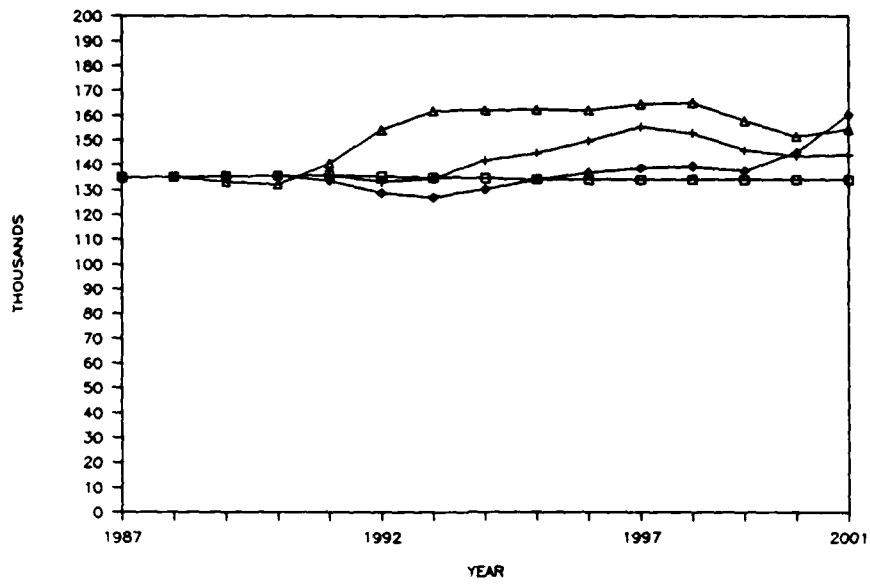


□ MOST LIKELY
+ SCENARIO A
◇ SCENARIO B
△ SCENARIO E

T 8422 VALUE ARMY EDUC BENFTS ENLIST

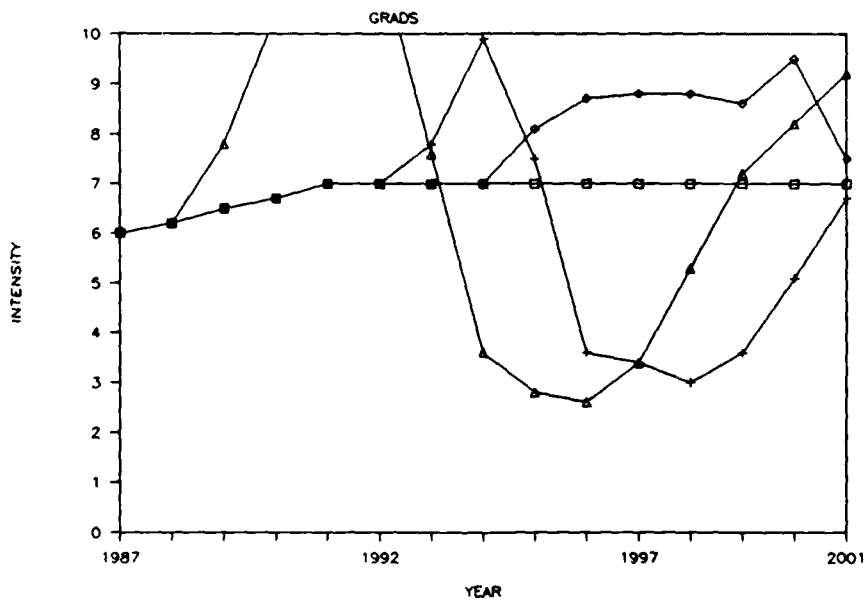


T 8423 RECRUITING CON MISSION FOR RA

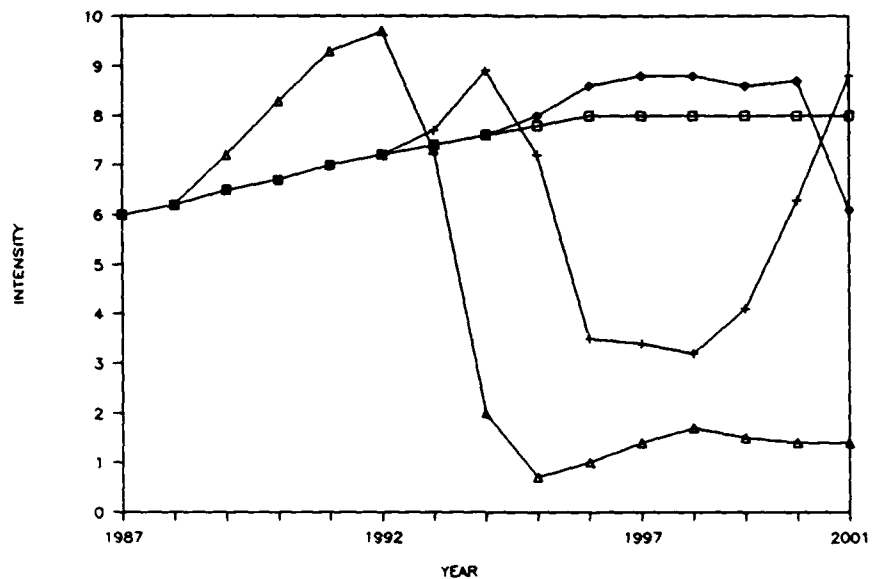


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8424 COMP. PRIV. SECT FOR HIGH SCHL

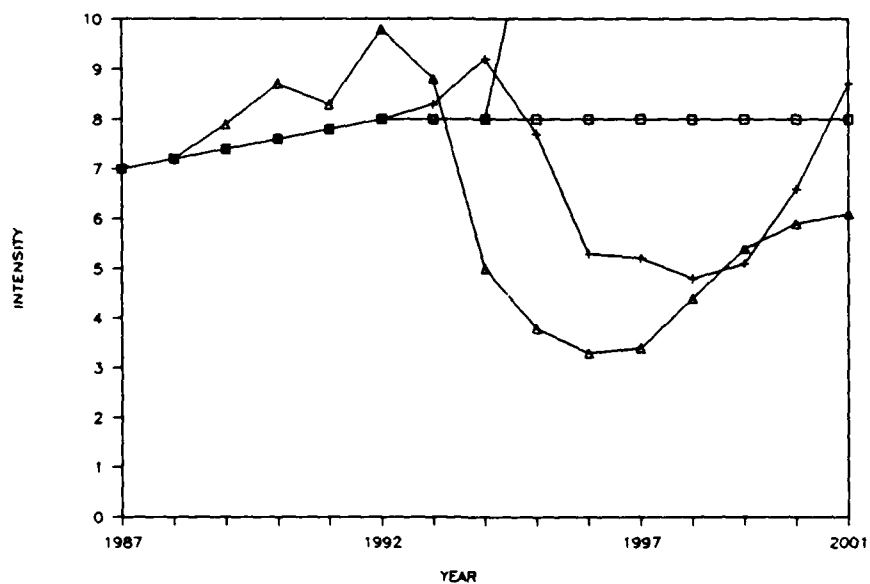


T 8425 COMP FROM PRV SEC FOR COLL GRADS

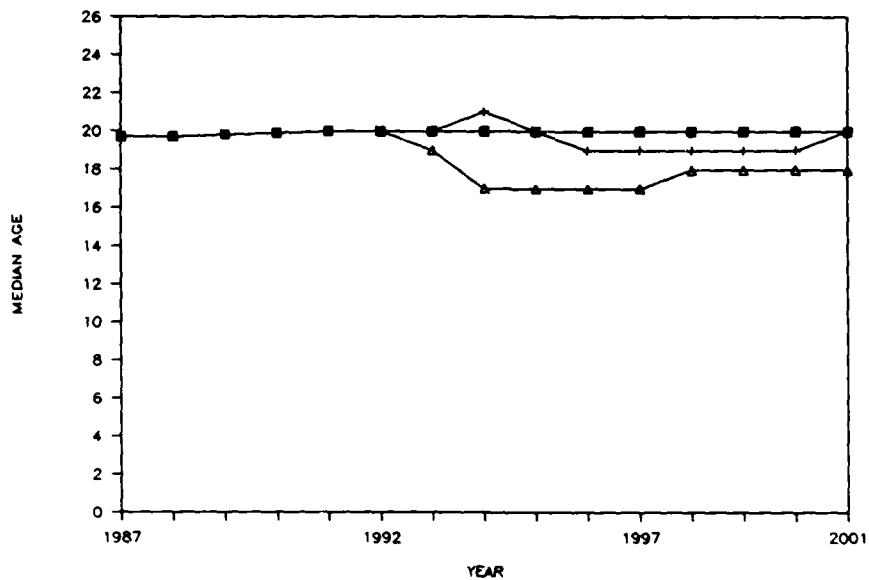


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8426 COMP OTHER SERVICES FOR HS GRADS

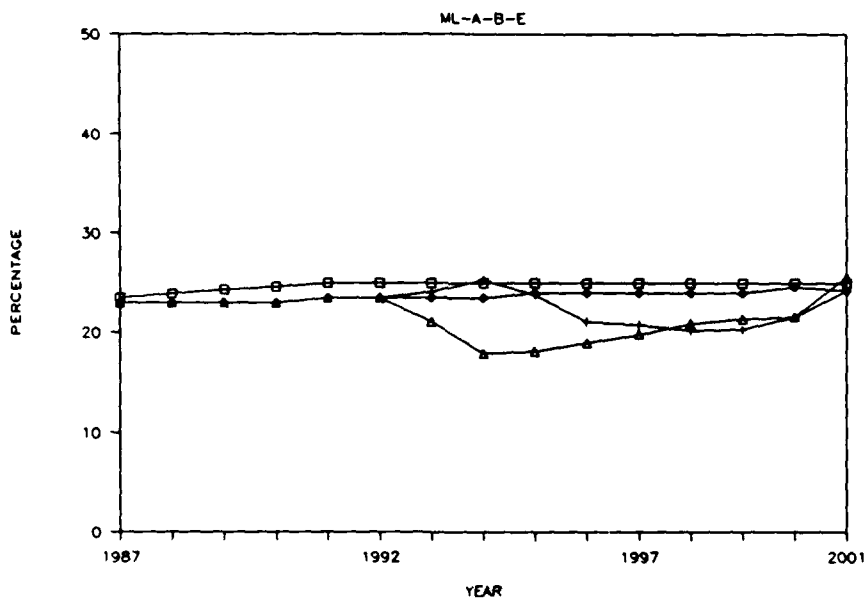


T 8430 MEDIAN AGE OF NPS ARMY RECRUITS

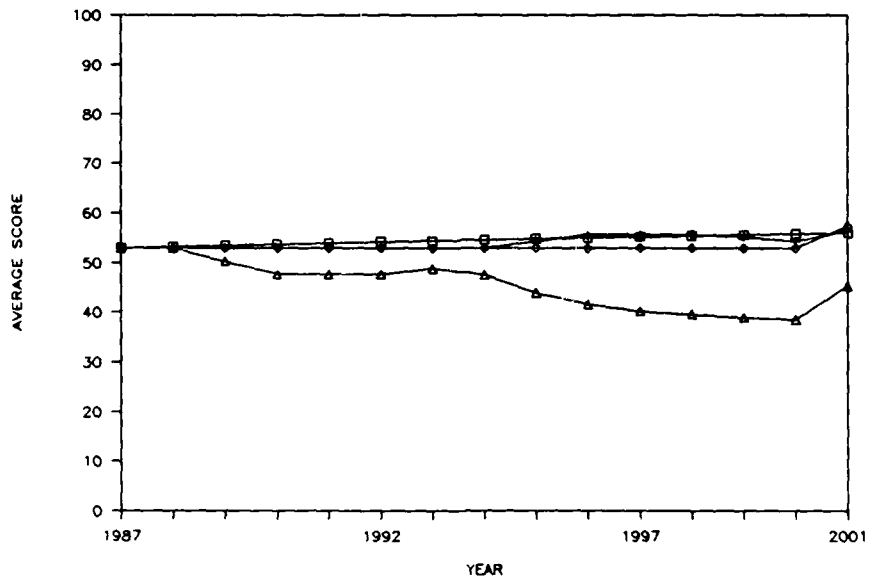


□ MOST LIKELY + SCENARIO A ◇ SCENARIO B △ SCENARIO E

T 8431 % OF NPS ARMY RECRUITS OVER 21



T 8432 AVE AFQT SCORE OF ARMY RECRUITS



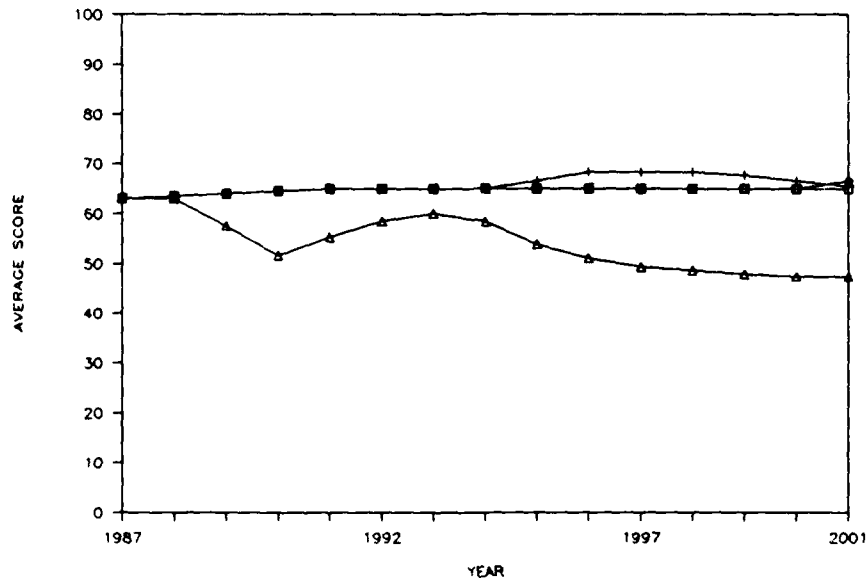
□ MOST LIKELY

+ SCENARIO A

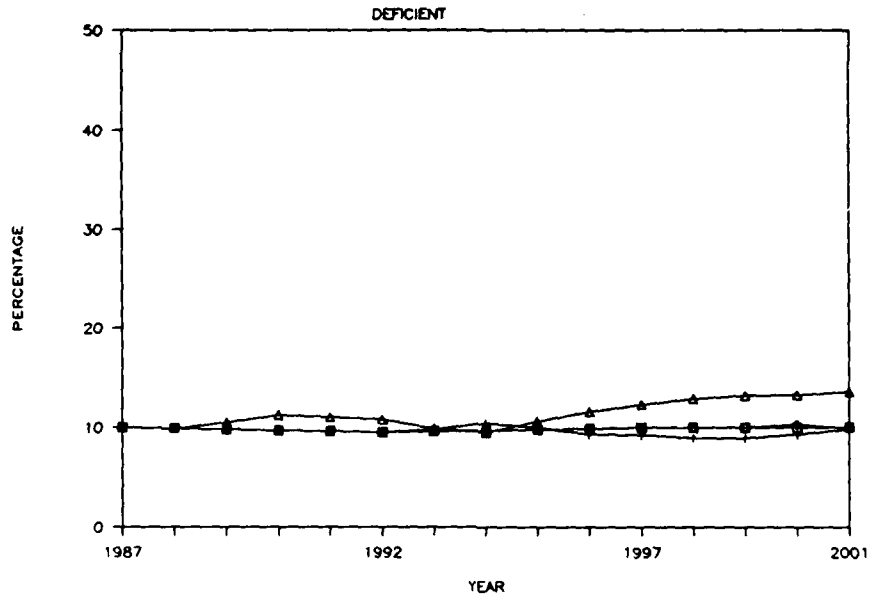
◇ SCENARIO B

△ SCENARIO E

T 8433 AFQT OF TSC 1,11,111A RECRUITS



T 8435 % OF ARMY RECRUITS = EDUCATIONAL



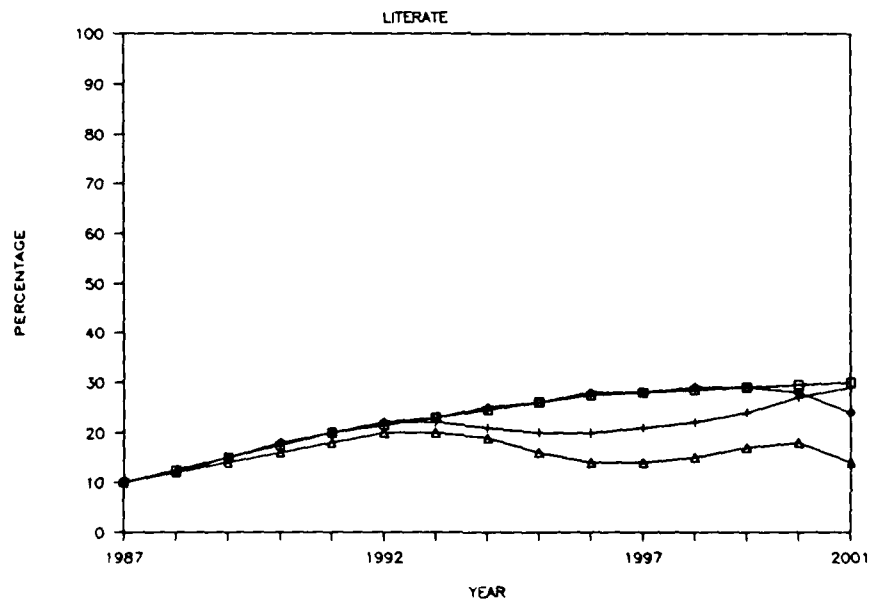
□ MOST LIKELY

+ SCENARIO A

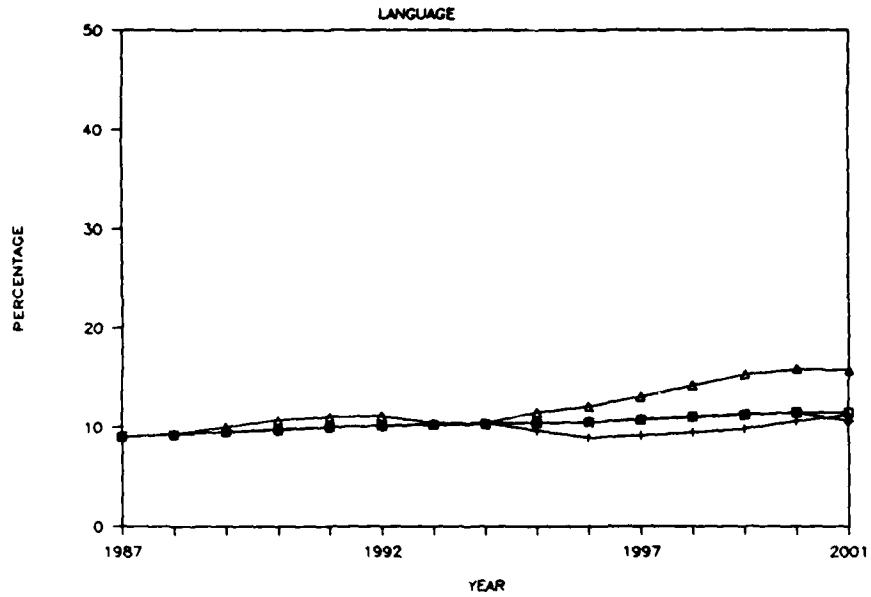
◇ SCENARIO B

△ SCENARIO E

T 8436 % ARMY RECRUITS = COMPUTER



T 8437 % ARMY RECRUITS = ENGLISH 2ND



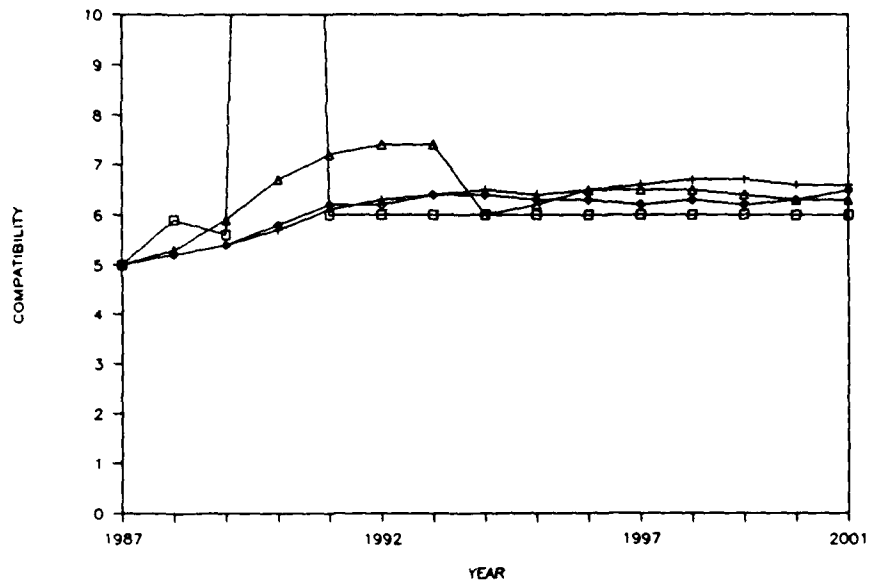
□ MOST LIKELY

+ SCENARIO A

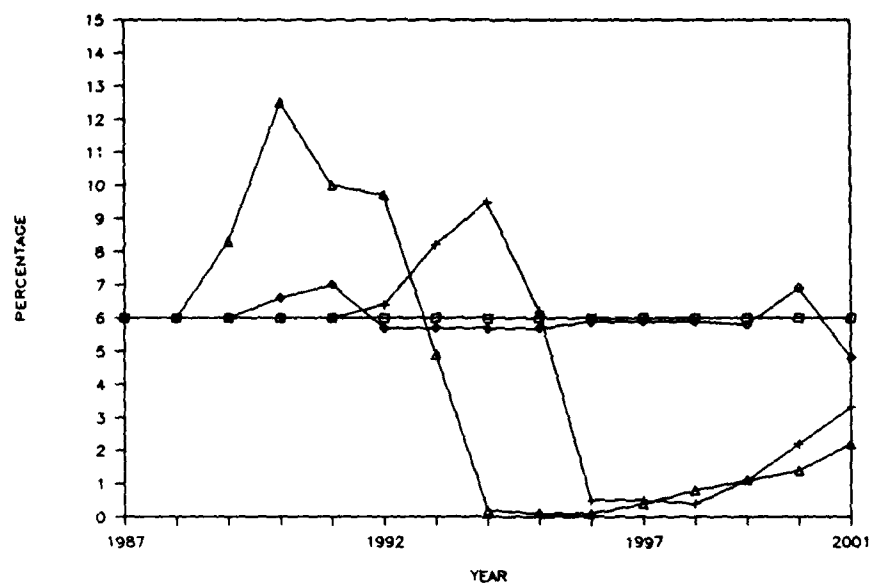
◇ SCENARIO B

△ SCENARIO E

T 8438 COMPATIBILITY-NPS & VALUES



T 8439 DEP LOSS RATE - GSMA



□ MOST LIKELY

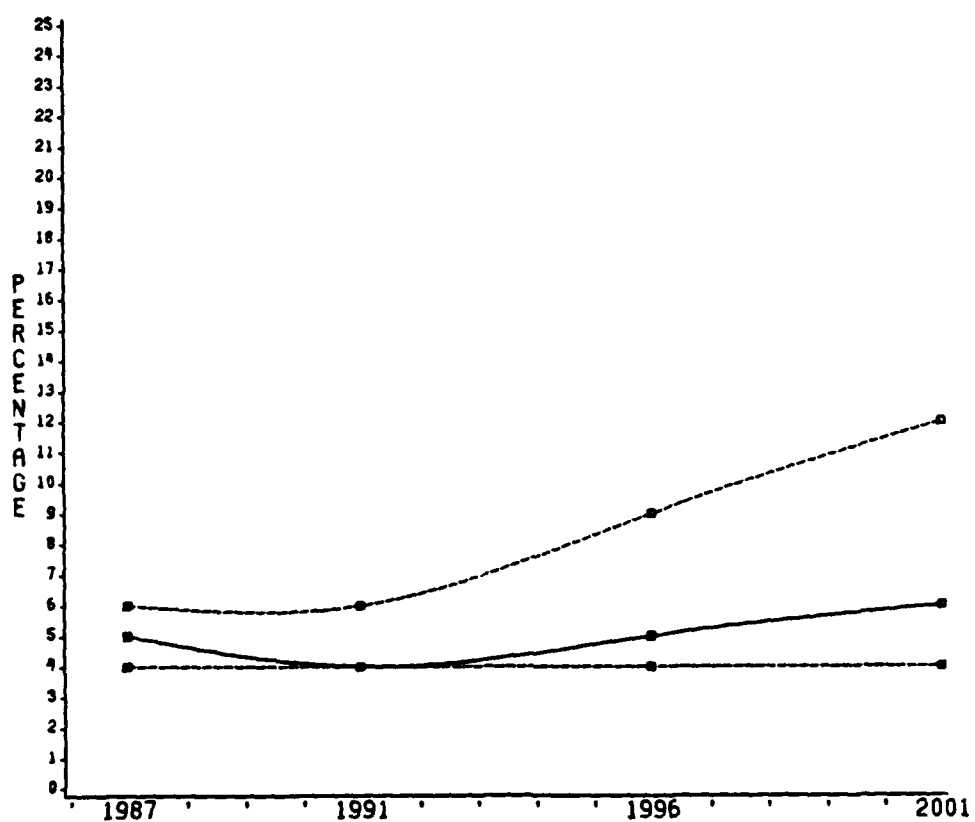
+ SCENARIO A

◇ SCENARIO B

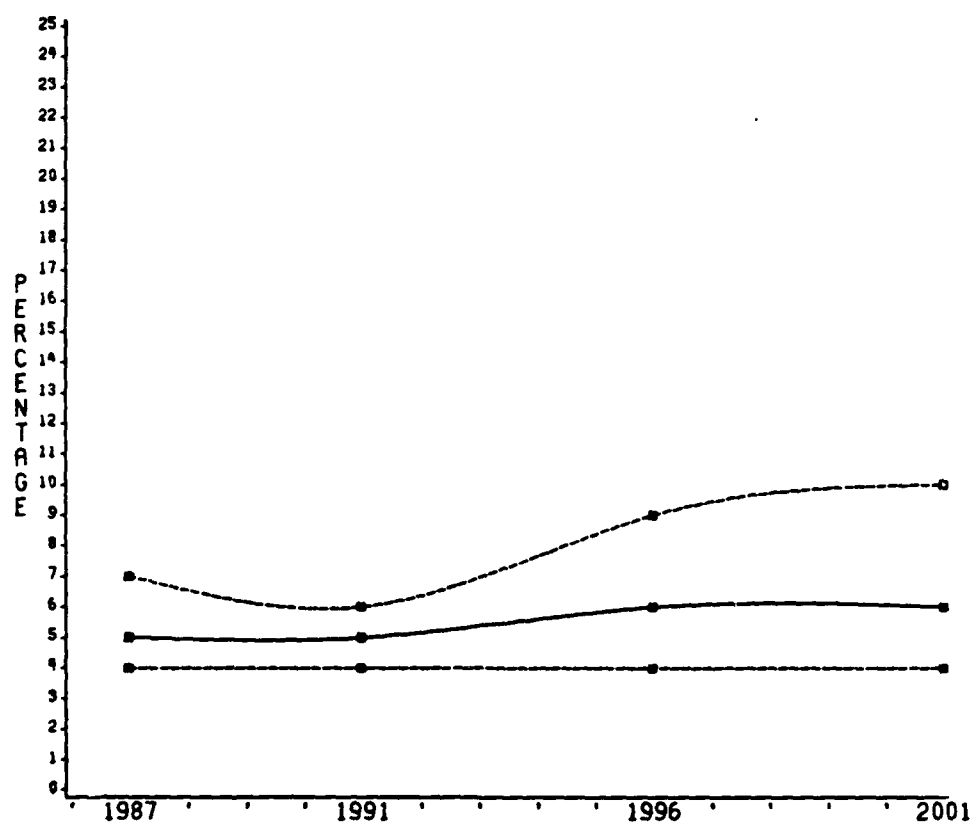
△ SCENARIO E

Most Likely Future

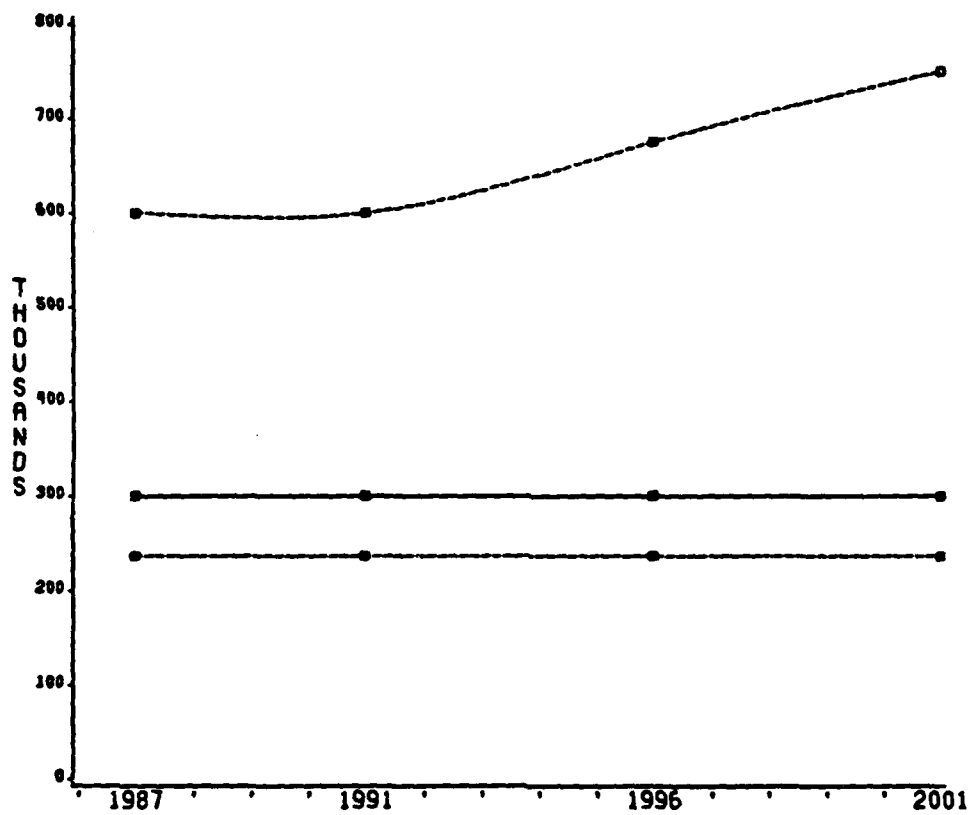
T1201 - MALES AGED 17-21 AS % OF POPULATION



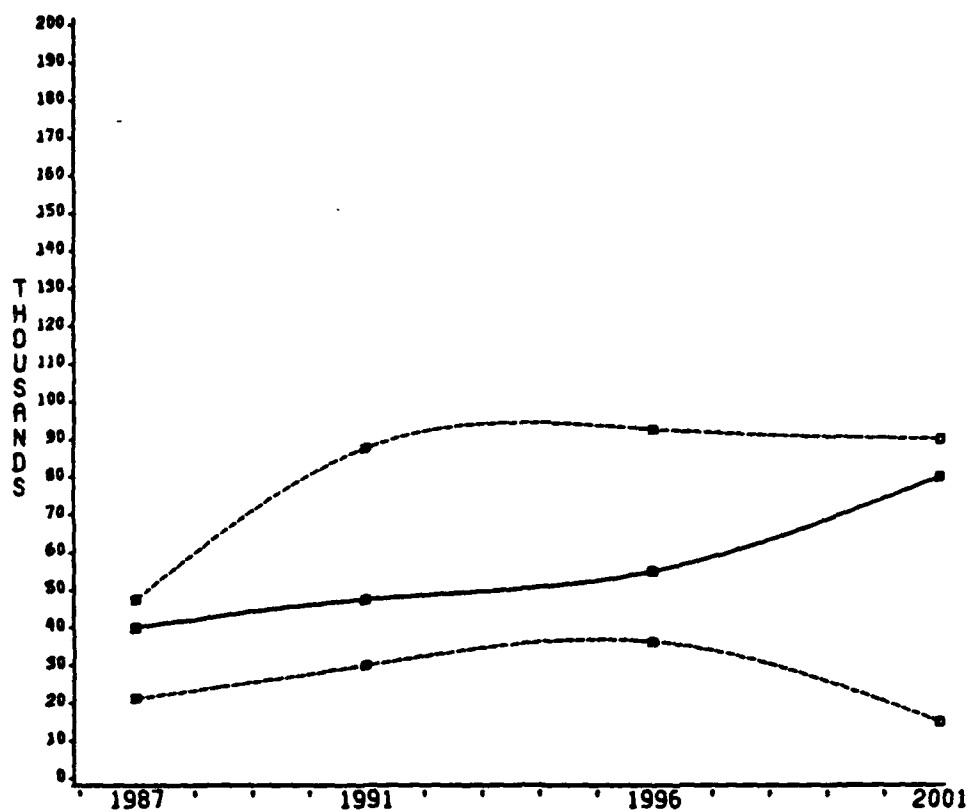
T1202 - FEMALES 17-21 AS % OF POPULATION



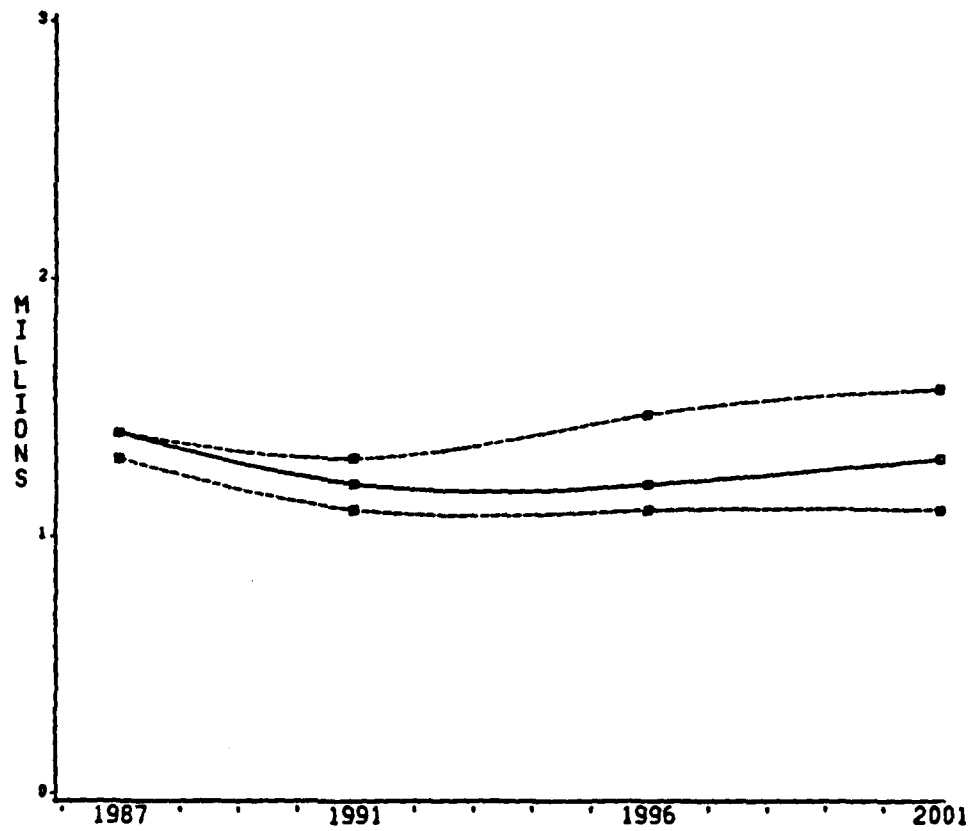
T1206 - # OF LEGAL IMMIGRANTS 17-21



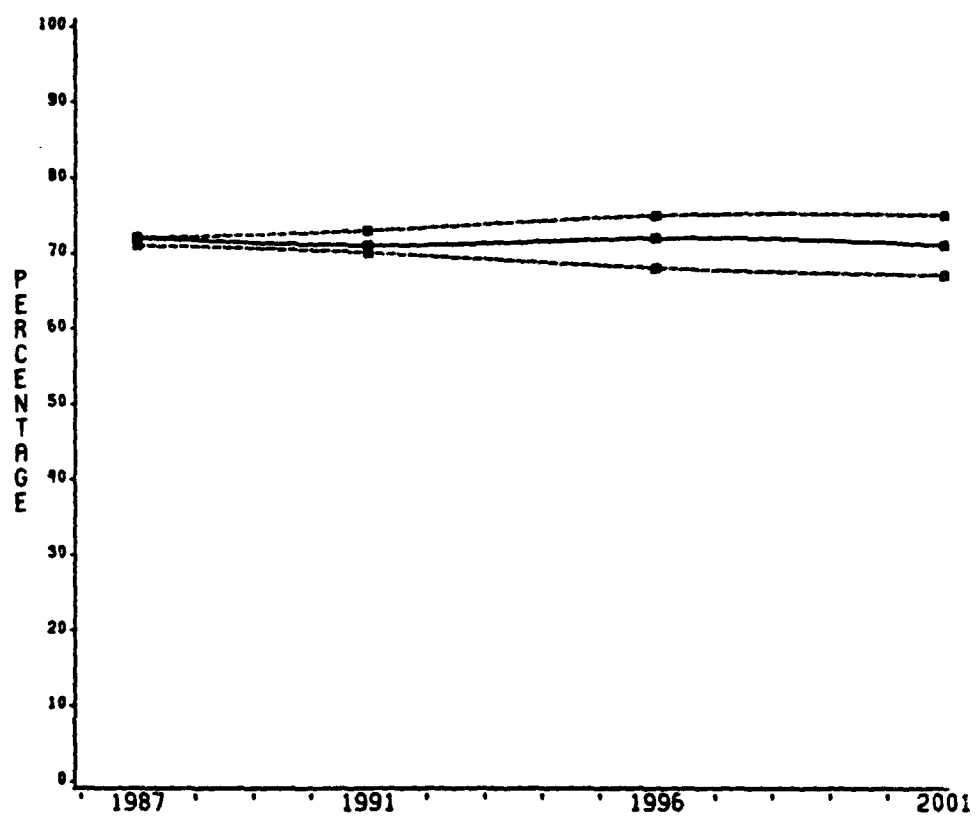
T1207 - # OF ILLEGAL IMMIGRANTS 17-21



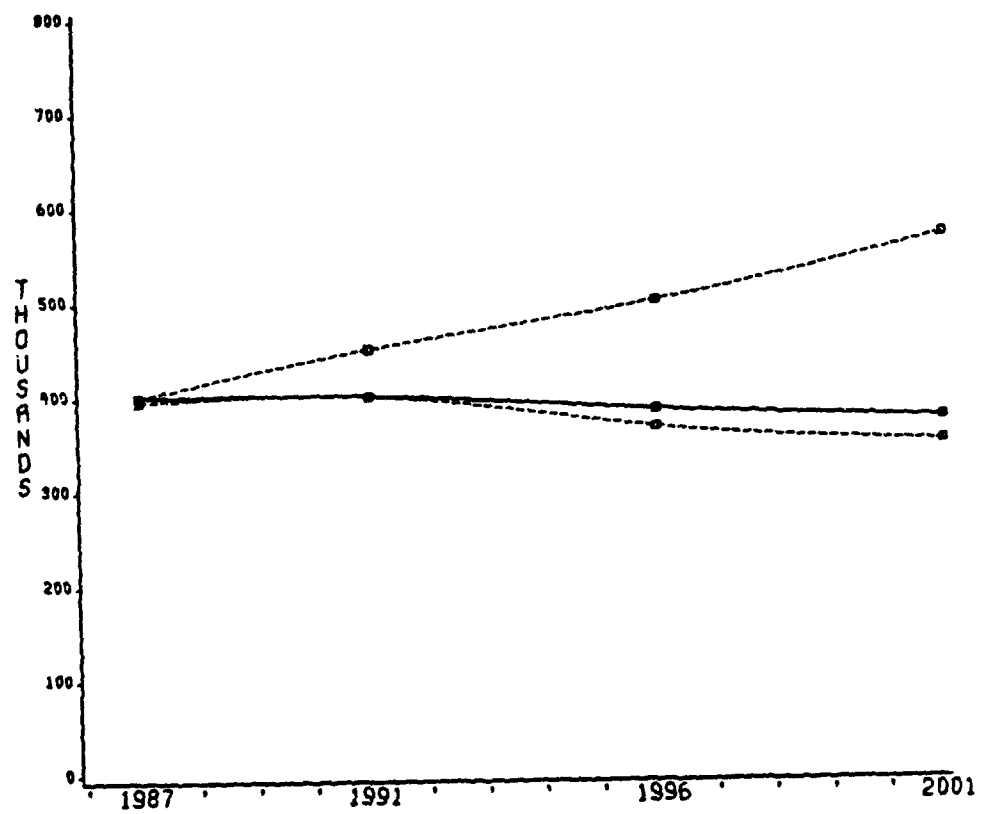
T1208 - # OF PRIME MARKET HSG 17-21



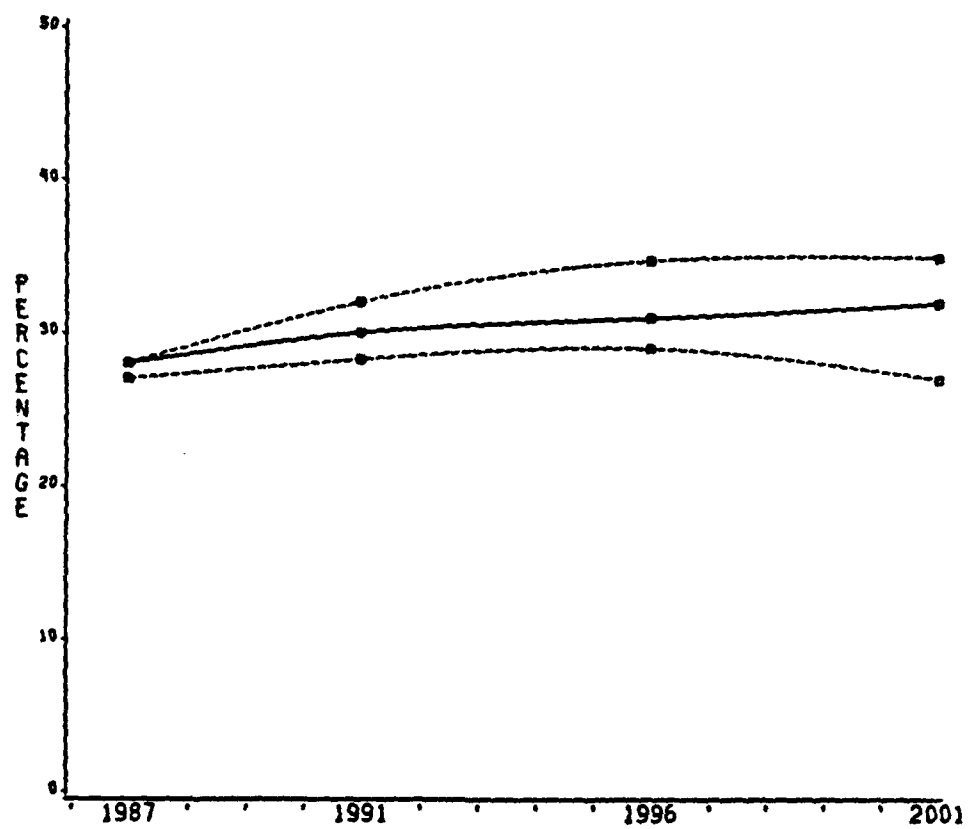
T1209 - FAMILIES AS % OF HOUSEHOLDS



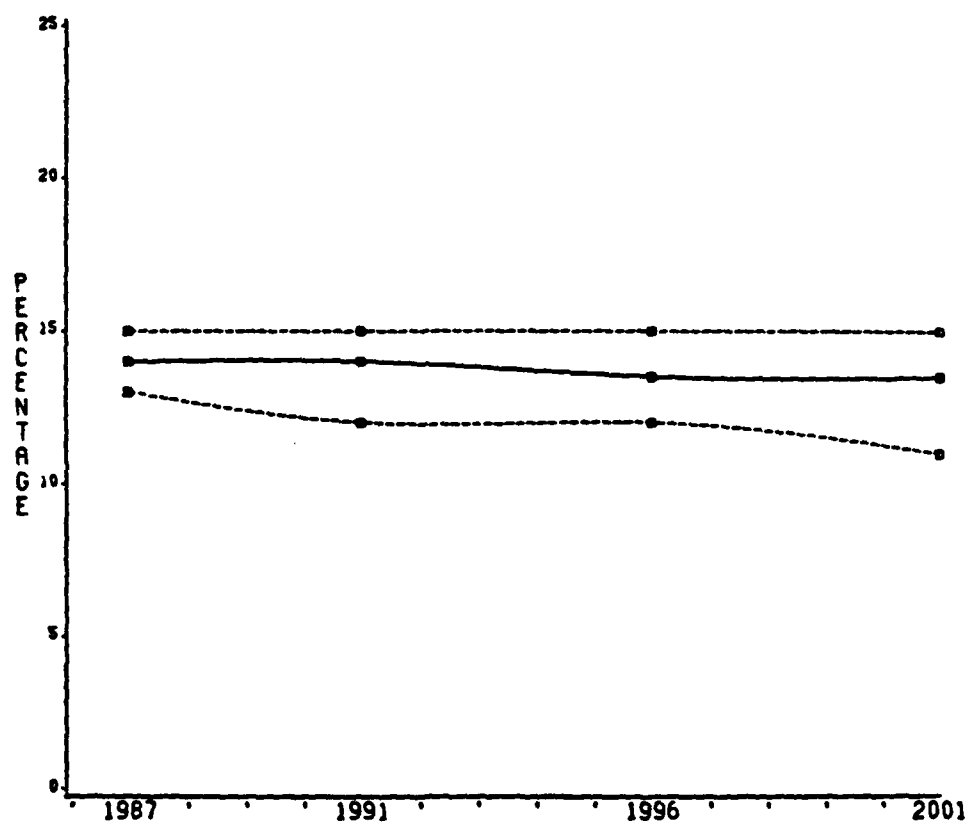
T1210 - # OF 13 YR OLDS W/UNMARRIED MOTHER



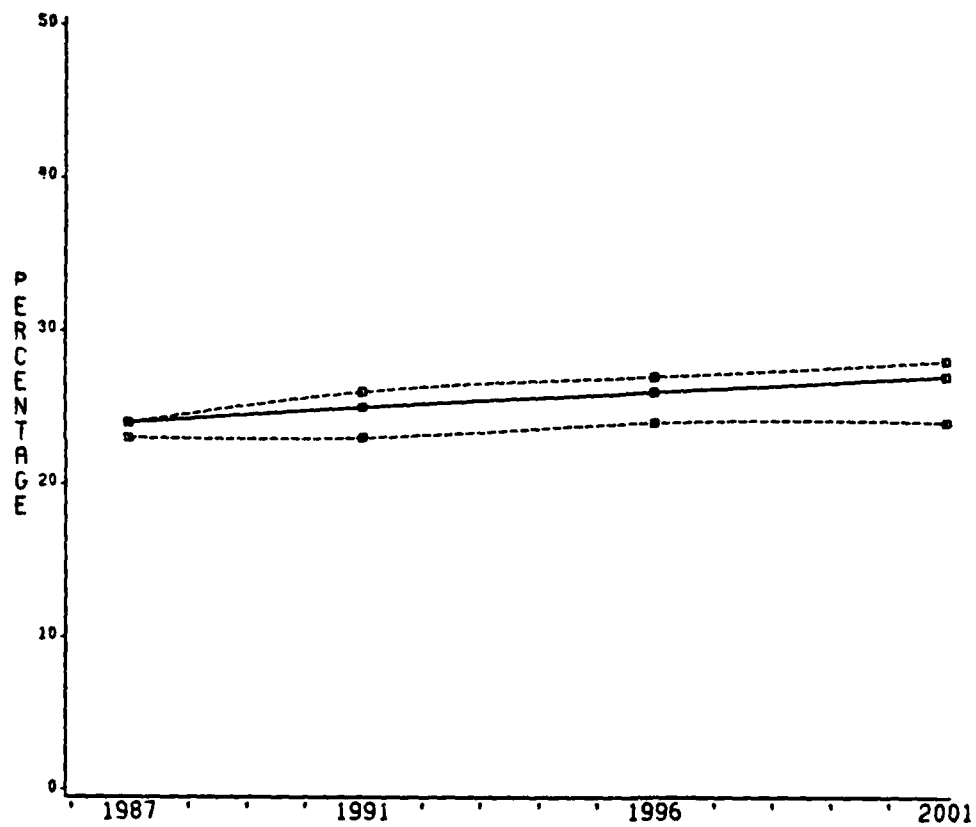
T1211 - % OF SINGLE PARENT FAMILIES W/ CHILDREN



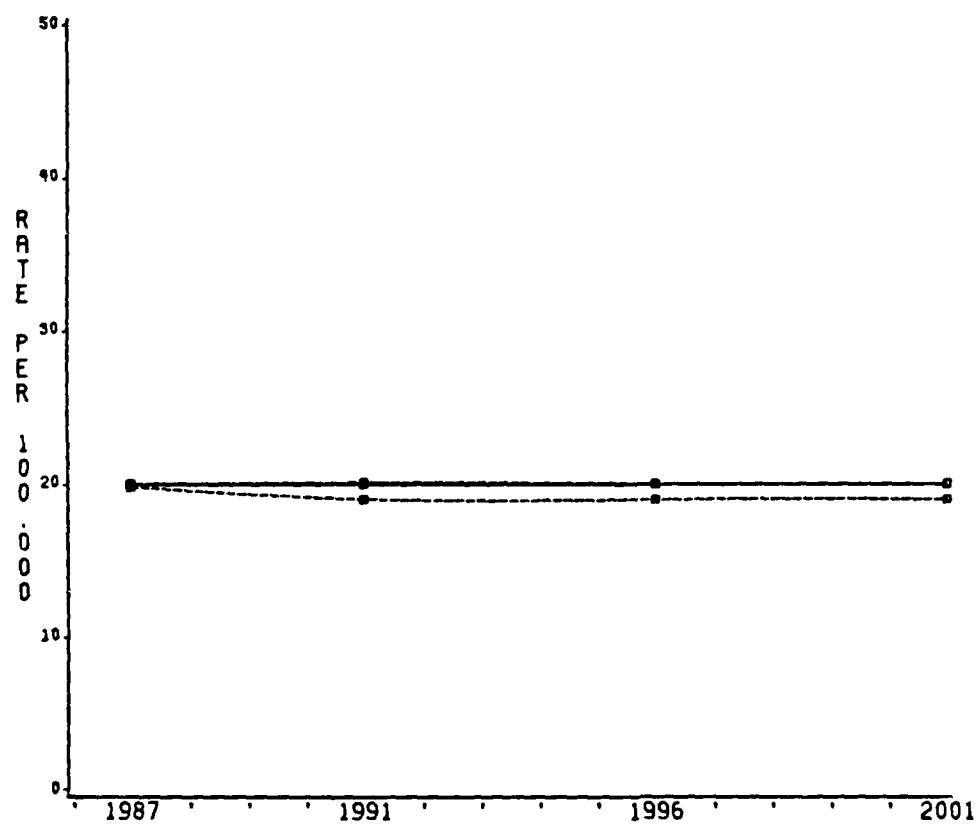
T1212 - BIRTHS OF MOTHERS UNDER 20 AS % OF ALL BIRTHS



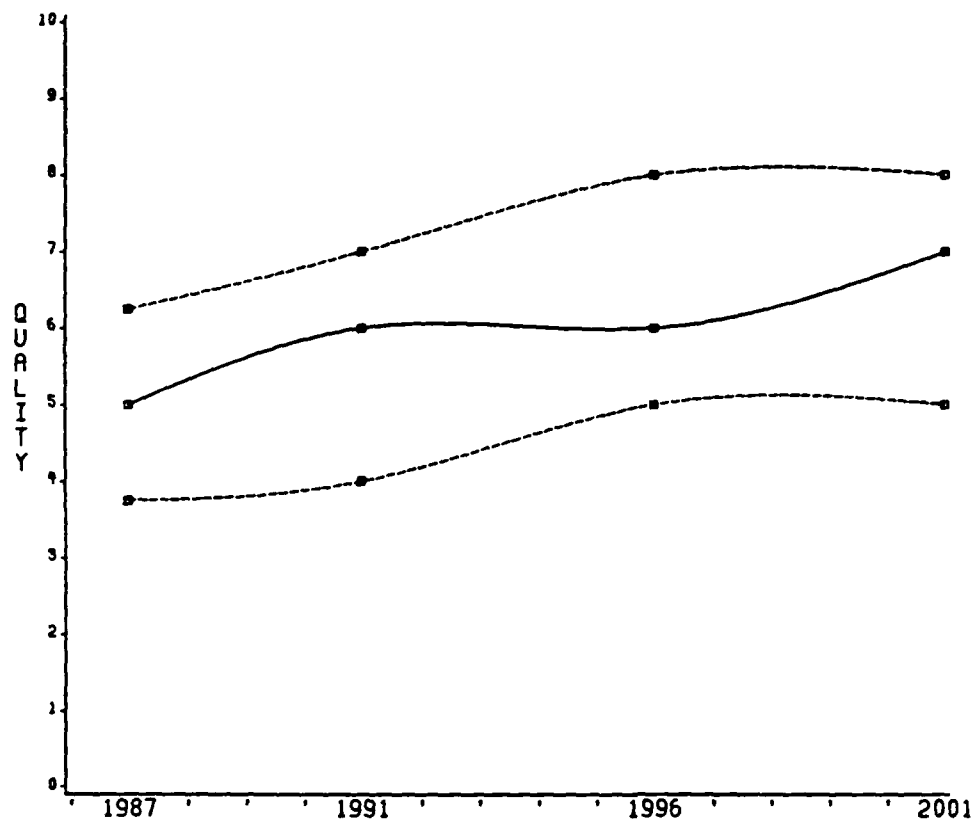
T1213 - BIRTHS TO MOTHERS 30+ AS % OF ALL BIRTHS



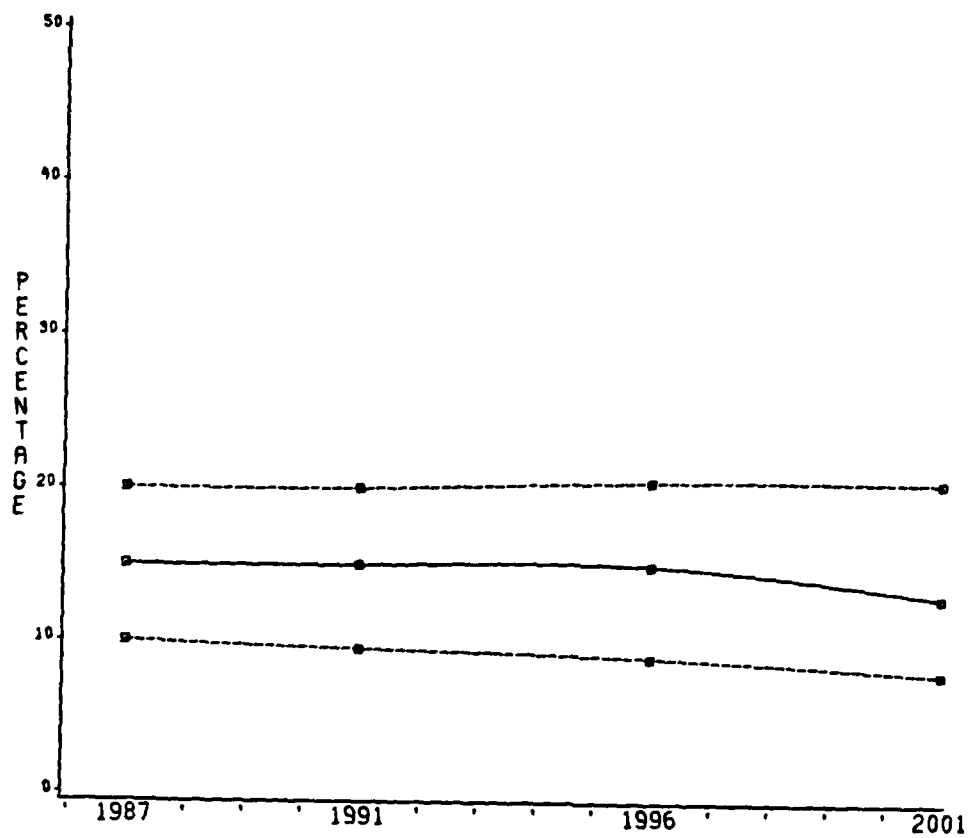
T1214 - SUICIDES PER 100,000 MALES AGED 15-24



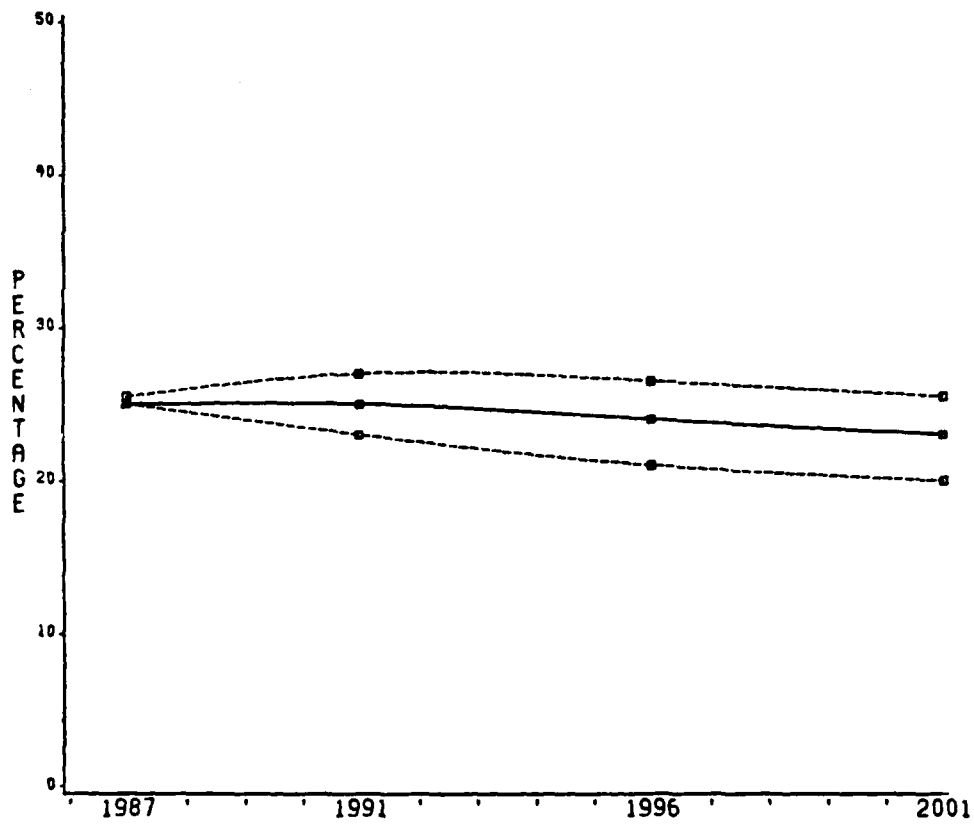
T2201 - QUALITY OF PUBLIC SCHOOL SYSTEM



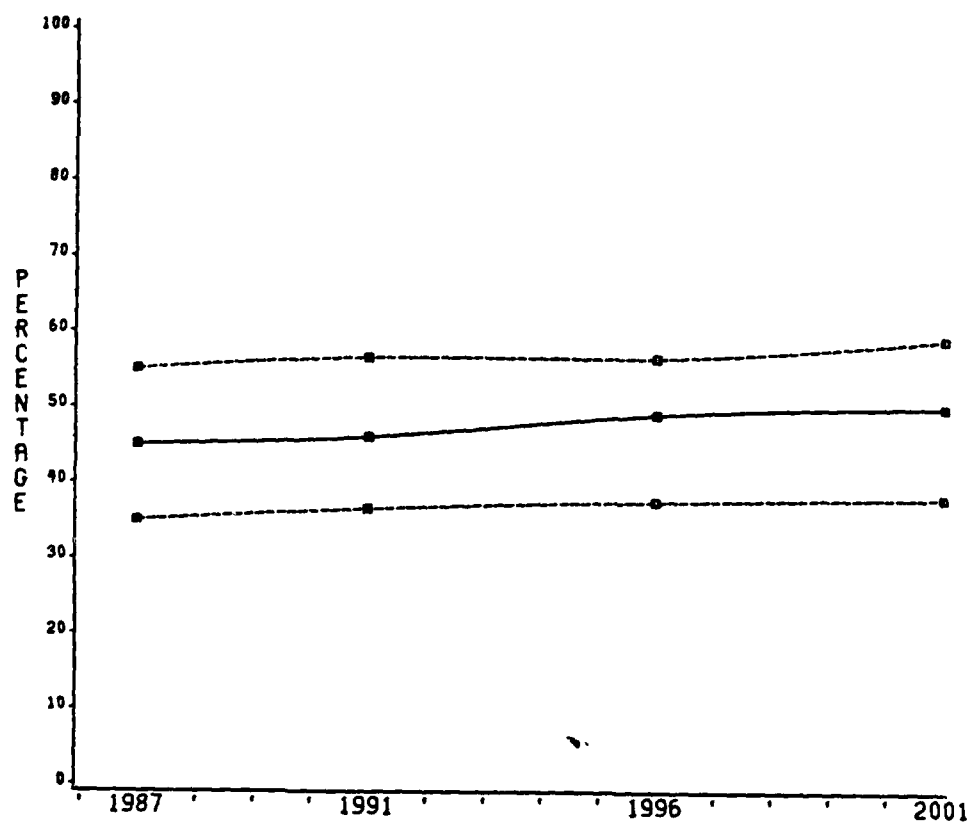
T2202 - % OF THOSE 17-21 WHO ARE ILLITERATE



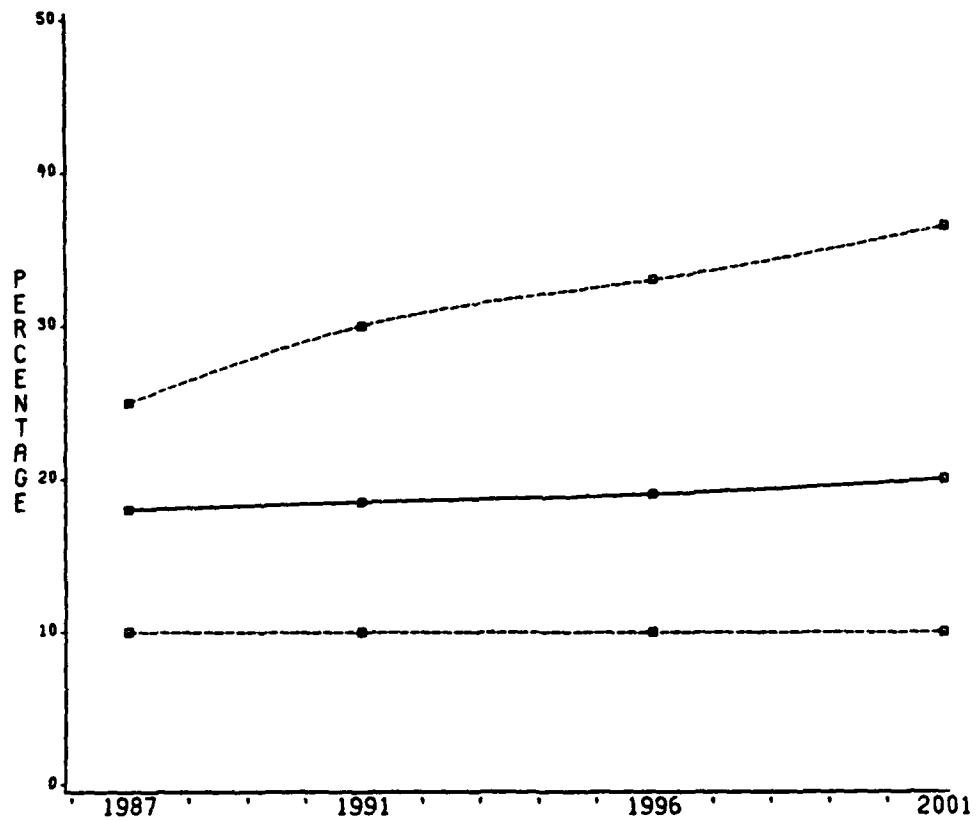
T2203 - % OF YOUTH NOT FINISHING HIGH SCHOOL



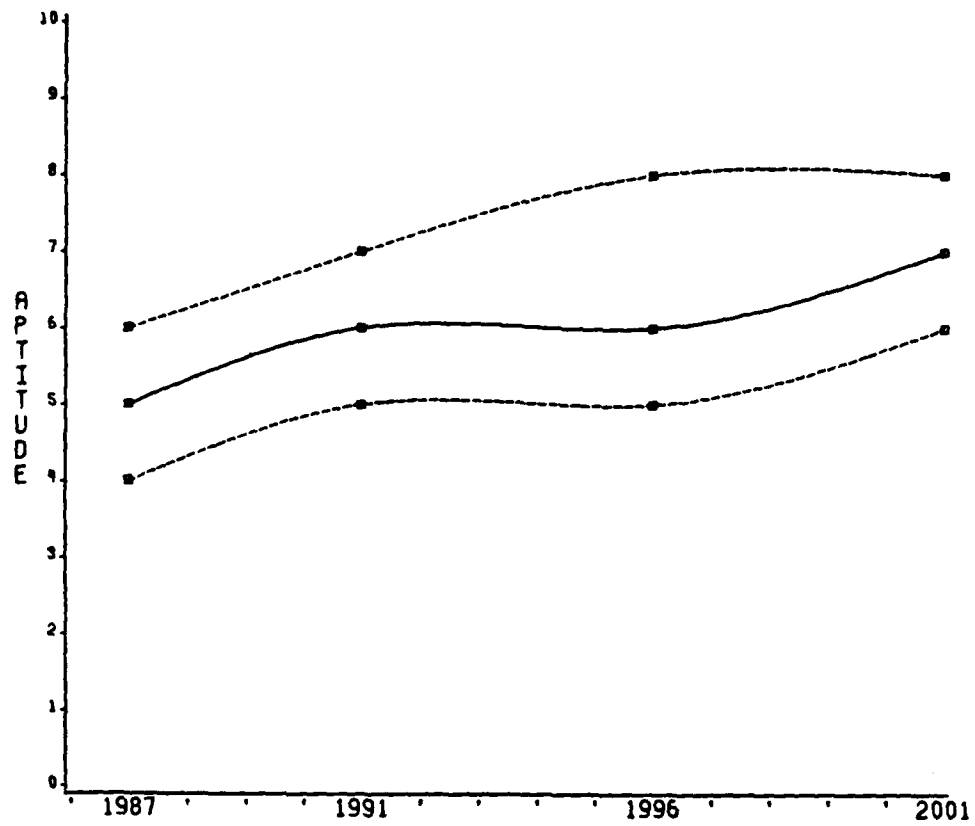
T2204 - x HIGH SCHOOL GRADS SOON ENTERING UNIV.



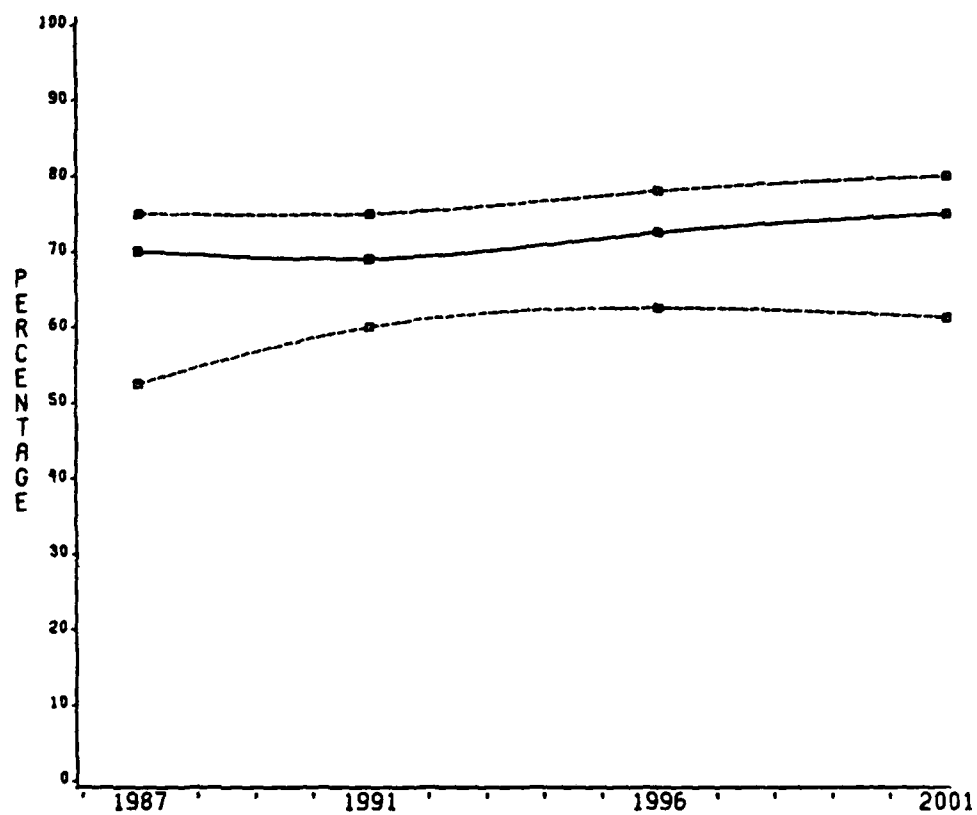
T2205 - x NPS MINORITY YOUTH ENTERING COLLEGE



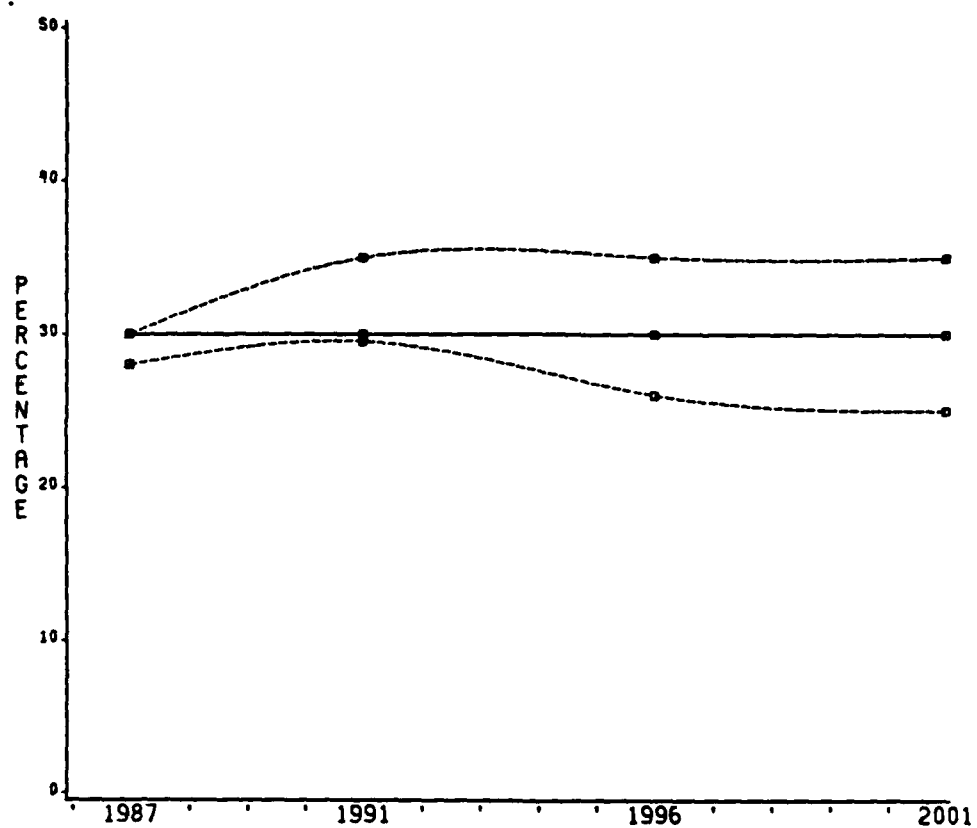
T2206 - HIGH TECH SKILLS FOR HIGH SCHOOL GRADS



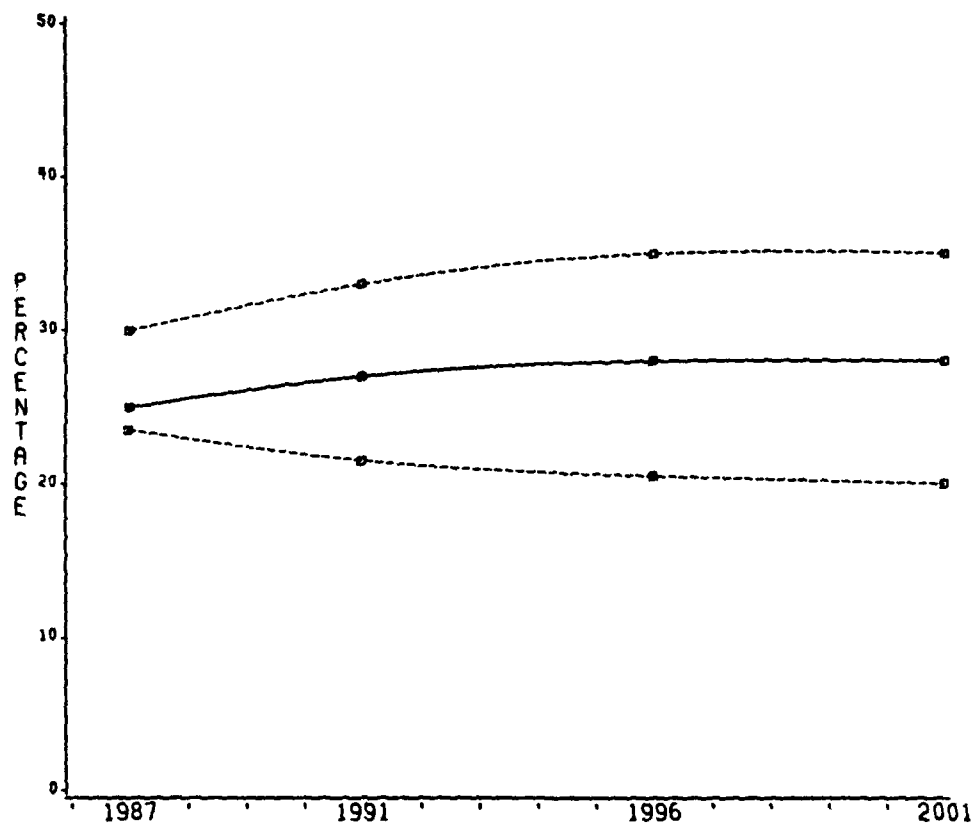
T2207 - % OF 17-21 HISPANICS FLUENT IN ENGLISH



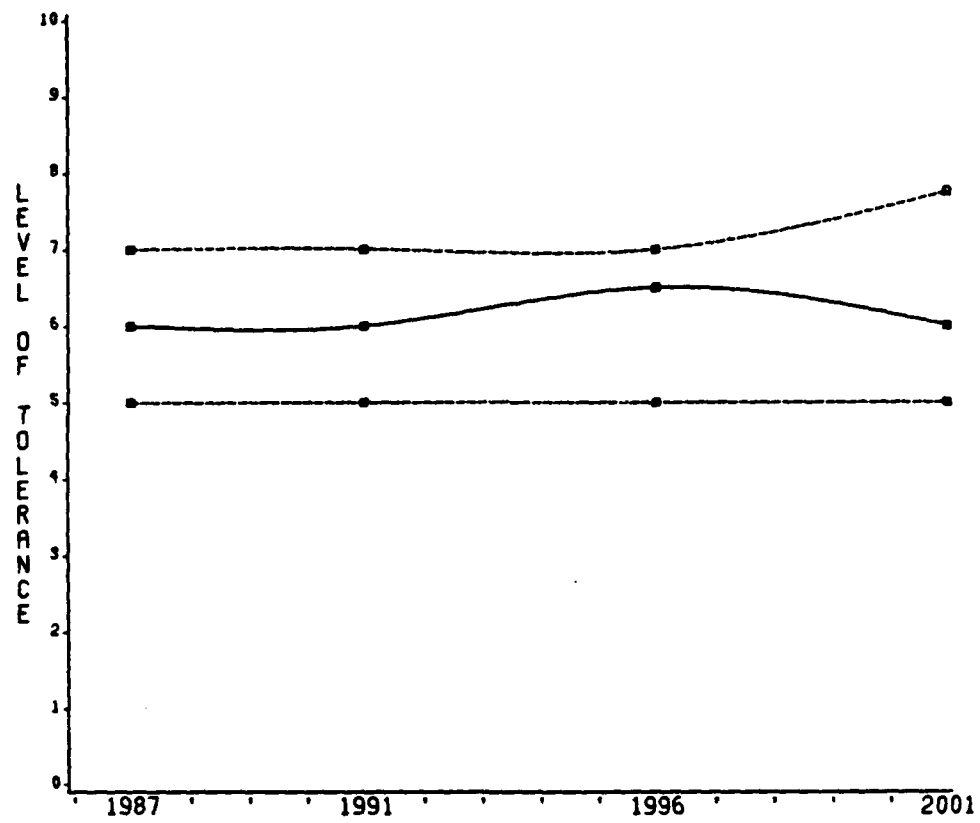
T2208 - % OF 17-21 YEAR OLD REPUBLICANS



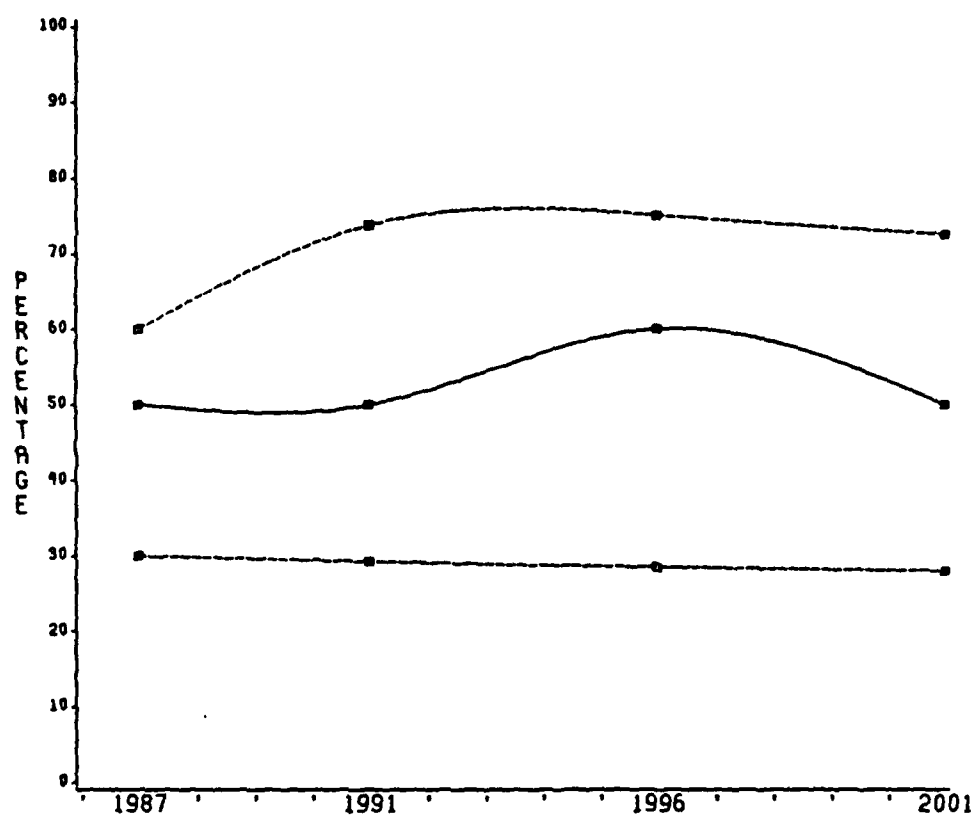
T2209 - % ADULTS ACCEPTING TRADITIONAL VALUES



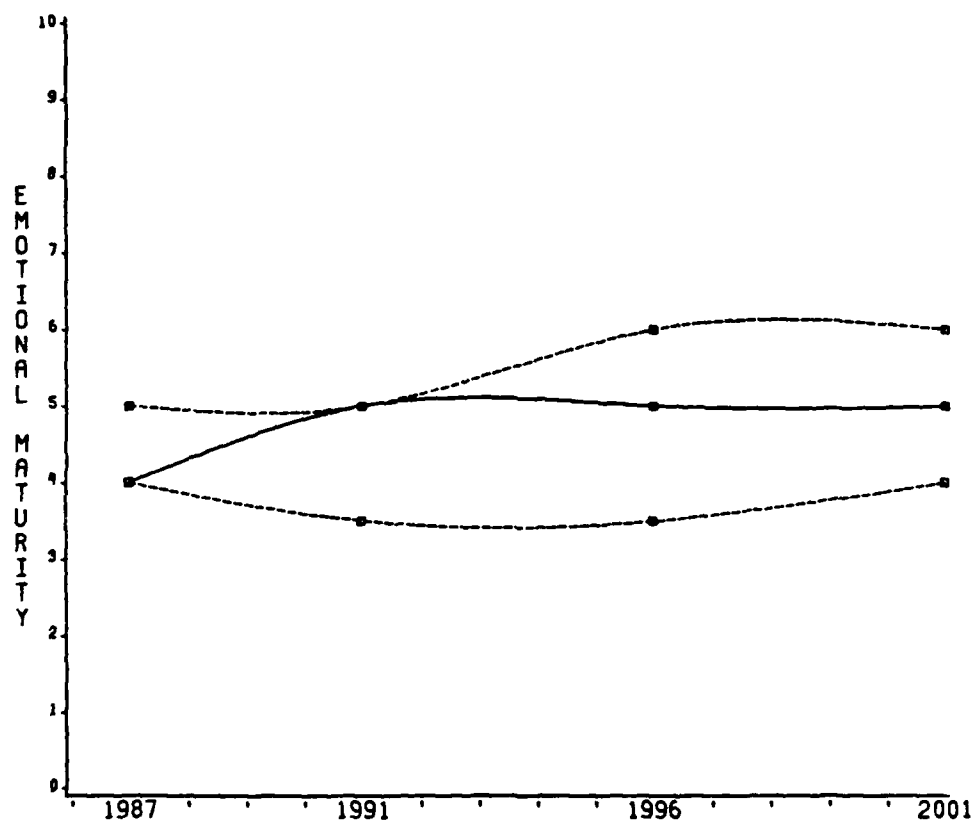
T2210 - PUBLIC TOLERANCE OF LIFESTYLE DIVERSITY



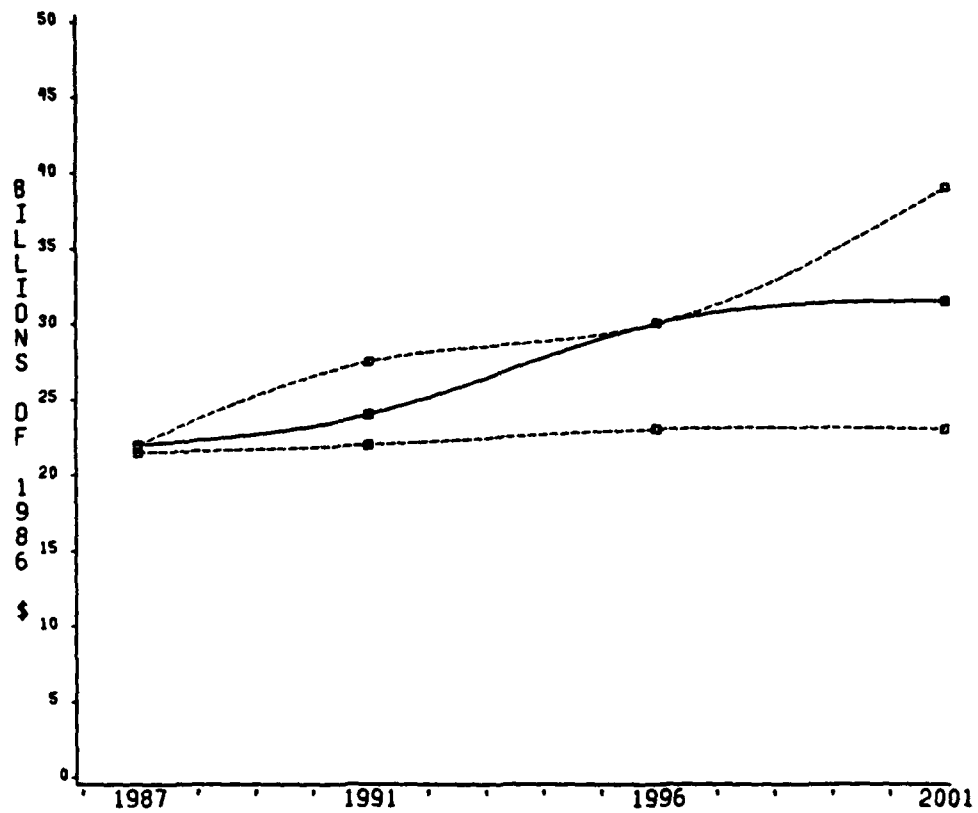
T2211 - % OF 17-21 WHO ARE STRONGLY PATRIOTIC



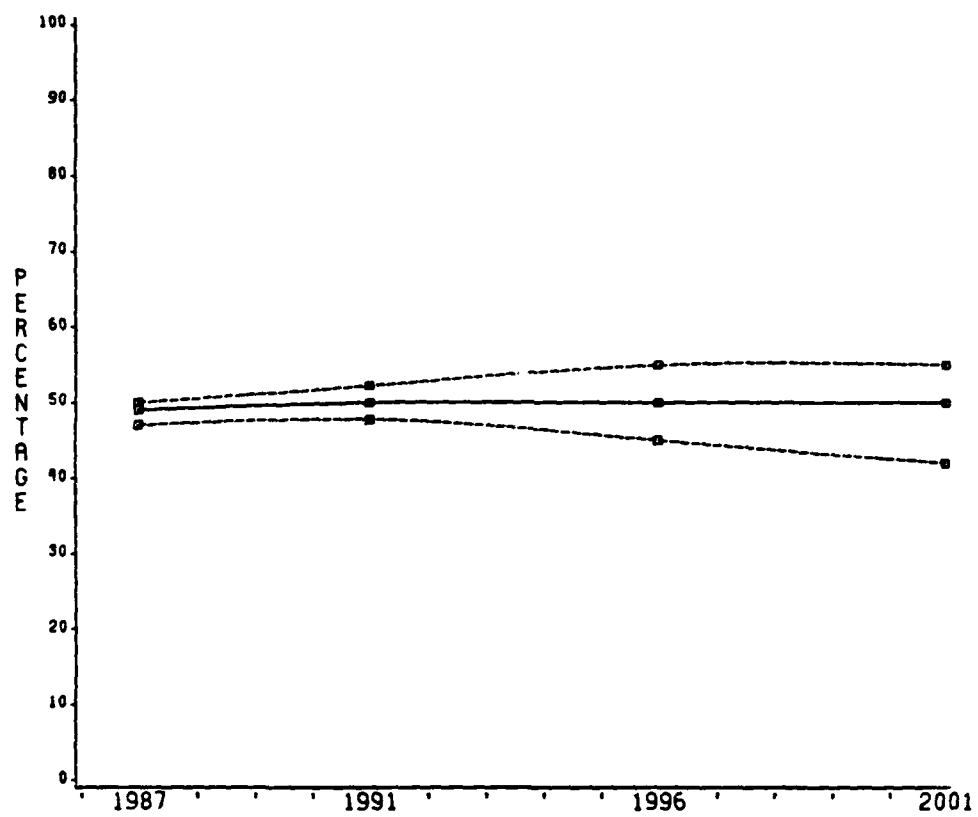
T2212 - EMOTIONAL MATURITY OF MALE 16 YR OLDS



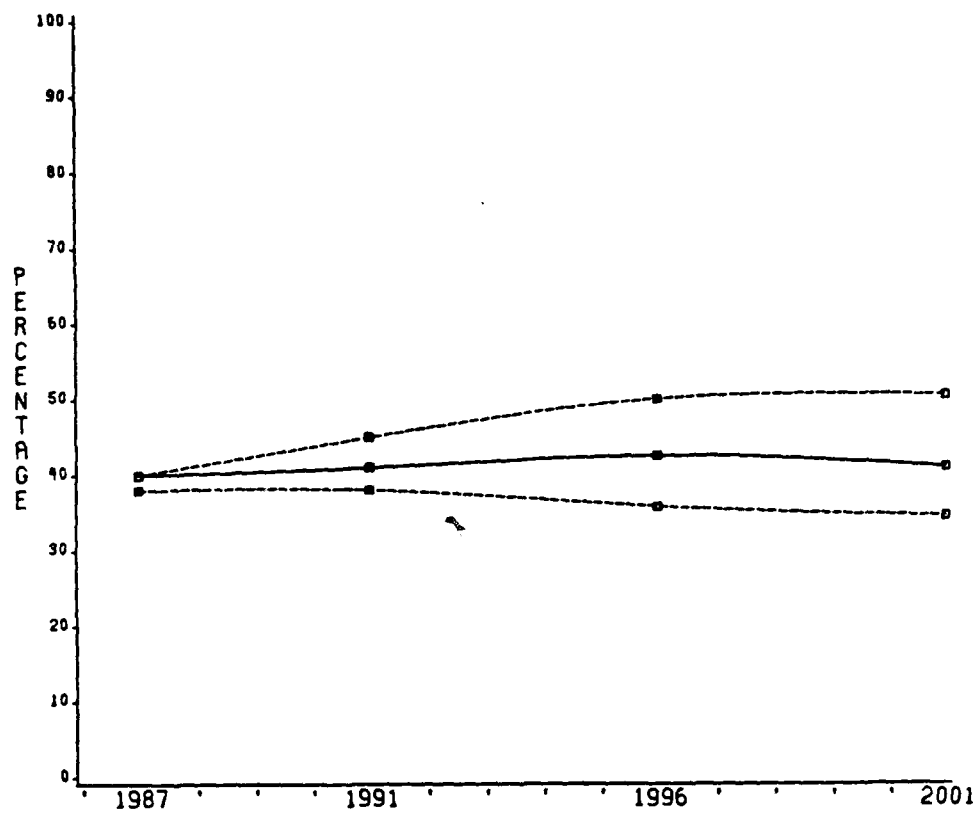
T2215 - PRIVATE CORPORATION \$ FOR TRAINING



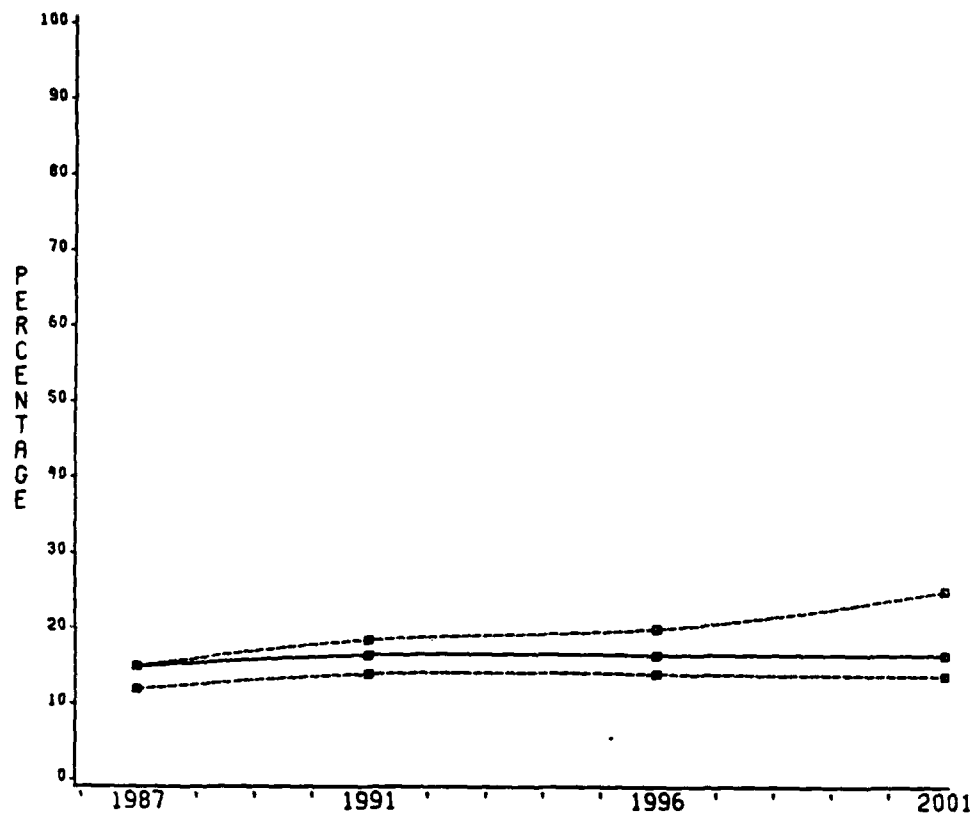
T2216 - % OF POP OPTIMISTIC ABOUT NEXT 5 YEARS



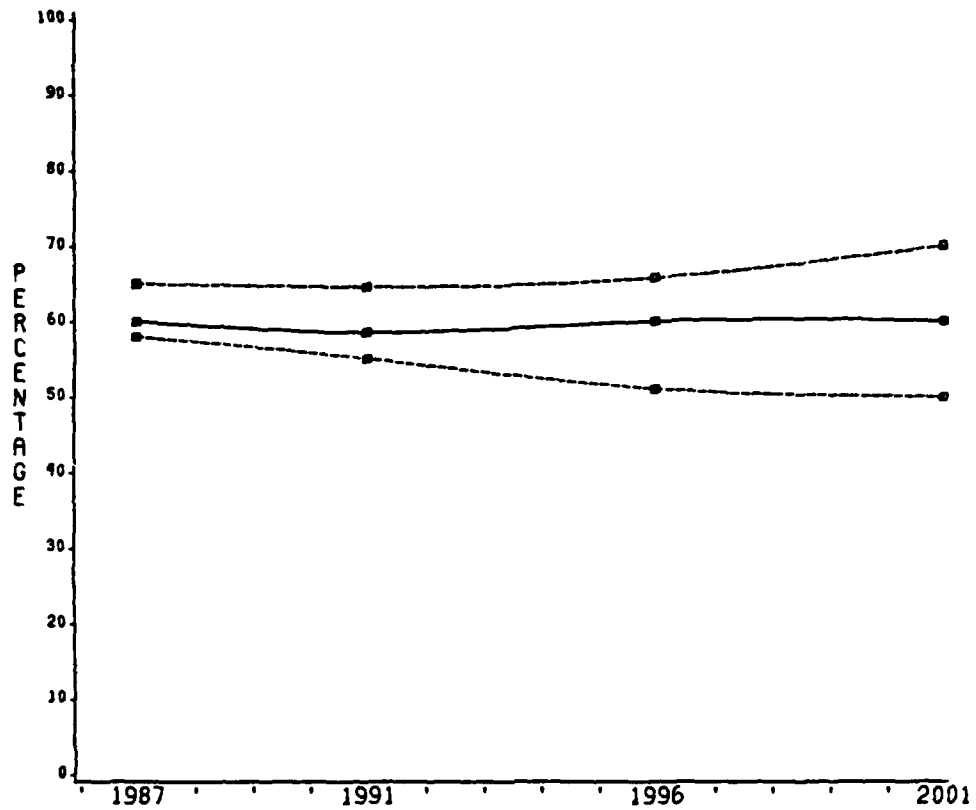
T2217 - * US HIGH SCH SR FORSEEING NUKE WAR



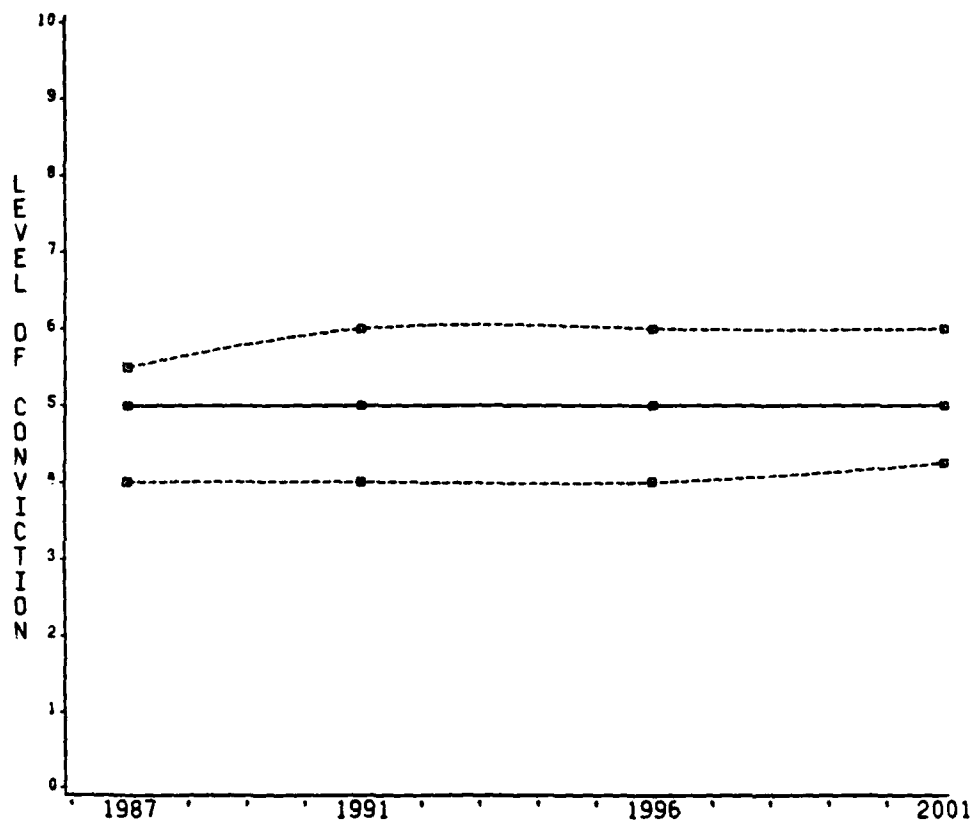
T2218 - * USSR HIGH SCH SR FORSEEING NUKE WAR



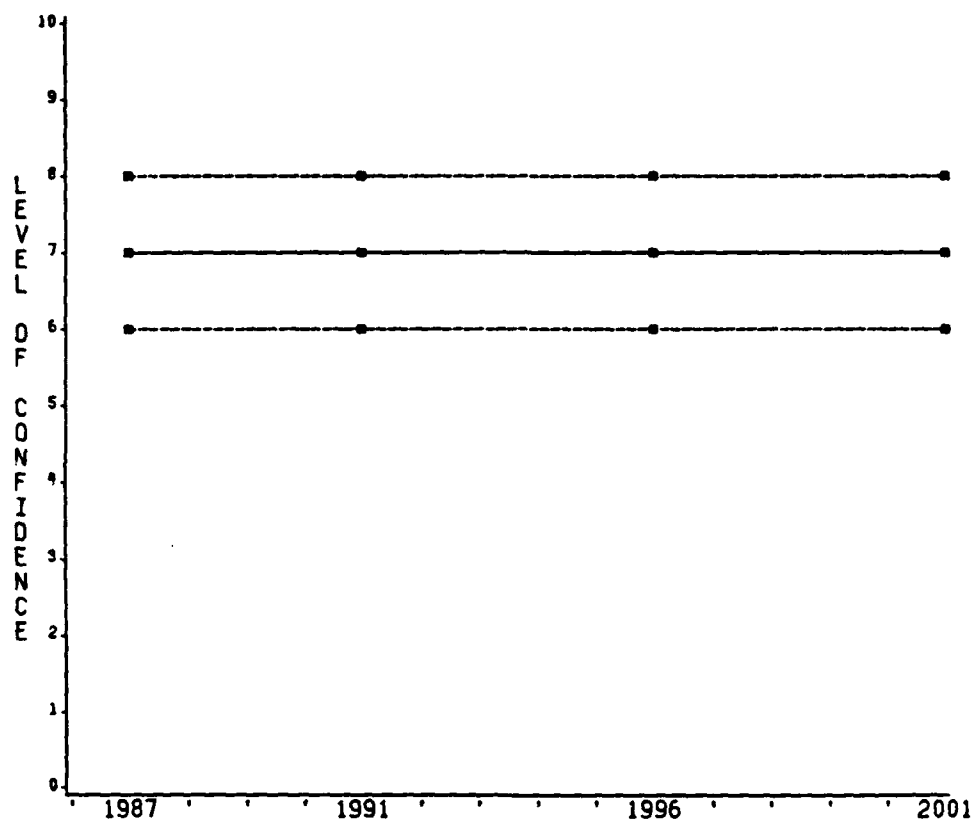
T2219 - % PUBLIC SAY YES TO TV FOR KIDS



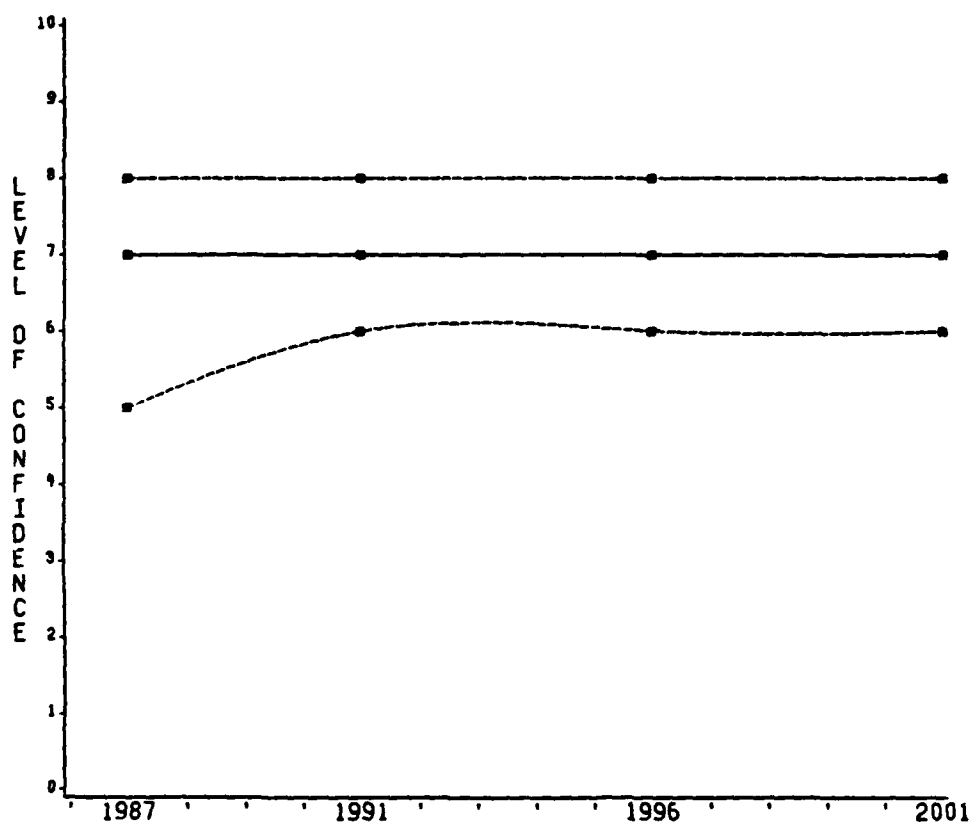
T2220 - PUBLIC PERCEPTION OF NUKE BAL. STABILITY



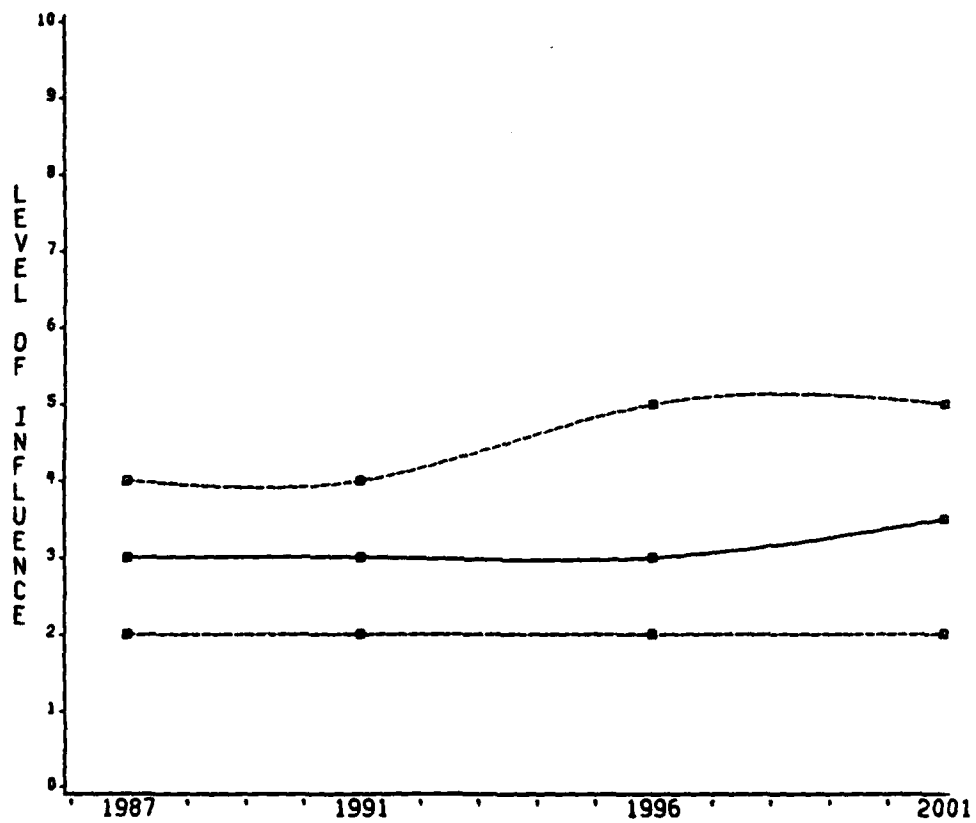
T2221 - CONFIDENCE IN ARMED FORCES COMBAT



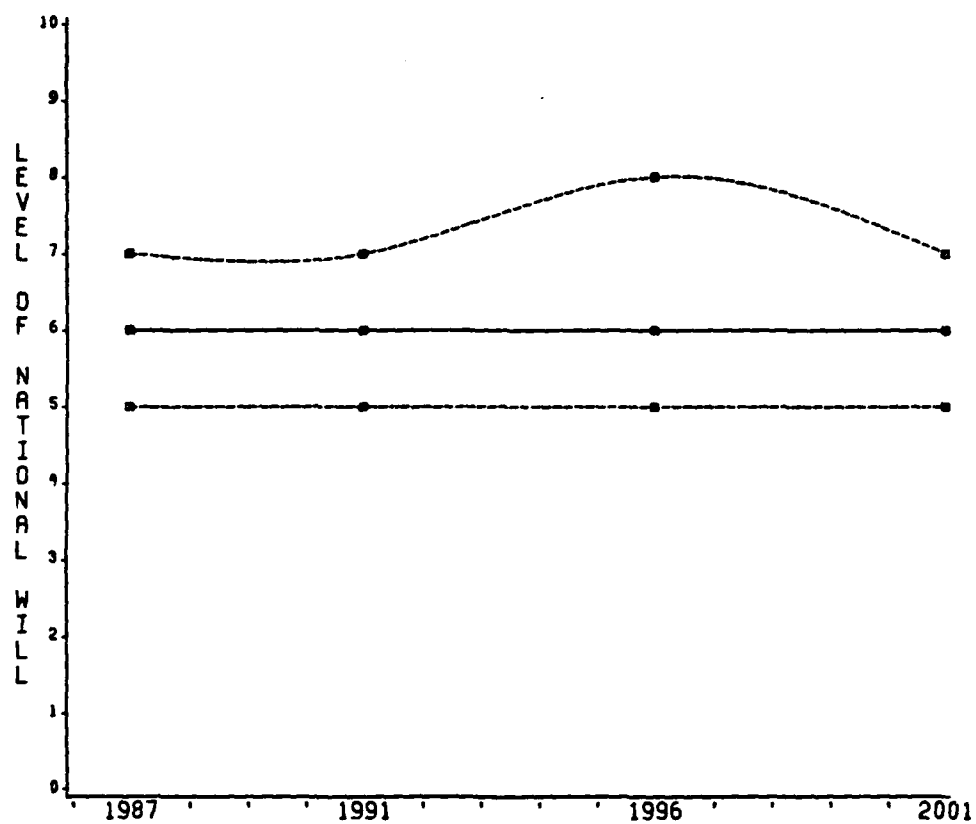
T2222 - PUBLIC CONFIDENCE IN ARMY COMBAT



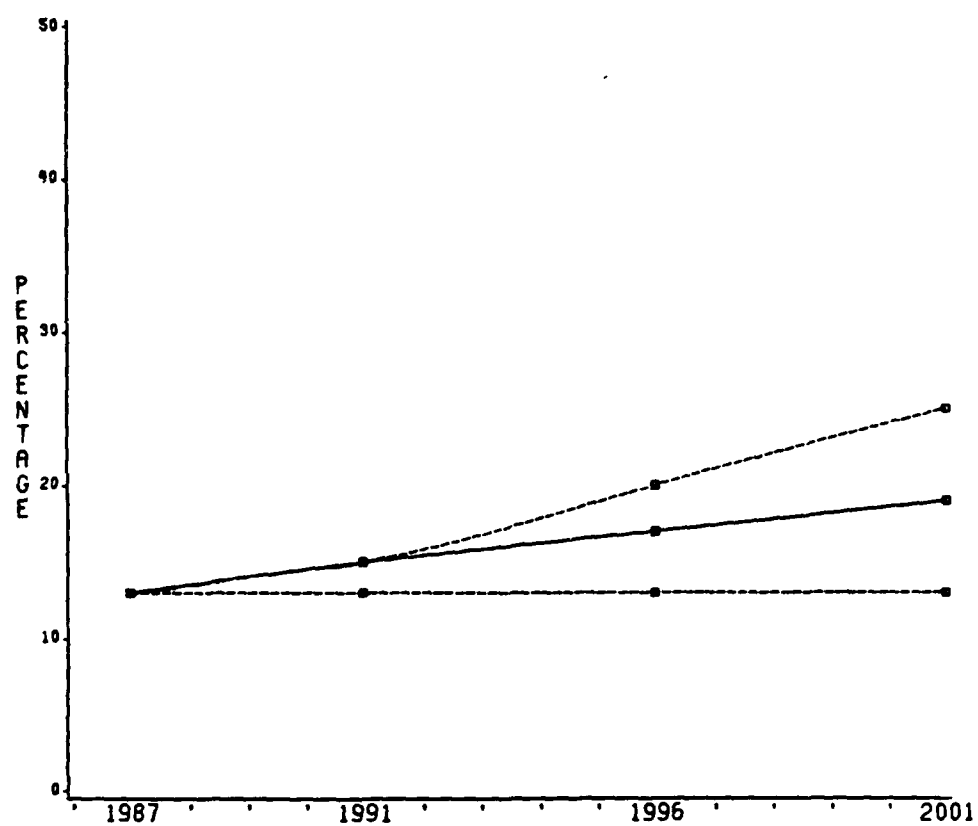
T2223 - WORLD PEACE ORGS INFLUENCE ON US



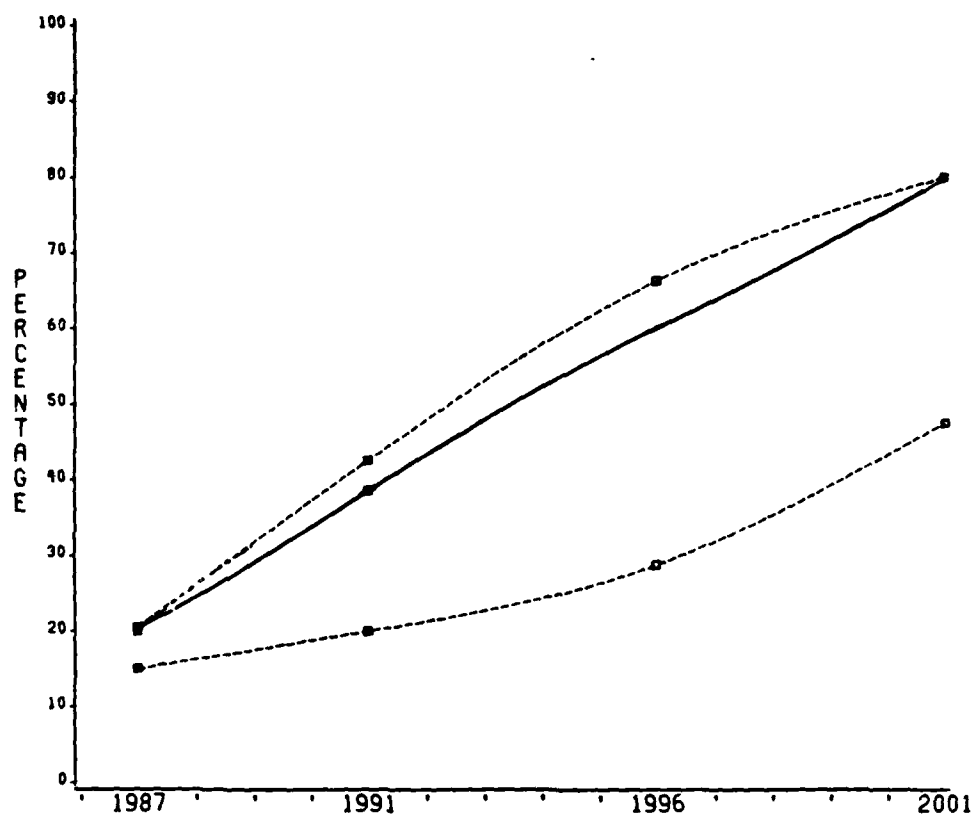
T2224 - US SUPPORT OF MILITARY DEFENSE



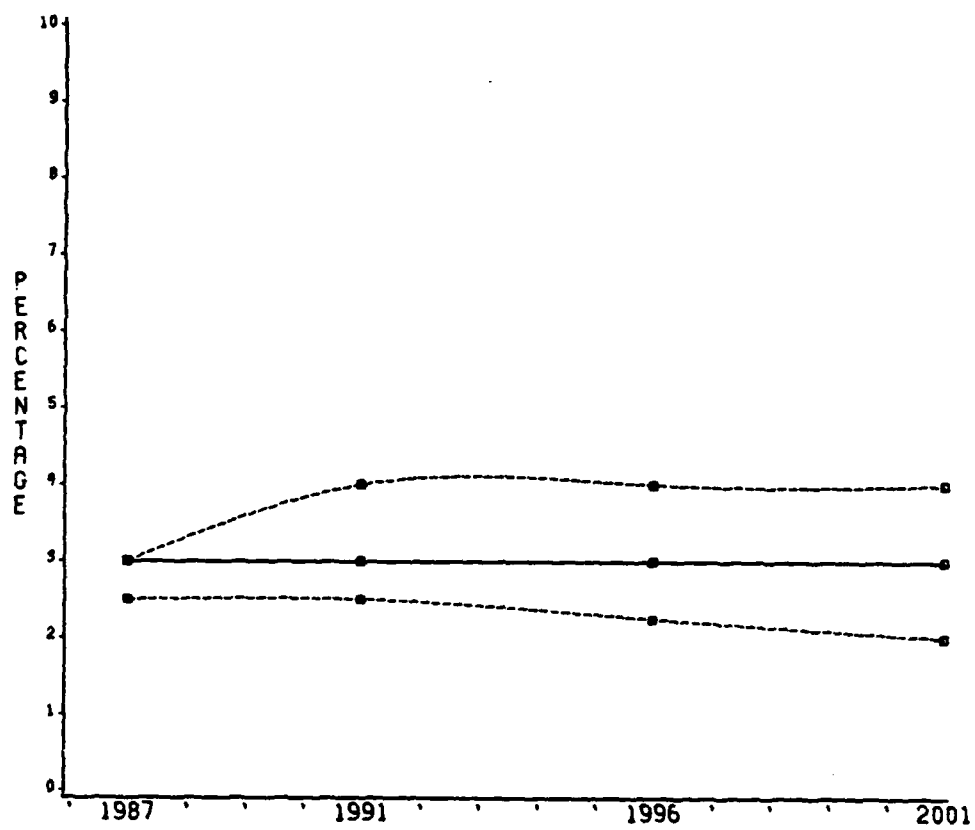
T3101 - % INCREASE IN SCI & TECH KNOWLEDGE



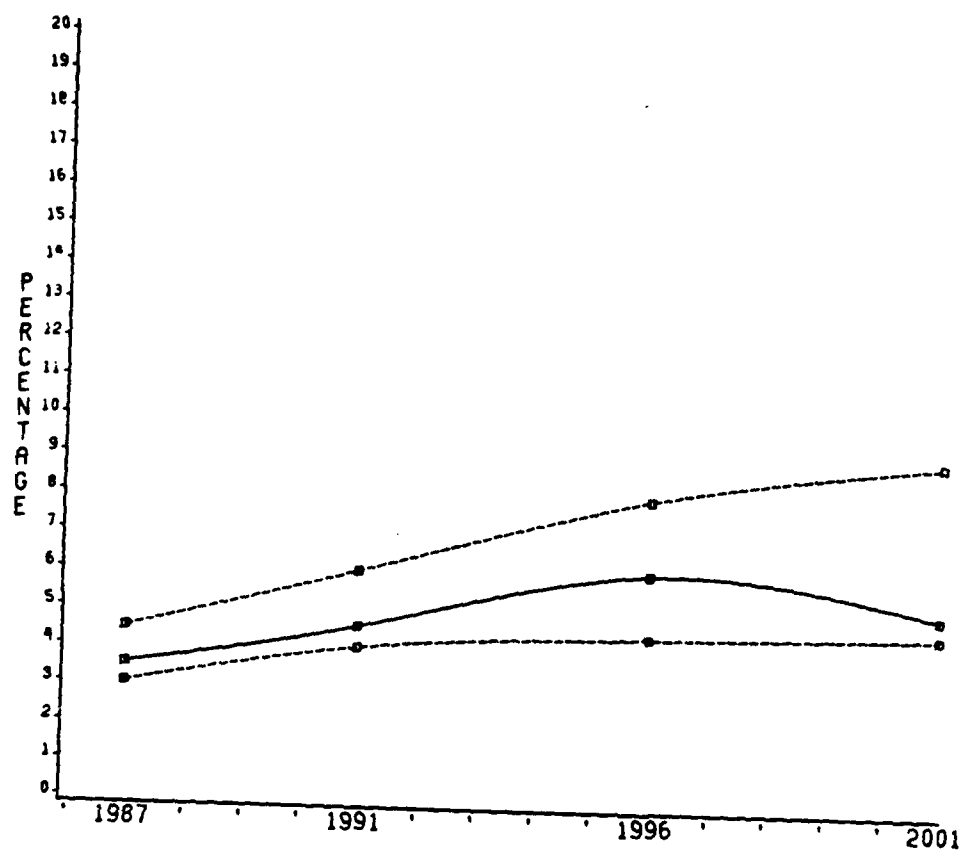
T3201 - % HIGH SCHOOLERS TRAINED ON MICROS



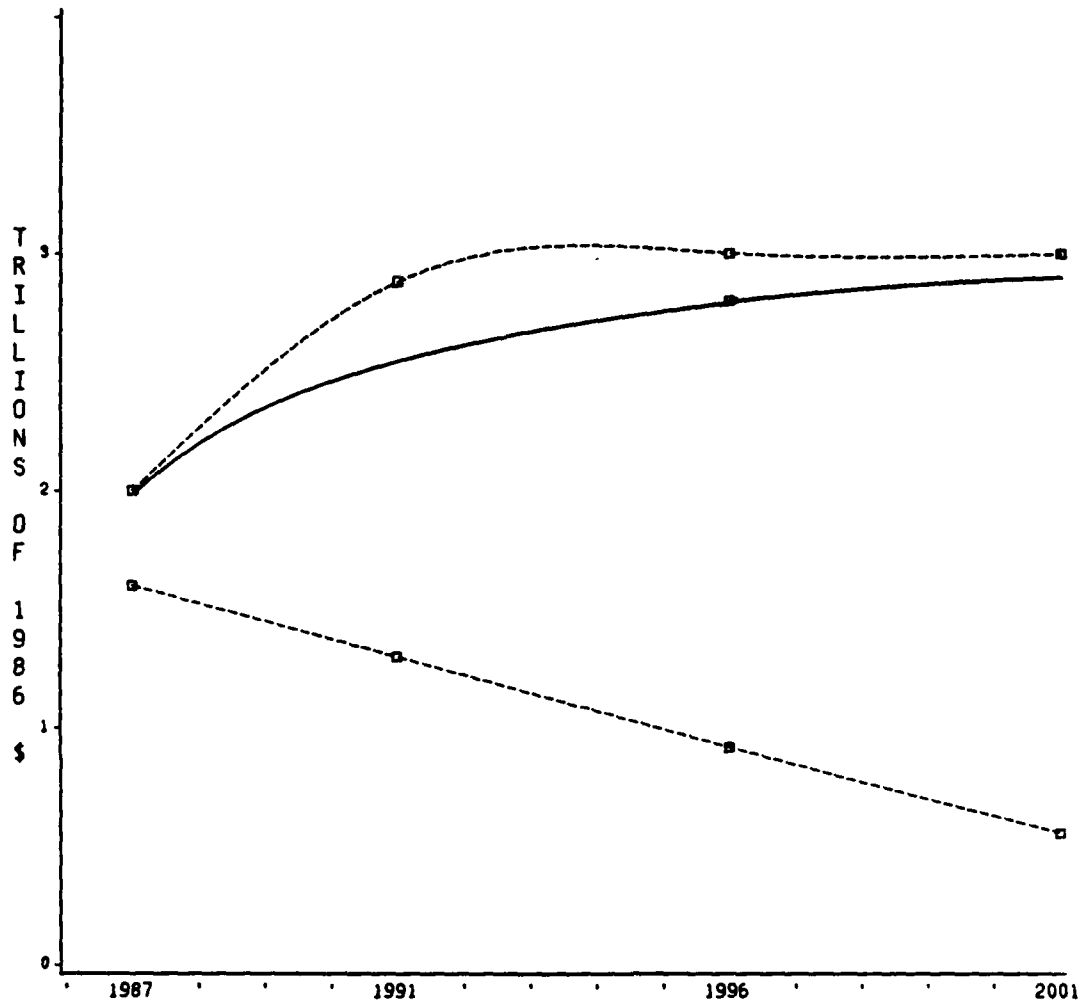
T4201 - x ANNUAL REAL GROWTH IN GNP



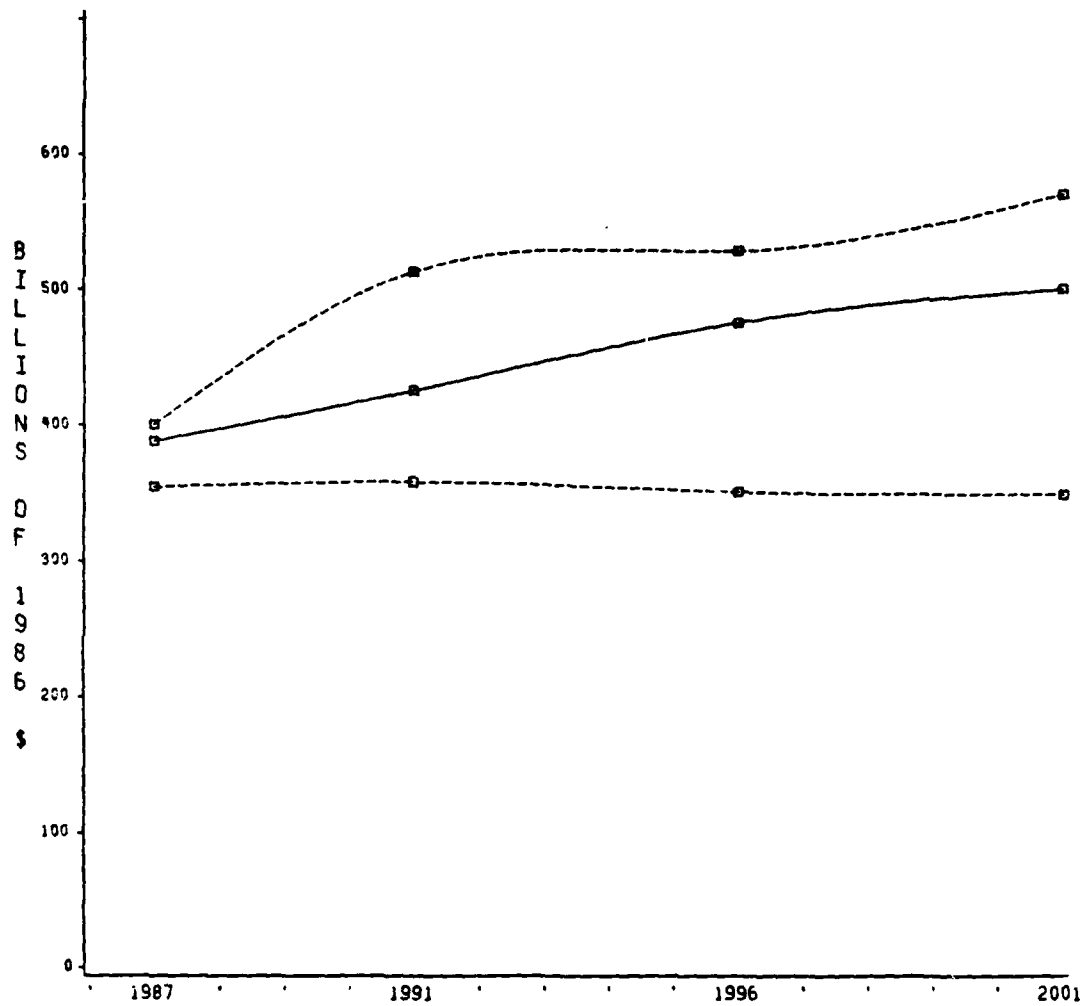
T4202 - RATE OF INFLATION



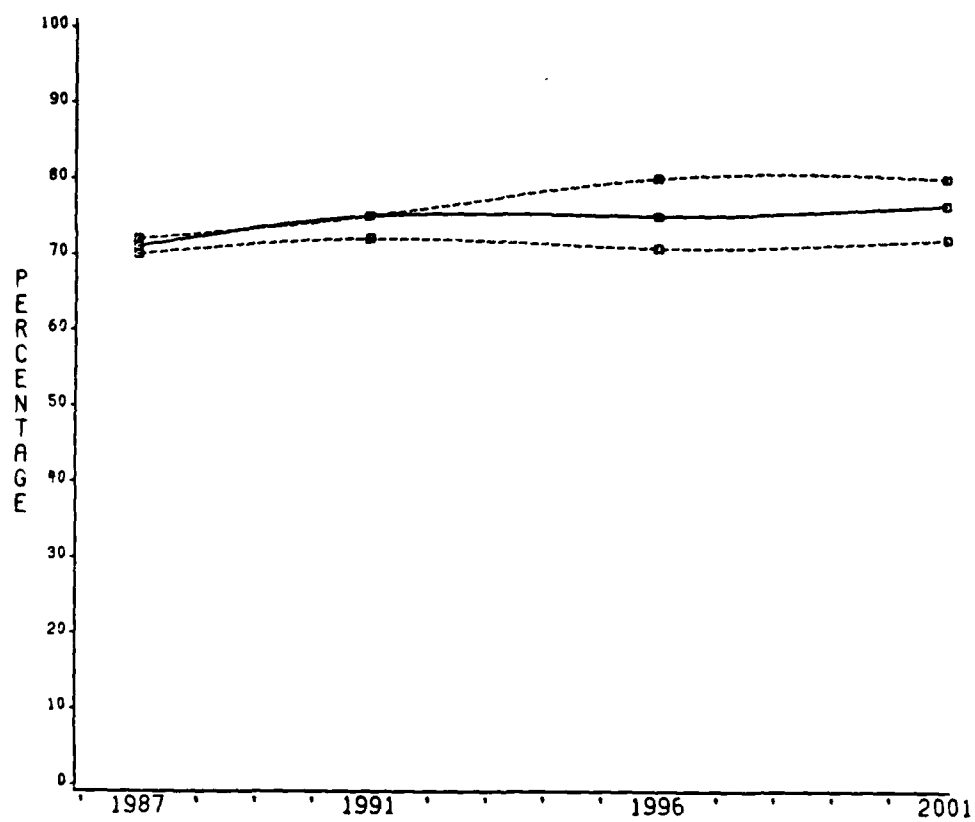
T4203 - TOTAL SIZE OF FEDERAL DEBT



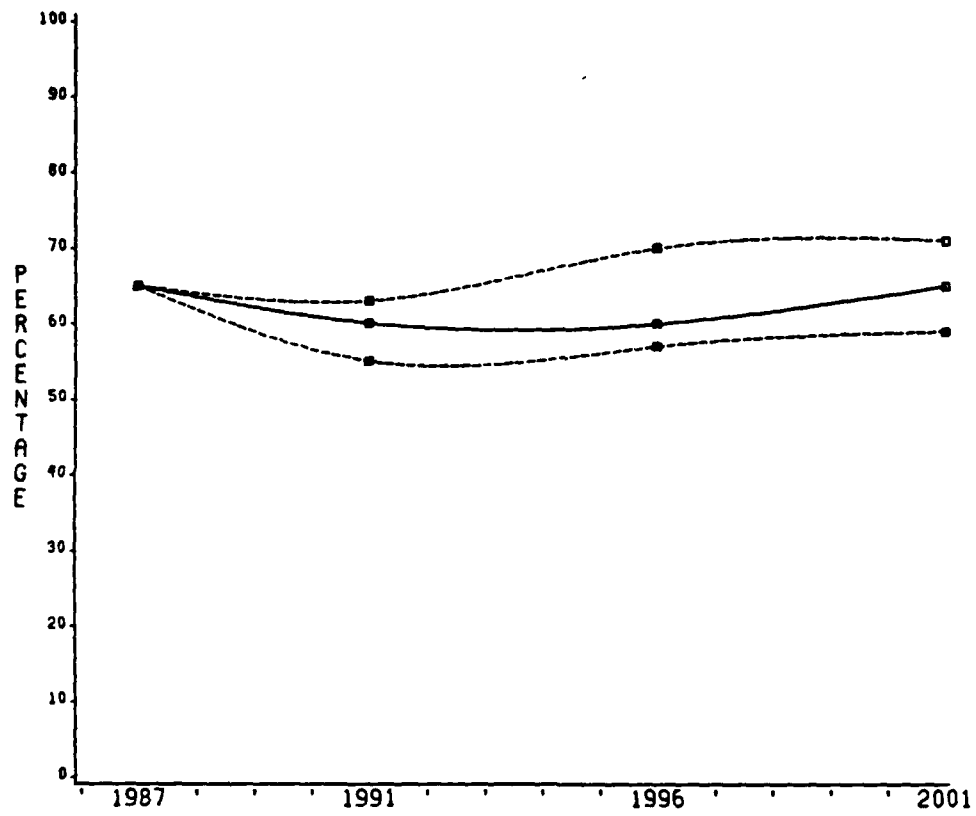
T4204 - SIZE OF UNDERGROUND ECONOMY



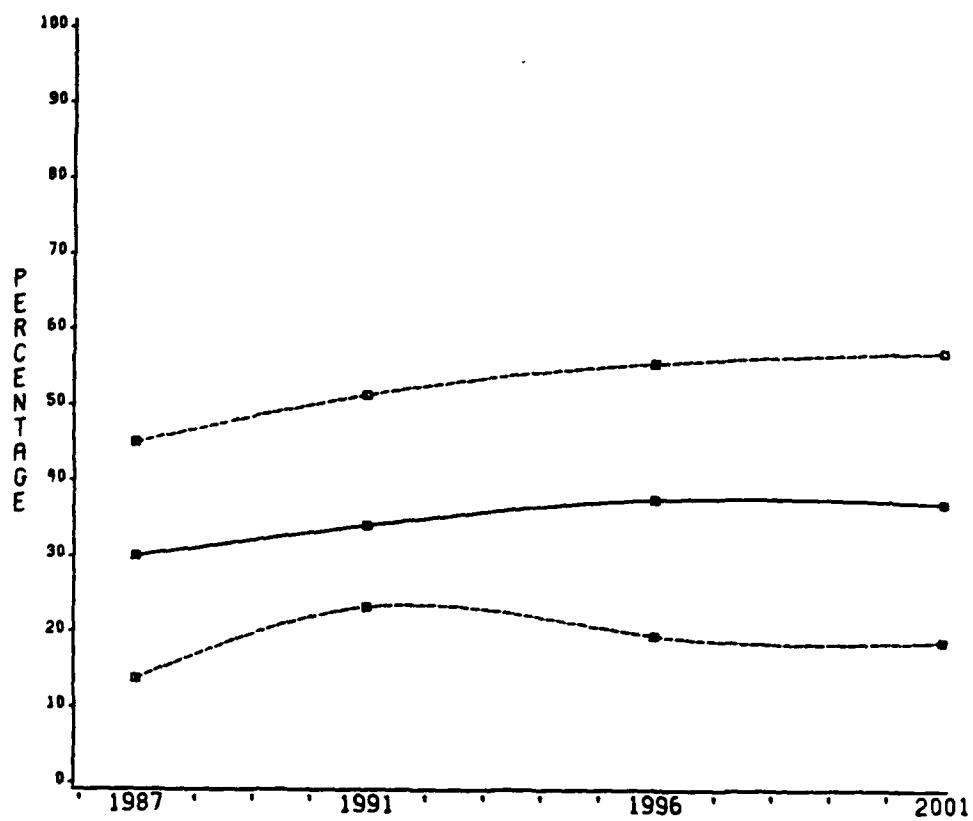
T4205 — % CHILD BEARING AGE WOMEN IN LABOR FORCE



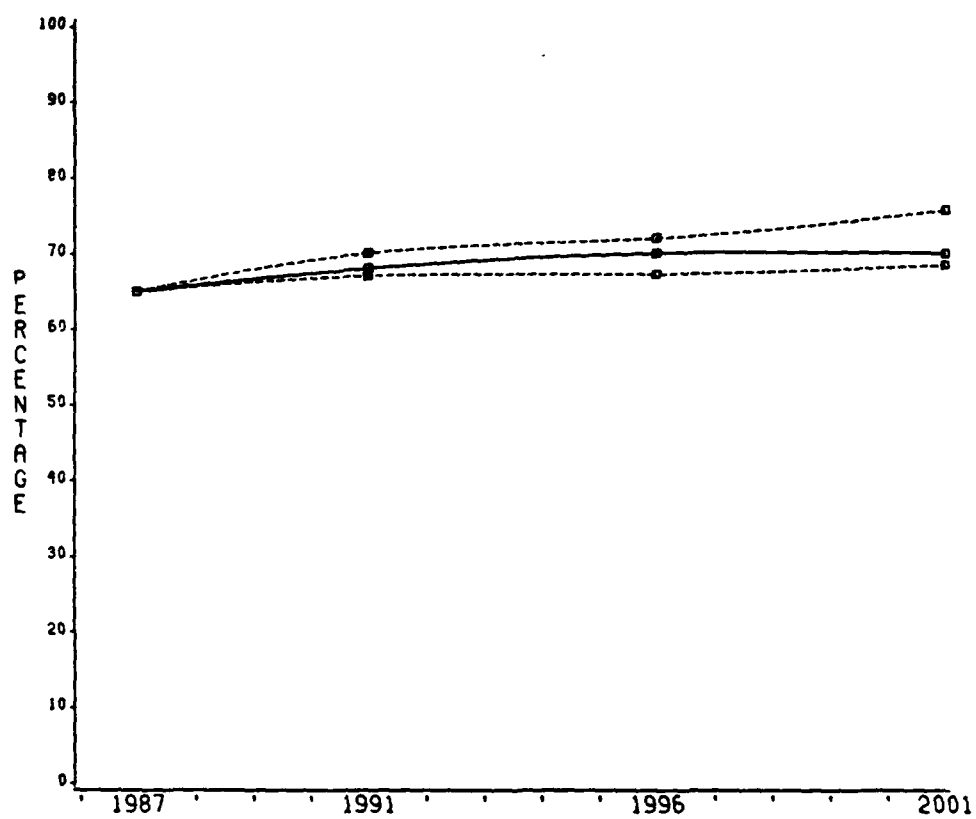
T4206 - % OF FAMILIES W/2 INCOMES



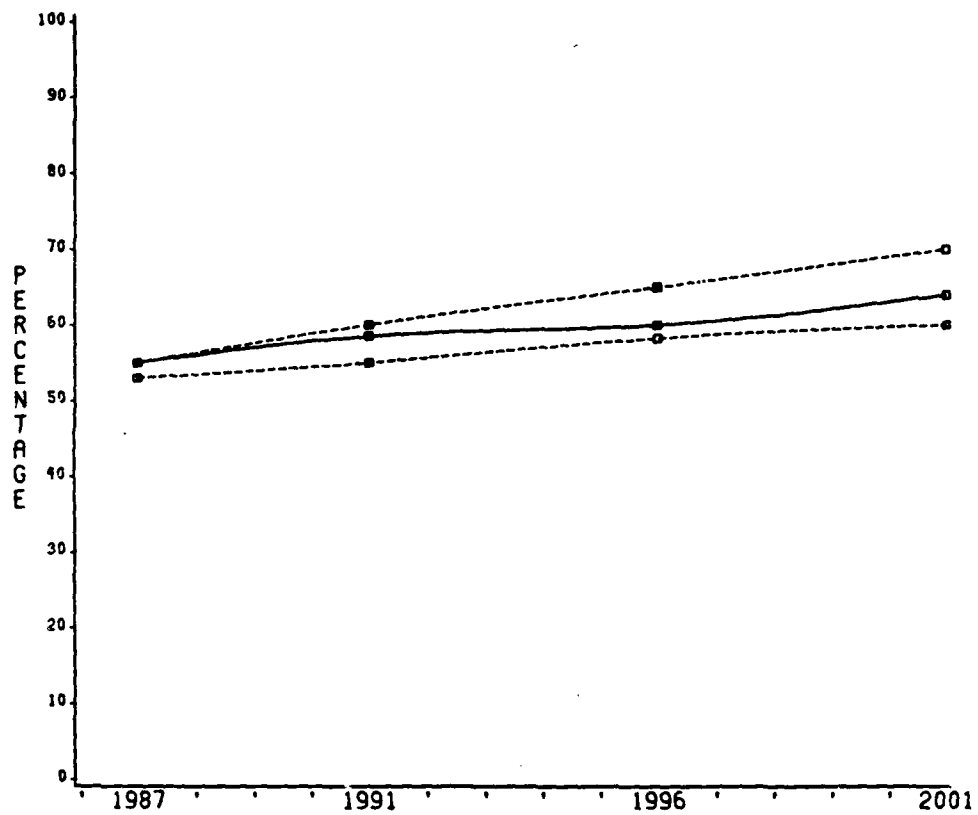
T4207 - % OF OVERQUALIFIED COLLEGE GRADS



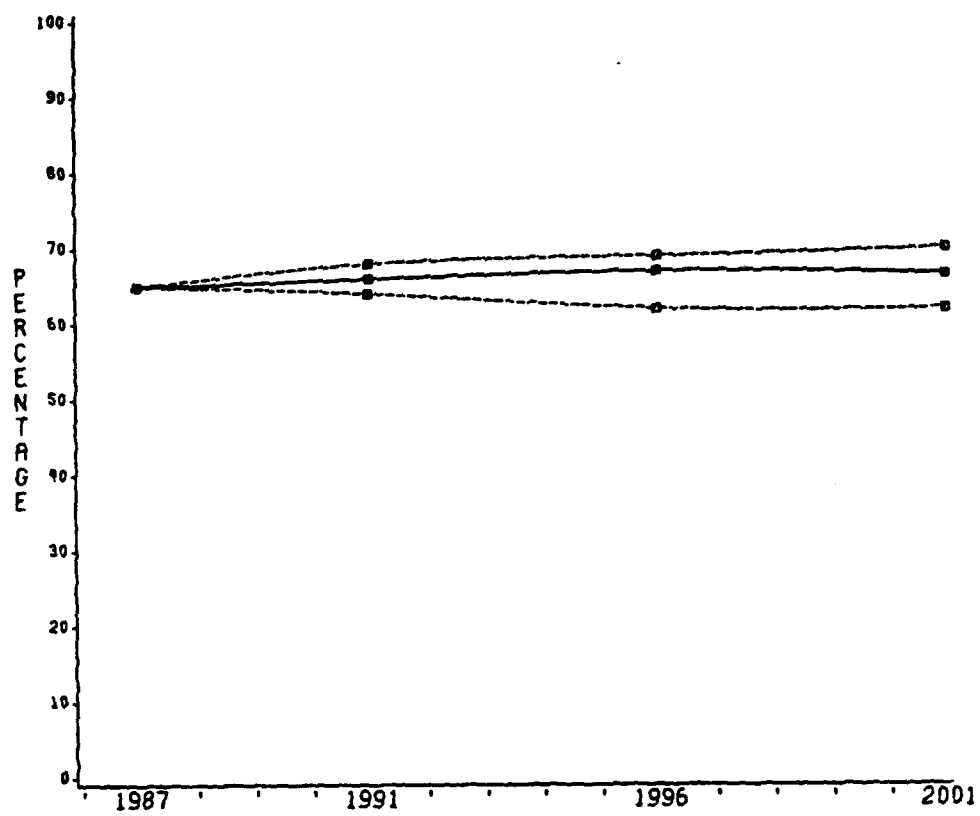
T4208 — % OF FEMALES ENTERING TRAD. MALE JOBS



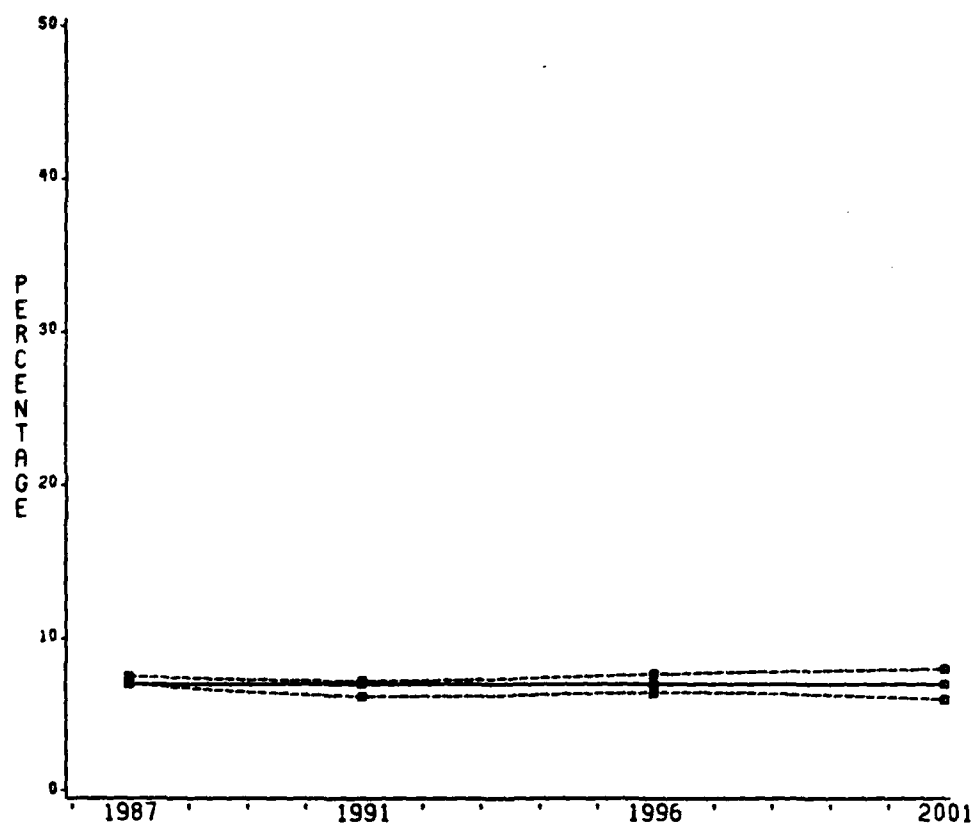
T4209 - INFO WORKERS AS % OF CIVIL LABOR FORCE



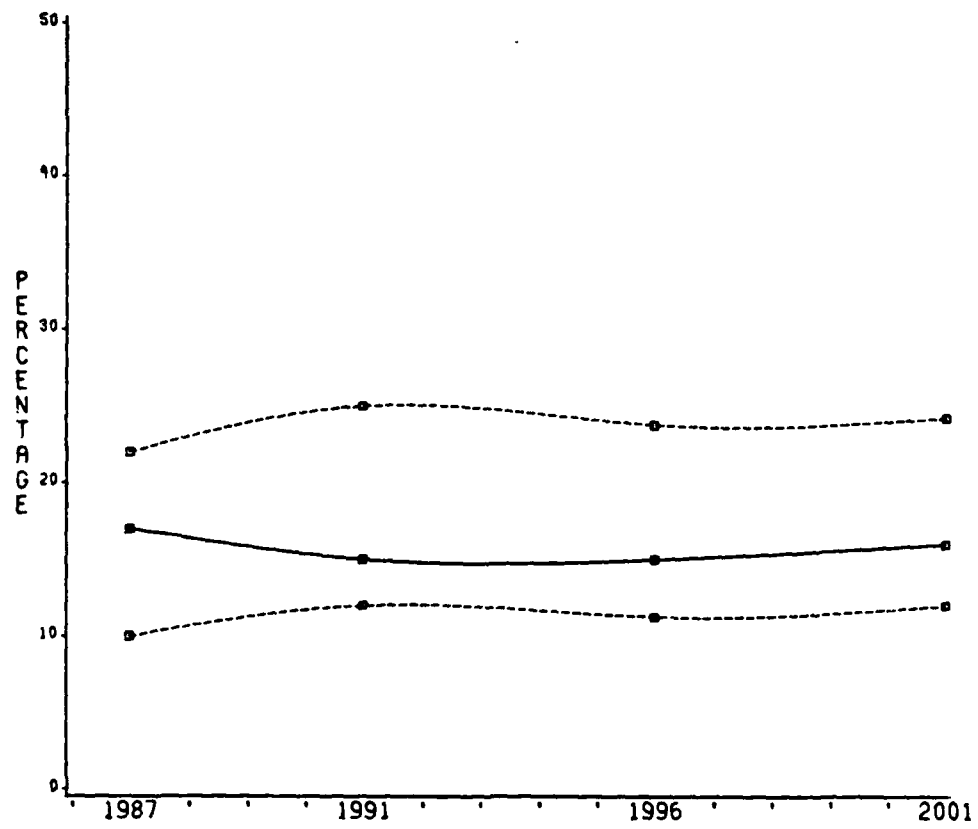
T4216 - % OF POPULATION IN LABOR FORCE



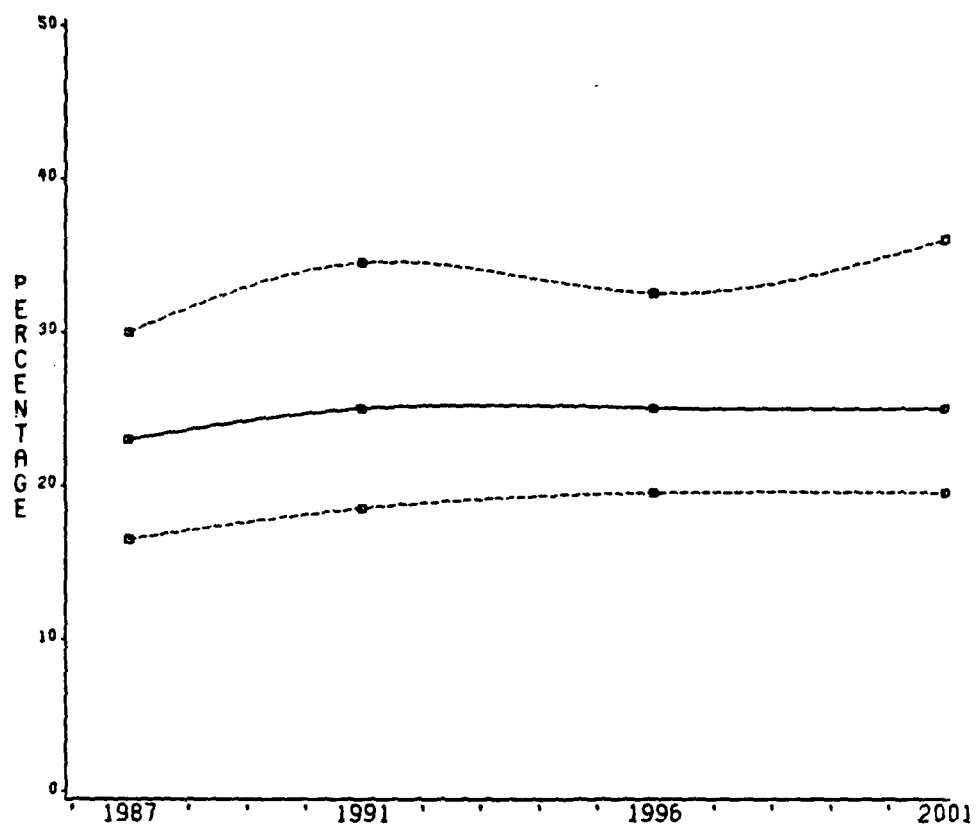
T4217 - % OF UNEMPLOYMENT IN CIVIL LABOR FORCE



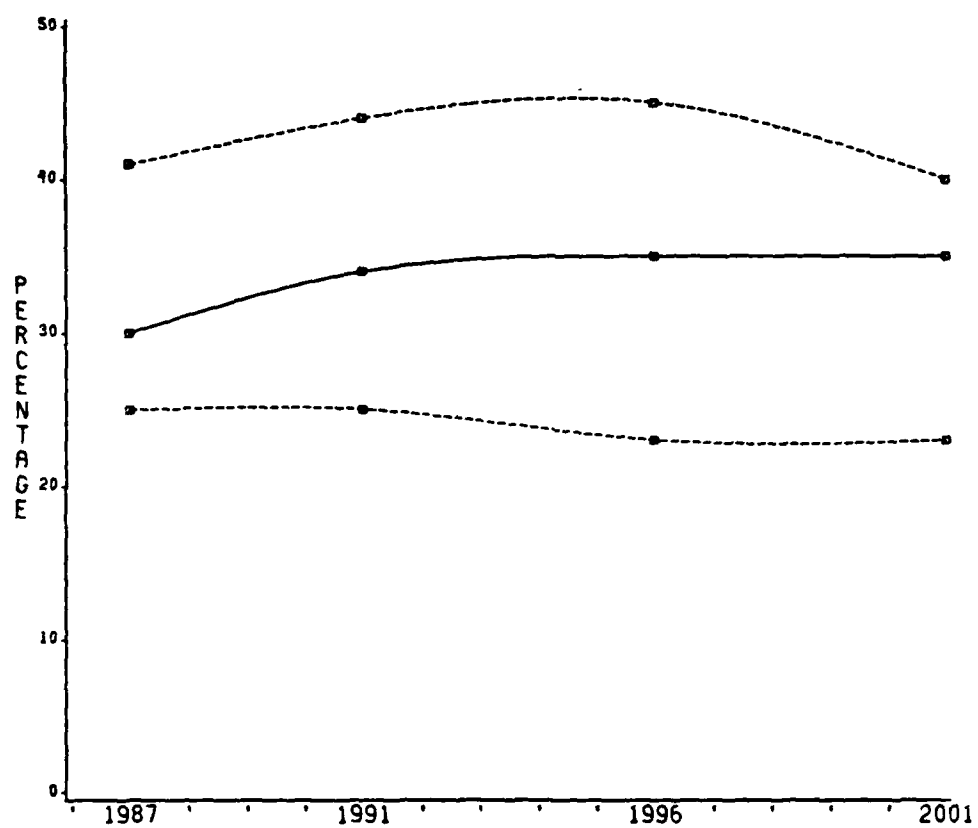
T4218 - 17-21 COHORT UNEMPLOYMENT RATE



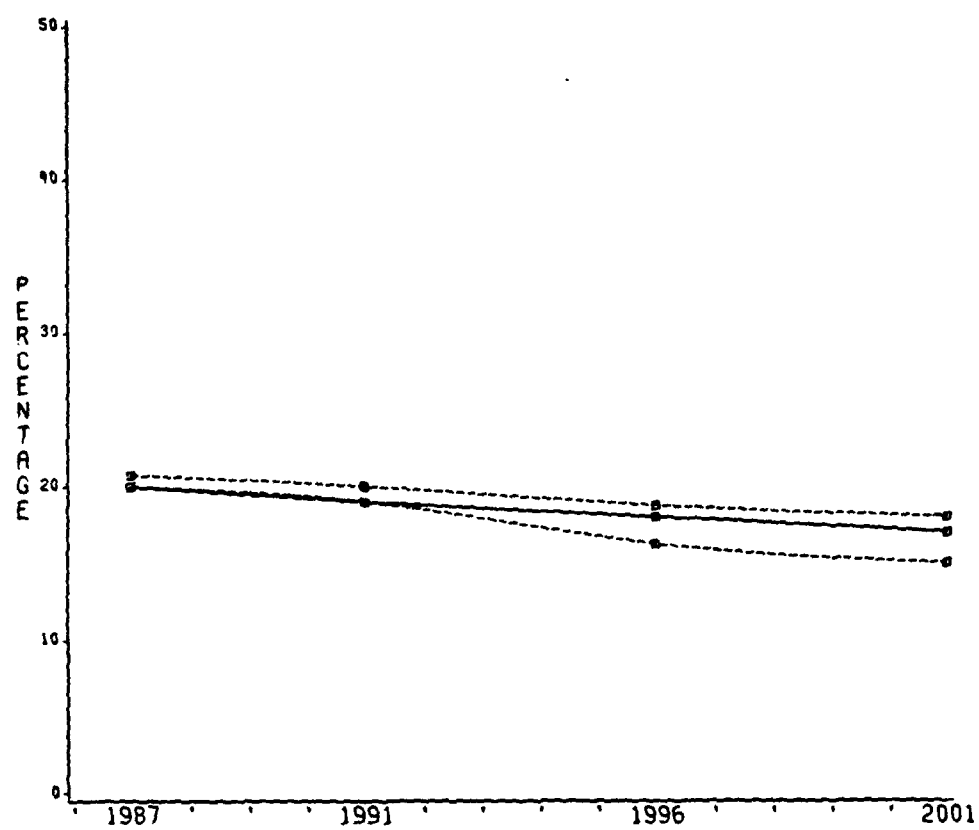
T4219 - UNEMPLOY. RATE FOR 17-21 HISPANIC COHORT



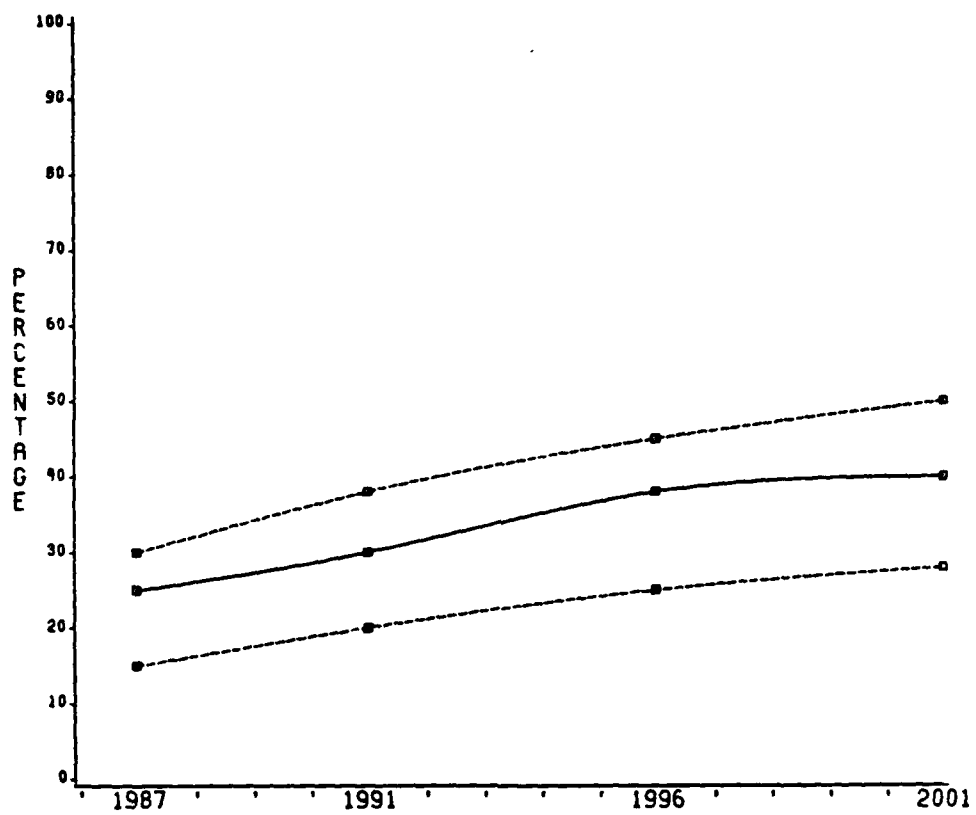
T4220 - UNEMPLOY. RATE FOR 17-21 BLACK COHORT



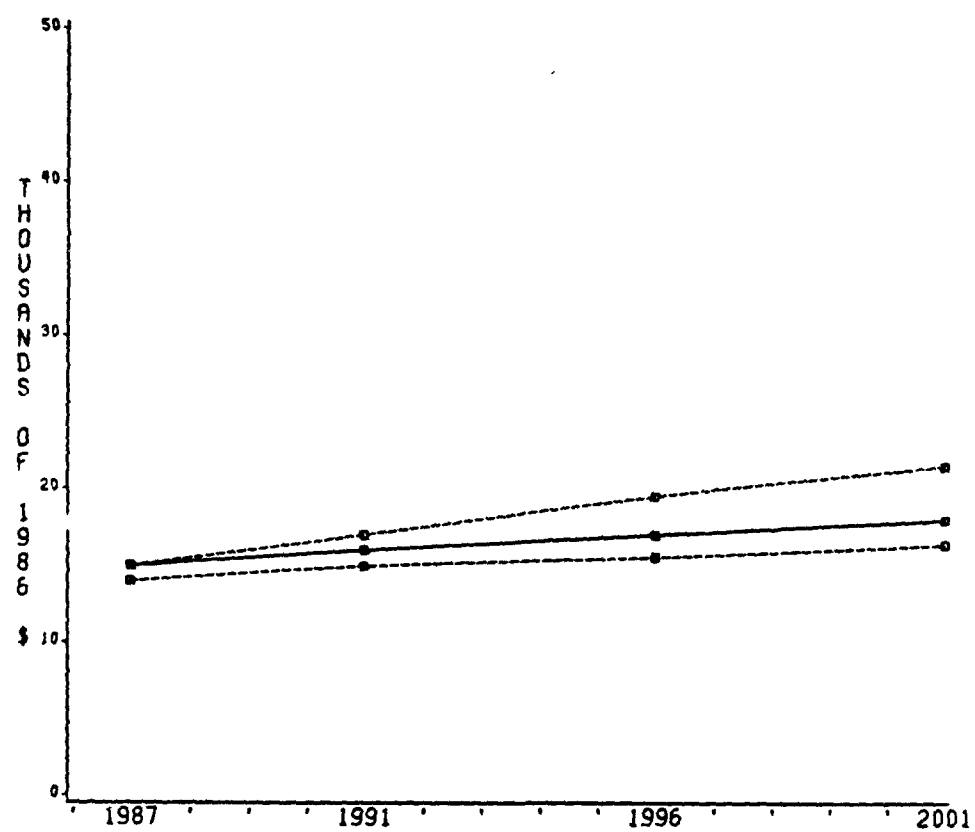
T4221 - * CIVIL LABOR FORCE IN MANUFACTURING



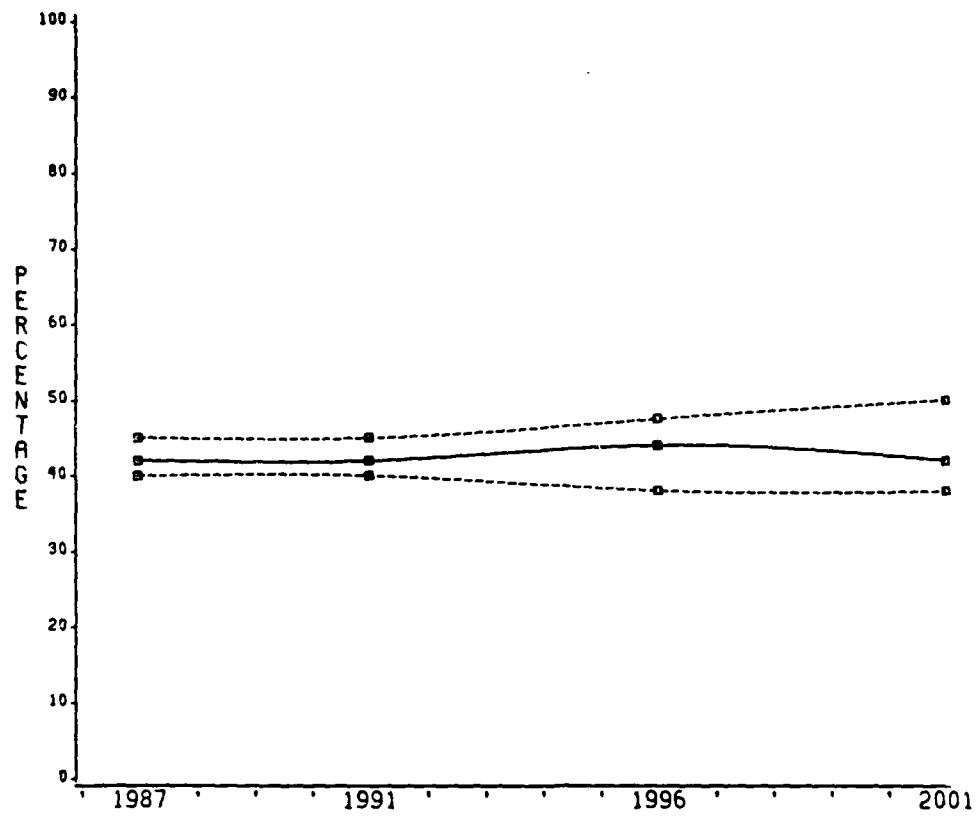
T4222 - * NEW JOBS REQUIRING COMPUTER SKILLS



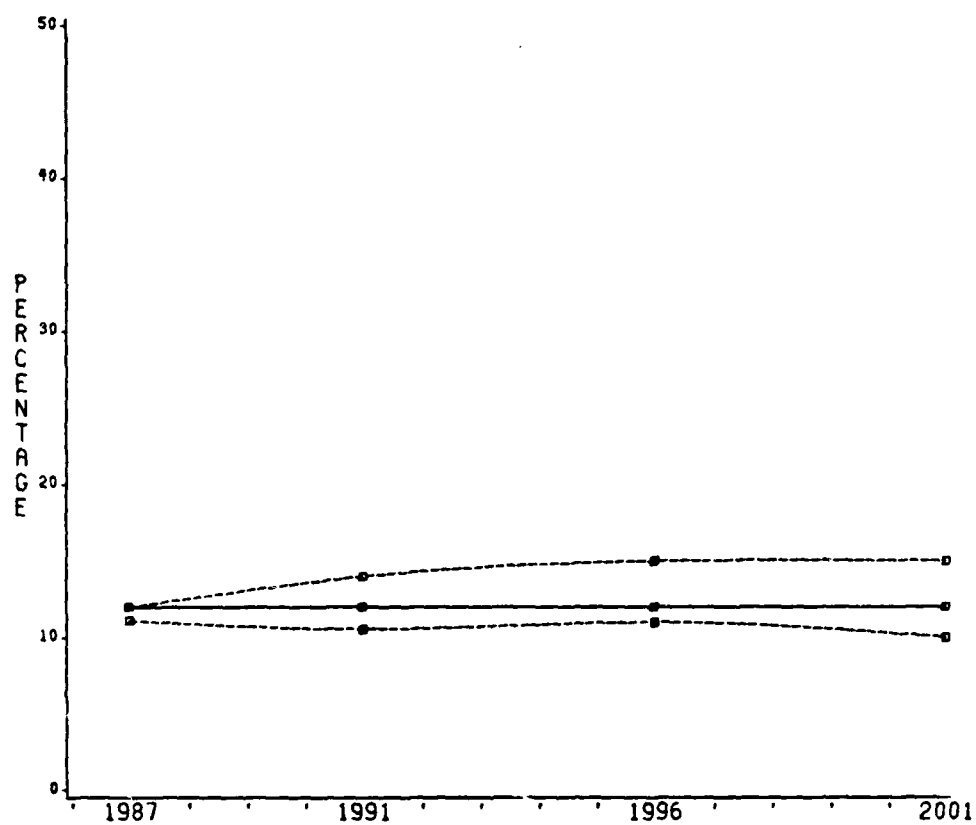
T4223 - MEDIAN INCOME OF HOUSEHOLDERS 15-24



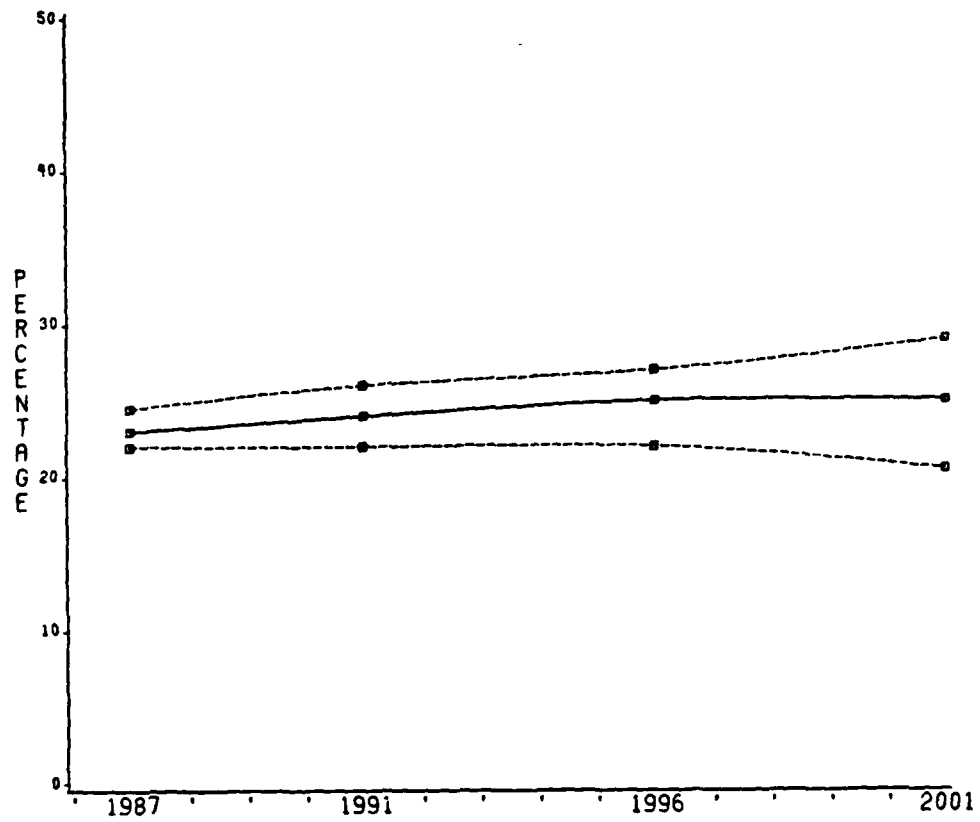
T4224 - % OF POPULATION IN MIDDLE CLASS



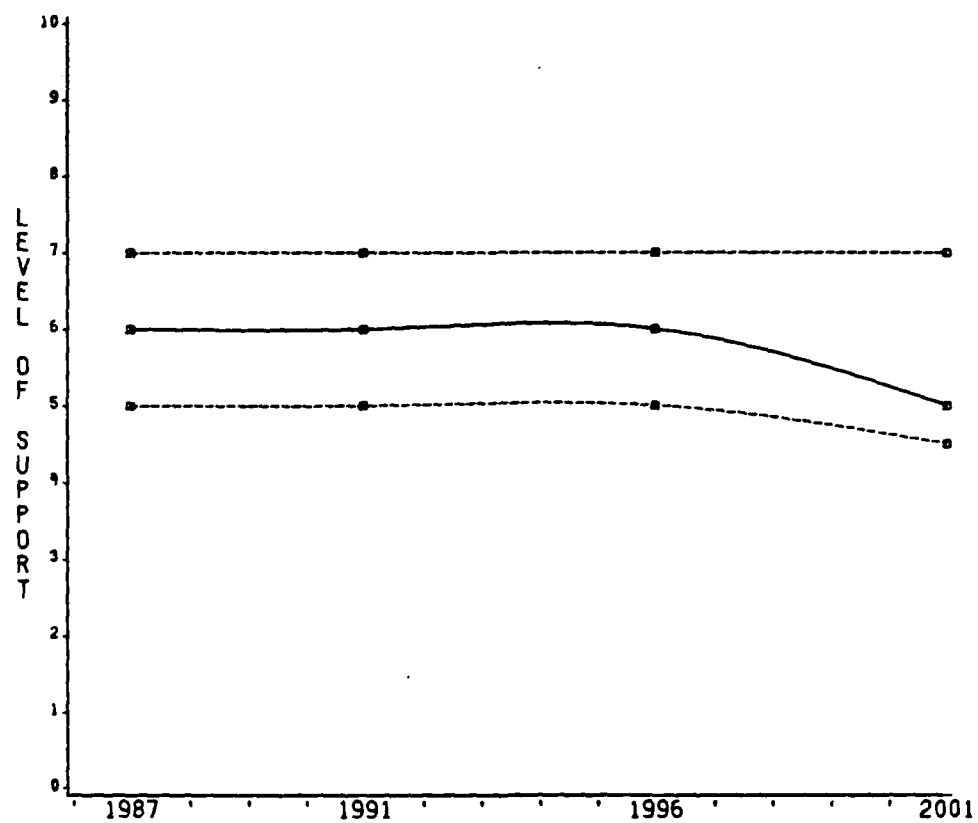
T4225 - % OF FAMILIES BELOW POVERTY LEVEL



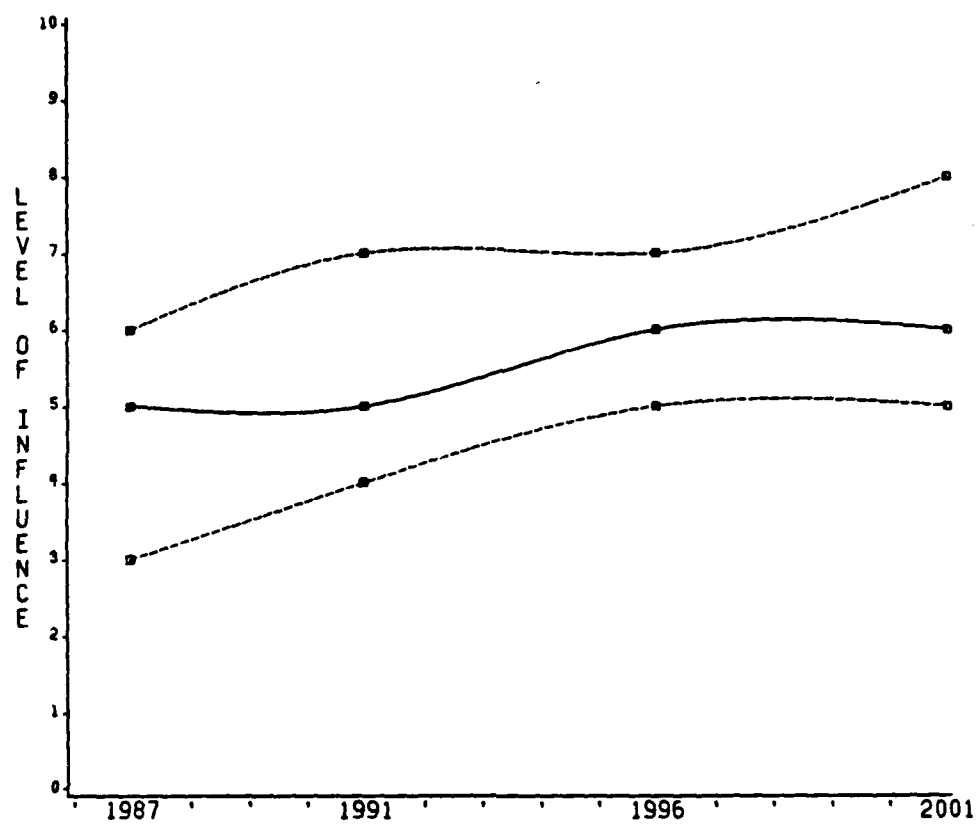
T4226 - % OF CHILDREN UNDER 16 BELOW POV LEVEL



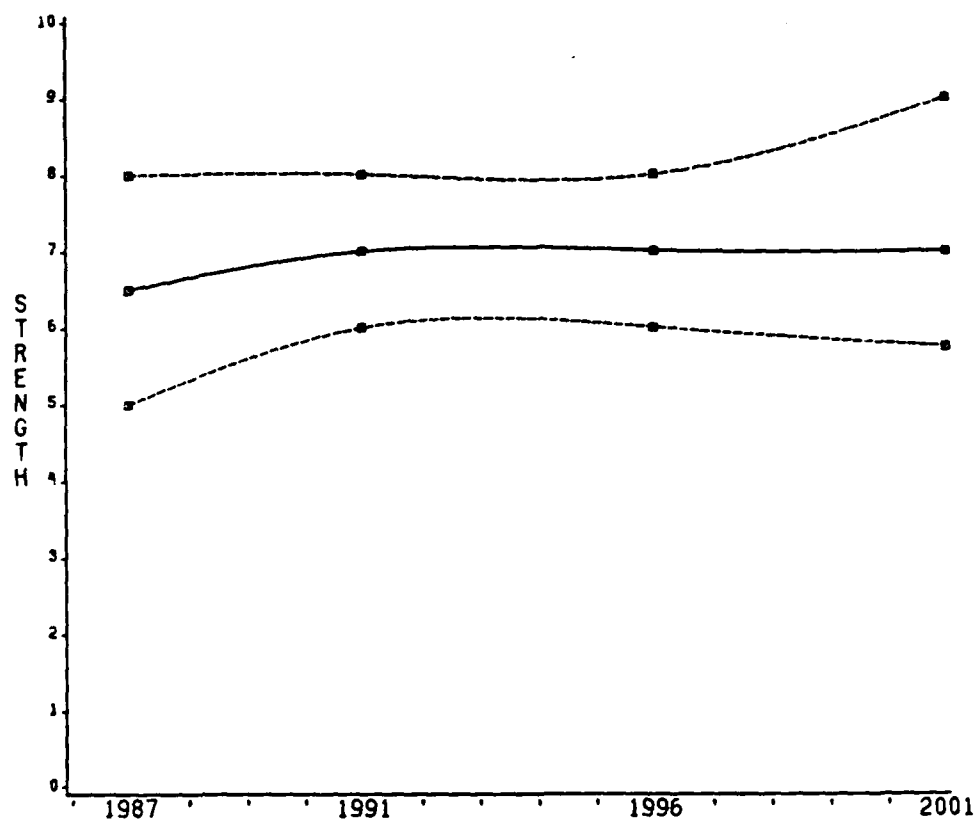
T5201 -- LEVEL OF CONGRESSIONAL MILITARY SUPPORT



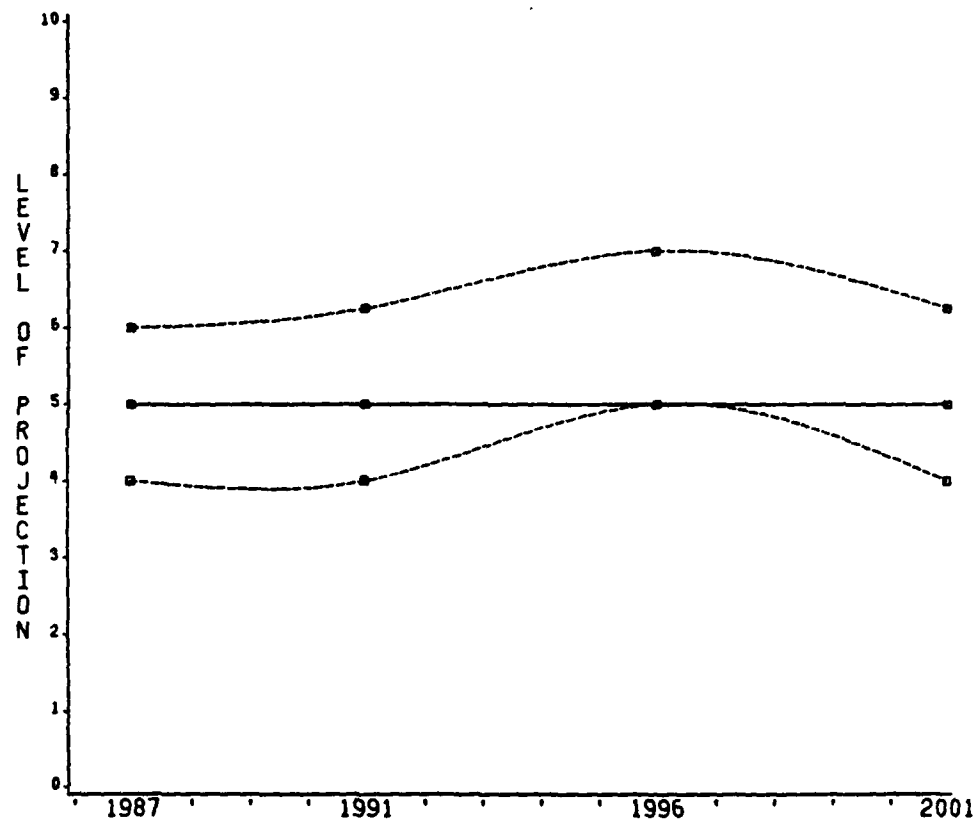
T5202 - NATIONAL POLITICAL CLOUT OF OVER 65 SET



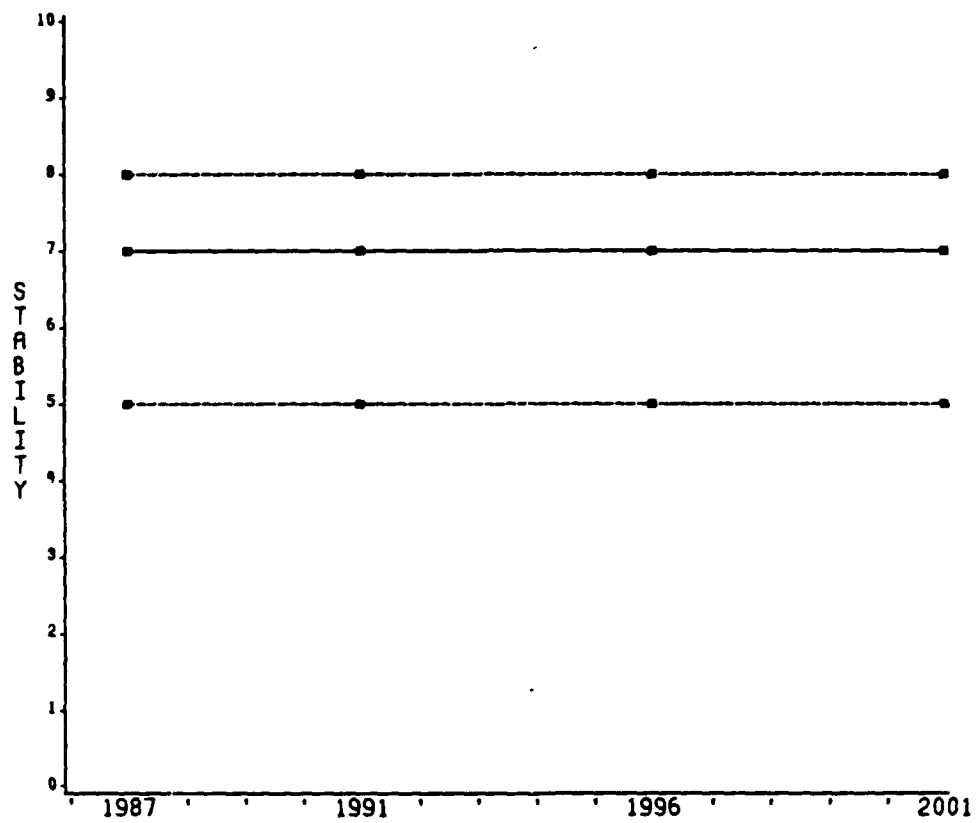
T7101 - USSR MILITARY STRENGTH IN LAND COMBAT



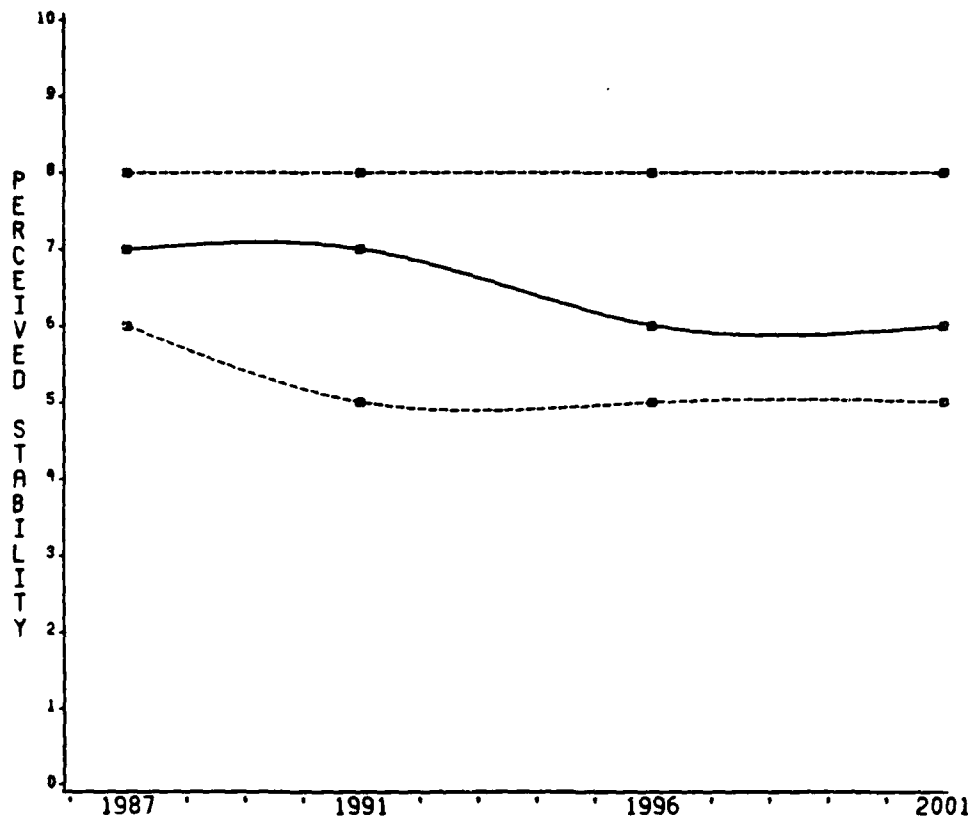
T7102 - LEVEL OF USSR POWER IN 3RD WORLD



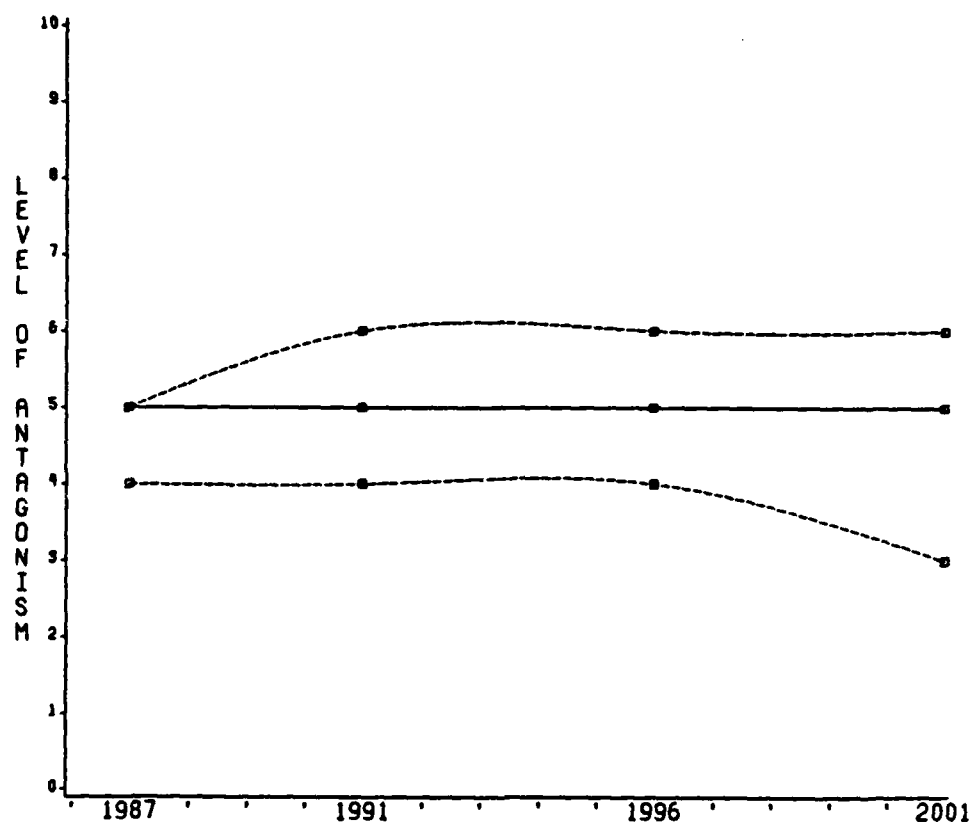
T7103 - STABILITY OF STRATEGIC NUCLEAR BALANCE



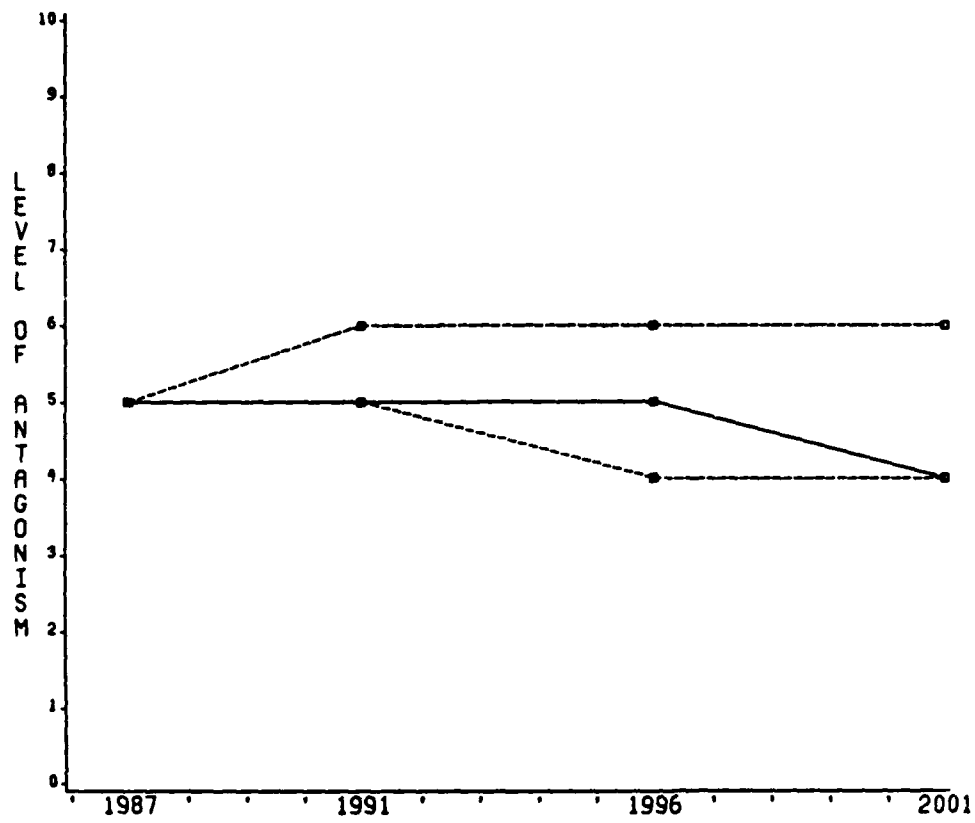
T7104 - USSR PERCEPTION OF NUKE BAL. STABILITY



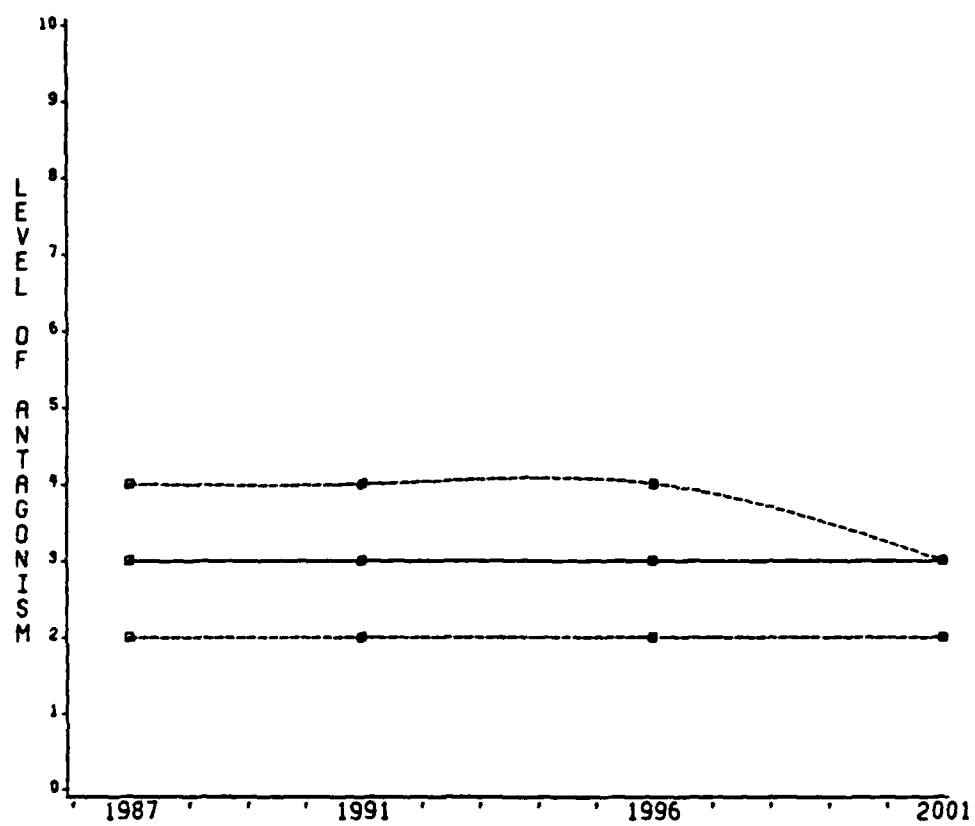
T7105 - ANTAGONISM LEVEL BTWN WARSAW PCT & NATO



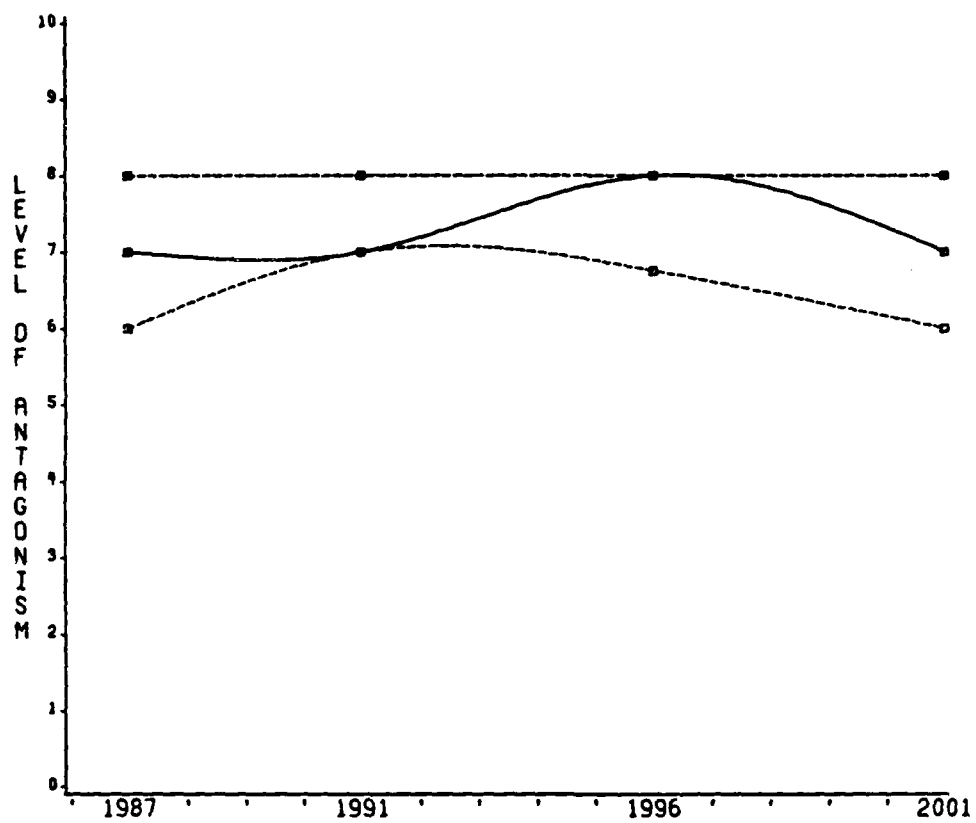
T7106 - LEVEL OF ANTAGONISM BTWN US & USSR



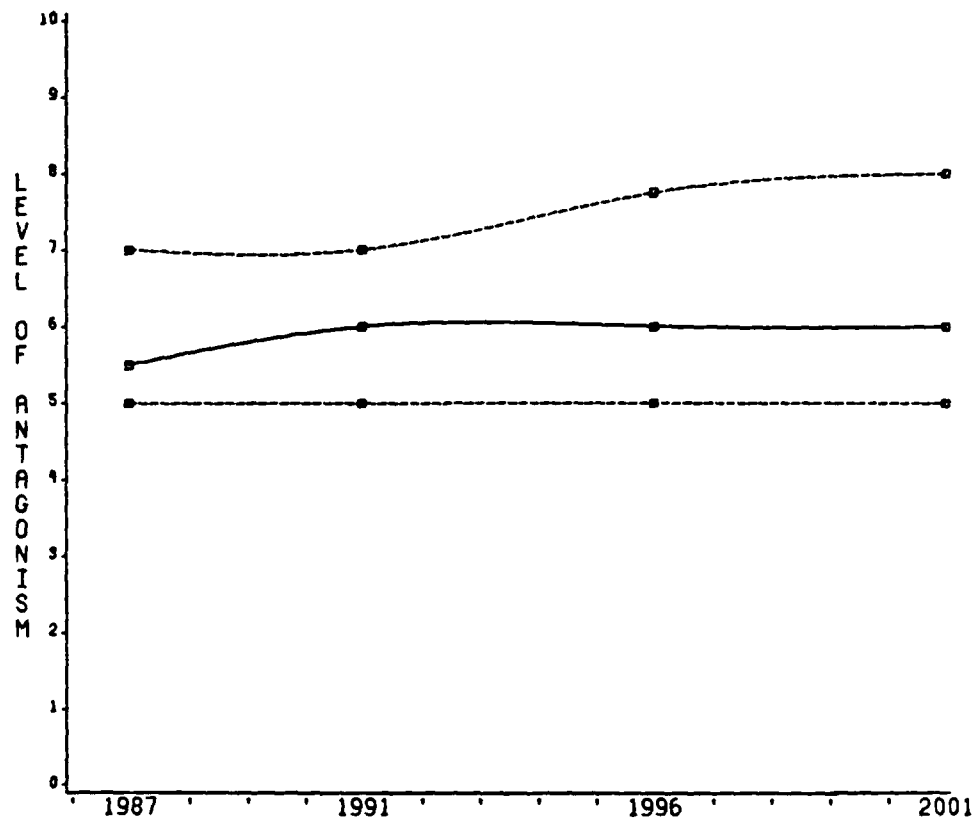
T7107 - LEVEL OF ANTAGONISM BTWN US & PRC



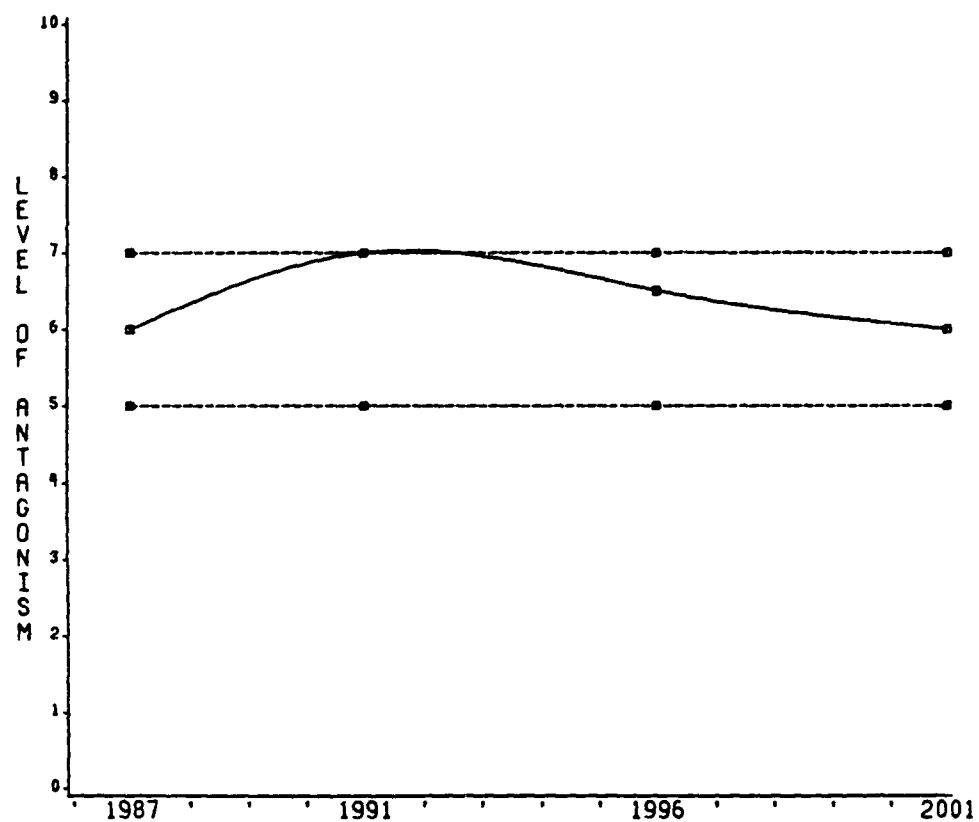
T7108 - LEVEL OF ANTAG BTWN ISRAEL & MID EAST



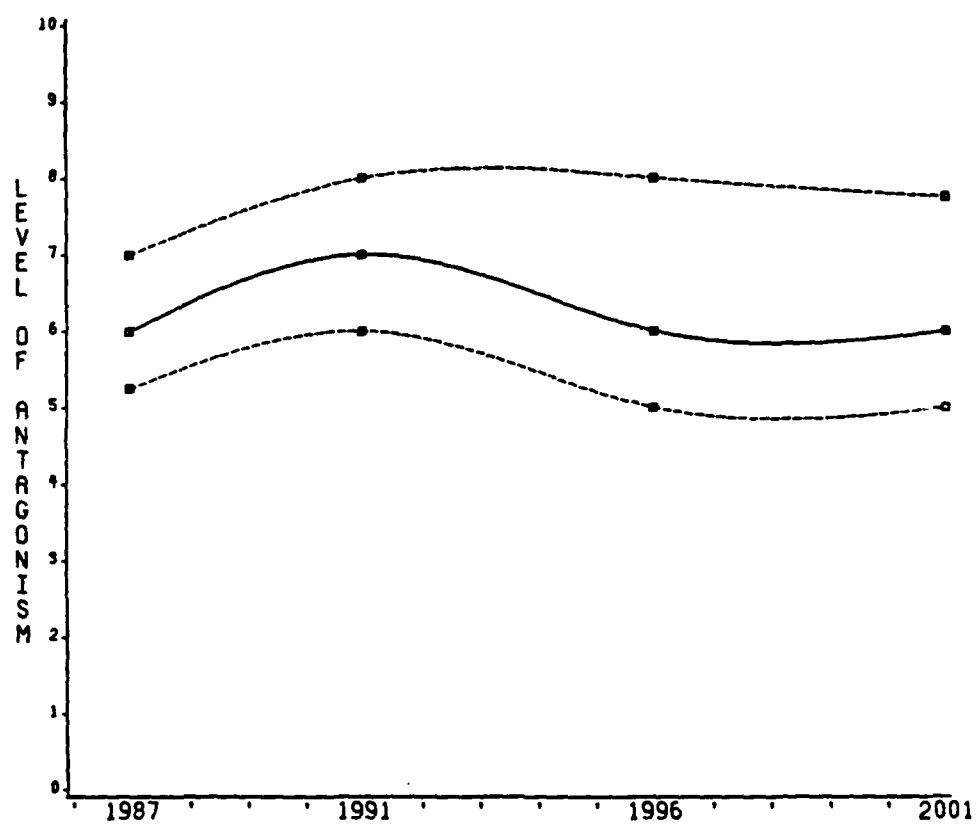
T7109 - LEVEL OF ANTAG BTWN PAKISTAN & INDIA



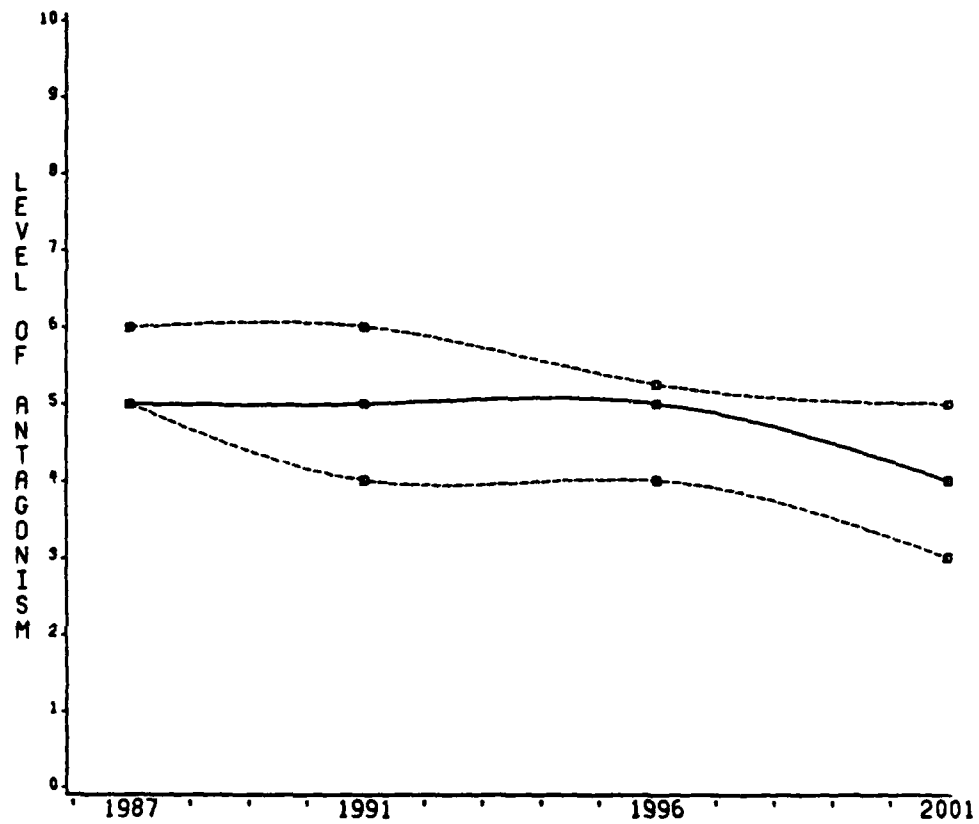
T7110 - LEVEL OF ANTAG BTWN NORTH & SOUTH KOREA



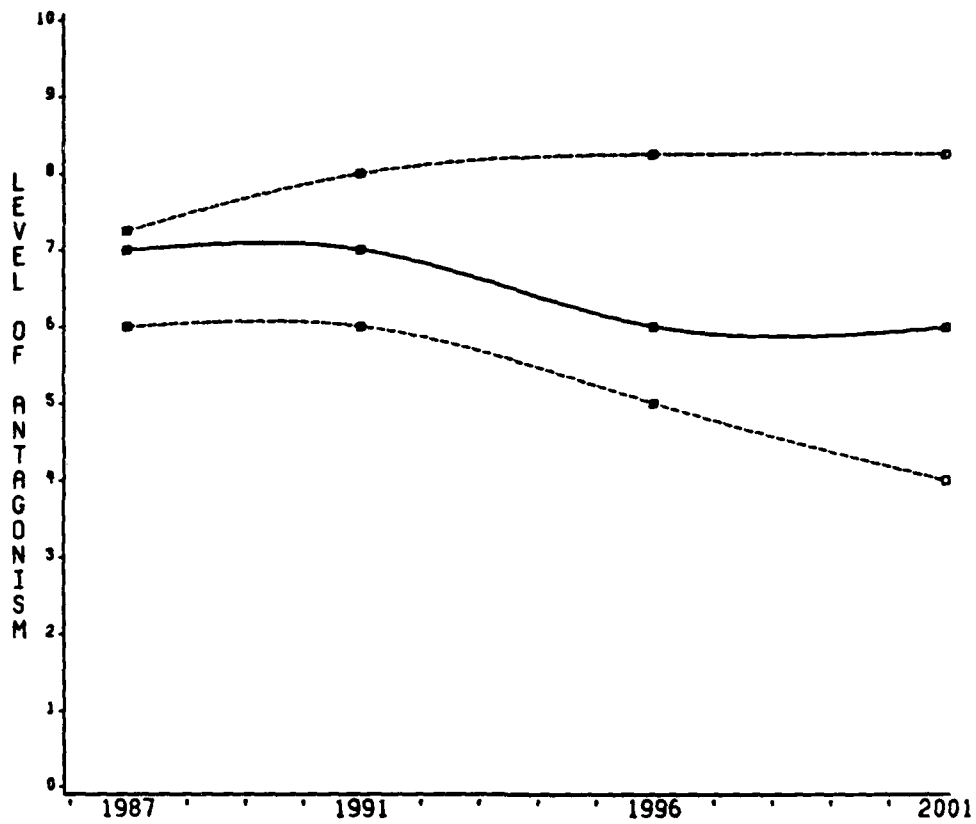
T7111 - ANTAGONISM BTWN NICARAGUA & CA NEIGHBORS



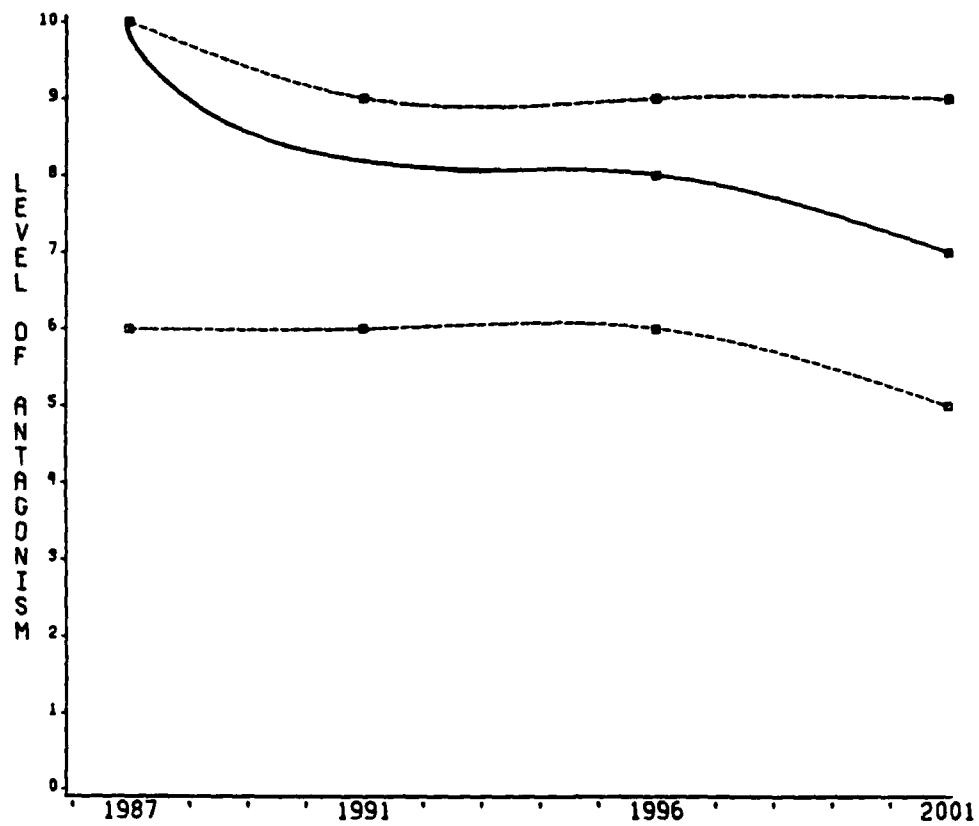
T7112 - ANTAGONISM BTWN PRC & GOVT ON TAIWAN



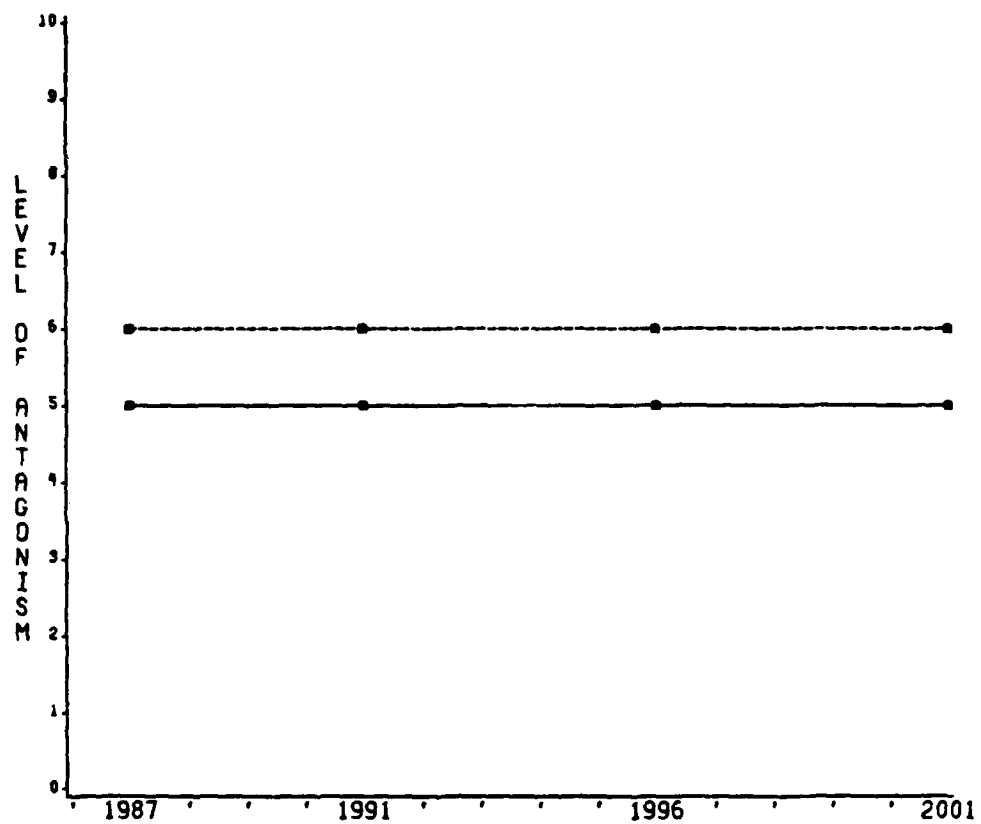
T7113 - ANTAGONISM BTWN S AFRICA & OTHER AFRICA



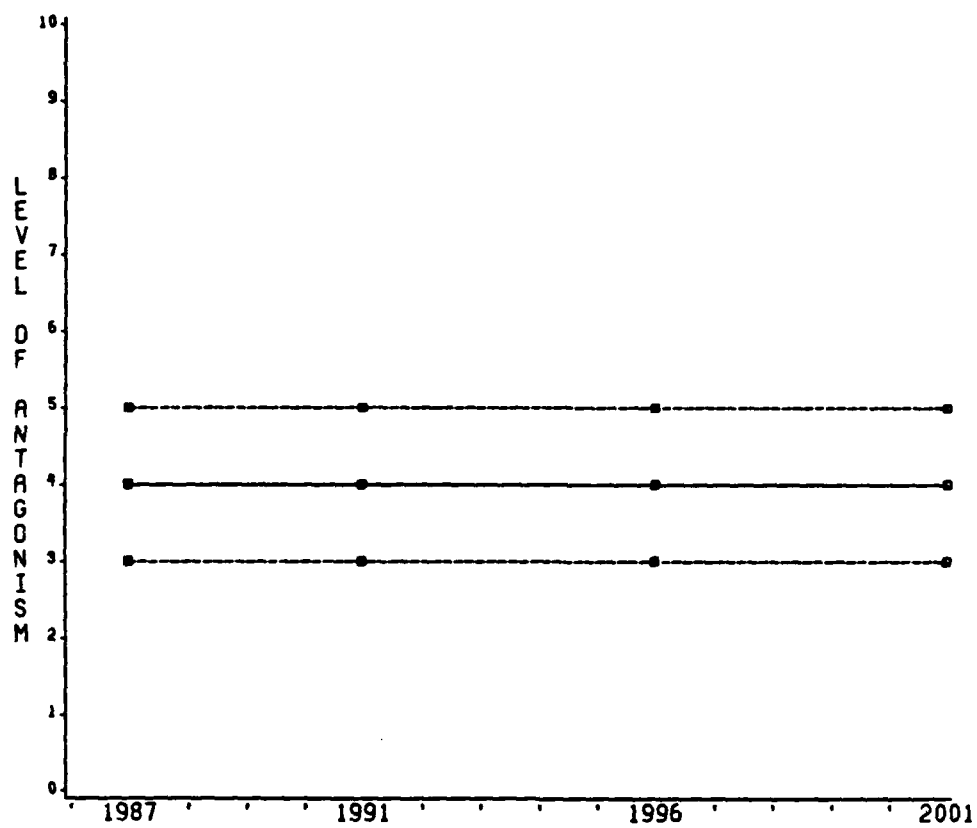
T7114 - ANTAGONISM AMONG MID EAST--NOT ISRAEL



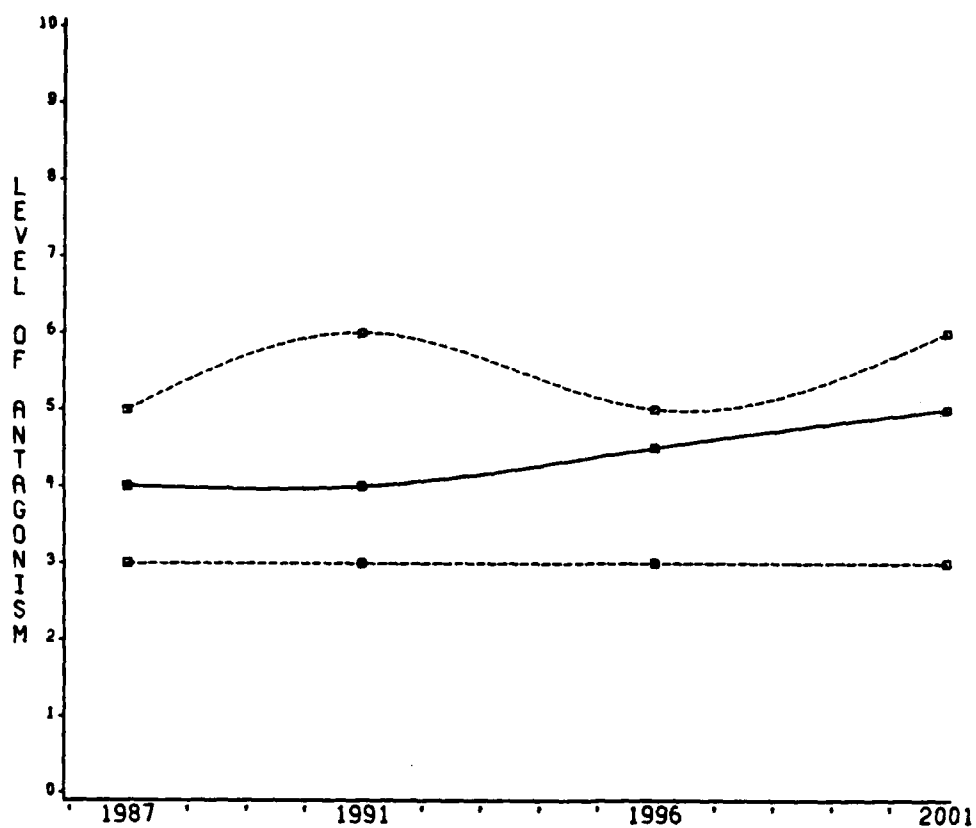
T7115 - ANTAGONISM BTWN USSR & PRC



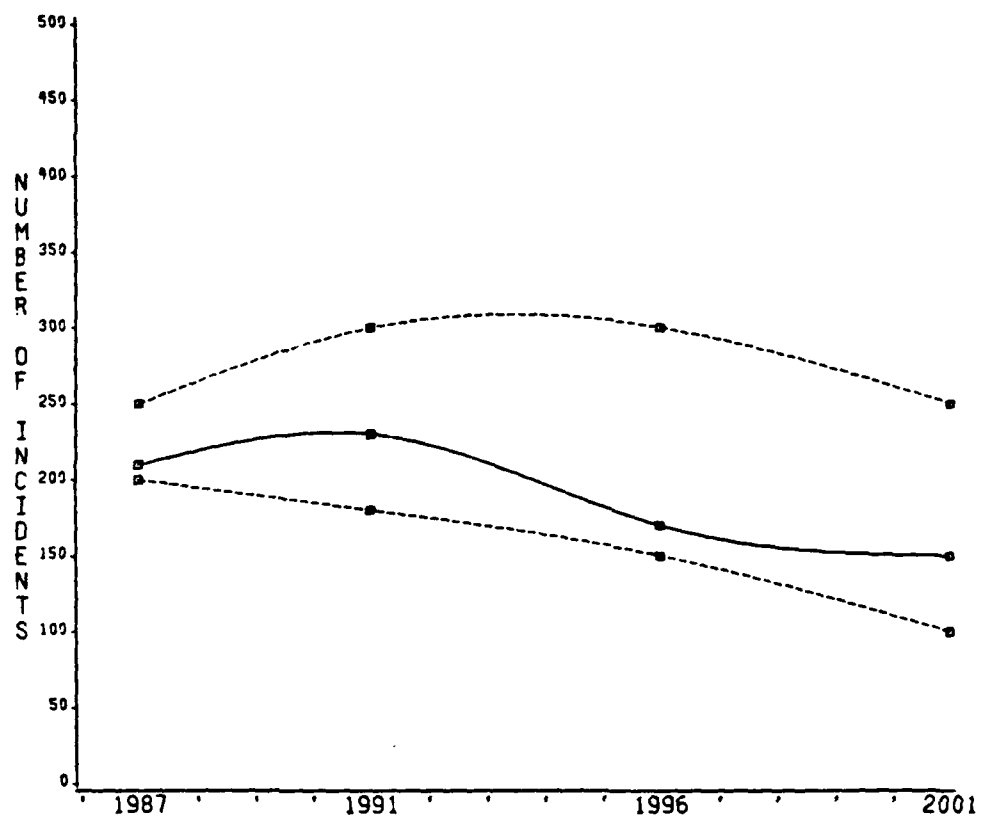
T7116 - ANTAGONISM BTWN PRC & INDIA



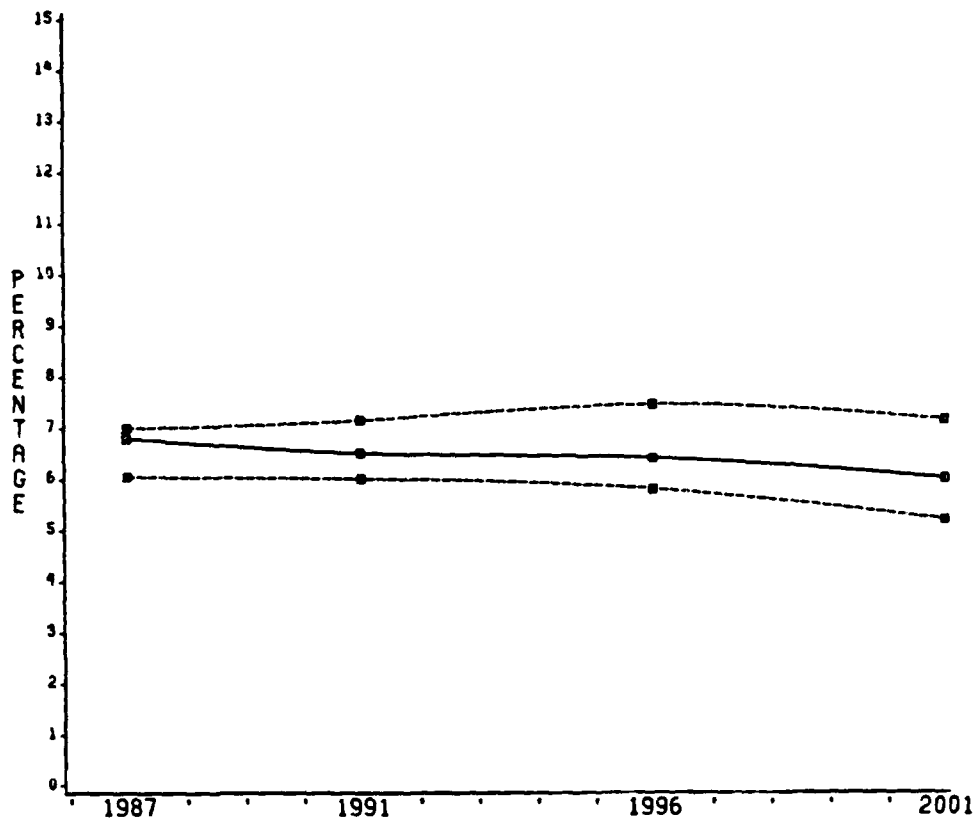
T7117 - ANTAGONISM BTWN S AMERICAN NATIONS



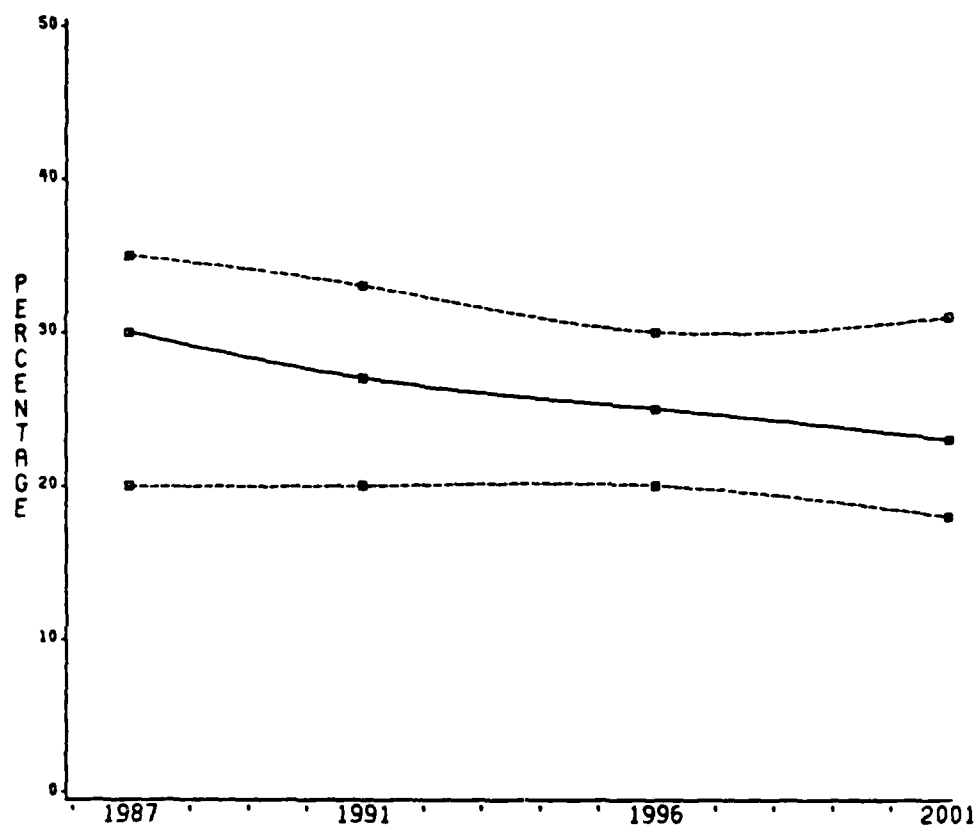
T7201 - # TERRORIST INCIDENTS ON AMERICANS



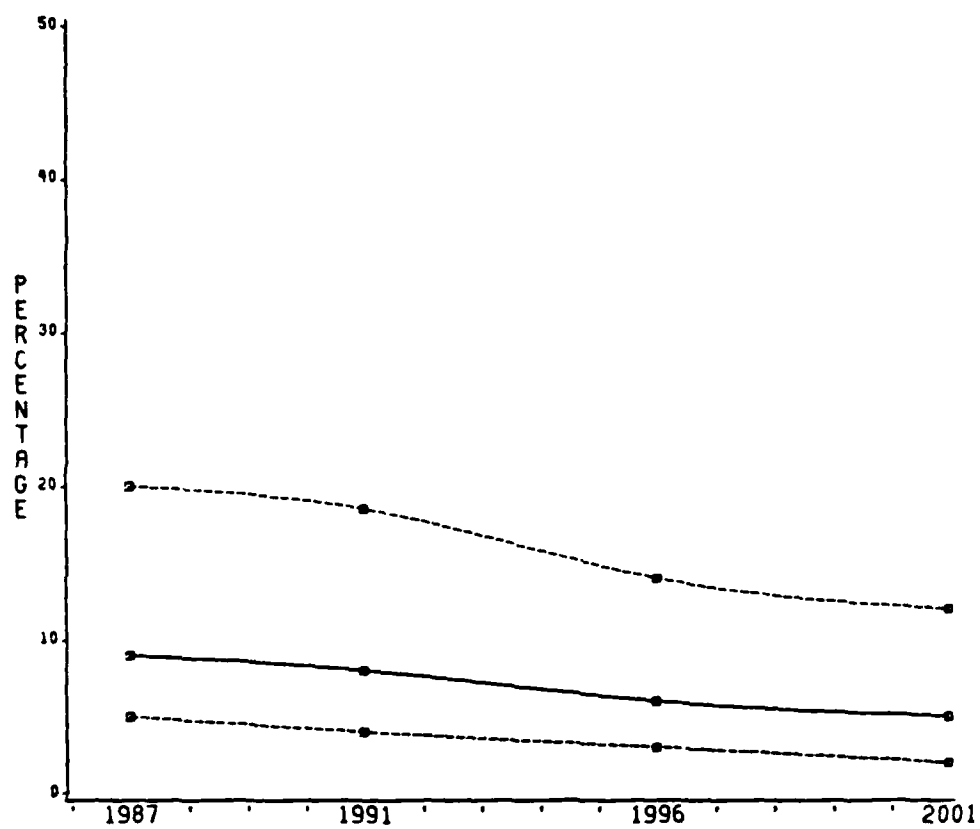
T7202 - DEFENSE EXPENDITURES AS % OF GNP



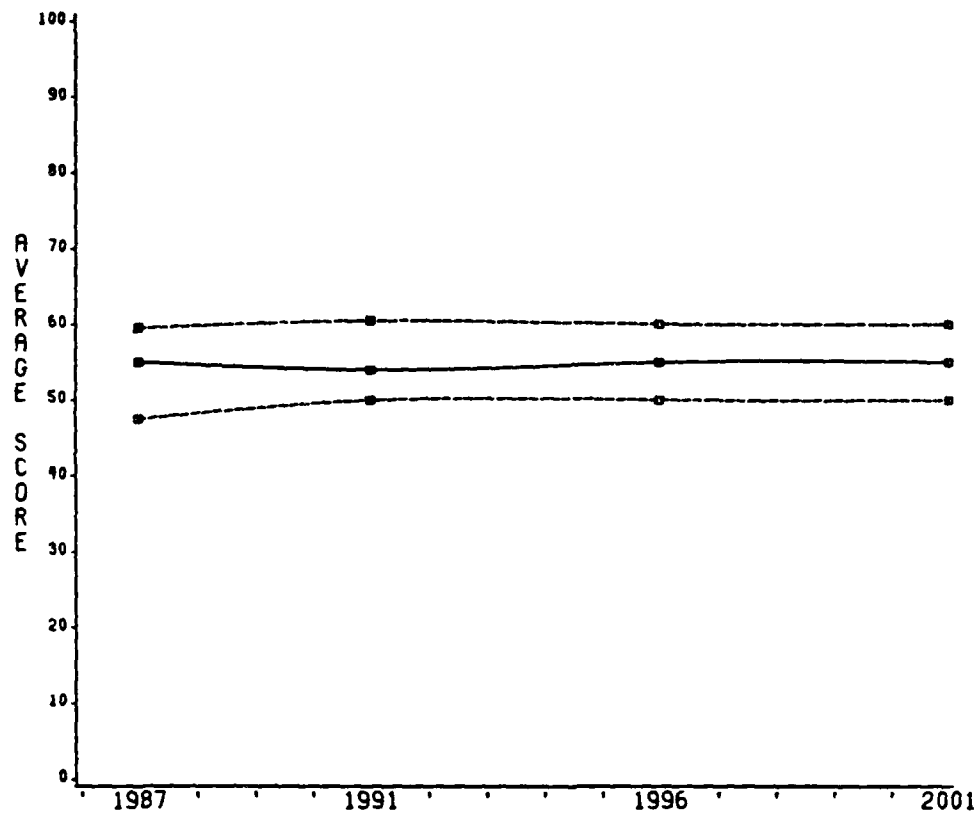
T7203 - % OF MALE POP WITH MILITARY SERVICE



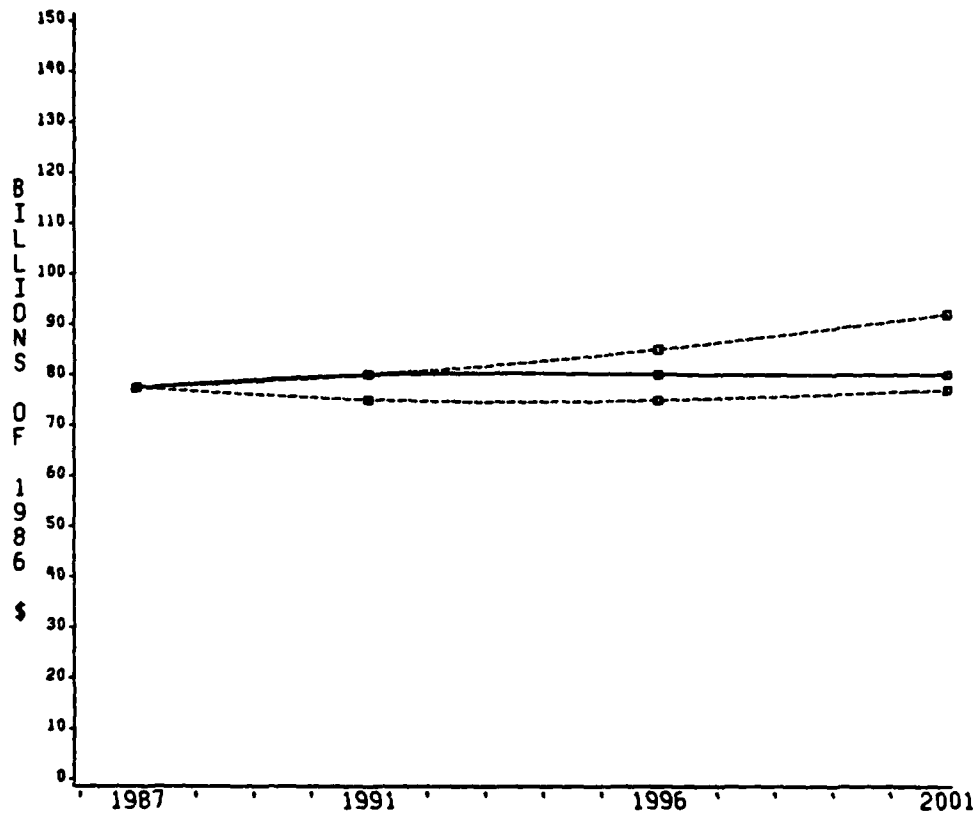
T7204 - % OF MALES W/COMBAT EXPERIENCE



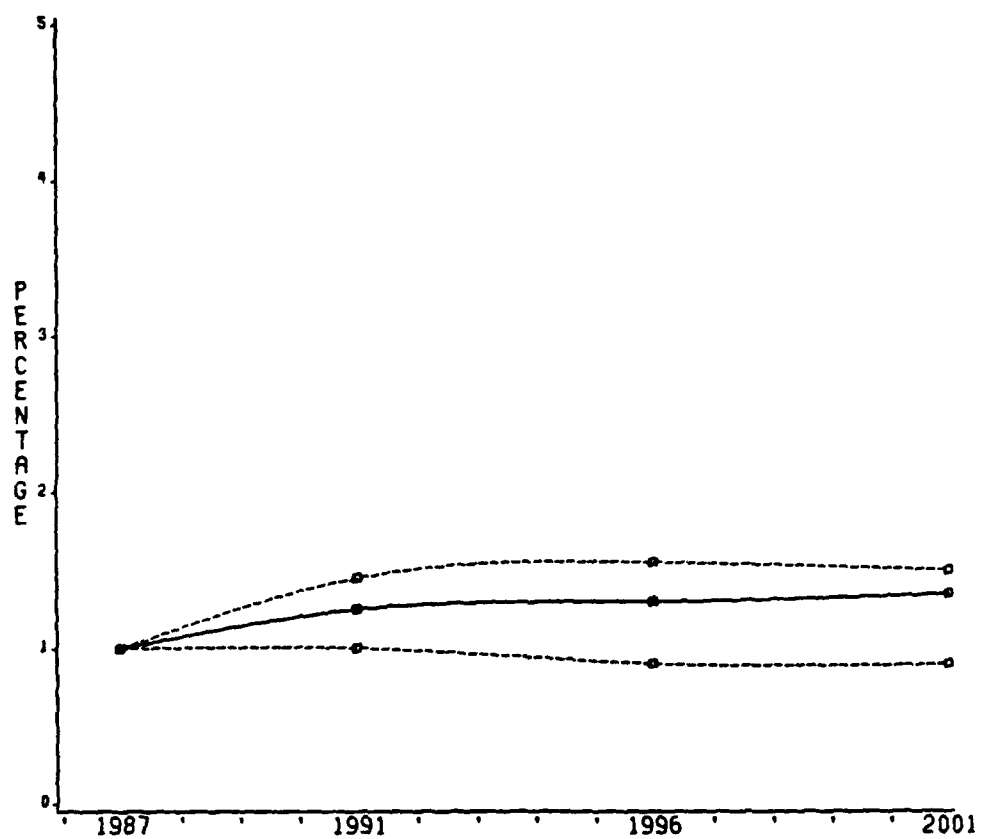
T7205 - AVG AFQT SCORE OF RECRUITS-NOT ARMY



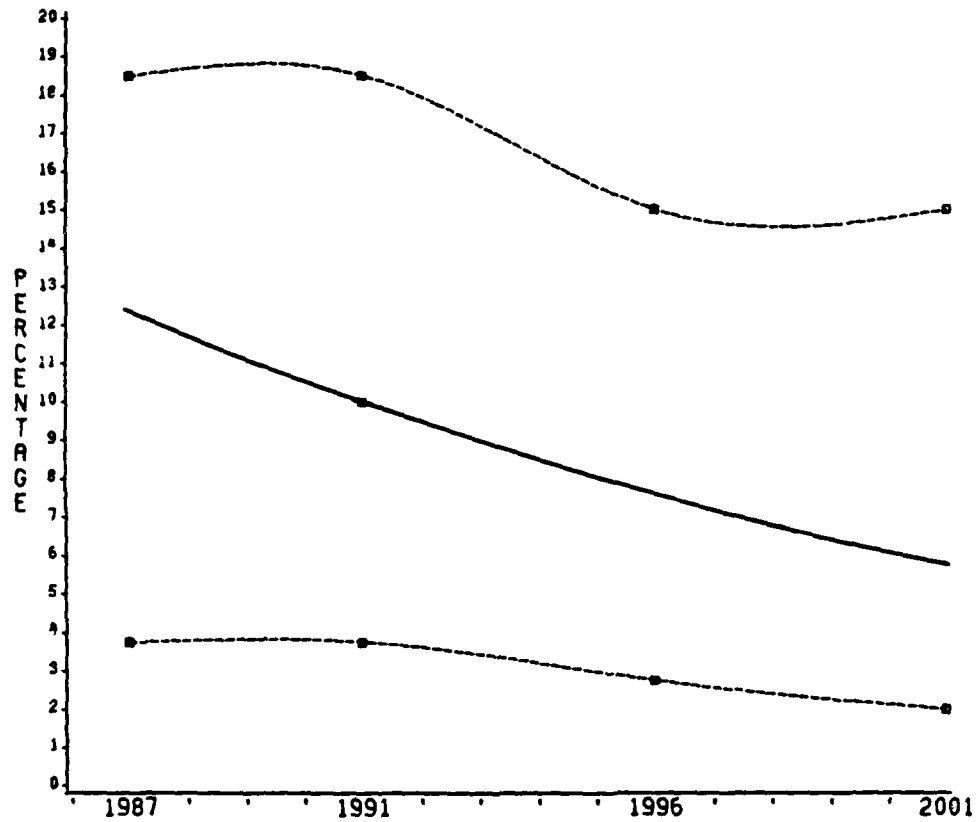
T8401 - SIZE OF THE ARMY BUDGET



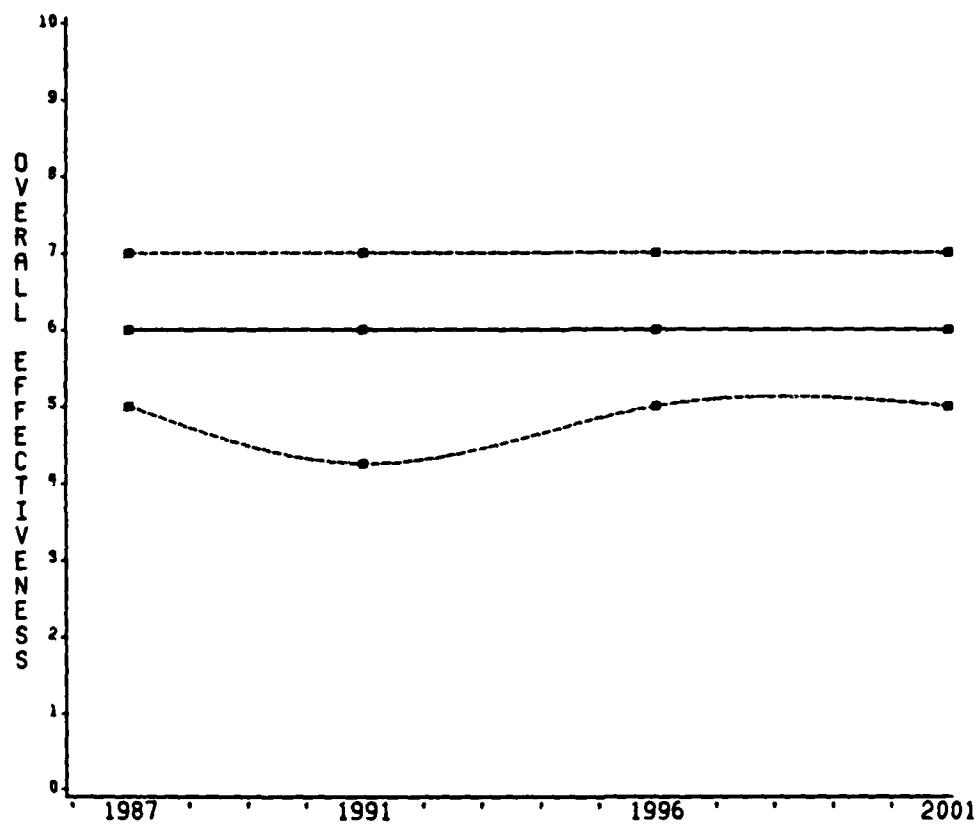
T8402 - ARMY RECRUIT EXPEND. AS % OF ARMY BUDGET



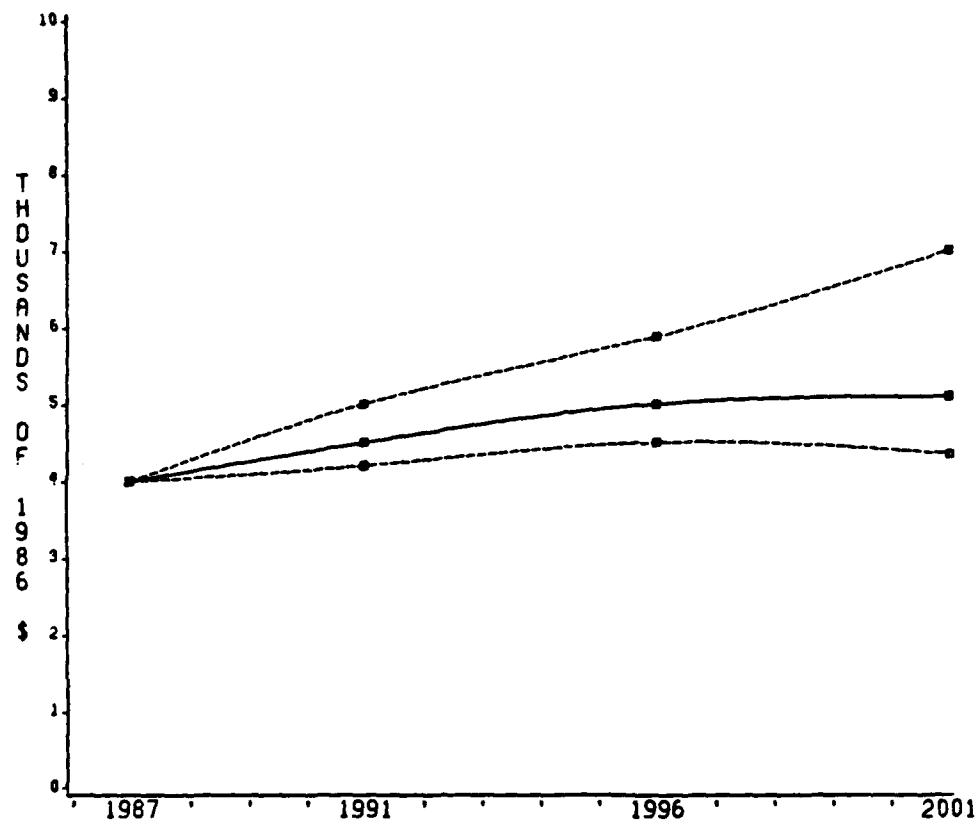
T8403 - ARMY ADVERTIS. EXPEN. AS % OF R. BUDGET



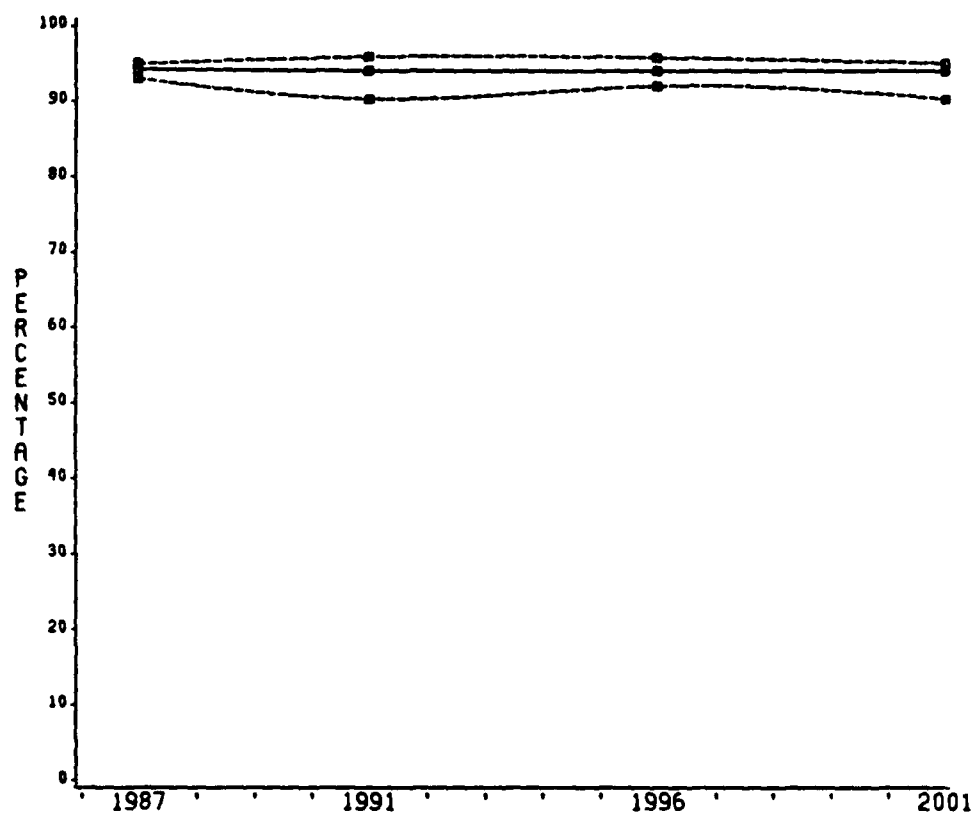
T8404 - EFFECTIVENESS OF ARMY RECRUIT. ADVERTIS



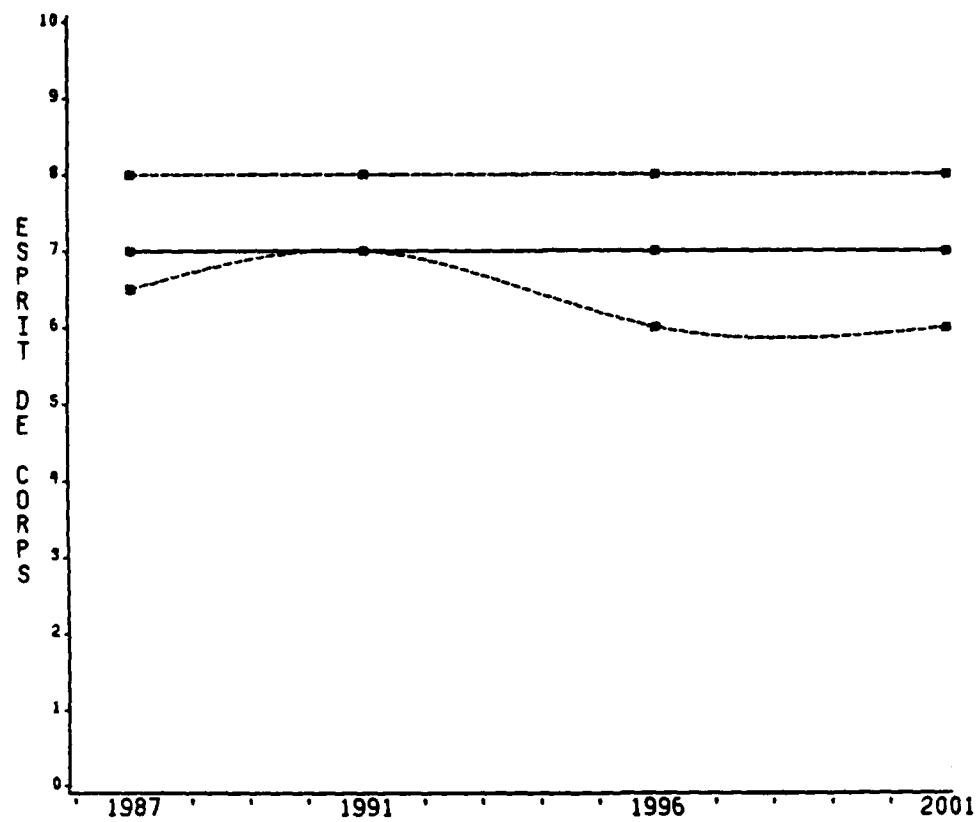
T8405 - RECRUIT. EXPEND.PER NEW ARMY RECRUIT



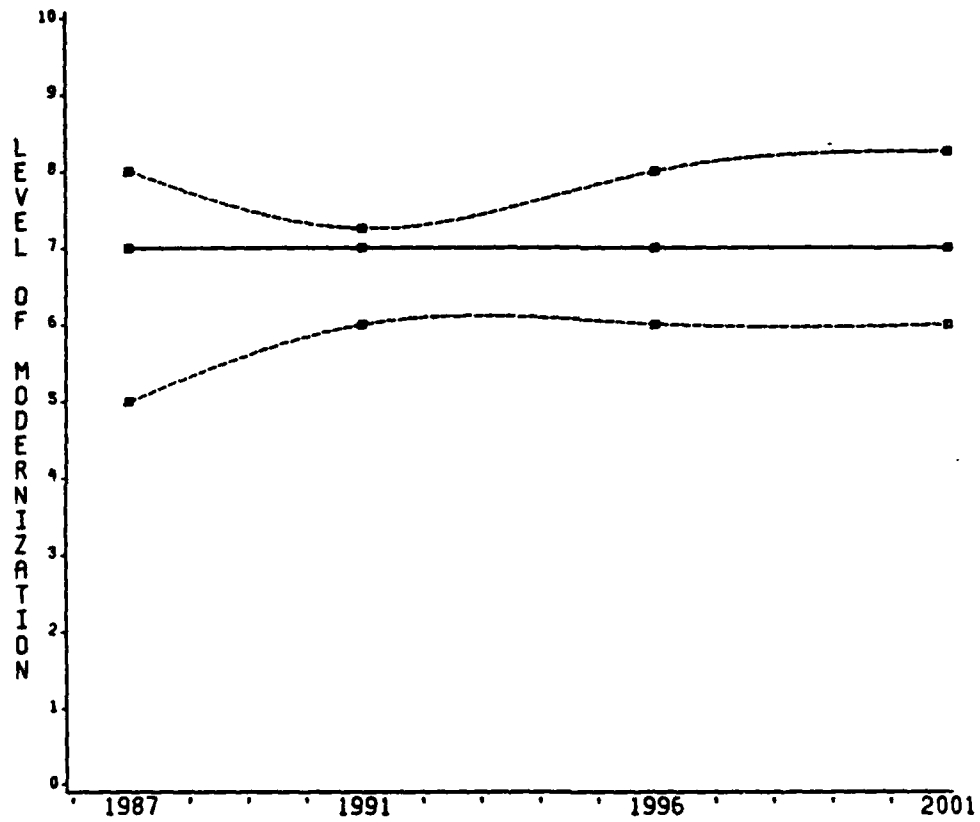
T8406 - E-1 PAY AS % OF CIVILIAN PAY



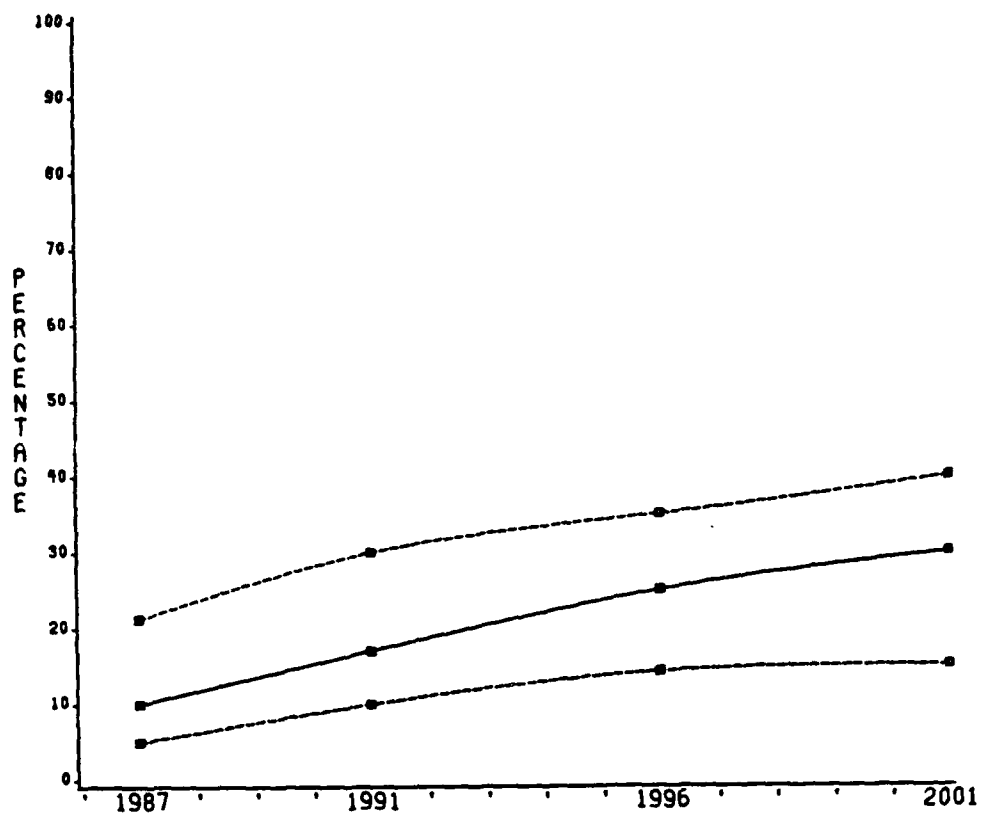
T8407 - LEVEL OF ARMY ESPRIT DE CORPS



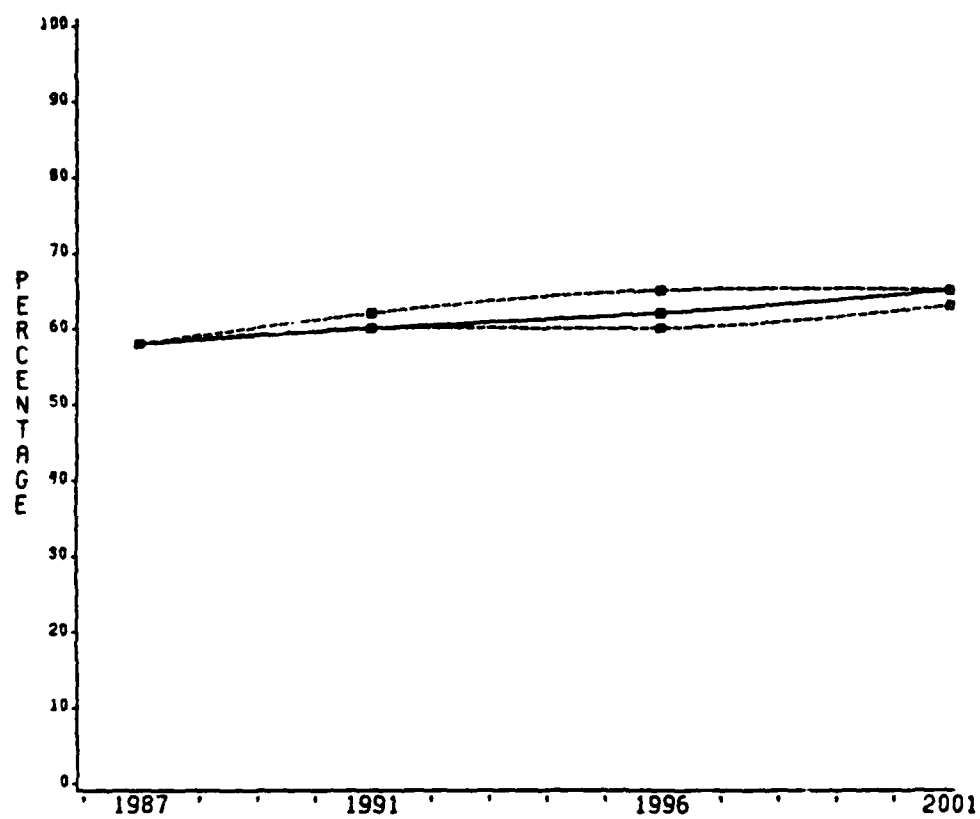
T8408 - MODERNIZATION OF ARMY MOBILITY & WEAPONS



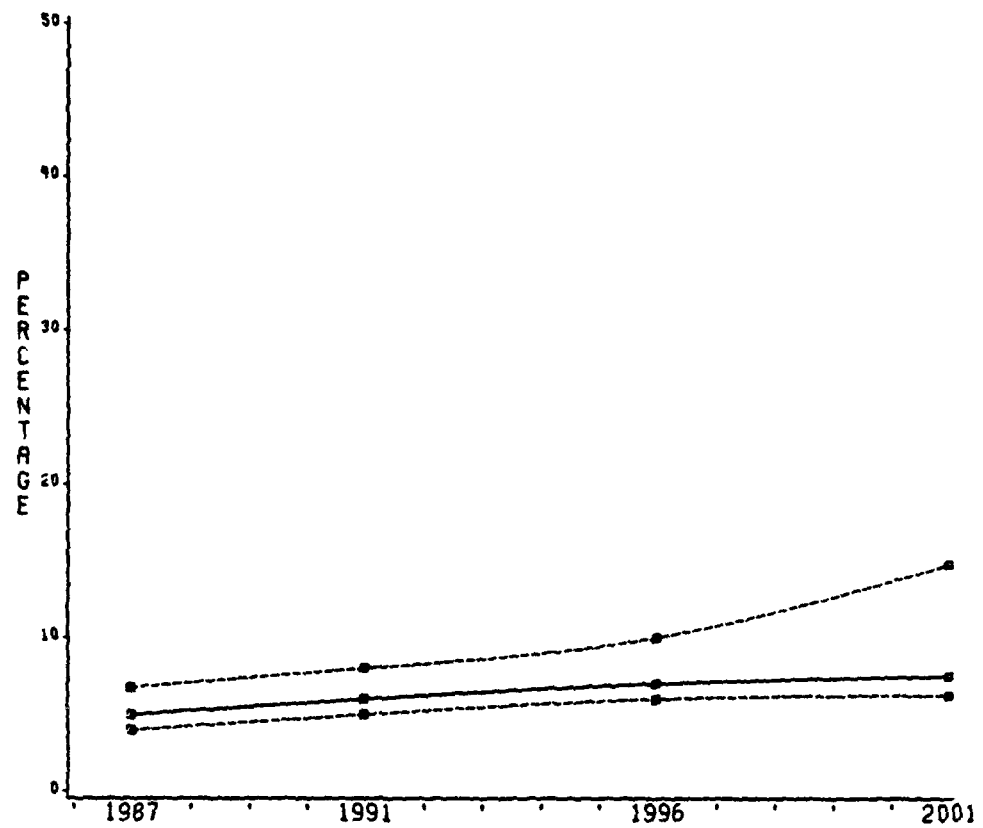
T8409 - % ARMY ENLISTED JOBS REQUIRING COMPUTER



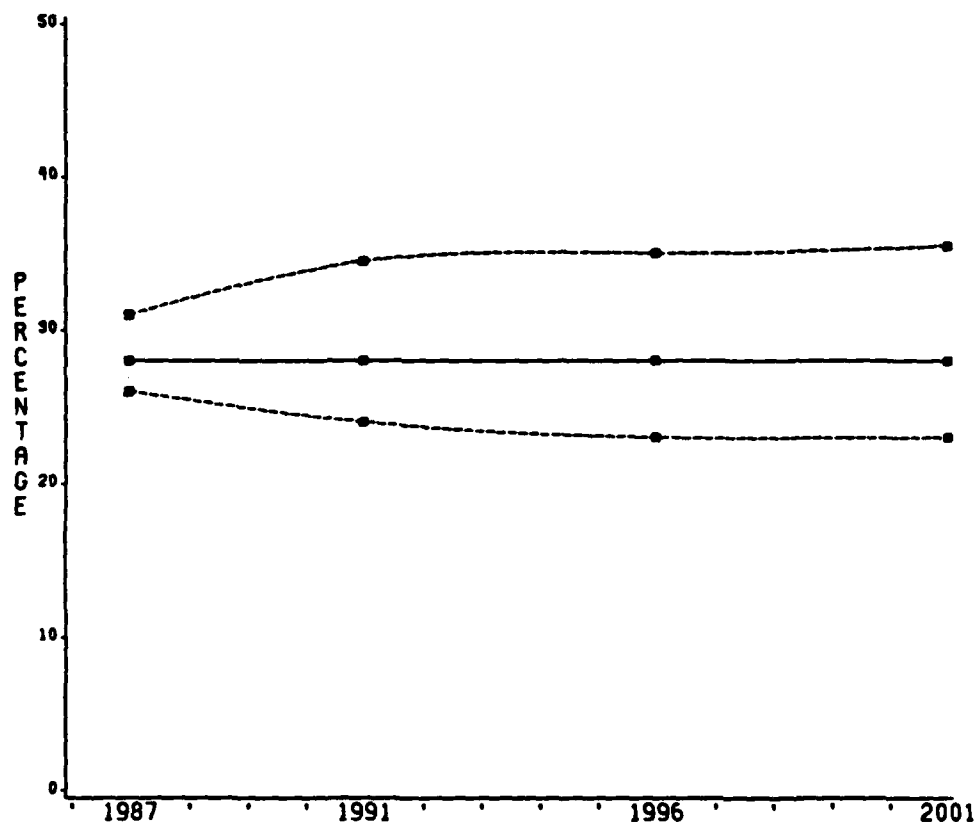
T8410 - NG AS % OF ACTIVE ARMY TROOPS



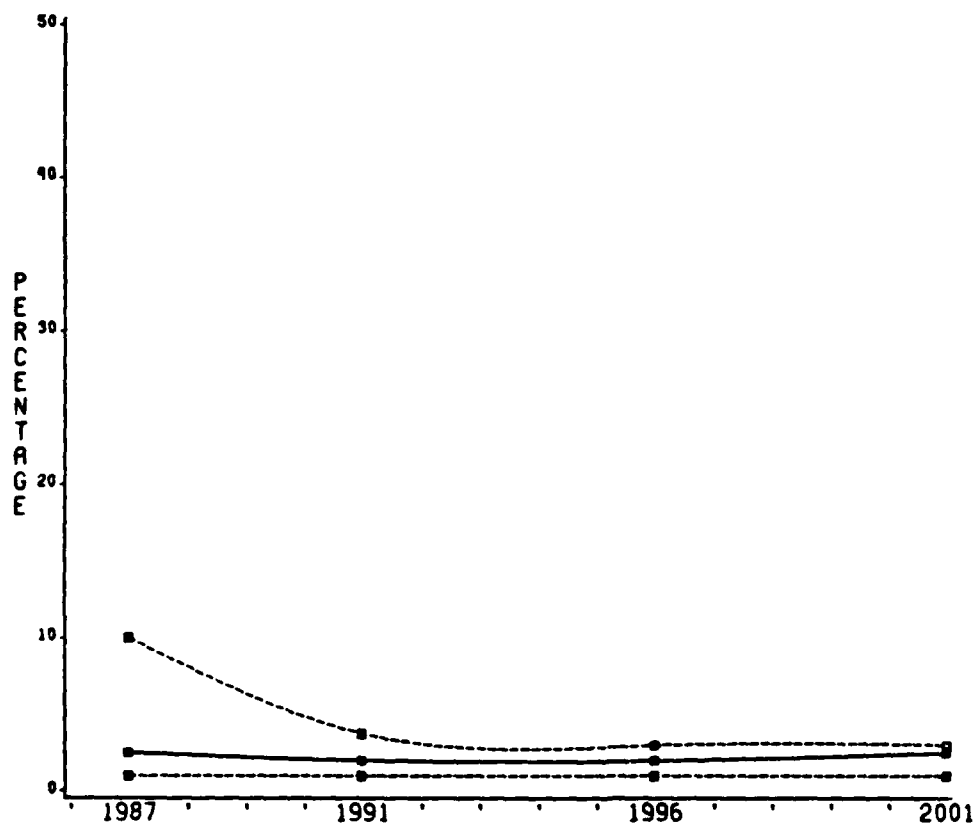
T8411 - HISPANICS AS % OF ACTIVE ARMY



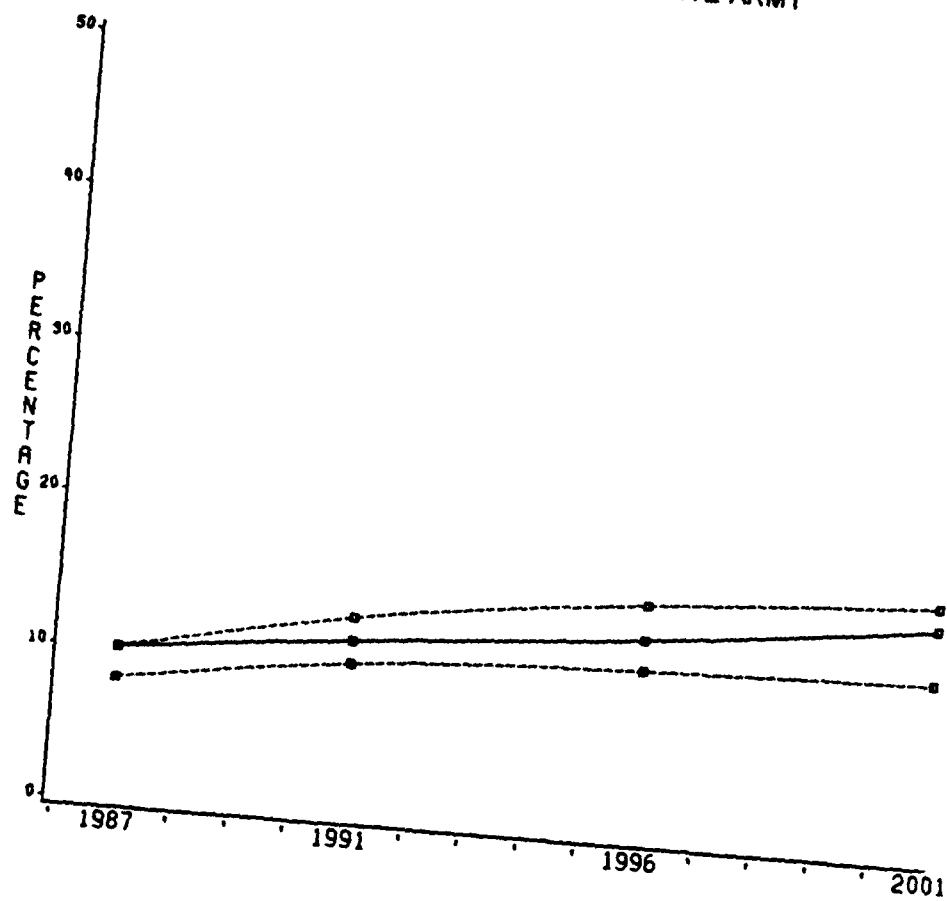
T8412 - BLACKS AS % OF ACTIVE ARMY



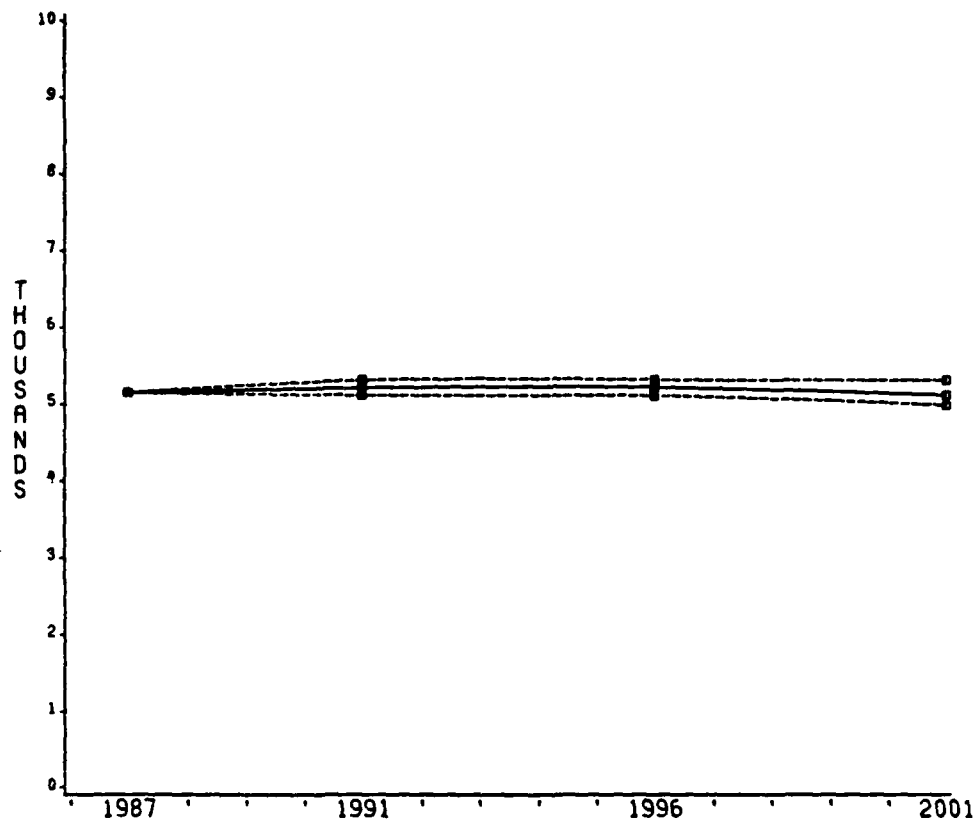
T8413 - ASIAN-AMERICANS AS % OF ACTIVE ARMY



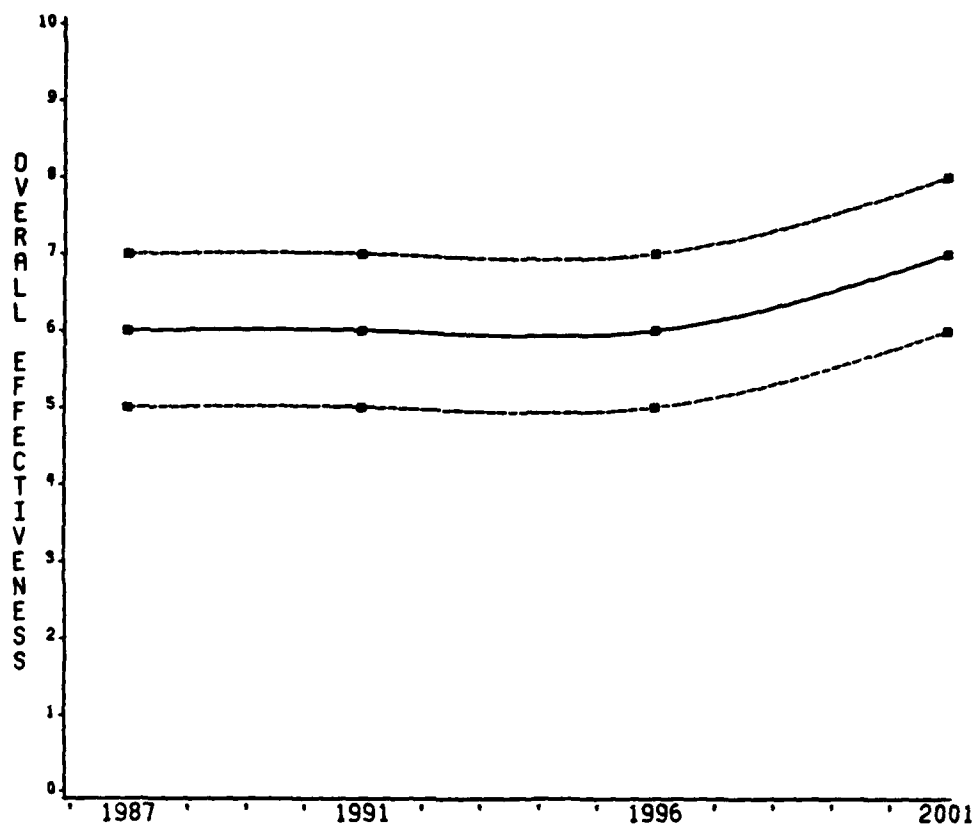
T8414 - WOMEN AS % OF ACTIVE ARMY



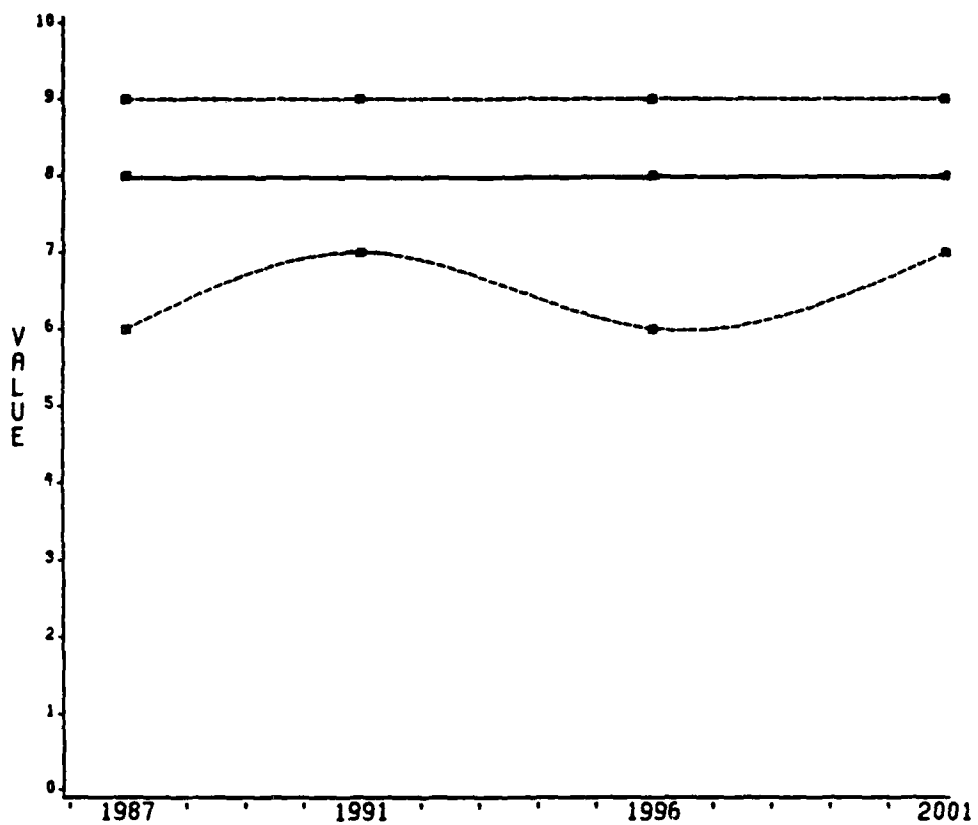
T8415 - # OF REGULAR ARMY MILITARY RECRUITERS



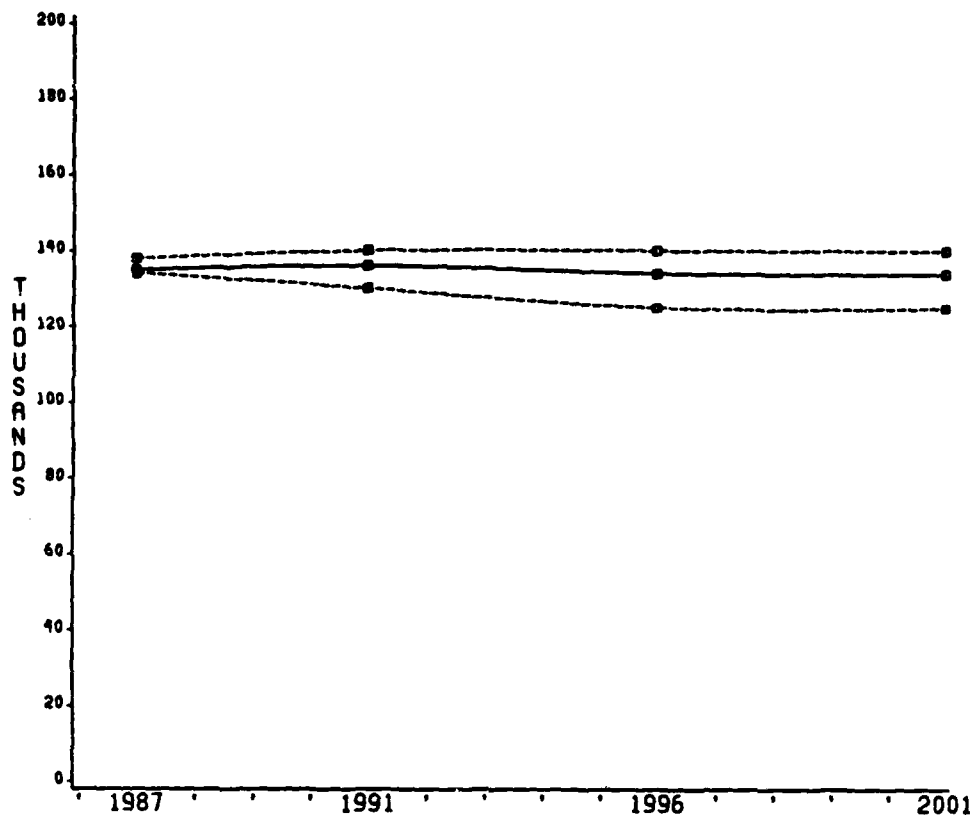
T8419 - EFFECTIVENESS OF TYPICAL ARMY RECRUITER



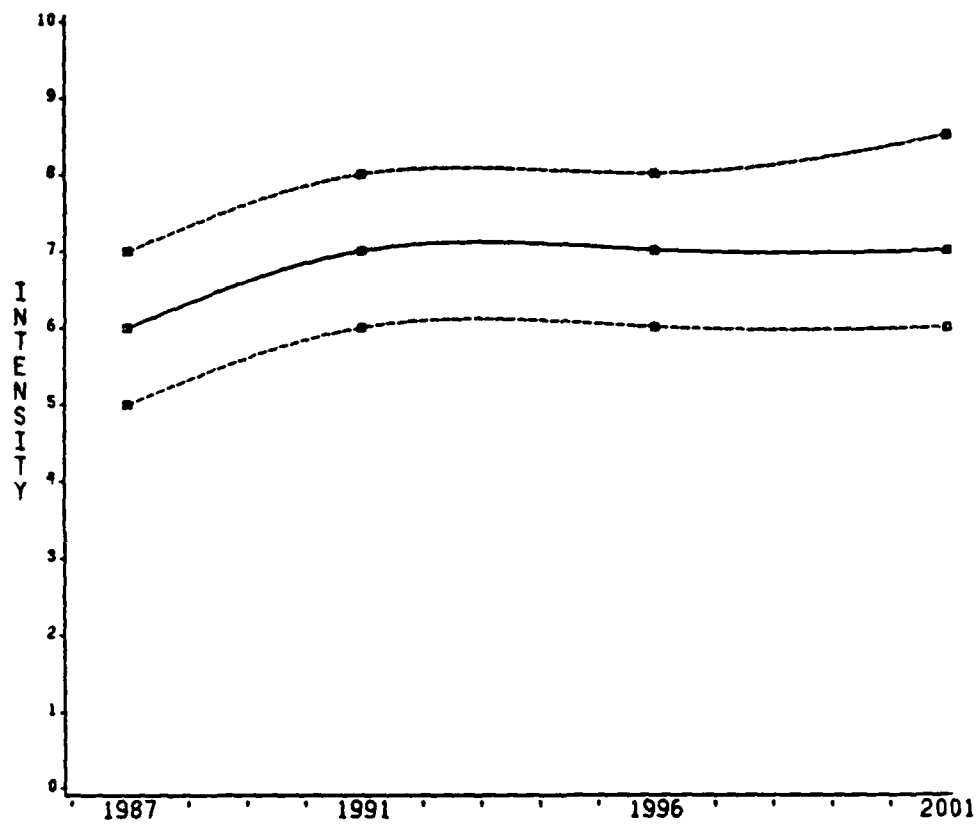
T8422 - VALUE OF ARMY EDUC BENEFITS TO ENLIST



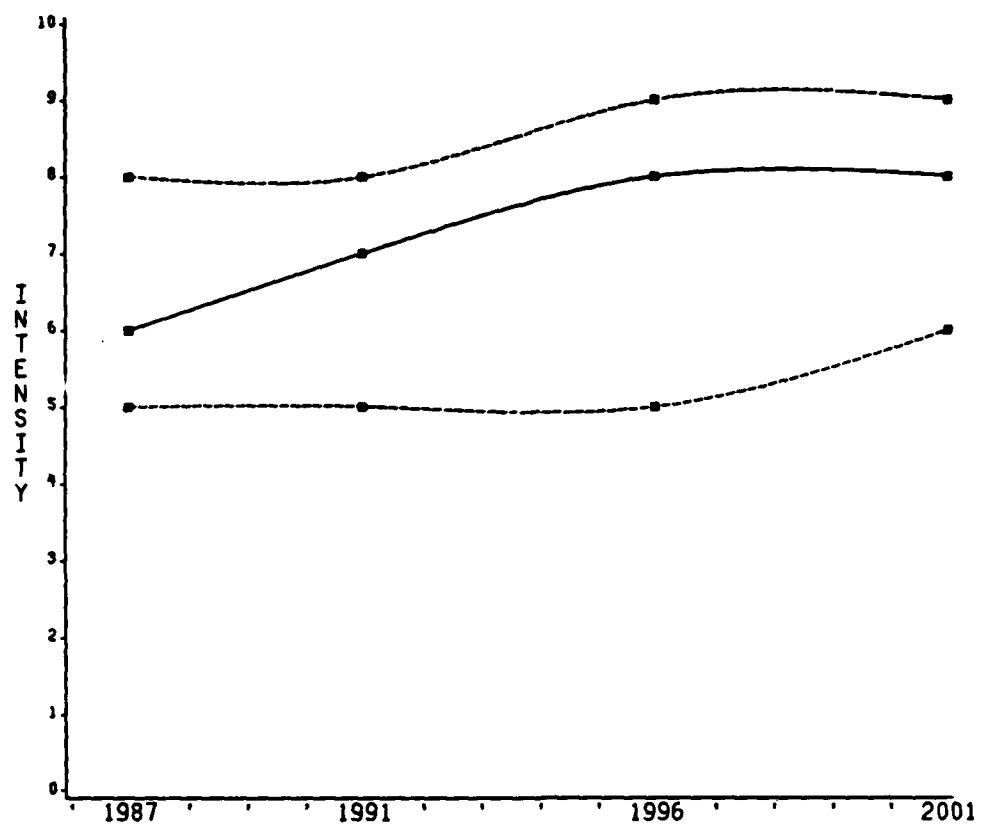
T8423 - RECRUITING CONTRACT MISSION FOR REG ARMY



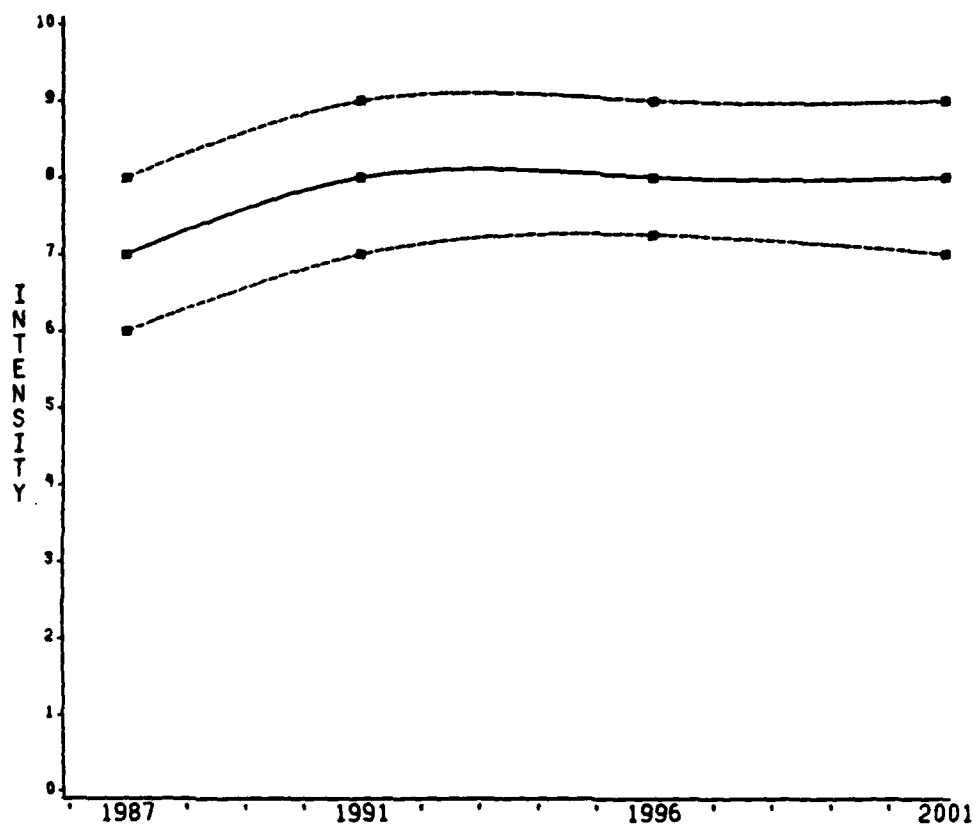
T8424 - COMPETITION FROM PRIVATE SEC FOR HS GRAD



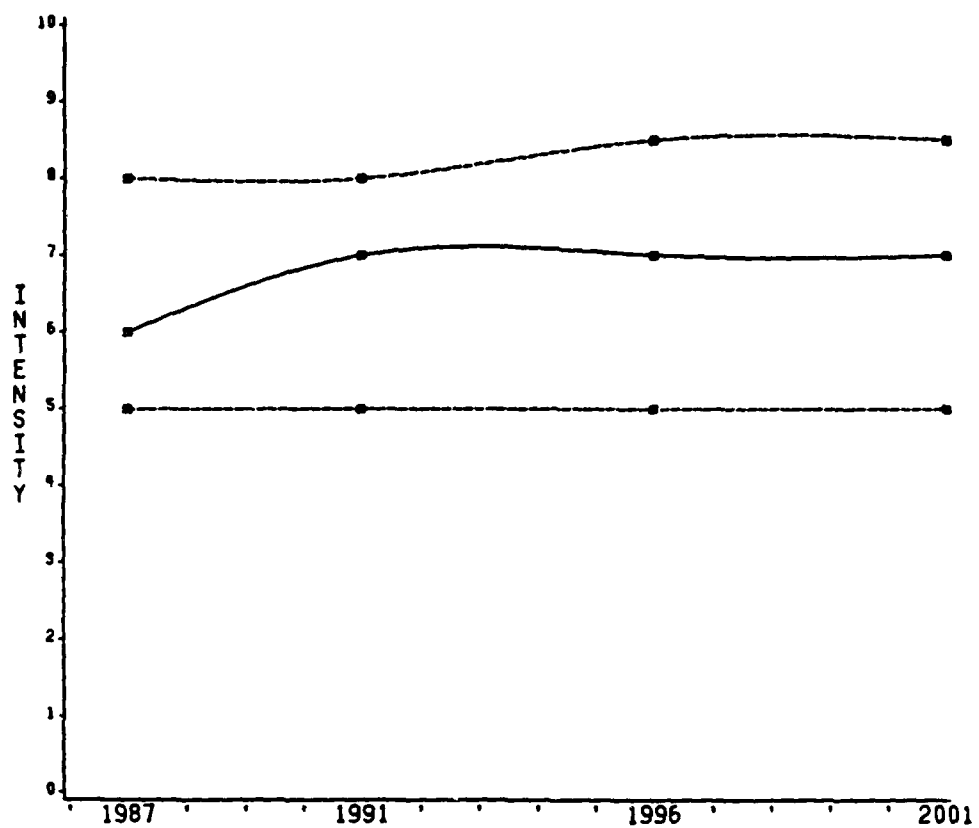
T8425 - COMP FROM PRIVATE SEC FOR COLLEGE GRADS



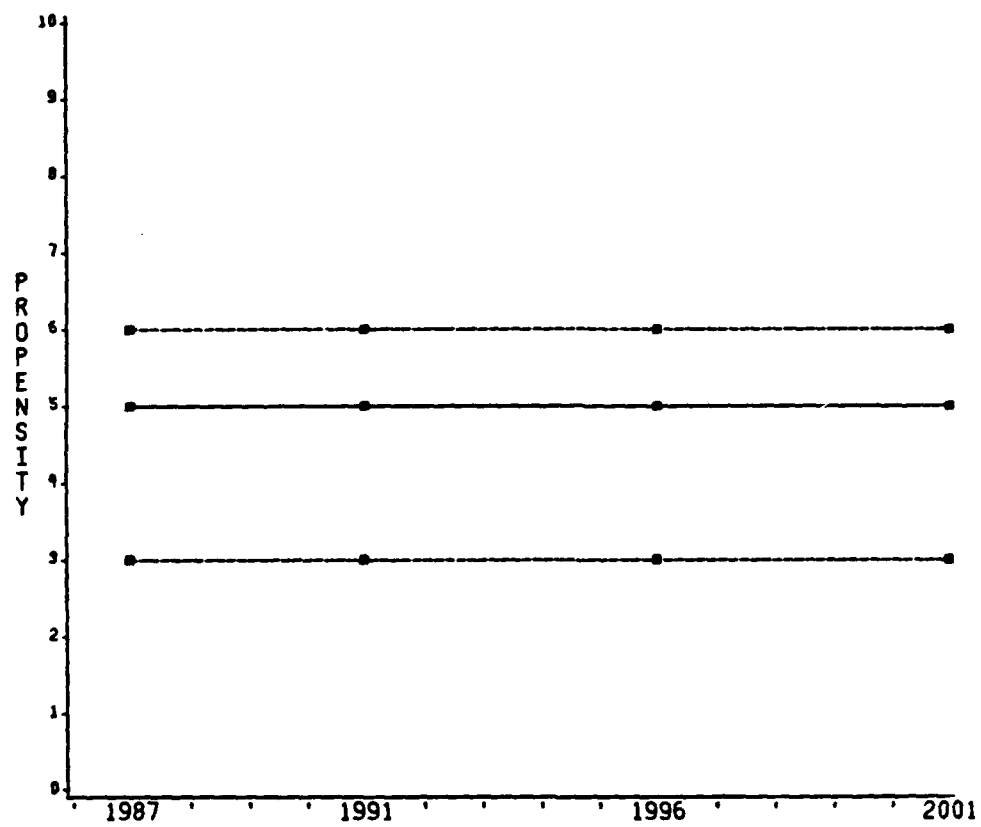
T8426 - COMP FROM OTHER SERVICES FOR HS GRADS



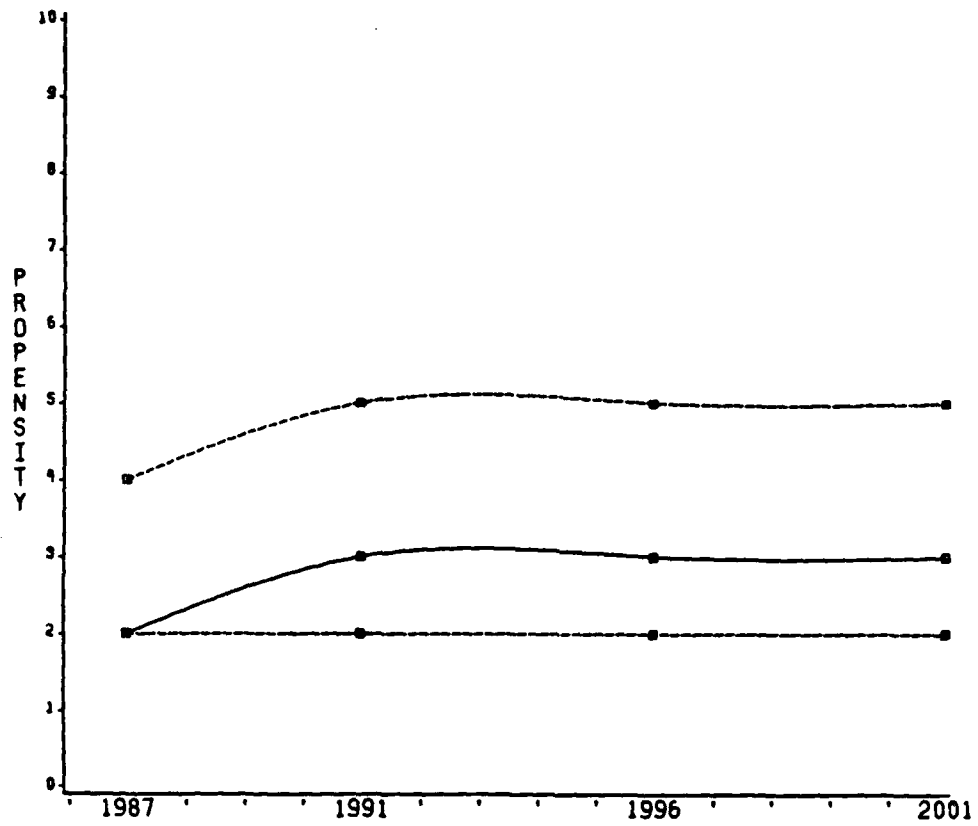
T8427 - COMP FROM OTHER SERVICES FOR COL GRADS



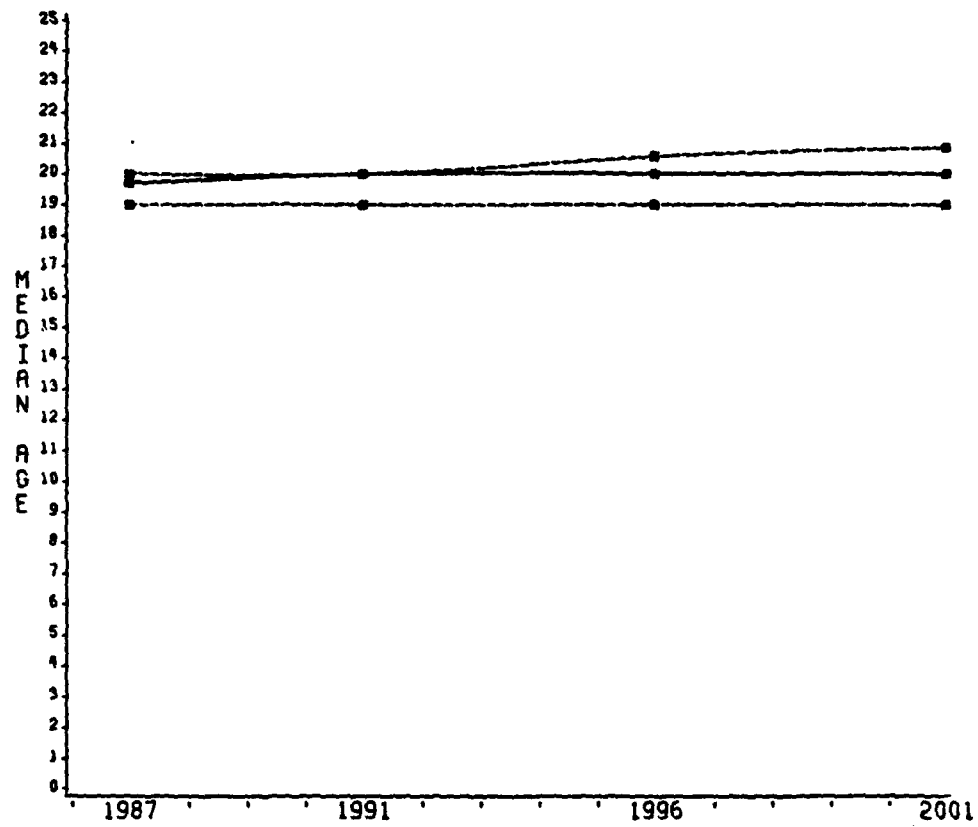
T8428 - PROPENSITY TO ENLIST IN ARMY FOR MALES



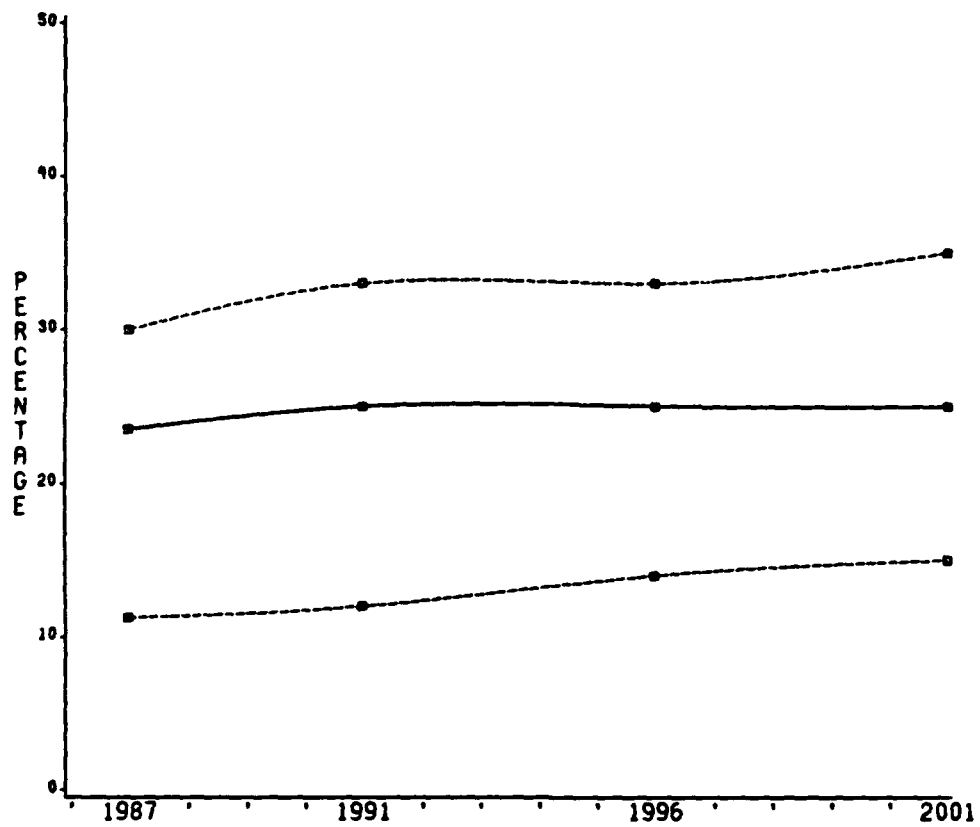
T8429 - PROPENSITY TO ENLIST IN ARMY FOR FEMALES



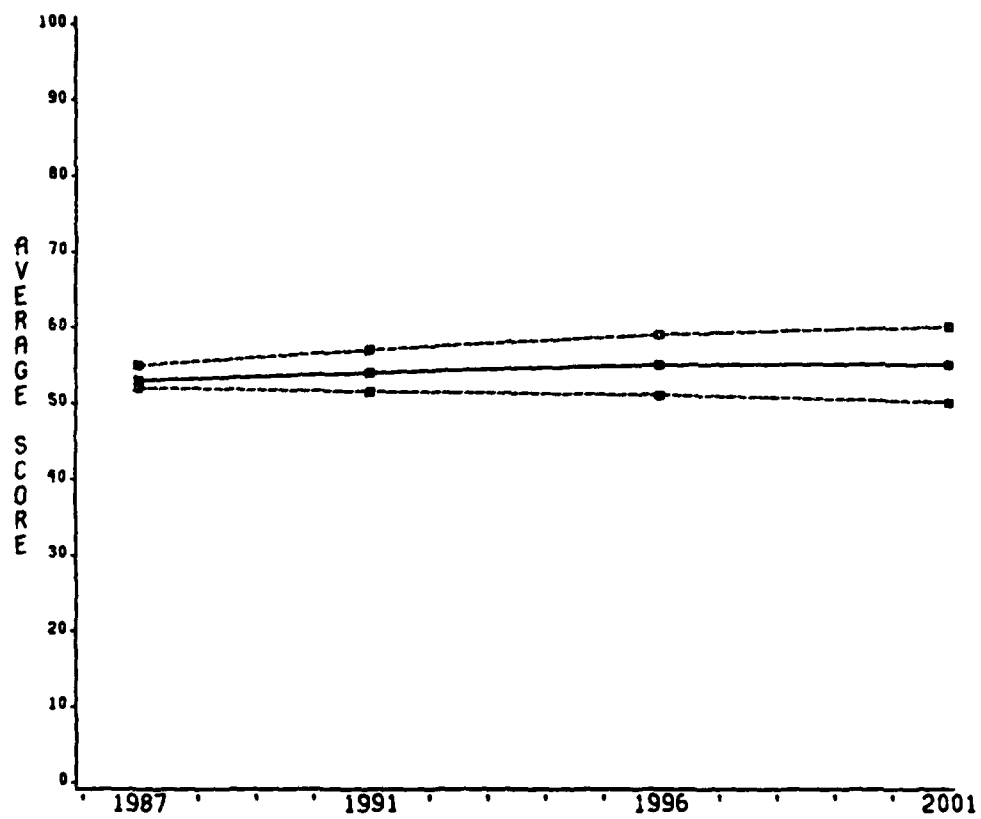
T8430 - MEDIAN AGE OF NPS ARMY RECRUITS



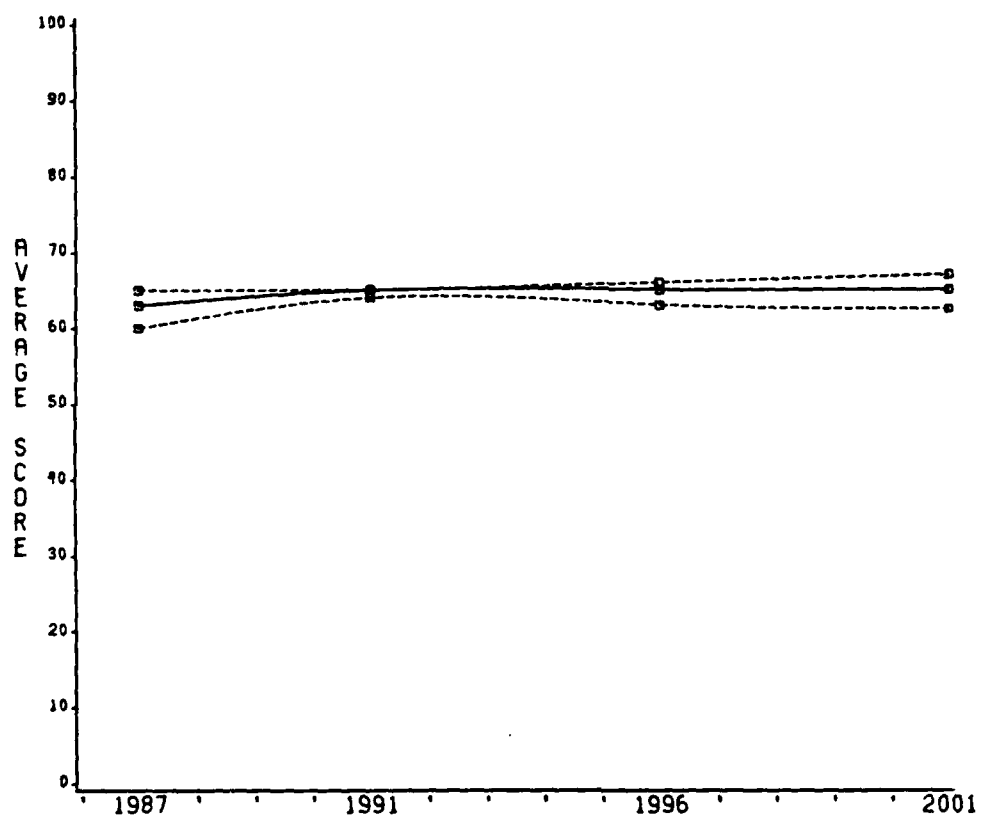
T8431 - % OF NPS ARMY RECRUITS OVER 21



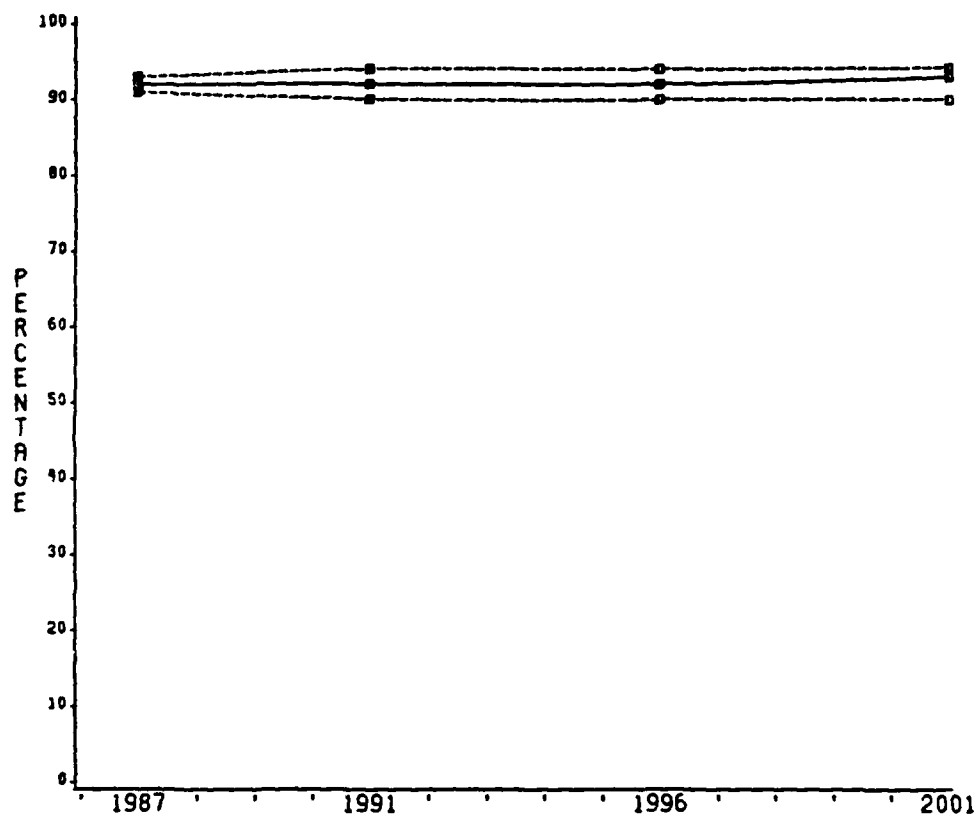
T8432 - AVG AFQT SCORE OF ARMY RECRUITS



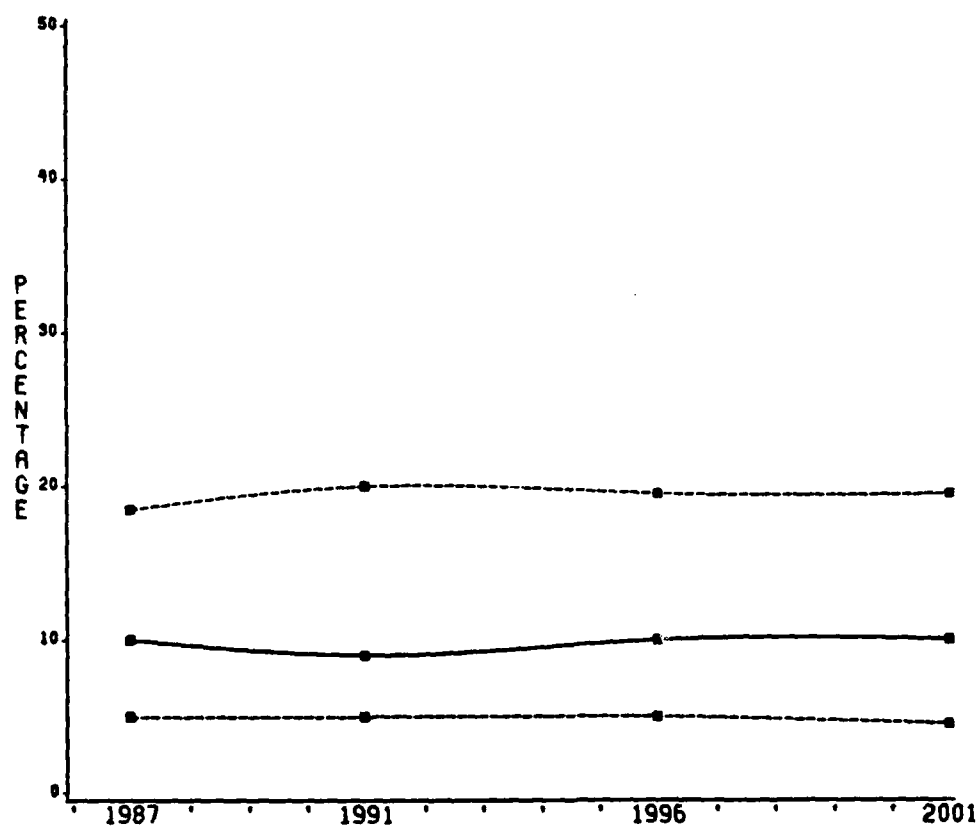
T8433 - AVG AFQT OF TSC I, II, IIIA RECRUITS



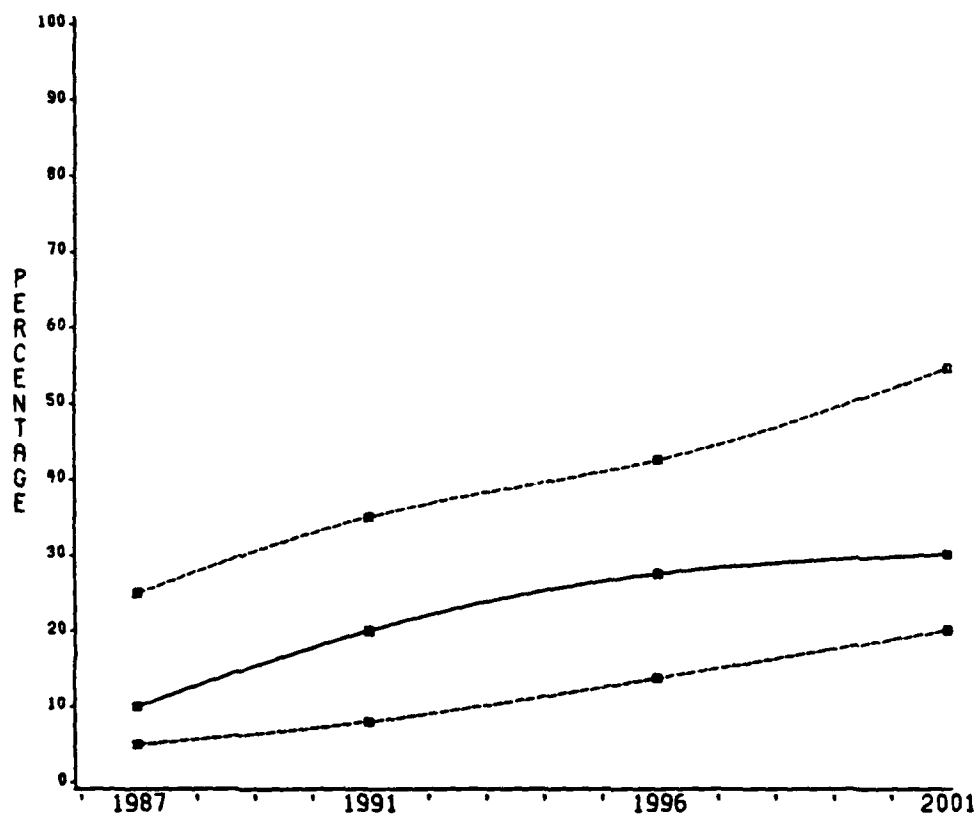
T8434 - % OF ARMY RECRUITS WHO ARE HS GRADS



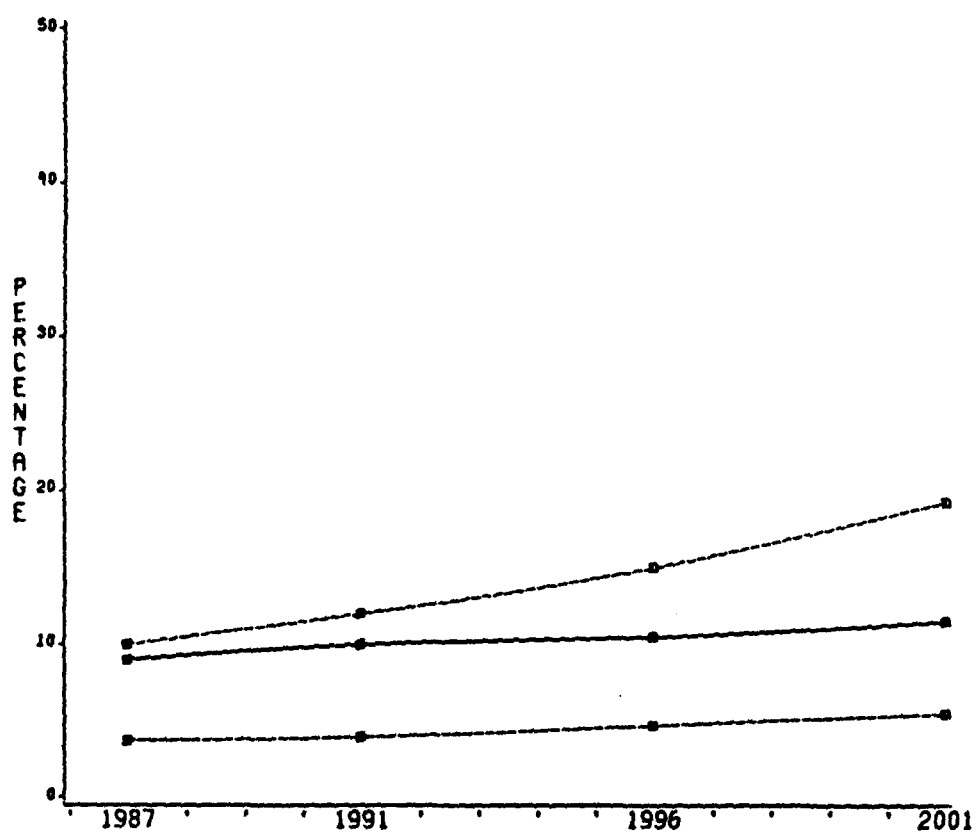
T8435 - % OF ARMY RECRUITS=EDUCATIONAL DEFICIENT



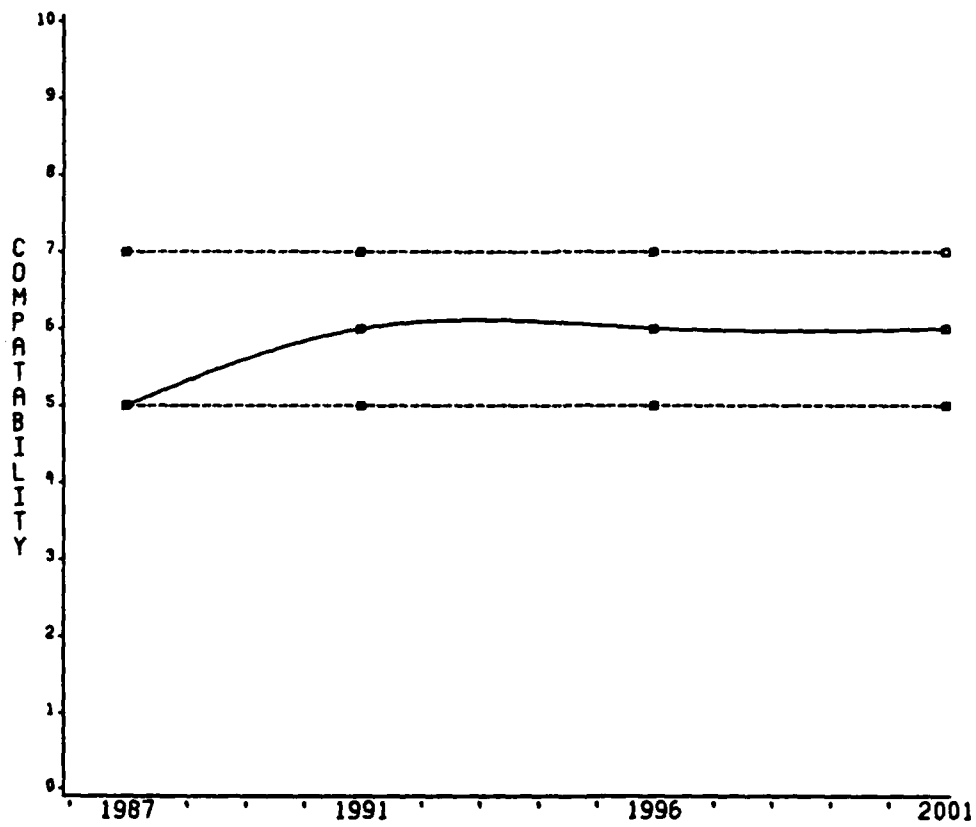
T8436 - % OF ARMY RECRUITS=COMPUTER LITERATE



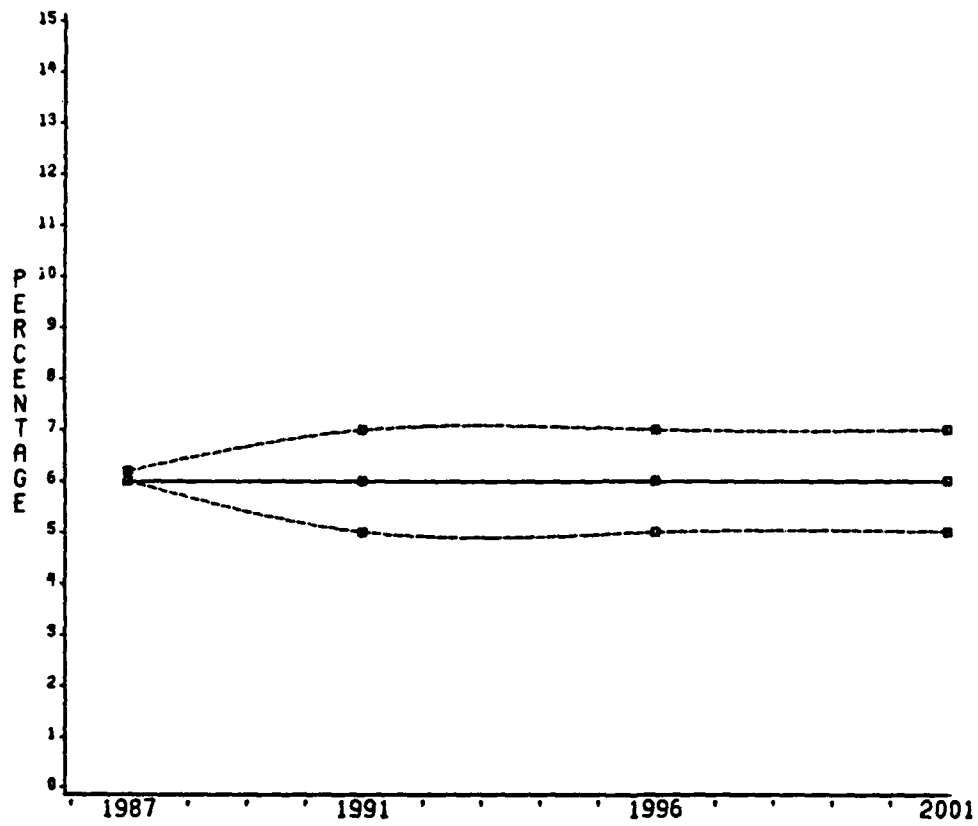
T8437 - % OF ARMY RECRUITS=ENGLISH 2ND LANGUAGE



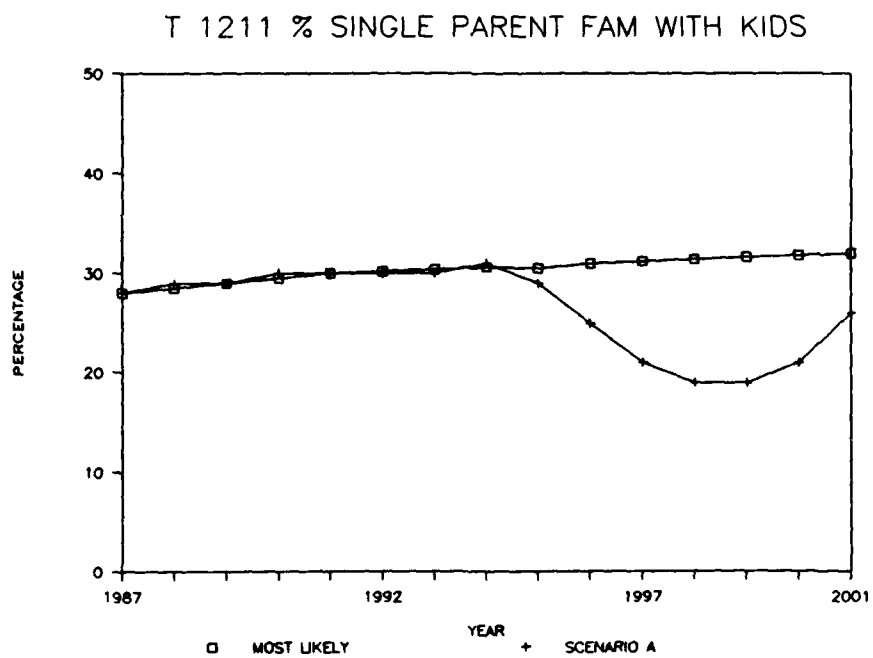
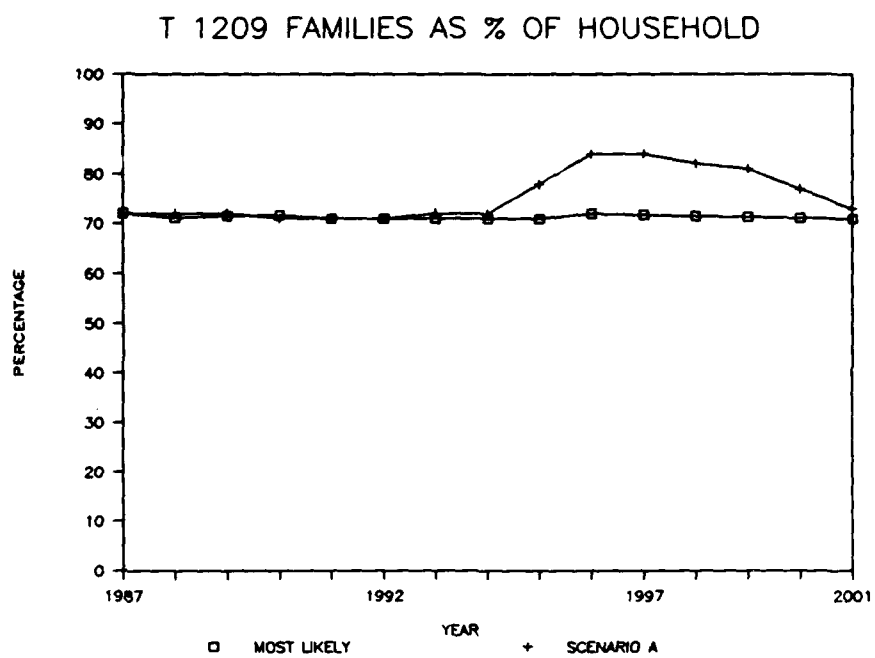
T8438 - COMPATIBILITY NPS RECRUITS & ARMY VALUES



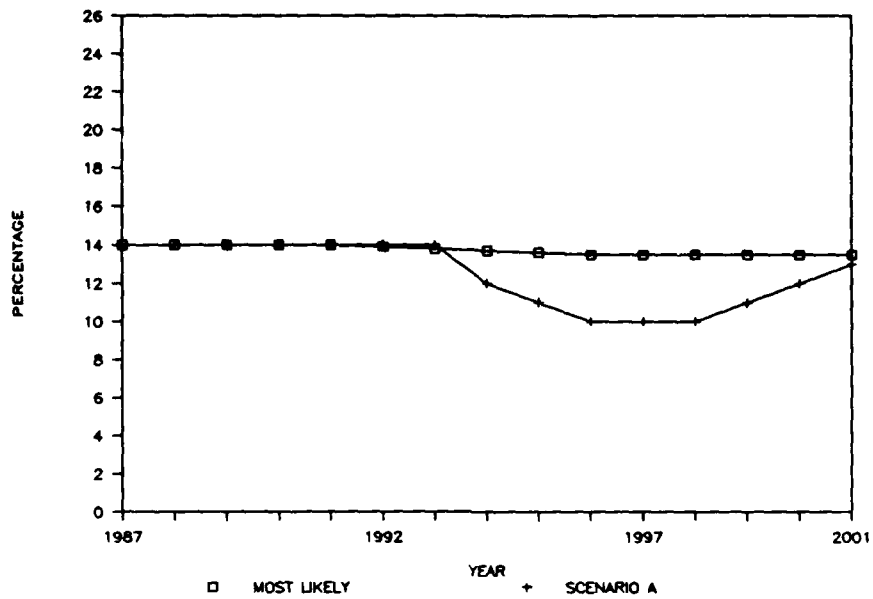
T8439 - DEP LOSS RATE-GSMA



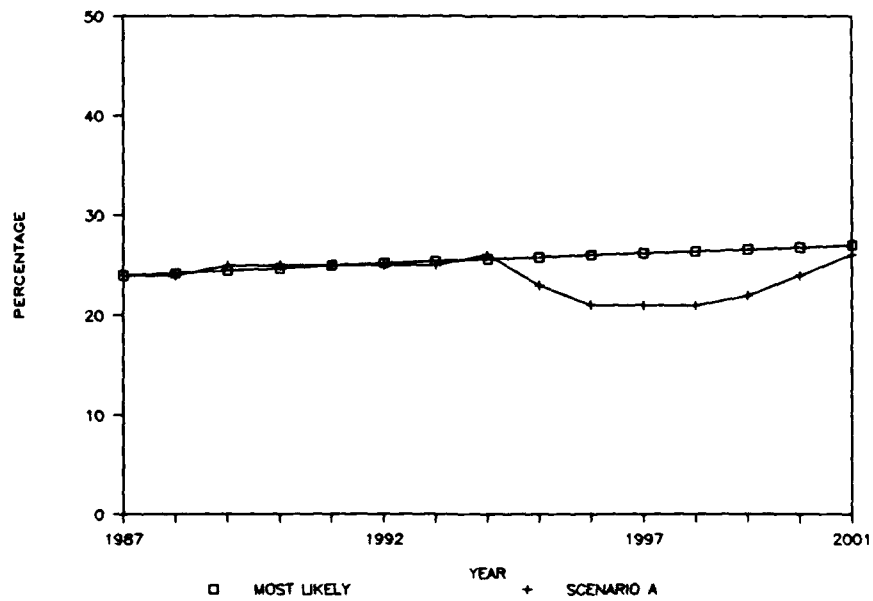
Scenario A: Assertive America



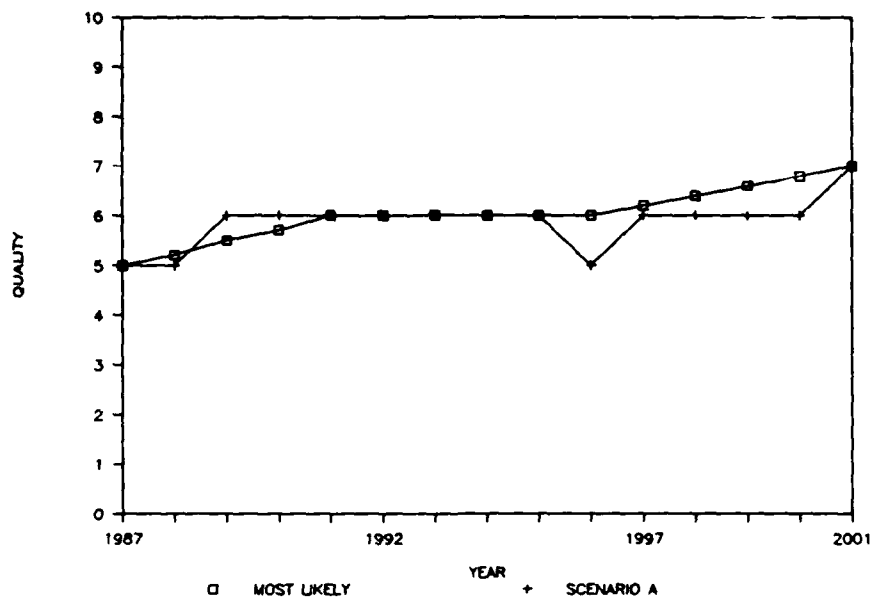
T 1212 BIRTHS TO 19 YRS % TOTAL



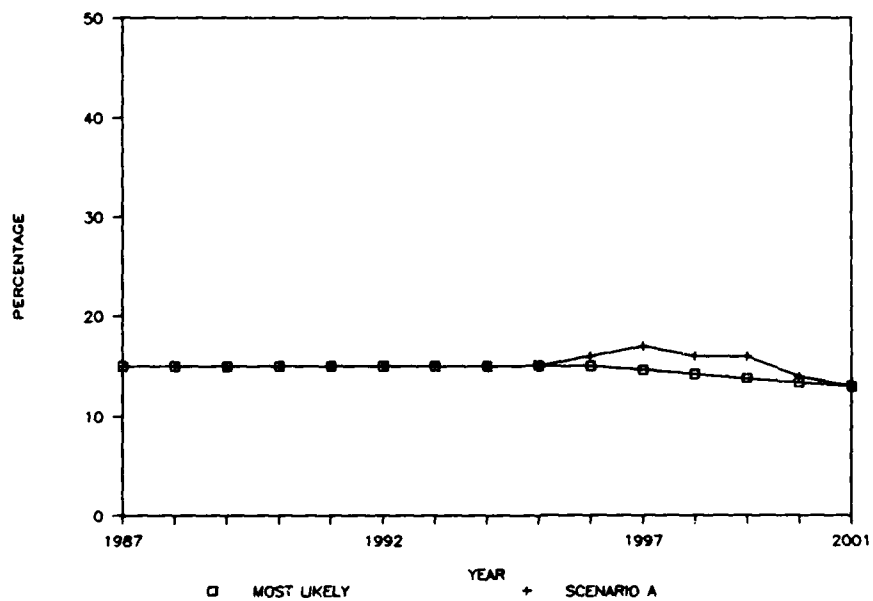
T 1213 BIRTHS TO UNDER 30 YRS % TOTAL



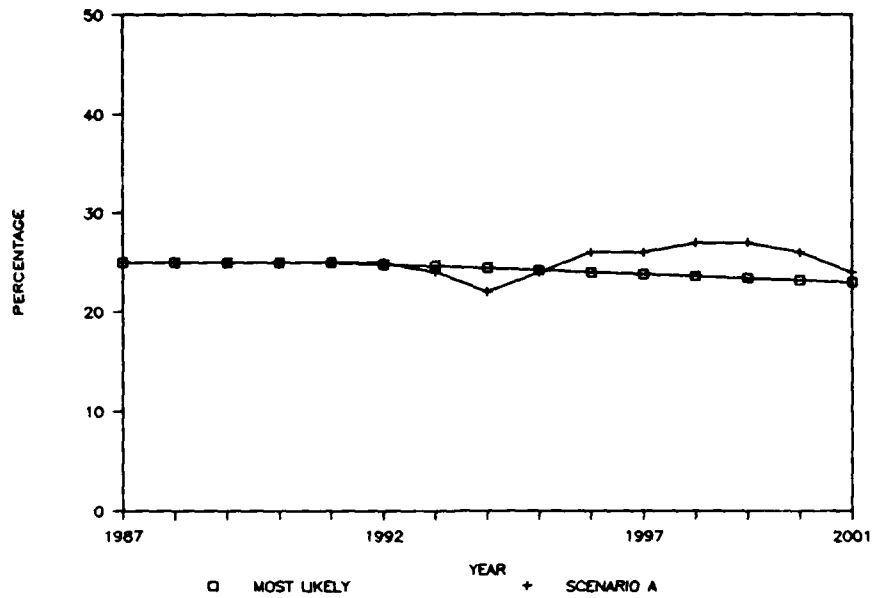
T 2201 QUALITY OF PUBLIC SCHOOL



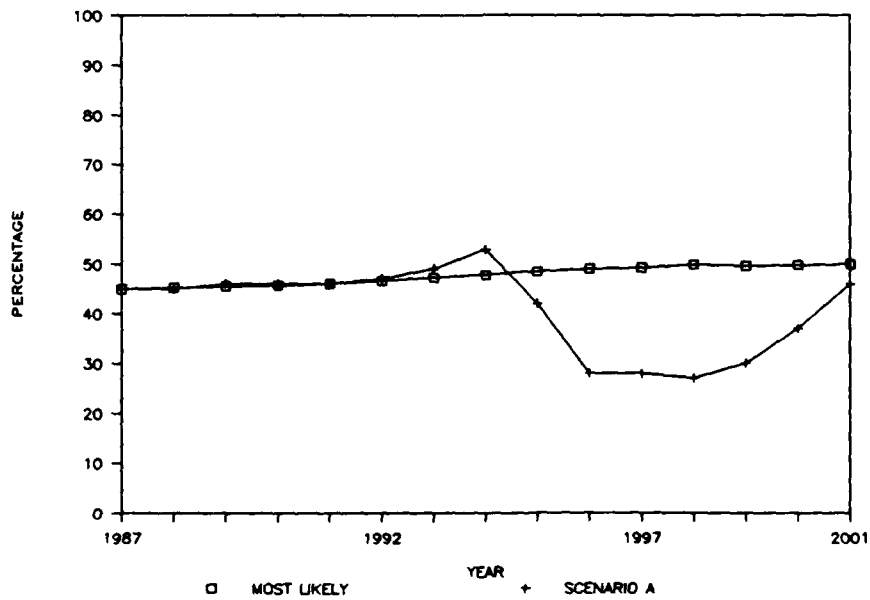
T 2202 % 17-21 WHO ARE ILLITERATE



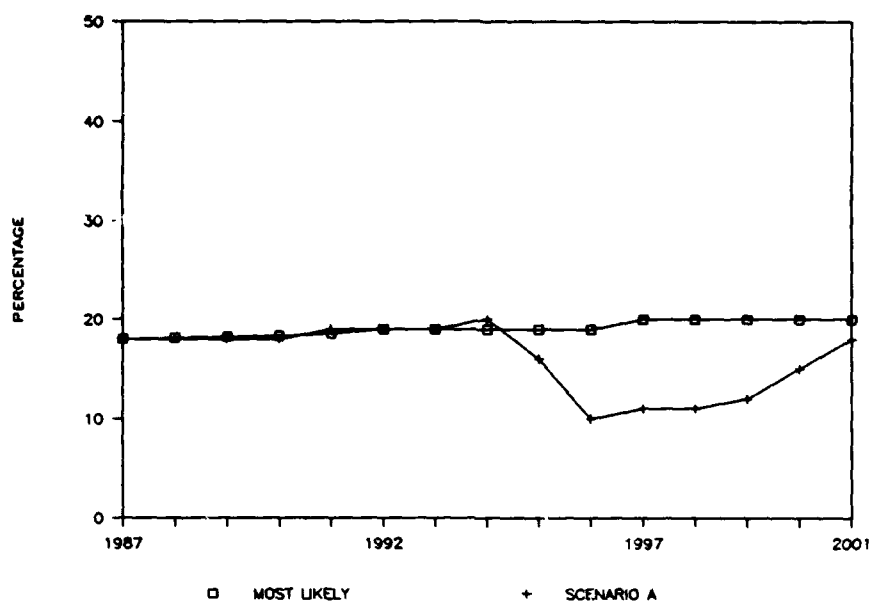
T 2203 % YOUTHS NOT FINISH HS



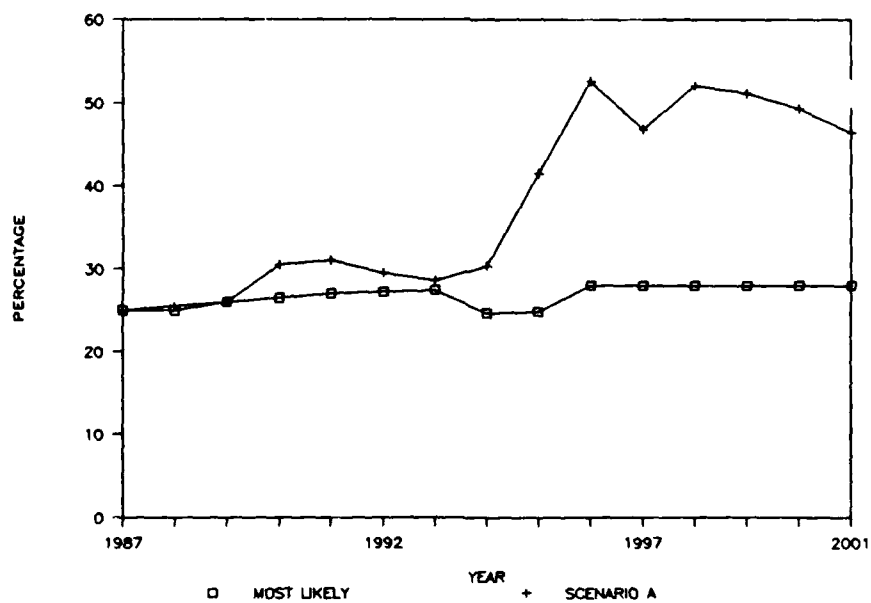
T 2204 % HIGH SCHOOL GRDS ENTERING UNIV



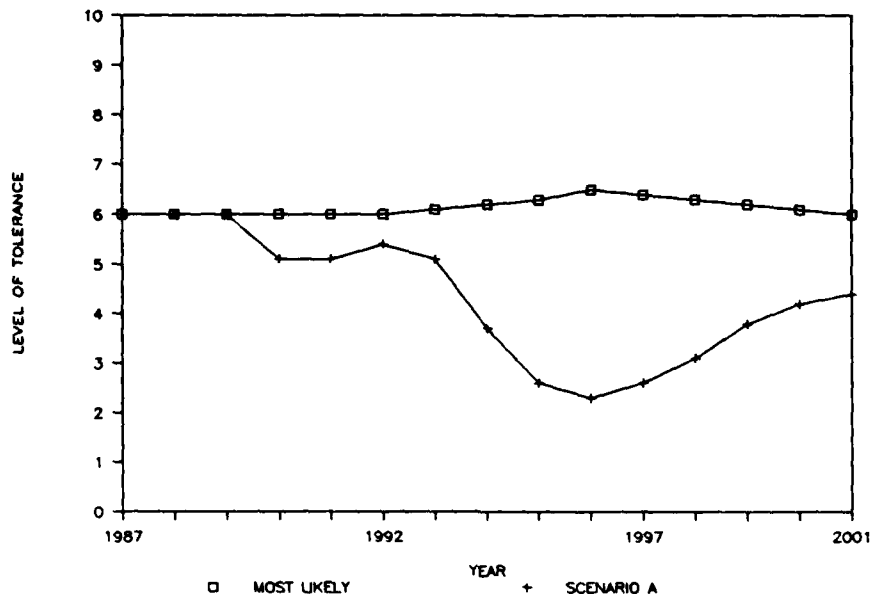
T 2205 % NPS MINORITY YOUTH TO COLLEGE



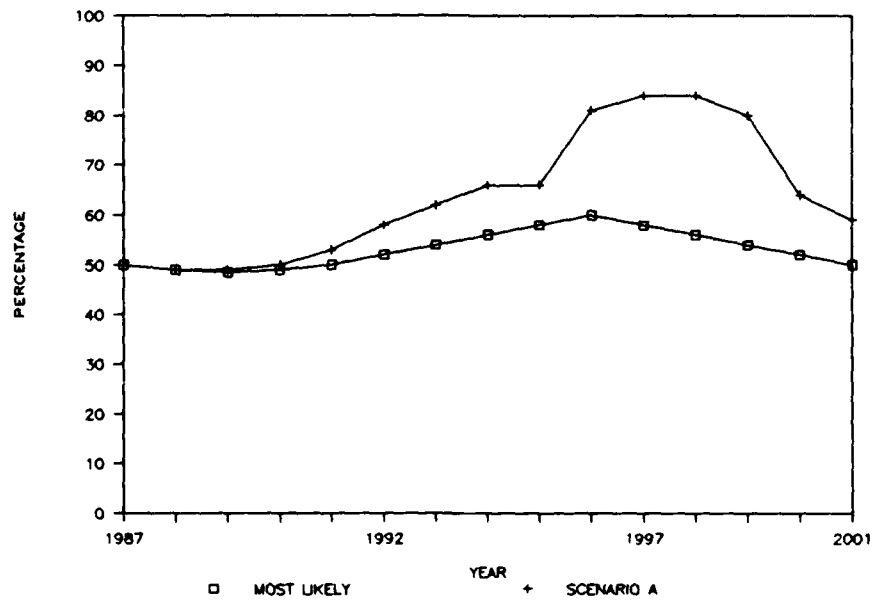
T 2209 % OF ADULTS ACCEPT TRAD VALUES



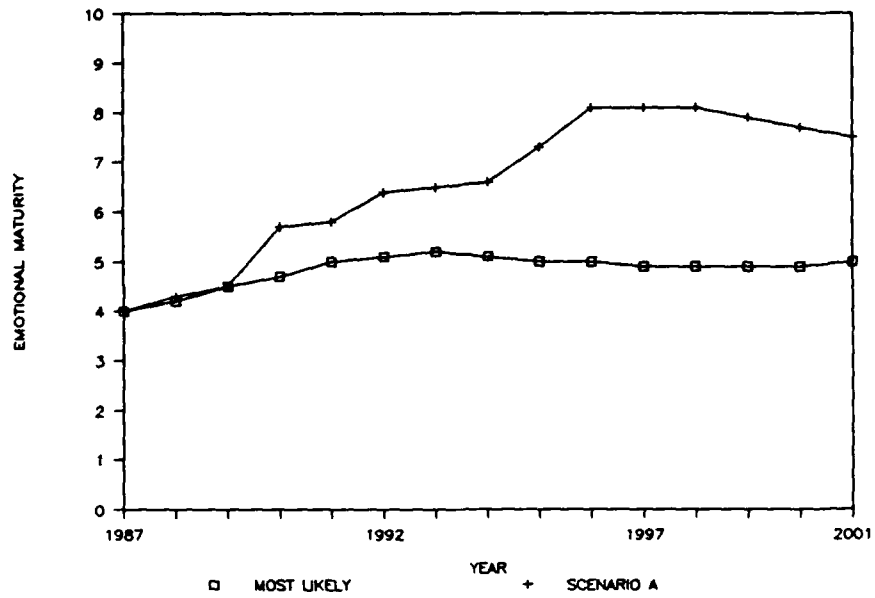
T 2210 PUBLIC OK OF LIFESTYLE DIVERSITY



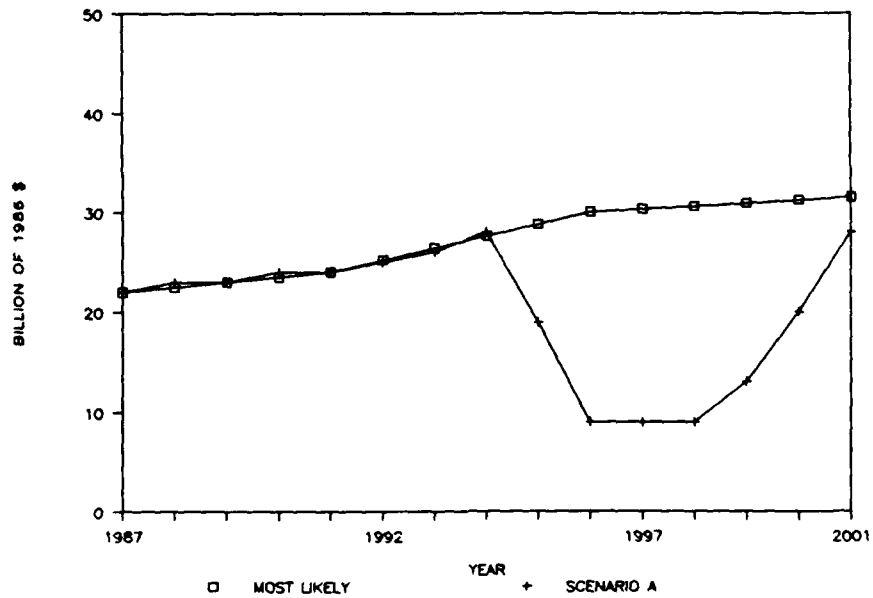
T 2211 % 17-21 ARE STRONGLY PATRIOTIC



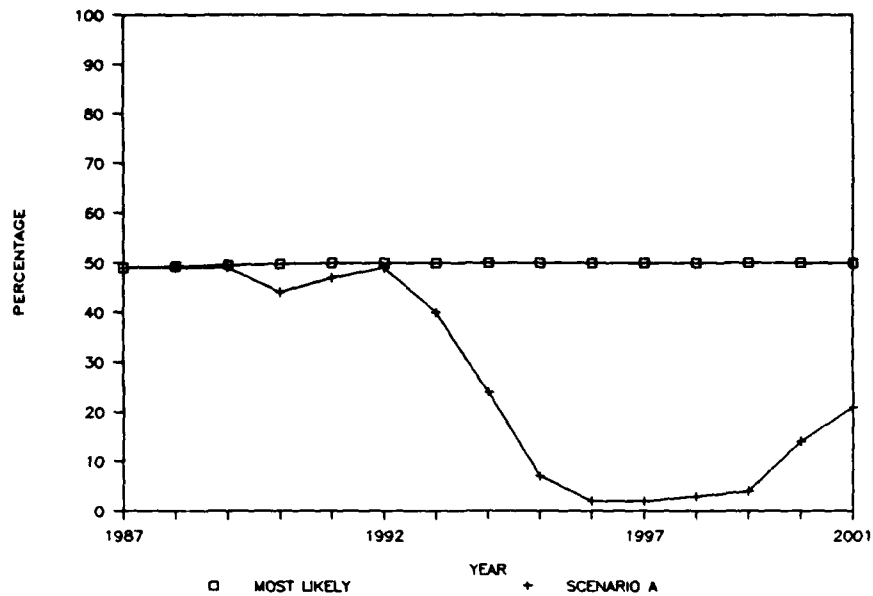
T 2212 EMOTIONAL MATURITY OF 16 YRS OLD



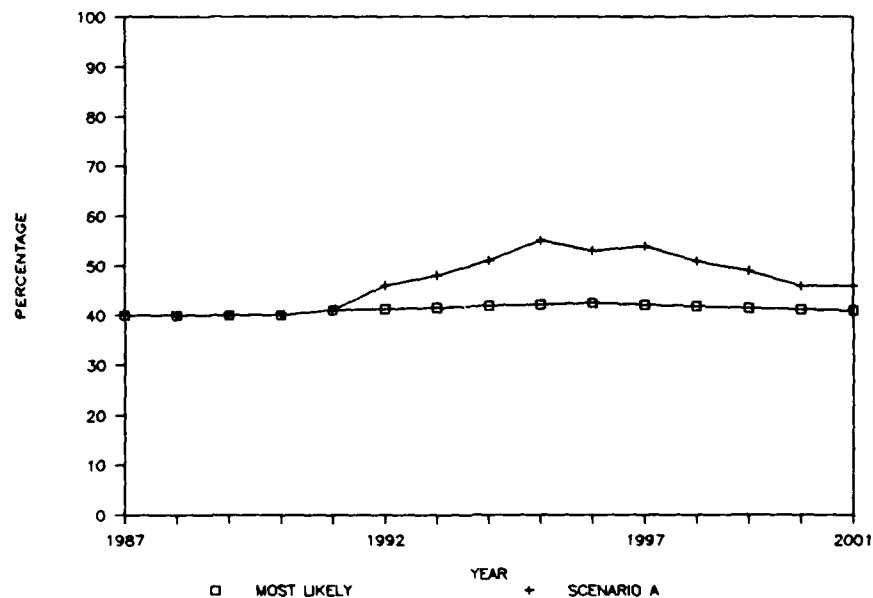
T 2215 PRIVATE CORP \$ FOR TRAINING



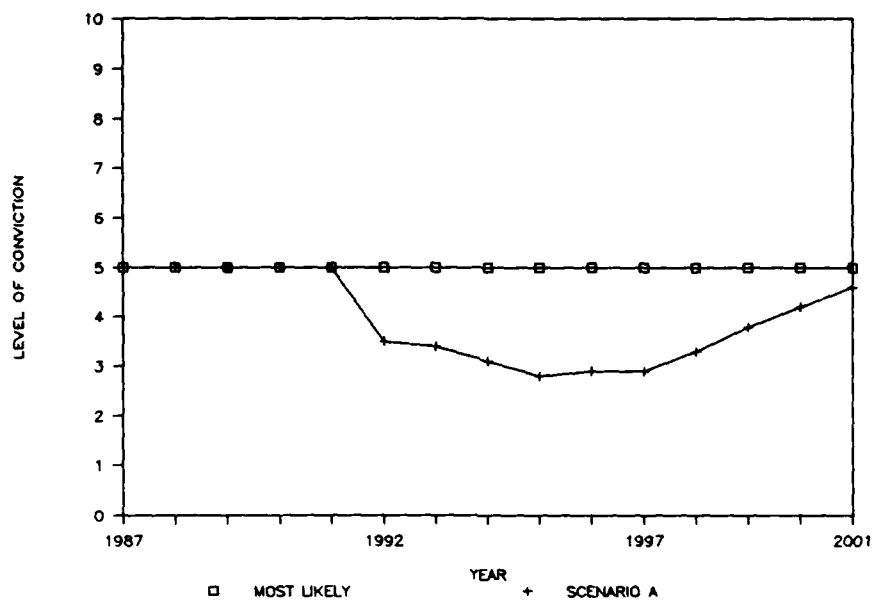
T 2216 % POP OPTIMISTIC NEXT 5 YRS



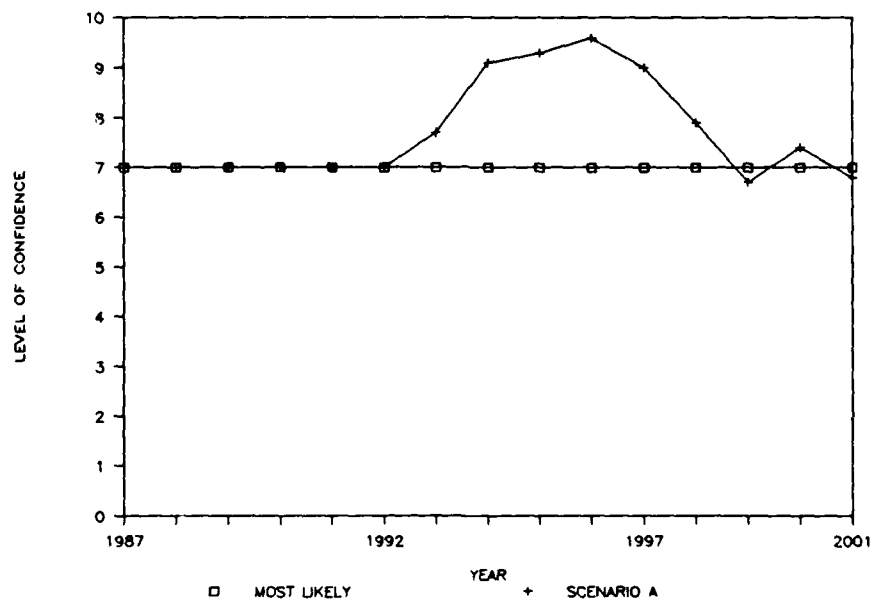
T 2217 US HS SR EXPECTING NUKE WAR



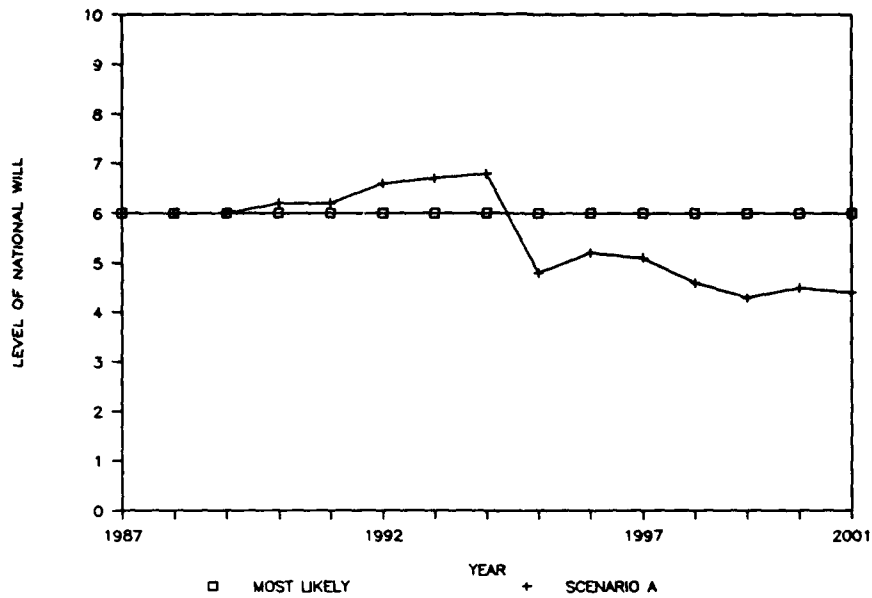
T 2220 PUBLIC VIEW OF NUKE STABILITY



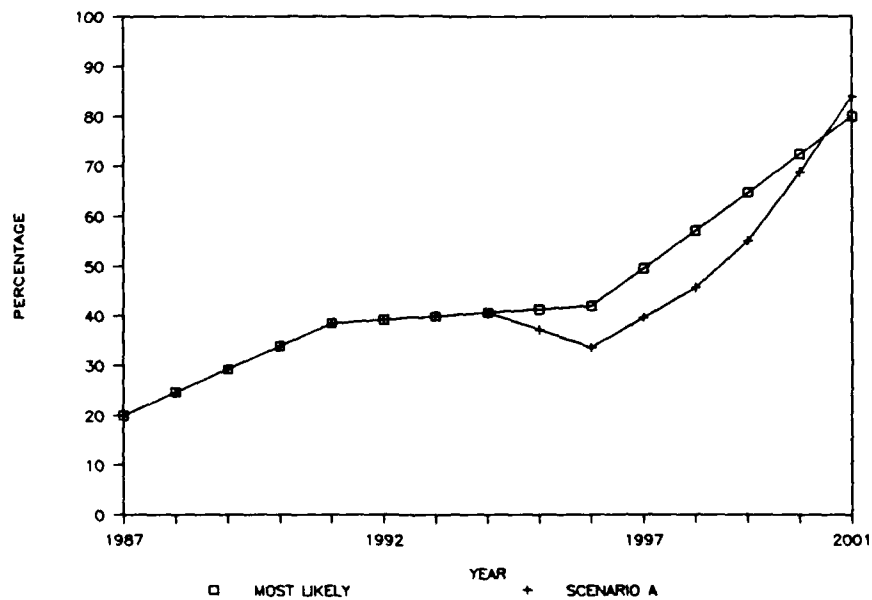
T 2222 PUBLIC CONFIDENCE IN ARMY COMBAT



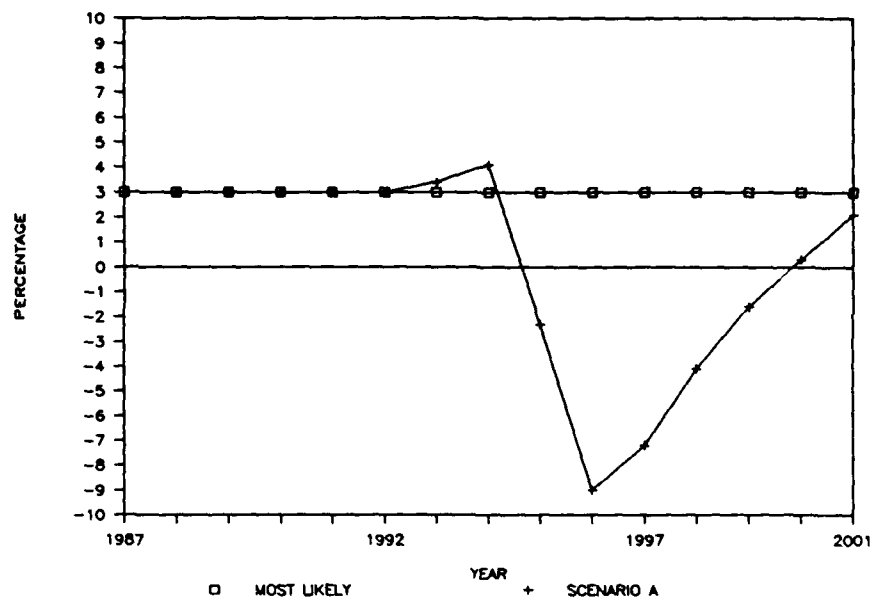
T 2224 US SUPPORT OF MILITARY DEFENSE



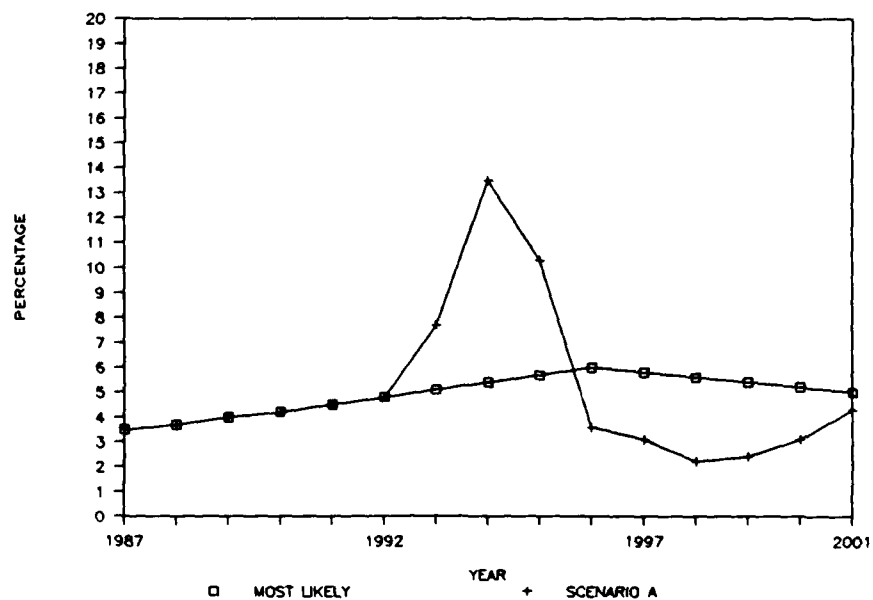
T 3201 % OF HS TRAINED ON MICROS



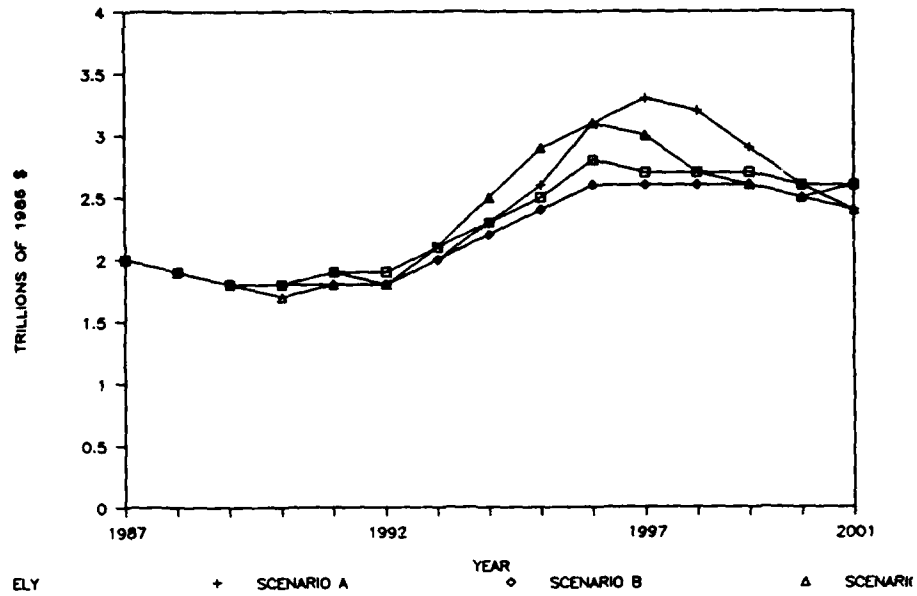
T 4201 % OF GROWTH GNP



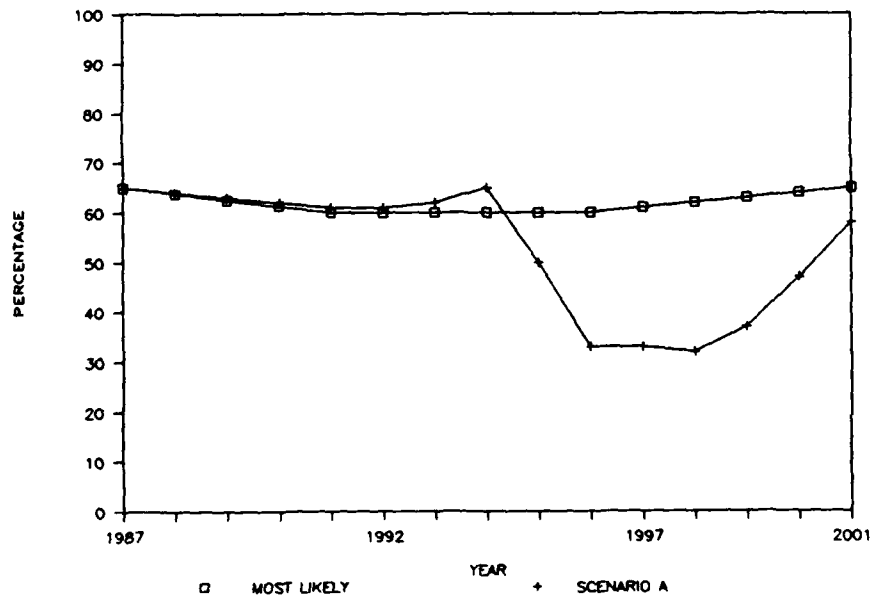
T 4202 RATE OF INFLATION



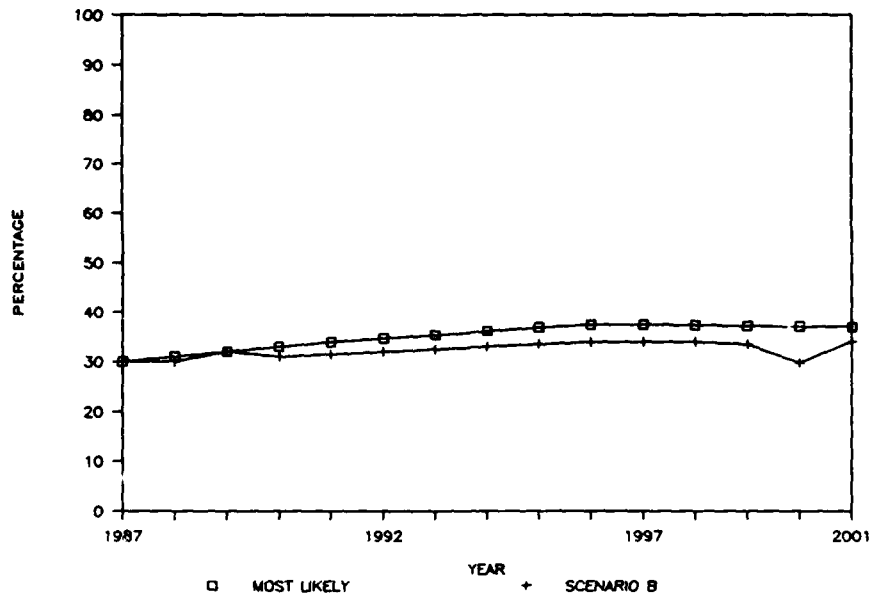
T 4203 FEDERAL DEBT



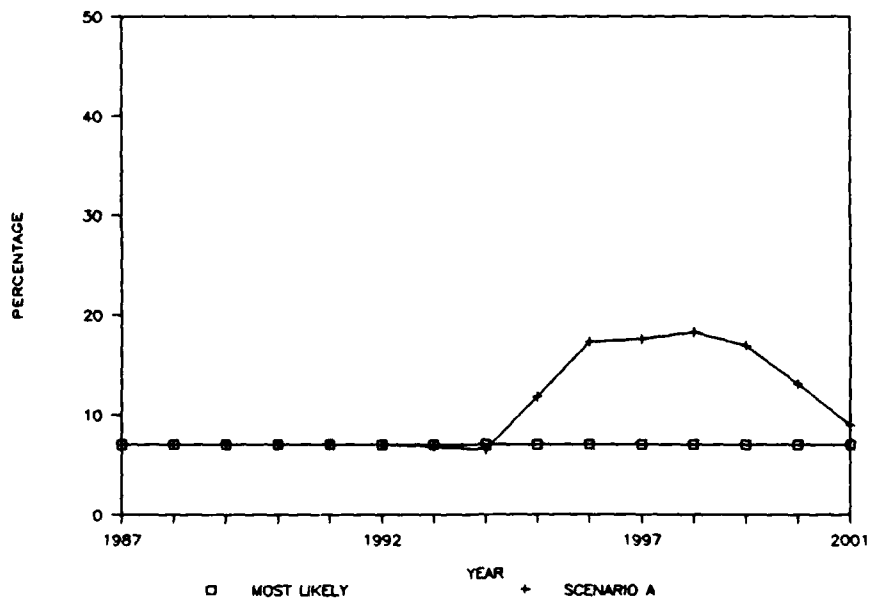
T 4206 % FAMILIES WITH 2 INCOMES



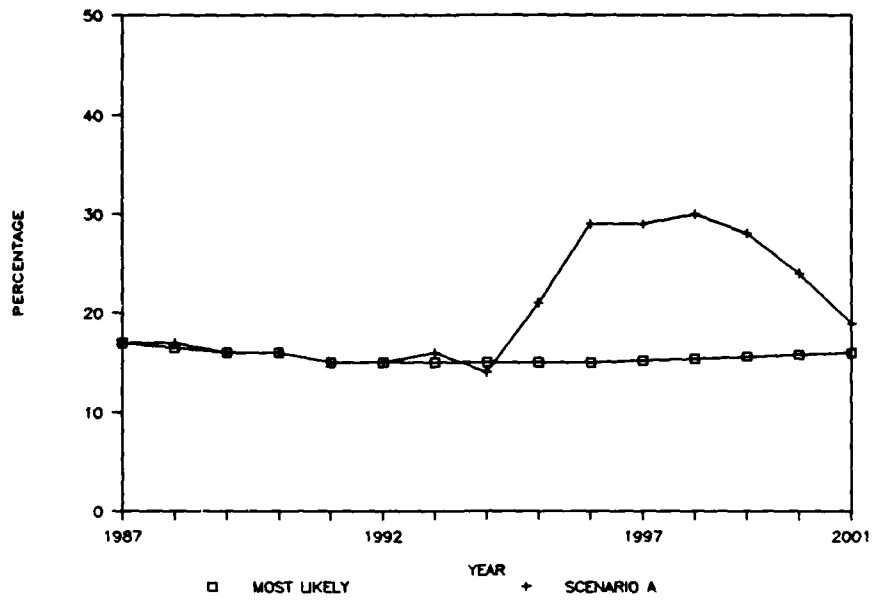
T 4207 % OVERQUALIFIED COLLEGE GRADUATE



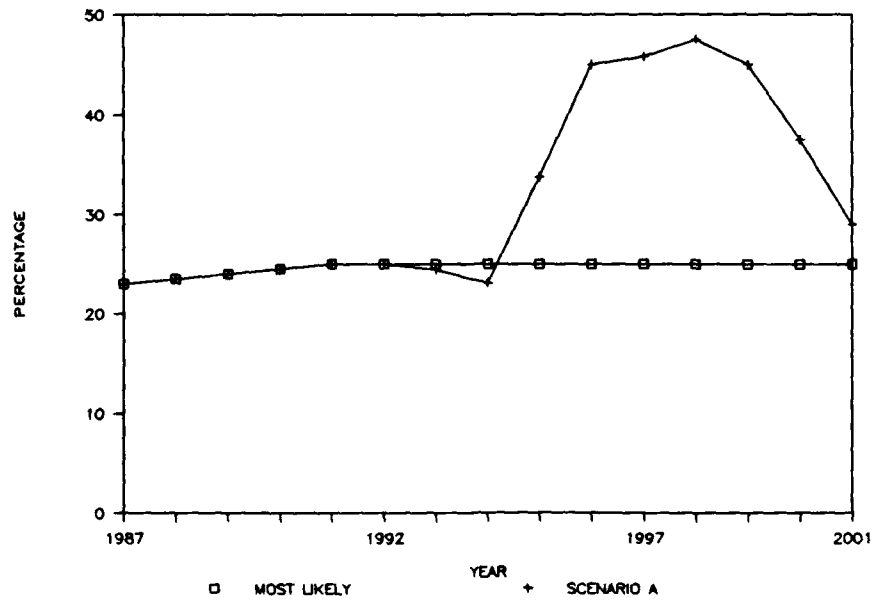
T 4217 % UNEMPLOYMENT



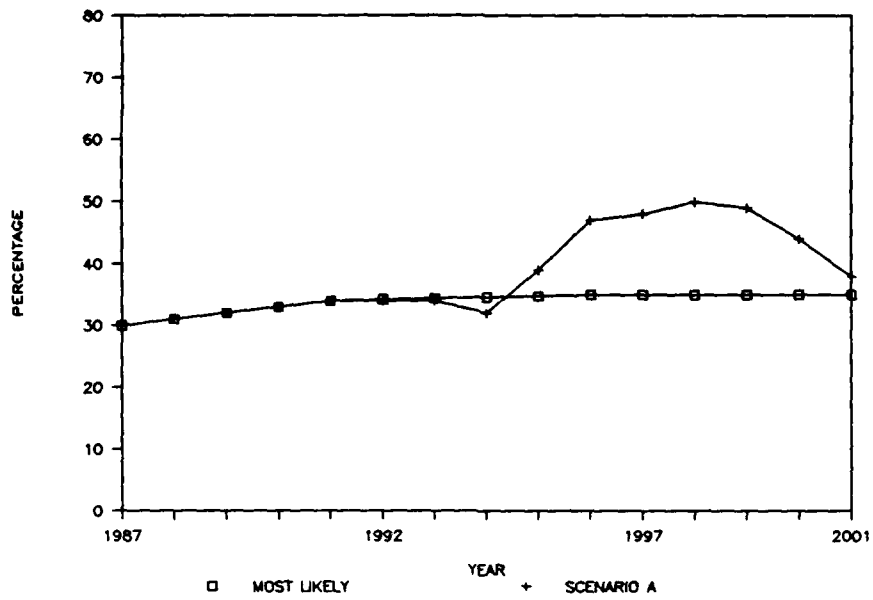
T 4218 % OF UNEMPLOYMENT 17-21 TOTAL



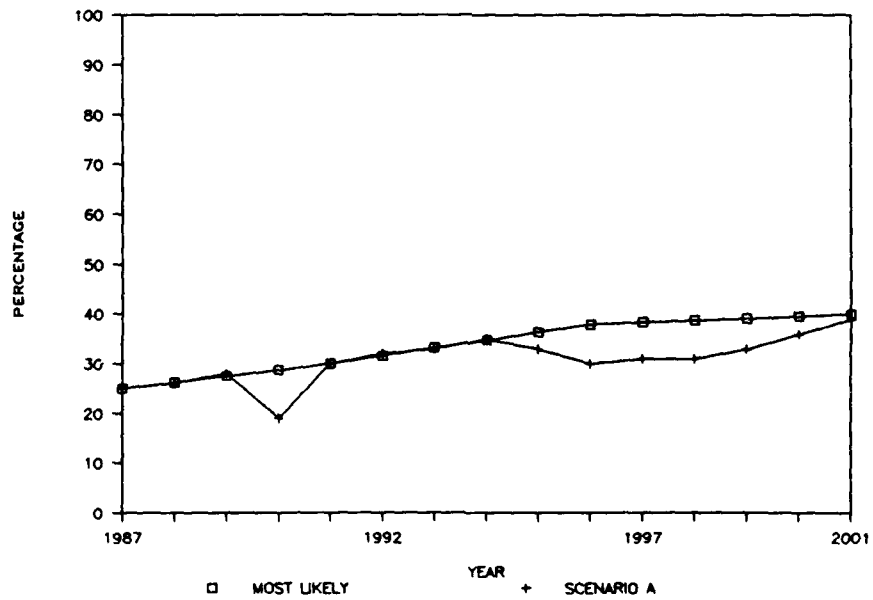
T 4219 % OF UNEMPLOYMENT 17-21 HISPANIC



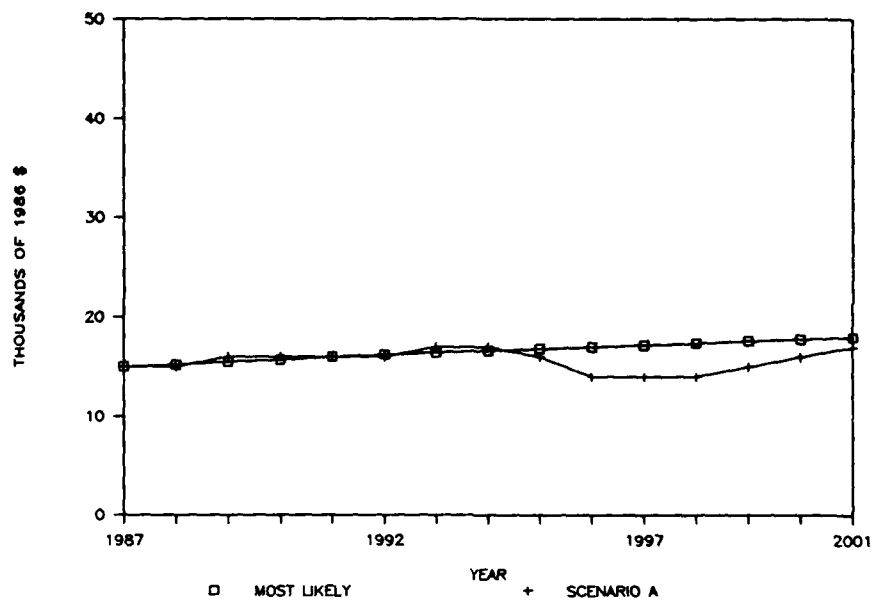
T 4220 % UNEMPLOYMENT 17-21 BLACK



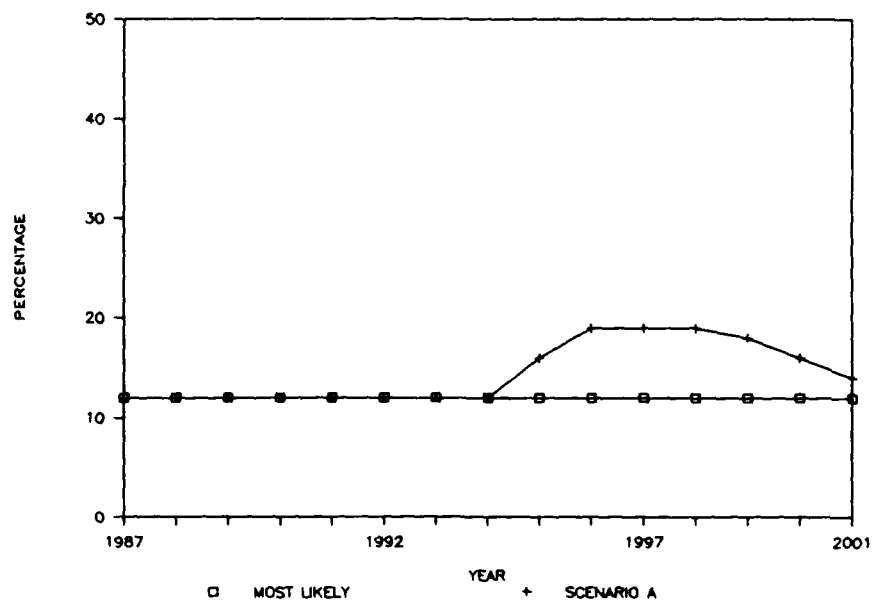
T 4222 % OF NEW JOBS FOR COMPUTER SKILL



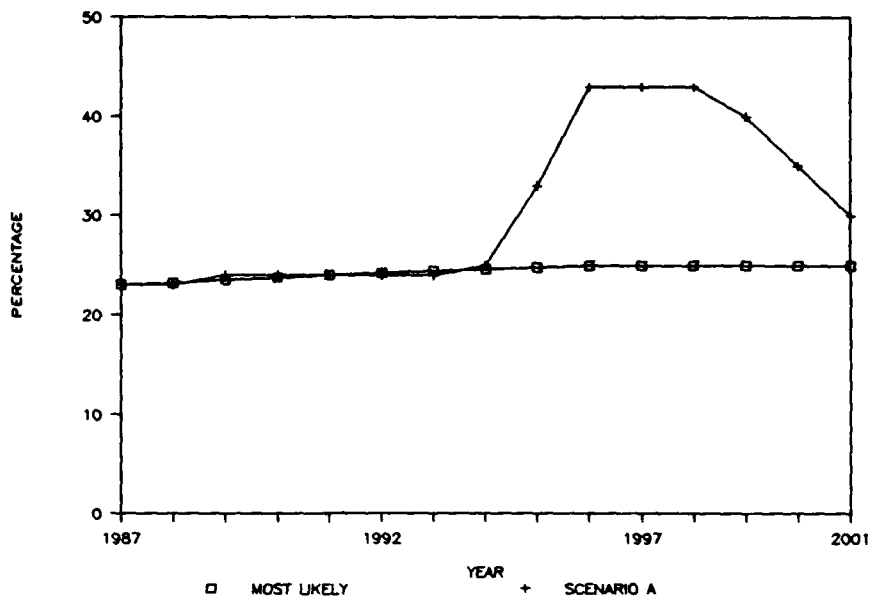
T 4223 MEDIAN INCOME HOUSEHOLD 15-24



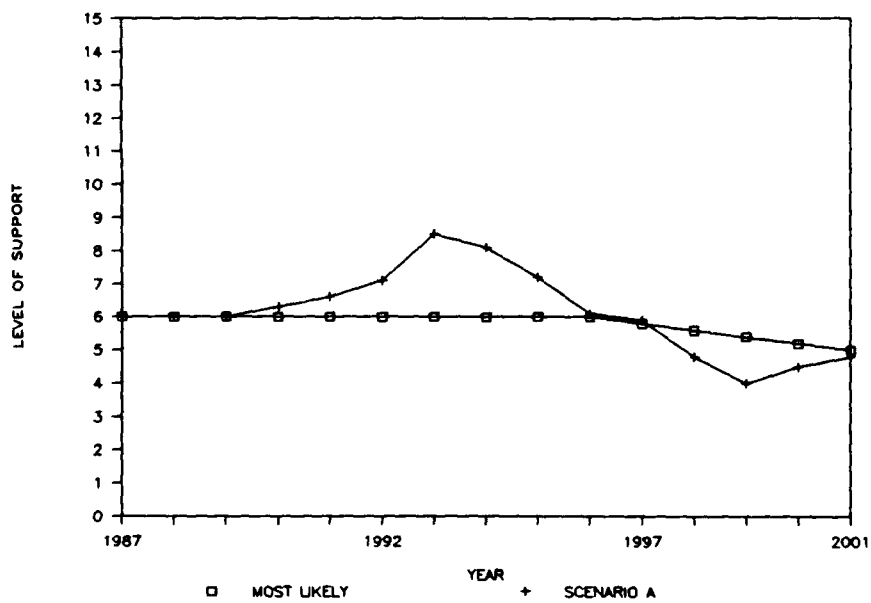
T 4225 % OF FAMILIES BELOW POVERTY



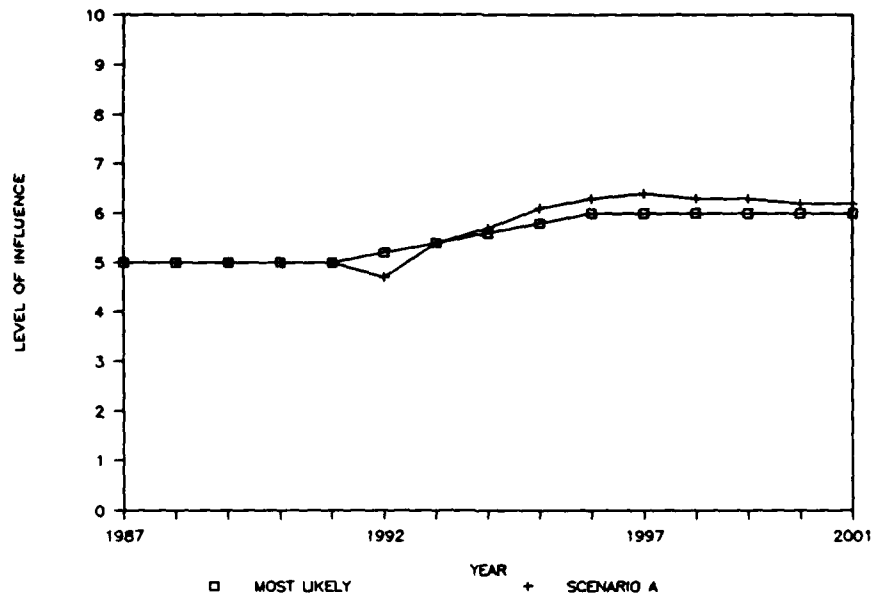
T 4226 % KIDS UNDER 16 YRS IN POVERTY



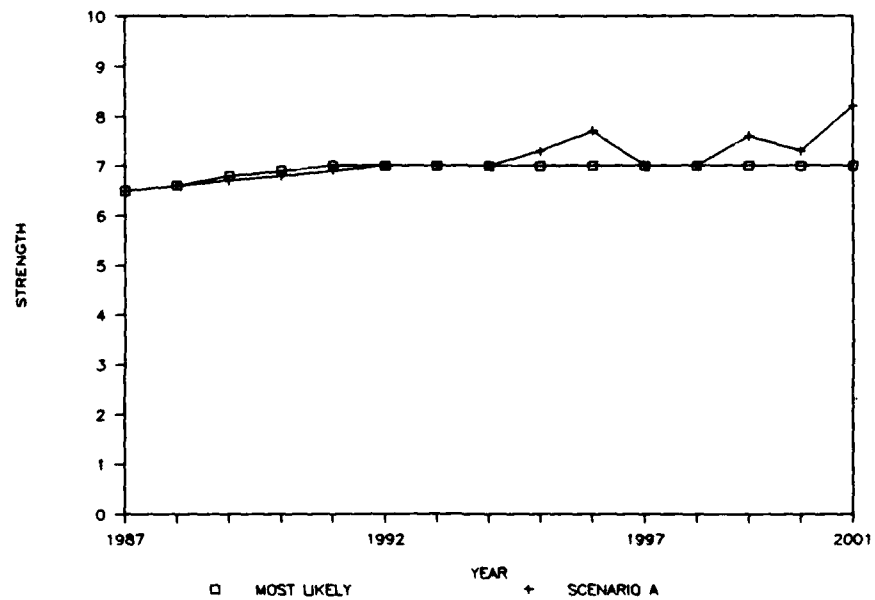
T 5201 CONGRESSIONAL MIL. SUPPORT



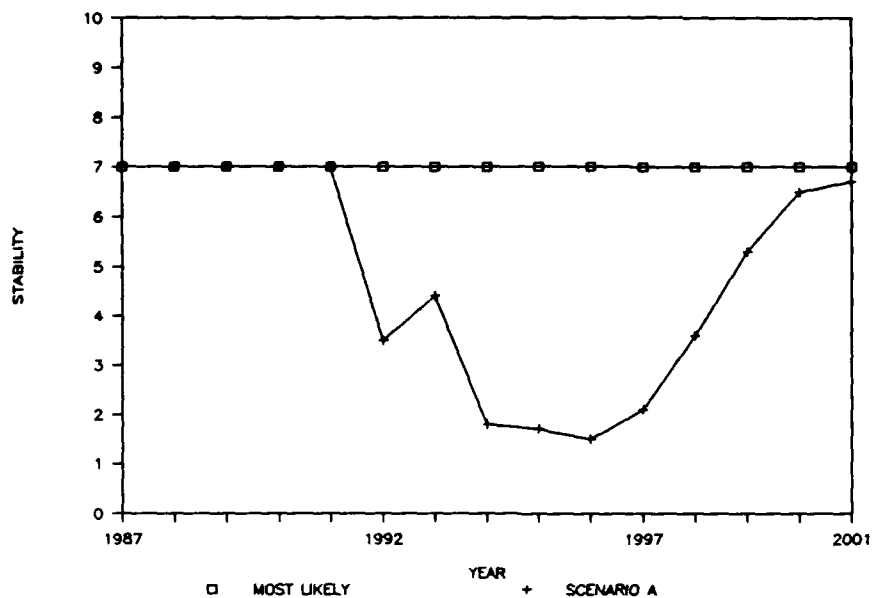
T 5202 NAT'L POLITICAL CLOUT OF OVER 65



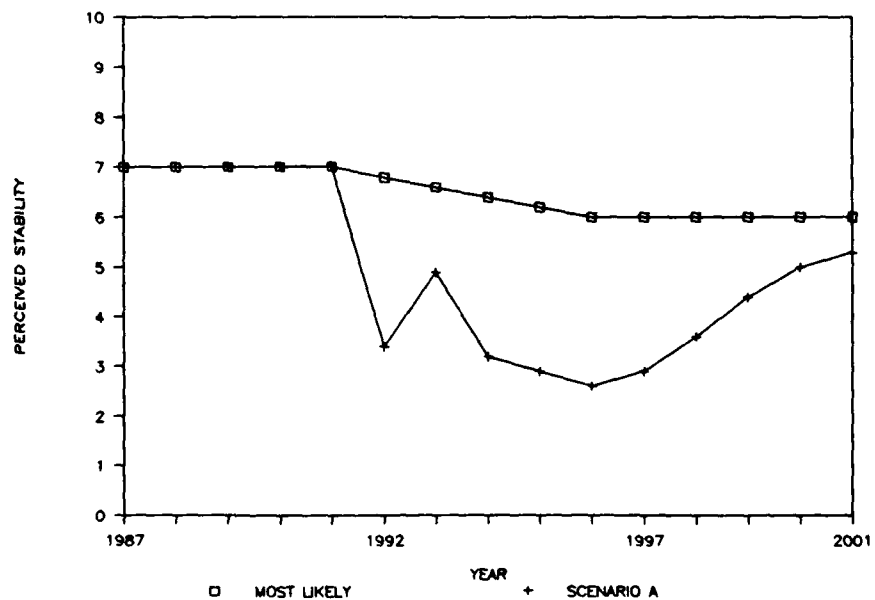
T 7101 USSR MIL STRENGTH IN LAND COMBAT



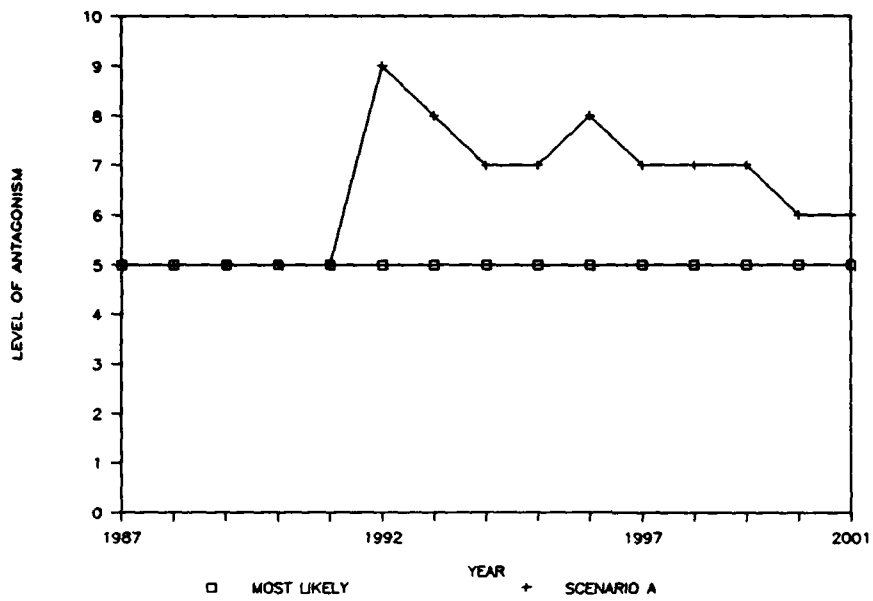
T 7103 STABILITY OF STRAT NUKE BALANCE



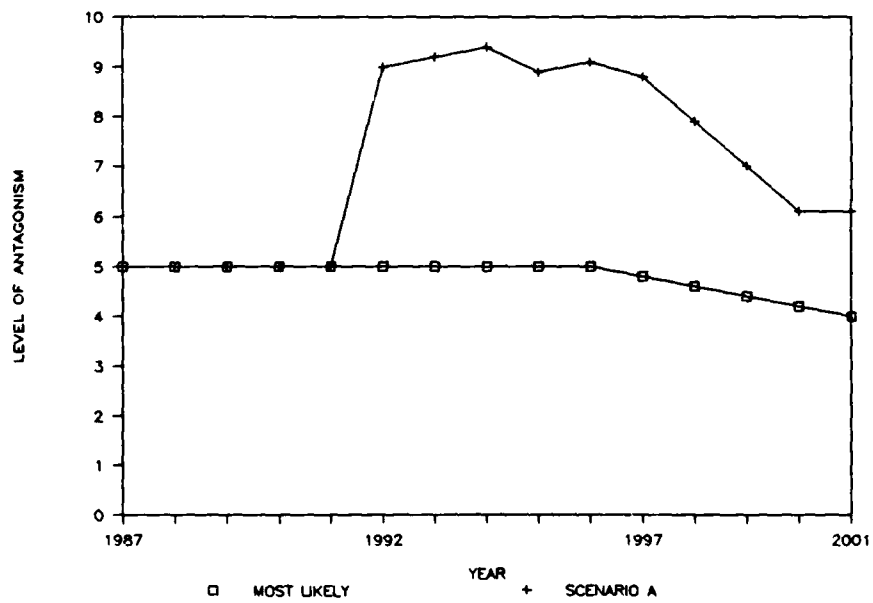
T 7104 USSR VIEW OF NUKE STABILITY



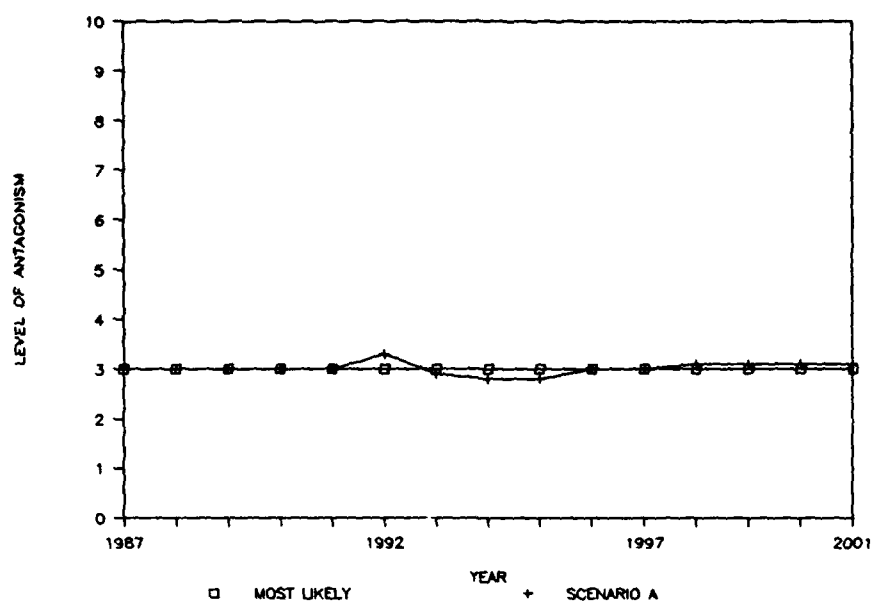
T 7105 ANTAG BTWN WARSAW PACT & NATO



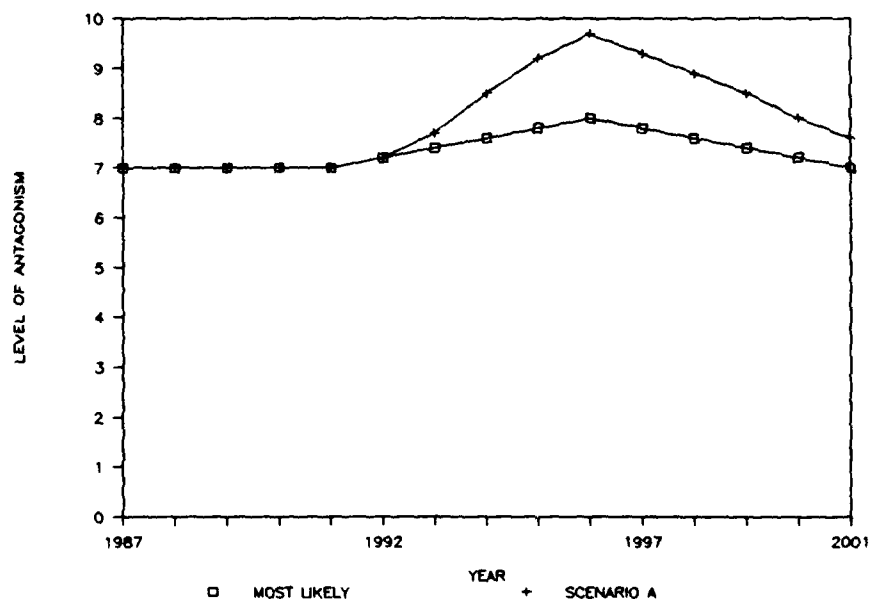
T 7106 ANTAG BTWN US & USSR



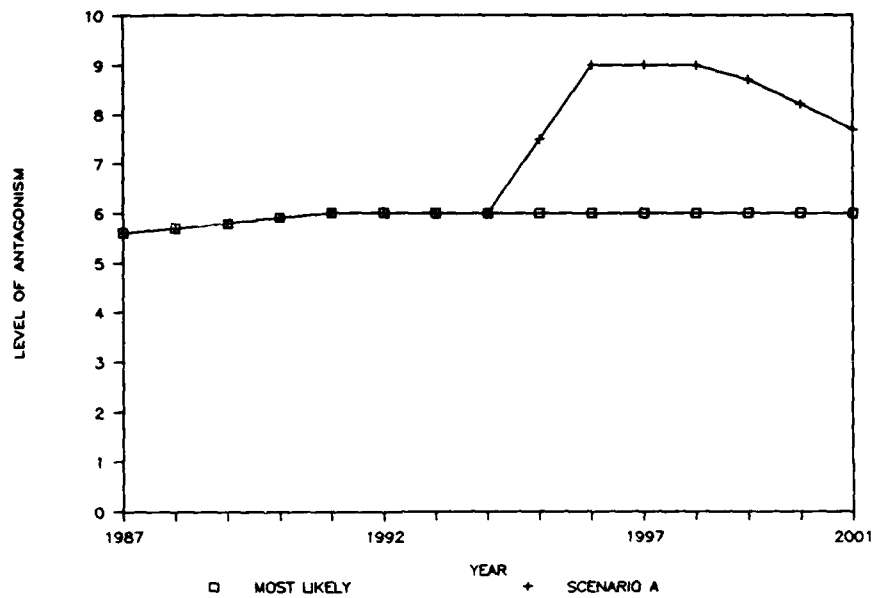
T 7107 ANTAG BTWN US & PRC



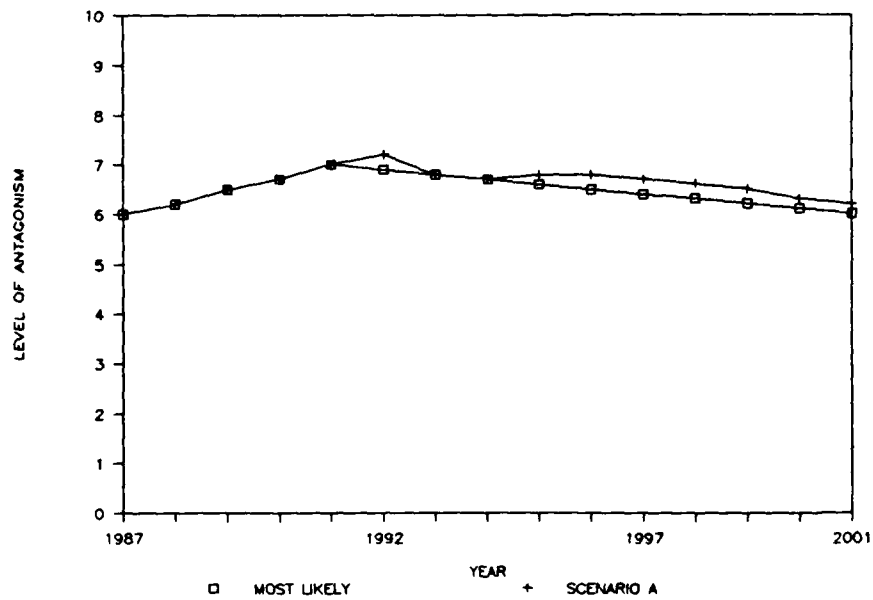
T 7108 ANTAG BTWN ISRAEL & MID EAST



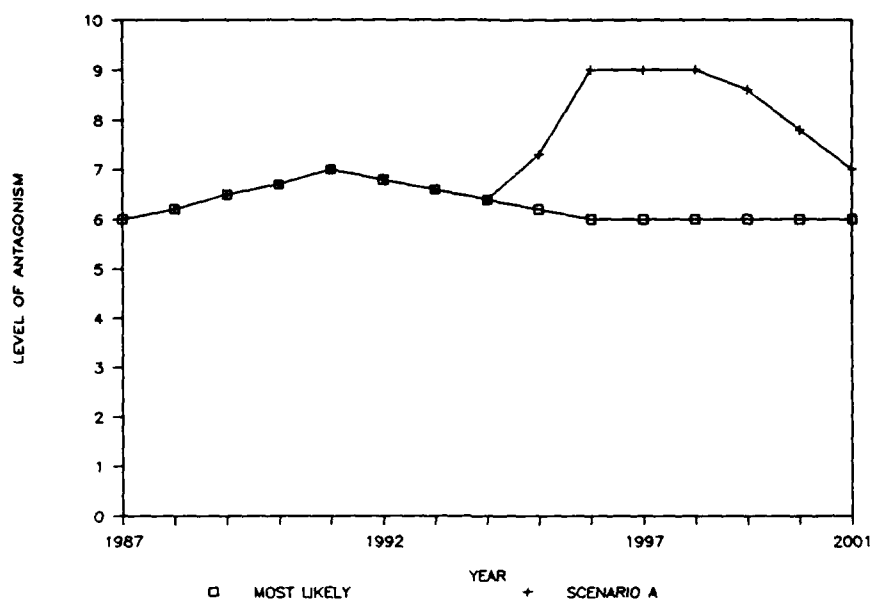
T 7109 ANTAG BTWN PAKISTAN & INDIA



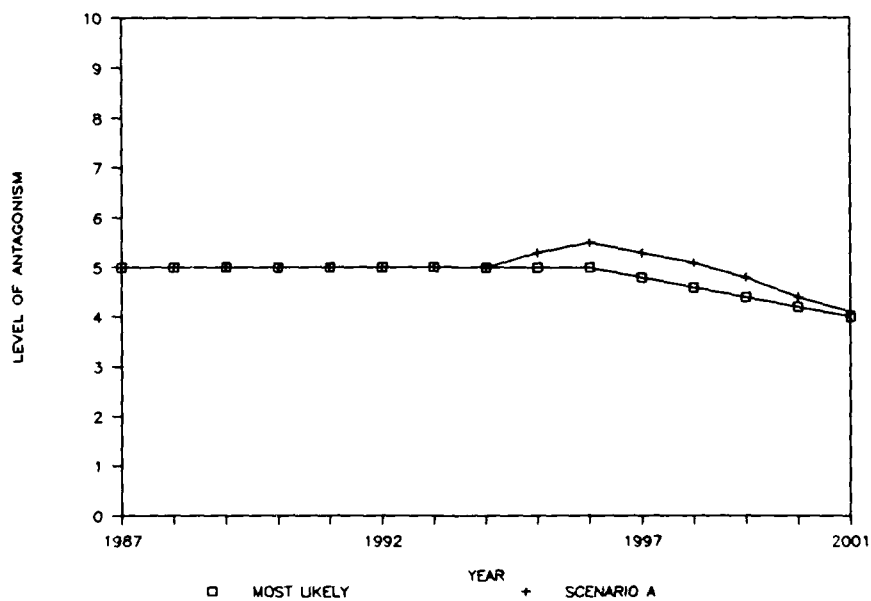
T 7110 ANTAG BTWN NORTH & SOUTH KOREA



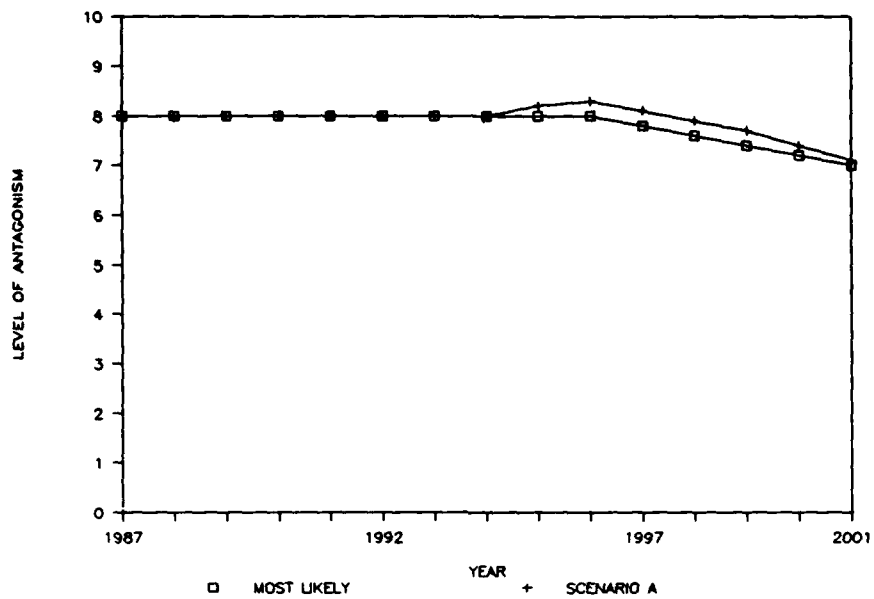
T 7111 ANT BTWN NICARAGUA & CA NEIGHBOR



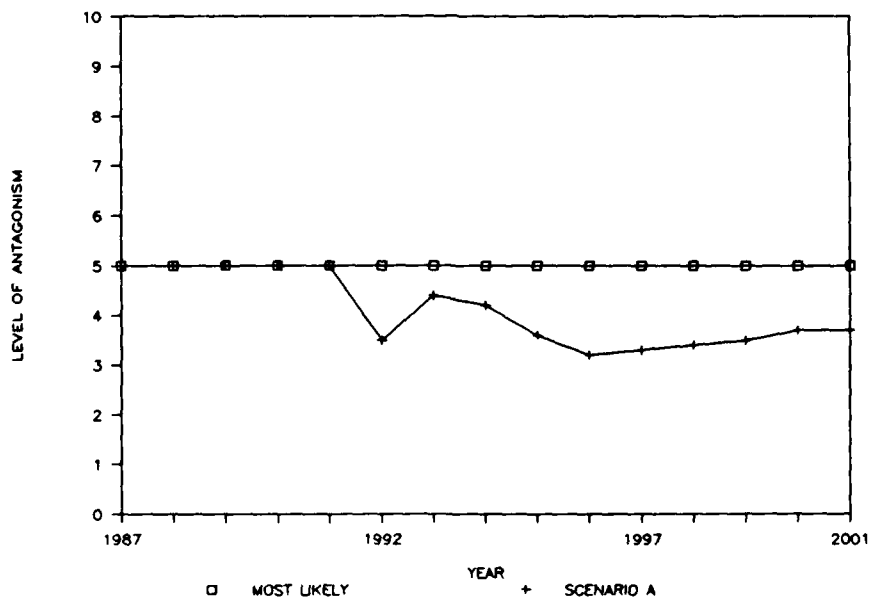
T 7112 ANTG BTWN PRC & GOVT ON TAIWAN



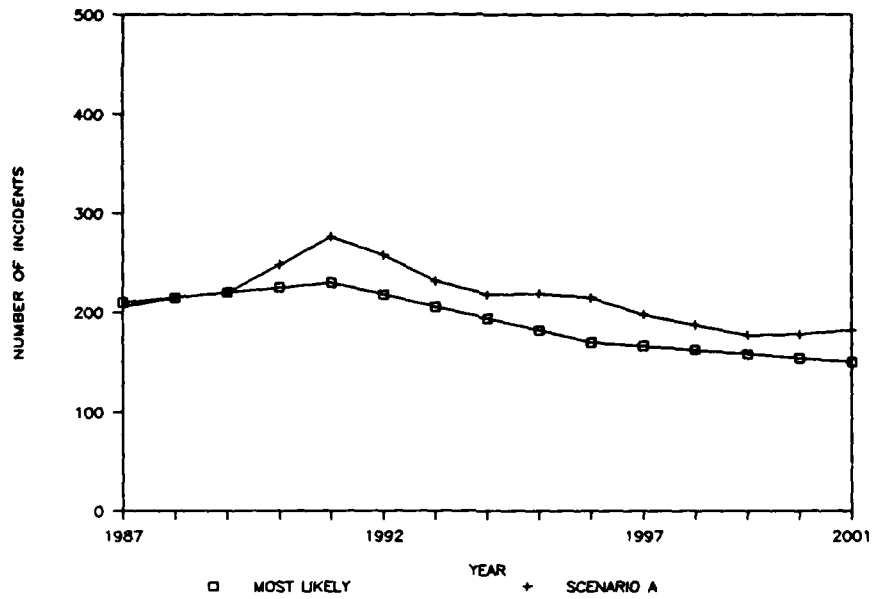
T 7114 ANTAG AMG MID EAST - NOT ISRAEL



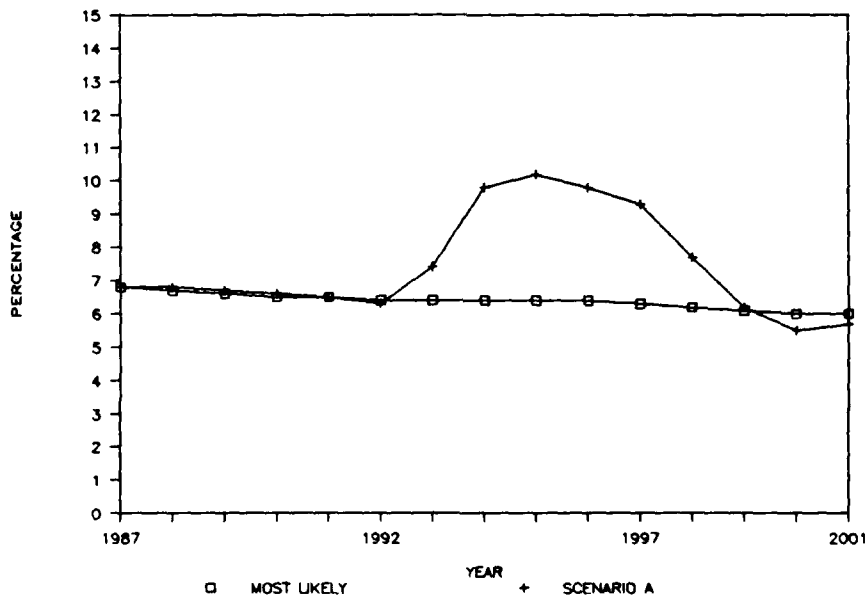
T 7115 ANTAG BTWN USSR & PRC



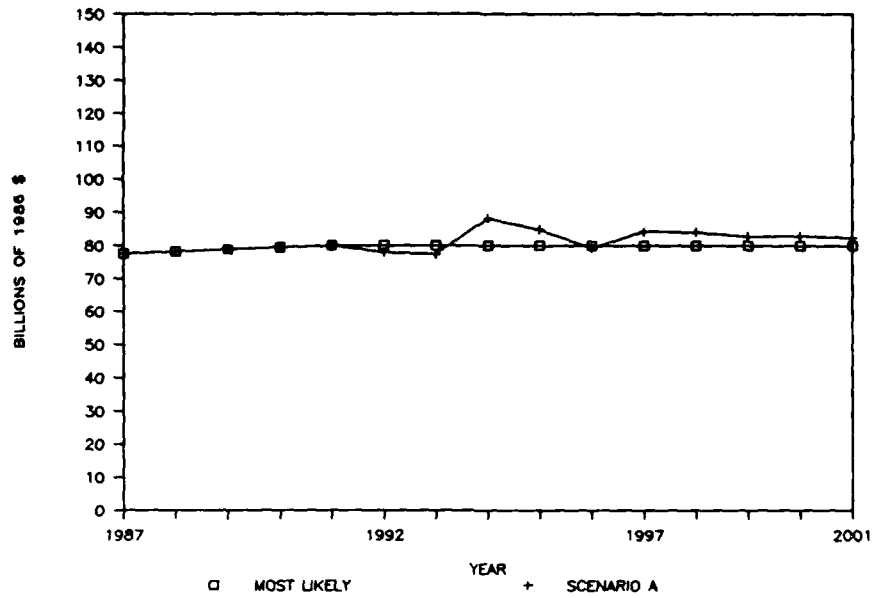
T 7201 # TERRORIST ACT OF AMERICANS



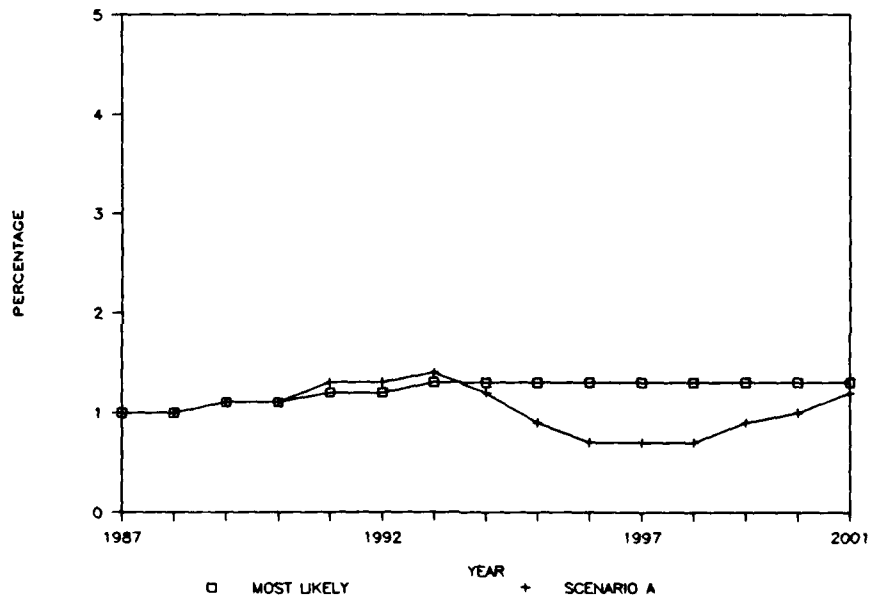
T 7202 DEFENSE EXPENDITURES AS % OF GNP



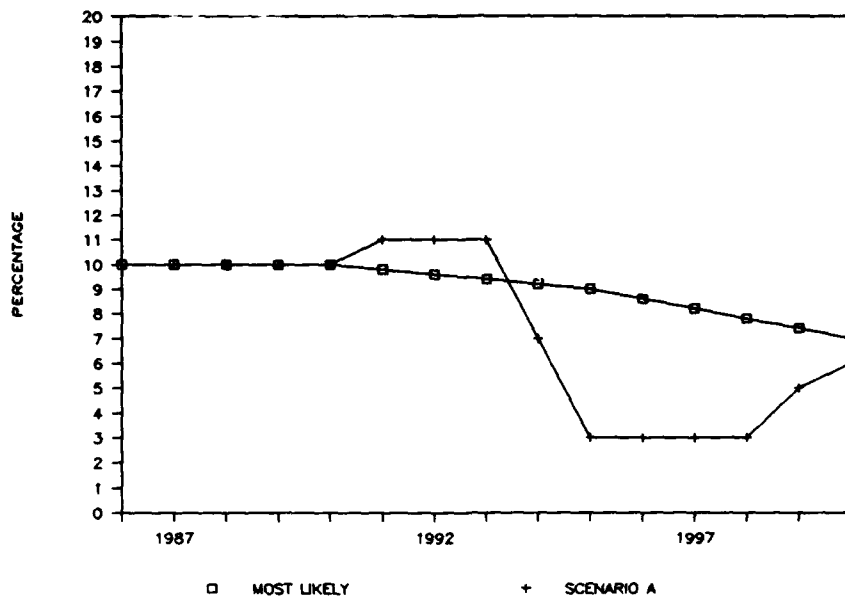
T 8401 SIZE OF THE ARMY BUDGET



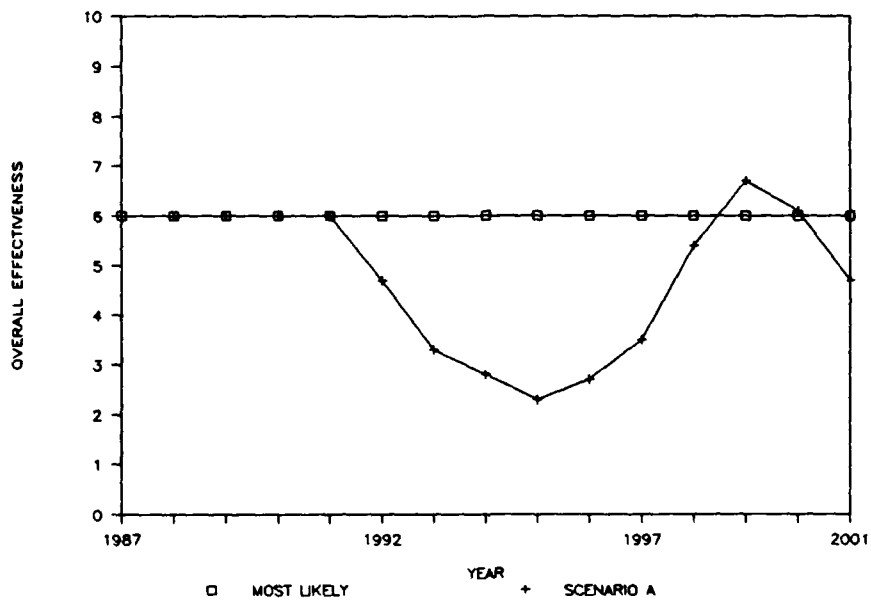
T 8402 RA RECRUIT \$ AS % OF RA BUDGET



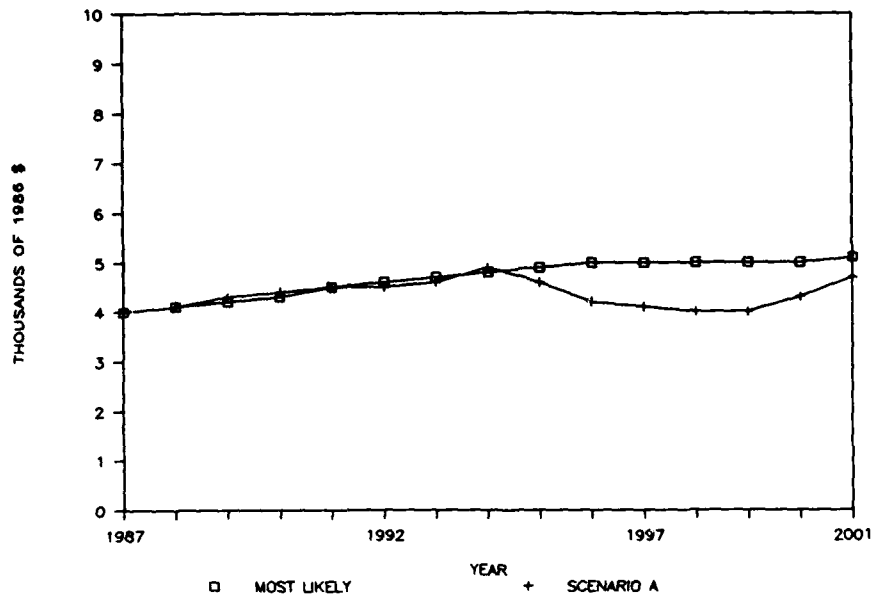
T 8403 RA ADVERT \$ AS % OF R. BUDGET



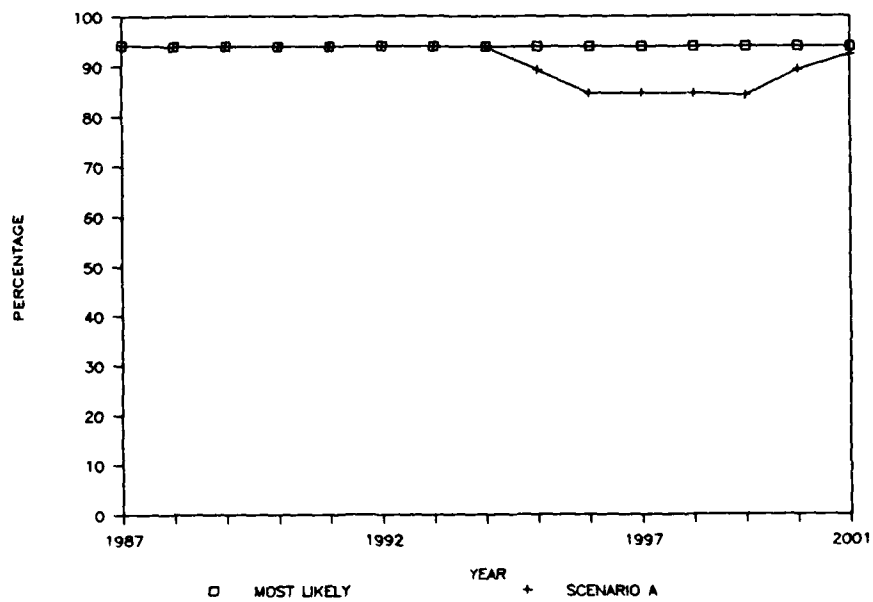
T 8404 EFFECT ARMY RECRUIT ADVERTIS



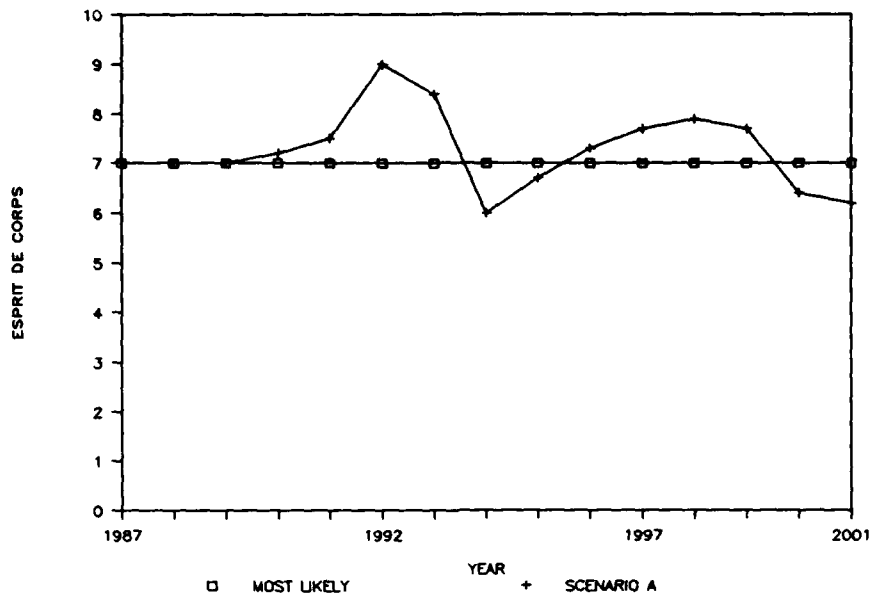
T 8405 RECRUITER \$ PER NEW RA RECRUIT



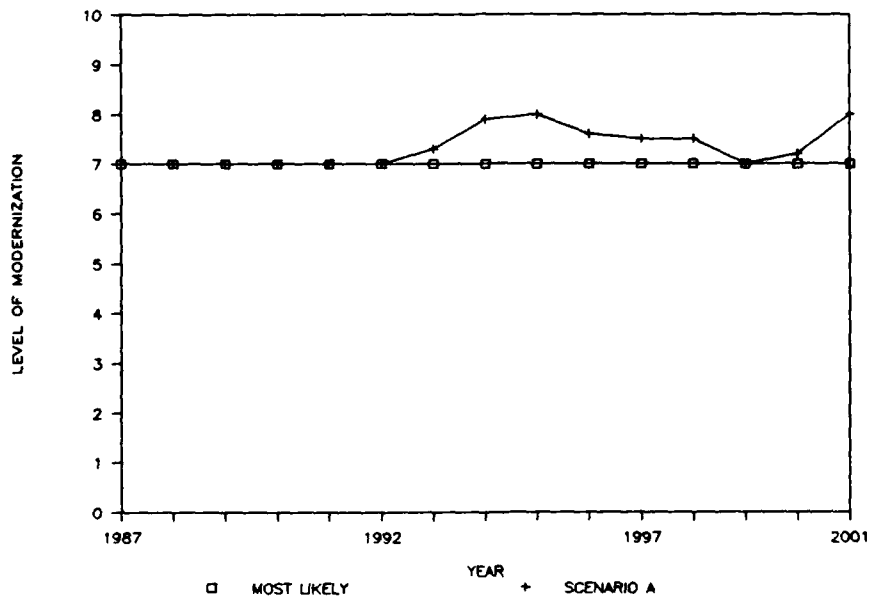
T 8406 E-1 PAY AS % OF CIVILIAN PAY



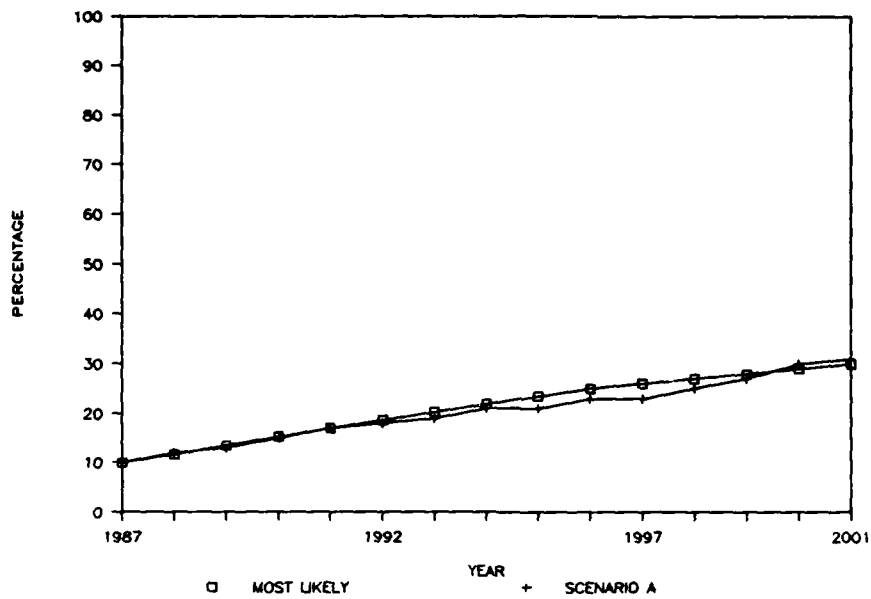
T 8407 LEVEL OF ARMY ESPRIT DE CORPS



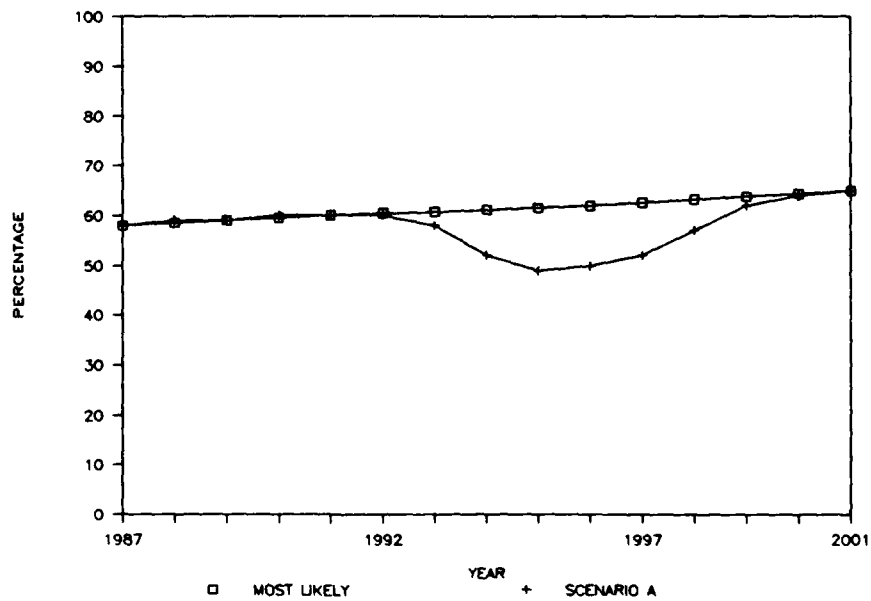
T 8408 MODERNIZATION MOBILITY & WEAPONS



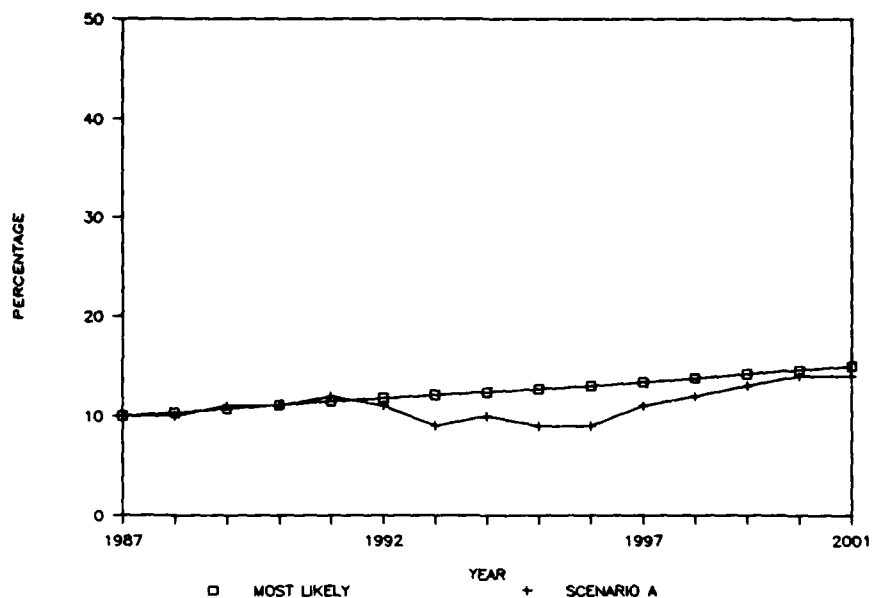
T 8409 % ENLISTED JOBS REQUIRE COMPUTER



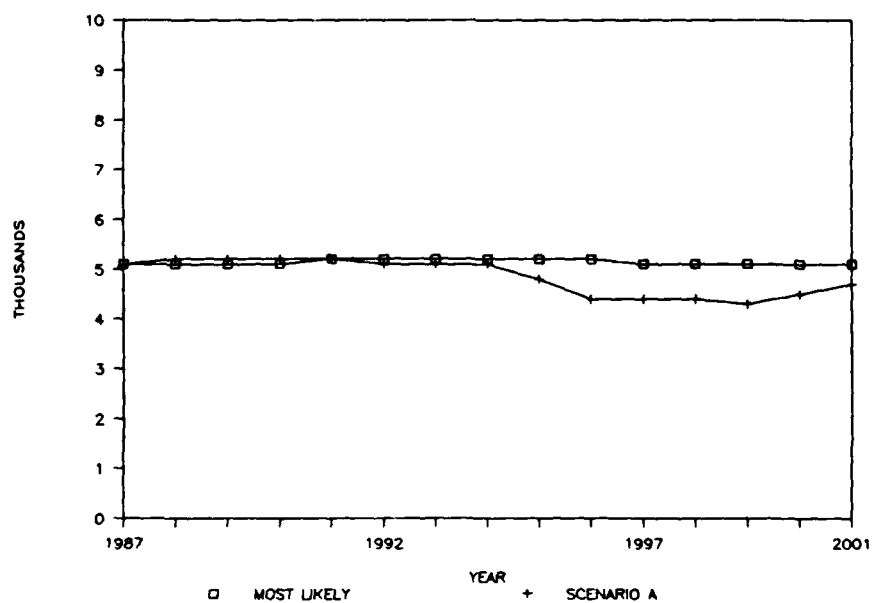
T 8410 USAR/NG AS % OF ACTIVE ARMY



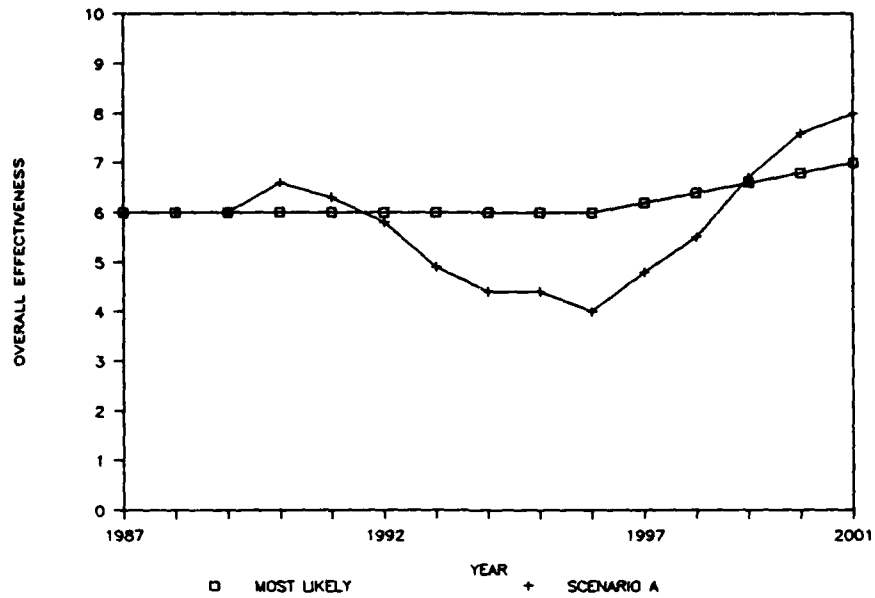
T 8414 WOMEN AS % OF ACTIVE ARMY



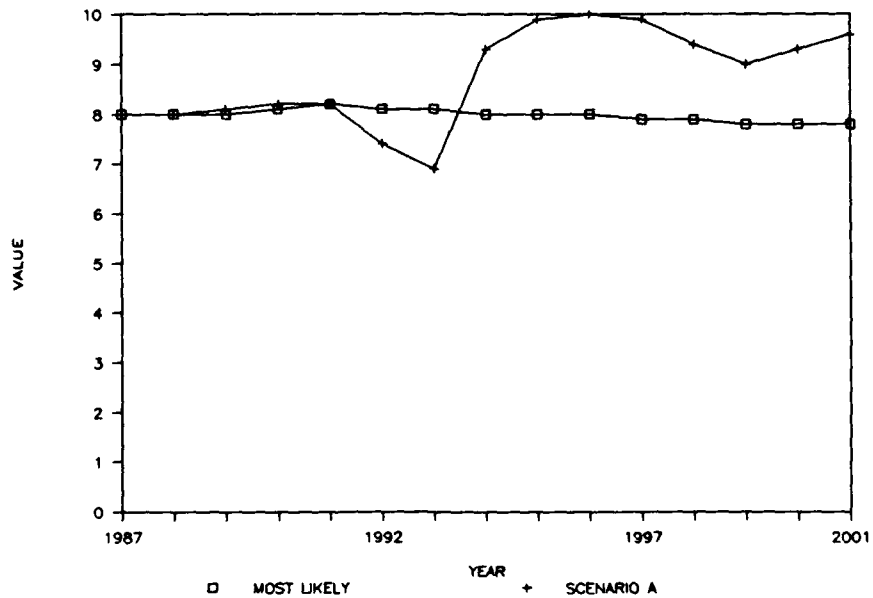
T 8415 # RA RECRUITERS



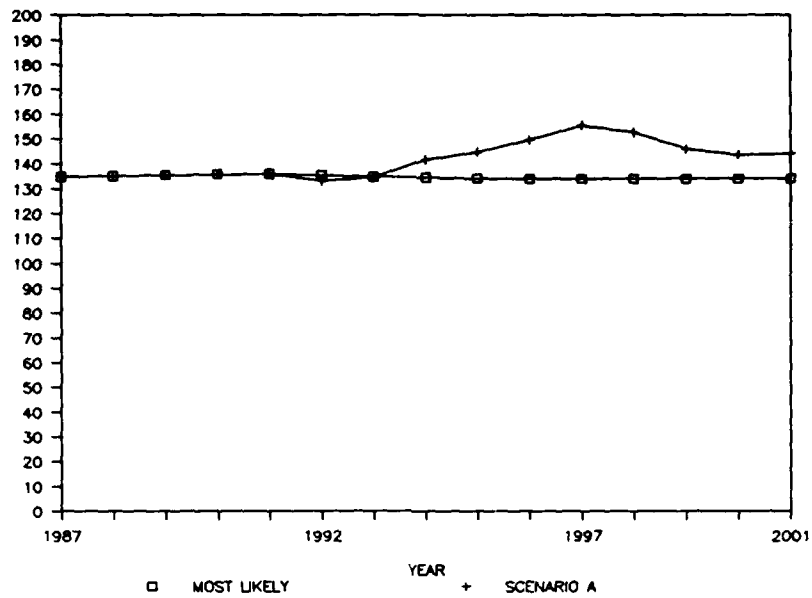
T 8419 EFFECT OF TYPICAL RECRUITER



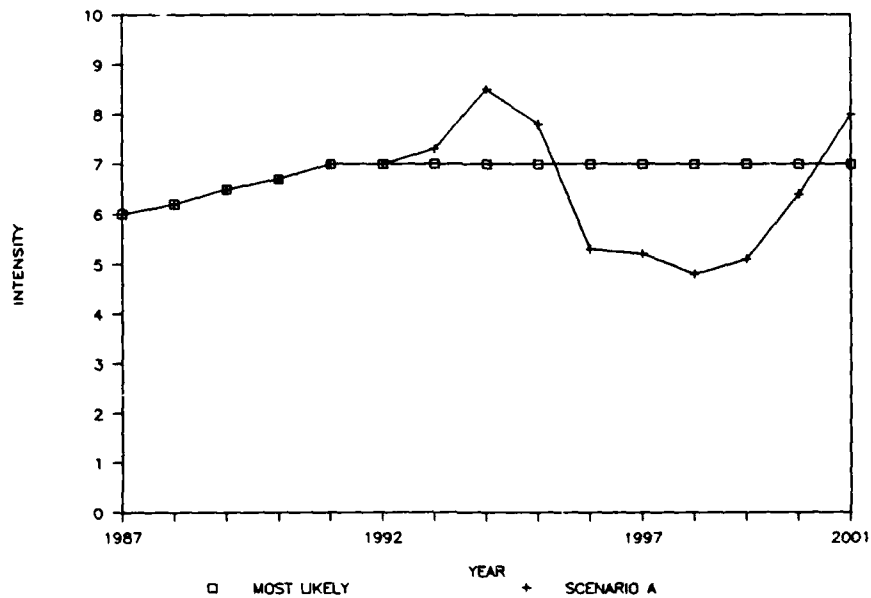
T 8422 VALUE ARMY EDUC BENFTS ENLIST



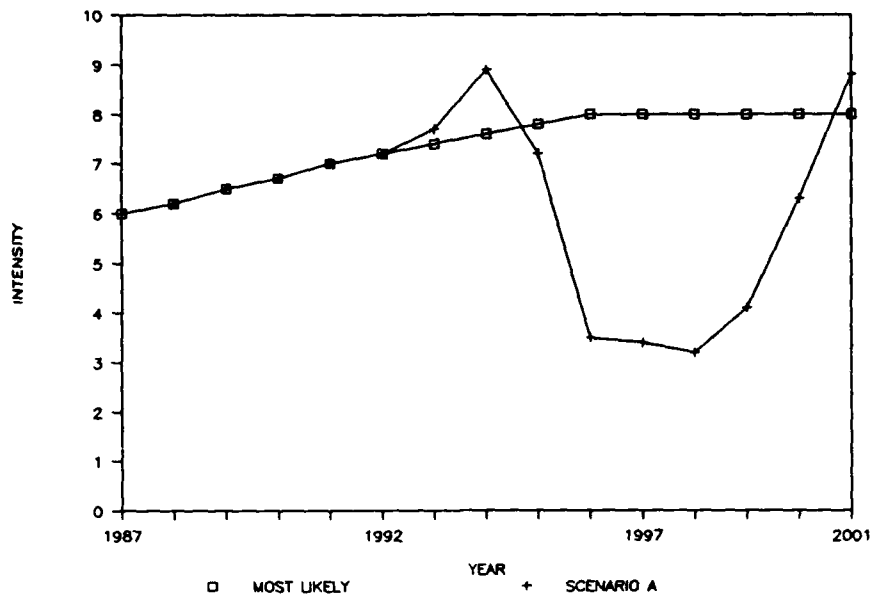
T 8423 RECRUITING CON MISSION FOR RA



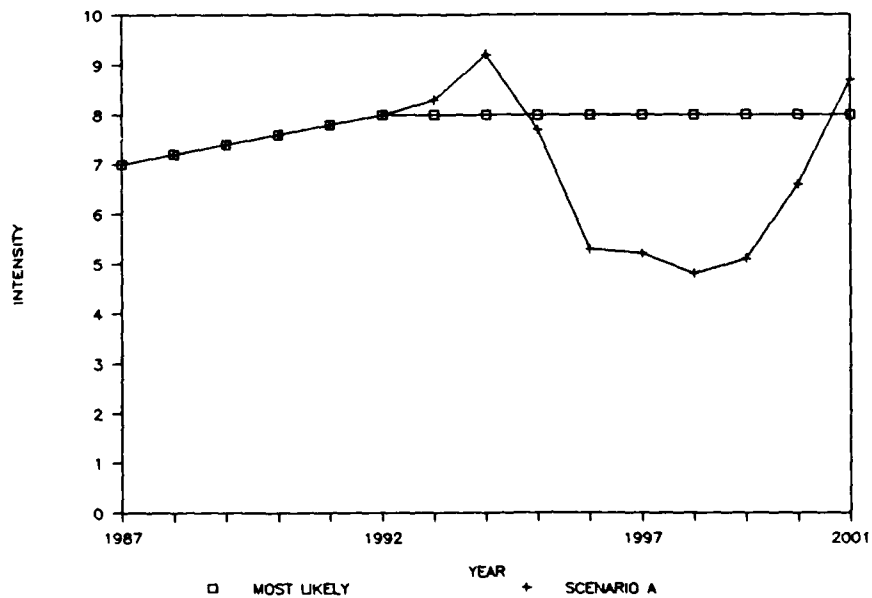
T 8424 COMP PRIV SECT FOR HS GRADS



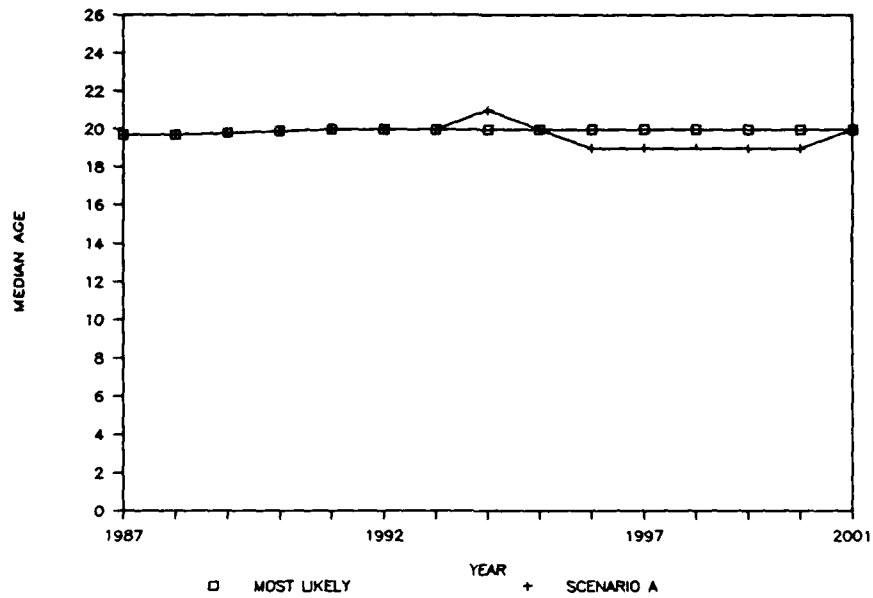
T 8425 COMP FROM PRV SEC FOR COLL GRADS



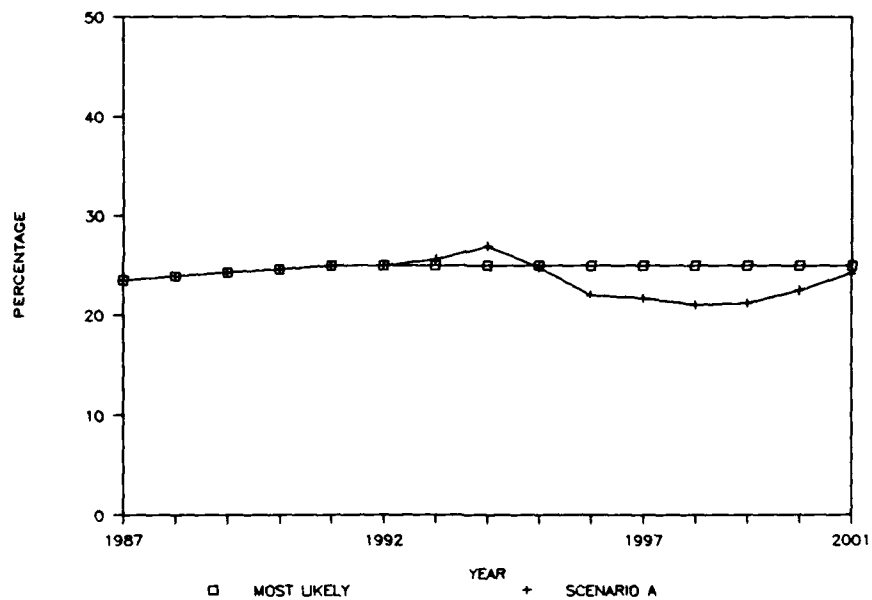
T 8426 COMP OTHER SERVICES HS GRADS



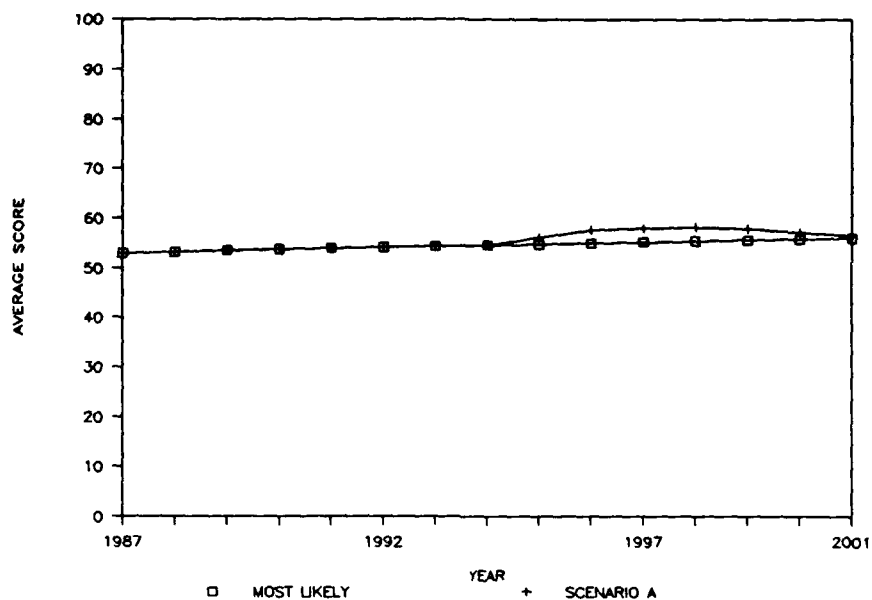
T 8430 MEDIAN AGE OF NPS ARMY RECRUITS



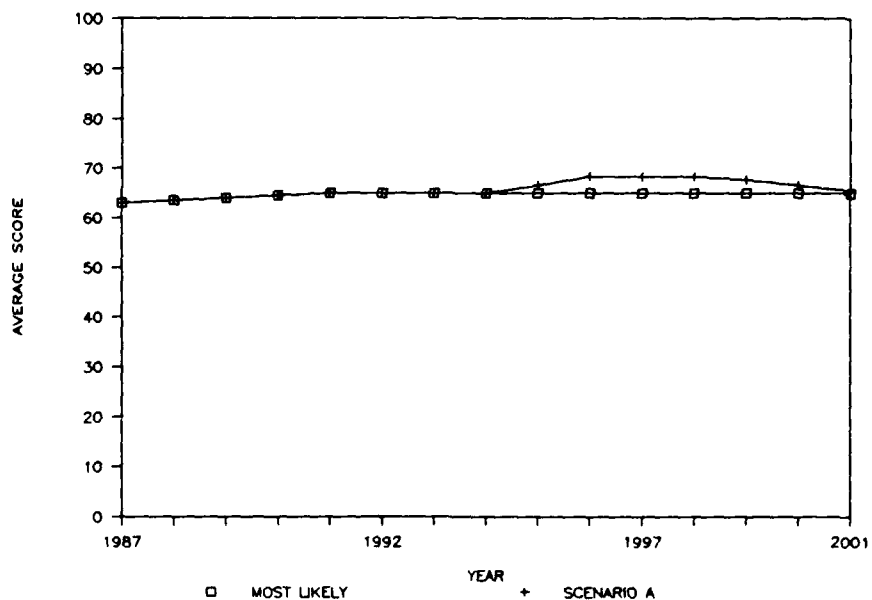
T 8431 % OF NPS ARMY RECRUITS OVER 21



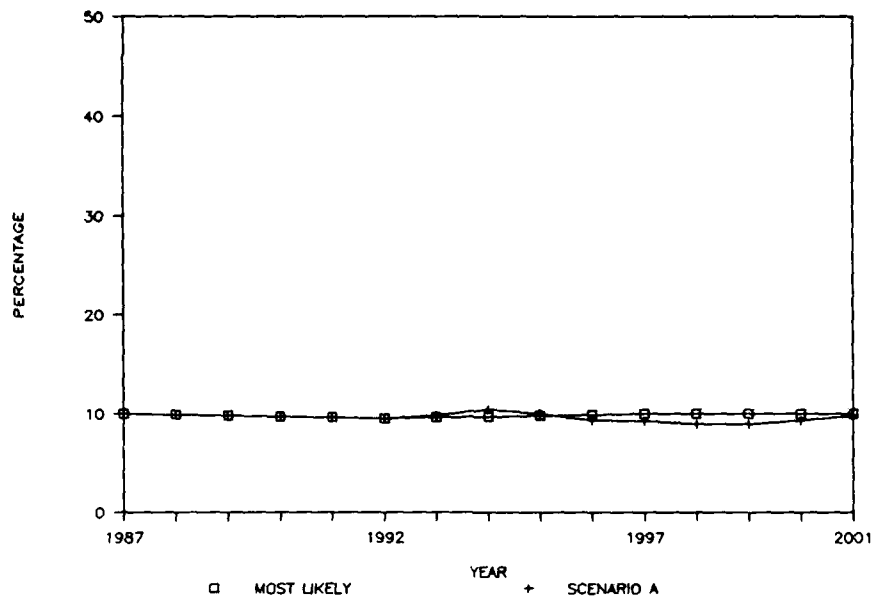
T 8432 AVG AFQT SCORE OF ARMY RECRUITS



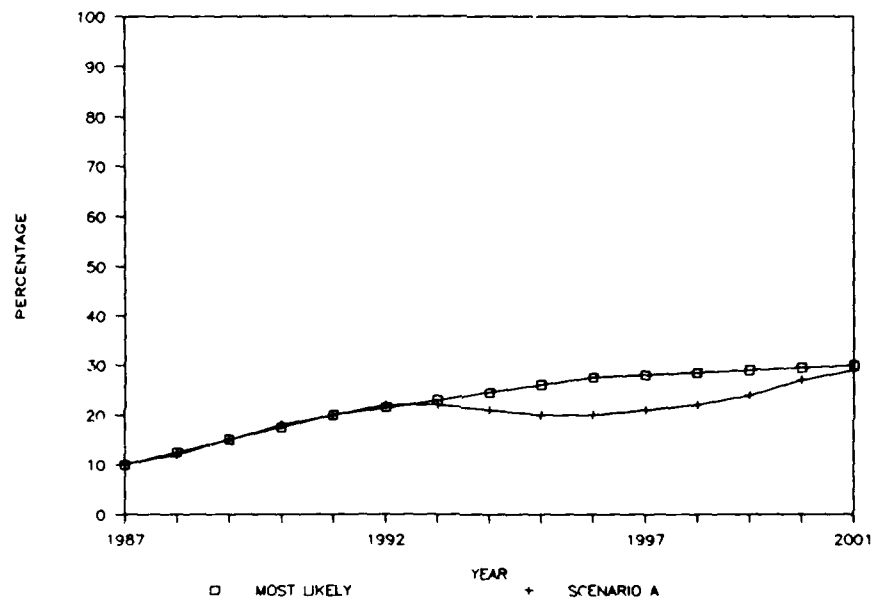
T 8433 AFQT OF TSC 1,11,111A RECRUITS



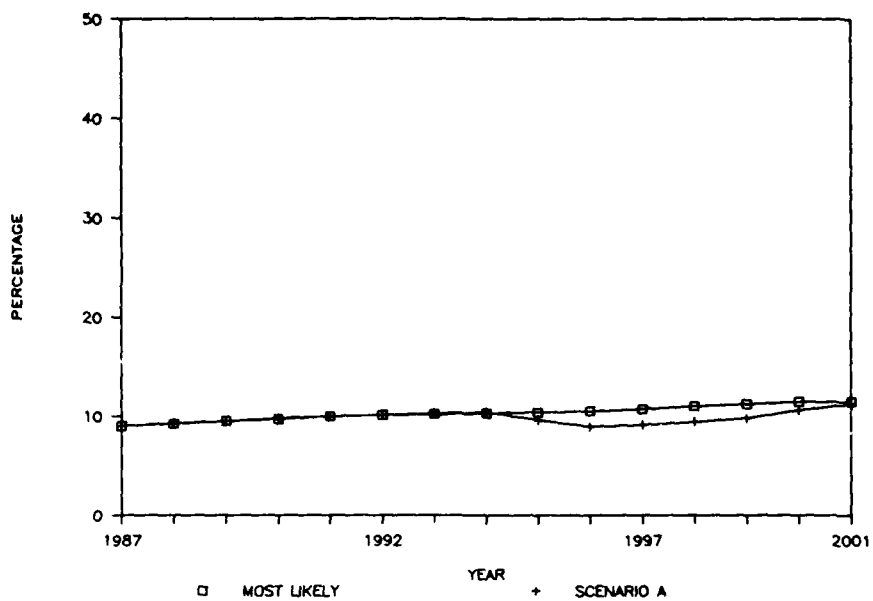
T 8435 % ARMY RECRUITS ED DEFICIENT



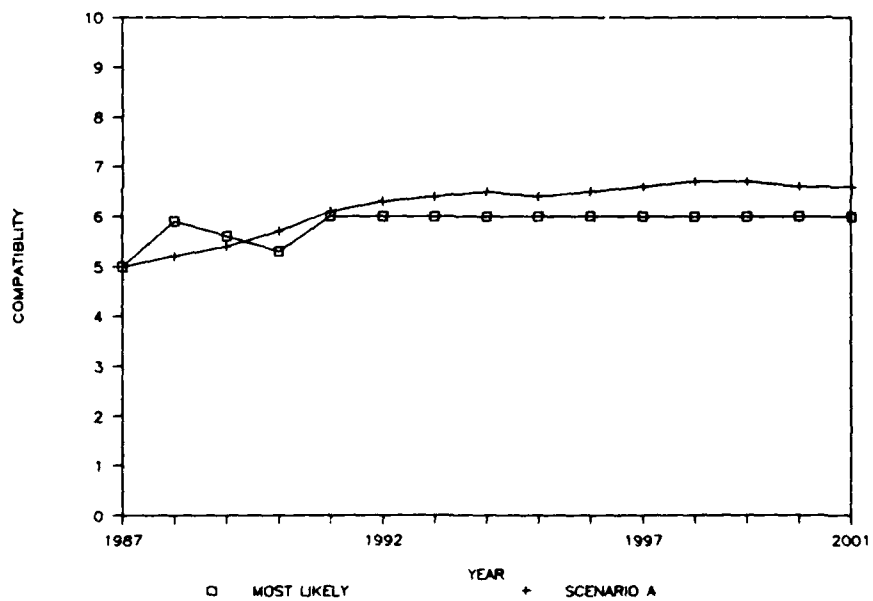
T 8436 % RA RECRUITS COMPUTER LIT



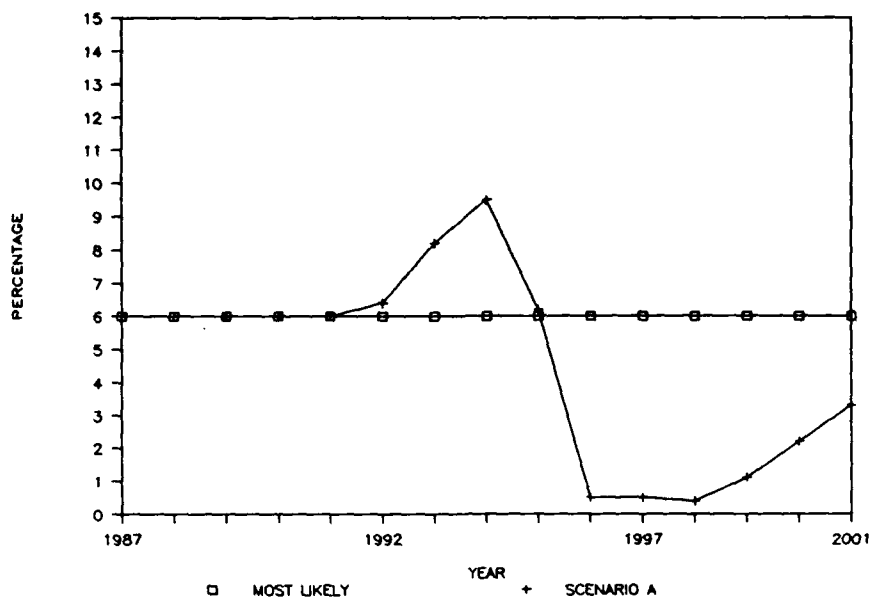
T 8437 % RA RECRUITS W/ ENG 2ND LANG



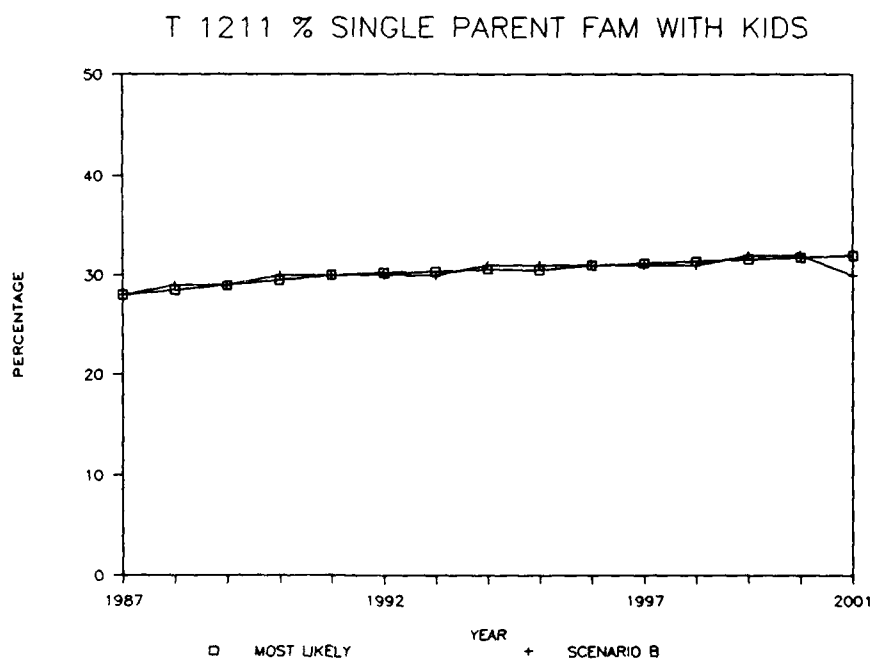
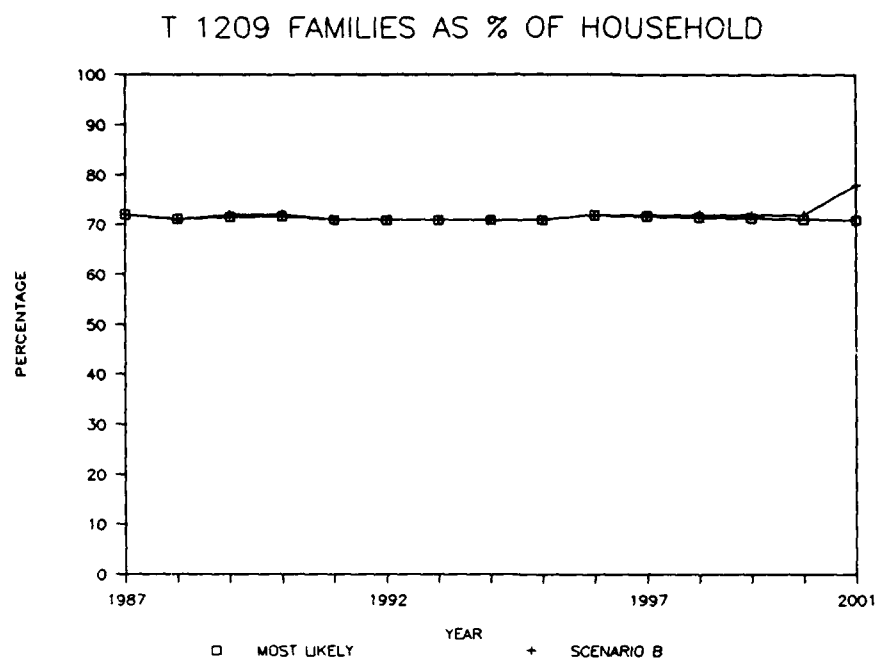
T 8438 COMPATIBILITY - NPS & RA VALUES



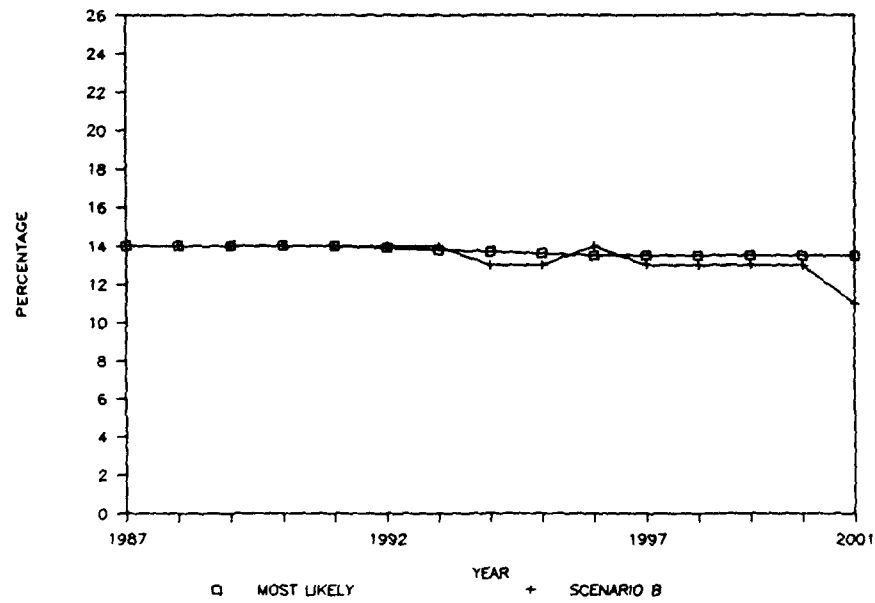
T 8439 DEP LOSS RATE - CSMA



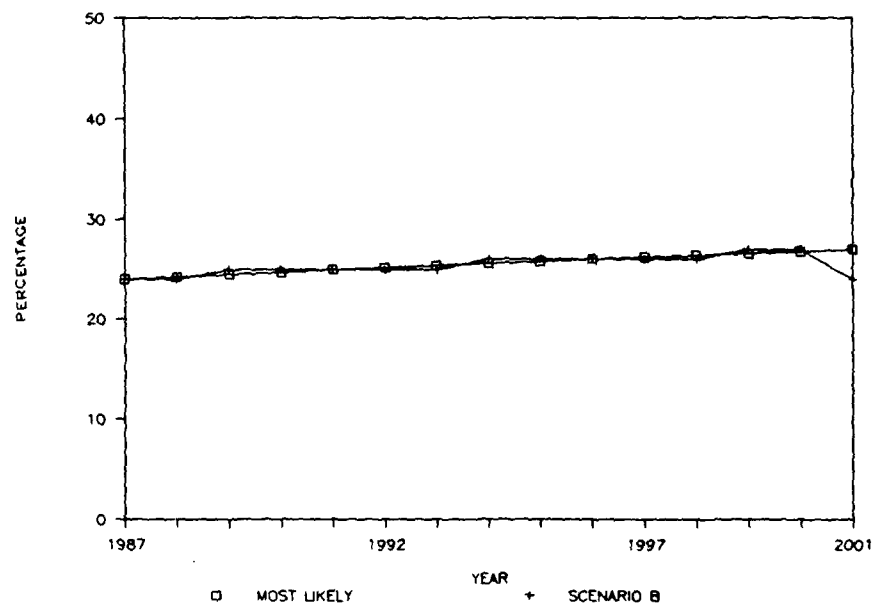
Scenario B: Compliant America



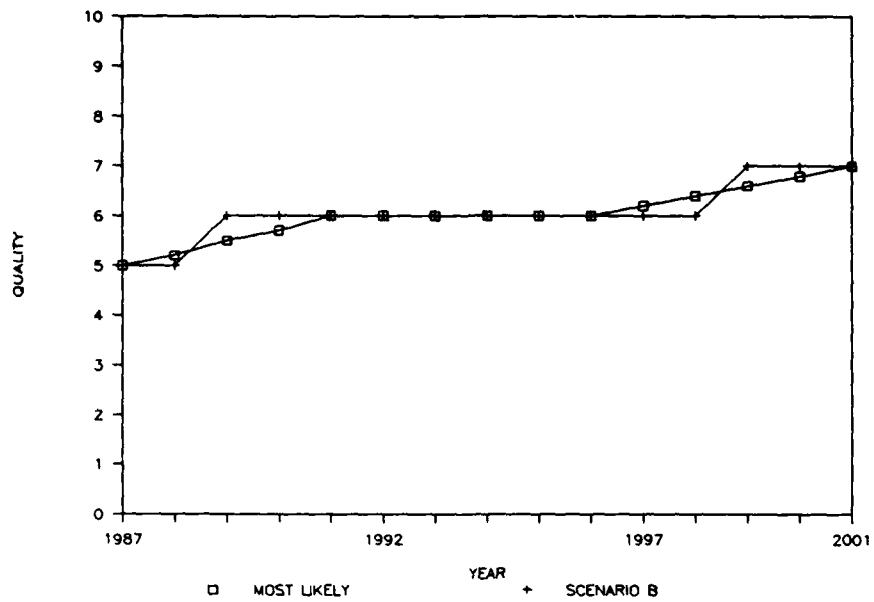
T 1212 BIRTHS TO 19 YRS % TOTAL



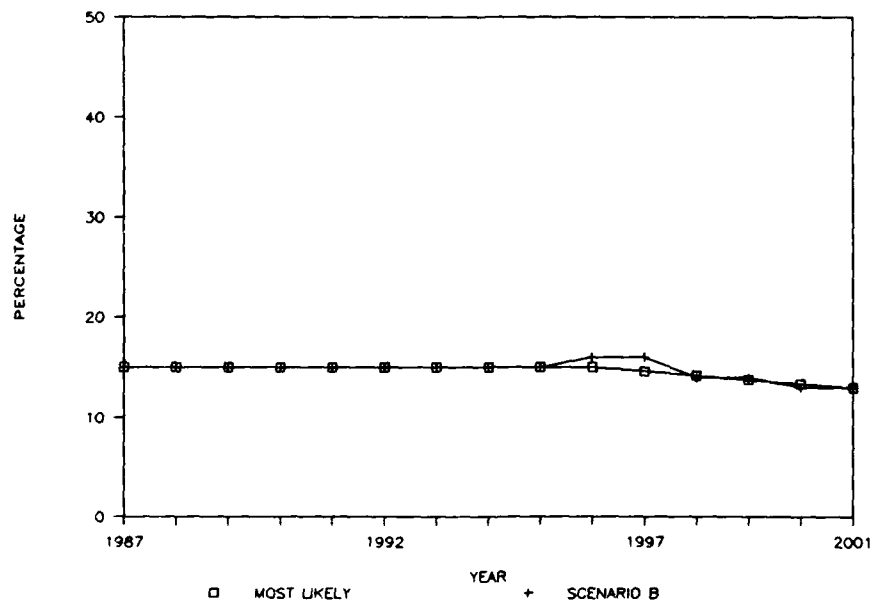
T 1213 BIRTHS TO UNDER 30 YRS % TOTAL



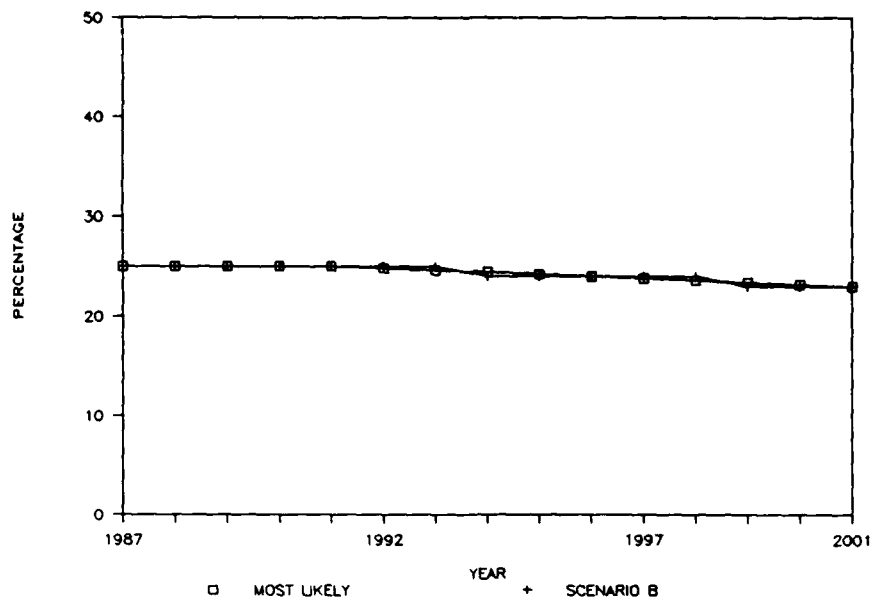
T 2201 QUALITY OF PUBLIC SCHOOL



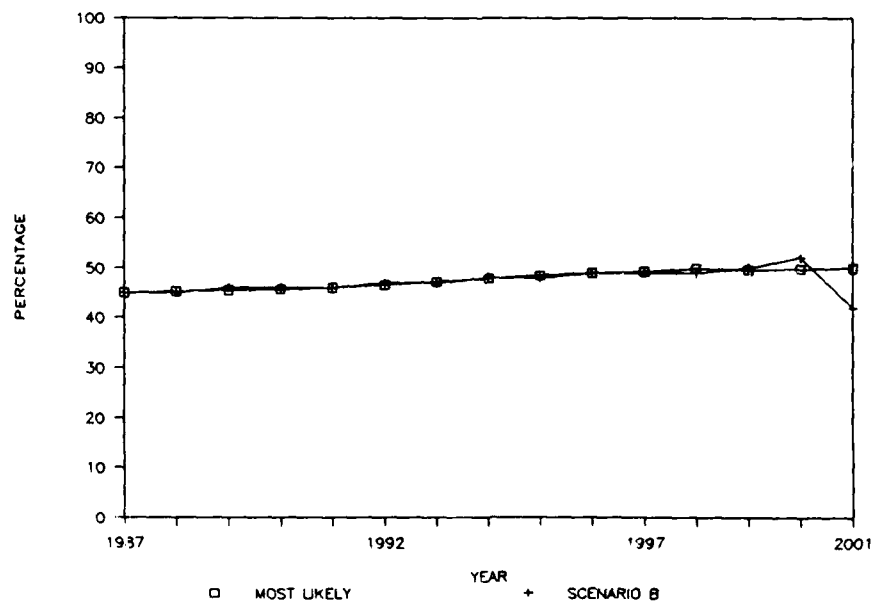
T 2202 % 17-21 WHO ARE ILLITERATE



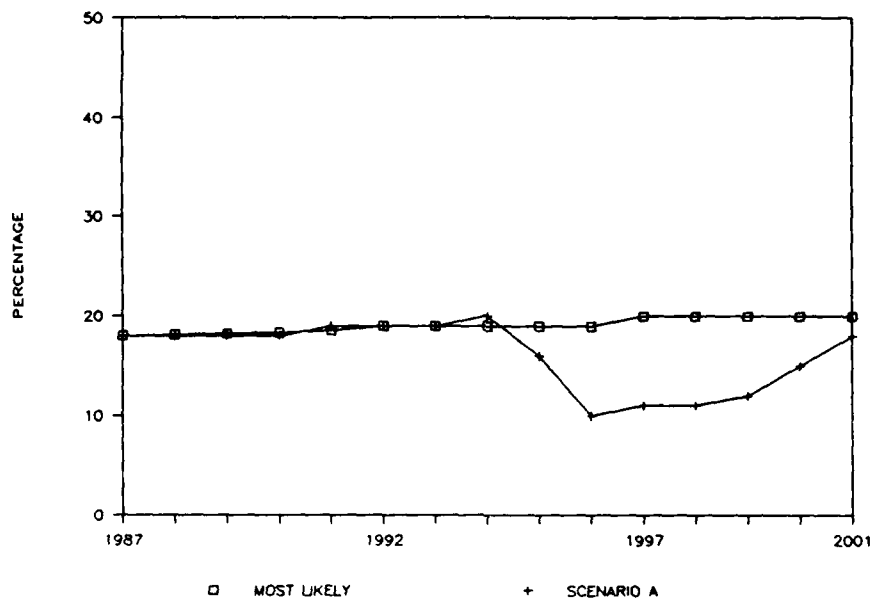
T 2203 % YOUTHS NOT FINISH HS



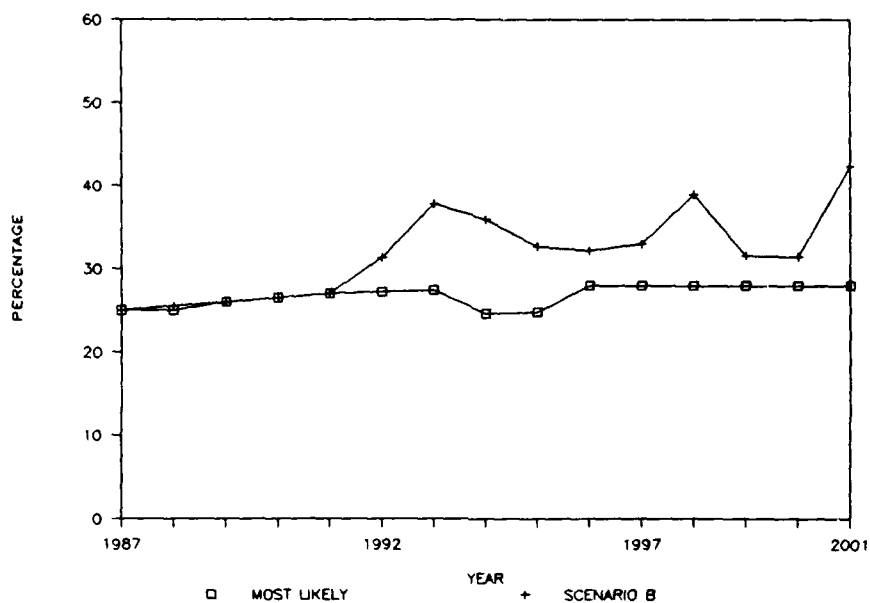
T 2204 % HIGH SCHOOL GRDS ENTERING UNIV



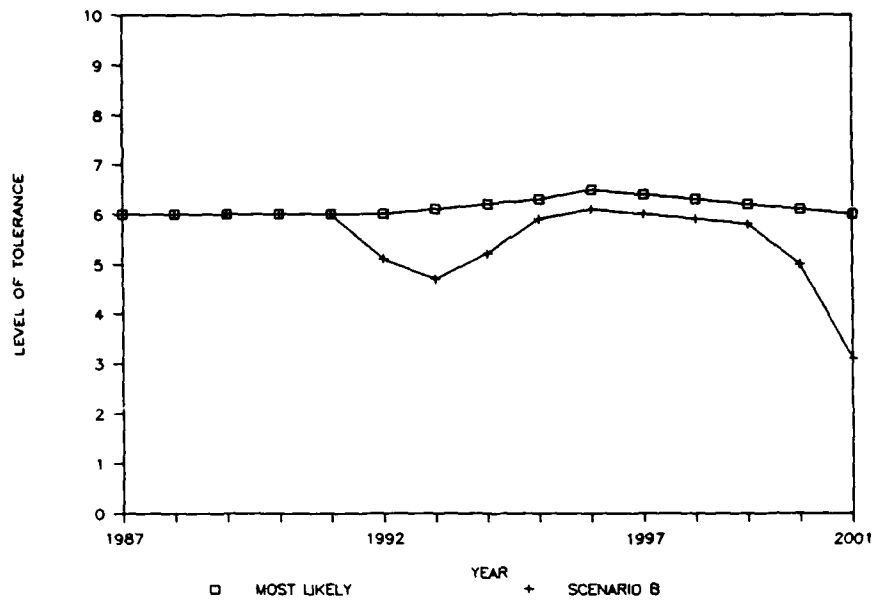
T 2205 % NPS MINORITY YOUTH TO COLLEGE



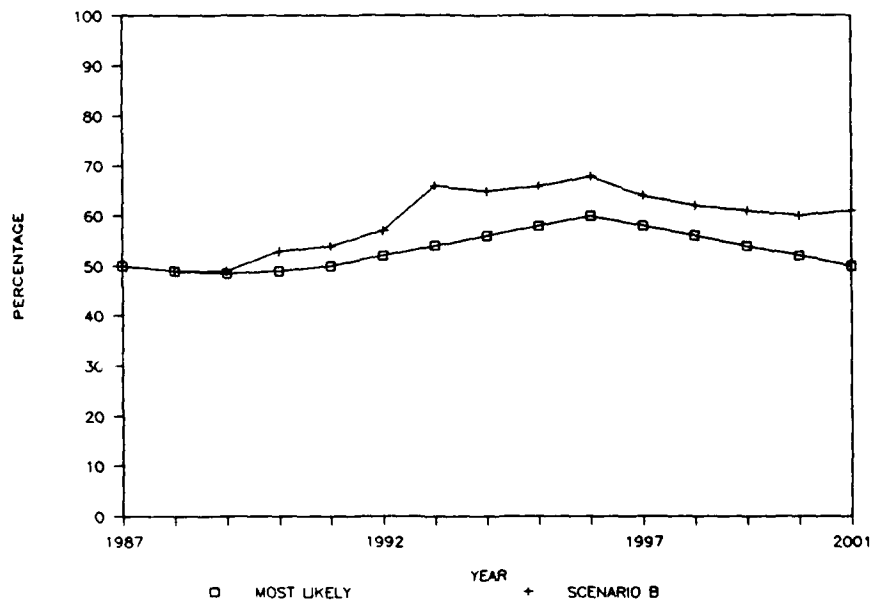
T 2209 % OF ADULTS ACCEPT TRAD VALUES



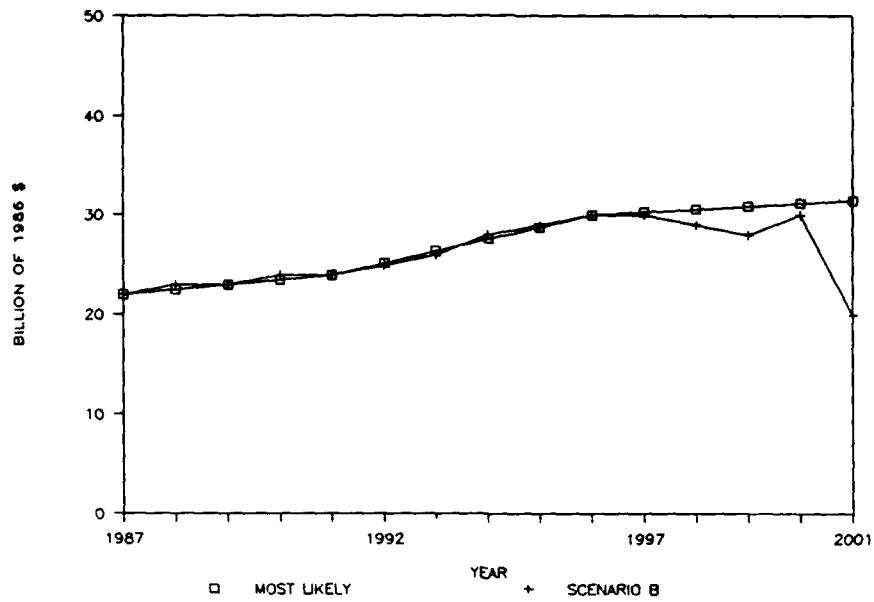
T 2210 PUBLIC OK OF LIFESTYLE DIVERSITY



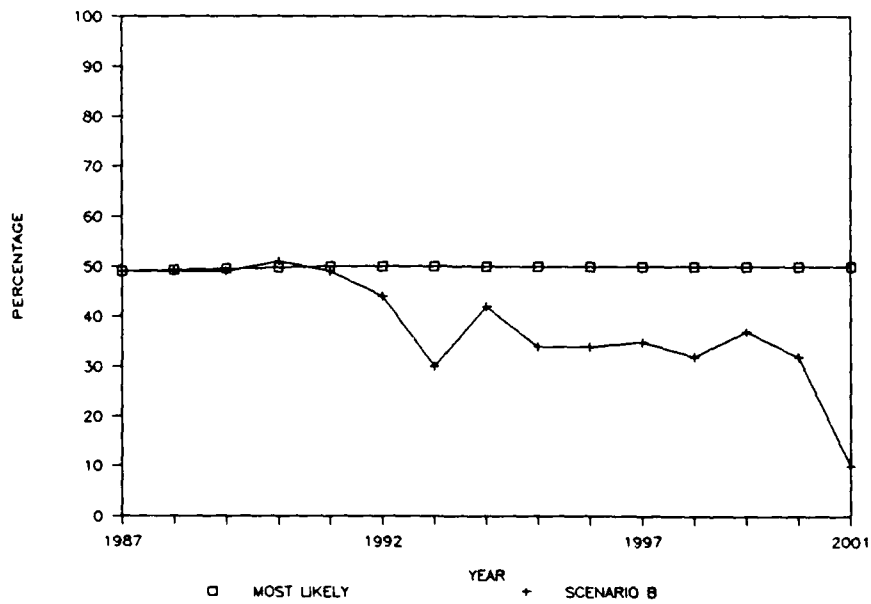
T 2211 % 17-21 ARE STRONGLY PATRIOTIC



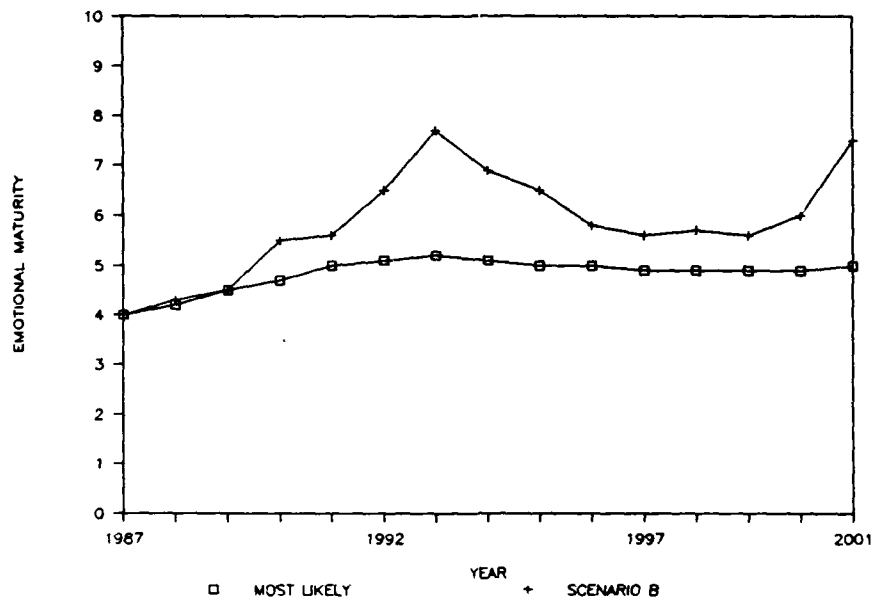
T 2215 PRIVATE CORP \$ FOR TRAINING



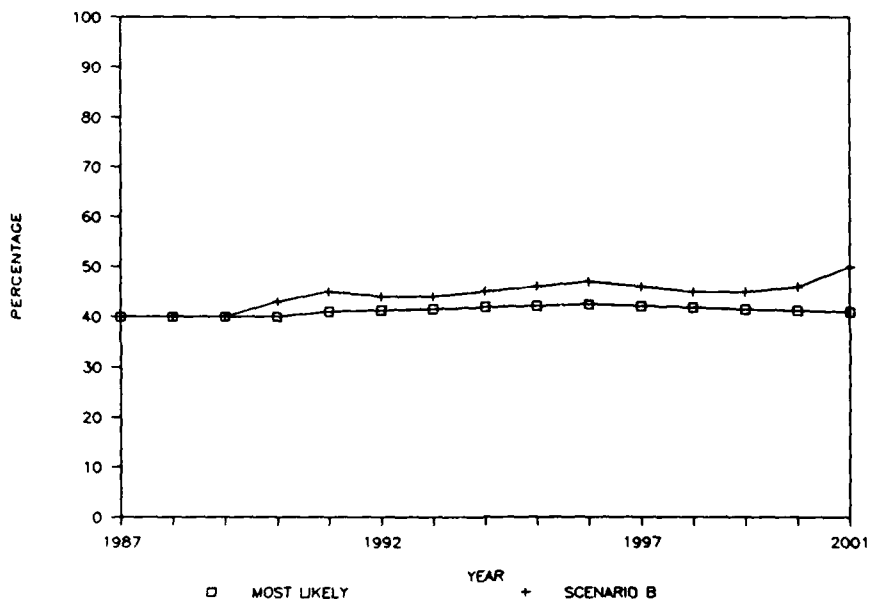
T 2216 % POP OPTIMISTIC NEXT 5 YRS



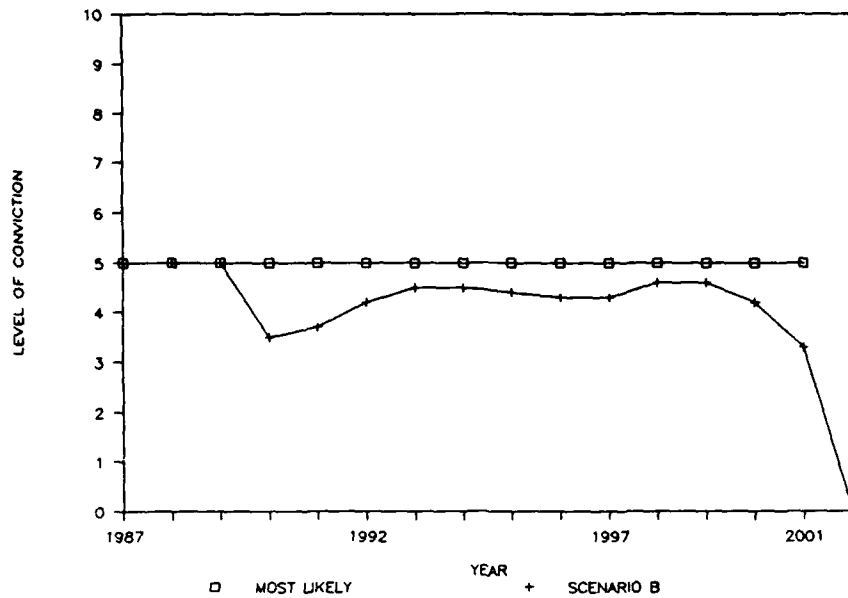
T 2212 EMOTIONAL MATURITY OF 16 YRS OLD



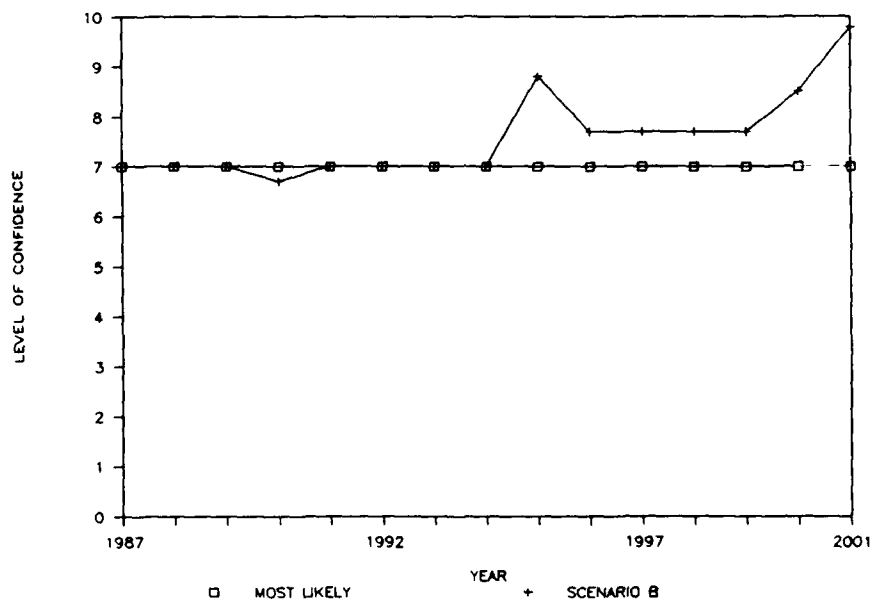
T 2217 US HS SR EXPECTING NUKE WAR



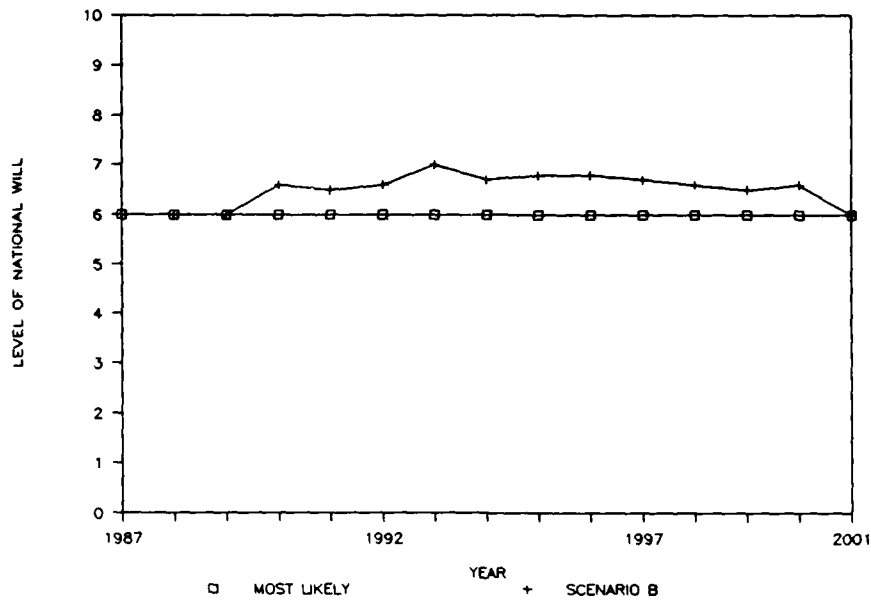
T 2220 PUBLIC VIEW OF NUKE STABILITY



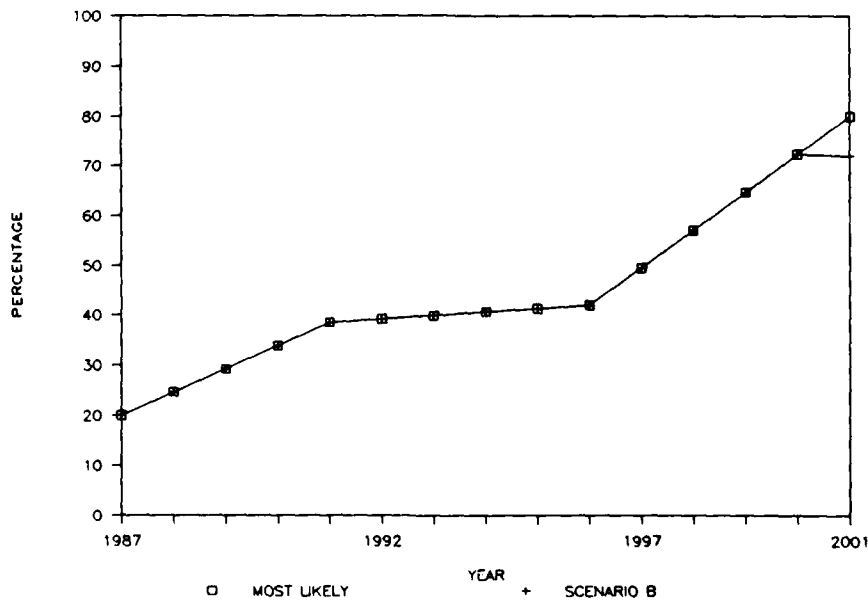
T 2222 PUBLIC CONFIDENCE IN ARMY COMBAT



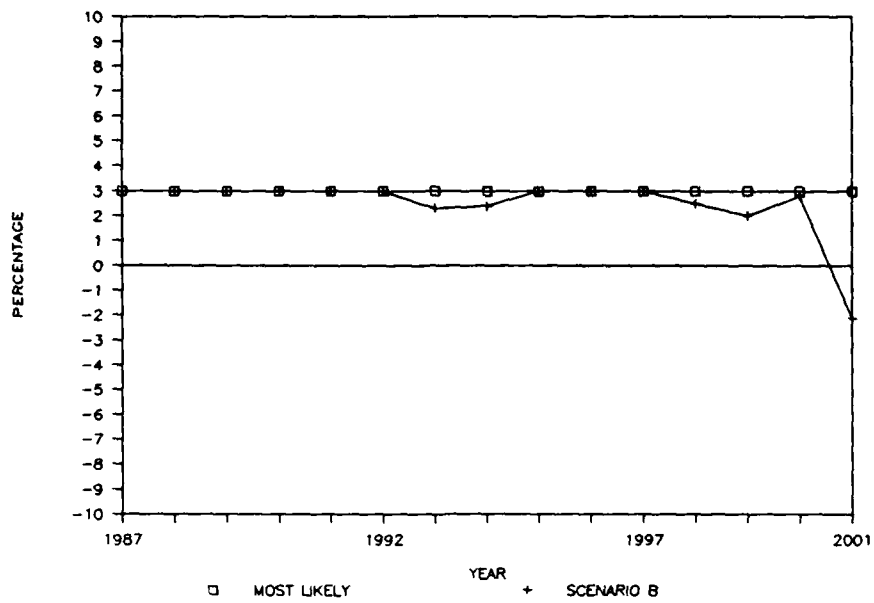
T 2224 US SUPPORT OF MILITARY DEFENSE



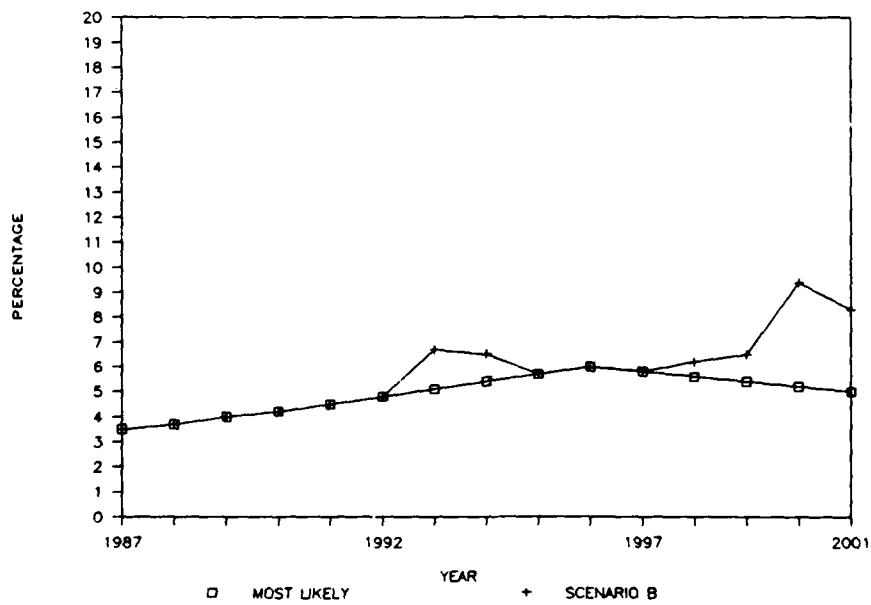
T 3201 % OF HS TRAINED ON MICROS



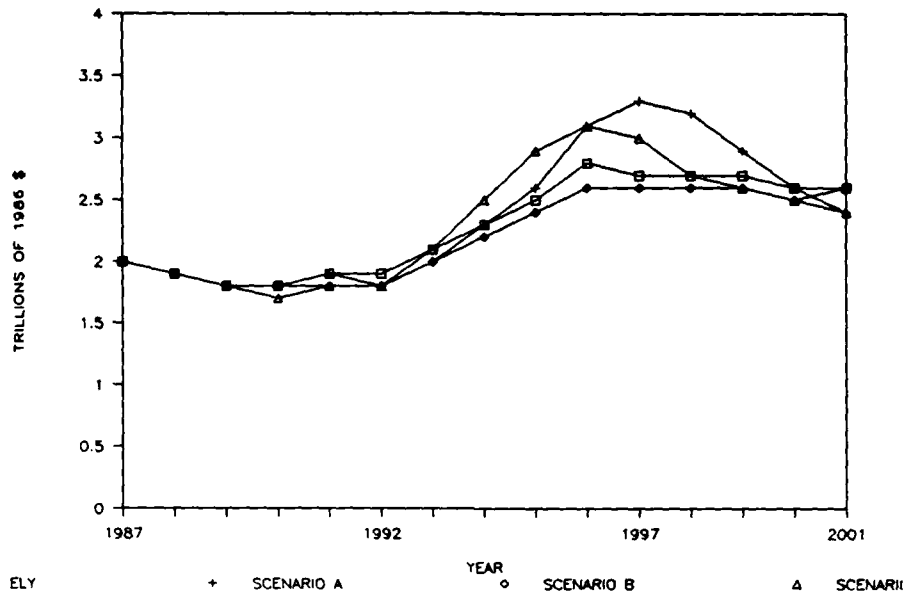
T 4201 % OF GROWTH GNP



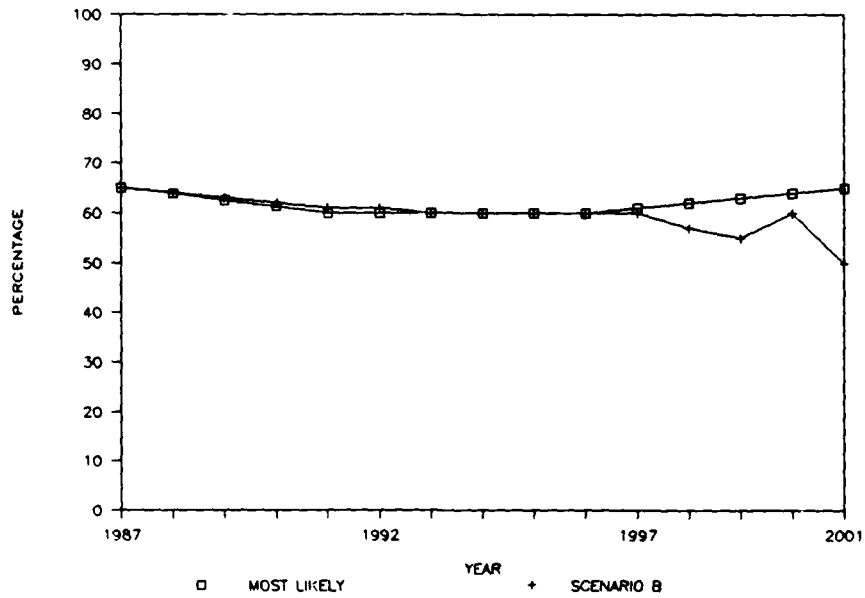
T 4202 RATE OF INFLATION



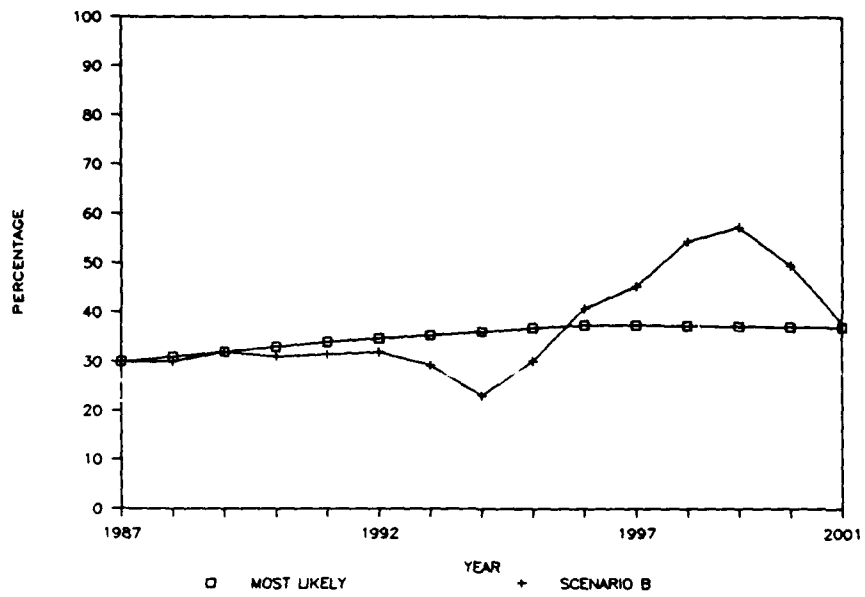
T 4203 FEDERAL DEBT



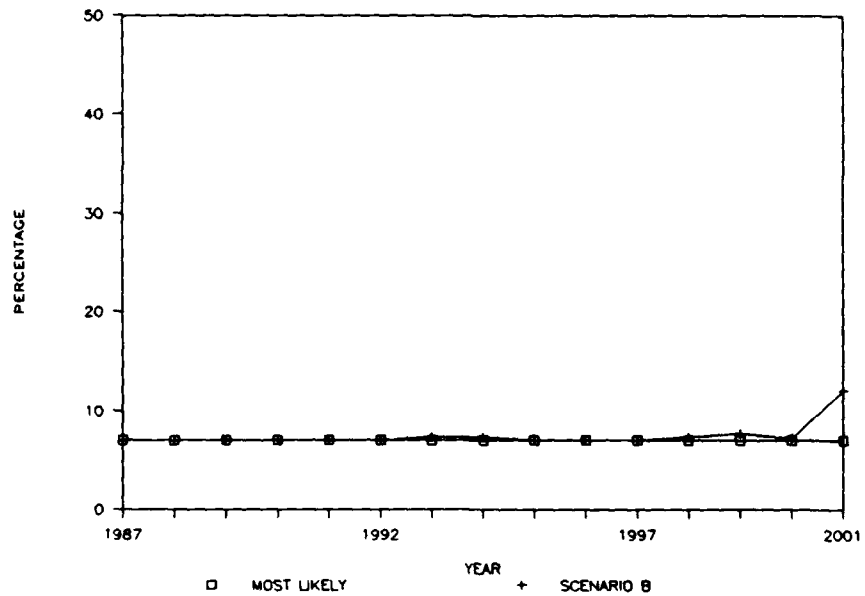
T 4206 % FAMILIES WITH 2 INCOMES



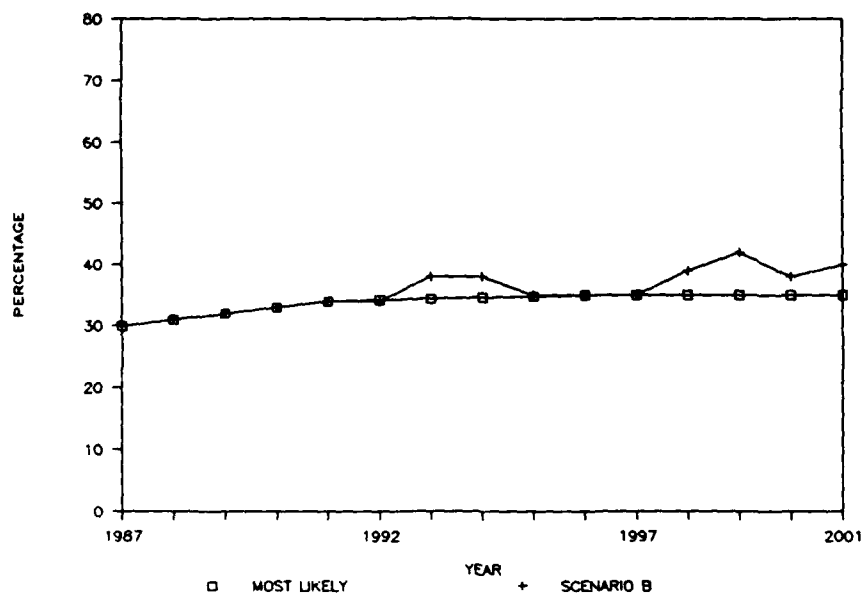
T 4207 % OVERQUALIFIED COLLEGE GRADUATE



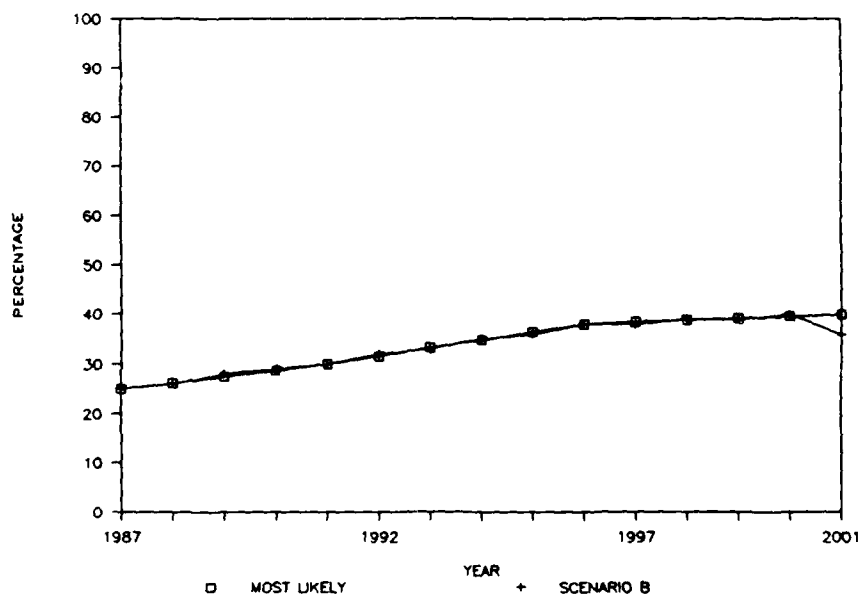
T 4217 % UNEMPLOYMENT



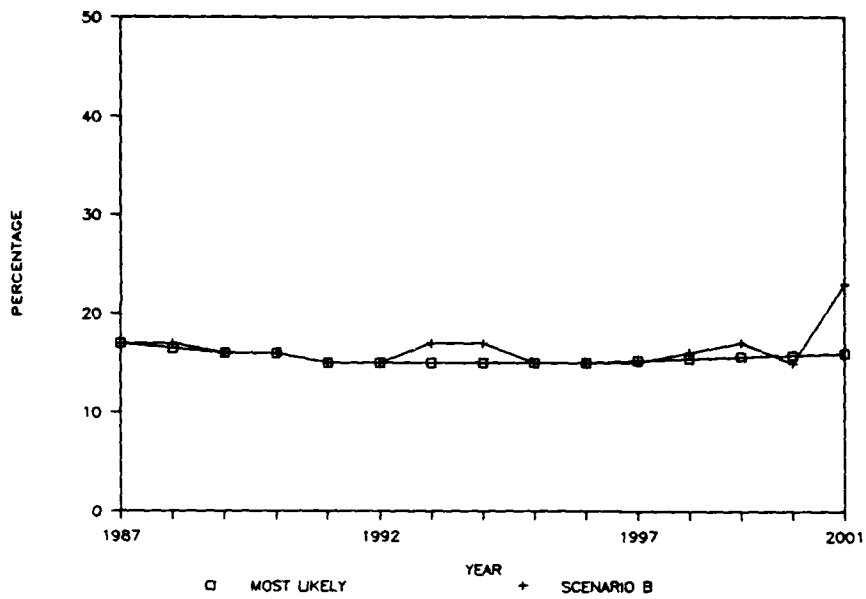
T 4220 % UNEMPLOYMENT 17-21 BLACK



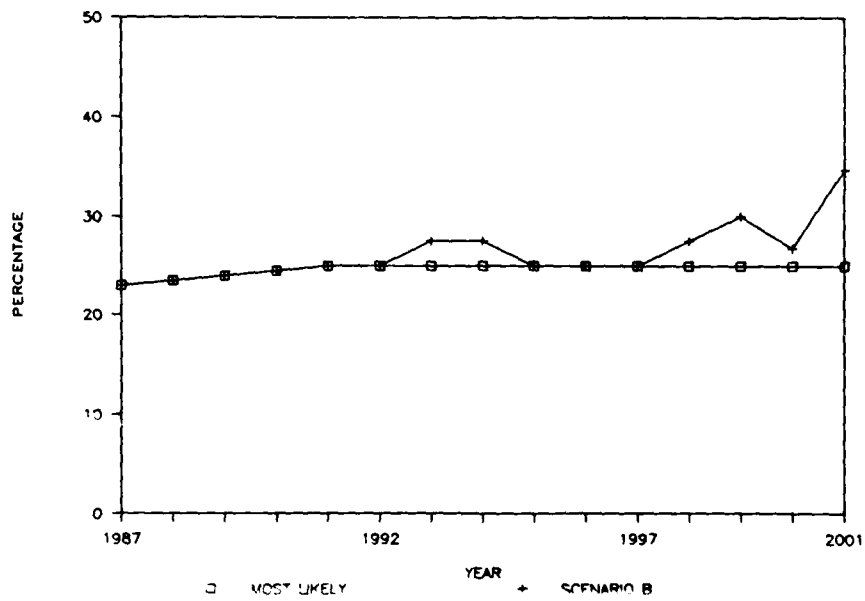
T 4222 % OF NEW JOBS FOR COMPUTER SKILL



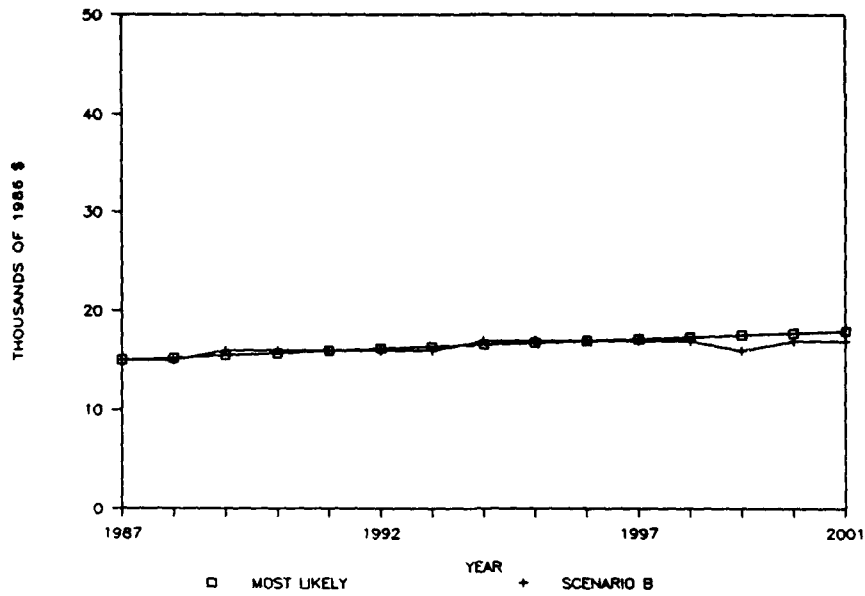
T 4218 % OF UNEMPLOYMENT 17-21 TOTAL



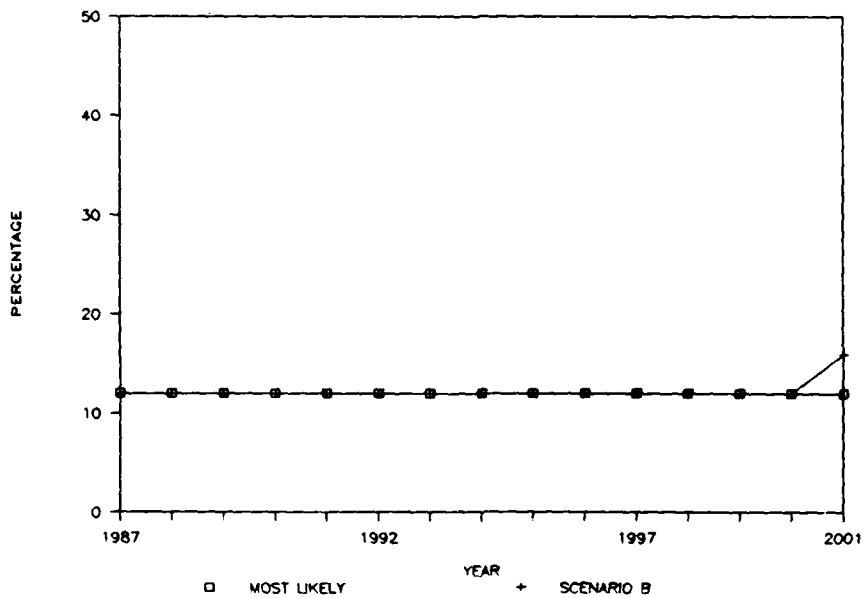
T 4219 % OF UNEMPLOYMENT 17-21 HISPANIC



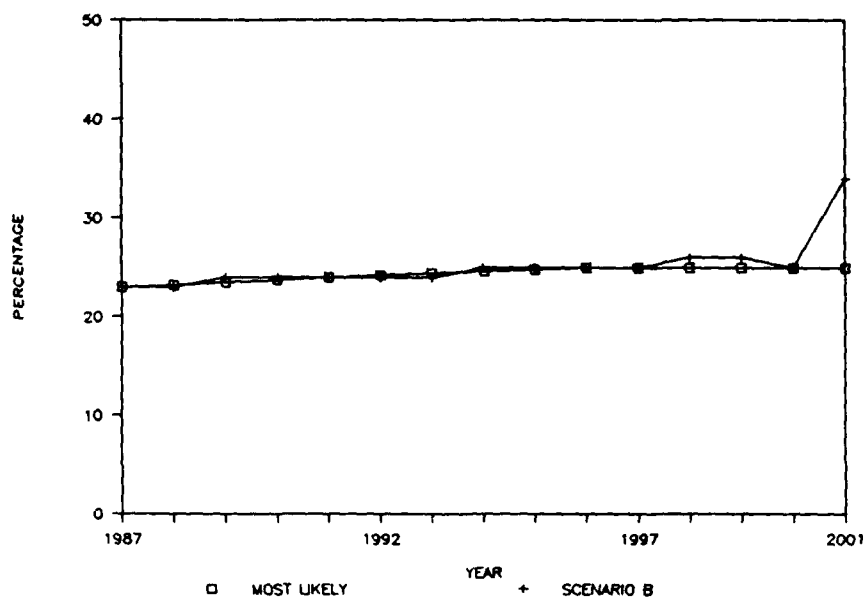
T 4223 MEDIAN INCOME HOUSEHOLD 15-24



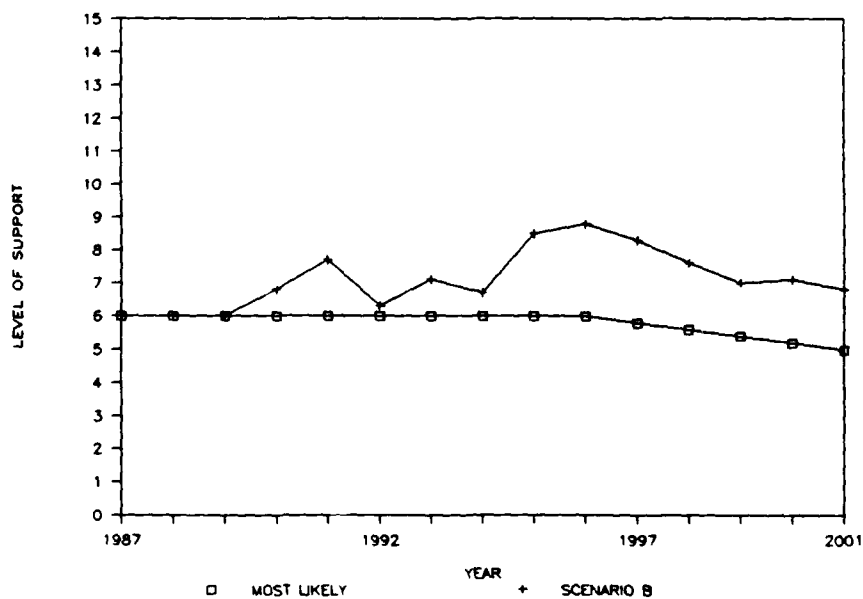
T 4225 % OF FAMILIES BELOW POVERTY



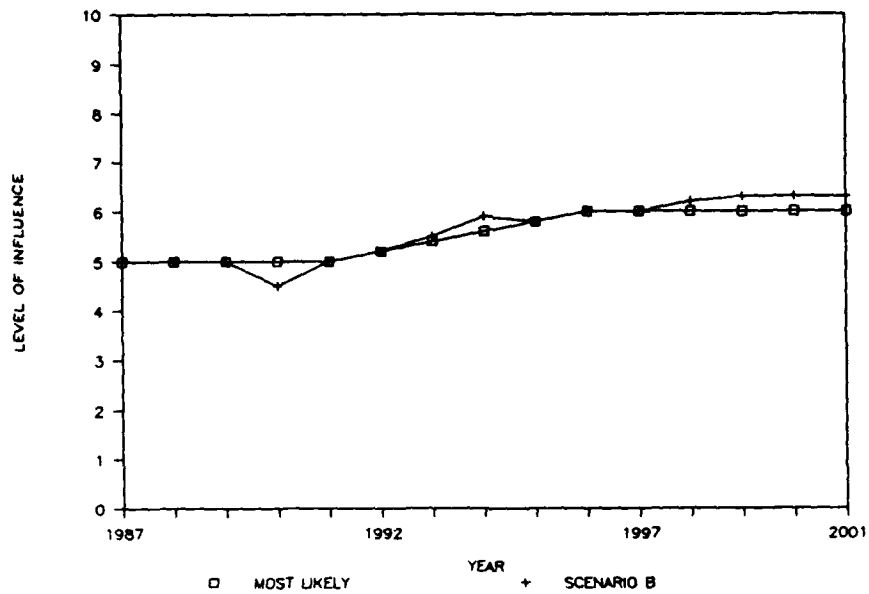
T 4226 % KIDS UNDER 16 YRS IN POVERTY



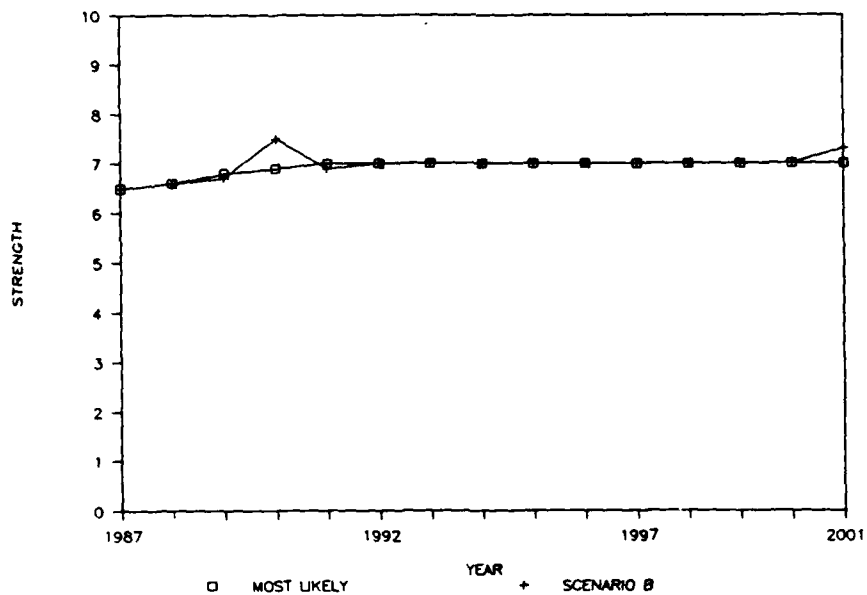
T 5201 CONGRESSIONAL MIL SUPPORT



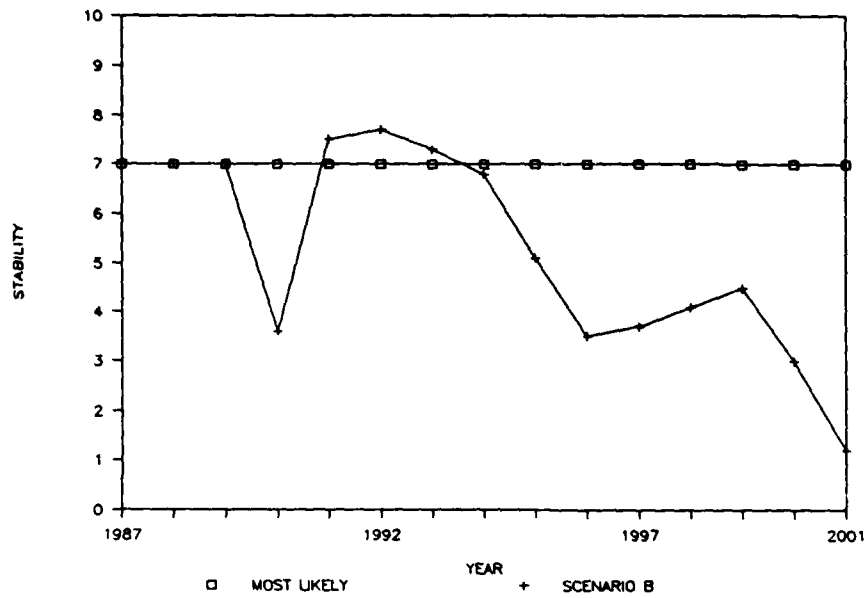
T 5202 NAT'L POLITICAL CLOUT OF OVER 65



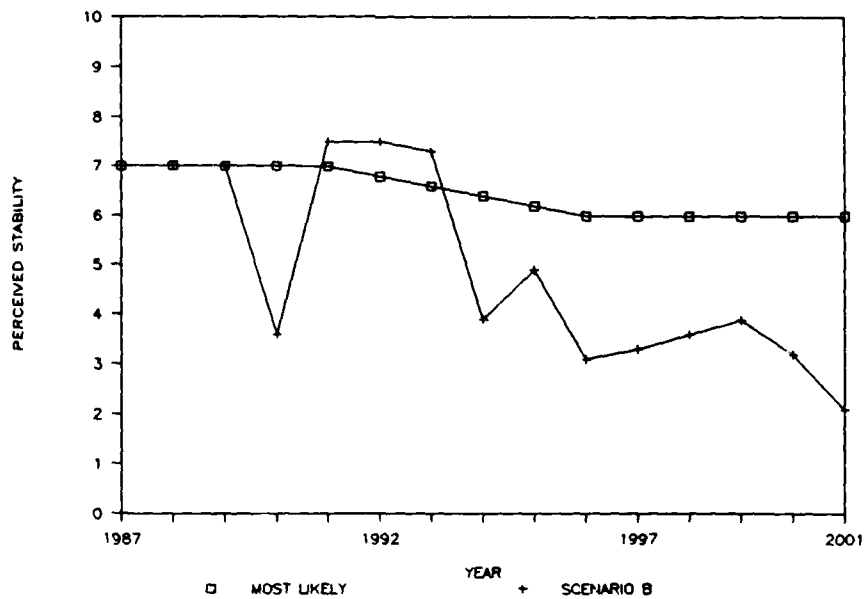
T 7101 USSR MIL STRENGTH IN LAND COMBAT



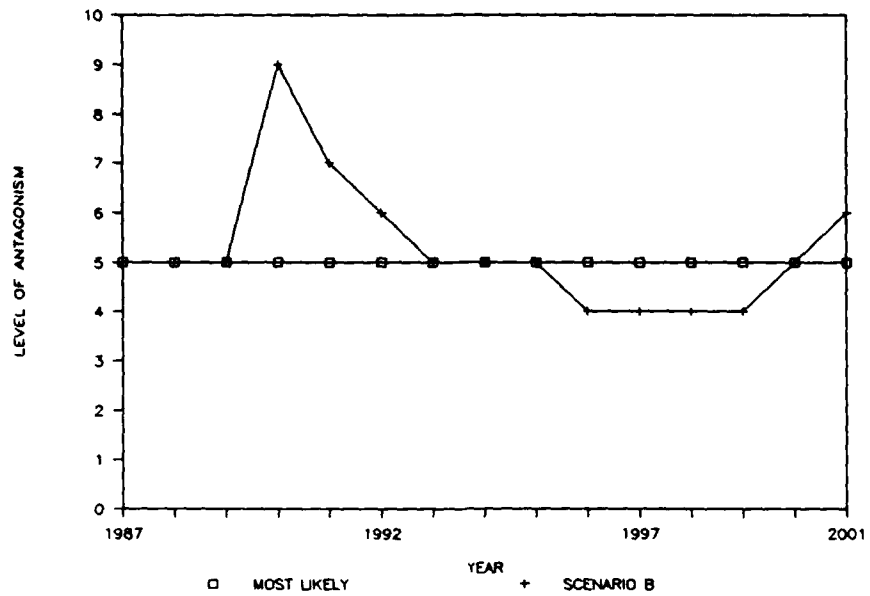
T 7103 STABILITY OF STRAT NUKE BALANCE



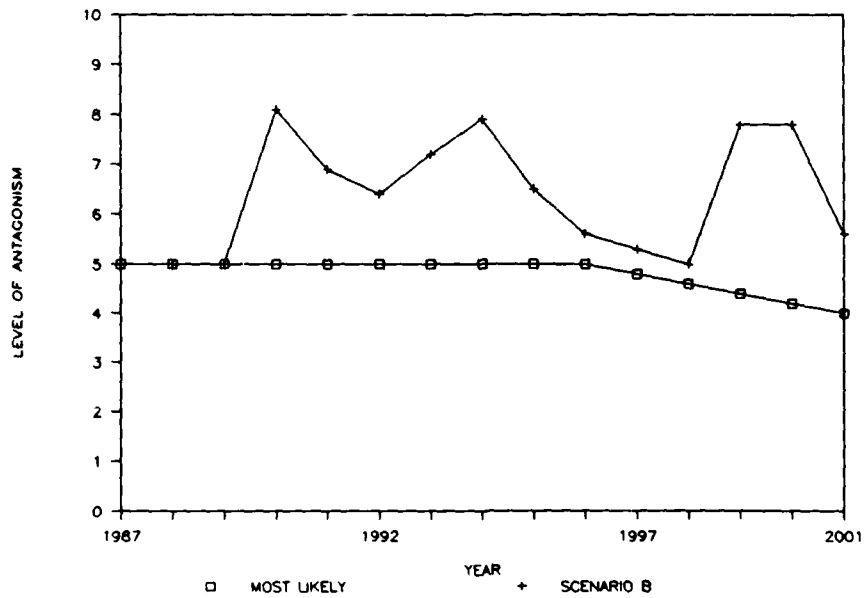
T 7104 USSR VIEW OF NUKE STABILITY



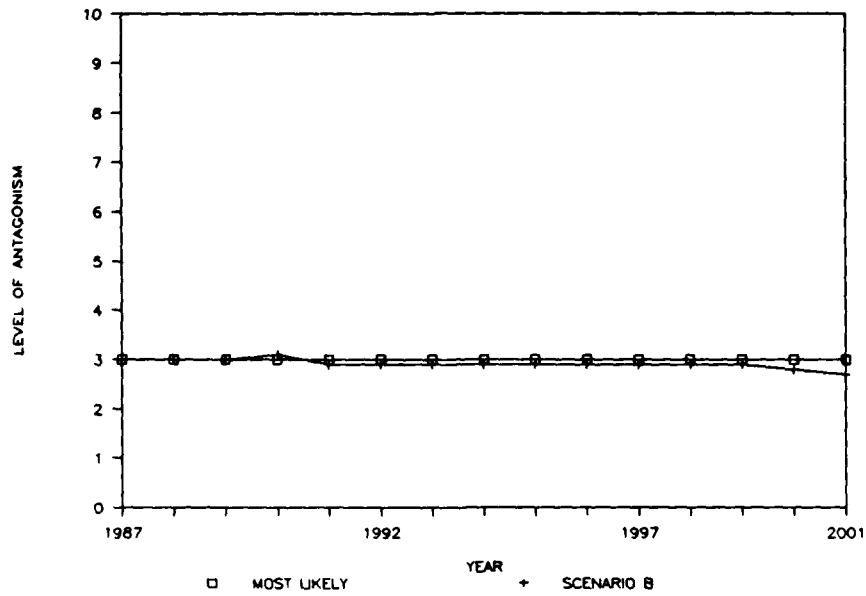
T 7105 ANTAG BTWN WARSAW PACT & NATO



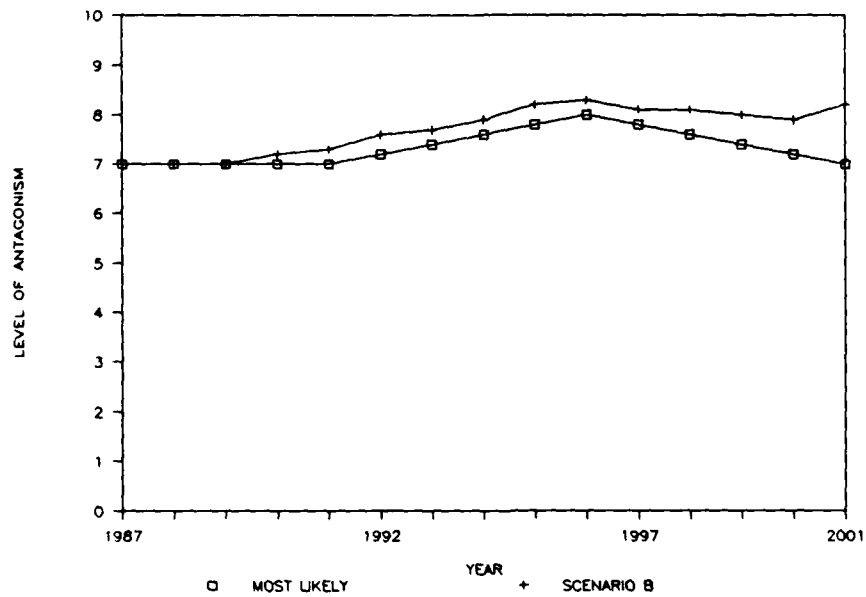
T 7106 ANTAG BTWN US & USSR



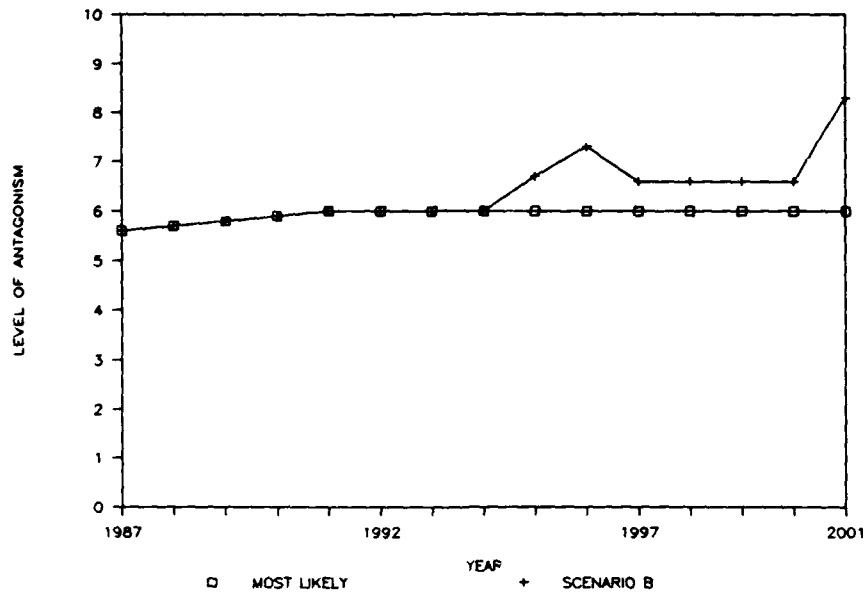
T 7107 ANTAG BTWN US & PRC



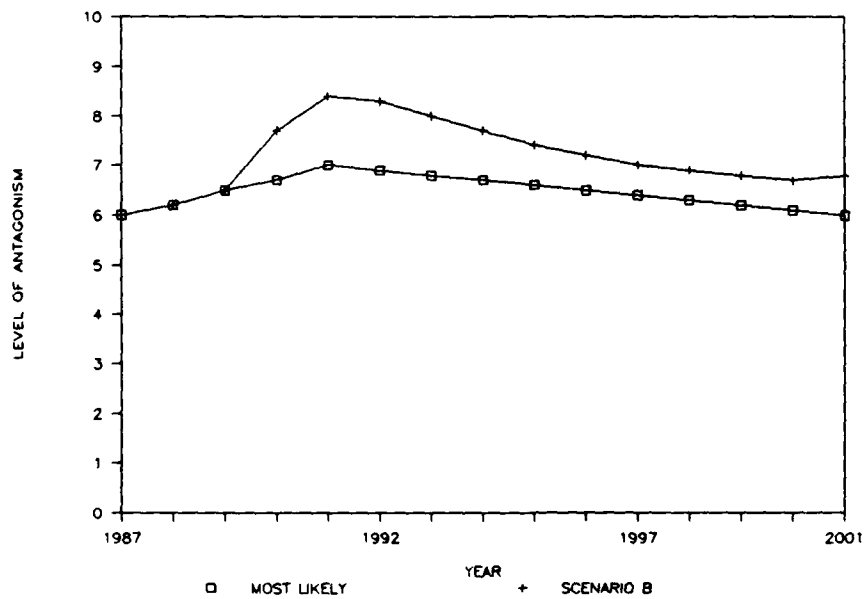
T 7108 ANTAG BTWN ISRAEL & MID EAST



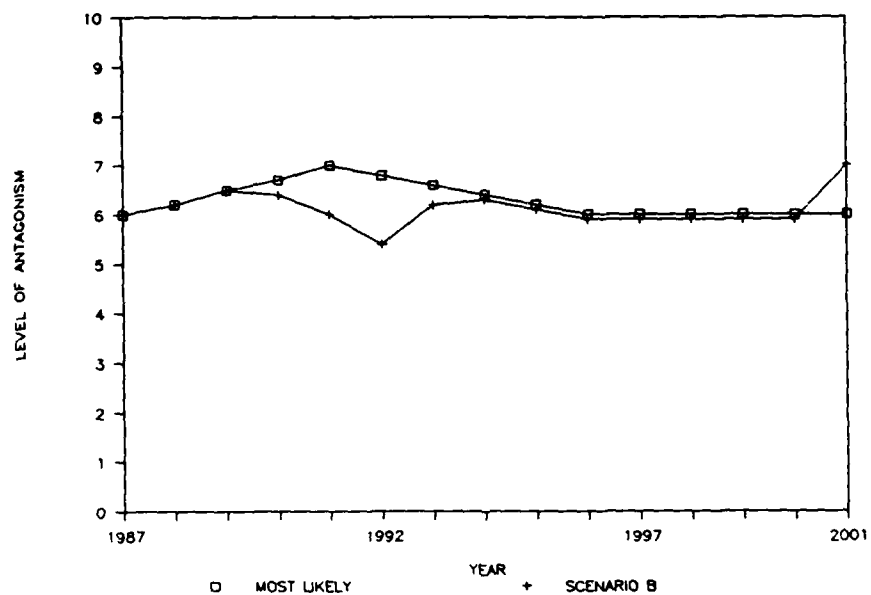
T 7109 ANTAG BTWN PAKISTAN & INDIA



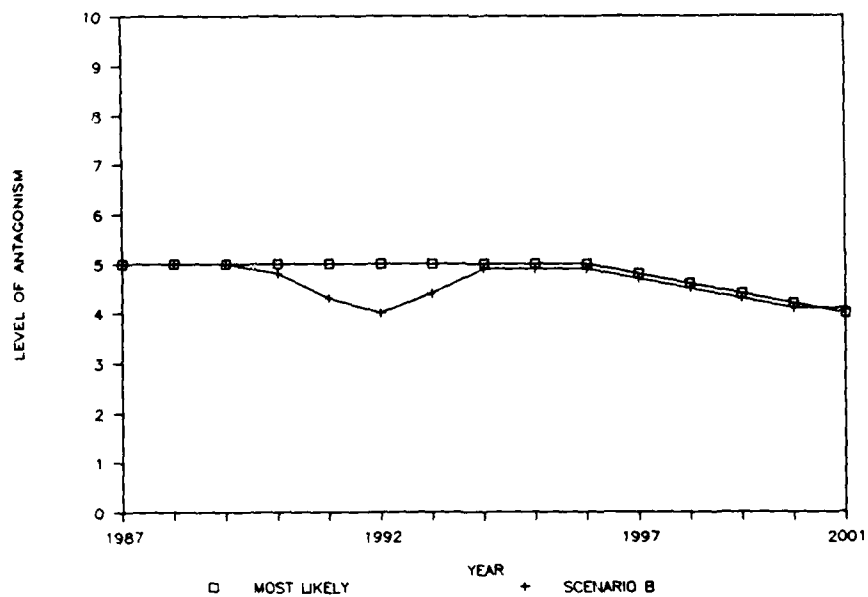
T 7110 ANTAG BTWN NORTH & SOUTH KOREA



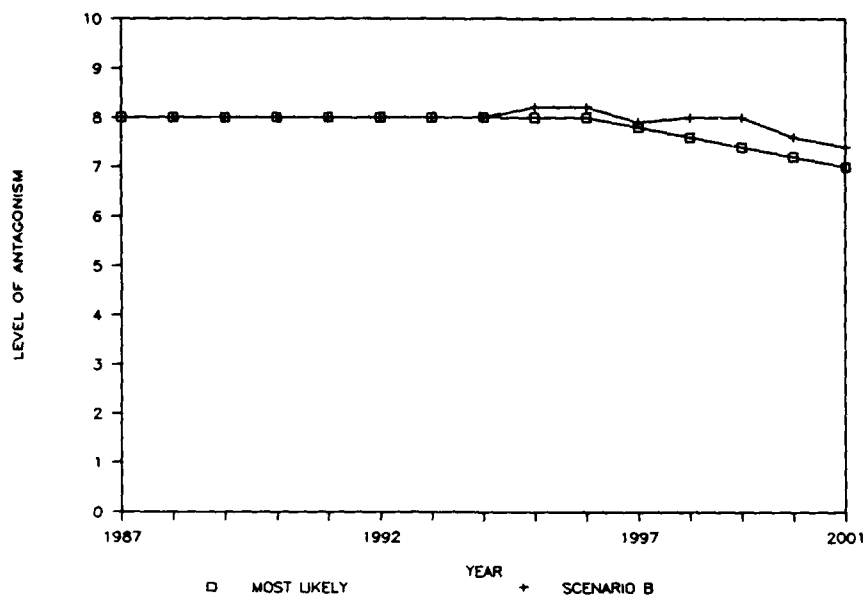
T 7111 ANT BTWN NICARAGUA & CA NEIGHBOR



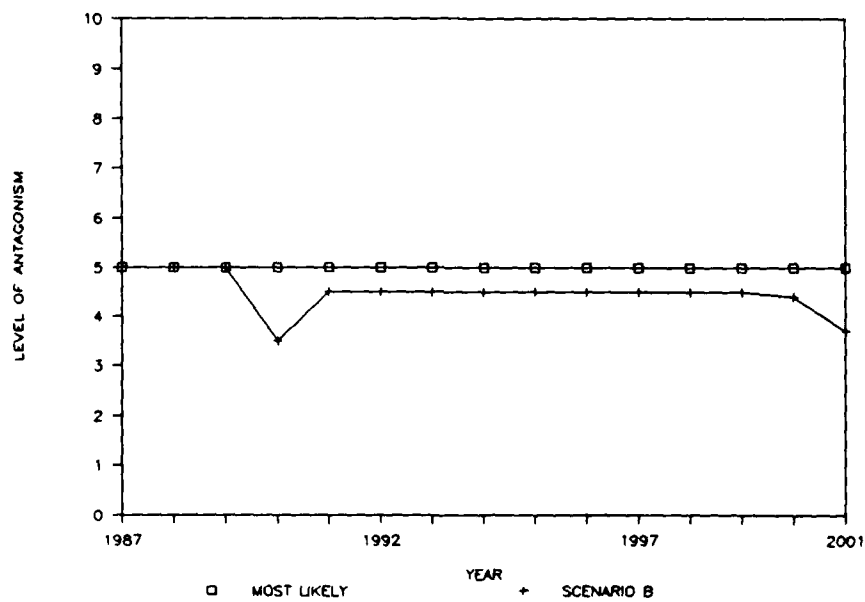
T 7112 ANTG BTWN PRC & GOVT ON TAIWAN



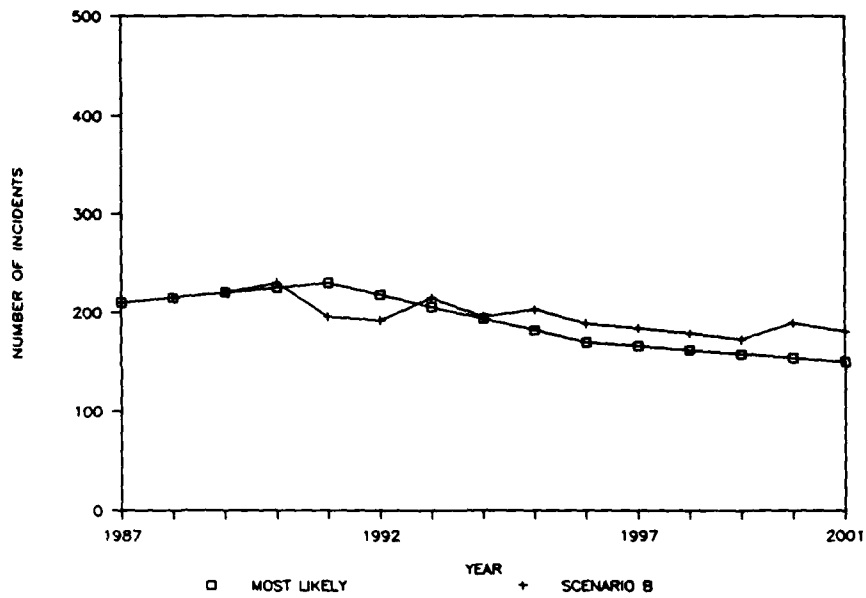
T 7114 ANTAG AMG MID EAST - NOT ISRAEL



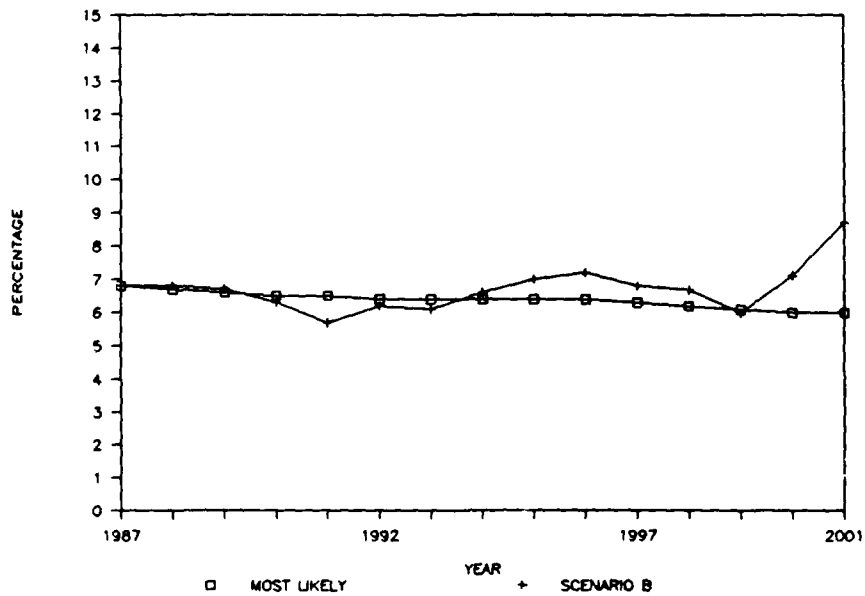
T 7115 ANTAG BTWN USSR & PRC



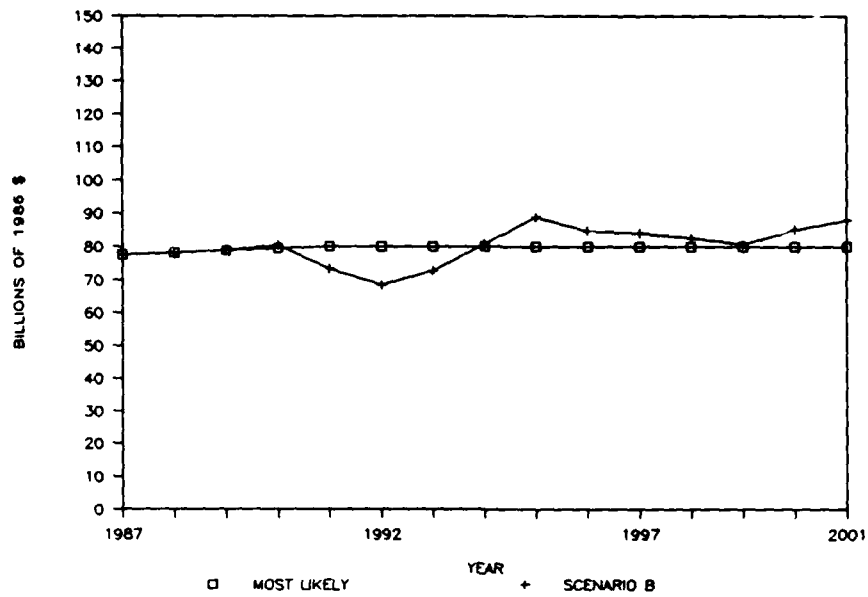
T 7201 # TERRORIST ACT OF AMERICANS



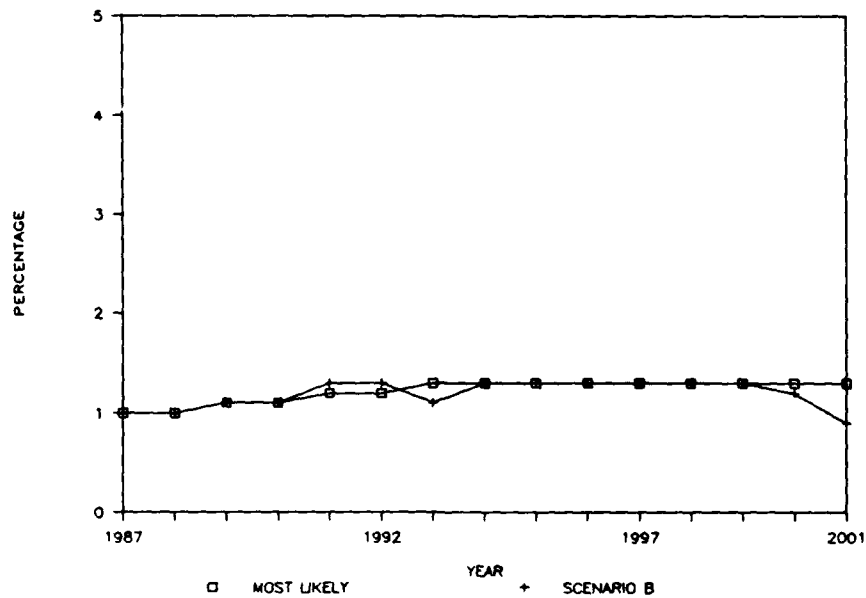
T 7202 DEFENSE EXPENDITURES AS % OF GNP



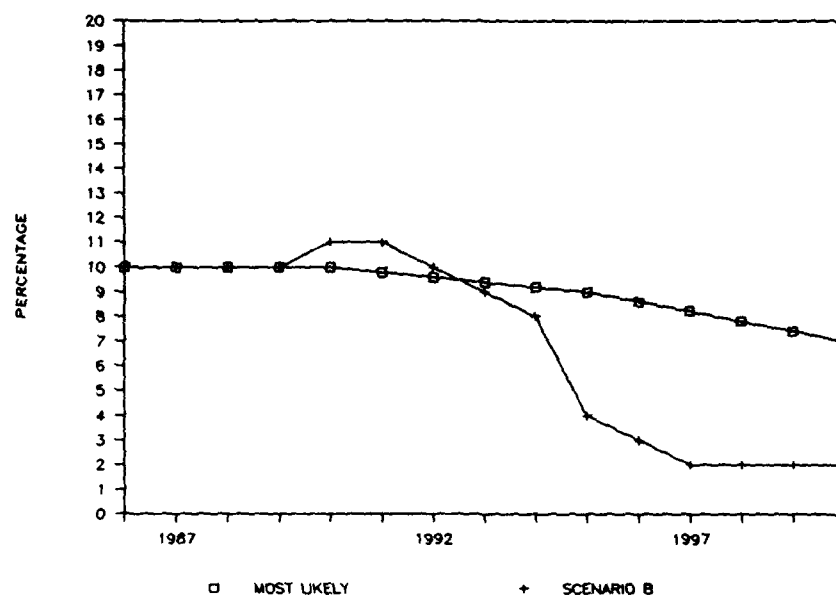
T 8401 SIZE OF THE ARMY BUDGET



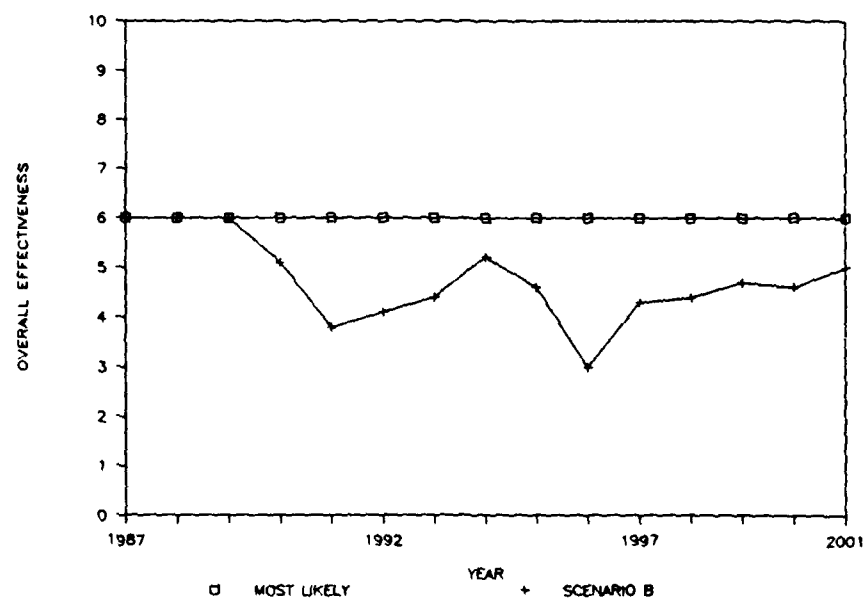
T 8402 RA RECRUIT \$ AS % OF RA BUDGET



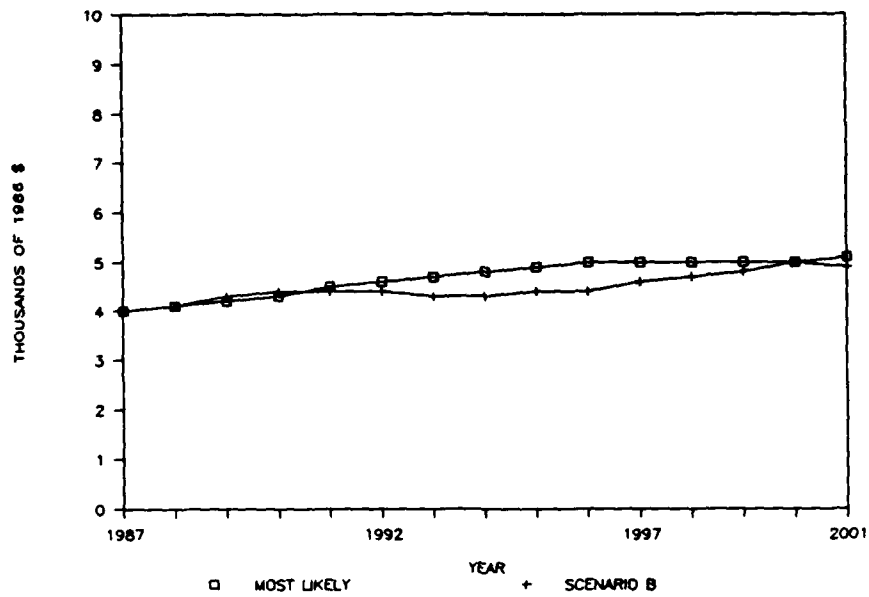
T 8403 RA ADVERT \$ AS % OF R. BUDGET



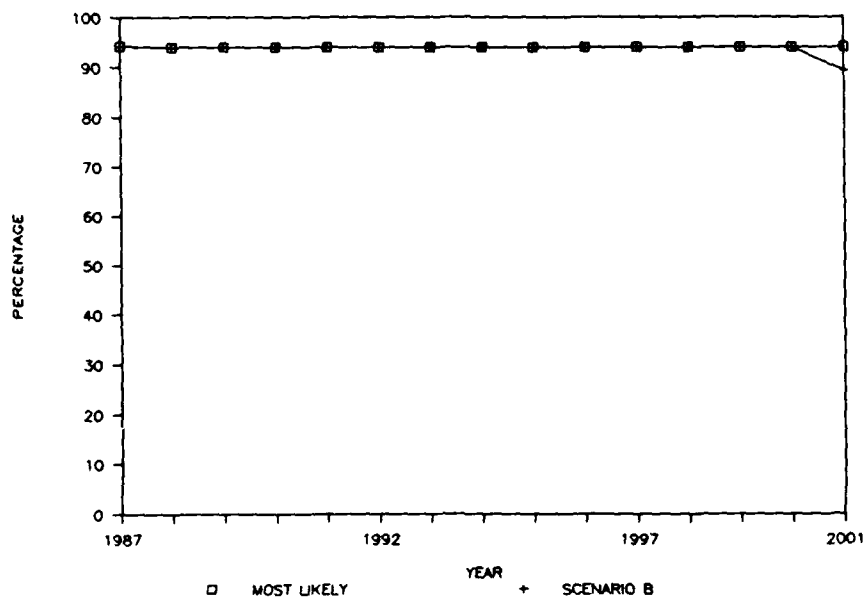
T 8404 EFFECT ARMY RECRUIT ADVERTIS



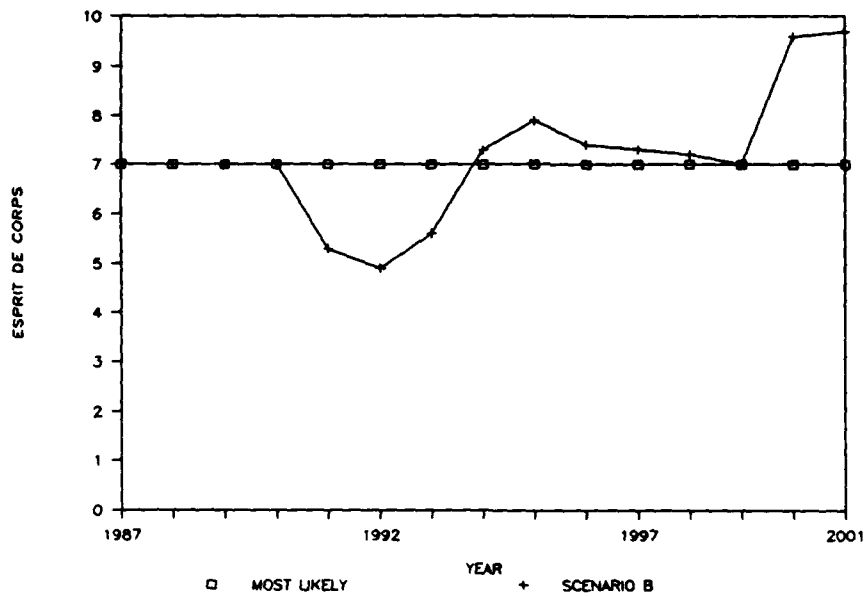
T 8405 RECRUITER \$ PER NEW RA RECRUIT



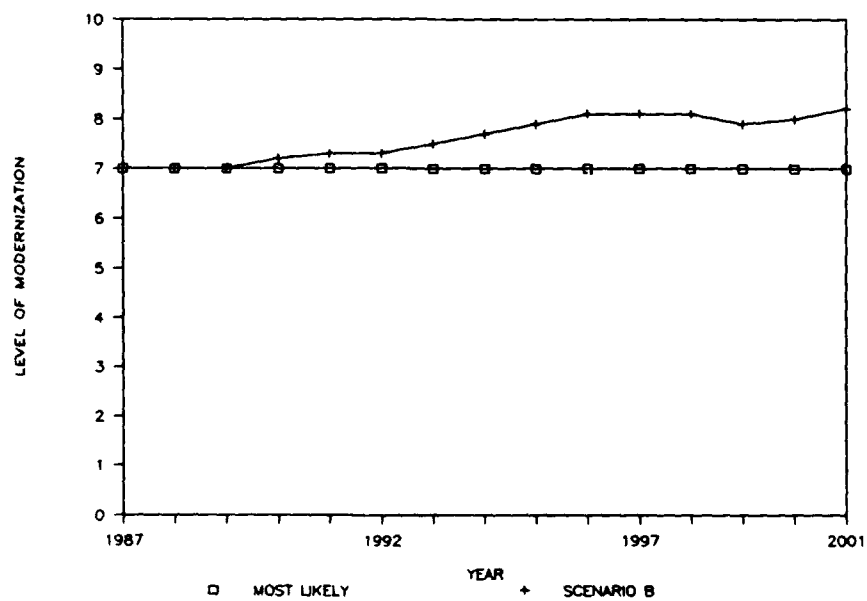
T 8406 E-1 PAY AS % OF CIVILIAN PAY



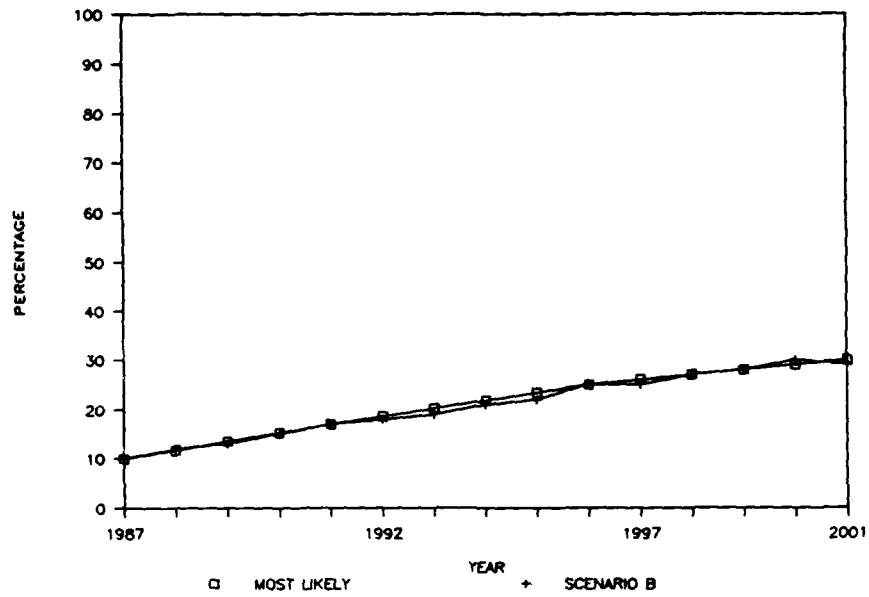
T 8407 LEVEL OF ARMY ESPRIT DE CORPS



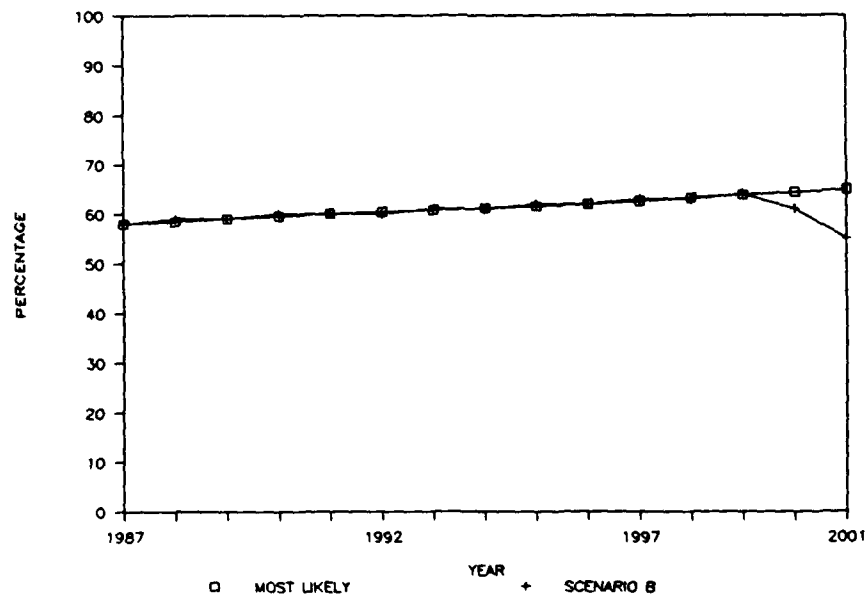
T 8408 MODERNIZATION MOBILITY & WEAPONS



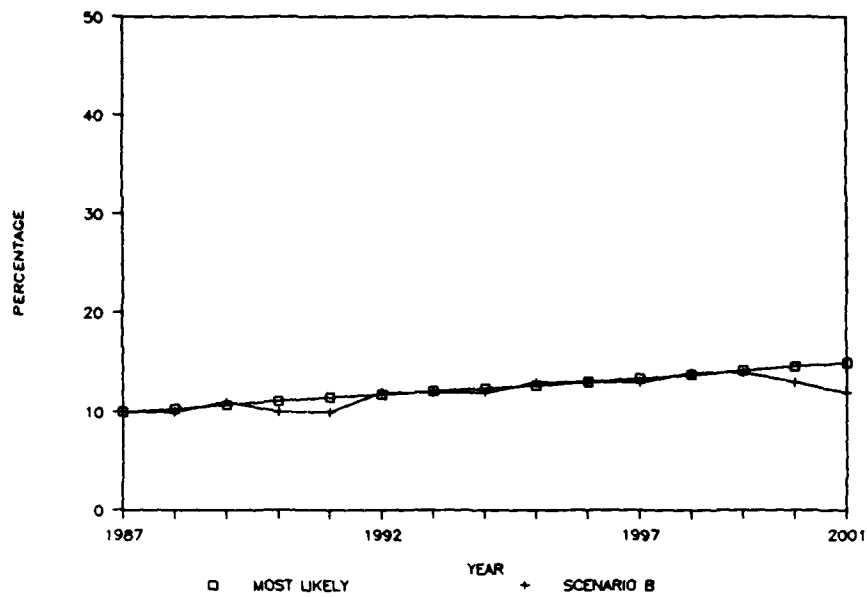
T 8409 % ENLISTED JOBS REQUIRE COMPUTER



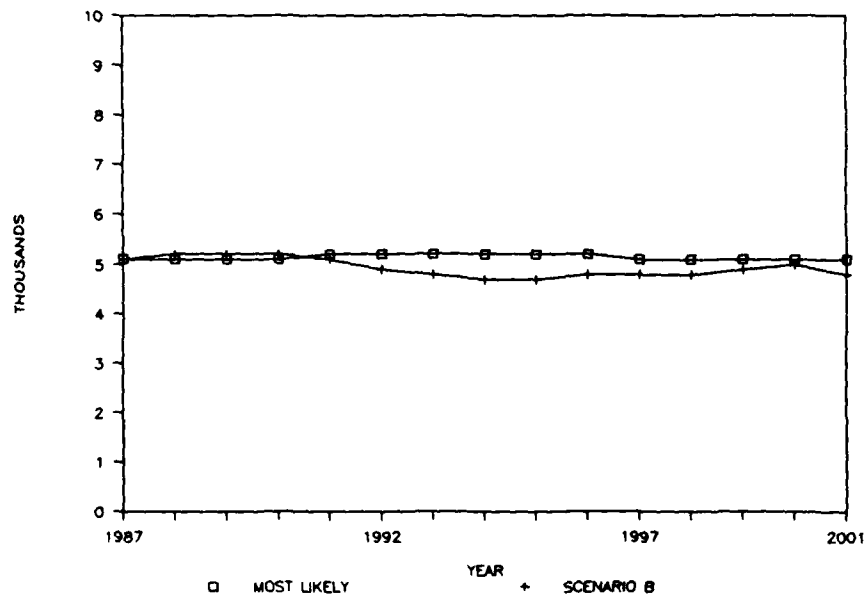
T 8410 USAR/NG AS % OF ACTIVE ARMY



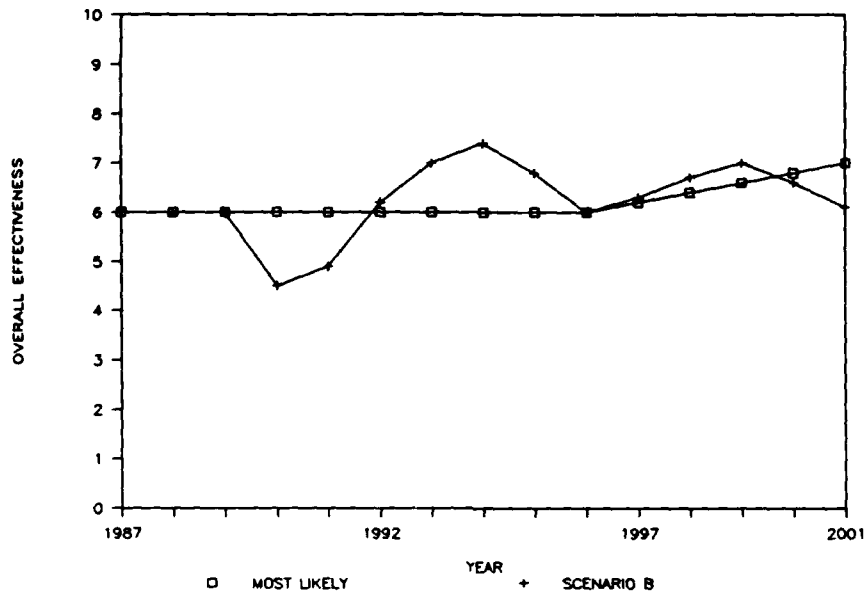
T 8414 WOMEN AS % OF ACTIVE ARMY



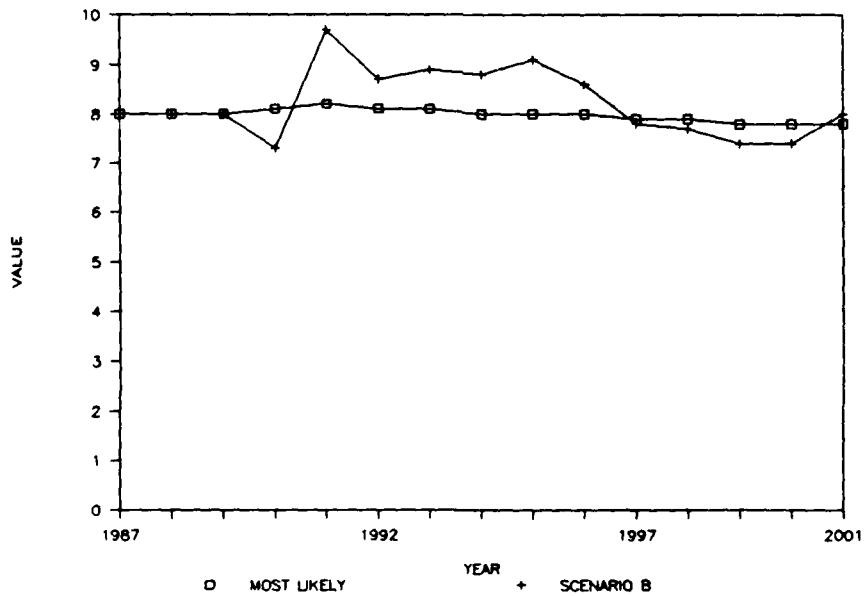
T 8415 # RA RECRUITERS



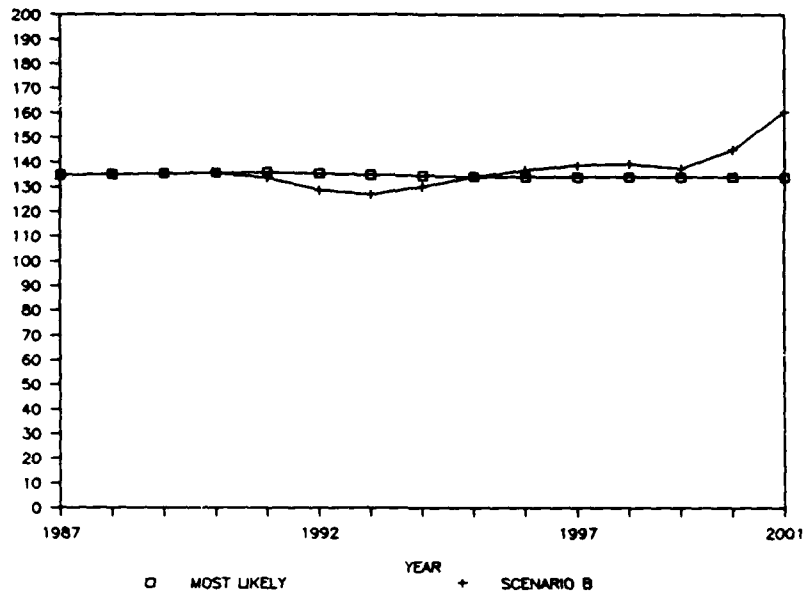
T 8419 EFFECT OF TYPICAL RECRUITER



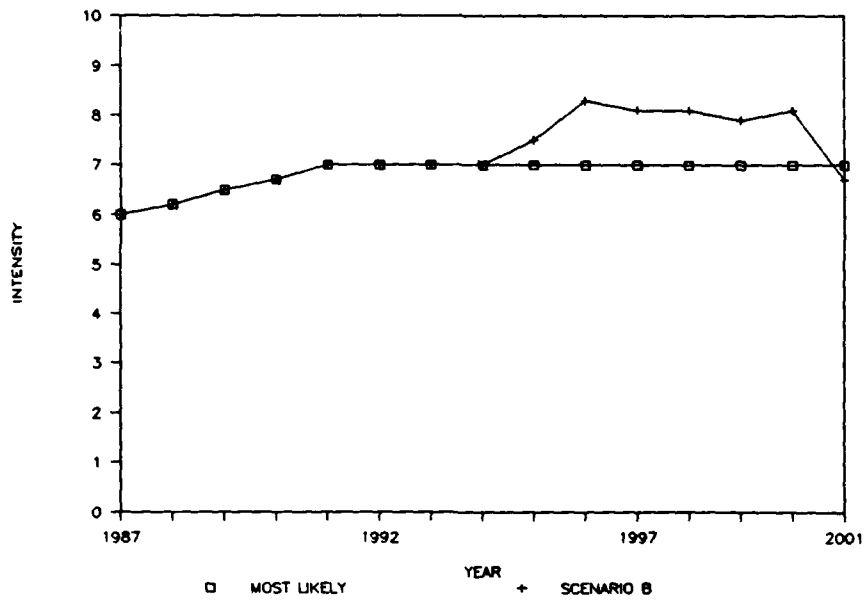
T 8422 VALUE ARMY EDUC BENFTS ENLIST



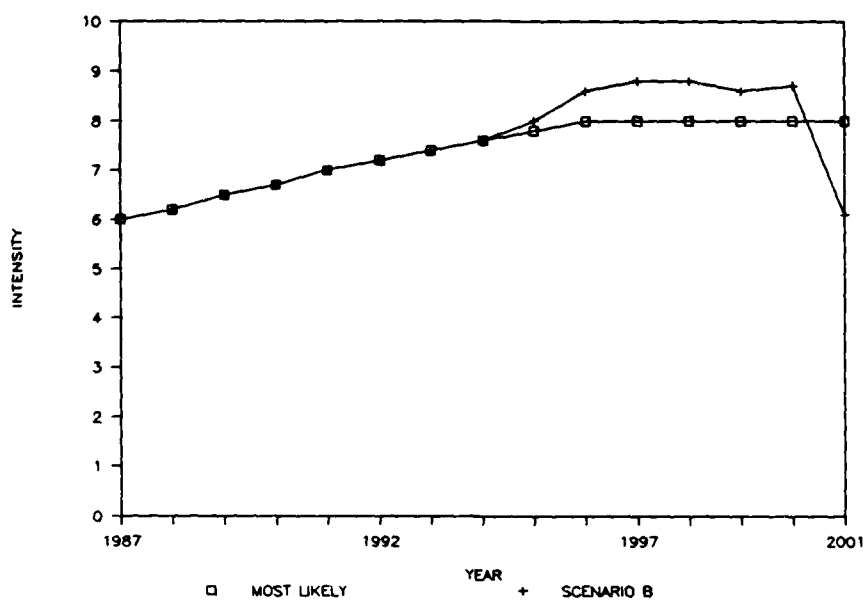
T 8423 RECRUITING CON MISSION FOR RA



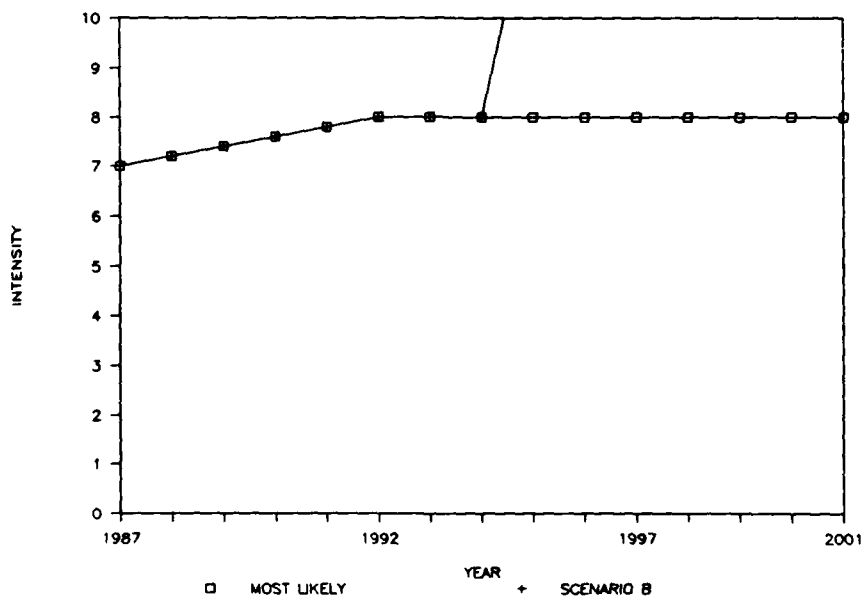
T 8424 COMP PRIV SECT FOR HS GRADS



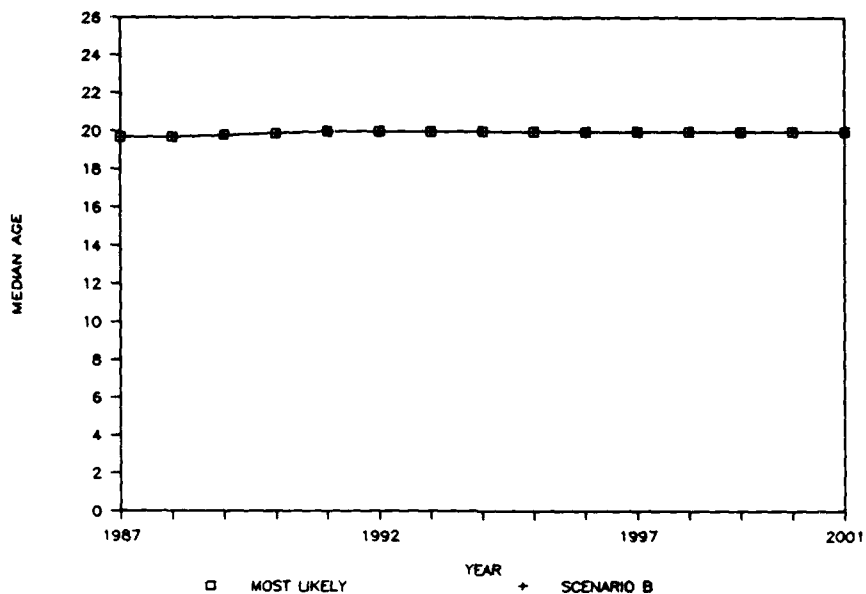
T 8425 COMP FROM PRV SEC FOR COLL GRADS



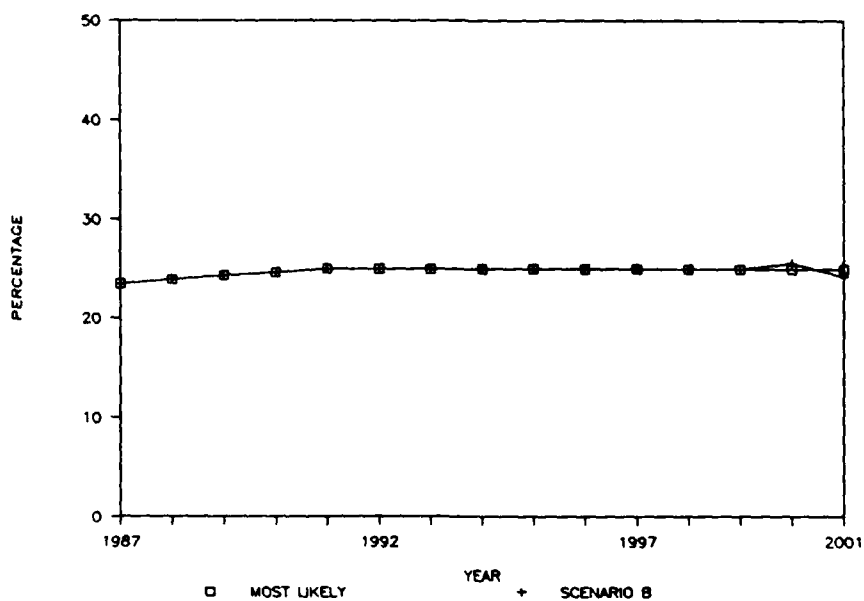
T 8426 COMP OTHER SERVICES HS GRADS



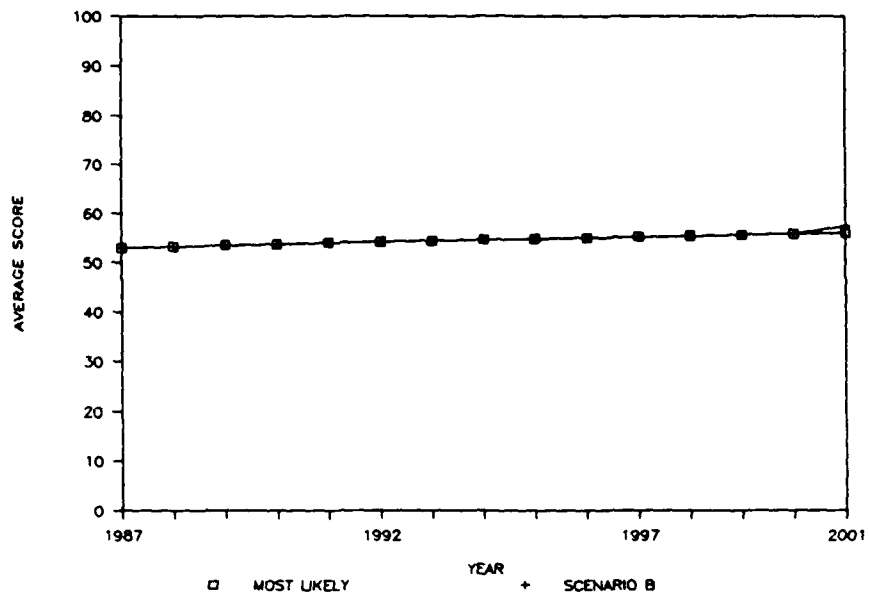
T 8430 MEDIAN AGE OF NPS ARMY RECRUITS



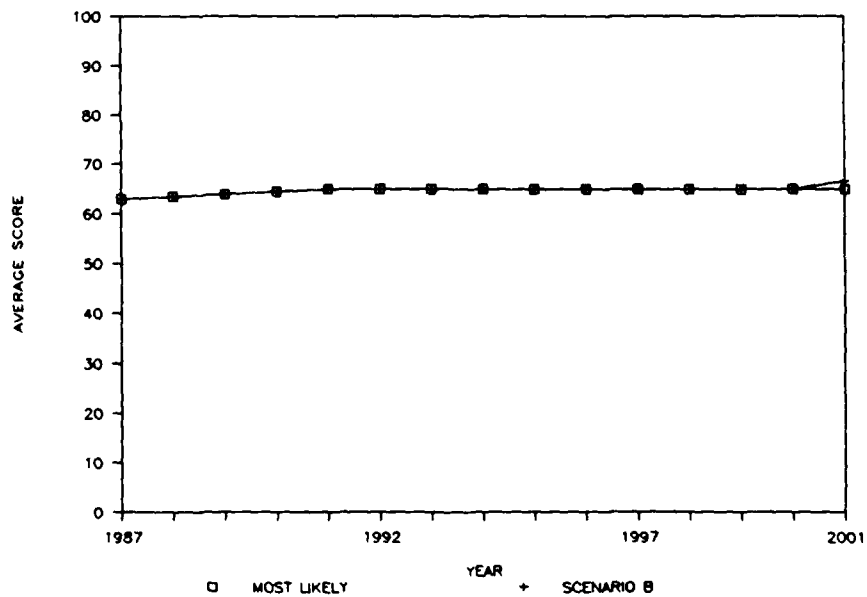
T 8431 % OF NPS ARMY RECRUITS OVER 21



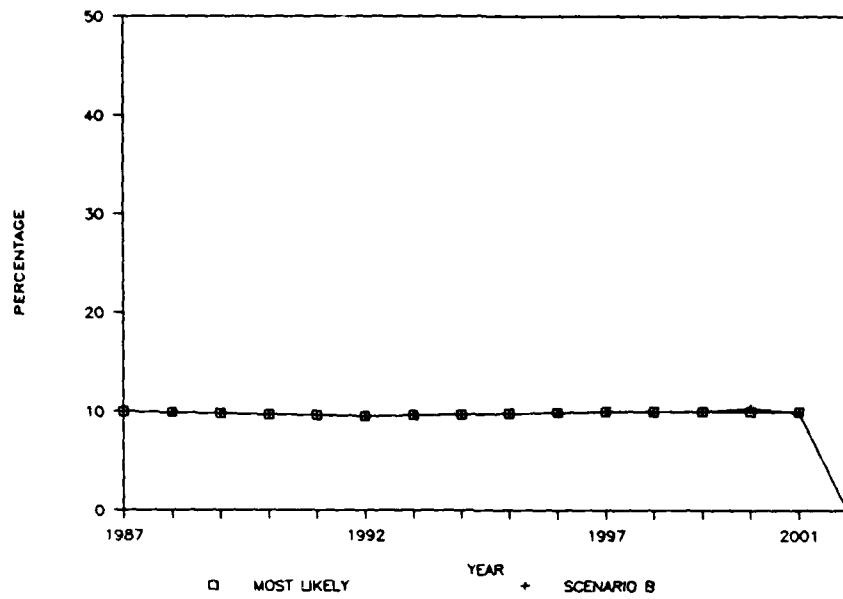
T 8432 AVG AFQT SCORE OF ARMY RECRUITS



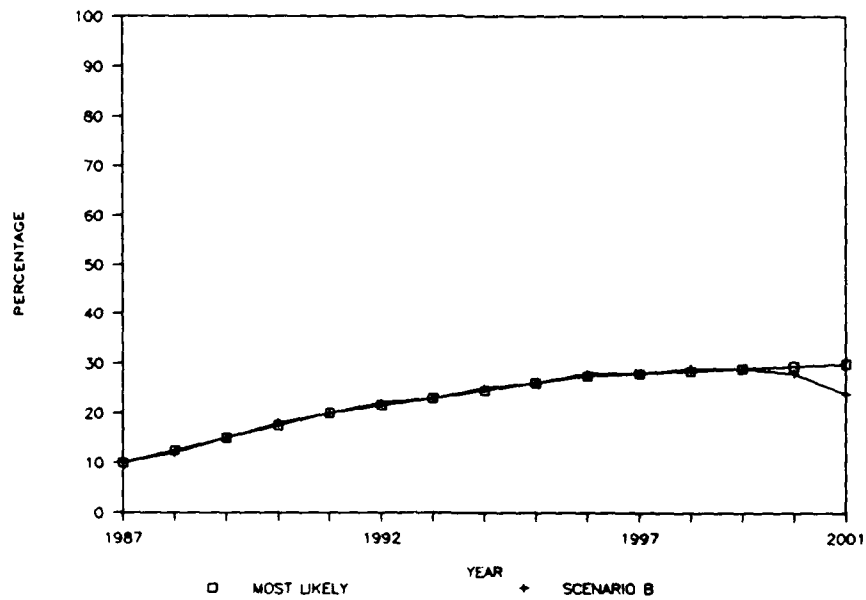
T 8433 AFQT OF TSC 1,11,111A RECRUITS



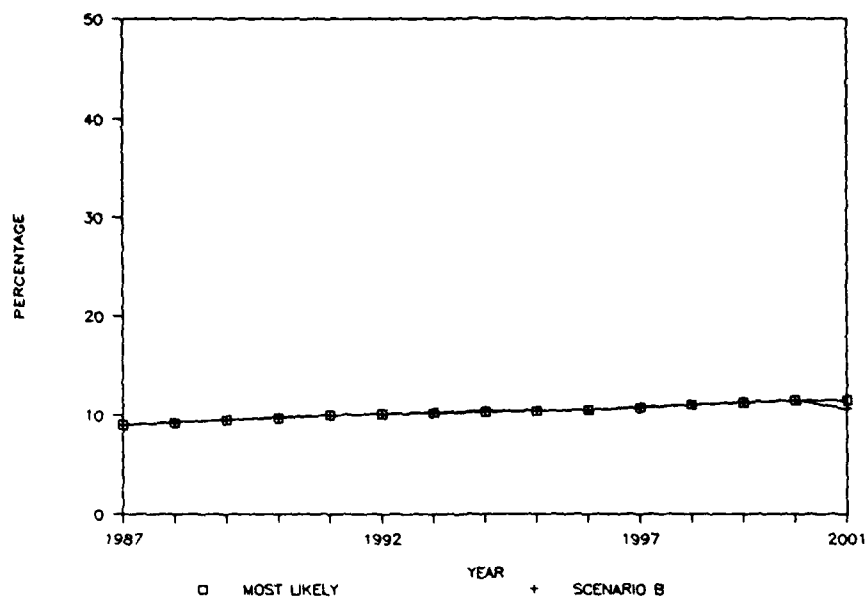
T 8435 % ARMY RECRUITS ED DEFICIENT



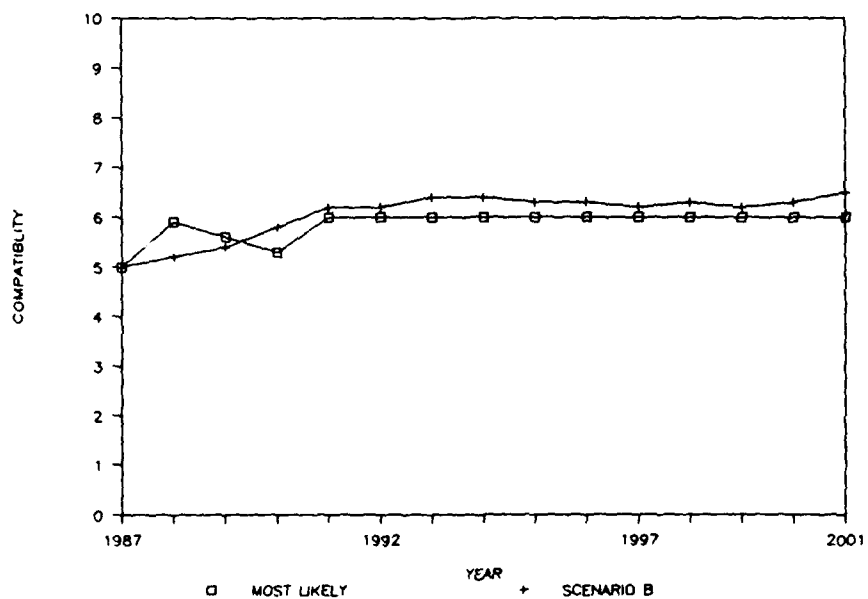
T 8436 % RA RECRUITS COMPUTER LIT



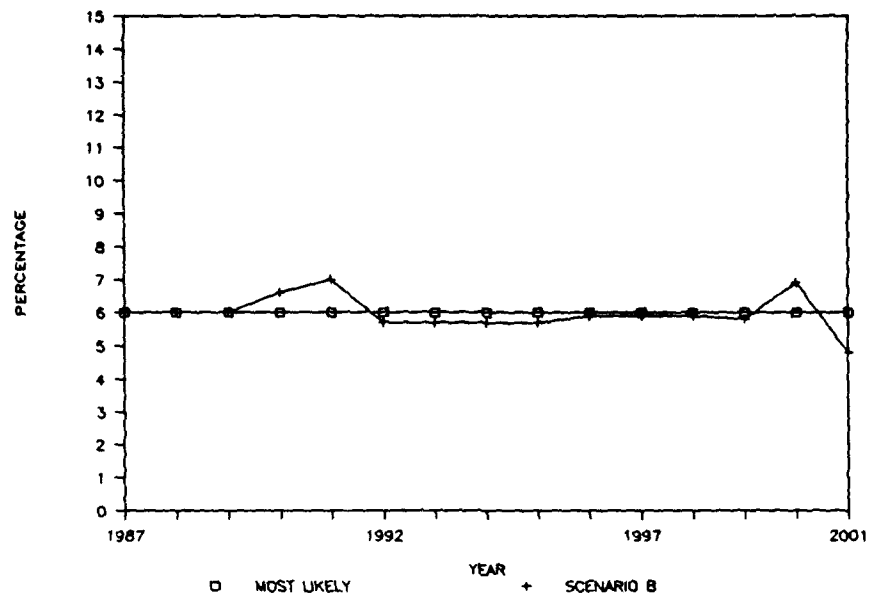
T 8437 % RA RECRUITS W/ ENG 2ND LANG



T 8438 COMPATIBILITY - NPS & RA VALUES

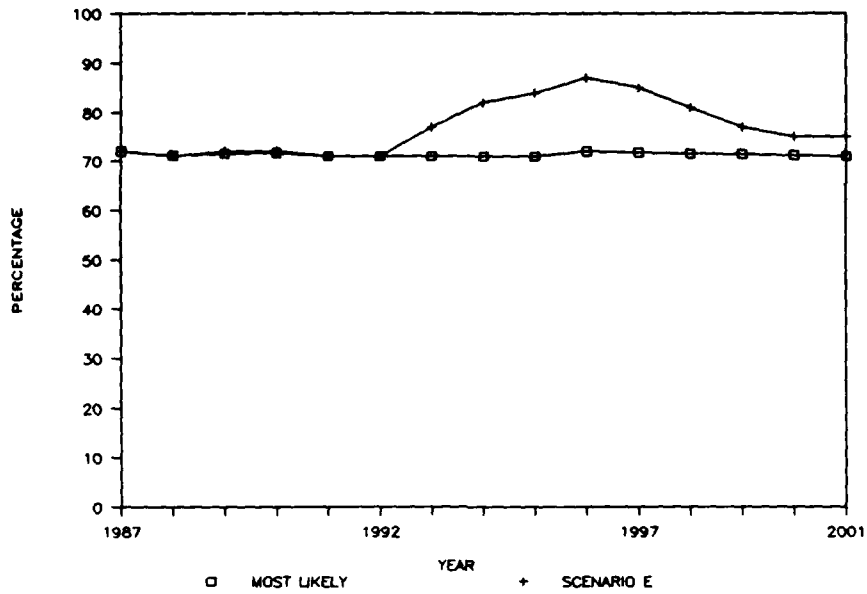


T 8439 DEP LOSS RATE - GSMA

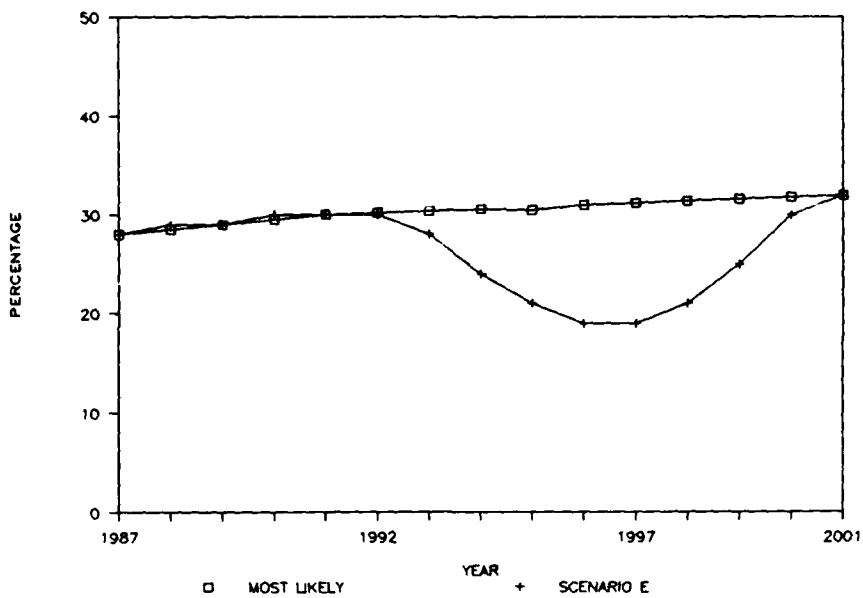


Scenario E: Chaotic World

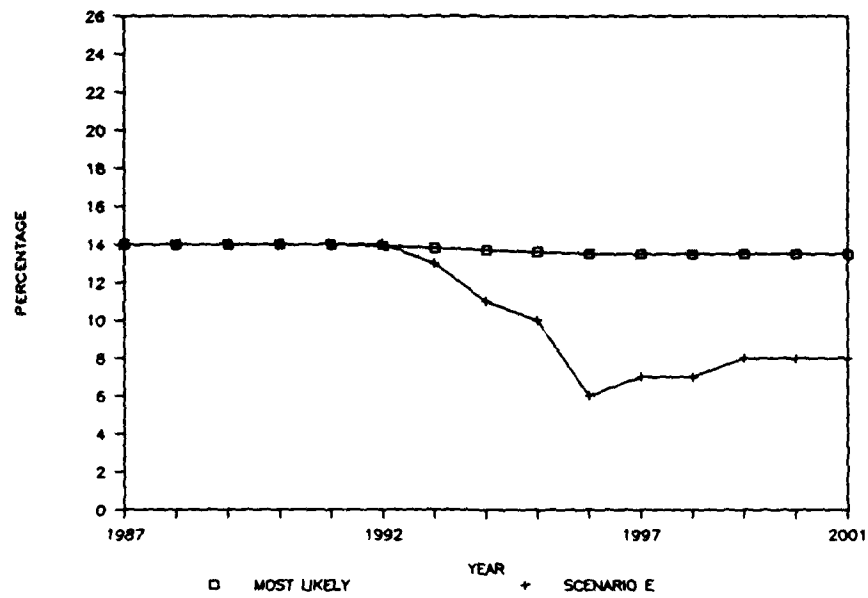
T 1209 FAMILIES AS % OF HOUSEHOLD



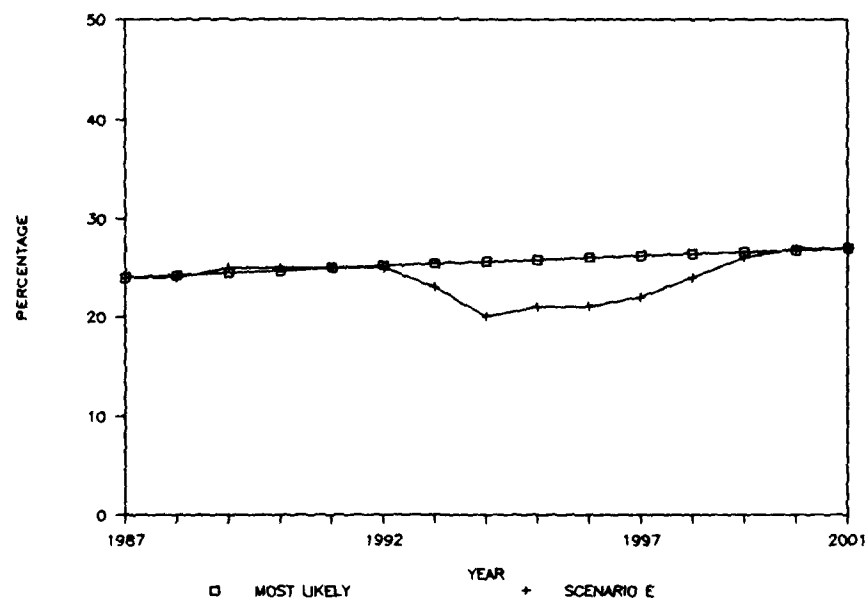
T 1211 % SINGLE PARENT FAM WITH KIDS



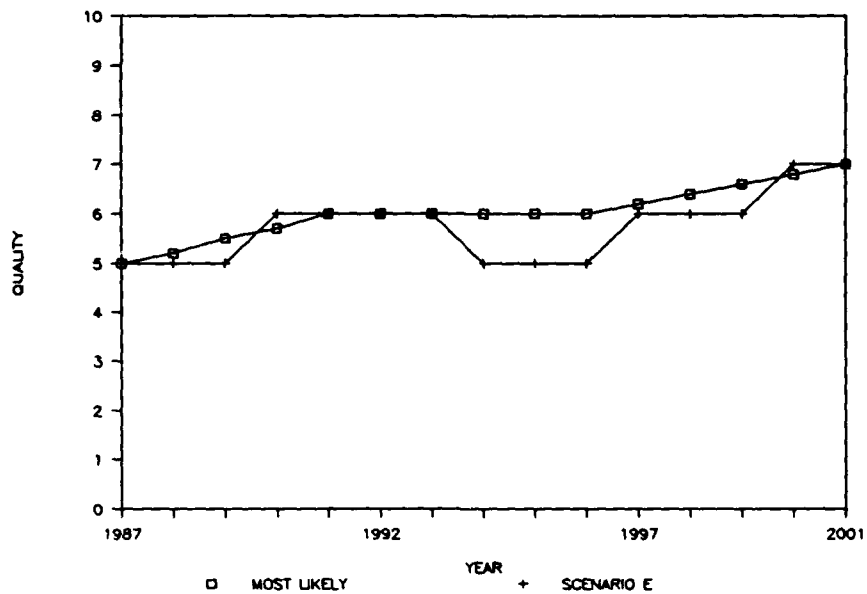
T 1212 BIRTHS TO 19 YRS % TOTAL



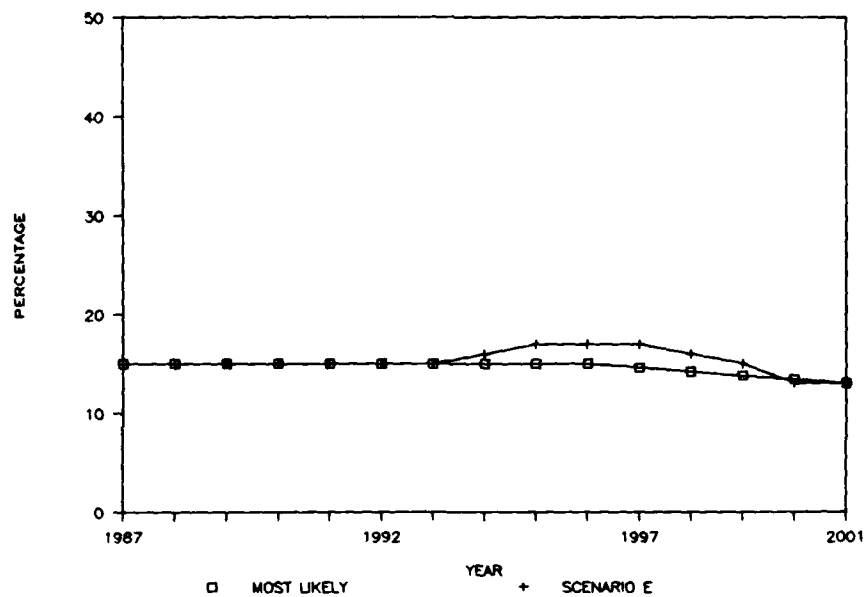
T 1213 BIRTHS TO UNDER 30 YRS % TOTAL



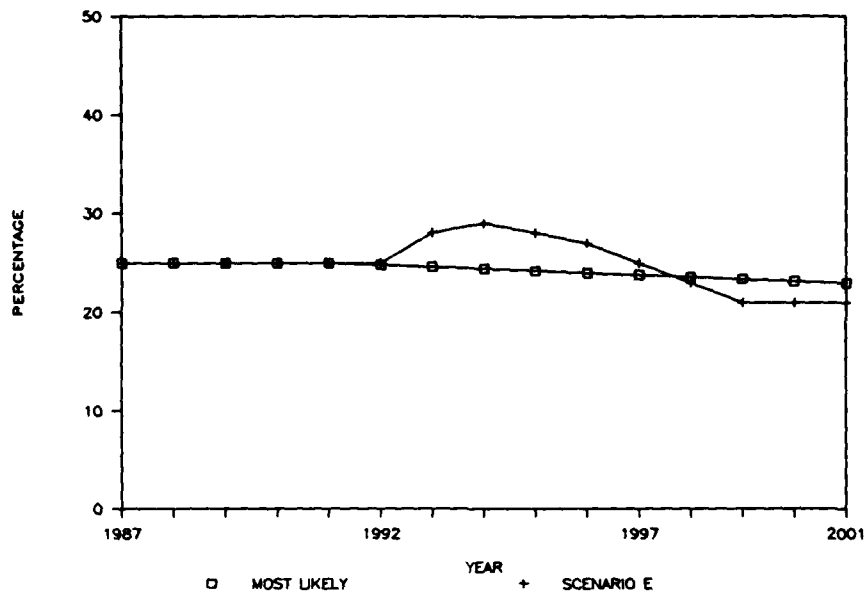
T 2201 QUALITY OF PUBLIC SCHOOL



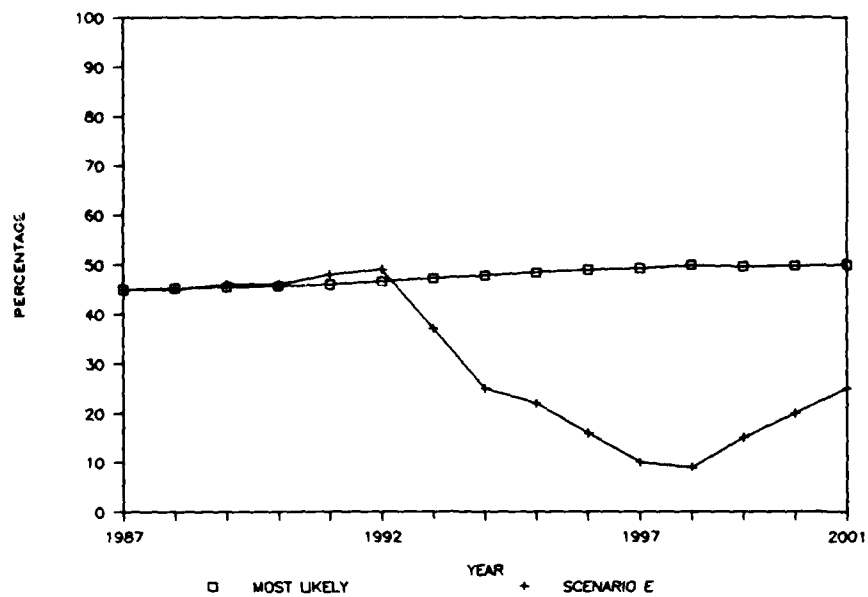
T 2202 % 17-21 WHO ARE ILLITERATE



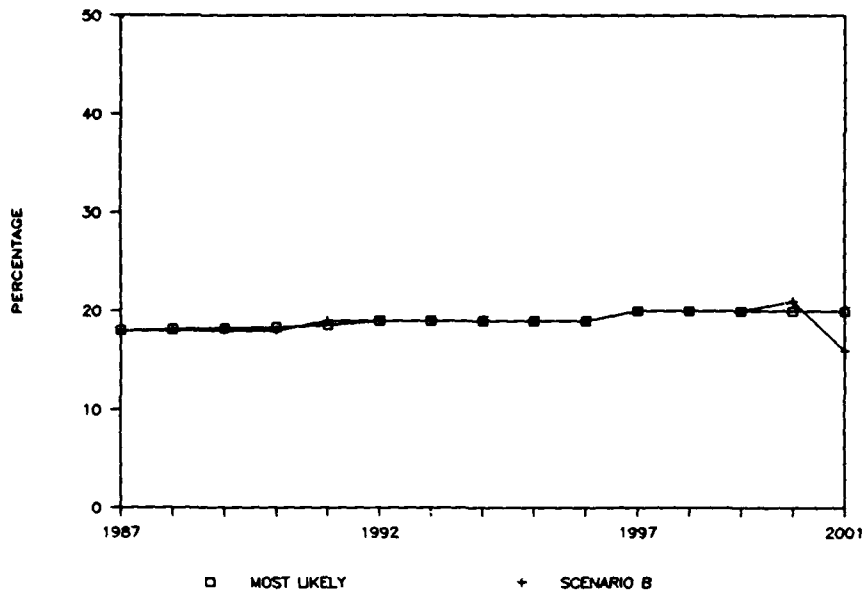
T 2203 % YOUTHS NOT FINISH HS



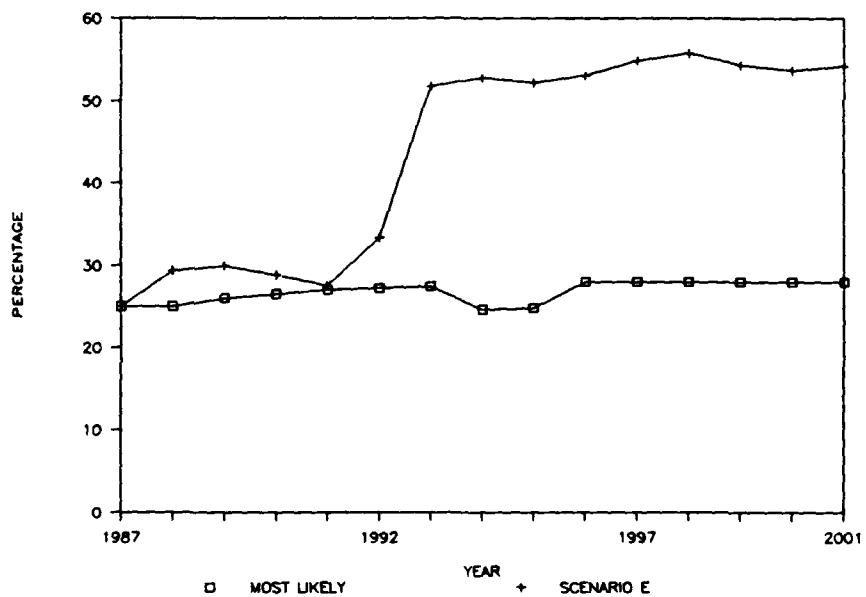
T 2204 % HIGH SCHOOL GRDS ENTERING UNIV



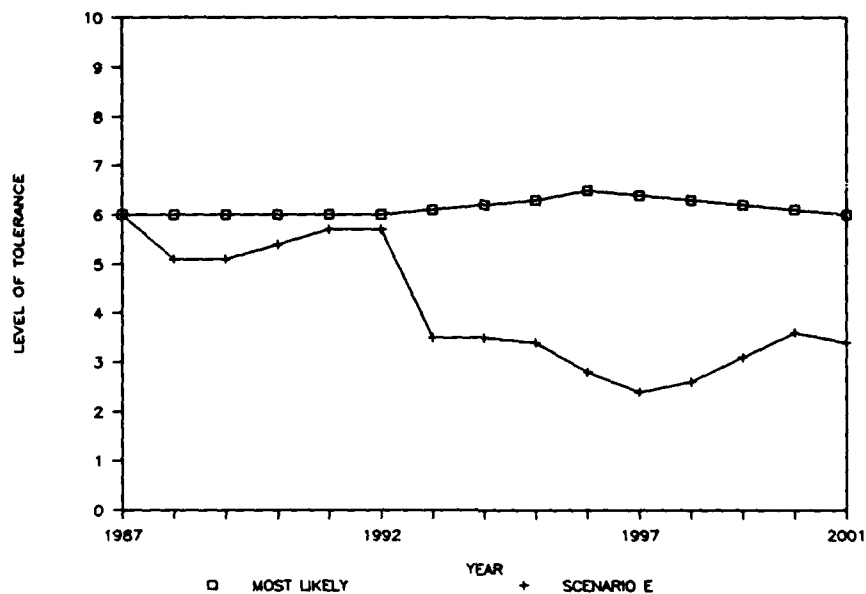
T 2205 % NPS MINORITY YOUTH TO COLLEGE



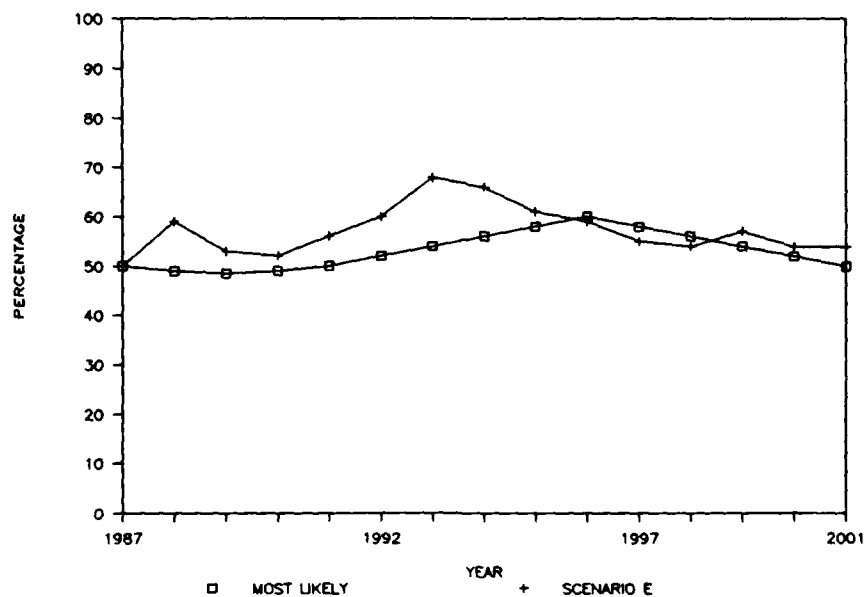
T 2209 % OF ADULTS ACCEPT TRAD VALUES



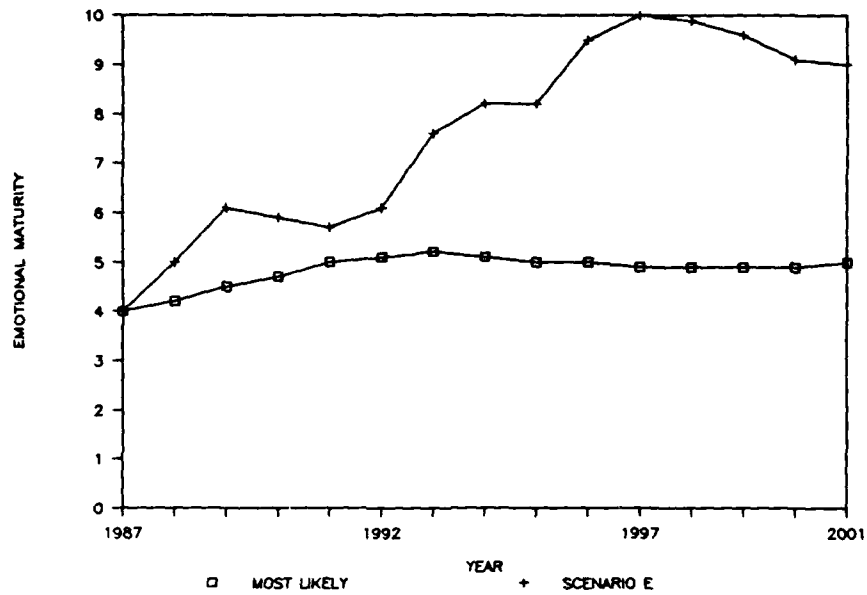
T 2210 PUBLIC OK OF LIFESTYLE DIVERSITY



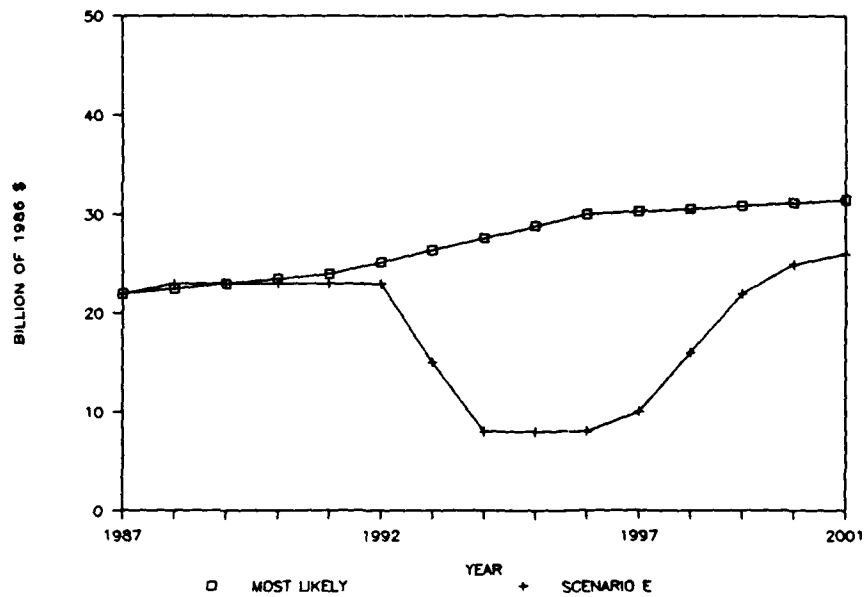
T 2211 % 17-21 ARE STRONGLY PATRIOTIC



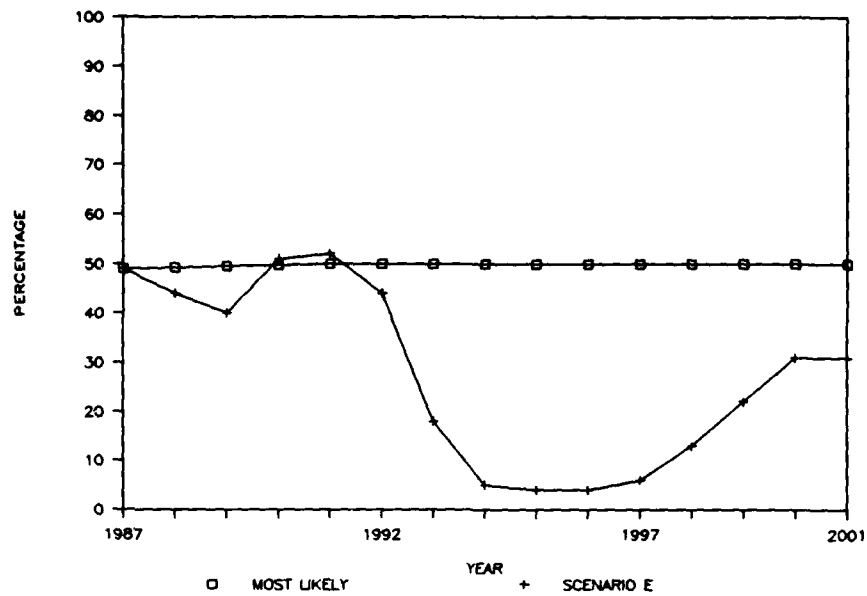
T 2212 EMOTIONAL MATURITY OF 16 YRS OLD



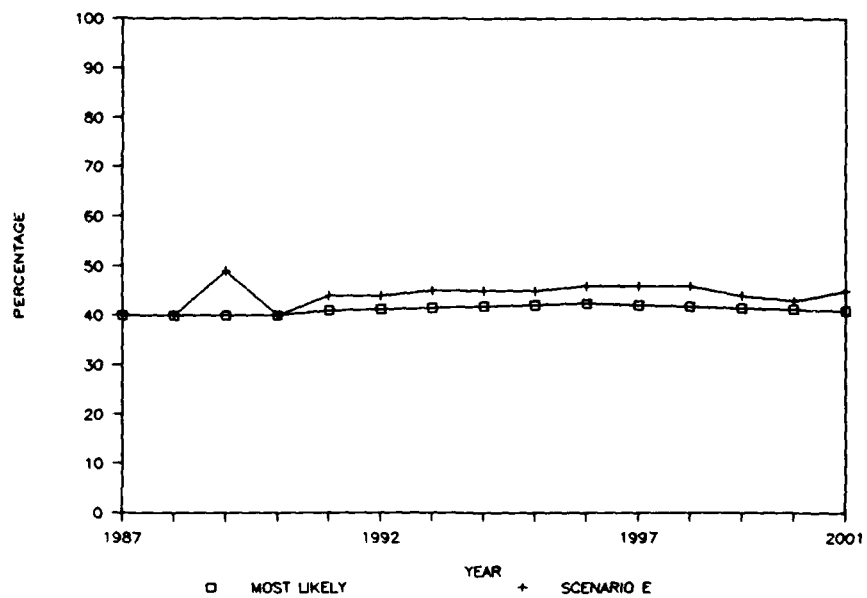
T 2215 PRIVATE CORP \$ FOR TRAINING



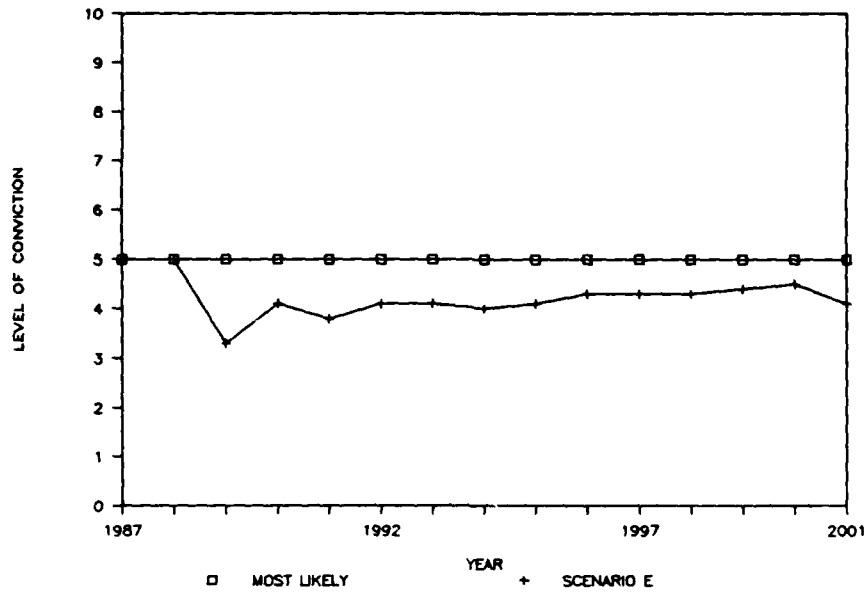
T 2216 % POP OPTIMISTIC NEXT 5 YRS



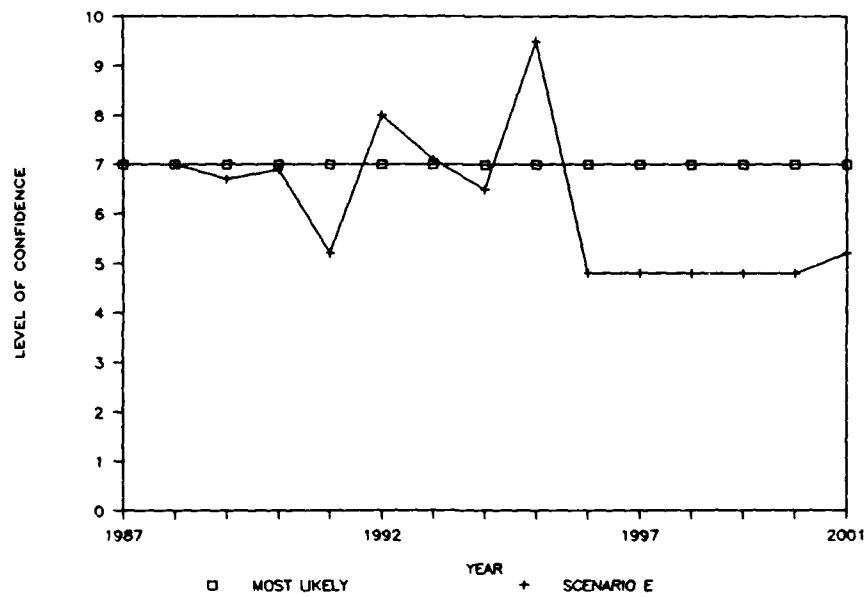
T 2217 US HS SR EXPECTING NUKE WAR



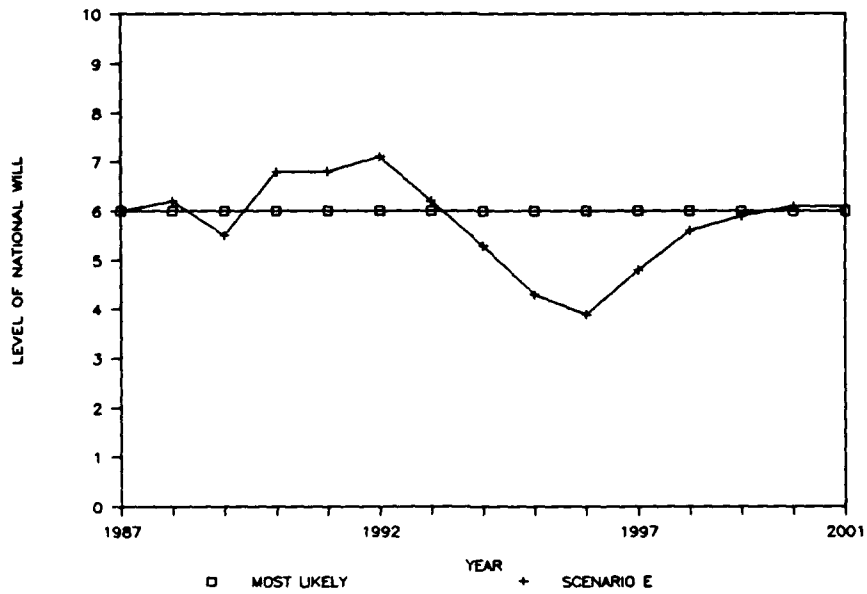
T 2220 PUBLIC VIEW OF NUKE STABILITY



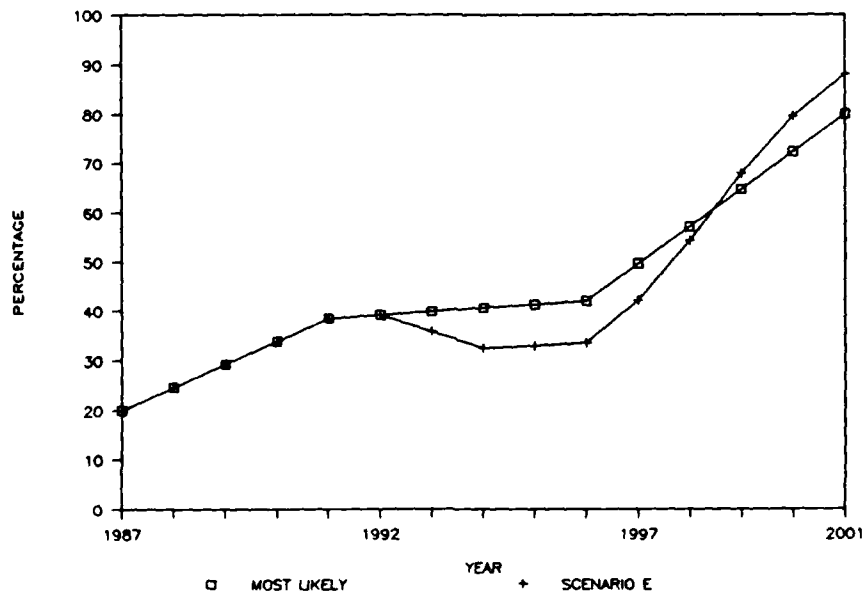
T 2222 PUBLIC CONFIDENCE IN ARMY COMBAT



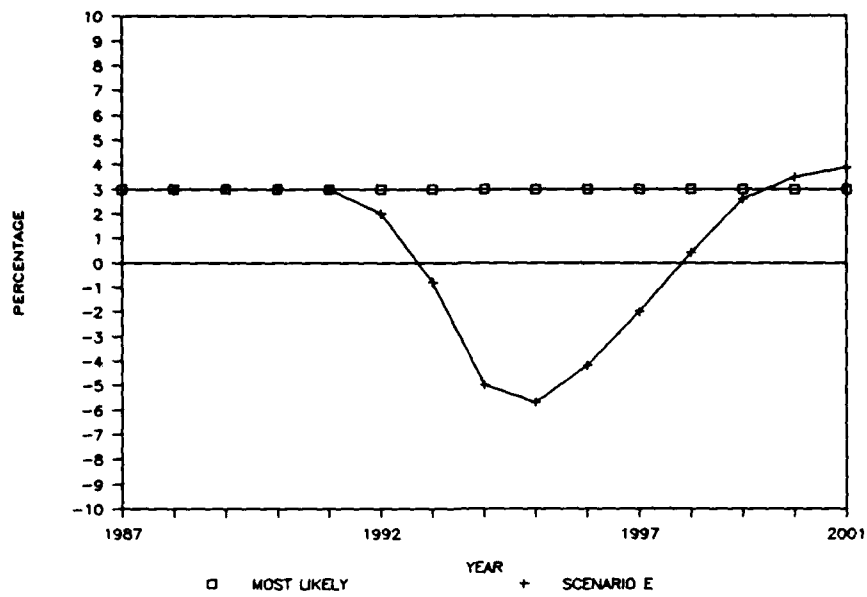
T 2224 US SUPPORT OF MILITARY DEFENSE



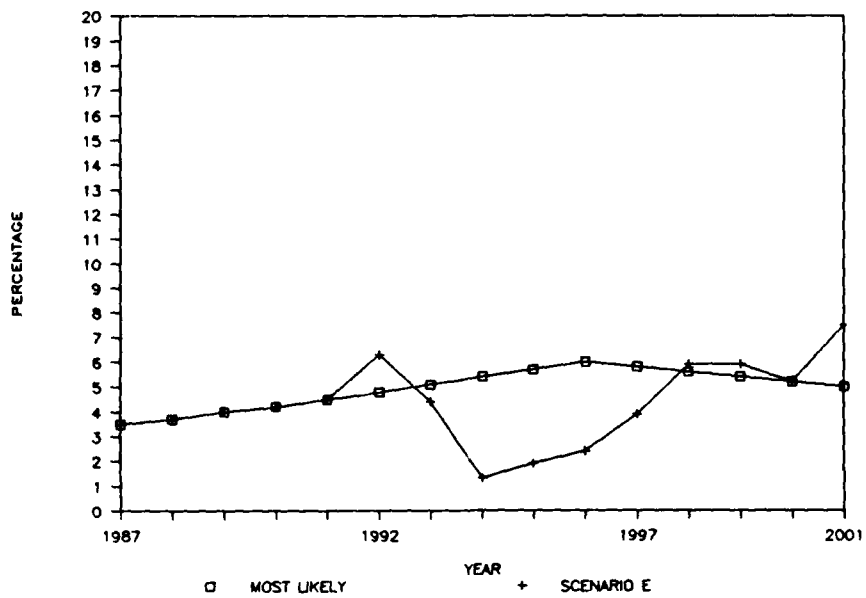
T 3201 % OF HS TRAINED ON MICROS



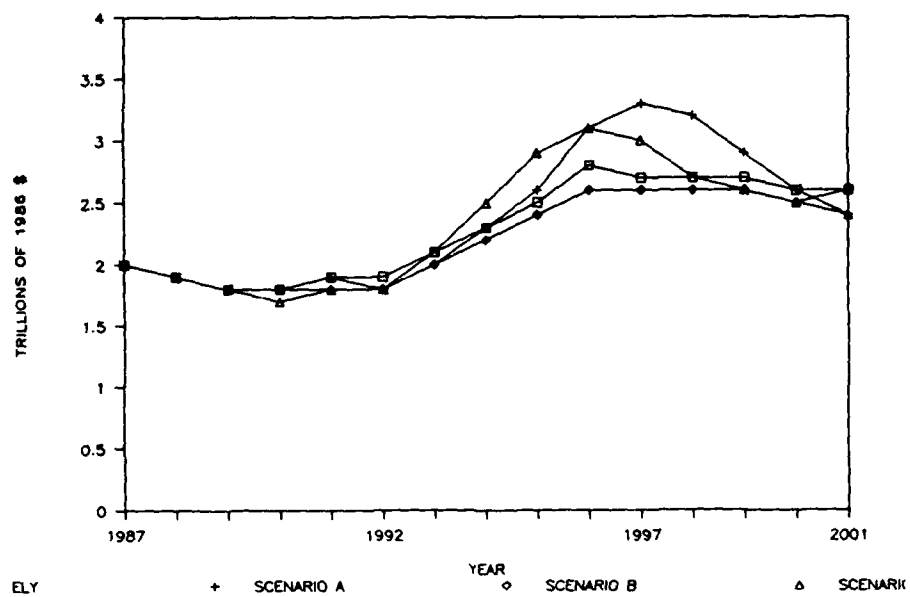
T 4201 % OF GROWTH GNP



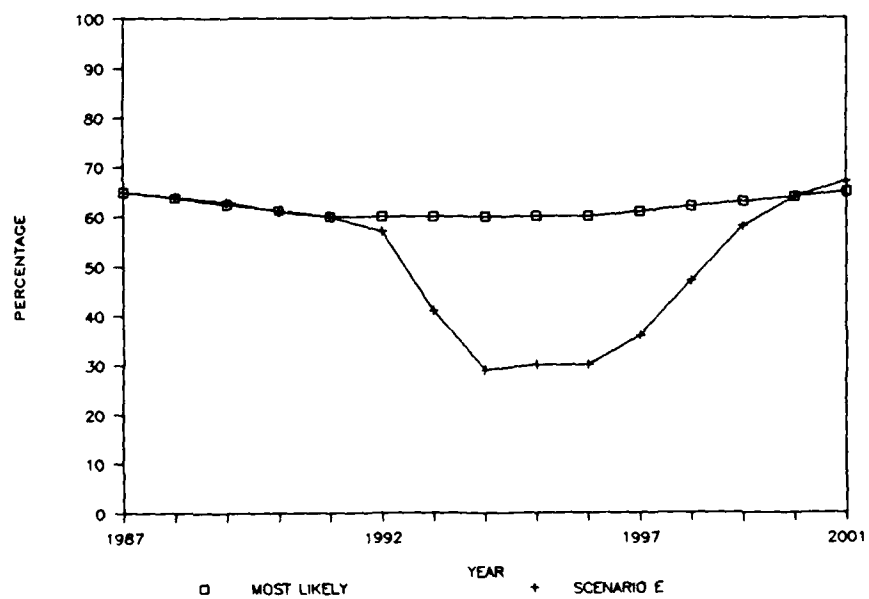
T 4202 RATE OF INFLATION



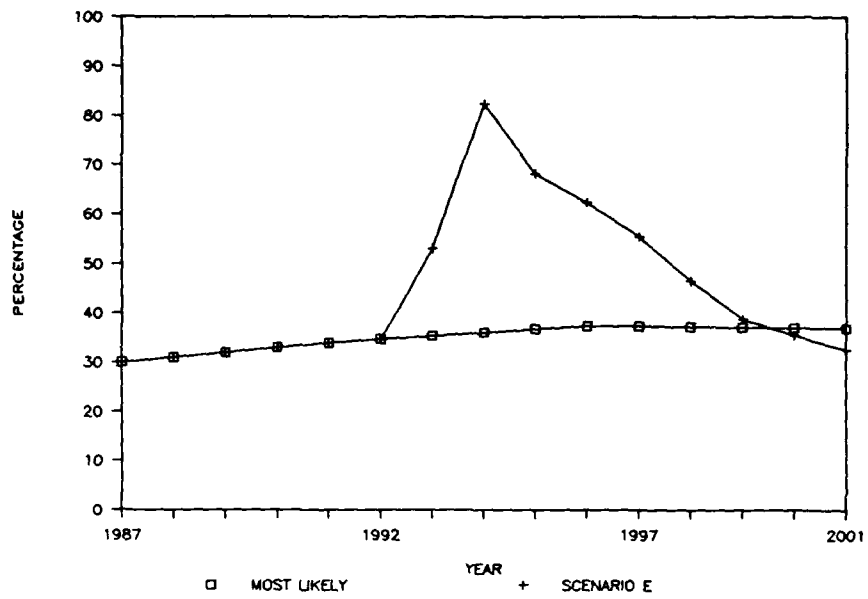
T 4203 FEDERAL DEBT



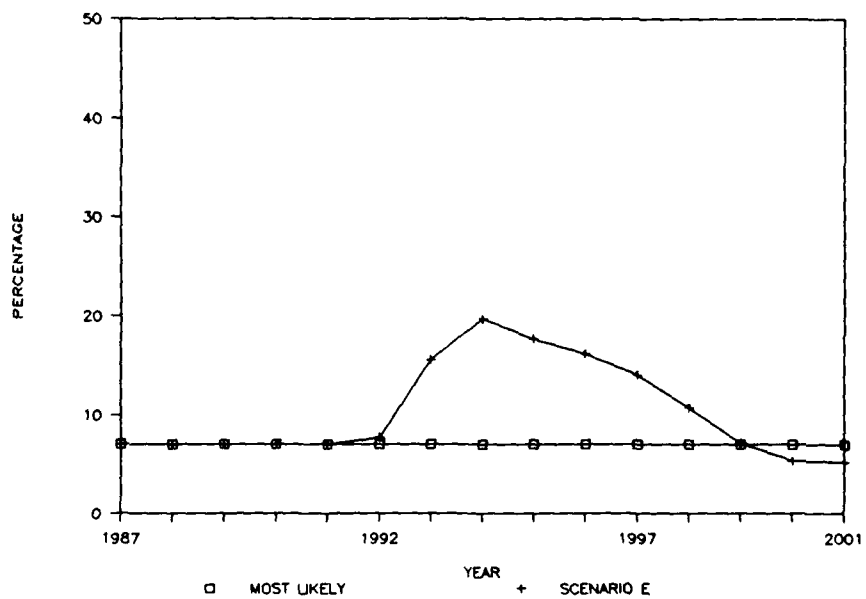
T 4206 % FAMILIES WITH 2 INCOMES



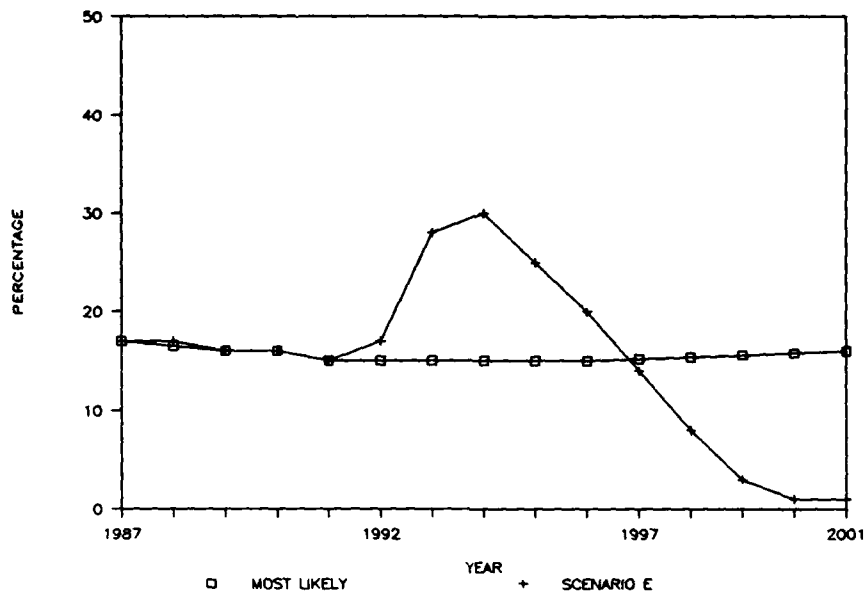
T 4207 % OVERQUALIFIED COLLEGE GRADUATE



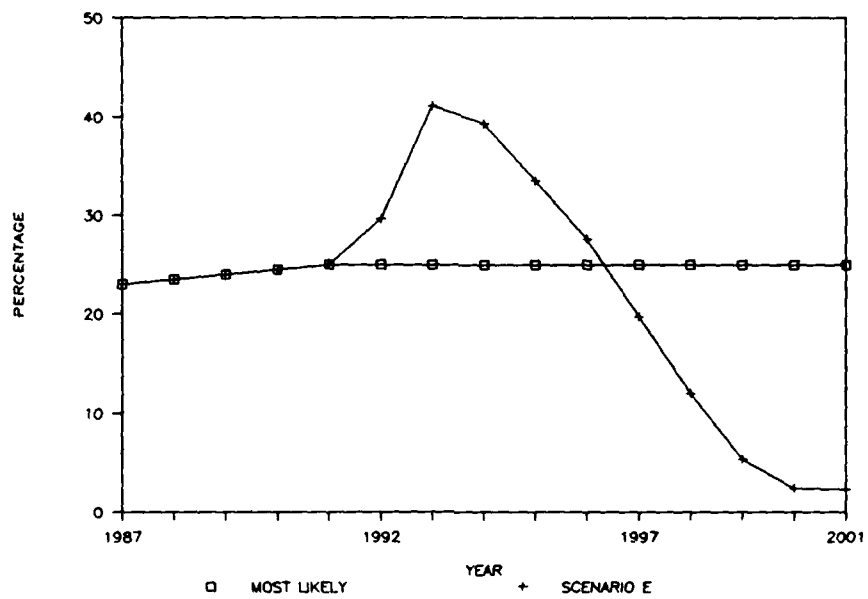
T 4217 % UNEMPLOYMENT



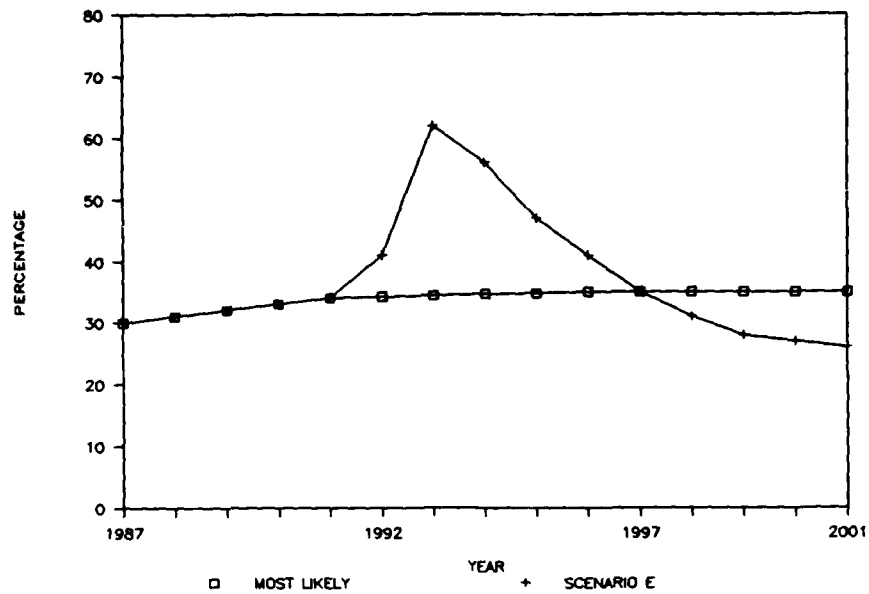
T 4218 % OF UNEMPLOYMENT 17-21 TOTAL



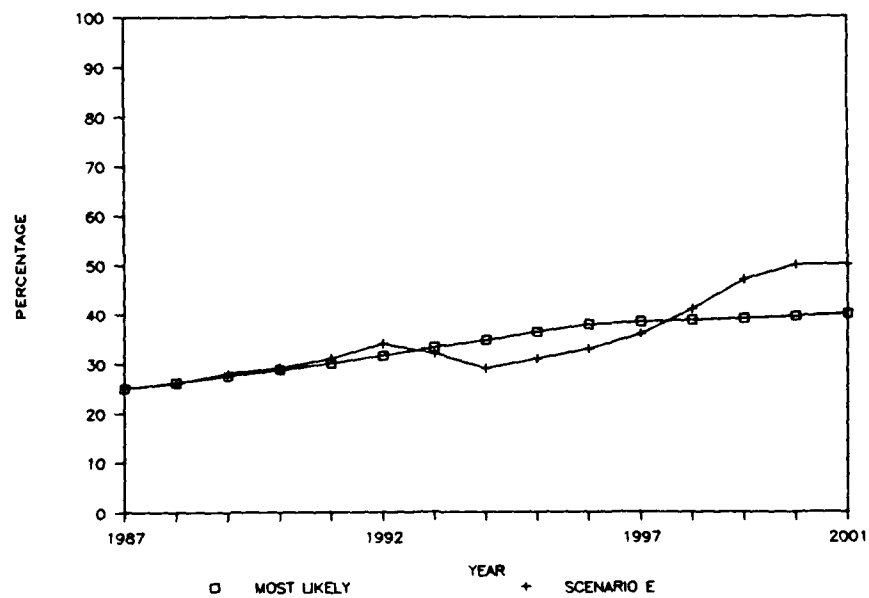
T 4219 % OF UNEMPLOYMENT 17-21 HISPANIC



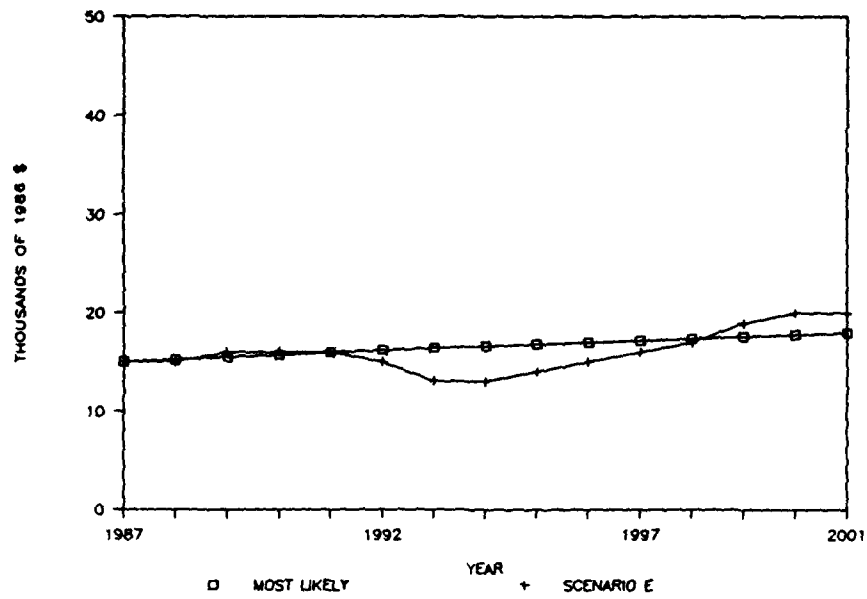
T 4220 % UNEMPLOYMENT 17-21 BLACK



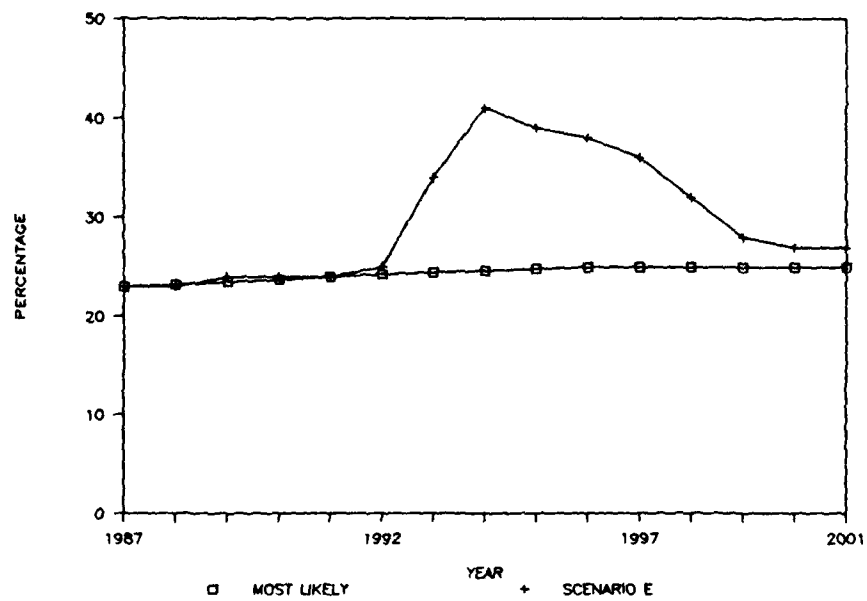
T 4222 % OF NEW JOBS FOR COMPUTER SKILL



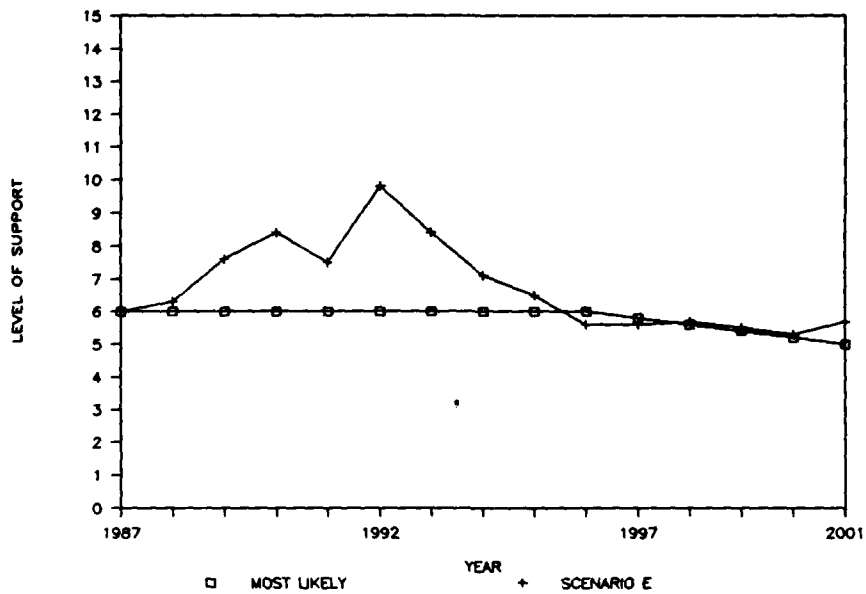
T 4223 MEDIAN INCOME HOUSEHOLD 15-24



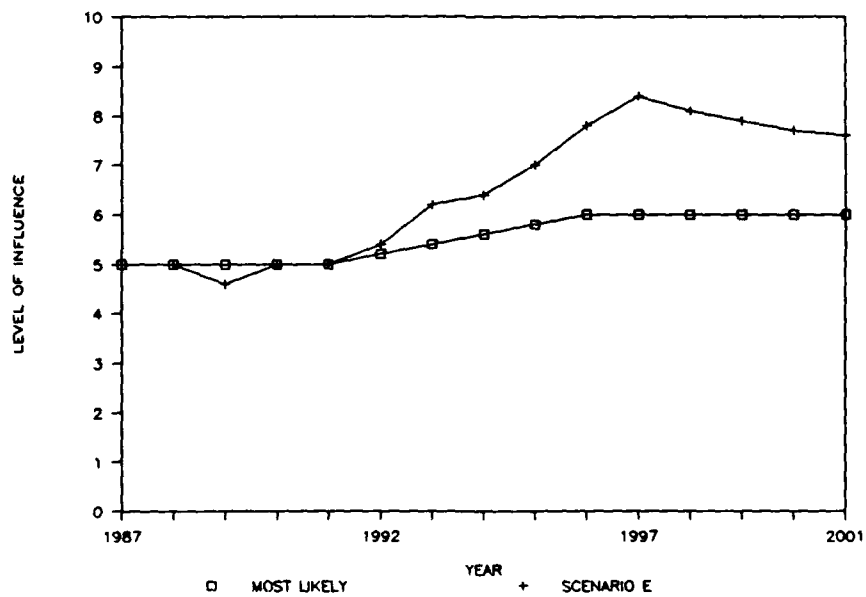
T 4226 % KIDS UNDER 16 YRS IN POVERTY



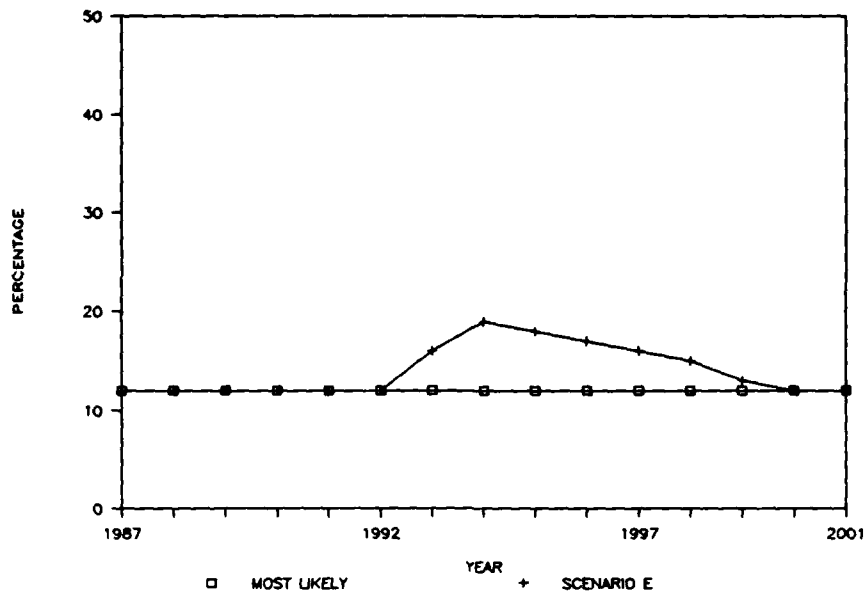
T 5201 CONGRESSIONAL MIL SUPPORT



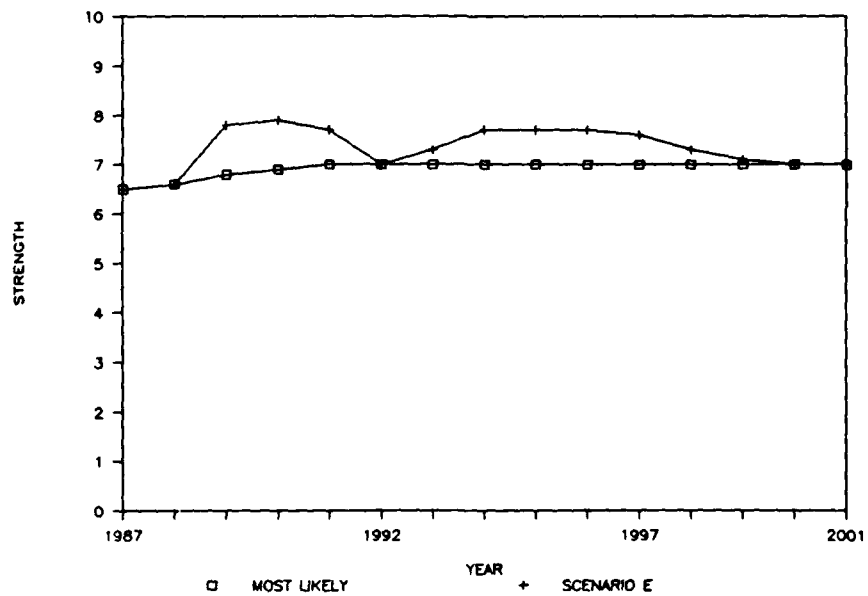
T 5202 NAT'L POLITICAL CLOUT OF OVER 65



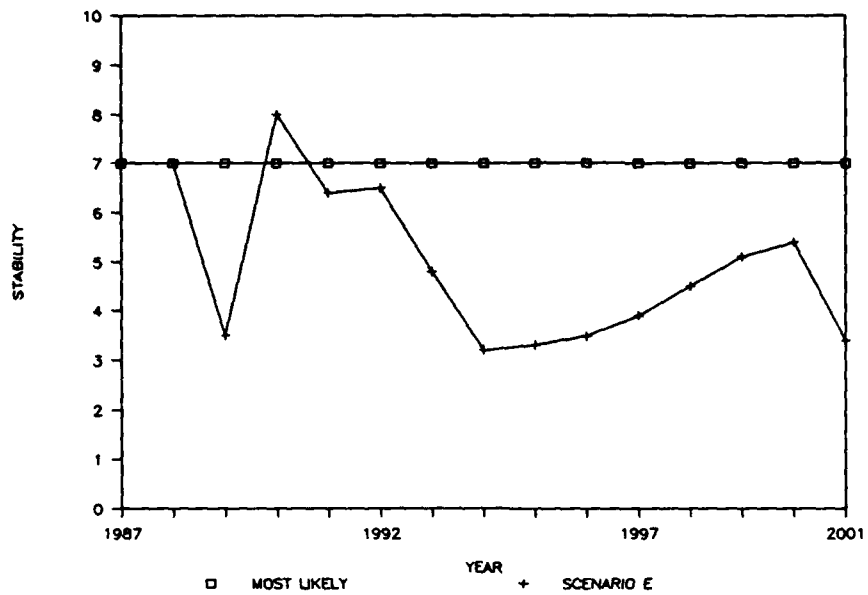
T 4225 % OF FAMILIES BELOW POVERTY



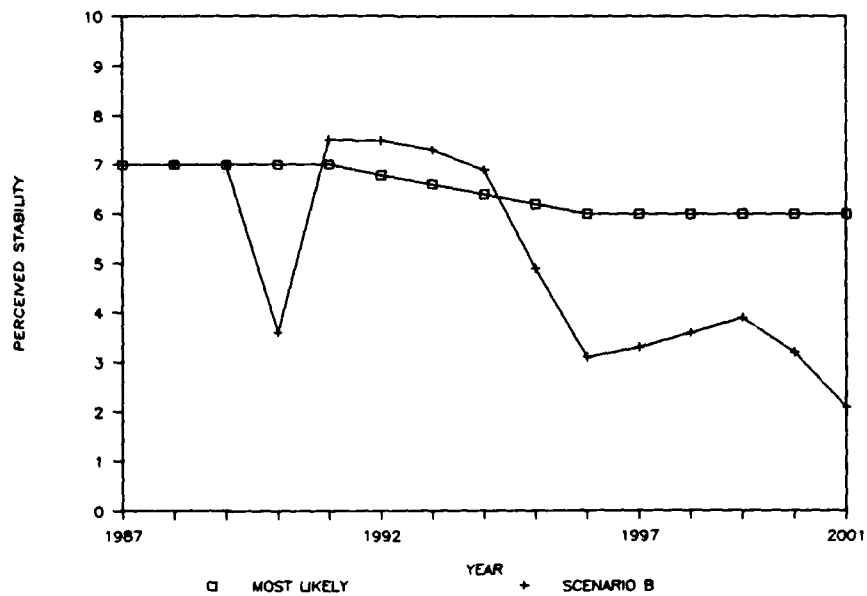
T 7101 USSR MIL STRENGTH IN LAND COMBAT



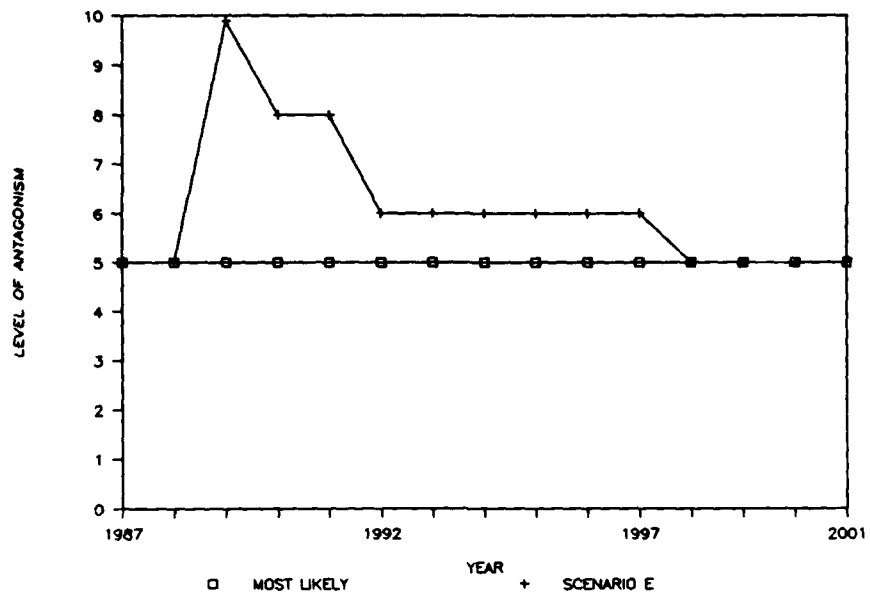
T 7103 STABILITY OF STRAT NUKE BALANCE



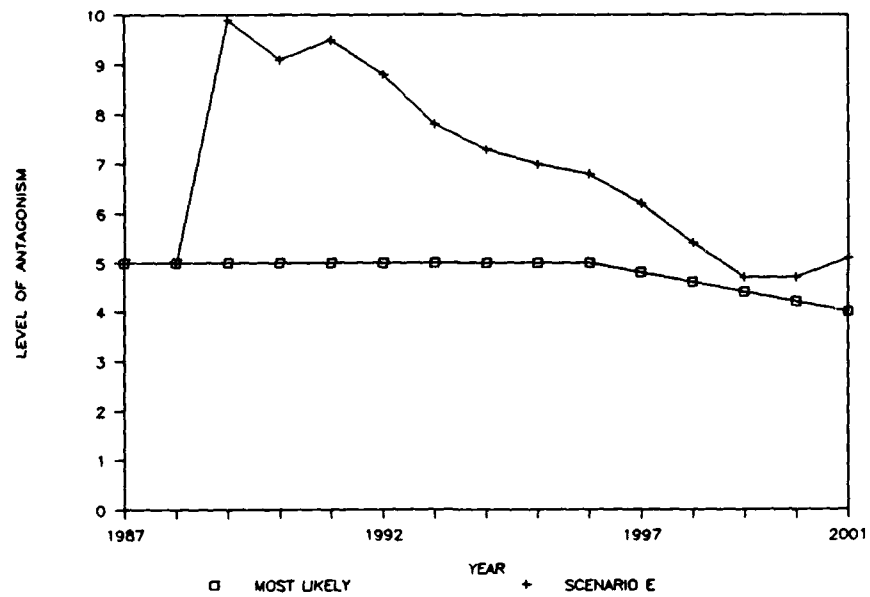
T 7104 USSR VIEW OF NUKE STABILITY



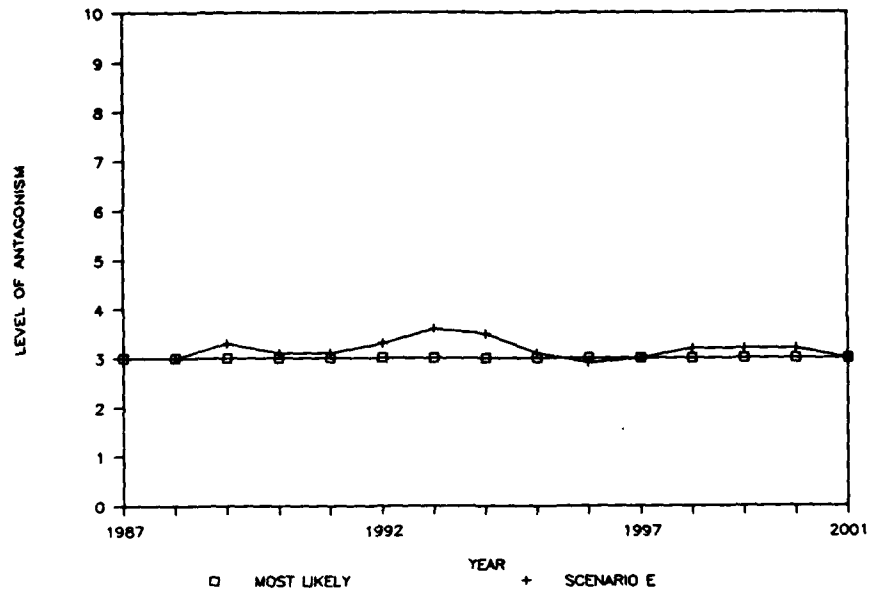
T 7105 ANTAG BTWN WARSAW PACT & NATO



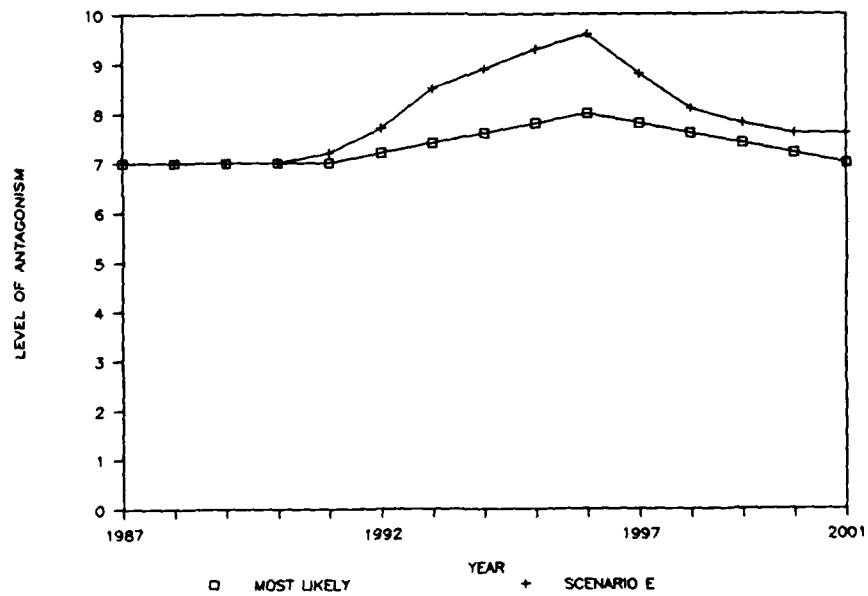
T 7106 ANTAG BTWN US & USSR

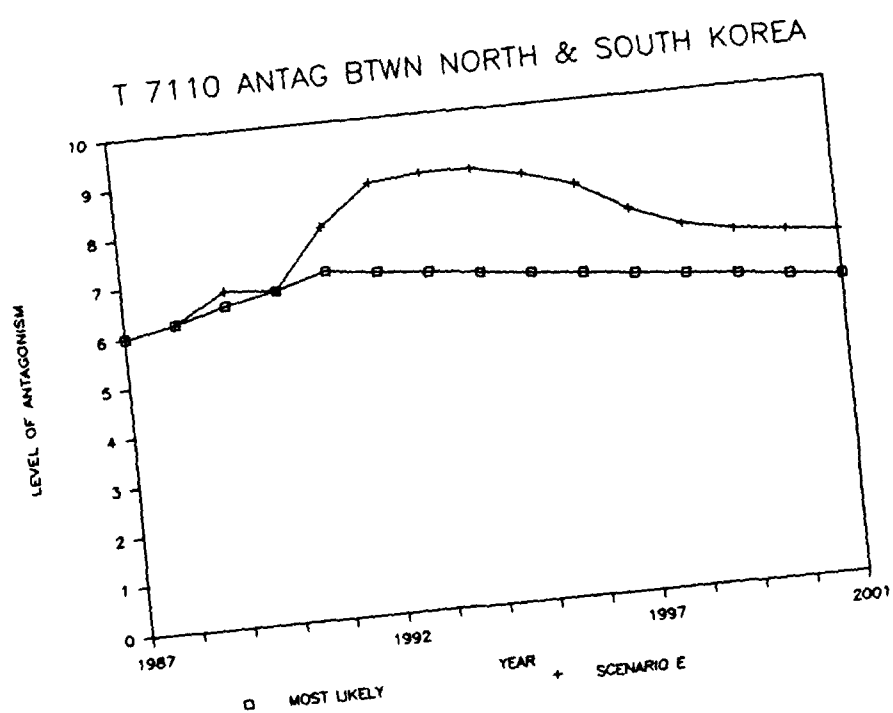
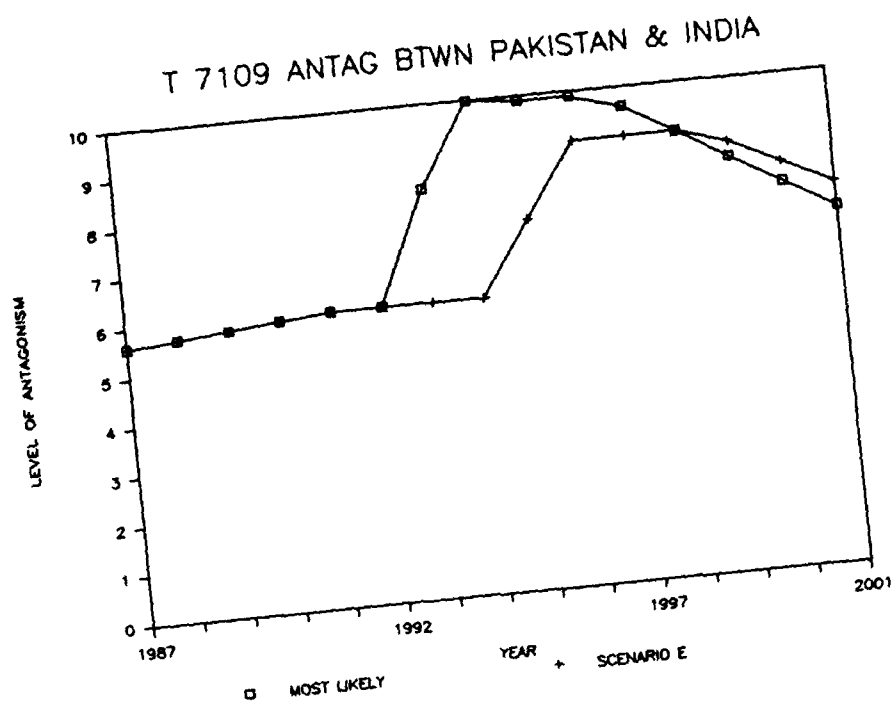


T 7107 ANTAG BTWN US & PRC

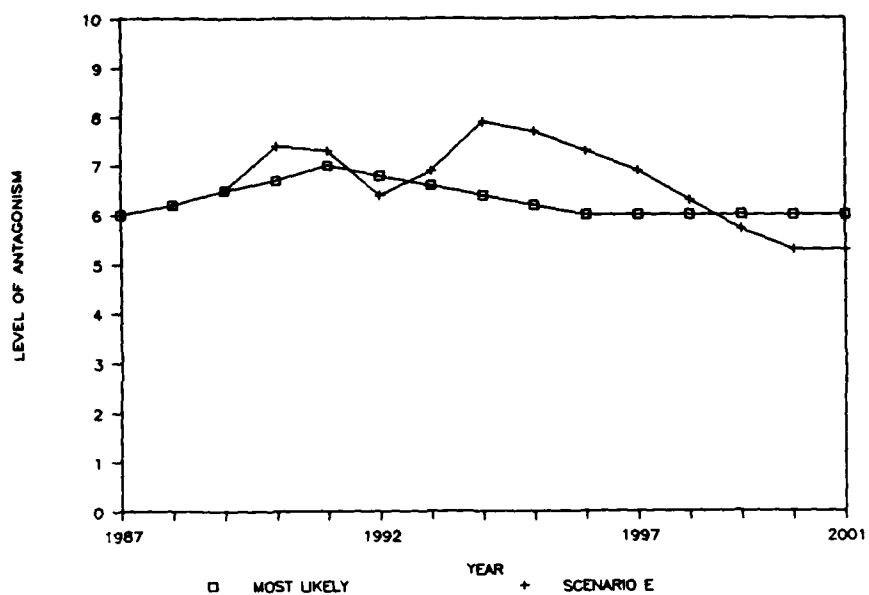


T 7108 ANTAG BTWN ISRAEL & MID EAST

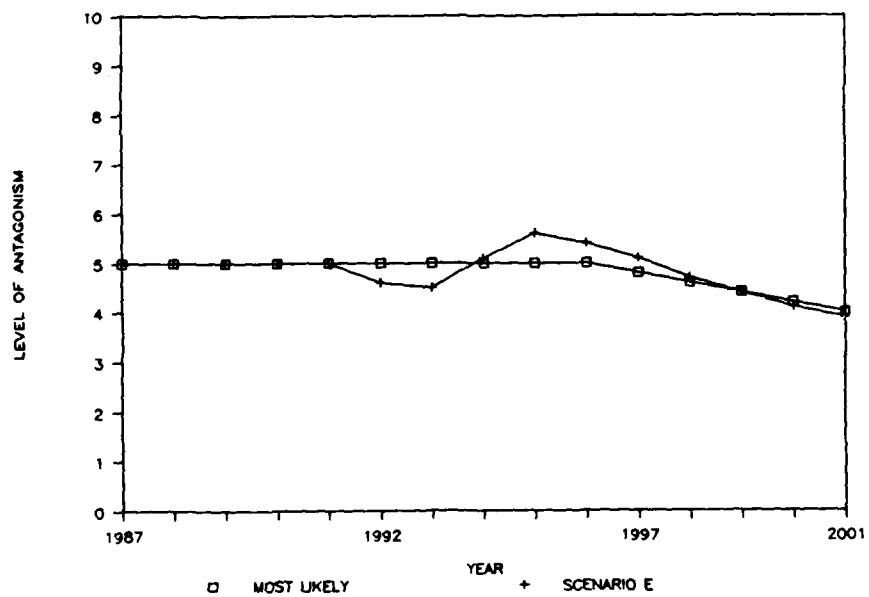




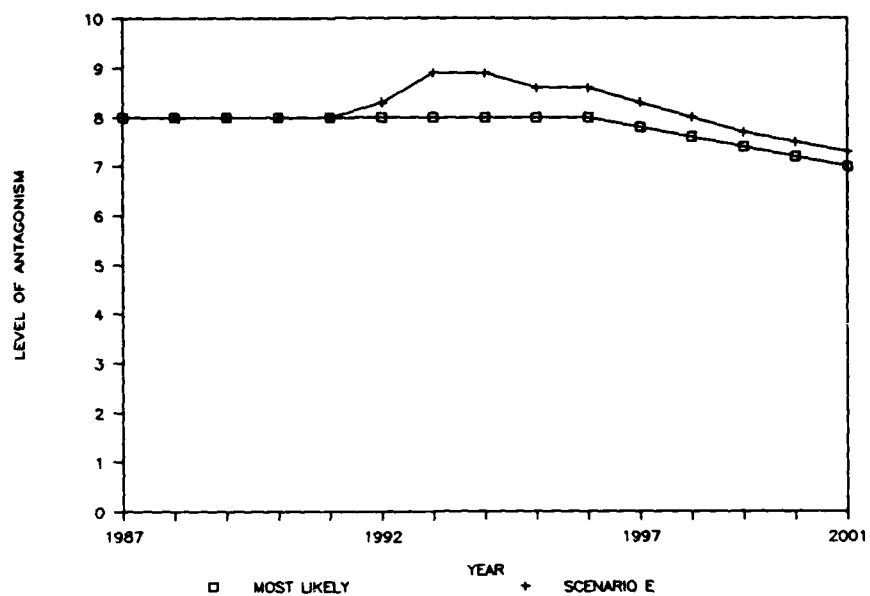
T 7111 ANT BTWN NICARAGUA & CA NEIGHBOR



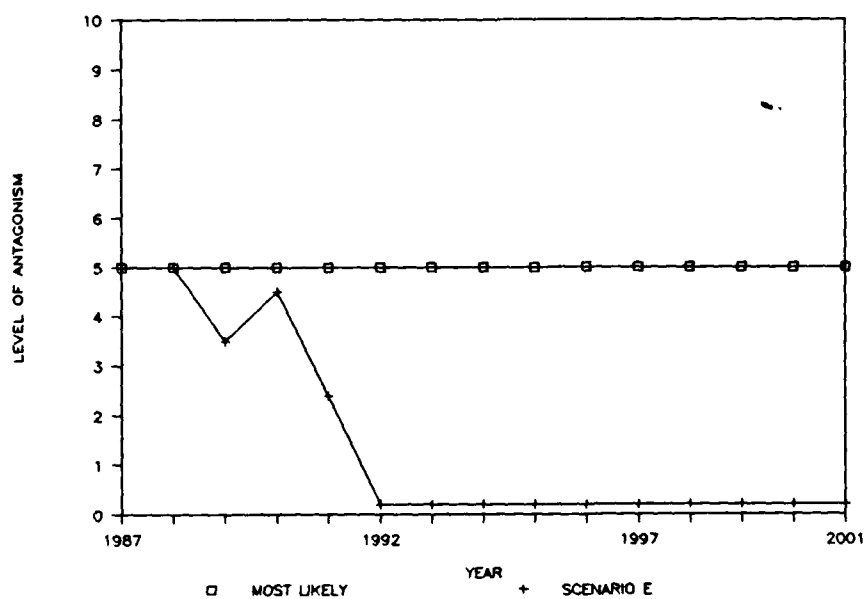
T 7112 ANTG BTWN PRC & GOVT ON TAIWAN



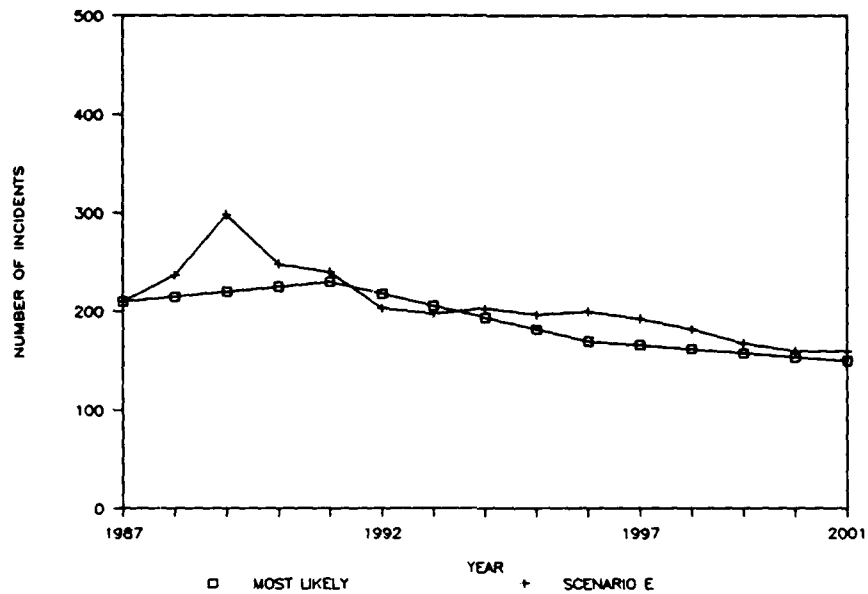
T 7114 ANTAG AMG MID EAST – NOT ISRAEL



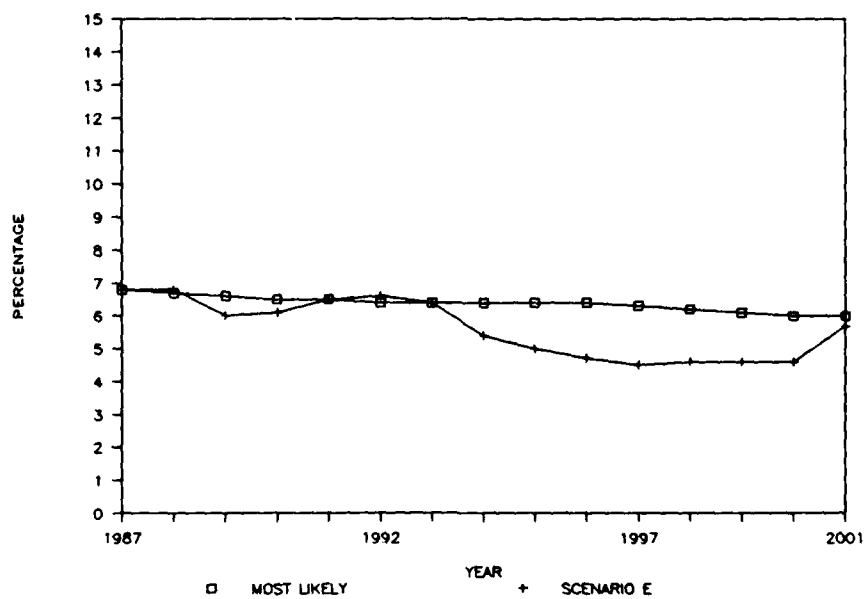
T 7115 ANTAG BTWN USSR & PRC



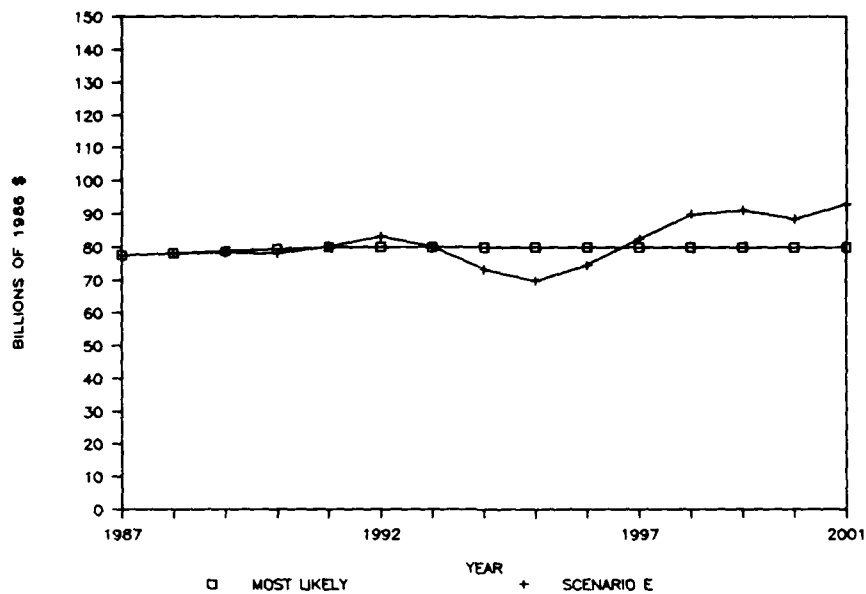
T 7201 # TERRORIST ACT OF AMERICANS



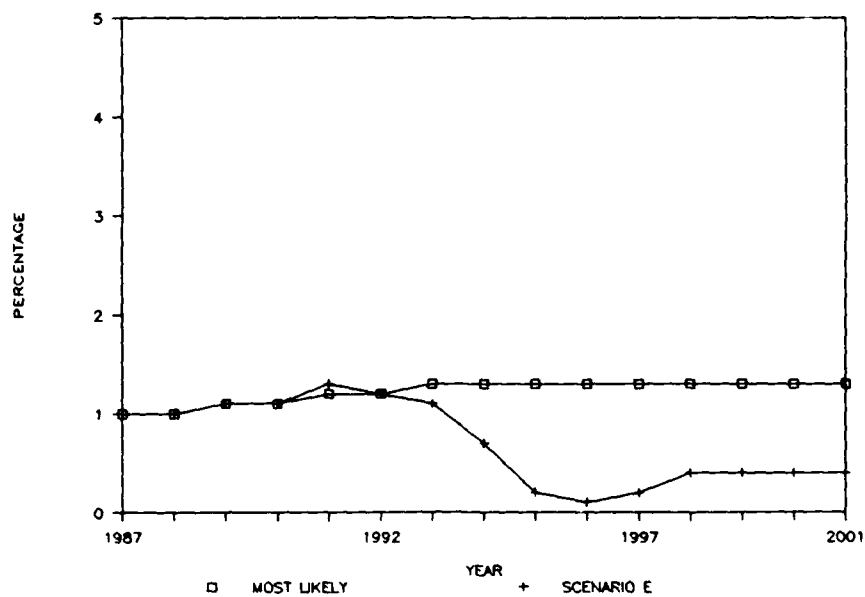
T 7202 DEFENSE EXPENDITURES AS % OF GNP



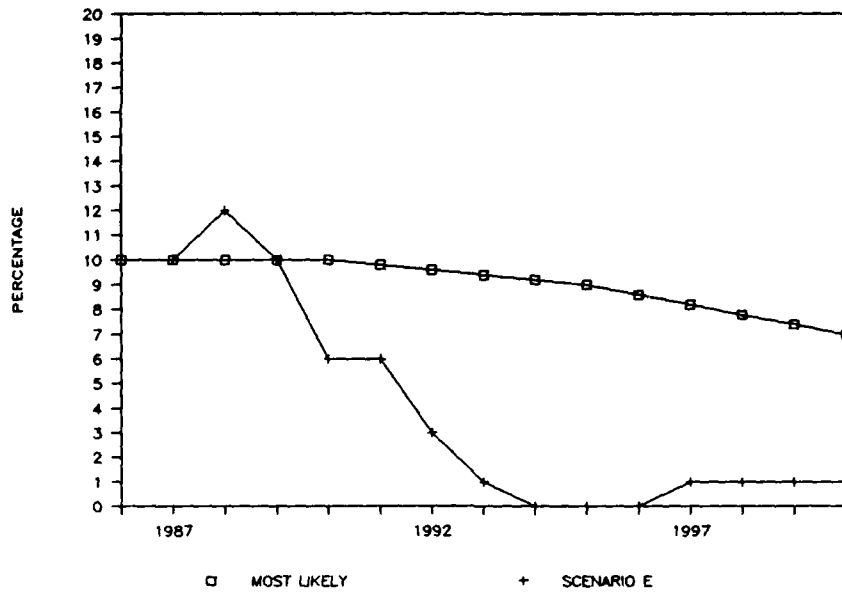
T 8401 SIZE OF THE ARMY BUDGET



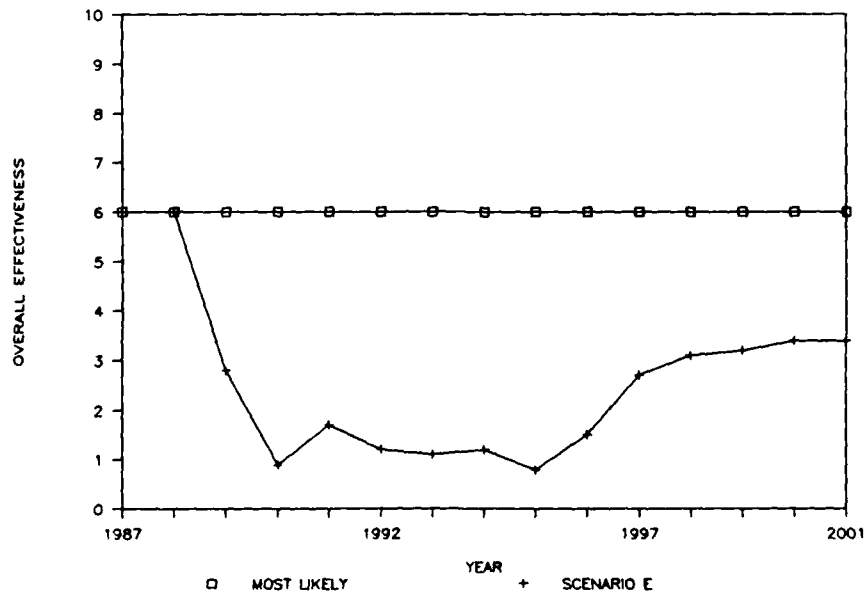
T 8402 RA RECRUIT \$ AS % OF RA BUDGET



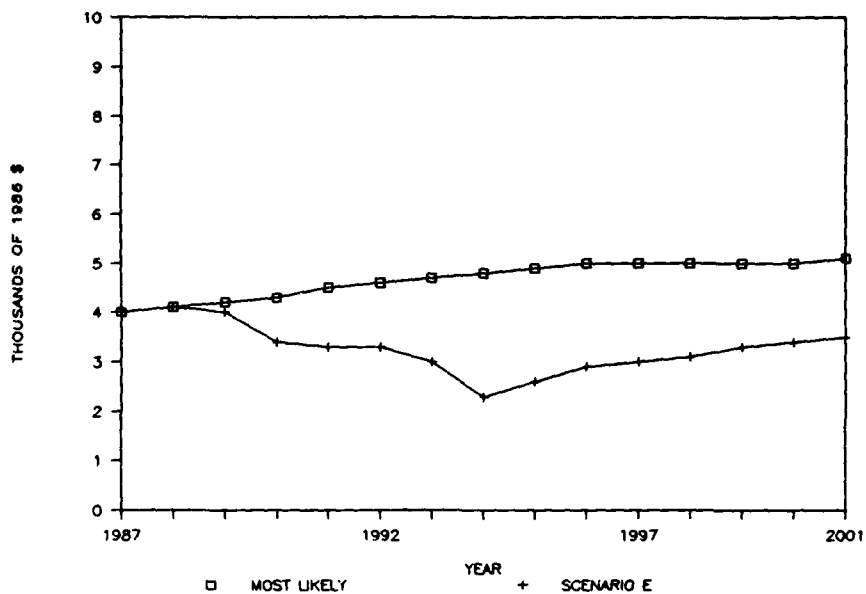
T 8403 RA ADVERT \$ AS % OF R. BUDGET



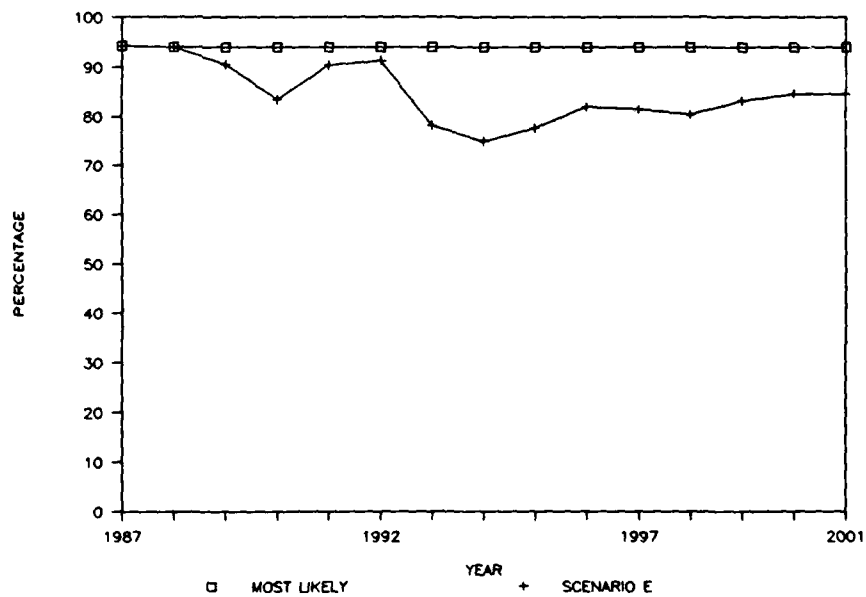
T 8404 EFFECT ARMY RECRUIT ADVERTIS



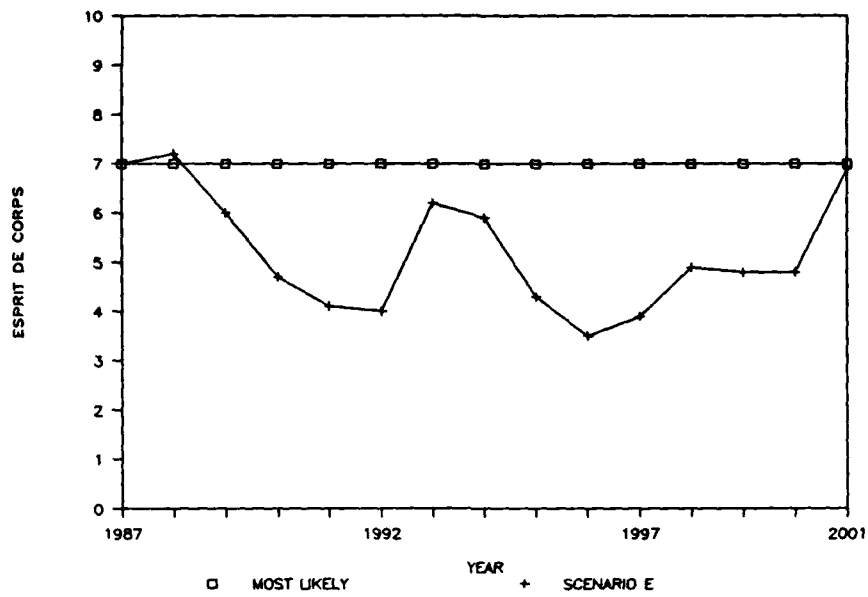
T 8405 RECRUITER \$ PER NEW RA RECRUIT



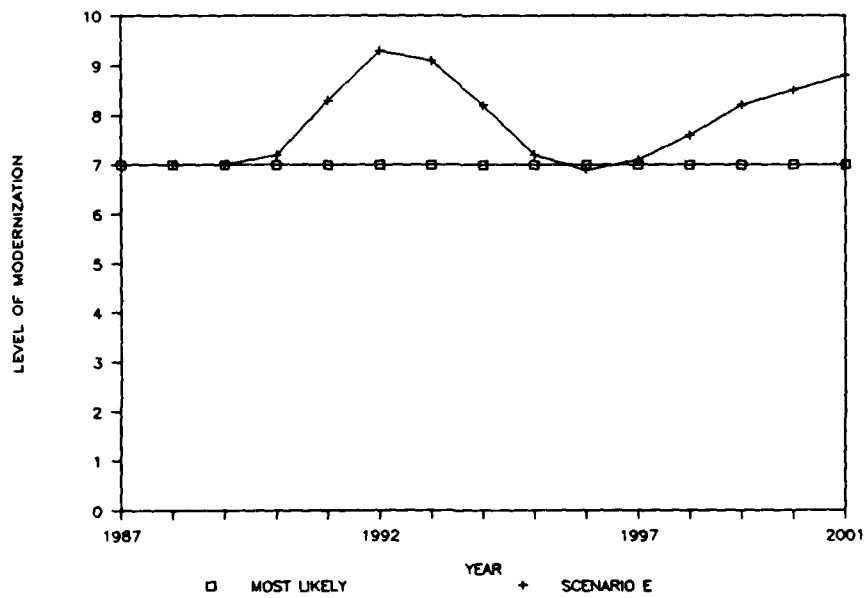
T 8406 E-1 PAY AS % OF CIVILIAN PAY



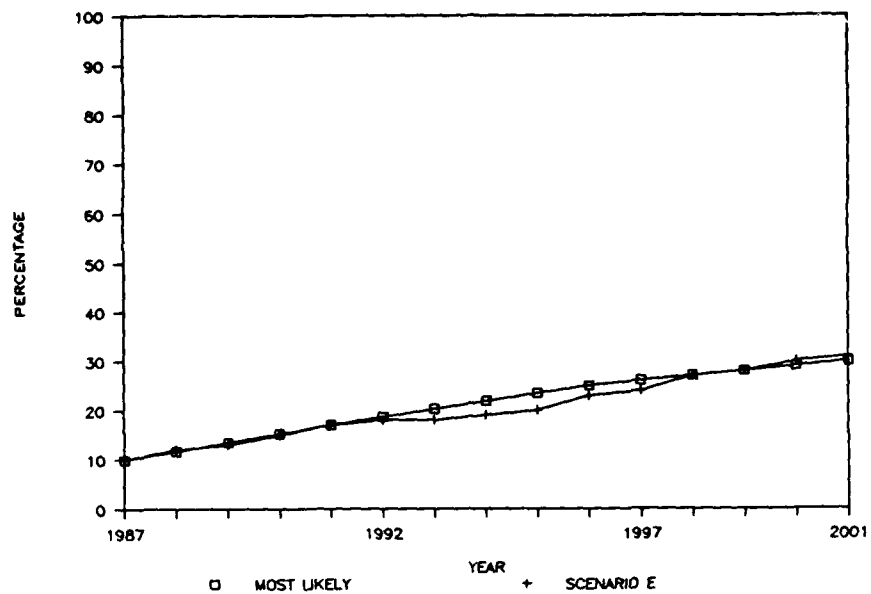
T 8407 LEVEL OF ARMY ESPRIT DE CORPS



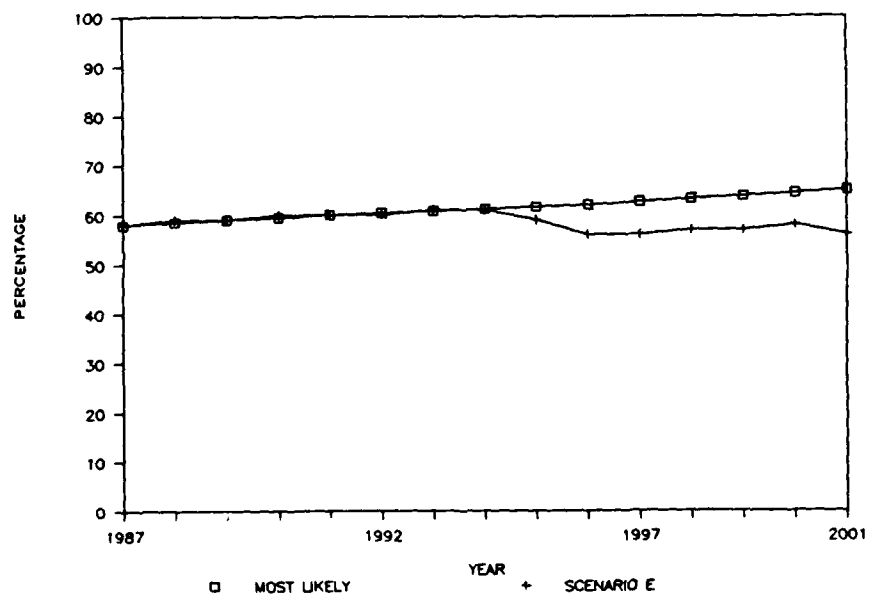
T 8408 MODERNIZATION MOBILITY & WEAPONS



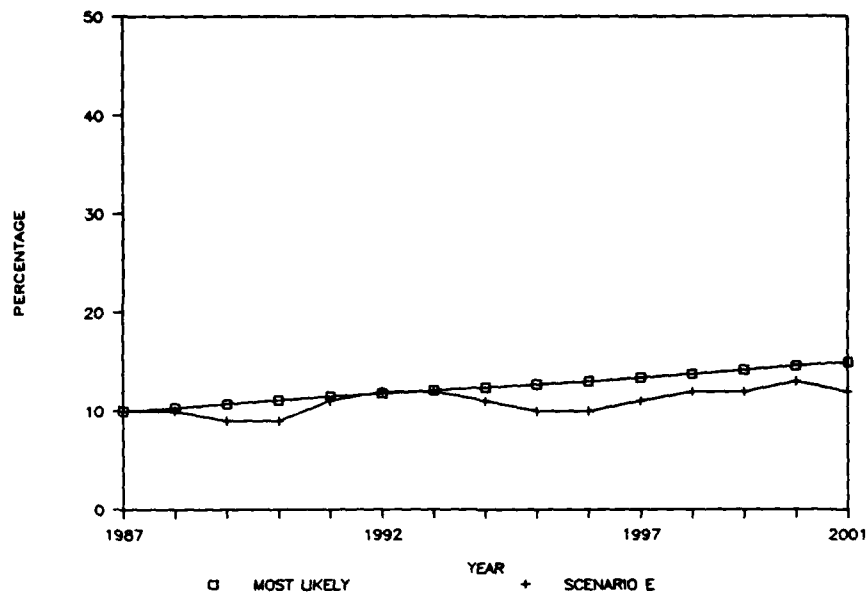
T 8409 % ENLISTED JOBS REQUIRE COMPUTER



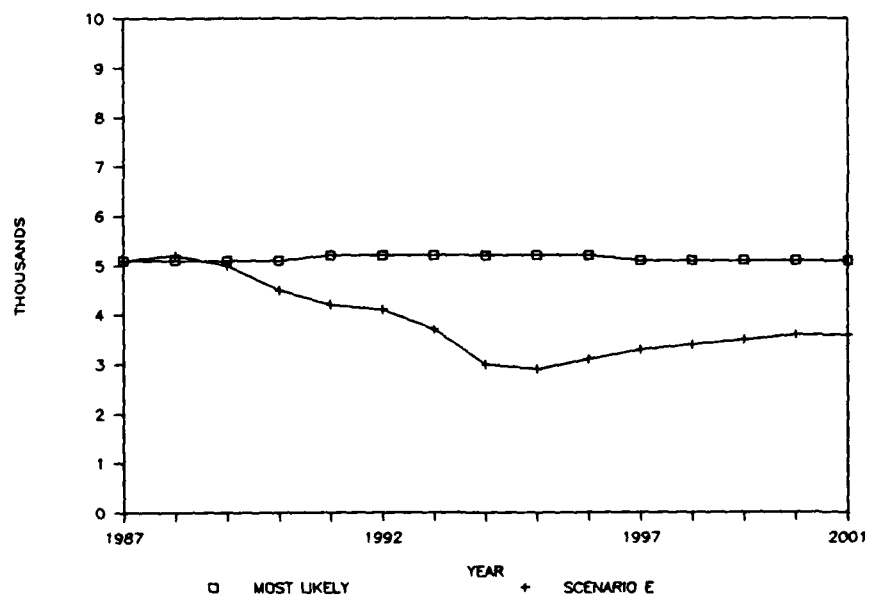
T 8410 USAR/NG AS % OF ACTIVE ARMY



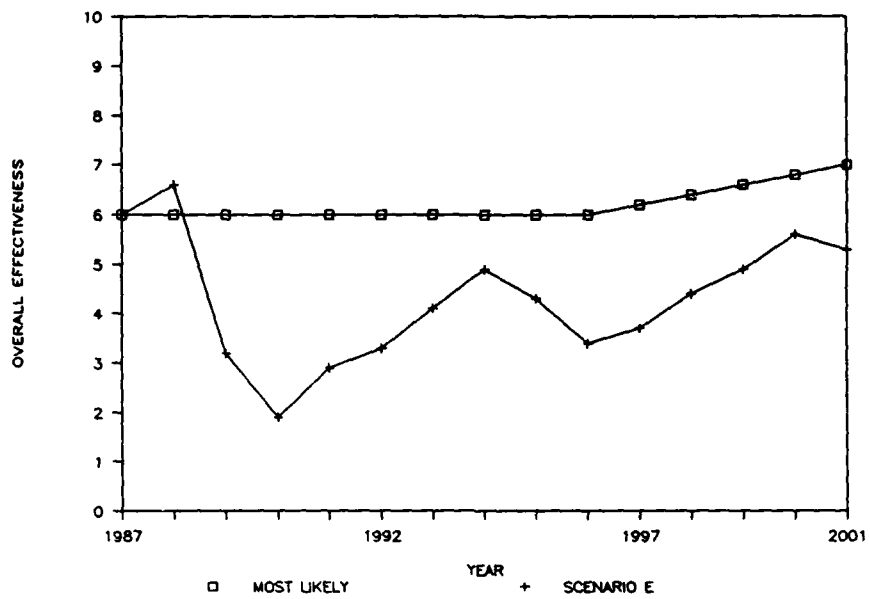
T 8414 WOMEN AS % OF ACTIVE ARMY



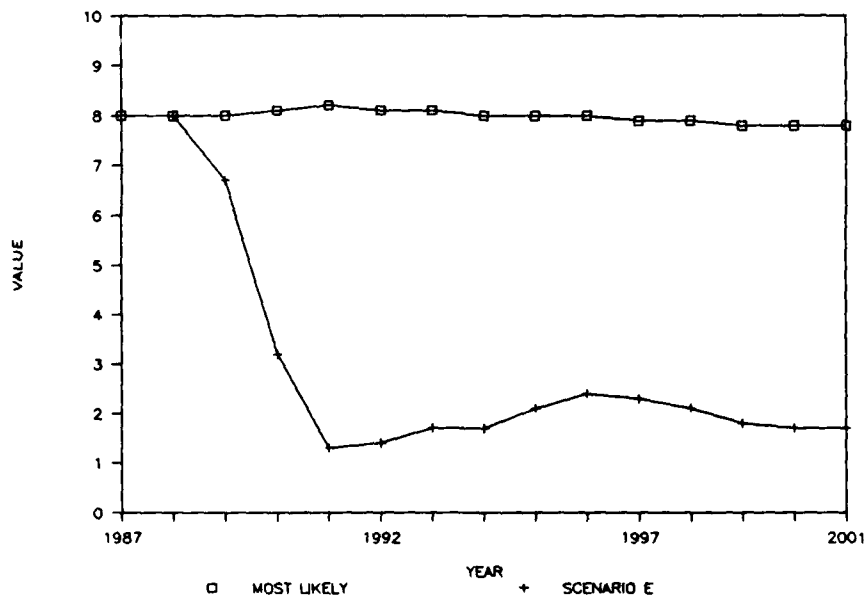
T 8415 # RA RECRUITERS



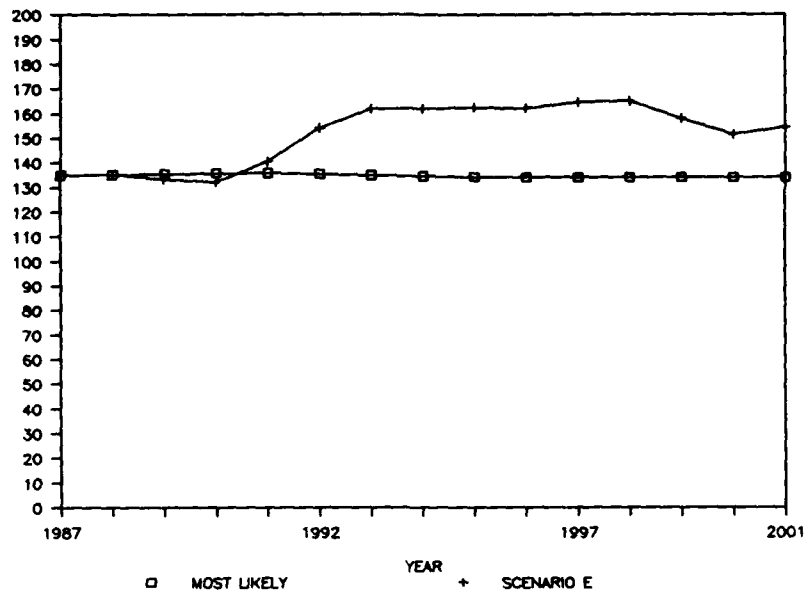
T 8419 EFFECT OF TYPICAL RECRUITER



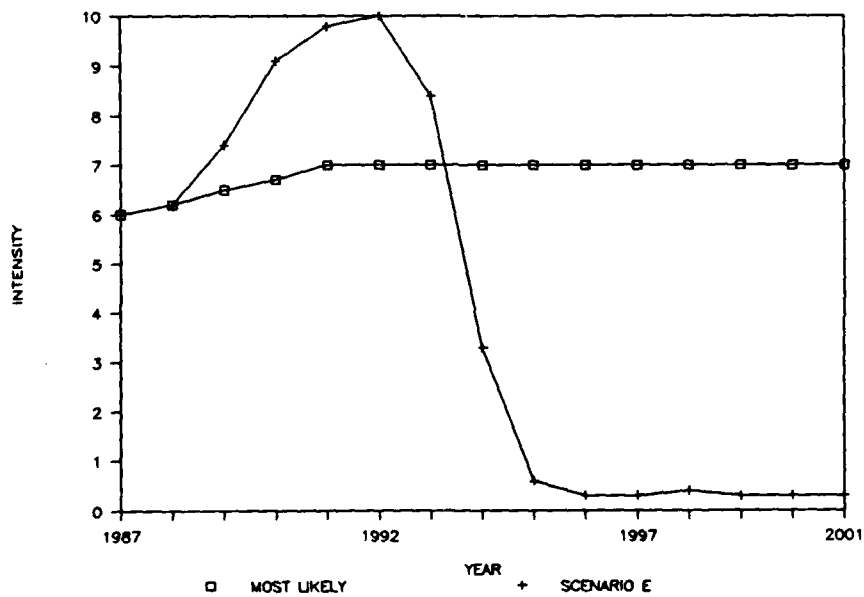
T 8422 VALUE ARMY EDUC BENFTS ENLIST



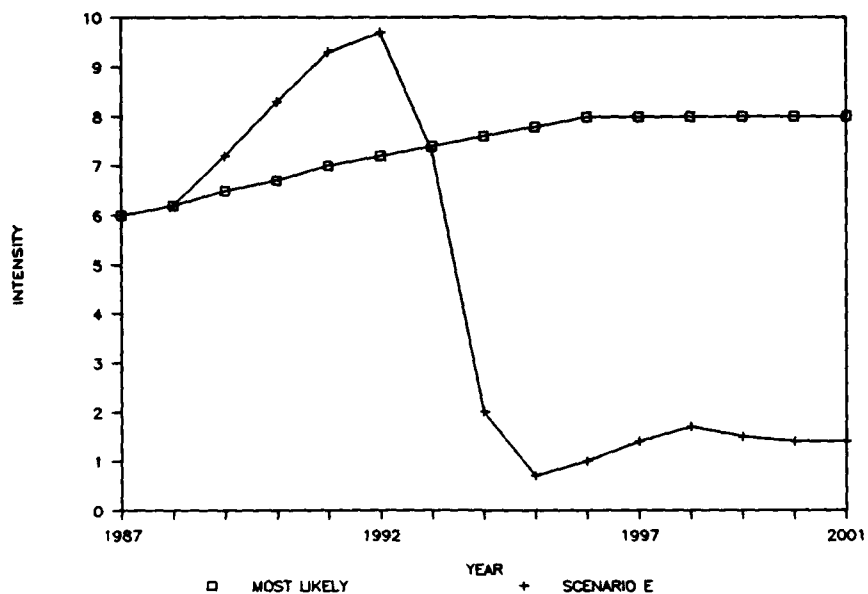
T 8423 RECRUITING CON MISSION FOR RA



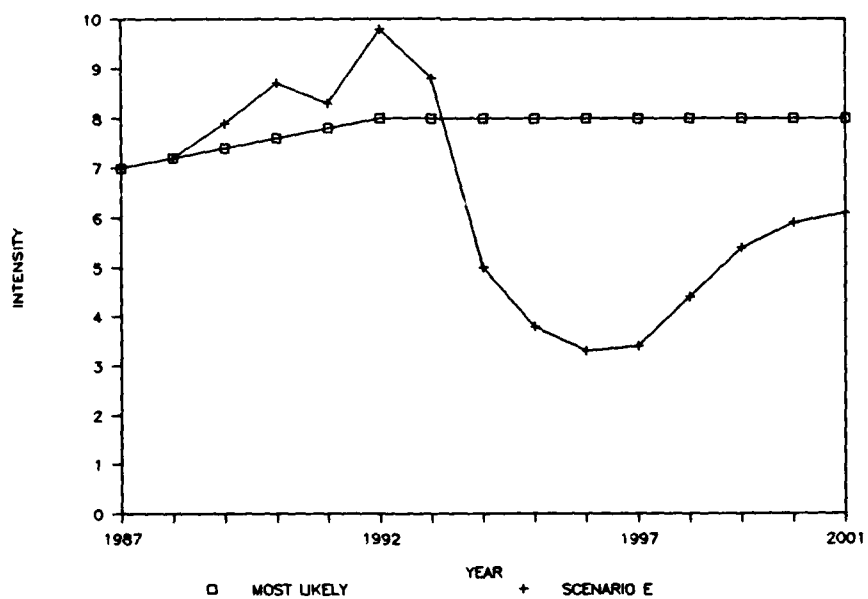
T 8424 COMP PRIV SECT FOR HS GRADS



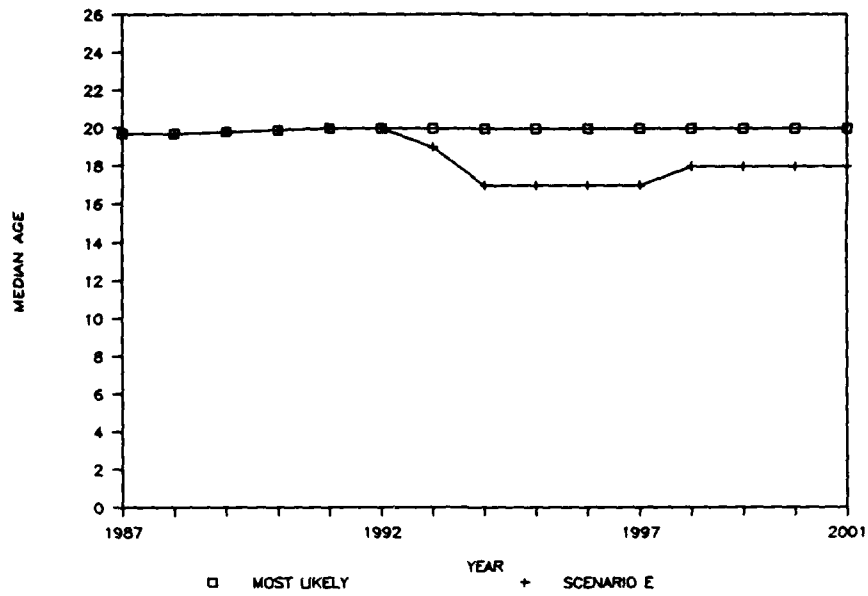
T 8425 COMP FROM PRV SEC FOR COLL GRADS



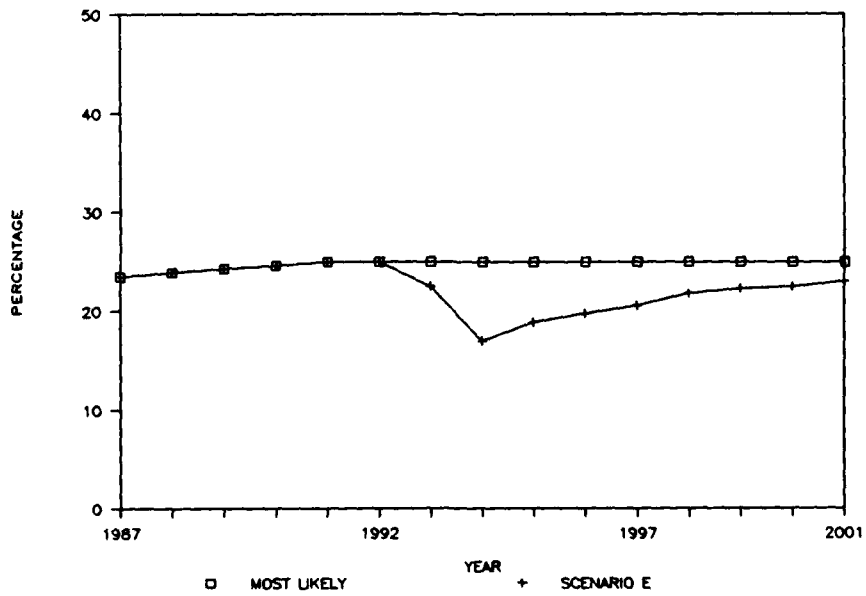
T 8426 COMP OTHER SERVICES HS GRADS



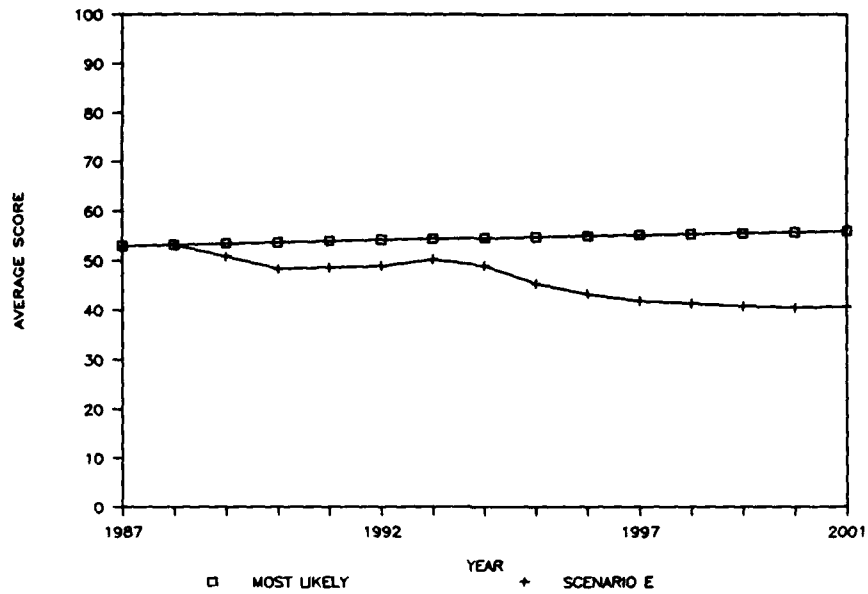
T 8430 MEDIAN AGE OF NPS ARMY RECRUITS



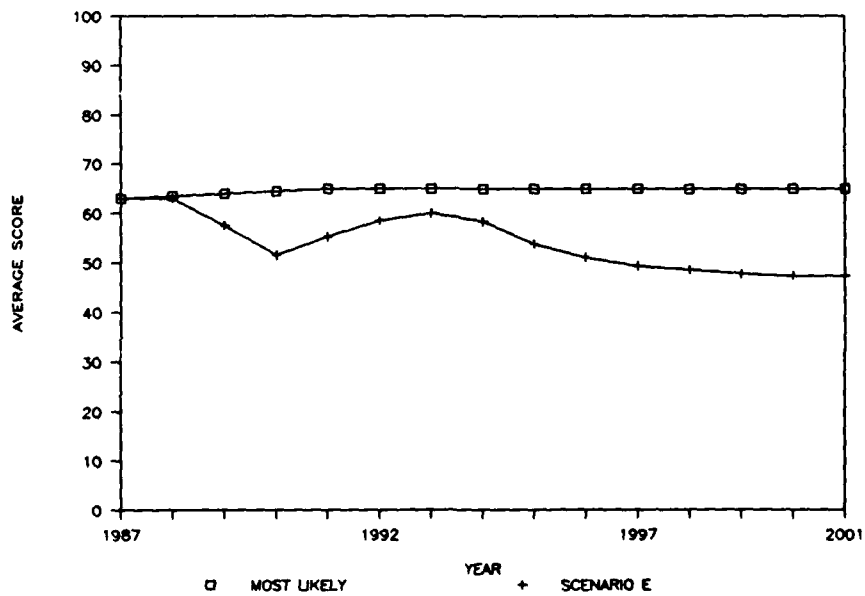
T 8431 % OF NPS ARMY RECRUITS OVER 21



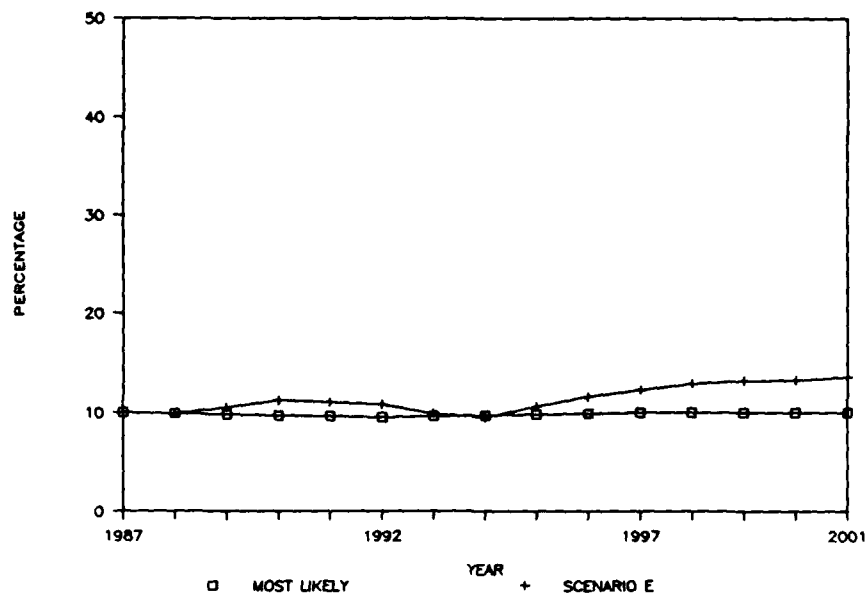
T 8432 AVG AFQT SCORE OF ARMY RECRUITS



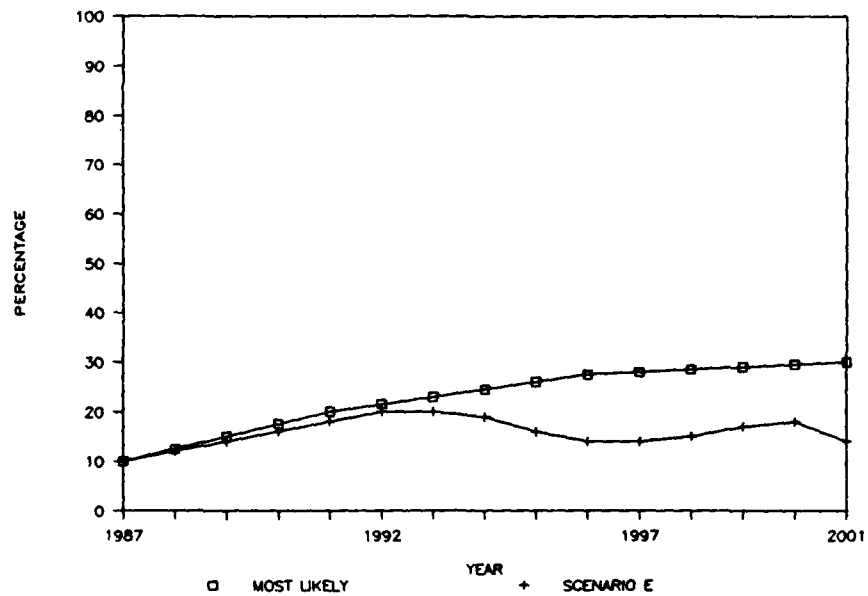
T 8433 AFQT OF TSC 1,11,111A RECRUITS



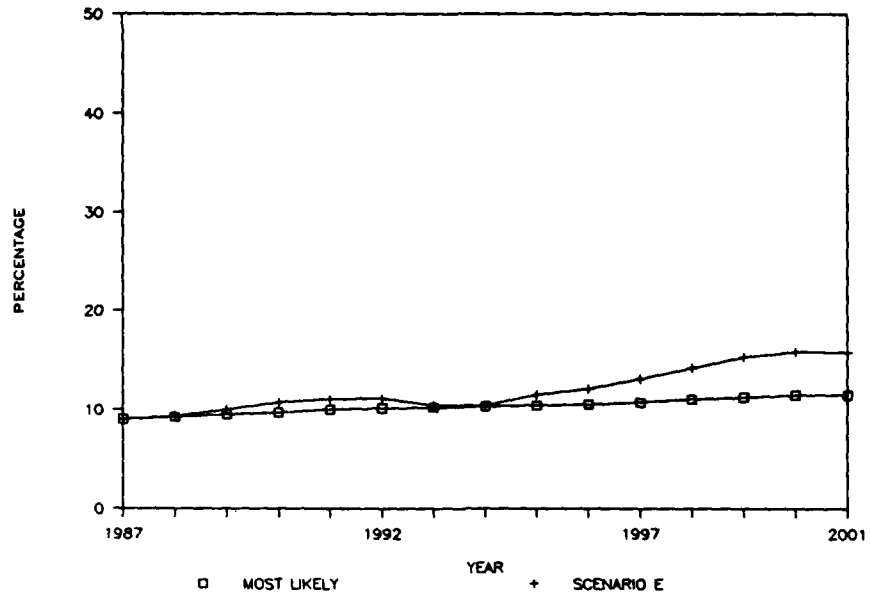
T 8435 % ARMY RECRUITS ED DEFICIENT



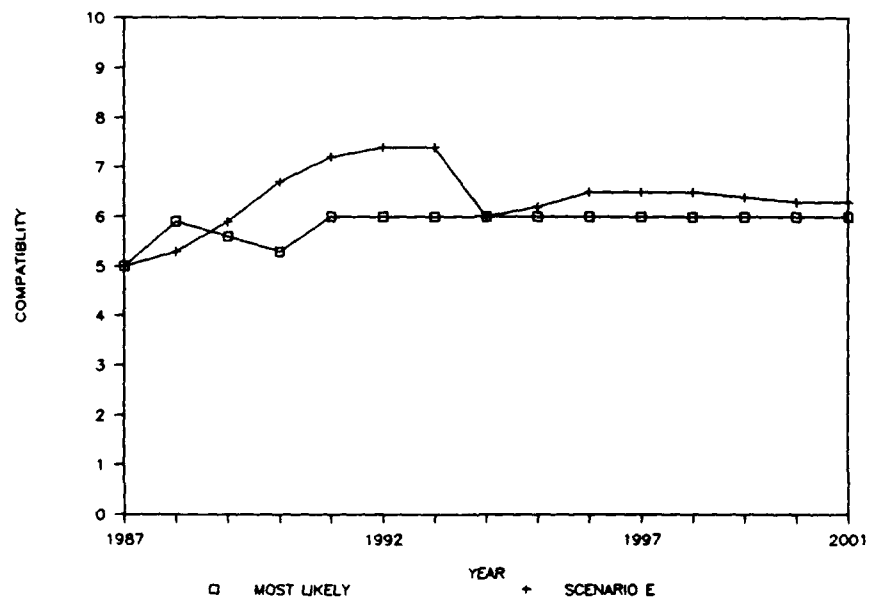
T 8436 % RA RECRUITS COMPUTER LIT



T 8437 % RA RECRUITS W/ ENG 2ND LANG



T 8438 COMPATIBILITY - NPS & RA VALUES



T 8439 DEP LOSS RATE - GSMA

